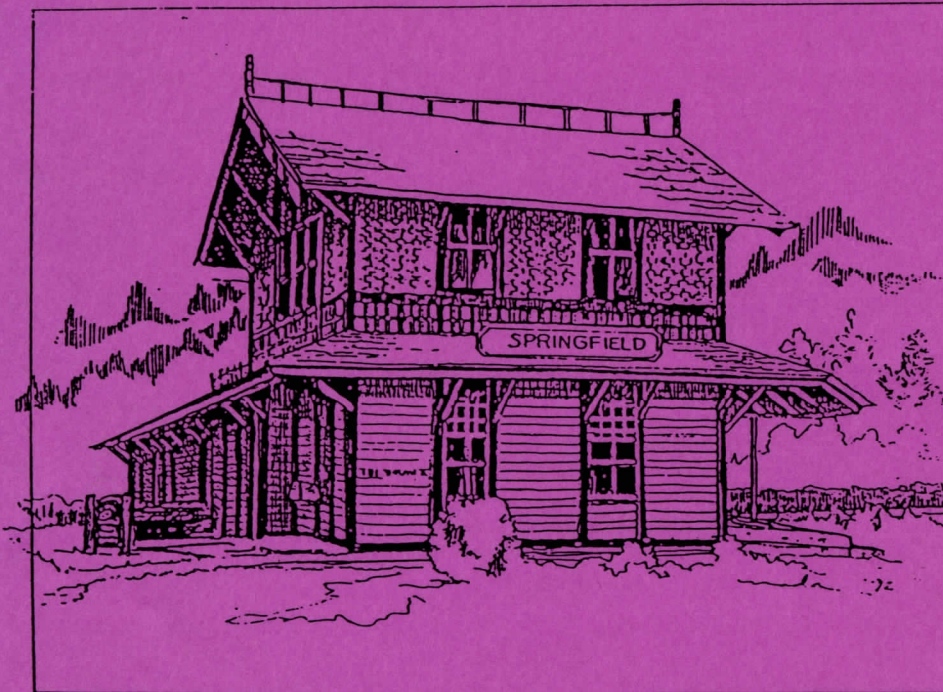


# SPRINGFIELD / EUGENE

## Community Profile



*"Historical Train Depot"*  
Springfield Chamber of Commerce  
4 x 5 Pen & Ink Note Paper  
NADA ZAWODNY

PRICE: \$3.00



# Fast Facts

## Eugene/Springfield, Lane County, Oregon

### Location

The neighboring Oregon cities of Eugene and Springfield are situated in the Willamette Valley, on the I-5 corridor 100 miles south of Portland and 500 miles north of San Francisco. The two communities make up the second largest metropolitan area in Oregon.

### Population and Income

Population	*1980	1989	*1990	**1993
Lane County	275,226	280,000	282,912	298,000
Eugene	105,664	109,785	112,669	119,235
Springfield	41,621	41,460	44,683	46,715

Per Capita Income	*1980	1988	*1990
Lane County	\$9,110	\$14,006	\$15,119
Eugene	\$7,819	N/A	\$13,886
Springfield	\$6,365	N/A	\$10,222

\*Census Figures

\*\*PSU's Center for Population Research & Census

### Employment

Eugene/Springfield MSA Employment, 1993

Civilian Labor Force	152,700
Total Employment	141,300
Unemployment	
Annual Average	7.5
Seasonal High	8.6
Seasonal Low	6.1

Non-Agricultural Wage and Salary Employment

	(in thousands)	120.0
Manufacturing Total	18.2	Non-manufacturing Total 101.7
Lumber & Wood Prod.	7.8	Trade 30.2
Food Products	1.8	Government 24.6
Other	8.6	Services 30.6
		Fin/Ins/Real Estate 6.7
		Trans/Comm/Utilities 4.7
		Other 4.9

### Climate

Period	Avg. Temp.		Precipitation
	Max.	Min.	Avg. (inches)
January	46	33	7.5
April	61	40	2.5
July	83	51	0.3
October	64	42	4.0

Eugene/Springfield's normal annual rainfall is 42.5 inches. This compares to that of Miami: 59.7; Boston: 42.7; New York: 42.4; San Francisco: 20.8; Seattle: 38.9.

### Transportation

**Air:** Recently expanded airport served by United with connections to all U.S. destinations. Regional flights include Horizon and United Express.

**Truck:** Major interstate carriers.

**Rail:** Southern Pacific and Burlington Northern.

**Freeway:** Interstate-5 bisects Eugene/Springfield.

**Bus:** Interstate service by Greyhound and Trailways; local service by Lane Transit District and private charters.

### Business Support Services

**Site Development:** Provision of public services; financial and development aid; tax abatement in some locations.

**Employee Training:** Low- or no-cost recruitment and training services.

**Capital Improvements:** Airport expansion, major University of Oregon expansion.

**Business Assistance:** Advocacy for business in site location, regulatory standards and other needs.

**Business Loans:** Local, state and federal loan programs available.

### Government Form

Eugene and Springfield have Council/City Manager forms of Government.

### Taxation

Personal Income Tax	5% - 9%
State Corporate	
Excise Tax:	6.6% of Oregon income
Unemployment	
Insurance Tax:	.64 to 5.4% of payroll
Property Tax*:	Eugene \$20.72/1000
(1993-94)	Springfield \$21.38/1000
Sales Tax:	None

\*Enterprise zones that provide property tax abatements for new and existing industries are available in Eugene/Springfield, Oakridge & Westfir.

### Labor Force

Local workers are productive, and the workforce is well-educated-- 35% of persons 25 and older in Eugene have completed four or more years of college. Spectra-Physics, the nation's largest producer of laser scanners, reports that its Eugene plant has the lowest turnover of employees of any of its facilities. Major employers in the Eugene/Springfield metropolitan area:

Firm	# Employees
Sacred Heart	
General Hospital	2400
University of Oregon	5900
Weyerhaeuser	seasonal max. 1175
Agripac	seasonal max. 900
School District 4J	2019

(continued)



## Educational Resources

A state-supported university with approximately 18,000 full-time students, the University of Oregon is also a major research institution generating useful ideas for business. Nationally recognized work is done in biotechnology, high-energy physics, and optical, computer and materials sciences. Two graduates have won Nobel Prizes, and seven faculty are members of the National Academy of Sciences.

The University of Oregon and Oregon State University, located 40 miles to the north, are two of the 10 partners in the Southern Willamette Research Corridor, a consortium that unites public and private resources to serve research technology companies. Eugene is also the home of the Advanced Science & Technology Institute, an organization founded by the UO and OSU in 1983 to make university-based research more accessible to business. ASTI is now located in the first building of the Riverfront Research Park, near the University of Oregon.

Lane Community College provides comprehensive vocational education with special services for business. The college contracts with private industry councils to tailor employee training programs to meet the specific needs of business, for little or no charge. Local public schools frequently receive honors for their quality of education, including three President's Awards for Excellence. Oregon's students have consistently rated at or near the top of the nation's SAT scores. Quality secular and parochial private education is also available.

## Housing

Housing is diverse in style and affordable, relative to inflationary markets on the west and east coasts.

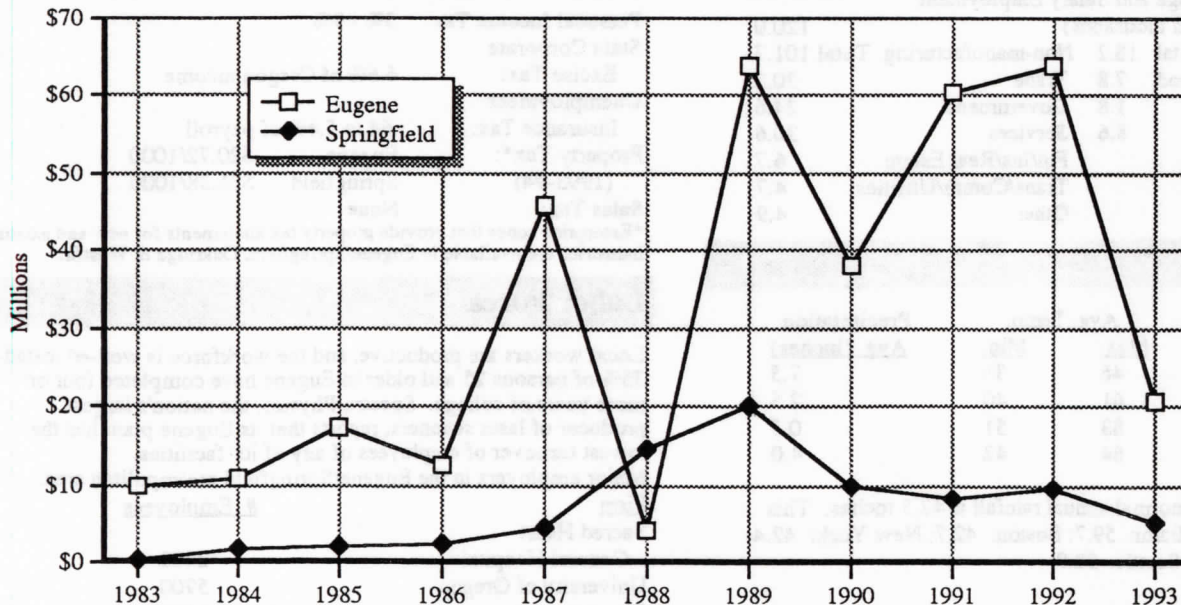
Eugene/Springfield	1992	1993
Average home sale	\$95,422	\$110,498
Median home price	\$80,000	\$83,900
Property sales	\$42.7 million	\$51.8 million

New homes are being constructed at the rate of about 750 per year, and hundreds of new apartments in the mid-to-upper price range have been built since 1989.

## Tourism

Tourism is a major local industry. Eugene/Springfield blends metropolitan culture with the splendor of the great outdoors. Opera, ballet, symphony and theater are performed in the world-class Hult Center for the Performing Arts. The peaks of the Cascade Mountains, the beautiful Oregon Coast, and many local wineries are all within an hour's drive. Eugene/Springfield is ideal for major conferences. Five local facilities, including the Eugene Conference Center and the Lane County Convention Center, can each seat between 1,000 and 4,500 participants. McArthur Court, on the University of Oregon campus, seats 10,000. Nearly 50 hotels and motels serve guests in accommodations ranging from budget to deluxe.

**Commercial/Industrial Building Activity in Eugene/Springfield \***



\*Value of new structures; does not include additions/alterations

For more information, contact:  
Eugene/Springfield Metropolitan Partnership, Inc.  
P.O. Box 10398  
Eugene, OR 97440  
(503) 686-2741 Fax 686-2325  
3/94

# Community

## Weather Data -- Eugene/Springfield, Oregon

Longitude: 123° 13' West

Latitude: 44° 07' North

Elevation: 426 Feet

Temperature-1991	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Ann.
Average Maximum (30 years)	46.4	56.7	53.3	57.7	61.4	68.0	82.8	82.2	82.4	68.3	54.4	46.3	63.3
Average Minimum (30 years)	31.4	40.7	35.5	39.8	44.0	47.0	52.1	53.2	47.7	40.3	40.8	36.2	42.4
Highest Recorded Temp. (Past 32 years)	67	71	77	86	93	100	105	108	103	94	76	68	108
Lowest Recorded Temp. (Past 32 years)	- 4	- 3	20	27	28	32	39	38	32	19	12	-12	-12

Precipitation-1991	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Ann.
Rainfall (inches) (30-year average)	3.73	3.58	9.79	5.22	6.03	.99	0.64	0.68	.10	1.93	10.47	5.28	48.44
Snowfall (inches) (30-year average)	T*	0.0	T*	T*	0.0	0.0	0	0	0.0	0.0	0.0	0.0	T*

*Eugene/Springfield's normal annual rainfall is 46.04. Here are some comparisons: Boston (42.77), Los Angeles (14.68), Miami (59.76), New Orleans (53.90), New York (42.37), and San Francisco (18.69).*

Average relative humidity is 74 percent at 10 a.m. and 60 percent at 4 p.m. Thunderstorms occur infrequently throughout the year, with an annual average of five.

T\* Trace

Source: U.S. Department of Commerce, National Oceanic and Atmospheric Administration

For more information, contact the Eugene/Springfield Metropolitan Partnership at:

P.O. Box 10398  
Eugene, Oregon 97440  
(503) 686-2741

5/93



# Community

## Social Services

Eugene/Springfield houses a number of social services of a caliber usually found only in very large cities. Programs for persons with mental or physical disabilities, needing substance abuse assistance, emergency assistance, family services, and volunteer services are all available in the Eugene/Springfield area.

### Disabilities

Eugene/Springfield has a long-standing commitment and tradition of livability and friendliness to people with disabilities. Lane Transit District, the area's mass transit provider, has offered service that is virtually 100% accessible since the 1980's, several years before the federal government mandated accessible fixed-route service. The Accessibility Committee of the Eugene Human Rights Commission has assisted the city in ensuring access to public buildings, the proper placement of curb cuts, as well as publishing an accessibility directory. Lane County Direction Service, Inc. provides

comprehensive information, referral, and case management for the entire county on over 300 services for persons with disabilities. Pearl Buck Center Inc. is nationally recognized for its innovations in teaching, training, and providing work services for the disabled. There are also programs through the University of Oregon, Lane Community College, the Eugene 4J School District, the Springfield School District, and private and public providers.

### Substance Abuse

Alcoholism and other drug dependency is a world-wide problem. Lane County offers a full range of services to individuals and families in need of counseling or treatment for chemical dependency. Two United Way programs for substance abuse treatment, Buckley House and Prevention and Recovery Northwest, offer preventive alcohol education and treatment services to high-risk youth. In Lane County, assistance for the family member and/or employee, is just a phone call away.

### Mental Health

Lane County has a well-developed system for the mentally and emotionally disturbed. Those services include: counseling, crisis intervention, investigations, medication monitoring, a range of shelter programs, and recreational and vocational programs that are among the best in the nation. One program, the Alliance for the Mentally Ill of Lane County, provides support for the families of those suffering from chronic mental illness. There are intensive programs for the criminal offender with MED problems. Specialized programs for children who are severely disturbed and/or troubled have also been developed.

### Elderly

Services to the elderly in Lane County are varied and comprehensive. They range from information referral, escort/transportation, and in-home counseling to delivered meals and home health care. With a focus on community-based care, assistance is also available to assess an individual's need for institutional care. In fact, help can even be obtained for those within institutions who have the desire and the capacity to return to a less-restricted setting.



