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General Manager Europe, Middle East & Africa

29th June 1987

Mr. A.D. Dirkzwager, Manager, Rotterdam Branch.

Dear Adriaan,

A brief note to let you know how very much Karen and I enjoyed our short visit to Rotterdam and environs. Although you were not at the Van Asbecks for lunch, Erwin has clear memories of you from your student days and I would therefore encourage you to make contact with him. Karen will be writing to his wife, Rene, to thank her for the lunch.

The dinner at the Coq d'Or was a spendid event and I hope that you and Mike and your wives did not feel overwhelmed by the Brazilian nostalgia emanating from all around you. For us it was a splendid opportunity to see them all and for you, hopefully, these are contacts which can be built on in the future.

Thank you also for showing me your proposed new building and for introducing me to the executives at the branch. Much has clearly been achieved in establishing and working strategy and you now have a base from which to develop further.

With renewed thanks and looking forward to seeing you again before too long.

Yours sincerely,

Peter Bareau