

HERBERT S. GILMAN

A director of one of the most important public utilities, who has been fortunate in bringing to the service of the concern he has in charge a first-class scientific and technical training, is Herbert S. Gilman, the manager of the San Dimas Water Company and the San Dimas-Charter Oak Domestic Water Company, who was born at Rochester, Minn., on September 17, 1883. His father was Nathaniel F. Gilman, a native of Derby Line, Vt., who came to Racine, Wis., and was a pioneer farmer. He responded to the call in the Civil War and served in Company K, Forty-ninth Volunteer Infantry, and was wounded in the Battle of Port Gibson, before Vicksburg; after four years' service he was honorably discharged. When the Civil War was over he removed to Rochester, Minn., and aside from farming he was engaged in contracting and building. He died in 1912. The mother of our subject was Anna Morris, born in Dayton, Ohio, who came with her parents to Minnesota in pioneer days. She resides at the old home in Rochester, the mother of four boys and four girls. Herbert is next to the youngest and the only one in California. He not only attended the grammar and high schools of Rochester, graduating from the latter, but for two and a half years was a student at the University of Minnesota at Minneapolis, leaving the lecture room only on account of a siege of typhoid fever. Then for five years he was foreman and construction engineer on water works and sewers with William C. Fraser, consulting engineer and contractor in different cities in Wisconsin, Minnesota and the Dakotas.

In 1908 Mr. Gilman resigned to come to California. Settling at San Dimas, he bought a ten-acre orange grove, his present place, and went in for citrus growing. Becoming interested in the problem of irrigation, he became president of the San Dimas Water Company, holding that position for three years. After that he was made manager of the two San Dimas water companies, since which time he has given them his time and best efforts. The companies now deliver both irrigation and domestic water to the San Dimas and Charter Oak districts, and no other companies, perhaps, have such a record for general satisfaction.

At Pasadena on June 30, 1910, Mr. Gilman married Miss Jeannette Cole, also born in Rochester, Minn., whose parents were John A. and Mary E. (Van Dusen) Cole, born in Boston, but now residing in Pasadena. Grandfather John M. Cole served in a Massachusetts regiment in the Civil War. Three children have been born to Mr. and Mrs. Gilman: Anne, Herbert S., Jr., and Jean.

In national politics Mr. Gilman is a Republican, although in local issues he never allows partisanship to interfere with the endorsement of the best men and the most desirable measures. Fraternally he was made a Mason in San Dimas Lodge No. 428, F. & A. M., and is

junior warden; he is also a member of Pomona Lodge, Knights of Pythias. He believes in cooperation for the rancher, so is a member and director of the San Dimas Orange Growers Association and is active as a director of the San Dimas Fruit Exchange. He is a director of the San Dimas Chamber of Commerce, and with his wife helped to organize the Union Church at San Dimas, in which he is a trustee, while Mrs. Gilman is a member of the Wednesday Afternoon Club and the Entre Nous Club.

CARL W. MIDDLETON

A specialist in a department of high-grade, artistic work, involving superior mechanical skill, who has done much to fashion and maintain the art taste of Pomona and to develop a proper appreciation of first-class technical skill, is Carl W. Middleton, proprietor of the Middleton Quality Jewelry Shop at 162 West Second Street, Pomona. He was born at Utica, Mo., on July 1, 1886, there attended the public schools, and later learned telegraphy. His parents were Charles W. and Margaret (Gillies) Middleton, natives of New York and Scotland respectively; and he started in life with some advantages.

After serving as telegraph operator on the Chicago, Burlington & Quincy Railroad, he took up the trade of a watchmaker. He arrived in Pomona in 1910, and again engaged in railroading, acting as telegraph operator and ticket agent for the Salt Lake Railroad for five years.

In 1917, Mr. Middleton bought out the jewelry store of E. E. Fite, and since then he has conducted the establishment under his own name. He started with a very small capital; but through hard work, strictly his own effort, and fair dealing with the public, he has gradually built up his trade to its present proportions—a degree of comfortable prosperity in which he naturally takes great pride. When he assumed charge of the business referred to, there was no watchmaker employed for its patrons, and he immediately started in to make a special reputation for that kind of work; today he employs four expert repairers. He pays the highest wages to his assistants, and commands, therefore, the most expert.

Mr. Middleton carries a general line of high-grade jewelry, which includes cut-glass and silverware, diamonds and watches; and he uses unique and original ideas in advertising. Once the passers-by were greeted with the announcement, "We teach watches to tell the truth;" and he issued in 1917 and 1918 calendars so unusually attractive that they are worthy of special mention. On his 1917 calendar, for example, was a picture of his little daughter, with a watch to her ear; and under it were the lines, "Sure, it ticks; daddy makes 'em tick!" while on the calendar for 1918 was a picture of the same daughter in colors,

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