### **Youth and Family Service**

The Eugene/Springfield area offers a broad array of youth and family services. Ranging from prevention to rehabilitation, these services provide assistance in such areas as mental health, substance abuse, family relations, juvenile justice, child welfare, youth employment, and education. There is a spirit of cooperation and partnership between the various governmental and private service providers that make up this important service network.

### **Volunteer Services**

Along with the many individual volunteer experiences available, the community also expresses its commitment to excellence

through a spectrum of services specifically for the enhancement of voluntarism. United Way of Lane County, through its mission to "Increase the Organized Capacity of People to Care for One Another," provides a multitude of opportunities for corporate volunteers and organizations to effectively interact with human care agencies in improving community service. Also, the Voluntary Action Center (a program of the Eugene YMCA and the United Way) provides screening, training, and referral of community volunteers and matches individuals with skills and interests to organizations with needs.

### **Emergency Assistance**

The provision of emergency assistance to low-income individuals and families is coordinated by a group of non-profit organizations and churches. In order to emphasize coordination, a centralized direct referral system is provided by Infoline, a non-profit information and referral agency. Emergency food, shelter, and medical assistance are the most common forms of assistance provided by this network. Food for Lane County, Inc. is the umbrella organization that distributes food to over 63 agencies and on-site meal programs. Emergency energy assistance to low-income families is provided by the Lane County Housing Authority and Community Services Agency during the winter months.

The following agencies are available for referral or additional information:

Alliance For The Mentally Ill of Lane County .....	343-7688
American Red Cross .....	344-5244
InfoLine (White Bird Medical Clinic) .....	342-4357
Lane County Direction Service, Inc. ....	461-2212
Looking Glass Youth & Family Services, Inc. ....	686-2688
United Way of Lane County .....	484-6666
Willamette Aids Council .....	342-5088

For more information, contact the Eugene/Springfield Metropolitan Partnership at:

P.O. Box 10398  
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5/93



# Community

## Housing

Housing in Eugene/Springfield is still affordable when compared to housing in other cities in the United States. The November 1992 average home sales price was \$90,315, and the median sales price was \$78,300. Property sales for November totaled \$33.2

million, up 29% from the same time period in 1991.

Home values are on the rise, posting a 9% increase in Eugene in 1992.

Vacancy rates, both single-family and multi-family, are low. In December 1992, only .37% of

Eugene's residential utility hookups were inactive, as were only .45% of Springfield's. Hundreds of mid-to-upper price range apartments have been built since 1989, and housing construction at the rate of about 600 per year is beginning to offset low vacancy rates.

### Owner-Occupied Housing in Eugene

Housing Value	Number of Houses--1989	1992
Less than \$10,000	8	4
\$ 10,000-19,999	153	54
\$ 20,000-29,999	684	205
\$ 30,000-39,000	1,930	613
\$ 40,000-49,999	4,062	1,403
\$ 50,000-59,999	4,776	2,953
\$ 60,000-69,999	3,195	3,810
\$ 70,000-79,999	2,710	3,508
\$ 80,000-89,999	2,232	2,843
\$ 90,000-99,999	1,787	2,331
\$100,000-149,999	3,146	6,443
\$150,000-199,999	649	1,537
\$200,000 or more	321	888

### Owner-Occupied Housing in Springfield

Housing Value	Number of Houses--1989	1992
Less than \$10,000	3	1
\$ 10,000-19,999	149	31
\$ 20,000-29,999	1,393	370
\$ 30,000-39,000	2,569	1,270
\$ 40,000-49,999	2,265	1,876
\$ 50,000-59,999	1,289	1,918
\$ 60,000-69,999	765	1,433
\$ 70,000-79,999	475	1,098
\$ 80,000-89,999	236	638
\$ 90,000-99,999	108	457
\$100,000-149,999	139	617
\$150,000-199,999	9	42
\$200,000 or more	0	2

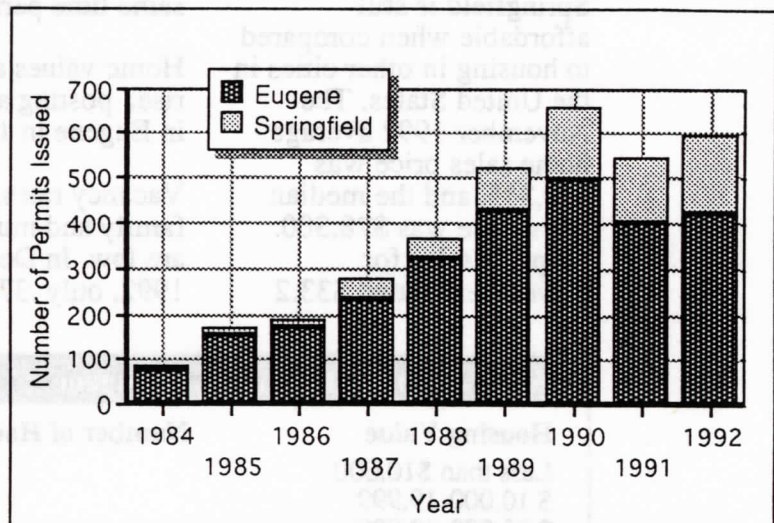
Source: Lane County Department of Assessment and Taxation

(continued)



## Single-Family Building Permits Issued

The number of single-family building permits issued in Eugene/Springfield has been steadily increasing since 1984. In 1992, the two cities combined for 599 permits, a 63% increase over 1988 and a 9% increase over 1991. The increase was partially attributed to immigration and the combination of low interest rates and a shortage of rental homes.



## Coldwell Banker Home Price Comparison Index

Each year Coldwell Banker surveys single family homes in over 200 market areas. The study compares single family homes of approximately 2,200 square feet that have 4 bedrooms, 2-1/2 baths, a family room and a 2-car garage. The homes and neighborhoods surveyed are typical for a corporate, middle-management transferee. Property taxes will vary, depending on specific location.

STATE/City	1992 Price
<b>CALIFORNIA</b>	
Sacramento	\$253,738
San Francisco	604,000
Long Beach	435,000
San Diego area <sup>1</sup>	382,723
<b>WASHINGTON</b>	
Seattle/Tacoma	178,775
Spokane	157,183
<b>OREGON</b>	
Eugene	125,875
Portland	147,833

<sup>1</sup> Average of four cities.

For more information, contact the Eugene-Springfield Metropolitan Partnership at:  
P.O. Box 10398  
Eugene, Oregon 97440  
(503) 686-2741



# Community

## Health Care

Eugene/Springfield residents have a proud and well-earned reputation for maintaining good health. However, when medical treatment does become necessary, many talented professionals with the most modern, state-of-the-art equipment available are here to help.

Two main facilities service the Eugene/Springfield area: Sacred Heart General Hospital in Eugene, and McKenzie-Willamette Hospital in Springfield. Both facilities offer traditional and alternative birth units, treatment in more than 25 specialties, and 24-hour emergency care.

The facilities provide advanced treatments such as magnetic resonance imaging, CT scanning, nuclear medicine, and ultrasound. Area hospitals also provide programs and services for women and older adults, and nutrition and weight management programs. Also available are occupational health programs, health education classes, local health maintenance organizations, and the largest private injured workers program in the state.

Sacred Heart General Hospital is one of the busiest hospitals

in the state, and serves the community as the regional center for several specialties, including the Oregon Heart Center, a Neonatal Intensive Care Unit, the Cancer Care Center, and the Oregon Rehabilitation Center.

McKenzie-Willamette Hospital is an acute care, surgical and outpatient medical facility providing a wide range of medical services. McKenzie-Willamette's community programs include the Women's Resource Center, Older Adult Services, Occupational Health programs for businesses, and HealthTeam.

Eugene/Springfield also offers the most advanced arthroscopic and orthopedic surgery in the country. In addition, their innovative sports medicine programs enjoy an international reputation for excellence, and have served such world-class athletes as Mary Slaney, Alberto Salazar, Joan Benoit, and Michael Jordan.

Health care services are also available through such quality facilities as the Cottage Grove Hospital in Cottage Grove, and Peace Harbor Hospital in Florence. Cottage Grove Hospital opened in 1951 and

has grown into a fine medical center, offering a wide range of specialist care. The hospital has a total of 70 beds, and operates a full-time emergency room intensive care and coronary care units. Florence residents enjoy outstanding modern health care services. Recently, construction was completed on Peace Harbor Hospital in Florence, a new, non-profit, general acute care hospital.

### Clinics

Clinics feature physical as well as mental health care services, with medical services ranging from M.D.'s, eye doctors and chiropractors to acupuncturists and alternative care providers. Specialty clinics offer mammography, radial kerotomy, and cataract surgery among other treatments.

### Physicians

Eugene/Springfield physicians practice in 46 different fields including 12 surgical specialties.

Employers can use local occupational medicine and rehabilitation programs for work-related problems.

1992 Hospital	No. of Active Staff	# of Beds	Annual Admissions	Avg. Length of Stay
Sacred Heart	450	470	29,201	5.1 days
McKenzie-Willamette	132	114	6,117	3.32 days

For more information, contact the Eugene/Springfield Metropolitan Partnership at:

PO Box 10398  
Eugene, OR 97440  
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# Economy

## No Sales Tax in Oregon

### Oregon's Tax Profile

The overall tax burden for business is less in Oregon than in the neighboring states of California, Washington, Idaho and Nevada, according to recent studies of taxation in various west coast locations. According to the 1990 "West Coast Tax Comparison" report, which surveyed the most significant business taxes in nine major West Coast communities, Eugene/Springfield and Lane County rank favorably in a number of areas, and Oregon ranks lowest in percent of total State and Local taxes paid by businesses.

The primary tax levied by local governments in Oregon is the property tax, which is being restructured as a result of a property tax limitation measure approved by Oregon voters in November 1990. The effect of this restructuring

is discussed in the property tax section below.

The best method for evaluating taxation is, of course, a case-by-case approach. Each state and local government offers unique advantages for each individual business.

Following is a summary of Oregon's taxes.

#### Corporate Income Tax

Most corporations are taxed at a rate of 6.6% of Oregon taxable income. For corporations engaged in unitary business and operating in more than one state, Oregon generally follows the Uniform Division of Income Tax Purposes Act in apportioning net income to Oregon. Income derived from foreign (out-of-state) operations is not taxed.

#### Personal Income Tax

The Oregon State Legislature has adopted the federal definition of taxable income, with a few minor exceptions. The state personal income tax rate varies from 5% to 9%, depending on the amount of taxable income.

#### Property tax

State law requires that real property be assessed at 100% of real market value, defined as the lowest value at which the property may reasonably be expected to sell during the tax year. The actual property tax is calculated on the basis of the tax rate per \$1,000 of the assessed value. This method of calculation applies to all property, regardless of use (with the exception of land in special deferral, such as farm or forest land), meaning that residential, commercial and industrial

Tax rates per \$1000 assessed valuation for Lane County communities\*

Community	1993-94	1994-95	1995-96
Eugene	\$20.72	\$18.22	\$15.72
Springfield	21.38	18.88	16.38
Coburg	17.71	15.21	12.71
Cottage Grove	19.93	17.43	14.93
Creswell	15.00	12.50	10.00
Florence	20.74	18.24	15.74
Junction City	19.79	17.29	14.79
Lowell	19.07	16.57	14.07
Oakridge	21.10	18.60	16.10
Veneta	22.54	20.04	17.54
Westfir	21.10	18.60	16.10

\*Projected tax rates assume no change in communities' bonded indebtedness or in their tax bases.

(continued)



property are all taxed at the same rate.

**W**ith the passage of Measure 5 by Oregon voters in November 1990, local property taxes throughout the state are gradually being reduced to a rate of \$15 per \$1,000 by 1995-96. While tax rates will still vary between local districts, the difference will only reflect the amount of bonded indebtedness of a district outside the \$15 per \$1,000 limit.

In 1993-94, the maximum tax rate allowed (exclusive of bonded indebtedness) is \$20 per \$1,000. Over the next two years, the rate will be reduced \$2.50 per \$1,000 annually, until reaching the limitation of \$15 per \$1,000 in 1995-96. The chart summarizes property tax rates for Lane County communities through the year 1995-96 (assuming no change in the bonded indebtedness of the communities).

#### **Unemployment Insurance Tax**

Oregon's Unemployment Insurance Law provides for an employer payroll tax to fund unemployment insurance claims. Most employers are required to contribute to this fund. The tax rate may vary from .64% to 5.4% on the first \$19,000 paid to each employee, depending on the experience of the employer and the fund's condition.

#### **Worker's Comp Insurance**

Nearly all employers doing business in Oregon are subject to the Oregon Worker's Compensation Law. Businesses must obtain worker's comp insurance from the State Accident Insurance Fund (SAIF), or any commercial insurance company qualified. Premiums vary by job classification and experience rating. An assessment of \$.28 per day per employee, paid equally by employee and employer, is also collected.

Oregon businesses are now paying 38.9% less for worker's comp insurance than four years ago, as a result of worker's comp reform legislation approved in 1990. For employers, positive changes center on requiring injuries to be verified with "clinical evidence" from medical doctors; restricting compensation to injuries directly related to the job; limiting treatment by chiropractors; and forbidding compensation for alcohol-related injuries. For workers, positive changes include a 110% increase in major benefits.

#### **Lane Transit District Tax**

This tax funds a mass transit system serving the majority of Lane County. Employers within the transit district boundaries are currently taxed at a rate of \$.0056 times gross payroll.

#### **Miscellaneous Taxes & Fees**

Like all states, Oregon has a number of taxes and fees that apply to specific individuals, products, services or occupations. Included in this group are a fuel tax; amusement device tax; weight-mile tax; licensed occupations tax; cigarette and alcoholic beverage tax; timber tax; inheritance and gift tax; and a hotel/motel tax. (The hotel/motel room tax is 9.5% in Eugene/Springfield and 6 - 9% in the rest of Lane County.) Fees collected include those for automobile licenses; fishing and hunting licenses; new tire purchases; environmental protection and clean-up; hazardous substance possession; petroleum transport; and others.

#### **Taxes Not Applicable in Oregon**

Oregon's tax structure excludes certain taxes common to most states. Oregon has no sales tax; no individual personal property tax; no business inventory tax; no levy on intangible property; no taxed admissions to theater or sporting events; no motor vehicle excise tax; no business and occupations tax; and no poll or capitalization taxes. Although Oregon law allows local governments to levy business license fees, Eugene/Springfield and Lane County have not done so.

