



QUEBECAIR ACCEPTS CANADAIR 540: In a brief ceremony at Canadair Ltd., Montreal, December 2, Romeo Crevier, president of Quebecair Inc., accepted delivery of the first of two Canadair 540 turboprop airliners from Canadair president Geoffrey Notman (on right). Quebecair has been operating a 540 demonstrator, on loan, since August, 1960. Delivery of second machine is to be made soon.

tronic and aviation industries, having been associated in an executive capacity with Canadian Applied Research Ltd. for a number of years.

Other officials of the Canadian firm are: E. C. Hodsoll, operations manager; D. Reynolds, plant manager; R. F. Russell, material control manager; V. V. R. Symonds, contracts manager. Mr. Symonds was previously associated with the Bristol organization in Canada, most recently as general manager of Spartan Air Services Ltd., which Bristol controlled briefly.

Consultair Ltd.

Formation of a new company in Montreal, Consultair Ltd., has been announced. The new firm provides consulting and advisory services in the fields of aviation, tourist promotion and traffic development. The company will be directed by J. W. S. Brancker, formerly traffic director of the IATA.

Selling the Government

The Canadian Government, largest single buyer of goods and services in Canada, has recently issued a manual on its requirements. Prepared by the Small Business Branch of the Dept. of Trade and Commerce, "Selling to the Canadian Government" is available from the Editorial and Art Services Div., Trade Publicity Branch, Dept. of Trade & Commerce, Ottawa.

The manual details the methods and procedures of Federal government pro-

curement, with information about tenders and contracts. Services are divided into professional and commercial, with a complete analysis by type. The manual describes how purchasing is handled by the nine departments which handle 90% of all Federal Government procurement. The purchasing offices of each department are listed.

Midland Expands

Midland Foundry & Machine Co. Ltd., Canadian manufacturer of Joyce jacks and hydraulic lifting devices, has expanded its Quebec sales division. New offices and facilities are now located at 8625-8th Ave., Ville St. Michel, Montreal 38. Midland president, E. M. Shaw, stated that the move is due to the increasing needs of the rapidly expanding Quebec market.

Recently appointed manager of the new office is B. A. Dawson. Fully bilingual, Mr. Dawson has had wide experience in French-speaking markets.

Bourns (Canada) Ltd.

Bourns Inc., of Riverside, Calif., has organized a Canadian subsidiary, Bourns (Canada) Ltd., to supply the Canadian military and commercial electronics market with Bourns Trimpot leadscrew actuated potentiometers which will be made in Canada. The Trimpot is a precision electro-mechanical device used for matching,

balancing and adjusting circuit variables in computers, telemetering equipment and similar critical applications. It is considered a standard electronic component in virtually all U.S. military and commercial applications.

Bourns (Canada) Ltd. has entered into a long term lease for a 7000-foot square building in East York, Ont. In charge of this operation is John A. Law, supervisor of administrative services.

Contracts Awarded

Contractors awarded business in excess of \$10,000 by the Department of Defence Production during the period October 16—November 15, 1960, include the following. The list does not include orders placed by the Department outside of Canada, or with other agencies or increases in orders placed earlier—nor do orders classified as secret appear here.

Names appearing in bold face are current AIRCRAFT advertisers.

Abercorn Aero Ltd., Montreal, \$38,920 for aircraft parachute flares.

Aviation Electric Ltd., Montreal, \$931,370 for overhaul of aircraft instruments and accessories during year ending March 31/61.

Aviation Electric Ltd., Montreal, \$807,649 for indicators.

Avro Aircraft Ltd., Toronto, \$82,011 for technical assistance.

Avro Aircraft Ltd., Toronto, \$26,120 for addenda to engineering orders.

Avro Aircraft Ltd., Toronto, \$85,651 for technical assistance during year ending March 31/61.

Canadair Ltd., Montreal, \$424,000 for design and engineering for aircraft systems trainer.

Canadair Ltd., Montreal, \$123,189 for development of airborne electronic equipment.

Canadair Ltd., Montreal, \$22,000 for technical representative during year ending March 31/61.

Computing Devices of Canada Ltd., Ottawa, \$11,687, for weather and terrain mapping radar equipment.

Esna Canada Ltd., Toronto, \$27,364, for aerodrome lighting equipment spares.

Fleet Manufacturing Ltd., Fort Erie, \$411,454 for sonar hull units.

Goodyear Tire & Rubber Co. of Canada Ltd., Toronto, \$215,250 for aircraft tires.

Miller & Gabbe Ltd., Montreal, \$11,834 for flight clothing.

Orenda Engines Ltd., Toronto, \$19,759 for research contract.

Parmatic Engineering Ltd., Toronto, \$12,742 for aircraft component hydraulic test stand.

Pye Canada Ltd., Toronto, \$69,403, for dual localizer installation.

Spartan Air Services Ltd., Ottawa, \$36,130 for aerial photography and compilation of topographical map sheets.

Aviation Electric Ltd., Montreal, \$1,086,146 for aircraft flight instruments.

Aviation Electric Ltd., Montreal, \$30,958 for spares for aircraft oxygen equipment.

Aviation Electric Ltd., Montreal, \$28,744 for repair and overhaul of aeronautical instruments and electrical equipment during year ending March 31/61.

Canadair Ltd., Montreal, \$310,000 for airframe spares.

Canadair Ltd., Montreal, \$96,000 for airframe components during year ending March 31/61.

Canadian Applied Research Ltd., Toronto, \$10,101 for spares for aircraft navigational equipment.

Canadian Pratt & Whitney Aircraft Co. Ltd., Longueuil, Que. \$52,895, for helicopter airframe spares.

De Havilland Aircraft of Canada Ltd., Downsview, Ont. \$35,000 for airframe spares during period ending March 31/62.

Edo Canada Ltd., Cornwall, Ont., \$11,526 for sonar modification kits.

B.F. Goodrich Canada Ltd., Kitchener, Ont. \$39,821 for aircraft wheel and brake assembly.

Goodyear Tire & Rubber Co. of Canada Ltd., Toronto, \$29,355 for aircraft tires.

Irvin Air Chute Ltd., Fort Erie, Ont., \$209,250 for drag chutes and associated hardware.

Sperry Gyroscope Co. of Canada Ltd., Montreal, \$26,922 for computer units.