

Mr William Irvine
Canton & Manila

New York May 28. 1835

My dear Willie -

You will have been disappointed in not receiving any letters by a ship which sailed a day or two since direct for Manila, but we did not know of the opportunity until it had gone.

Now I write at a venture on the suggestion of our friend Mr. Darnall of Goodhue & Co. who has offered to forward any thing if sent to them and advise to send at once as they occasionally hear of opportunities at very short notice. - My last letters from you are, Oct 19. and Nov. 14. Theodore had one I believe of an intermediate date - these letters gave us much satisfaction - and as they spoke of your determination to stick closely to your Canton business, it was not without great surprise that we learnt from others that you had suddenly left Canton for Manila. We have had several reports of the circumstances which occasioned the movement, and have of course been anxiously looking for letters from you - it almost seems passing strange, that on taking so important a step, you should have left no letters to be forwarded by ~~the~~ some of the vessels which were about to sail for New York. -

I regret this breaking off with the house in Canton exceedingly for I think your prospects of advancement in it, though perhaps not immediate, were fair. I confess that at times I had misgivings on the subject as by your letters you appear to think but little of those composing the firm in Canton. Still I hoped that as it was essentially necessary that you should stand well with them, you would be careful to keep these sentiments locked up in your own bosom and give your best attention to the interest of the concern.

The change however may be for the better; and from the accounts I have been able to gather, I indulge the hope that it

will be so. We hear that Russell & Kings and Peck Hubbell the two
of the first houses in Manila, were both in want of assistance, and that
it had been suggested to the former to engage your services. I trust
you have succeeded with one or the other and that you will secure
their good will. The situation of a clerk is no doubt irksome
to you, but a young man without means cannot expect to
be a principal at once - and though the duties and treatment
of clerks are sometimes annoying still those of decent understanding
must be aware that it will rarely do for principals to be on intimate
terms with their clerks. I hope you will appreciate my hints properly
and place them to account of my warm affection, and the deep
interest I feel in your welfare. The want of letters from
you just now has deranged all my plans - not knowing where
you may be I am at a loss as to making remittances. I have

appropriated the proceeds of the notes for the order to the payment
of the note for \$2500 adms. which I gave to the U.S. Bank for the
2500. I remitted to you a year since - the note was paid on the 26th
instant - and the amount adjusts as follows.

Bill of Exchange - \$2500.00	on	222222.
Commission to Bank 2 1/2 %		55.55
Exchange now current 9 3/4 %		227.77
		2220.9
to your debit May 26. 1835		\$ 2499.86.

I will try to have the whole amount made up completely by the time
the next ship sails. I have already sent you rough sketches by which
with the above you will be able to see the general result.

As soon as I can hear of your being settled, and have some hint
from you as to the market, and the most advantageous modes
of remitting - whether by goods or coin - I will do what I can
to help you. I am told that business at Manila is encreasing
and that prospects there are of course encouraging. If you have fixed
yourself there, you will have found out that you did not properly

appreciate the opportunity you had at Middletown of acquiring the Spanish
Language - it would be of much service to you at Manila, still it is not too late
only determine to make yourself acquainted with it - and you will not
find the task difficult, or much time consuming to acquire a tolerable
knowledge of it.

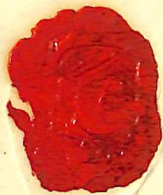
Business generally has been excellent throughout
the States. Had you been able to ship some rich goods by the late
ships. Such as our friend W.D. Low suggested to me of which I wrote
a year since with pattern. - a person such as you sent to me they
would have done well - better, I think, than tea. The latter article
improved in price but I doubt if they did so sufficiently to pay
cost, if any, profit. The article shipped from Manila I have
not much knowledge - good coffee from that place you know is in good
repute - it is worth now 12 1/2 cts. Coffee generally bears a better price this season
than for a long time past. Manila Hemp is worth 100, 110 for ton.

I send by this opportunity a parcel of newspapers, another of
of the Mirror (since my last of Apr 13) and Theodore's book, 2 vols. and a third parcel
of fitters. When I wrote last Catherine, and Sarah Ann were
at Baltimore. They returned shortly after highly delighted with their
visit. Edgar, Amanda and Emily came on soon after them and after
staying there a few weeks with us went up to Lancaster about a week
since.

I do not know whether Sanders has written for the chance
the view of entering into the land and real estate line. Peterkin
& Son you know have been long in it. Franklin & Jenkins entered into
it about a year since - both firms have had a great run for the
last 9 or 12 months has
been immense and the business of both has been heavy. I have formed
a partnership in the line with a Mr Lawrence E. Eubank and we have taken hands
into the concern. Mr E. & Sanders will attend to the business and I give what time
I can spare from my other concern. We have two pretty good sales to begin
with on tomorrow night & another June 2. as you may see by the Journal of Commerce.

All well. Charlie has gone up to Pirran. Aunt Paris goes to Long Island on Monday.
Yours dear Willie affectionately Wm D Jones

Mr. William Irving
care of Messrs. Russell & Co
Canton
Messrs. Russell & Co
Manila



St. James Bay 28. 35