For a copy of the "West Coast Tax Comparisons" study, or more information, contact:  
Eugene/Springfield Metropolitan Partnership, Inc.  
P.O. Box 10398  
Eugene, OR 97440  
(503) 686-2741 Fax 686-2325  
3/94



# Economy

*Regional Hub for Retailing!*

## Retail Trade

The Eugene/Springfield metropolitan area is the regional hub for retailing in the southern Willamette Valley. Its diverse retail sector draws shoppers from the coast to the Cascades and along the 120-mile, north-south interstate route from Albany to Roseburg, a region with a population of more than 750,000. Over \$2 billion in retail sales were tallied during 1989, with upward trends continuing.

## Major Retail

Valley River Center, a one million-square-foot, enclosed mall two miles north of downtown Eugene, offers approximately 150 retail outlets, including 5 major department stores, specialty shops, and food outlets.

Gateway Mall, near Interstate 5 in Springfield, opened in 1990. It is anchored by 3 major department stores and over 70 specialty shops. Gateway Mall has a 15,000-square-foot entertainment center which includes 11 food booths in a cafe court, a video game center, and a 12-screen movie theatre.

## Downtown Retail

Eugene Downtown provides shoppers with the convenience

of a 6-1/2 block shopping area in a beautiful, open-air pedestrian mall. Because of its location in the central business district, the mall draws customers who work in the many surrounding offices. Downtown merchants sponsor public events and performing artists throughout the year. In addition, from April until Christmas, the Saturday Market, an array of craft and food booths at Eighth and Oak, provides customers with a choice of shopping, eating, and entertainment by mimes, musicians and others.

A short distance from Eugene's downtown mall, the Market District, which includes the Fifth Street Public Market, Fifth-Pearl Shops, and Station Square, plays an important role in drawing people downtown. The area has a bustling concentration of one-of-a-kind shops, antique stores and eateries. The Fifth Street Public Market has some 70 specialty shops, restaurants and offices attracting \$11 million in sales in 1993 and providing everything from gourmet food and coffee to original art and jewelry, to housewares and sportswear and also features the area's Heritage Nike Store.

Springfield Downtown offers an array of specialty shops and recently completed a major,

\$2.4 million renovation providing new pavement, trees, lights and sidewalks.

**C**ommunity Retail  
Eugene's community retail centers serving outlying areas make shopping convenient and reduce traffic congestion, too. These include the Oakway Center, a mixed-use center containing 185,000 square feet of retail and professional space. One of the fastest growing areas is the Delta Shopping Center with several established retail outlets and several others moving in. Other community shopping centers include the Southtowne Shops; Marketplace West; and, Santa Clara Square. The Coburg Road/Chad area is continuing to grow as a multi-use area, with several large stores and commercial property's there.

The University of Oregon area boasts a number of book stores and shops featuring unusual fare, including University memorabilia. Specialty restaurants lend to the unique atmosphere of the University neighborhood.

Springfield's community shopping centers include Pioneer Plaza, McKenzie East, Mohawk Market Plaza and two smaller retail centers on Centennial Boulevard.

For more information, contact:  
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## **W**orkforce Incentive Programs

A number of workforce-related programs may be available to employers at little or no cost. The programs are coordinated by the Southern Willamette Private Industry Council (SWPIC), Lane County's jobs training organization.

**Screening and Evaluating**  
SWPIC will pre-screen its applicant pool for the appropriate background, skills, experience, attitude and motivation. A state-of-the-art vocational assessment center is used to assess applicant abilities such as manual dexterity; spatial relations; ability to work as a team, etc.

### **Customized Training**

Once the employer has selected workers, SWPIC works closely with Lane Community College (LCC) to develop a customized worker training program using LCC instructors, outside trainers, or the employer's own officials, addressing diverse areas such as quality control and specific job task functions.

### **On-The-Job Training Reimbursement**

Eligible employers may receive a 50% wage reimbursement for a negotiated period of time to augment the training of skills most appropriately taught on-the-job.

### **First Source Hiring Agreements**

SWPIC writes first source hiring agreements for employers who have been certified for Enterprise Zone Tax Exemptions, City loans, and Economic Development Lottery funding.

For more information, contact:  
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Eugene, OR 97440  
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3/94

# Economy

*Finance - Tax Incentives - Workforce Incentive Programs*

## Development Incentives

### **F**inance Programs

#### **Industrial Revenue Bonds**

These bonds provide 100% financing for manufacturing facilities and equipment in Oregon. Interest paid may be exempt from federal, and in some cases, state income taxes, although taxable bonds may also be issued. Bonds require endorsement by Lane County and by the Oregon Economic Development Commission. Amount: Up to \$10 million. Basic requirement: Borrower is responsible for costs related to issuing and selling bonds.

#### **Commercial Mortgage Program**

The Oregon State Treasury has established a commercial mortgage program providing financing for large real estate development projects. Amount: Variable. Basic requirements: Multiple.

#### **Oregon Business Development Fund**

This loan fund provides long-term, fixed-rate financing for land; buildings; machinery and equipment; and permanent working capital. Amount: Up to \$250,000, but may not exceed 40% of total project cost. Basic requirement: Creation of one new job for every \$10,000 borrowed.

#### **Eugene Business Development Fund**

This loan program may finance land and building acquisition and improvements; equipment; trade fixtures; and permanent working capital. Below market interest rates. Lending decision made locally. Amount: Up to \$500,000. Basic requirement: One job for every \$10,000 borrowed.

#### **Cascades West Revolving Loan Fund**

This fund may finance land and buildings; equipment and machinery; and working capital. Amount: From \$5,000 to \$150,000, but may not exceed one-third of total project cost. Basic requirement: Creation of one new job for every \$15,000 borrowed.

#### **Small Business Administration 7(a) Loan Guarantee Program**

This SBA program guarantees up to 90 percent of a loan by a participating commercial lender to small businesses. May finance working capital; fixed asset acquisition; and leasehold improvements. Amount: Up to \$500,000 guarantee (with exceptions for export businesses and environmental clean-up projects). Basic requirement: Some business equity.

#### **Small Business Administration 504 Loan Program**

This SBA program offers fixed-interest loans at below market rates for construction, acquisition or rehabilitation of buildings; leasehold improvements; machinery; and equipment. Amount: Up to \$750,000 and up to \$1,000,000 for rural, but no more than 40% of the total project costs. Basic requirement: Business equity of at least 10%; private financing required for remainder.

#### **Oregon Research and Technology Development Corporation (ORTDC)**

ORTDC is an equity-based capital source for Oregon basic sector enterprises. It provides early-stage capital to move products into commercial markets or to prove technical feasibility. Amount: Up to \$500,000 for seed capital, and up to \$100,000 for applied research. Basic requirement: One-to-one match (for applied research recipients).

*(continued)*



### **Small Business Innovation Research Program (SBIR)**

SBIR provides grants from federal agencies for early stage research and development activities of young or start-up high tech firms that can meet specific agency needs. Amount: Variable. Basic requirement: For-profit organizations with 500 or fewer employees.

### **Oregon Special Public Works Fund (SPWF)**

Funds finance the construction of roads, sewers, water extension and other public infrastructure improvements needed for projects that result in the creation or retention of permanent jobs. Amount: Up to \$1,000,000. Basic requirements: Creation of one permanent job for every \$20,000 loaned and/or granted. Limited to communities with no other means to finance infrastructure.

### **Lane County Road Fund Economic Improvement Funds**

These funds may finance public road improvements needed for projects that result in the creation or retention of permanent jobs. Amount: Variable. Basic requirements: Multiple.

### **Oregon State Highway Opportunity Funds**

These grant funds may finance public improvements on state highways, including highway signals. Amount: Up to \$500,000. Basic requirements: Multiple.

### **Small Scale Energy Loan Program (SELP)**

SELP specifically finances energy conservation and renewable energy projects, including eligible equipment costs; construction; design and consultant fees; some reserves; construction interest; and most loan closing costs. Amount: Variable. Basic requirements: Project must conserve conventional energy or produce renewable energy and provide loan security in the form of land, buildings, equipment, or other assets.

### **Economic Development Administration**

Federal grant funds may be available through the EDA to help finance building and site improvements and other project needs. Amount: Variable. Basic requirements: Multiple. Note: Application process may take up to two years.

## **T**ax Incentives

### **Enterprise Zone**

A three-year, 100% property tax abatement on buildings and equipment is available to all eligible new investments in the Eugene, Springfield or Oakridge/Westfir enterprise zones. Amount: No limit. Basic requirements: Project must sign a first-source hiring agreement with the Southern Willamette Private Industry Council and must meet minimum hiring criteria. Note: Land itself is not exempt.

### **New Construction Exemption**

Many new facilities and expansions may be exempt from local property taxes while under construction. Amount: No limit. Basic requirement: Facility may not be completed or occupied on January 1 of year of exemption. Note: Land is not exempt.

### **Tax credits**

A variety of tax credit programs exist, including credits for pollution control, business energy, dependent care, health insurance, and others.

# Employment

## Major Employers

### Manufacturing, Service & Utility Firms Eugene/Springfield Lane County Area 1993

Name of Firm	# Employees	Name of Firm	# Employees	Name of Firm	# Employees
<b>Chemicals, Coatings, Adhesives</b>		<b>Chef Francisco</b>	260	<b>Diamond Wood Products</b>	275
Borden Chemical Co.	114	1400 Cross Street		90253 Prairie Road	
470 South 2nd Street		Eugene, OR 97404		Eugene, OR 97402	
Springfield, OR 97477		(503) 484-2182		(503) 689-2581	
(503) 746-8461					
<b>Neste Resins</b>	84	<b>Echo Spring Dairy, Inc.</b>	60	<b>Eagle Veneer, Inc.</b>	100
475 North 29th Street		1750 West 8th Avenue		PO Box 40	
Springfield, OR 97477		Eugene, OR 97402		Junction City, OR 97448	
(503) 746-6501		(503) 342-1291		(503) 998-2329	
<b>Willamette Valley Co.</b>	100	<b>Fircrest Farms</b>	511	<b>Emerald Forest Products</b>	260
660 McKinley Street		33464 E. West Lane		118 Hwy 99 North	
Eugene, OR 97402		Creswell, OR 97426		Eugene, OR 97402	
(503) 484-9621		(503) 895-2161		(503) 683-1984	
<b>Concrete &amp; Building Products</b>		<b>McDonald Wholesale &amp;</b>		<b>Georgia-Pacific Corp.</b>	316
Delta Sand & Gravel	75	Western Beverage	280	1900 Irving Road	
999 Division Avenue	(seasonal max.)	2350 West Broadway		Eugene, OR 97402	
Eugene, OR 97404		Eugene, OR 97402		(503) 689-1221	
(503) 688-2233		(503) 345-8421			
				<b>J. H. Baxter &amp; Company</b>	61
<b>Eugene Sand and Gravel</b>	250	<b>Willamette Beverage Co.</b>	100	85 Baxter Street	
3000 North Delta Hwy.		Pepsi-Cola Bottling of Eugene		Eugene, OR 97402	
Eugene, OR 97401		3030 Judkins Road		(503) 689-3020	
(503) 683-6400		Eugene, OR 97403			
		(503) 687-0251		<b>Lane Plywood, Inc.</b>	213
<b>Wildish Land Companies</b>	350	<b>Williams Bakery</b>	350	65 North Bertelsen Road	
3600 County Farm Road		1760 East 13th Avenue		Eugene, OR 97402	
Eugene, OR 97401		Eugene, OR 97403		(503) 342-5561	
(503) 485-1700		(503) 485-8211			
				<b>Morgan Manufacturing</b>	186
<b>Fabricated Steel Products</b>		<b>Forest Products</b>		995 South A Street	
Farwest Steel Corp.	170	Cascade-Pacific Company	100	Springfield, OR 97477	
2000 Henderson Ave		37385 Jasper-Lowell Road		(503) 726-1971	
Eugene, OR 97403		Jasper, OR 97438			
(503) 686-2000		(503) 726-5686		<b>Newood Display Fixture Mfg.</b>	60
				10 North Seneca Road	
<b>Harvey &amp; Price</b>	88	<b>Circle Log</b>	60	Eugene, OR 97402	
2015 Nugget Way		545 North 28th Street		(503) 688-0907	
Eugene, OR 97402		Springfield, OR 97477			
(503) 746-1621		(503) 746-3213		<b>Oregon Cedar Products</b>	106
				3600 Commercial Avenue	
<b>Myrmo &amp; Son, Inc.</b>	74	<b>Cone Lumber Company</b>	70	Springfield, OR 97477	
3600 Franklin Blvd.		85810 Hwy. 99 South		(503) 746-2502	
Eugene, OR 97403		Goshen, OR 97401			
(503) 747-4565		PO Box 70128		<b>Real Wood Products</b>	40
		Eugene, OR 97440		90 Foch Street	
<b>Food Processing</b>		(503) 746-1601		Eugene, OR 97402	
Agripac, Inc.	900			(503) 689-8195	
799 Ferry Street	(seasonal max.)	<b>Davidson Industries</b>	85	<b>Rexius Forest</b>	127
Eugene, OR 97401		PO Box 7		By-Products, Inc.	
(503) 484-3600		Mapleton, OR 97453		750 Chambers Street	
		(503) 268-4422		Eugene, OR 97402	
				(503) 342-1835	



