

per Panama
Mr William Irving
Banton

New York May 26. 1834

My dear Willie

I wrote you on the 17th inst. by the *Shack*,
and again on the 23rd instant by the *Sabina* - the *Clément* goes by the way
of Cadix, and the *Sabina* touches at Manila. In these letters I men-
tioned that you Uncle Washington and I intended to do something
by way of assisting you to raise a venture - On enquiry we learnt that
the bills of the United States Bank on ~~having~~ ^{Brother} Geo London were
the most convenient and safest. We made our arrangements
accordingly, and in the letter per the *Sabina*, I enclosed the first of
a set for five hundred pounds sterling, dated ~~22nd~~ Philadelphia
May 22. 1834 payable in London 180 days after sight, to my order - it is of
course endorsed by me payable to your order - The Bank's No of the bill is

4723 - the bill is signed W. Middlemist, cashier, S. London Cash.
I send the second of the bill herein and shall probably send the
third by the *Morison* to sail 1st of June. I also enclose a copy of the
Memorandum exchanged with the Bank, of the arrangement made
with it for this set - that you may be fully apprised of the nature
of our engagement.

I have been trying to ascertain what
articles it would be advisable for you to send here but have not
yet succeeded satisfactorily. We have had so many arrivals this
season from Banton that our market is rather overstocked and
it is said that in consequence there will be but comparatively
few things sent out - then again the threatening open the East
India & China trade to all by the British Government may also have
a bad effect on profits. Should there be few vessels at Banton
for the United States it may possibly depress the prices of goods there
and if so I think the prospect of fair profits here next Spring will be
tolerably good - I shall get our printer down to oblige me with a
Memorandum of some articles - I learnt ~~from~~ his counting room that
Suchian Pongees, and white Pongees (for printing a stamping) were doing
fairly now; about as well as anything, and that they would

probably be in fair demand next spring. The goods usually denominated
Show Chow, or fancy articles do not answer so well just now. They
barnes having imported large quantities, and having failed, the
goods are forced upon the market and of course prices range
very low. Still this may operate to prevent their being run upon
by importers in the next, and the present supply being pretty well cleared
off, a free selection with taste and judgment, and bought cheap, may
do well. Your friend Mr Hunter may have good hints, and Mr Coolidge's
advice, which I take will be cheerfully given will be of great service to you.

Your Uncle Washington writes to Mr Coolidge by this vessel in answer
to his letter from Bombay. We are in hope that the remittance we
send, with what you may be able to spare from such salary as Capt.
Perrall & Co may allow you - will enable you to prepare a tolerable venture
- by the time this letter comes to hand you will have become well
acquainted with the Canton trade and what changes usually
happen in its course - whether, like in other markets, they have
this dull season, or when goods from other sources are sold much
below their ordinary value - and what speculations offer in this respect.

I have hinted in former letters that possibly there may be oppor-
tunities of doing some safe and profitable business between Canton &
other Chinese ports, and those of India, the Philippines &c - but all this
you will have learnt more of than I know and all my hint &c may
come to one who is well informed. I sometimes flatter myself
that occasions may happen when your house may want to send an
intelligent and confidential agent to the ports of India &c as was the case
lately with Mr Coolidge's mission to Calcutta & Bombay, and that you will
have commended yourself to them by your assiduity and fidelity - but
mission may advance your interest.

I expect to get the tea & sugar sent for the Goleconda tomorrow - we
have the box containing the French gammon board & handkerchiefs - and the four
or five persons. Capt Lombard of the Merchant is out of town, but will be
back tomorrow when we shall get the shawl, & presents and the Chinese
kite intended for you little nephew River Leslie - he will no doubt be

highly gratified by the present. His little Uncle Washington expresses himself
very highly on the subject of Chinese Kites, and anticipates that the one
in question is so loaded down with ornaments that it will not fly.

Leslie's little sister Anna has been in town for some six weeks, and father
last week at 3 Bridge Street. She is a very fine and smart little creature
Anna having three at home to occupy her, is willing to spare her for a
time.

Your Uncle Hawthorn sailed on Saturday (24th) for
Liverpool in the Suffolk on his return to Birmingham. I believe he has
been much gratified by his visit to the States and flatter myself that
it will prove a profitable one. -

Eriny Hawthorn with his wife and
Julia have taken up quarters for the summer near Flushing.

I have been expecting a letter from you for your Uncle Washington - I think
you spoke in one of yours of your intention to write to him and I hope
the letter will yet come along - he deserves your kind attention for he
interests himself much in your favor - I have seen his letter to Mr
Coolidge and it is worthy of him, and if Mr C. is the man
Uncle describes and believes him to be you will receive the benefit
of it. When I suggested the idea of endeavoring to raise some
funds to help you to a venture, he immediately joined me - and
on finding that we could do so on a credit of twelve months
he determined on doubling the amount we first thought of - to you
nearly £500 instead of £250. Your Uncle commends you to Mr Cool-
idge in the warmest terms and with great confidence - so you
see my dear Willie that you are bound to behave yourself handsomely.
I flatter myself that you will find no difficulty in doing so.

I enclose a copy of a Memorandum just sent to me by our friend
Mr D. How of Low Wydon Sts. of certain silk articles - but your house will
no doubt have correct information. If you find the description
of goods in this Memo. much run upon by others and large quantities
shipping, it may be well to omit them.

I am endeavoring to
arrange matters so as to leave town for a few days with your good Aunt Persi
on a visit to Troy - and expect to take Pierre's domicile in the way up a dam.
I will have a letter for the Morrison as the ship sail before my return.
You have heard some letters from the family. - God bless you my dear Willie
Eriny

Mr. William Irving

care of Messrs. Russell & Co.

per West Panama

Canton

China



Rec'd Oct 17 1834

Chas Irving. May 26. 1834
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