

15<sup>th</sup> february 1993

Aiglon College  
1885 Chesières-Villars  
Switzerland

Attention Chairman of the Board

Dear Sir,

The other day Mrs Chris Gallagher  
draw my attention to the vacancy of the  
Position of Headmaster of your College.  
After having discussed the idea of being a  
Headmaster with my wife, I now write to  
you to formally apply for the job.

Clearly you will notice from my application  
form that I am a banker by profession.  
In essence I consider as the main objective  
of the employment the delivery of a product  
i.e. a high educational standard in turn  
for a school fee. At the same time the resources  
must match the expenditures.

I visualize myself as a member of a team  
which has to do an outstanding job in  
order to maintain the high repute of the school.

I have carefully studied the list of responsibilities (the specifications for the posting) from A to F, which I am prepared to assume when we reach agreement. However in respect of the heading: "STUDENT DEVELOPMENT", I shall, to a great extent, have to rely on the already present experience.

A final "YES" from my part is very much dependent on whether or not I can underscore the Board's view how the College is to be runned financially.

I appreciate the limitation of this letter and that of the application form to learn to know one another, therefore I will be happy to be invited for a discussion to exchange views.

Sincerely yours  
A. Wilkings