Name of Firm	# Employees	Name of Firm	# Employees	Name of Firm	# Employees
Rosboro Lumber Co. 2509 Main Street Springfield, OR 97477 (503) 746-8411	400	Whittier Wood Products 3787 West 1st Avenue Eugene, OR 97402 (503) 687-0213	400	Industrial Pub./Koke Printing 2895 Chad Drive Eugene, OR 97401 (503) 342-1201	98
Seneca Sawmill Company 90201 Hwy. 99 North Eugene, OR 97402 (503) 689-1011	225	Willamette Industries, Inc. -Springfield Ply Plant 419 South 28th Avenue Springfield, OR 97477 (503) 746-9635	110	Northwest Web 3592 West 5th Avenue Eugene, OR 97402 (503) 345-0552	80
Springfield Forest Products 1651 South D Street Springfield, OR 97477 (503) 726-2124	551	-Bohemia Division 2280 Oakmont Way Eugene, OR 97401 (503) 342-6262	730	Shelton Turnbull 3403 West 7th Place Eugene, OR 97402 (503) 687-1214	82
Starfire Lumber Company 2795 Mosby Creek Road Cottage Grove, OR 97424 (503) 942-0168	67	Zip-O-Log Mills, Inc. 2235 West 6th Avenue Eugene, OR 97402 (503) 343-7758	54	<b>Recreational Vehicles</b> Collins Camper 1635 North 30th Street Springfield, OR 97478 (503) 746-7212	50
States Industries, Inc. 29545 East Enid Road Eugene, OR 97402 (503) 688-7871	250	<b>Machinery</b> Atlas Cylinder Company 29289 Airport Road Eugene, OR 97402 (503) 689-9111	108	Country Coach, Inc. 135 East 1st Street Junction City, OR 97448 (503) 998-3720	330
Sundance Lumber Co. PO Box 109 Springfield, OR 97477 (503) 746-2563	70	El-Jay Manufacturing Co. 86470 Franklin Blvd. Eugene, OR 97403 (503) 726-6541	227	Marathon Coach 105 South Bertelsen Road Eugene, OR 97402 (503) 343-9991	240
Swanson Brothers Lumber Co., Inc. PO Box 309 Noti, OR 97461 (503) 935-2231	55	Peterson Pacific Corp 29408 Airport Road Eugene, OR 97402 (503) 689-6520	120	Monaco Coach Corp. 325 East 1st Street Junction City, OR 97448 (503) 998-1068	235
Swanson-Superior Forest Products, Inc. PO Box 459 Noti, OR 97461 (503) 935-7548	75	Ross Corporation 460 North Danebo Avenue Eugene, OR 97402 (503) 689-5031	150	Safari Motor Coach 30725 Diamond Hill Road Harrisburg, OR 97446 (503) 995-8214	400
Timber Products Sales 305 South 4th Street Springfield, OR 97477 (503) 747-4577	80	<b>Publishers &amp; Printers</b> Advanstar Communications 859 Willamette Street Eugene, OR 97401 (503) 343-1200 125	125	<b>Technology &amp; Computer Related</b> Computer Memory Disk 3590 West 3rd Avenue Eugene, OR 97402 (503) 683-2355 (computer memory disks)	270
Trus Joist, Inc. 195 North Bertelsen Road Eugene, OR 97402 (503) 689-5331	268	Guard Publishing Co. 975 High Street Eugene, OR 97401 (503) 485-1234	470	Dynamix 1600 Mill Race Drive Eugene, OR 97403 (503) 343-0772 (entertainment software)	140
Weyerhaeuser Company 785 North 42nd Street Springfield, OR 97477 (503) 746-2511	1175	Image Business 1860 Laura Street Springfield, OR 97477 (503) 747-7682	71		



Name of Firm	# Employees	Name of Firm	# Employees	Name of Firm	# Employees
Emerald Electronics Corp. 560 Commercial Street Eugene, OR 97402 (503) 683-8118 (electronic components)	125	Kimwood Corporation 77684 Hwy 99 Cottage Grove, OR 97424 (503) 942-4401 (sanders & knife planers)	58	Western Pneumatics 110 N. Seneca Avenue Eugene, OR 97402 (503) 461-2600 (air filter & conveying systems)	160
Molecular Probes 4849 Pitchford Avenue Eugene, OR 97402 (503) 344-3007 (dyes & stains for scientific app.)	120	Kingsford Company 3315 Marcola Road Springfield, OR 97478 (503) 746-9601 (charcoal)	87	<b>Services &amp; Utilities</b>	
Point Control 1750 Willow Creek Circle Eugene, OR 97402 (503) 344-4470 (CADD/CAM software)	100	Merco Products, Inc. 1298 Bethel Drive Eugene, OR 97402 (503) 688-7331 (food warmers)	77	<b>Government</b>	
Spectra-Physics 959 Terry Street Eugene, OR 97402 (503) 683-5700 (laser scanners)	500	Mid-Valley Glass Co., Inc. 2630 West 7th Place Eugene, OR 97402 (503) 687-9112 (windows & doors)	73	City of Cottage Grove 400 Main Street Cottage Grove, OR 97424 (503) 942-5501	73
Symantec Corporation 175 West Broadway Eugene, OR 97401 (503) 345-3322 (software)	280	Pierce Corporation 10 North Garfield Street Eugene, OR 97402 (503) 485-3111 (irrigation equipment)	100	City of Eugene 777 Pearl Street Eugene, OR 97401 (503) 687-5086	1200
<b>Other Manufacturers</b>		P. W. Pipe 1550 Valley River Drive Eugene, OR 97401 (503) 343-0200 (extruded plastics)	110	City of Springfield 225 N. 5th Street Springfield, OR 97477 (503) 726-3700	337
Blue Water Boats 528 High Bank Road Springfield, OR 97478 (503) 741-1111 (recreational boats)	110	Rears Manufacturing Co. 2140 Prairie Road Eugene, OR 97402 (503) 688-1002 (industrial equipment)	60	Lane Council of Governments PSB North Plaza Level 125 East 8th Avenue Eugene, OR 97401 (503) 687-4283	204
Burley Design Co-op 4080 Stewart Road Eugene, OR 97402 (503) 687-1644 (bicycle equipment & clothing)	90	SeviStar/Coast-to-Coast 2150 Olympic Street Springfield, OR 97477 (503) 726-8243 (hardware distribution center)	165	Lane County 125 East 8th Avenue Eugene, OR 97401 (503) 687-4011	1230
Cascade Plating & Machine 3790 Cross Street Eugene, OR 97402 (503) 698-4776 (hard chrome plating)	50	Silverado Trailers 632 Shelley Street Springfield, OR 97477 (503) 744-0447 (horse trailers)	50 (seasonal max.)	State of Oregon (approx.) (various Lane County locations)	850
Emerald Hydraulic 3478 Olympic Springfield, OR 97478 (503) 747-6218 (remanufacturing)	60	United Pipe & Supply Co., Inc. 90099 Prairie Road Eugene, OR 97402 (503) 688-6511 (plastic pipe distributor)	185	U.S. Government (approx.) (various Lane County locations)	2900
Empire Pacific Ind., Inc. 830 Wilson Street Eugene, OR 97402 (503) 687-8723 (windows & doors)	80			<b>Hospitals</b>	
				Cottage Grove Hospital 1340 Birch Cottage Grove, OR 97424 (503) 942-0511	300
				Eugene Clinic 1162 Willamette Street Eugene, OR 97401 (503) 687-6214	395
				McKenzie Willamette Hospital 1460 G Street Springfield, OR 97477 (503) 726-4454	780
				Peace Harbor Hospital 400 9th Street Florence, OR 97439 (503) 997-8412	140



Name of Firm	# Employees	Name of Firm	# Employees	Name of Firm	# Employees
Sacred Heart General Hospital 1255 Hilyard Street Eugene, OR 97401 (503) 686-7300	2400	Northwest Christian College 828 East 11th Avenue Eugene, OR 97403 (503) 343-1641	60	Willamalane Park & Rec. Dist. 151 North 4th Street Springfield, OR 97477 (503) 726-4335	325
<b>School Districts</b>		<b>Oakridge-Westfir School</b>	112	<b>Transportation</b>	
Bethel District #52 4640 Barger Drive Eugene, OR 97402 (503) 689-3280	700	76499 Rose Oakridge, OR 97463 (503) 782-2813		Lane Transit District 3500 East 17th Avenue Eugene, OR 97401 (503) 741-6100	255
Crow Applegate District #66 85955 Territorial Road Eugene, OR 97402 (503) 935-2100	85	Pleasant Hill District #1 Hwy. 58 Pleasant Hill, OR 97455 (503) 746-9646	190	Southern Pacific Transportation PO Box 1358 (approx) Eugene, OR 97440 (503) 341-5520	500
Eugene School Dist. #4J 200 N. Monroe Street Eugene, OR 97402 (503) 687-3123	2019	South Lane District #45 455 Adams Cottage Grove, OR 97424 (503) 942-3381	372	<b>Utilities</b>	
Fern Ridge District #28J 88834 Territorial Road Elmira, OR 97437 (503) 935-2253	177	Springfield District #19 525 Mill Street Springfield, OR 97477 (503) 747-3331	1250	Emerald People's Utility District 33733 Seavey Loop Road Eugene, OR 97405 (503) 746-1583	60
Florence District #97J 2111 Oak Florence, OR 97439 (503) 997-2651	185	University of Oregon PO Box 3237 Eugene, OR 97402 (503) 346-3111	5900	Eugene Water & Electric Board 500 East 4th Avenue Eugene, OR 97401 (503) 484-2411	480
Junction City District #69J 325 Maple Junction City, Or 97448 (503) 998-6311	213	<b>Services</b>		Northwest Natural Gas Co. 790 Goodpasture Island Road Eugene, Or 97401 (503) 342-3661	51
Lane Community College 4000 East 30th Avenue Eugene, OR 97405 (503) 747-4501	1900	Diversified Productions Services 4232 West 5th Avenue Eugene, OR 97402 (503) 484-4666	189	Sanipac PO Box 10928 Eugene, OR 97440 (503) 345-1811	108
Lowell District #71 45 South Moss Lowell, OR 97452 (503) 937-2105	68	Looking Glass Youth & Family 72 B Centennial Loop Eugene, OR 97401 (503) 686-2688	145	Springfield Utility Board 250 North A Street Springfield, OR 97477 (503) 746-8451	110
Mapleton School East Mapleton Road Mapleton, OR 97453 (503) 268-4312	60	Oregon Research Institute 1899 Willamette Street #2 Eugene, OR 97401 (503) 484-2123	192	TCI Cablevision 990 Garfield Street Eugene, OR 97402 (503) 484-3006	100
		Oregon Social Learning Ctr. 207 E. 5th Avenue #202 Eugene, OR 97401 (503) 485-2711	140	U.S. West Communications 272 Country Club Road Eugene, OR 97401 (503) 484-8150	485

For More information, contact:  
Eugene/Springfield Metropolitan Partnership, Inc.  
PO Box 10398  
Eugene, OR 97440  
(503) 686-2741 Fax 686-2325  
11/93

## LANE COUNTY HIGH TECH FIRMS

### ADTRONICS, INC. (Microcomputer Controls)

2728 Olympic Street  
Springfield, OR 97477  
P.O. Box 70498  
Eugene, OR 97401  
747-3387

### ALLEN ELECTRONICS (Electronic Safety Devices)

2371 Oakmont Way  
Eugene, OR 97401  
484-4427

### AUDIO DIGITAL, INC. (Electronic Audio Equipment)

1000 S. Bertlesen Road  
Eugene, OR 97402  
687-8412

### BRADLEY ELECTRONICS (Custom Electronics)

24045 Hwy 36  
P.O. Box 169  
Cheshire, OR 97419  
998-6837

### CLARKE'S SHEET METAL (Dust Control, High-Pressure Grecon

Spark Detecting and Extinguishing Systems)  
660 Conger  
P.O. Box 2484  
Eugene, OR 97402  
343-3397

### INOVEC (Electronic Controls for Forest Products & Other Industries)

115 Wallis Street  
Eugene, OR 97402  
485-7127

### INTER-CITY ELECTRONICS (Computerized Controls)

3698 Franklin Boulevard  
P.O. Box 847  
Springfield, OR 97477  
726-7613

### MERCO PRODUCTS, INC. (Restaurant Heating Equipment)

1298 Bethel Drive  
Eugene, OR 97402  
688-7331



**METAL DETECTORS, INC. (Metal Detectors)**

1001 Terry Street  
Eugene, OR 97402  
345-7454

**PEARL BUCK PRODUCTION SERVICES (Electrical & Mechanical**

Assembly, Wave Soldering)  
4232 W. Fifth Street  
Eugene, OR 97402  
484-4666

**SCIENCE APPLICATIONS INTERNATIONAL CORP. (Robotics, Sonar, Acoustics, Signal Processing, Biomechanics, Human Performance Engineering)**

1000 Willagillespie Road  
Eugene, OR 97401  
343-8400

**RENS MANUFACTURING CO., INC. (Electronic Metal**

Detectors - Hand Held & Industrial)  
P.O. Box 37  
Creswell, OR 97426  
895-2172

**SPECTRA-PHYSICS, INC. (Laser Scanners, Laser Tubes)**

959 Terry Street  
Eugene, OR 97492  
683-5700

**WESTERN FLUID POWER CORP. (Electronic Control Systems)**

1203 Oakpatch Road  
Eugene, OR 97402  
484-9666

# Employment

## Eugene/Springfield Labor Market

### Diversification

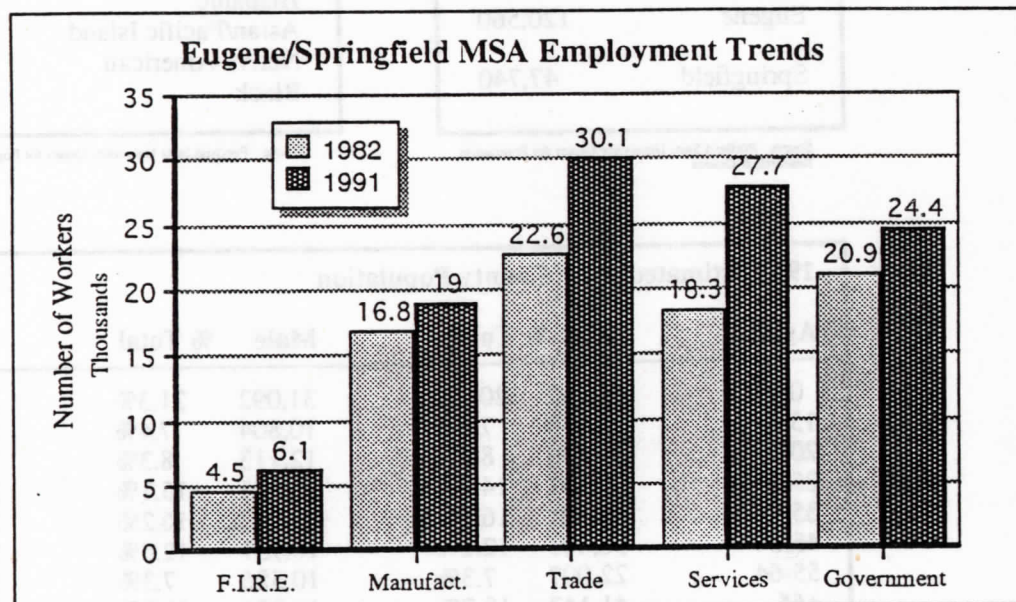
Employment in Eugene and Springfield has shown a definite trend toward local economic diversification. Long-term trends demonstrate: 1) lessening dependence on traditional lumber and wood products; 2) increasing proportion of

non-lumber manufacturing employment; 3) increasing diversity in manufacturing; and 4) increasing non-manufacturing employment, such as trade and services.

