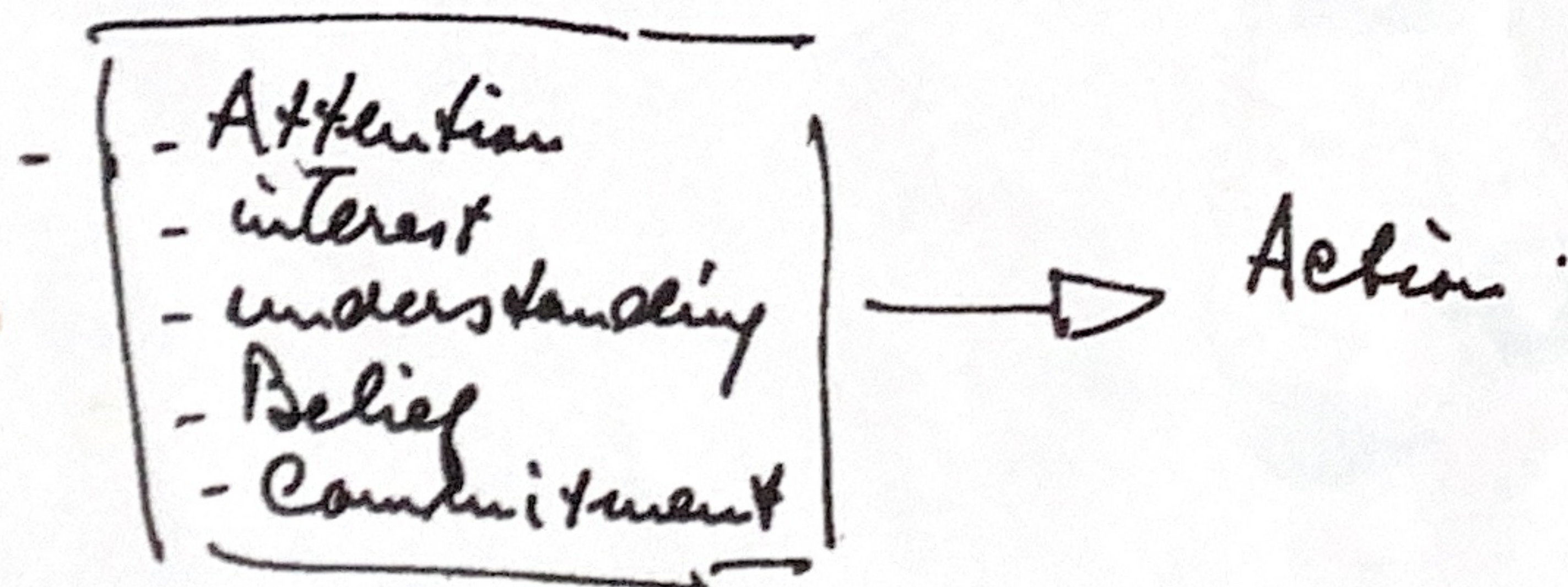


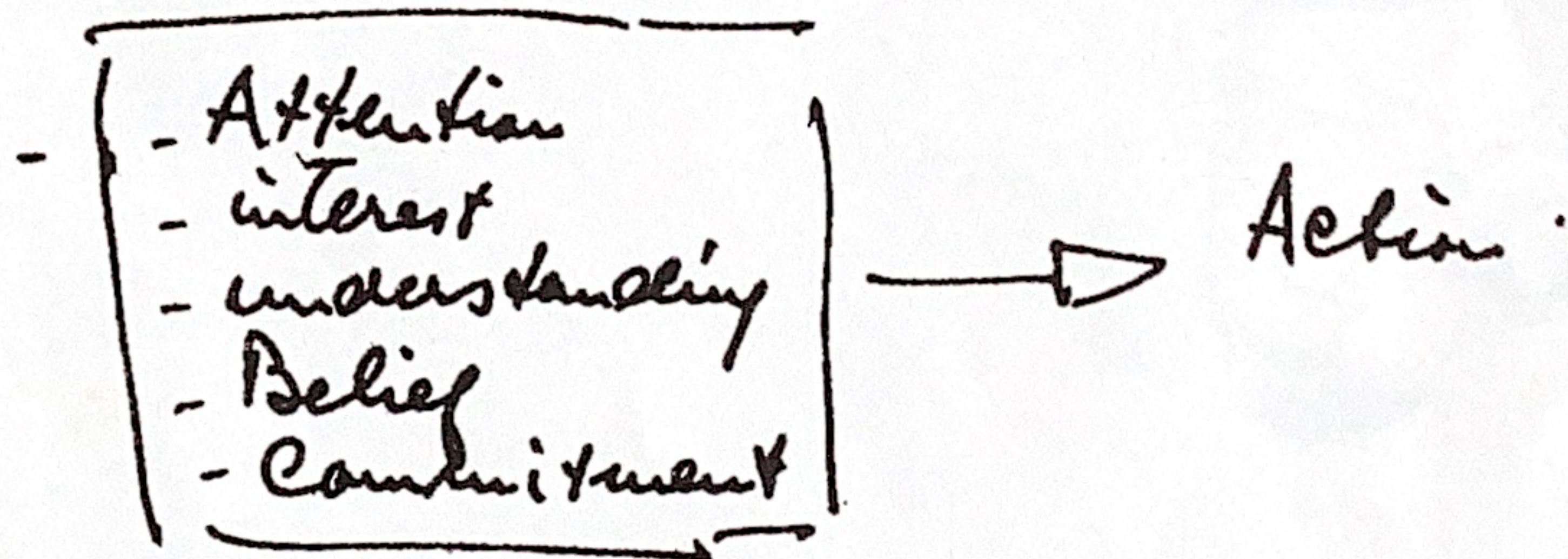
- A man with his head in the clouds cannot keep its feet on the ground unless it is a big man.
- Anyone who never makes a mistake, works for a boss who does!
- We try to understand running water by catching it in a bucket.
- It is better to be vaguely right than precisely wrong.
- How much will it cost to replace a customer?
- Not authority but commitment leads to success.
- The customers pay our salary!
- Quality and excellence inspire; vision breeds confidence.
- To Translate Thoughts into action is difficult. (poor)



The staff need confirmation from the Managers.
The new Credit Policy of Rotterdam Branch.

Finance the strawberries that grow in the Sea
 and if their financial accounts are good
 then we finance the red herrings that grow in the Wood.

- A man with his head in the clouds cannot keep its feet on the ground unless it is a big man.
- Anyone who never makes a mistake, works for a boss who does!
- We try to understand running water by catching it in a bucket.
- It is better to be vaguely right than precisely wrong.
- How much will it cost to replace a customer?
- Not Authority but Commitment leads to success.
- The customers pay our salary!
- Quality and excellence inspire; vision breeds confidence.
- To Translate Thoughts into action is difficult. (path)



The staff need confirmation from the Management.

The new Credit Policy of Rotterdam Branch.

Finance the strawberries that grow in the Sea
 and if their financial accounts are good
 then we finance the red herrings that grow in the
Wood.



*"'Season's Greetings' looks O.K. to me. Let's run it
by the legal department."*