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full amount of your account was due in cash without any discount or the end of the thirty days. However we wish to extend every courtesy consistent with sound business methods and if you will send your notes properly signed by return mail or your check for the amount of your account less the eight percent discount, we will accept them in settlement, although the time for settling in this manner has expired as stated above.

Wishing you the greatest of success in all your undertakings and thanking you for past favors, we remain, November 26, 1914

Very truly yours,
Republican Publishing Co.,
Harrodsburg, Ky. BOSTON PIANO & MUSIC CO.

Gentlemen:-

BY.....

CREDIT MANAGER

ELW HBB Enclosed please find Express Receipt
for dices shipped direct to you under date of
N.B. If you wish to start your advertising campaign with a registration day as Mr. Estes did, we will gladly send you full particulars. Just mention it when you send in your settlement which we expect by return mail, and with kindest regards we remain,

Very truly yours,

BOSTON PIANO & MUSIC CO.

HBB