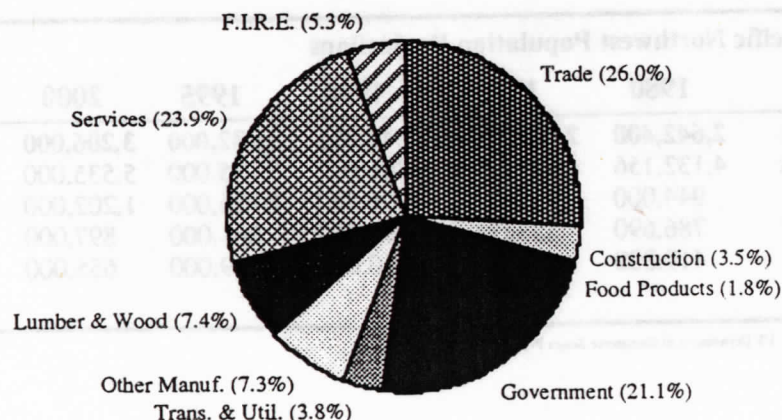
This is consistent with trends in the rest of Lane County and the U.S.

The following graph shows

the change in employment in various industries between 1982 and 1991 in Eugene/Springfield.



### Eugene/Springfield Nonagricultural Wage & Salary Employment by Sector: August 1991



This pie chart shows the industrial breakdown of employment.

(continued)



# Employment

## Population and Personal Income

**O**regon is growing. The State population rose nearly 8% from 1980 to 1990. The following tables describe the population of Lane County by age, sex and ethnic characteristics.

1994 Population Figures	
Oregon	3,082,000
Lane County	300,000
Eugene	120,560
Springfield	47,740

Source: Portland State University Center for Population Research & Census

1994 Estimated Ethnic Characteristics of Lane County Populations	
Ethnic Group	% of Total Population
Hispanic	2.36%
Asian/Pacific Island	1.91%
Native American	1.10%
Black	.72%

Source: Portland State University Center for Population Research & Census

1994 Estimated Lane County Population						
Ages	Total	% Total	Male	% Total	Female	% Total
0-14	60,962	20.3%	31,092	21.3%	29,870	19.4%
15-19	22,033	7.3%	10,804	7.4%	11,229	7.3%
20-24	24,596	8.2%	12,113	8.3%	12,483	8.1%
25-34	44,191	14.7%	22,005	15.1%	22,186	14.4%
35-44	48,601	16.2%	23,562	16.2%	25,039	16.2%
45-54	36,463	12.2%	18,151	12.5%	18,312	11.9%
55-64	22,007	7.3%	10,586	7.3%	11,421	7.4%
+65	41,147	13.7%	17,326	11.9%	23,821	15.4%
<b>TOTAL</b>	<b>300,000</b>		<b>145,639</b>	<b>48.5%</b>	<b>154,361</b>	<b>51.5%</b>

Source: Portland State University Center for Population Research & Census

Pacific Northwest Population Projections							
	1980	1985	1990	1995	2000	2005	2010
OR	2,642,400	2,675,000	2,842,321	3,032,000	3,206,000	3,377,000	3,548,000
WA	4,132,156	4,415,785	4,866,692	5,185,000	5,535,000	5,866,000	6,187,000
ID	944,000	993,800	1,006,749	1,126,000	1,202,000	1,272,000	1,339,000
MT	786,690	822,000	799,065	861,000	897,000	932,000	969,000
AK	419,800	541,300	550,043	609,000	655,000	694,000	730,000

Source: US Department of Commerce Series P-25, No. 1053

(Continued)

**Prevailing Entry Wages  
Lane County, Oregon**

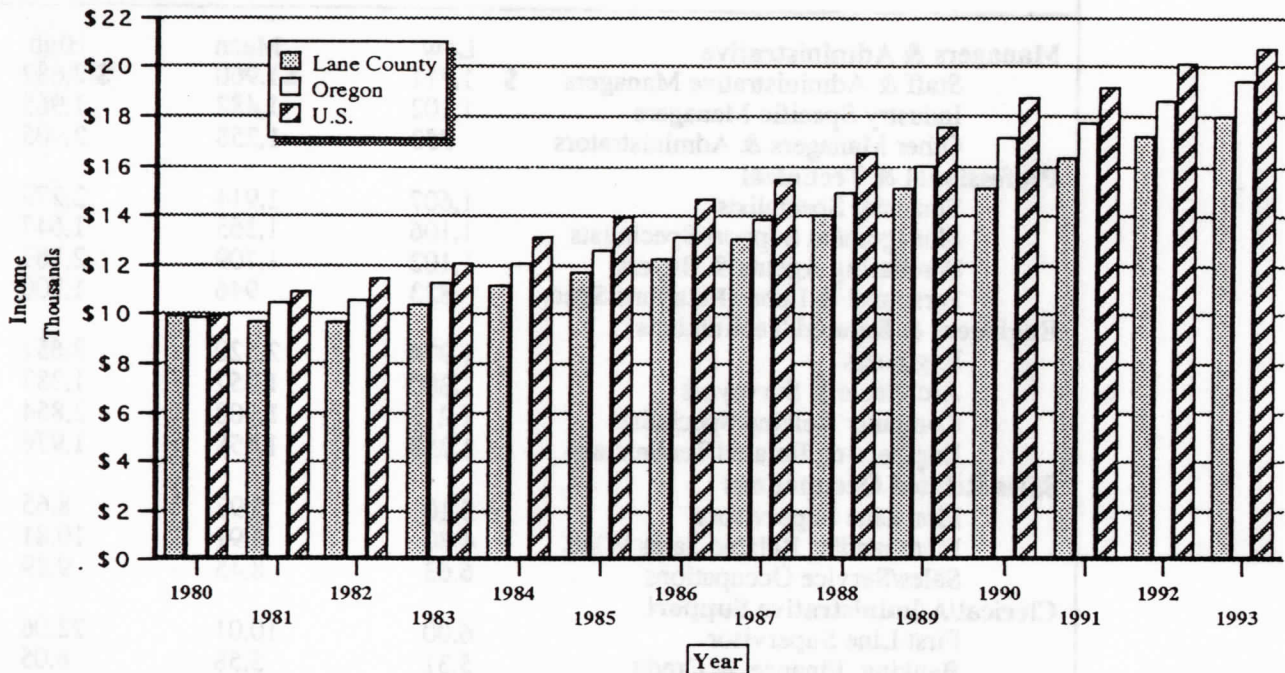
Employment Category		1994 Monthly / Hourly Wage		
<b>Managers &amp; Administrative</b>		Low	Mean	High
Staff & Administrative Managers	\$	1,711	\$1,960	\$ 2,687
Industry Specific Managers		1,102	1,482	1,965
Other Managers & Administrators		953	1,258	2,905
<b>Professional &amp; Technical</b>				
Financial Specialists		1,607	1,914	2,279
Management Support Specialists		1,106	1,365	1,647
Purchasing Agents & Buyers		1,102	1,709	2,187
Personnel & Labor Relations Spec.		823	946	1,300
<b>Engineers &amp; Related Technicians</b>				
Engineers		1,974	2,320	2,651
Architects & Surveyors		1,300	1,357	1,387
Computer Related Specialists		1,213	1,708	2,854
Engineering Related Technicians		1,353	1,558	1,976
<b>Sales Related Occupations</b>				
First Line Supervisors		5.10	5.97	8.65
Merchandise Related Sales Wkrs.		4.80	5.91	10.81
Sales/Service Occupations		6.63	8.45	9.89
<b>Clerical/Administrative Support</b>				
First Line Supervisor		6.00	10.01	22.06
Banking, Finance, & Credit		5.31	5.58	6.05
Computer/Office Machine Oprs.		4.75	10.59	12.54
Schedule, Distrib., Dispatch Wkrs.		4.75	5.72	6.79
Secretaries		5.25	6.89	9.28
Other Clerical & Administrative		6.45	10.61	12.69
<b>Service Occupations</b>				
Building Service & Cleaning Wkrs.		4.75	5.44	11.00
Food/Beverage Prep. & Srv. Wkrs.		4.75	4.91	6.13
Health Service Occupations		6.00	7.58	9.80
<b>Agriculture, Forestry, Fishing</b>				
Agric., Forestry, Fishing		4.94	5.59	8.79
Timber Cutters & Loggers		7.00	11.80	17.67
<b>Product, Construction, Ops., Maintenance</b>				
First Line Supv: Prod./Const./Maint.		7.38	10.72	15.82
Carpentry Related Workers		6.67	10.24	21.32
Electrical Related Workers		5.50	12.67	20.00
Inspectors, Testers, Graders, Prec.		5.13	7.07	10.91
Machine Mechs. & Repairers		6.97	9.62	13.72
Masonry Related Workers		7.46	9.84	12.00
Precision Metal Workers		6.41	8.38	10.78

For more information, contact:  
Eugene/Springfield Metropolitan Partnership, Inc.  
P. O. Box 10398  
Eugene, OR 97440  
(503 to 11/95 541) 686-2741 Fax 686-2325  
5/95



## Personal Income

### Per Capita Personal Income (1980-1993)



Source: Oregon Census Abstract- Census 1990 and the U.S. Bureau of Economic Analysis.

### Household Income

Household	Family Income	Non-Family Income	Average of Both
Lane County	\$30,763	\$14,311	\$25,268
Eugene	\$34,153	NA	\$25,369
Springfield	\$25,431	NA	\$21,932

Household Income = Total Income, Interest, Dividends (as filed on Personal Income Tax)

Household Family Income = More than one person in a household, does not have to be related.

Household Non-Family Income = One person household

Source: Oregon Census Abstract- Census 1990.

For more information, contact:  
 Eugene/Springfield Metropolitan Partnership, Inc.  
 P.O. Box 10398  
 Eugene, OR 97440  
 (503 to 11/95 541) 686-2741 Fax 686-2325  
 7/95

# Employment

## Standard Industrial Classification (SIC)

The Standard Industrial Classification (SIC) is used to classify established businesses by the type of activity in which they are primarily engaged. Industries are categorized under a two-digit major classification and can be tracked to a particular sub-digit extension of a major group.

For example, SIC code number 20 designates all businesses related to Food

Manufacturer. Further, potato chips and similar snacks is assigned Extension number 96 for a full factored SIC code of 2096.

Eugene/Springfield's primary manufacturing sector continues to be wood products, with 343 firms employing over 7,800 workers. A variety of service businesses, including hospitality, health services, and business service, employ just over 30,000

people in 3,070 companies. The retail segment of the economy has 1,795 firms employing just under 25,000 workers.

Virtually all companies report employment figures to the State of Oregon Employment Division. Below is a table listing 32 major SIC code categories and the number of businesses and employees within those code categories in Eugene/Springfield.

	SIC	No. of Firms	Average Employment
Agriculture Products & Services	01-07	225	1,535
Mining	10-14	8	168
Construction	15-17	835	4,719
Food Manufacturer	20	47	1,854
Textiles	22-23	16	41
Wood Products	24	343	7,877
Furniture & Fixtures	25	22	240
Printing, Publishing	27	97	1,610
Chemicals	28	21	620
Rubber & Plastics	30	20	254
Stone, Clay, Glass & Concrete Products	32	12	130
Primary Metal	33	4	79
Fabricated Metal	34	59	947
Machinery, Except Electrical & Electronic	35	83	2,201
Electric & Electronic Machinery, Equipt. & Supplies	36	8	204
Transportation Equipment	37	32	1,321
Measuring, Analyzing & Controlling Instruments	38	13	133
Miscellaneous Manufacturing	39	38	871
Motor Freight & Warehousing	41-42	178	2,096
Air Transportation	45	12	240
Transportation Services	47	46	310
Communications	48	38	1,172
Electric, Gas, & Sanitary Services	49	19	222
Wholesale Trade--Durable	50	374	3,632
Wholesale Trade--Non-Durable	51	171	1,855
Retail	52-59	1,795	24,936
Banking, Insurance, Real Estate	60-69	714	5,178
Service Business	70-89	3,070	30,087
Non-Classifiable	99	54	112
Federal Government		57	2,117
State Government		41	5,137
Local Government		70	13,242

Source: 1993 State of Oregon Employment Department

For more information, contact:

Eugene/Springfield Metropolitan Partnership, Inc.

P.O. Box 10398

Eugene, OR 97440

(503 to 11/95 541) 686-2741 Fax 686-2325

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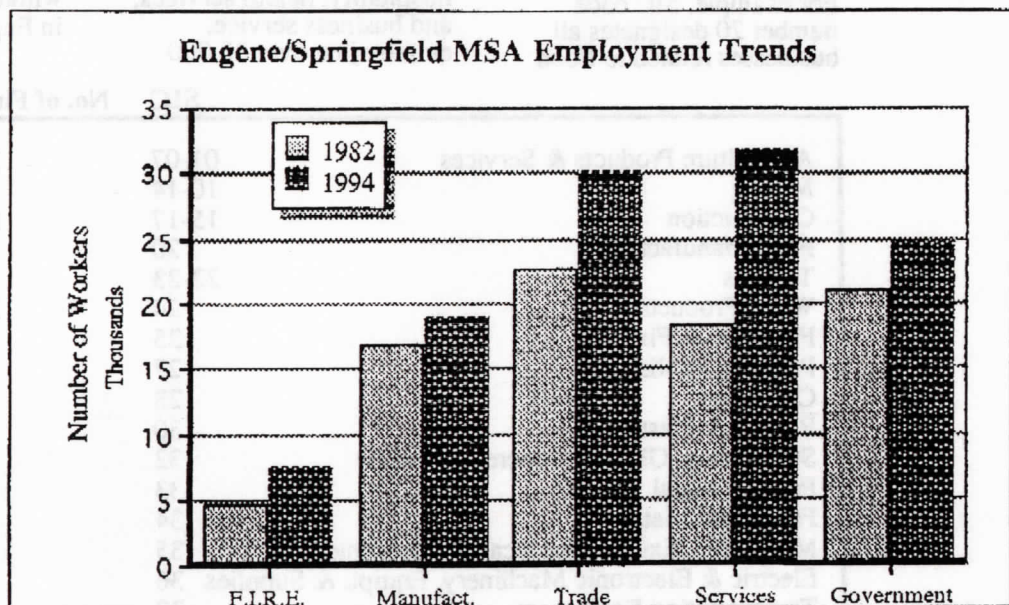
## Eugene/Springfield Labor Market

### Diversification

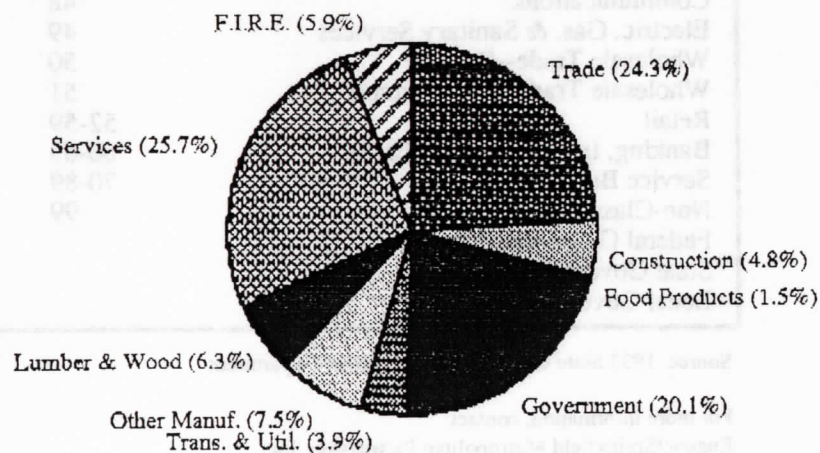
Employment in Eugene and Springfield has shown a definite trend toward local economic diversification. Long-term trends demonstrate: 1) lessening dependence on traditional lumber and wood products; 2) increasing proportion of non-

lumber manufacturing employment; 3) increasing diversity in manufacturing; and 4) increasing non-manufacturing employment, such as high-tech, trade and services. This is consistent with trends in the rest of Lane County and the U.S.

