



The GOLDEN YEAR of GOODRICH

FIFTIETH ANNIVERSARY

1870 - 1920

Akron, Ohio.

July 7, 1921

Cornishville Ky
Aug. 31-21

Mr. J. C. Royalty,
Cornishville, Ky.

Dear Sir:

We are in receipt of your letter of June 29 with further reference to our shipment of March 18, which you wish to return to be credited on your fall shipment.

We took it from your letter of June 8 that you wish to return boots as you do not have a suitable place to keep them, and not merely for credit to apply on your fall bill. Because of the expense involved in returning the shipment, which only consisted of 2 cases, we advised in our previous letter that we could not accept the return of this shipment as we felt that you would have no difficulty in arranging for its storage until the fall selling season.

If shipment of the boots called for on your September order with your present stock of boots is going to be more than you can dispose of, we are willing to cancel 24 pairs from your fall order, with the understanding that you retain your present stock, which will be practically the same as allowing you credit on your fall bill.

Your September order does not bear notation as to being subject to revision or cancellation, and our suggestion to cancel 24 pairs from this number is made simply as a matter of co-operation for you.

We are certain that the above suggestion will meet with your approval, and will also be less expensive for you. We will not make any reduction of your fall order until we are advised by you, and we enclose a stamped addressed envelope for your convenience in this respect.

Yours very truly,

THE B. F. GOODRICH RUBBER COMPANY.
Akron Sales Division.

W.D. Lewis

W.D. Lewis
Footwear Department.