

Mr. William Irving in New Bedford from Charleston S.C.

Mr. William Irving.

Canton

My dear William

New York Feb 10. 1855.

to inform me that he is about writing to Mr. Sullivan by mail in hopes it will reach him before he sails - I therefore send you a party fine - I enclose copy of a memo-
from your cousin Gabe Irving - as to our market for Canton silks - these goods I am
inclined to think are the safest for moderate investment - they are more con-
venient and available of surer sale - teas are bad and have been for some
time a losing article - their very circumstances however may occasion them to
bring good prices not long hence as the importers must get tired of venturing
on them largely.

On receipt of your letter, Feb 19 and Aug 2^d

immediately opened a policy in an American Insurance Company
a vessel at and from Canton to a port in the United States with privilege
to stop at the usual places - amount \$5000 - whole premium on short
interest to be returned - this covers the ship & her cargo (by the way since
arrived at Boston) and also covers any thing that may be on the way, the
amount of the bill of exchange sent you in May last. I have told the two
cases of Pongee for \$14.50 at 8 mos - this will give you somewhere about 20 to
25 per cent - when I have the chance of sending you the proceeds I will give you a
percentage account of profits and charges - meanwhile I give a Dutch - freight - 8.22 per
cent - 9.68 duty - 50.50 per cent - 1.50 - which I
think will cover.

So much for business -

I said in my last that I
had been tempted by the large quantity and high prices of raw cotton at
the recent sales at auction to attempt a sale of No 3. but it did not reach the
market I was willing to sell at - I may yet sell at private sale if an
opportunity offers - for as I have raised the interest will provide us a hand-
some house elsewhere and something for family purposes.

Edgar and Amanda have come on from Baltimore and will stay
with us until the river opens and and the spring advanced so that they
can recommence housekeeping at Langhams - Pierre informs me that their
brewing concerns have not been as prosperous as they had hoped - owing principally
to their having but an indifferent brewer - they however expect to
get the one they had at first, this next season, who was a rather is a capital
hand - I have a letter from Sanders dated at Palermo Nov 30. 1854
in had just arrived there in the Brig Rufus from Genoa and reports to
said for Boston about the middle of Dec but calculated on a long passage
and thought he should hardly reach there till from middle of the
next month - He was of course looking for his family - he will
be not a little surprised to meet his cousins the Hawthorns and Julia at
Boston - having Hawthorn writes that they are on the look out for him - and
expects to come to New York with Susan & Julia the latter part of this month - and talks
of going to see again the next summer for a year or so - as you
may also like to see him

Eben Irving. Feb 10. 1835.
 with Comm^d of Sick. from
 Ship Cydon



Mr William Irving
 care of Mr Russell & Co
 Boston
 Maine

M. A Sullivan Esq
 Mr Cydon

Batavia June 11/35
 Rec'd and for^d pr.
 James Perkins via
 Manila 4.
 M. A Sullivan
 N. York Feb 10/35
 Rec'd
 Goodhue & Co

33222a

Copy of Memorandum from Gabriel F. Irving Feb. 2^d 1835.

1. Black Sarsonets - this article is now paying of all qualities - as a general principle in this and all black goods, the poorer qualities pay better than the good - there is not the same distinction in the price as in the qualities - the lowest thin goods have been sold heretofore at about 7. and if they can be bo^d to sell at that and make a profit, it can be depended on.
2. Blk. Finchees - the same may be said of this as of the Blk Sarsonets - the poor ~~article~~ ^{quality} to sell them the good. have sold as low as 9. & 9.50. but all blk goods of every kind are now paying, owing to short supply in market until the opening of the Spring trade.
3. Blk Levantines & Satin Levantines - I would advise never to send out as they do not pay even now - they are entirely out of fashion French good have superseded them.
4. Blk Satins - are also not a good article to export as they are generally sold to go out of our market, of course depend on the fluctuations of the South Am^r market which are very uncertain.
5. Blk Camlets, have generally proved a good article, and if a fair article 18yds can be bo^d 20 cts to sell about \$10.50. with no doubt pay.
6. Sewing Silk in general is a poor article owing to the heavy duty here - Blk generally withering 3.75. Blue & black col^d 4.00 to 4.25 and light col^d 4.50 - Saddle is rather a heavy article and in sending this it might never be sent unless to select 4.75. & 5.00 and then the colors should be, white crimson, scarlet, orange - never send blue or yellow.
7. White Sarsonets are a good article, the 60yd prices on best as they can be bo^d lower in Canton than the 30yd - they are used here to be dyed green or the Canton green is a very bad shade - and the 60yd prices will generally fetch at least 20 - frequently more.
8. Col. Sarsonets do not answer, as they are always spotted when they reach here.
9. Col. Finchees - ditto - 10 Col. Levantines - ditto.
11. Blk Levantine Hkps. of the poorer qualities have fallen last few years - article if they can be bo^d low enough - any that can be bo^d in Canton from 2.50 to all qualities of this article have paid a profit for the last 3 or 4 years.
12. Lachan Pongees - this article has always paid, and if it can be bo^d at 3.70 in Canton, may buy in much as you can afford to, and calculate on a good profit - the present market price is 6.50 Importer price - this is almost the only article where the quality is not looked to - a poor article will bring as much as a good one - the best shade is best - a little better on the purple will sell as well.
13. White Pongees, this article will generally pay - must be tolerably fair - was sold last fall as low as 13.25 but is now at 14. to 14.50 for 30 in. - this is the best width to send. Those of 32 & 34 in will not pay in proportion to their higher cost.
14. White Pongee Hkps. 30 in. this article of good quality will generally bring about 9. to 10. - 20 Hkps. to piece.
15. Crimson Pongee Hkps. will generally bring 11.50. to 12.00 for piece - 20 Hkps. to piece.
M.B. I think if you could buy a few of these Hkps. sent up say 20 ps. in a case or 25 ps. say. ^{5th}crimson ^{5th}scarlet, ^{3rd}chocolate, ^{2nd}white, ^{2nd}yellow or gold, ^{2nd}blue, ^{2nd}other colors to cost about 9.50 per Hkps. would pay a profit - then however would be an experiment - I only give the apartment.
16. Pink Camlets - this article if it can be sent 20 cts to sell about 7.00 & 7.50 will answer as there is generally a fair demand for it.

Mr. William Irving
care of Prof. Russell & Co

Canton
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Am. Post.

My dear Sir - I have the honor to acknowledge the receipt of your letter of the 10th inst. in relation to the purchase of a quantity of the same. I have the pleasure to inform you that the same has been ordered and will be forwarded to you as soon as it can be procured. I am, Sir, very respectfully,
Yours,
Wm. Irving