The following graph shows the change in employment in various industries between 1982 and 1994 in Eugene/Springfield.



### Eugene/Springfield Non-agricultural Wage & Salary Employment by Sector: Average for 1994



(Continued)

# Education

## University of Oregon

### Quality and Excellence

The University of Oregon, a member of the Association of American Universities, is one of the top major public research universities in the country. The University offers strong programs in the liberal arts and basic sciences, with a full range of undergraduate and graduate programs in all of these areas. Most of these programs rank nationally in the top quartile of such programs in major institutions. Closely integrated with the University's College of Arts and Sciences are six professional schools and colleges--Business, Law, Architecture and Allied Arts, Music, Education, and Journalism. These are also highly ranked nationally, with programs in architecture, business, and journalism considered among the best in the nation.

The University of Oregon excels in its dual mission: transmitting existing information and expanding the frontier of knowledge through research. The excellence of any university is based on the quality of its faculty and students. At the University of Oregon:

- Nine professors are members of the National Academy of Sciences
- Twenty-one professors have won Alfred P. Sloan Fellowships for outstanding young scientists
- Two faculty members concurrently hold American Cancer Society Research Professorships
- Forty-three professors have been named Guggenheim Fellows
- One hundred ninety-six professors have received Fulbright Fellowships
- Twenty-five professors have received the Alexander von Humboldt Senior U.S. Scientist award, West Germany's international science prize
- Eleven new faculty members have received the National Science Foundation's prestigious Presidential Young Investigator Award
- Eighteen graduates have become Rhodes Scholars
- Two alumni have received the Nobel Prize, in physics and in medicine.

### Science Programs

Programs in the basic sciences, which attract more than 50 percent of the \$45 million in extramural research funds received each year, are among the strongest in the University, and are continuing to improve at a rapid rate. State funding for Centers of Excellence in Biotechnology, Computer Sciences, Materials Sciences, Optical Sciences, and High Energy Physics has resulted in over twenty outstanding new faculty members being added in these areas. Much of the research in the sciences is performed through interdisciplinary institutes--Molecular Biology, Theoretical Sciences, Neurosciences, Chemical Physics, Material Sciences, and Cognitive and Decision Sciences. These institutes and the science departments at the University work together in a highly synergistic fashion to maximize their resources and to strengthen both the education and the research programs in which both participate.

The recently completed \$45.6 million construction and renovation of the science complex offers



research facilities that are among the best in the country. More than 250,000 square feet of new office, classroom, laboratory, and meeting space has been combined with 150,000 square feet of existing buildings to form an integrated complex designed to accommodate anticipated growth into the 21st century. In addition to this complex of four new buildings and five existing structures, the University, the City of Eugene, and a private developer recently opened the first building in the 67-acre Riverfront Research Park. When fully completed, the Research Park will include one million square feet of space for research-oriented companies in an attractive and protected natural setting along the Willamette River.

Some of the programs of particular relevance to technology and business are briefly described below.

#### ***Advanced Science and Technology Institute***

ASTI, jointly established in 1984 by the University of Oregon and Oregon State University, promotes and supports collaboration between Oregon's two research universities and private industry. In 1988, ASTI introduced the

Industrial Associates Program and began publishing a quarterly newsletter. In addition to technical conferences and workshops, ASTI holds an annual Executives Conference to give university researchers and industry representatives an opportunity to exchange ideas. For more information or to be included on ASTI's mailing list, contact the executive director, whose office is on the UO campus.

#### ***Business Administration***

This College supports research and service activities which enhance the growth and profitability of Northwest business. Faculty members serve as consultants for some of the nation's leading corporations, including General Motors, U S WEST, Tektronix, and Hewlett-Packard. Their expertise includes increased effectiveness of employee training, assessing organizational effectiveness, and capital market research. A summer Executive Management Program is particularly useful to managers of research and technology-oriented firms. The school also boasts the recently created Charles H. Lundquist Center for

Business Development, designed to examine innovative business practices and create a better understanding between entrepreneurship and business administration.

#### ***Center for Housing Innovation***

The Center for Housing Innovation, established in March 1989, is one of the newest major research programs on campus. Besides establishing the housing center's research objectives, center researchers are already working on a variety of projects, including a federally-funded Energy Efficient Industrialized Housing program and a study of campus housing needs.

#### ***Chemical Physics Institute and Optical Science Program***

Research in this institute applies the fundamental principles of physics to understand important chemical problems. Much of the research uses lasers and other state-of-the-art optical techniques, and the Institute has established a Shared Lasers Facility and an Optical Sciences Program to support its research, as well as other research in the University which depends on optical



techniques. The Institute, now housed in Willamette Hall, includes one National Academy of Sciences member, two Presidential Young Investigators, and several members who have received Humboldt, Guggenheim, Fulbright, Dreyfus, and Sloan awards. Institute members receive over \$2 million annually in grant funds for research.

#### ***Computer and Information Science***

This department has major strengths in software engineering, especially in human interaction, in artificial intelligence, and in computer architecture. The faculty are young, most of them having joined the University in the past decade, and have active research programs on the forefront of computer science. Research support has tripled over the last three years and now exceeds \$1 million annually.

The department is housed in its new facilities at the recently completed Deschutes Hall, one of four new science buildings on campus. The three-story structure provides 30,000 square feet of classrooms, computer laboratories, and offices.

#### ***Institute of Molecular Biology***

This institute is an international leader in research in the structure and function of biological molecules, and in genetics. Four participants in this institute are members of the National Academy of the Sciences; one is a MacArthur Fellow, and two are Presidential Young Investigators. This outstanding group performs over \$7 million annually in grant research, supported primarily by the National Science Foundation and the National Institutes of Health. The Institute has outstanding research facilities and equipment in the just-completed 47,000 square foot Streisinger Hall and adjacent buildings.

#### ***Institute of Neuroscience***

The basic goal of this institute is the fundamental understanding of neural systems, including the human nervous system and brain. A group of six Institute members has recently received a major program project grant from NIH to pursue this goal from an interdisciplinary perspective. Members have received one National Academy of Sciences election and two Presidential Young Investigators, as well as numerous other honors. The Institute receives over \$3 million annually in grant support for its research.

#### ***Materials Science Institute***

This newly formed institute, with laboratories and offices in just-completed Willamette Hall, has become a major beneficiary of the state's Centers of Excellence program. Five outstanding new faculty have been added to an existing group of five. These new faculty have received two Presidential Young Investigator awards, one Office of Naval Research Young Investigator Award, five Sloan Fellowships, two Dreyfus awards, and over \$4 million in committed research support. Strengths of the Institute are in the areas of amorphous semiconductors, nanometer electronic structures, surface physics, and new electronic materials, as well as in theoretical materials science. Research support in the Institute is increasing rapidly and currently stands at more than \$2 million annually.



### **Economic Impact**

The University of Oregon is Lane County's largest employer. With student enrollments, research funding and on-going construction, the University is making a major contribution to economic strength and growth. Currently, just under \$200 million annually is spent in the Eugene/Springfield area by the University, in addition to an estimated \$50 million by its students. The University is also strongly involved in the economic development efforts of the region, including the Eugene/Springfield Metropolitan Partnership, the Southern Willamette Research Corridor, various state efforts to attract major research and technology companies, and other activities.

### **Cultural Offerings**

The University provides local residents with many opportunities to enjoy cultural events through its public lectures and performing arts exhibitions at the Museum of Art and other campus galleries. One highlight is the internationally acclaimed Oregon Bach Festival, sponsored annually by the School of Music. The University also has the Museum of Natural History and a public radio station, KWAX, 91.1 FM. The University's Knight Library, a member of the Association of Research Libraries, is the largest in Oregon. With its inter-library loan system, the library is an important resource for researchers throughout the state.

### **Athletics**

The University of Oregon, as a member of the Pac-10 conference, competes in all major sports at the NCAA level. One of the outstanding programs is track and field, in which the "Ducks" consistently place among the top ten teams in the nation. High-level athletic competition is also featured in football, basketball, and wrestling.

For more information, contact the Eugene/Springfield Metropolitan Partnership at:  
P.O. Box 10398  
Eugene, OR 97440  
(503) 686-2741  
4/93

# Education

## Lane Community College

Lane Community College offers career training, college transfer courses, community education classes, and services to assist business and industry.

Classes are offered on weekdays, evenings, Saturdays and via television.

This award-winning college is dedicated to helping students succeed.

### **Facility/Enrollment**

The college is situated on a 282-acre campus centrally located between Eugene and Springfield (near Interstate 5). It also operates centers in Florence, Cottage Grove, downtown Eugene and a flight training center at the Eugene Airport.

Each year, approximately 33,000 people from the community enroll in one or more college classes.

### **Proven Excellence**

Lane Community College has a national reputation for high-quality educational programs and has been recognized since 1985 as one of the top five

community colleges in the United States.

The college is a member of the national League for Innovation in the Community College and has been named by the Federal Office of Education as a prime example of a comprehensive community college.

An independent report on Eugene/Springfield's economic strengths, prepared by the Fantus Company, cited Lane Community College as an "outstanding institution serving many purposes." The report specifically praised the college for its "ability to train people to a company's specific requirements."

### **Services for Business and Industry**

Lane Community College has a strong tradition of working in partnership with business and industry, and can move quickly to match college resources to business needs.

The college's *Customized Training Department* develops training programs tailored to the needs of area

employers, frequently offering the training at the business site.

The *Business Development Center* assists business owners at any stage in the business development cycle by offering the following programs: *First Year in Business*; the well-known *Farm Business*; *Small Business Management* programs; and, the new *Advanced Business Management* program. Additional services include classes and workshops in business counseling, and a business resource library.

Business and Industry Services and the Business Development Center are located together on the second floor of the college's center at 1059 Willamette in downtown Eugene.

Because of the excellence of its Business Center, Lane Community College was awarded a special grant by the Small Business Administration to create Business Development Centers at other sites around the state, including 15 other

(continued)



community colleges and three state colleges. This statewide network of centers is headquartered in Eugene, at Lane Community College's office in the Atrium Building.

Other programs and services of interest to business and industry include an active *Cooperative Education Program* that places students in jobs related to their majors; a *Job Placement Center* that matches graduating students with employer needs; and a model *Training and Development Program* that trains dislocated workers for new jobs

#### **Teleconferences**

The college's satellite dish provides access to professional meetings and seminars around the world. Use of teleconference facilities is available at very reasonable cost.

#### **Classes and Career Programs**

Lane offers a full complement of courses relating to business management, computing, and office administration, as well as 50 career programs in subjects ranging from nursing to electronics.

#### **Community Services**

Lane Community College is an integral part of the community it serves. In addition to providing

quality education, the college offers many resources that add to the quality of life in Eugene/Springfield. These include first-rate theatrical

productions; concerts; art exhibits; one of the nation's most popular public radio stations, KLCC, 89.7 FM; and an excellent community library.

In addition, through its Continuing Education courses, the college helps Eugene/Springfield residents develop talents, hobbies, and leisure pursuits to better enjoy all that Oregon offers.

For information about the college or any of its services, contact:  
Dr. Jerry Moskus, President  
Lane Community College  
4000 East 30th Ave.  
Eugene, OR 97405  
(503) 726-2200.

For more information, contact the Eugene/Springfield Metropolitan Partnership at:

P.O. Box 10398  
Eugene, Oregon 97440  
(503) 686-2741

9/93

# Education

## Elementary and Secondary Education

### Overview

The Eugene/Springfield area contains three public school districts and 15 or more secular and parochial private schools. Local students and faculty frequently receive honors for their quality of education. Some of these honors include: three President's Awards for Excellence; State Department of Education's "Oregon Educator Award"; and many National Merit Scholarship finalists. In 1991, Oregon's students rated highest among the 23 states where at least 40 percent of the high school graduates took the Scholastic Aptitude Test. All three public school districts' students scored above the state average on the SAT.

Oregon's 1991 legislative session passed an Education Reform Act which, when fully implemented, will give the state a standard of education among the highest in the nation by 2000; and in the world by 2010. The critical concepts of the bill include: non-graded primary; certificate of initial mastery; certificate of advanced mastery; middle level, alternative learning environments; school choice; integration of social services; employment of

minors; extended day/year and school-to-work transition.

### Eugene School District 4J

Almost 18,000 students are enrolled in Eugene School District 4J's 24 elementary schools, eight middle schools, four high schools, and 13 alternative schools. All middle schools and eight elementary schools are community schools, and are open to the public for classes and recreation. These students are taught by 1,120 certified staff, 874 classified staff, and 96 administrators and managers.

District 4J students have received many statewide and national awards. Student achievements include:

- Achieving mean scores in the upper 70th percentile nationally on all grade levels and subjects.
- Sending 54 percent of 4J graduates on to college or post graduate education.
- Publishing the world's first "electronic yearbook" on a CD disk.
- Students at two 4J schools received a national award for reducing food waste in the cafeteria.

Students in School District 4J find many options to traditional public education at the district's numerous

alternative schools.

Programs offered include French, Spanish, and Japanese bilingual education (grades kindergarten through 5), arts education (grades kindergarten through 6), computer technology (grades 6-8), and International High School. The district also has the "Opportunity Center," a notable fifth high school for at-risk students.

The district serves students with academic, physical, or behavioral problems. Special programs, including vocational education, talented and gifted, and programs for at-risk students also are available.

