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10 Mb 1984

Rotterdam ADD/MCB/desire.doc

THE DESIRABLE ATTRIBUTES OF A MANAGER IN THE OVERBANKED DUTCH MARKET

- 1) The mental capacity, the temperament and the inclination to confront complexities.
- Practical intelligence/tacit knowledge (hard to articulate; difficult to pass on; cannot be taught).
- 3) Thinking more in tasks accomplished than hours spent.
- 4) To delegate as many consequential tasks as one can.
- 5) <u>Do not overplan</u>.

 Approach important tasks with the general strategy in mind and assume that decisions become clear as events unfold.
- 6) Awareness that at the end of the day profit and profitability is what counts for the bank.

adriam Nichburge