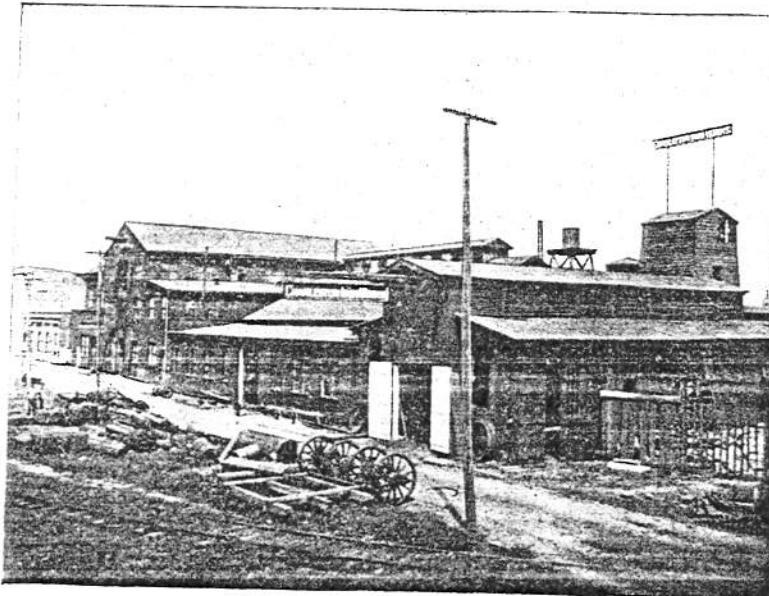


CHARLESTON IRON WORKS.

The Charleston Iron Works first started into the iron business in 1844. Since that time it has seen the phenomenal development of Southern iron and has always striven to keep up a corresponding pace. To-day the works are as complete as any to be found in the South. There is not an out of date piece of machinery in the whole plant; every thing is of the very latest pattern, purchased and put in place with an eyesingle to the best workmanship. In fact it is the modest boast of the Charleston Iron Works that their workmanship cannot be excelled in any iron works.

There are four immense buildings standing on two acres of land, in which nearly



CHARLESTON IRON WORKS.

too men are at work. Railroad tracks and spurs run in and out of the buildings connecting with East Shore Terminal tracks, thus affording excellent shipping facilities.

The Charleston Iron Works has superior equipment and is certainly a very busy institution. They make a specialty of anything that is of iron. They will build anything from a locomotive or steamship machinery to a half inch cog wheel. Their centrifugal pumps and their standard drainage pumps have won a special reputation. Examples can be further cited by reference to the superior workmanship everywhere manifest on the revenue cutters in the government service in and around Charleston. Every monitor that has come to Charleston lately for repairs underwent their needs at the hands of the Charleston Iron Works mechanics. The frame work for mortar Battery Jasper was done by this concern as were the ammunition hoists and mountings. These evidences and the Port Royal contract give a fine idea of what the exacting engineers of the United States Government think of their work.

234-236 Meeting

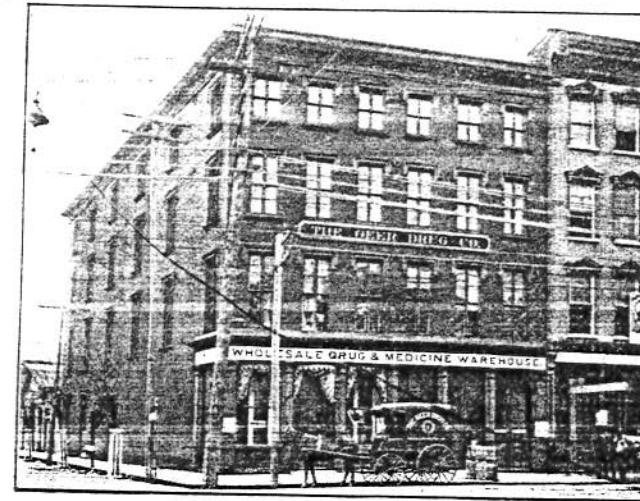
The commercial importance of the Charleston Iron Works must not be lost sight of. It is an incorporated institution with \$30,000 capital and backed by almost limitless resources—what commercial agencies call a “strong” concern. The officers are George W. Williams, president; George W. Williams, Jr., vice-president; Samuel Hughes, manager; L. R. Fitzsimons, secretary and treasurer; John F. Rafferty, assistant manager. It is most ably managed, and only the very best of skilled labor is employed.

The Charleston Iron Works products are put out with prices and workmanship and dispatch that simply defy competition.

Estimates are cheerfully furnished on all work, and correspondence receives prompt attention.

THE GEER DRUG COMPANY.

No department of commercial enterprise in Charleston is of more direct value to the community than that of the practical manufacturing and importing chemists and wholesale druggists. In this connection attention is directed to the Geer Drug Company, whose store and offices are located at the corner of Meeting and Hasell Streets, in the centre of the business portion of the city. This splendid company was incorporated in December, 1896, and its executive officers are: Mr. T. R. McGahan, president; Mr. A. J. Geer, general manager; Mr. Samuel Wiley, secretary and treasurer.



THE GEER DRUG COMPANY.