For more information on School District 4J, contact: Eugene Public Schools  
200 N. Monroe Street,  
Eugene, OR 97402  
(503) 687-3309

### Springfield School District 19

The Springfield Public School District consists of 15 elementary schools, four middle schools, and two senior high schools. The 10,940 students enrolled in Springfield School District's grades kindergarten through 12 are served by 657.8 certified and 451.25 classified staff members, for a 16.6 student



per teacher ratio.

This year, one of Springfield's two high schools prepared two National Merit Scholarship semi-finalists.

Springfield schools provide programs and services for all students who have special instructional needs because of physical, mental, emotional, and/or learning handicaps.

For more information contact:

Springfield Public Schools  
525 Mill Street  
Springfield, OR 97477  
(503) 726-3267

### **Bethel School District #52**

Bethel School District serves more than 4000 students in northwest Eugene and the surrounding area in its five elementary schools, two middle schools, and one high school.

The student population of the district has grown from 675 in 1948 to 4,175 today. To keep pace with this growth, the number of teaching staff has increased from 24 in 1948 to more than 230. The result is an 18.2 pupil per teacher ratio. Last year, students at Willamette High School scored above state and national averages in SAT tests.

Willamette High School is one of the six schools chosen to pilot the state's new bill revising Oregon's schools to reflect the changing needs of students.

The District's Department of Special Services provides assistance to approximately 500 students with special, emotional, or physical needs. A talented and gifted students' program promotes the best possible education for students according to their individual abilities and talents.

For more information on Bethel School District, contact:

Bethel School District #52  
4640 Barger Drive  
Eugene, OR 97402  
(503) 689-3280

For more information, contact the Eugene/Springfield Metropolitan Partnership at:  
P.O. Box 10398  
Eugene, OR 97440  
(503) 686-2741  
2/93

# Culture & Recreation

*"Described as the Running Capital of the World"*

## Sports and Leisure

**D**escribed as the "running capital of the world" by the New York Times, the Eugene/Springfield area offers a wide variety of recreational activities. Residents can bicycle around town, watch a PAC-10 sporting event, fish on the McKenzie River, ski the Cascade Mountains, enjoy the Pacific Coast's beaches, and more.

### Urban Leisure Activities

Both Eugene and Springfield offer outstanding year-round recreational programs for people of all ages and abilities. Participants can sign up for classes ranging from aerobics to zoology, provided at five community centers, three senior centers, and numerous public and private pools, including the

\$5.5 million Lively Park Swim Center, the only indoor wave-action swimming pool in the Northwest. In addition, professionals in therapeutic recreation provide activities for individuals with special recreational needs.

The Eugene/Springfield area has over 50 developed parks with picnic tables, play areas, jogging and biking trails, athletic fields, and tennis courts. Fitness enthusiasts can choose from no fewer than 16 fitness clubs; 22 racquetball courts in four facilities; 14 golf courses; 21 miles of off-street bike and jogging trails; 75 miles of developed bike lanes and paths; a roller skating rink; bowling alleys, and the recently constructed Lane County Ice pavilion for skating and hockey.

The Kidsports program organizes athletic activities in a variety of sports for youngsters interested in after-school training and competition. Each year, ten thousand boys and girls participate in volleyball, basketball, soccer, football, baseball, tennis, and softball.

### Competitive Sporting Events

Sports fans in Eugene/Springfield enjoy high-level competition in NCAA and PAC-10 sports (the Oregon Ducks and the Oregon State Beavers), professional baseball (the A-division Eugene Emeralds), semi-professional ice hockey (the Eugene Blues), and world class track and field. Many internationally known professional track and field athletes, including Mary

Event	Competitive Level	Facility	Seating
Football	NCAA – PAC 10	Autzen Stadium	41,698
Basketball	NCAA – PAC 10	McArthur Court	10,063
Track and Field	NCAA – PAC 10	Hayward Field	14,000
	International	Hayward Field	14,000
Baseball	Professional	Civic Stadium	7,000
Hockey	Semi-Professional	Lane County Ice	4,000

(continued)



Slaney and Alberto Salazar, reside in Eugene/Springfield.

### **Outdoor Recreation**

Virtually every kind of recreational environment can be reached within a 90-minute drive from Eugene/Springfield. Hiking, camping and picnicking abound in the Willamette and Siuslaw National Forests, as well as along the coast, including the Oregon Dunes National Recreation Area. Hikers can also explore four wilderness areas totaling 430,000 acres, including the famous Pacific Crest Trail. In-town hiking options include Spencer Butte, a 2,052-foot outlook providing stunning

views of the Willamette Valley.

The Cascade Mountains offer cross-country skiing and three fully developed downhill areas. Mt. Bachelor, in central Oregon, is gaining an international reputation for quality skiing virtually year-round. Oregon's largest ski area, Mt. Bachelor, has been the training camp of the U.S. Ski Team for more than 25 years, with 10 lifts offering 60 runs. Hoodoo Ski Bowl and Willamette Pass ski areas have 22 and 29 runs, respectively, served by 4 - 5 lifts. All three areas provide nordic trails as well.

The Pacific Ocean, the McKenzie and Willamette

Rivers, and dozens of lakes and reservoirs provide endless opportunities for fishing, rafting, boating, swimming, water skiing, kayaking, canoeing and wind surfing. Fern Ridge Reservoir, west of Eugene, hosts more boaters than any Oregon lake, and is a favorite spot for wind surfing as well.

Sportsmen also find the area a paradise for hunting and fishing. Deer, duck, geese, elk, China pheasant, and other game are available during the regular hunting season. The Pacific Ocean, coastal rivers, and mountain streams and lakes provide excellent sport fishing for salmon, steelhead, trout and other game fish.

For more information, contact:  
Eugene/Springfield Metropolitan Partnership, Inc.  
P.O. Box 10398  
Eugene, Oregon 97440  
(503) 686-2741 Fax 686-2325  
11/93

# Culture & Recreation

## Art and Entertainment

Eugene/Springfield boasts nearly 100 organizations and facilities providing performing, literary, ethnic, and visual arts activities. Lane Arts Council, a non-profit membership organization supporting the Lane County arts community, publishes an annual directory of accurate and up-to-date information about the arts.

The Arts Council also has an Arts-in-Education Program which connects young people and educators with professional performers, writers, and visual artists.

### Performing Arts

The exquisite, state-of-the-art acoustical system of the Hult Center attracts top name performers from around the world. In addition, resident ballet, symphony, opera, and musical theater companies provide audiences with a full calendar of performances. Community groups, including the 64-year-old Very Little Theater, invite amateur musicians, vocalists, dancers, and actors to perform with them in relaxed settings.

### University of Oregon

The University of Oregon attracts a number of cultural events. McArthur Court seats approximately 9,000

for concerts. The University's Robinson Theater offers outstanding comedies and dramas, and the Music School provides a continual series of concerts and performances. The Music School also sponsors events such as the celebrated Oregon Bach Festival. Throughout the year, the University hosts nationally famous speakers as well, providing a well-rounded cultural experience for the community.

### Libraries

More than 50 community and school libraries in Lane County lend books, as well as tapes, records, films, and art prints. The University's Knight Library is one of the largest in the state, with more than two million volumes. The Eugene Public Library is one of Oregon's most automated libraries and boasts an on-line catalog accessible to the public.

### Museums

Seven area museums contain exhibits ranging from the University of Oregon Art Museum's recent Asian and Pacific Northwest art exhibit to the Willamette Science and Technology Center's computer exhibit, "Eco-Masters."

The Lane Education Service District Planetarium

in Eugene is the second-largest facility of its kind in the Northwest, seating 125 under a 40-foot dome. The ESD Planetarium features year-round shows, touring the Solar System, the seasonal night sky, and other cosmic adventures. Call 687-STAR for times, admission and show titles.

### Galleries

More than a dozen galleries feature changing shows of local, national, and international paintings, sculpture, photography, and jewelry. Exhibits of contemporary and traditional art forms can be viewed at various businesses and restaurants in Eugene. An international sculpture symposium in the 1970's and a municipal art program provided many fine pieces to the area's impressive collection of outdoor art.

### Crafts

Locally hand-crafted items are available for sale at several outlets, including the historic 5th Street Public Market and the popular outdoor Saturday Market.

### Festivals and Conventions

Other fairs, festivals, and special events occur throughout the year. Among the largest of these are the Lane County Fair,



Art in the Vineyard, the Asian Celebration, the Springfield Broiler Festival, the Eugene Celebration, the Springfield Filbert Festival, and the internationally acclaimed Oregon Bach Festival.

Because of Eugene/Springfield's outstanding conference, convention, and sports facilities, the area often hosts events that bring audiences from around the world. Examples include world class ice skaters at the Lane County Ice arena, three Olympic Track and Field Trials, 1991 NCAA Track & Field Championships, the Olympic Scientific Congress, the World Veterans' Championships (the largest track meet in history), and the International Music Educator's Society. In 1993, the University of Oregon will host the Athletic Congress Track & Field Championships.

### **Entertainment**

Lane County residents enjoy a wide variety of restaurants, serving all types of cuisine, from German to Italian to Thai. New restaurants are opening regularly, and a growing interest in micro-breweries led to the opening of two brew pubs in Eugene.

Unique shopping, as well as numerous cinemas, cabarets, and nightclubs round out Eugene/Springfield's varied entertainment offerings.

For further information, we welcome you to contact any of the following:

Eugene Parks, Recreation,  
and Cultural Services  
22 W. 7th  
Eugene, OR 97401  
(503) 687-5333

Willamalane Park and  
Recreation District  
151 N. 4th  
Springfield, OR 97477  
(503) 726-4335

Eugene/Springfield  
Convention and Visitor's  
Bureau  
P.O. Box 10286  
Eugene, OR 97440  
(503) 484-5307

Hult Center for the  
Performing Arts  
One Eugene Center  
Eugene, OR 97401  
(503) 687-5000

Asian Council  
1755 W. 11th Avenue  
Eugene, OR 97402  
(503) 343-3711

Jewish Cultural Arts  
Committee  
Temple Beth Israel  
34860 McKenzie View Dr.  
Springfield, OR 97478

Lane Arts Council  
411 High Street  
Eugene, OR 97401  
(503) 485-2278

Oregon Arts Commission  
550 Airport Rd.  
Salem, OR 97310  
(503) 378-3625

For more information, contact the Eugene/Springfield Metropolitan Partnership at:  
P.O. Box 10398  
Eugene, OR 97440  
(503) 686-2741  
4/93

# Transportation

Transporting goods to and from Eugene/Springfield is easy, no matter what the method of transportation.

## Air Service

Eugene Airport, a 1,500-acre regional facility, is located just 20 minutes from the downtowns of Eugene and Springfield. Air travel at Eugene Airport boomed, from 387,890 passengers in 1985 to 513,492 in 1991. In response to this increasing load, Eugene voters approved a general obligation bond issue to help finance a \$20.3 million airport expansion.

Completed in the spring of 1990, the new terminal has grown from 24,000 square feet to 90,000 square feet, and includes enclosed

passenger boarding ramps; an expanded lobby, ticket, and boarding area; additional airline counter and office space; a new restaurant and gift shops; a mechanized baggage claim area; increased parking; and a new road system. Two major airlines (American and United) and two regional airlines (Horizon and United Express) connect Eugene/Springfield residents to all major destinations. Over 30 flights per day link Eugene/Springfield directly with Seattle, San Francisco, Portland, Denver, Chicago, and Dallas.

## Interstate 5

Eugene/Springfield's strategic location on I-5, the West Coast's main north-south artery, makes the area

extremely accessible, for both the delivery of raw materials and the transport of product to market. Portland is a two-hour drive and San Francisco is just nine hours away. I-5 is no more than 15 minutes away from any industrial site in the Eugene/Springfield area.

## Air Freight Rates from Eugene/Springfield\*

Destination	Rate (\$)
Boston	79.00
Denver	53.00
Los Angeles	35.00
Miami	79.00
New York	79.00

\*rates are for 100 lbs. general commodities; a 6.25 percent tax applies to all rates

## Air Travel from Eugene/Springfield

Destination	Connections	Total Travel Time*
Anchorage	yes	5 hours
Atlanta	yes	6 hours
Boston	yes	6 hours
Chicago	direct	5 hours
Dallas	direct	6 hours
Denver	non-stop	2 hours
Honolulu	yes	7 hours
Houston	yes	5 hours, 30 minutes
Los Angeles	yes	3 hours, 30 minutes
Minneapolis	yes	5 hours
New York City	yes	7 hours
Portland, OR	non-stop	40 minutes
San Francisco	non-stop	1 hour, 30 minutes
Seattle	non-stop	1 hour, 10 minutes
Washington, D.C.	yes	7 hours

\*Travel time includes time zone changes and layovers.