They have developed an extensive patronage with the best retail trade in the country, and no house stands in better favor owing to the purity, reliability, quality and general excellence of every thing that goes out from this establishment. Their trade covers a large territory and extends as far west as the mountains of North Carolina and Tennessee. The company occupy a four-story and basement building. The basement is used for storage, the office and sample-room occupy the first floor, the order and packing department is on the second, the third to proprietary and patent

medicines and manufacturing, and the fourth floor to the laboratory, crude drugs, glassware, bottles, etc.

They are extensive importers of drugs and chemicals, medicines, etc. Twenty assistants are employed, and their traveling salesmen are upon the road ten months in the year, and an enormous business has been built up upon the most enduring foundations.

C. G. MATTHEWS CO.

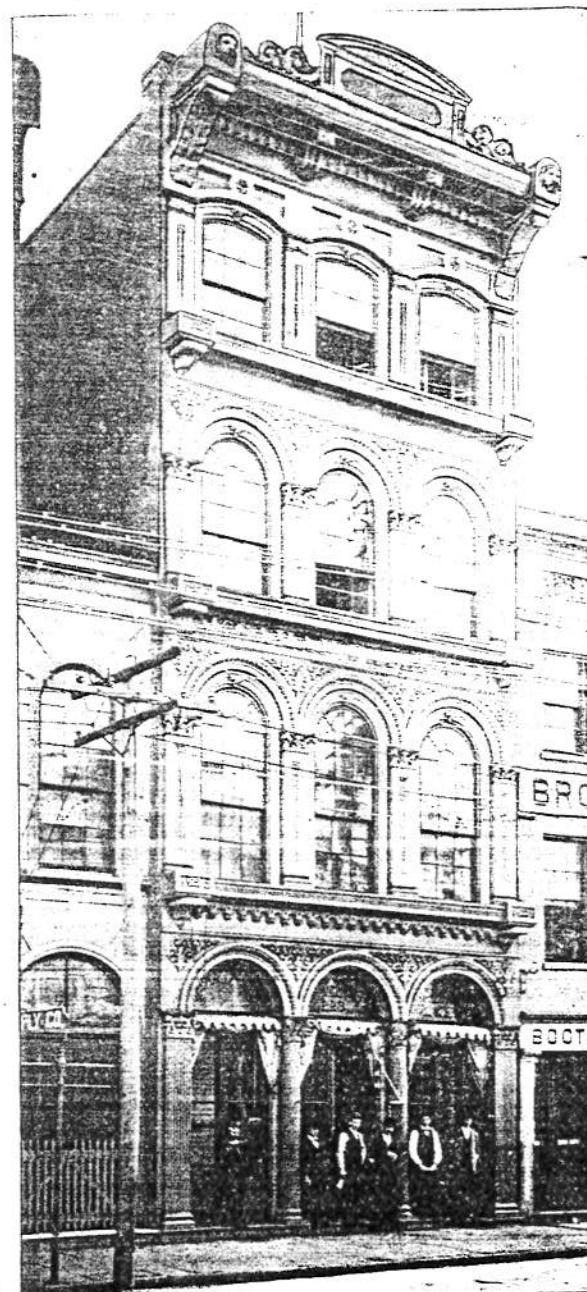
Among the many mercantile houses that make up the business activity of Charleston, none have pushed more rapidly to the front under able and progressive management than the C. G. Matthews Company, wholesale dealers in rice. The company was incorporated in 1896 with a capital stock of \$10,000, every dollar of which has been paid in. The presidency and management is held by Mr. C. G. Matthews, one of our leading and highly respected citizens, who for a period of twenty-five years was previously engaged in the cotton business. The building occupied at No. 162 East Bay,



C. G. MATTHEWS CO.

is a three-story brick, 25x100 feet in dimensions. The first floor is devoted to sample rooms, offices and salesrooms; the second and third to stock and cooperage. Mr. Matthews has also a large amount of rice at the local mills. The company handles Carolina, Louisiana and foreign rice. This product is sold from Maine to Florida and West as far as the Mississippi River. Numerous brokers located throughout the country represent and sell the stock of this house. During the first year of its existence the house sold \$90,000 worth of rice, and this year will largely increase the sales.

Mr. Matthews has been successively a partner in the firms of Murdaugh & Matthews, W. W. Whilden & Co., Greig & Matthews and C. G. Matthews & Co., which were among the leading houses of Charleston. Mr. Matthews has been identified with every interest tending to the building up of the city.



T. R. McGAHAN & CO.

T. R. McGahan & Co., wholesale dealers in dry goods at 228 & 230 Meeting Street, do a very large business in this and the adjacent States. Their salesmen visit all important points, off as well as on the railroad, and are most favorably known throughout their territory.

Mr. Thos. R. McGahan, the senior of the present firm, was the junior partner in the old established house of Hyatt, McBurney & Co., large jobbers of dry goods for a long period of years previous to 1860, the house being established in 1835.

In 1865 Mr. McGahan formed a business connection with Edwin Bates & Co., entering the firm as junior partner and so remaining until 1885, when the firm of McGahan, Bates & Co. was formed, followed shortly after by that of McGahan, Brown & Evans.

Some years later this co-partnership was dissolved and the present firm of T. R. McGahan & Co. organized, Mr. James Dillingham being admitted as junior partner.

With large resources and facilities at its command this firm is in position to supply both the city and country trade and to meet competition in terms and prices in this or any other market. The stock carried by this house is not only large but excellently assorted; and the fact that