(continued)



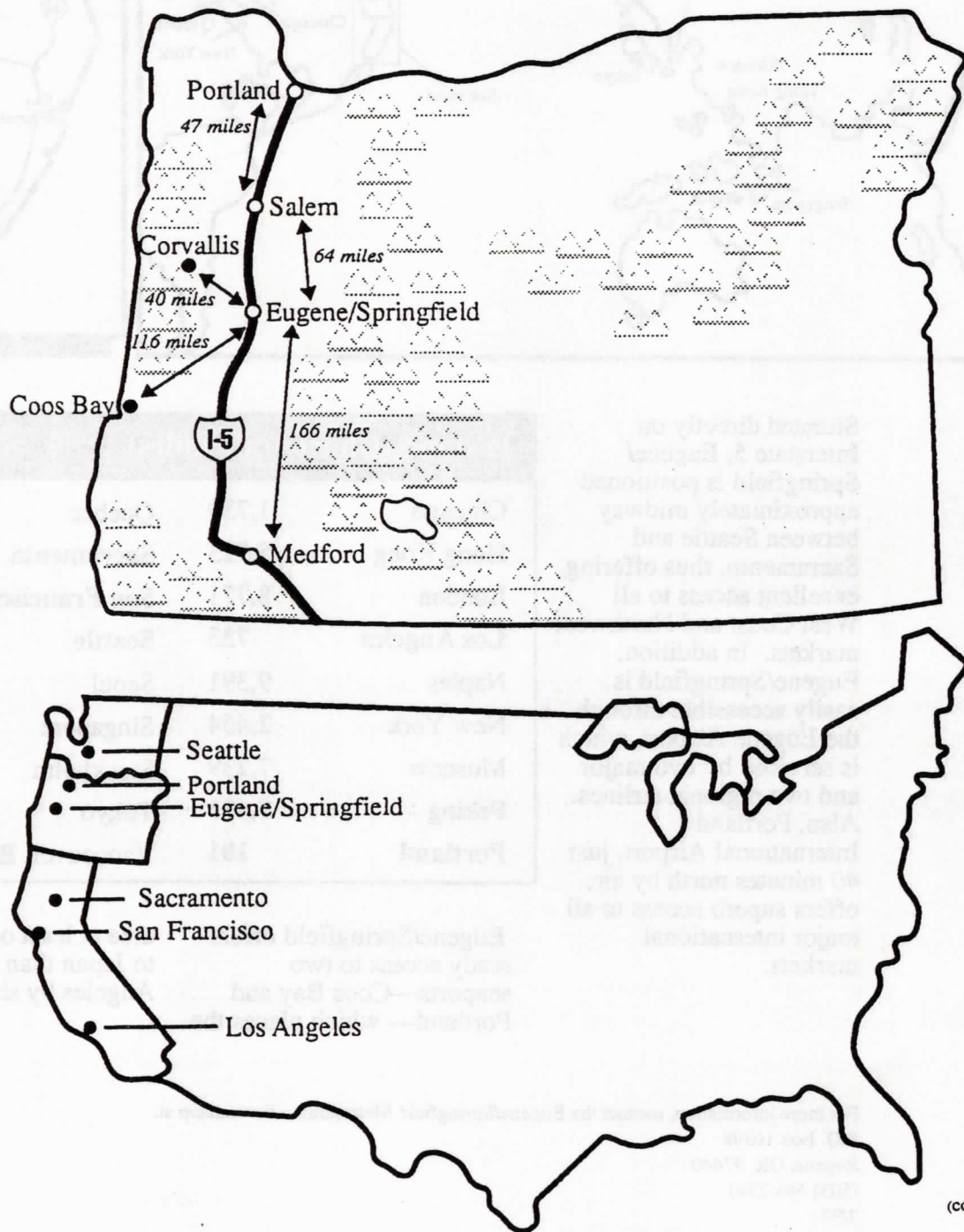
# Transportation

## Location

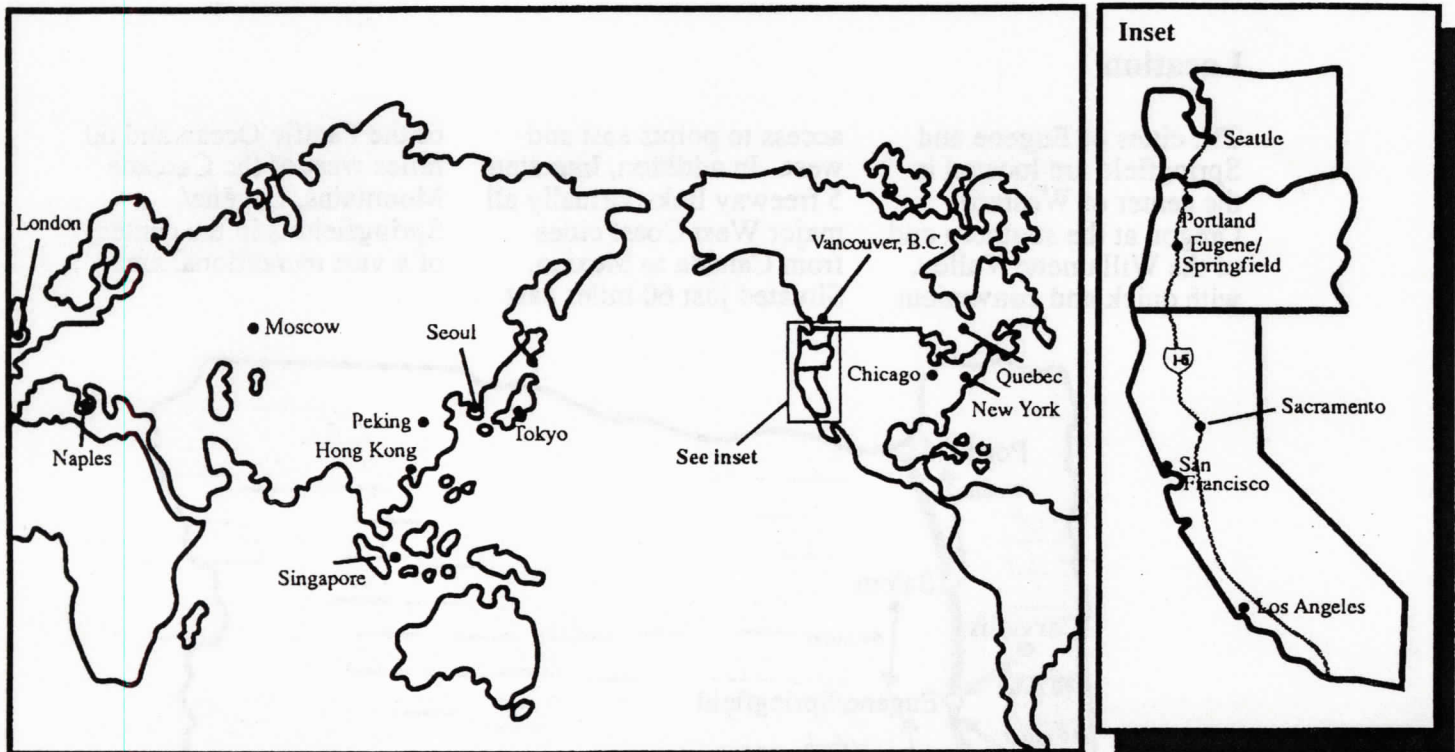
The cities of Eugene and Springfield are located in the center of Western Oregon at the southern end of the Willamette Valley, with quick and convenient

access to points east and west. In addition, Interstate 5 freeway links virtually all major West Coast cities from Canada to Mexico. Situated just 60 miles east

of the Pacific Ocean and 60 miles west of the Cascade Mountains, Eugene/Springfield is in the center of a vast recreational area.



(continued)



Situated directly on Interstate 5, Eugene/Springfield is positioned approximately midway between Seattle and Sacramento, thus offering excellent access to all West Coast and Northwest markets. In addition, Eugene/Springfield is easily accessible through the Eugene Airport, which is serviced by two major and two regional airlines. Also, Portland International Airport, just 40 minutes north by air, offers superb access to all major international markets.

#### Distance Chart (air miles)

Chicago	1,739	Quebec	2,479
Hong Kong	5,923	<b>Sacramento</b>	<b>479</b>
London	8,771	<b>San Francisco</b>	<b>449</b>
<b>Los Angeles</b>	<b>733</b>	<b>Seattle</b>	<b>233</b>
Naples	9,391	Seoul	5,670
New York	2,454	Singapore	7,243
Moscow	7,239	Stockholm	9,904
Peking	7,471	Tokyo	4,439
<b>Portland</b>	<b>101</b>	Vancouver, B.C.	371

Eugene/Springfield offers ready access to two seaports—Coos Bay and Portland—which places the

area at least one day closer to Japan than is Los Angeles by ship.

For more information, contact the Eugene/Springfield Metropolitan Partnership at:  
P.O. Box 10398  
Eugene, OR 97440  
(503) 686-2741  
3/93



### **Trucking**

Eugene/Springfield is served by over 40 motor freight trucking companies that provide 24-hour service to San Francisco, Portland, and Seattle; 48-hour trucking service to Los Angeles and Salt Lake City; and 72-hour service to Phoenix and Denver. For a listing of the trucking companies, contact the Eugene/Springfield Metropolitan Partnership.

### **Ports**

Oregon has 23 ports, including the Oregon International Port of Coos Bay and the Port of Portland, two of the West Coast's largest.

***The Oregon International Port of Coos Bay*** is the only deep-draft ocean port between San Francisco and Puget Sound and is the U.S. West Coast's leading exporter of wood products. It includes one public and 14 private deep-draft ports adjacent to Coastal Highway 101 and Southern Pacific rail lines.

In 1991, 4,958,000 short tons of cargo were shipped through the harbor's marine terminals. Major exports are bulk forest products. Imports are predominately

petroleum, chemicals, and aggregate products.

Harbor depths are 45 feet at the entrance and 35 feet in the main channels. For more information, call (503) 267-7678.

***The Port of Newport*** is only 93 miles from Eugene/Springfield and is served by two deep-water berths. The entrance bar is dredged to 45 feet, with a vertical draft of 136 feet under the Yaquina Bay Bridge at mean low water. In 1991, the Port of Newport shipped more than 437,500 short tons of wood products. For more information, call (503) 265-7758.

***The Port of Portland*** is a municipal corporation that operates and manages:

- Five marine cargo terminals on the Willamette and Columbia Rivers.
- An aviation system that includes Portland International Airport and other general facilities.
- The Portland Ship Repair Yard on Swan Island, which features one of the largest floating dry docks in the world.
- The dredge *OREGON*, which is responsible for maintaining the 40-foot navigational channel from

Portland to the sea.

The Port of Portland's 285-acre terminal handles many different commodities including autos, lumber, grain, liquid and dry bulks, and special steel products. For more information, call (503) 231-5000

### **Rail Service**

Eugene is a major switching area for Southern Pacific and Burlington Northern railroads and is located on a main line for each railway. Southern Pacific provides access to the Western and Southern states, and Burlington Northern reaches the East and North. Between these two railroads, Eugene has complete access to Oregon's ports, the rest of the nation, and Mexico. The cost of transporting goods by rail varies. For specific information, contact:

Southern Pacific  
850 Bethel Drive  
P.O. Box 2725  
Eugene, OR 97402  
(503) 341-5515

Burlington Northern  
2560 Roosevelt Blvd.  
Eugene, OR 97402  
(503) 688-3450

For more information, contact the Eugene/Springfield Metropolitan Partnership at:  
P.O. Box 10398  
Eugene, OR 97440  
(503) 686-2741  
10/92

# Support Services

## Utilities

### Electricity and water

**E**lectricity and water supplies in the Eugene/Springfield area are plentiful and among the least expensive in the nation. For example, industrial electric rates in Lane County are as low as 1.7 cents per KWH.

Three publicly owned utilities, two cooperatives and one private utility serve the power needs of Lane County. As preferred customers of the

Bonneville Power Administration (BPA), Eugene Water and Electric Board (EWEB); Springfield Utility Board (SUB); Emerald People's Utility District (EPUD); Lane Electric Co-op; and Blachly-Lane Electric Co-op retain first right to low-cost power generated at federally owned hydroelectric facilities. Pacific Power also draws its power from the BPA, ensuring similarly competitive rates.

has a capacity of 14.2 mgd (with an additional 6.2 mgd available from Rainbow Water District). Rainbow Water District serves 2,450 customers in the north and west Springfield area and can supply 9.8 mgd. Outside of Eugene and Springfield, residents are served by smaller community districts that purchase from larger suppliers or draw their water from wells.

### Steam

The EWEB steam system produces steam by burning locally produced wood waste products. Steam is distributed through eight miles of underground piping in downtown Eugene and sold to about 120 local customers for space heat.

### Energy Savings Plan

Industrial customers may want to take advantage of BPA's Energy Savings Plan, which offers incentives up to

### Electric Cost Comparisons\*

Eugene	\$ 87,722
Springfield	\$ 88,096
Boise	\$ 93,228
Spokane	\$ 116,820
Sacramento	\$ 163,737

\*Annual cost for 200,000 KWH per month at a maximum rate of 500 KW.  
Rates may vary slightly, depending on the utility service area.  
Rates are current as of October 1994.

The major source of water for Eugene/Springfield residents is the McKenzie River, meaning the water supply is plentiful and pure. EWEB is the largest supplier, serving more than 36,000 metered customers, with a maximum pumping capacity of 90 million gallons per day (mgd). SUB serves 14,282 customers from wells underlying local rivers, and

### Typical Monthly Water Bills\*

Consumption in thousands of gallons	500	1000	1500	2000	2500
<b>Eugene Water &amp; Electric Board</b>					
Monthly bill	\$344	\$604	\$825	\$1100	\$1375
Cost per 1000 gallons	.687	.604	.550	.550	.550
<b>Springfield Utility Board</b>					
Monthly bill	\$287	\$508	\$702	\$895	\$1089
Cost per 1000 gallons	.574	.508	.468	.447	.435
<b>Rainbow Water District</b>					
Monthly bill	\$287	\$508	\$702	\$895	\$1089
Cost per 1000 gallons	.574	.508	.468	.447	.435

\*Assumes a 4 inch meter. Rates are current as of 1994



\$250,000 for improvements that increase energy efficiency and reduce consumption in new and existing processes. Money-saving projects that qualify have included a heat recovery system at a potato processing plant; an energy-control management system at a cold storage facility; and a variable speed drive in a lumber mill.

#### **Natural gas**

Northwest Natural Gas Company is the largest supplier of natural gas in the Northwest. Residential rates for natural gas are 60.57 cents per therm. Schedule 3-Commercial/Institutional/Industrial customers pay 53.47 cents per therm. Large firm Schedule 4- users pay 39.27 cents per therm.

Rates as of December 1, 1994.

#### **Wastewater management**

Eugene/Springfield began operating its \$105 million metropolitan wastewater

treatment plant in 1984. The sophisticated facility has an average dry weather capacity of 49 million gallons per day and a wet weather capacity of 175 million gallons per day. Currently, the plant is operating at about half its rated capacity. The system is designed to more than adequately serve the metropolitan area through the year 2000.

#### **Telephone services**

State-of-the-art telephone service is provided by US WEST Communications. A new, \$10.5 million, high-speed electronic call switching computer — the largest of its type in Oregon — became operational in December 1991, providing increased capacity and allowing US WEST to handle 500,000 calls per hour on 79,000 different lines. Operating at speeds of up to 64 Kilobits per second, digital switching assures access to the fastest data

transmission possible. Fiber optic service on an individual customer basis is available at transmission speeds of up to 1.2 Gigabits per second. Companies providing long distance service in the Eugene/Springfield area are AT&T; Allnet; Business Telecom, Inc.; Call U S; Excel Oregon; MCI; Shared Communications Services, Inc.; and US Sprint.

#### **Customer service**

Lane County's utilities are praised for their customer service orientation. Individual contracts guaranteeing long-term supply and reliability are preferred for major industrial customers. Personal attention is the norm rather than the exception, with staff readily available to assist with energy-efficient design, cogeneration, energy tax credits and other cost-saving measures.

For more information, contact:  
Eugene/Springfield Metropolitan Partnership, Inc.  
P.O. Box 10398  
Eugene, OR 97440  
(503)686-2741 Fax 686-2325

# Industrial Rate Schedules

## Eugene Water & Electric Board

500 East 4th Avenue  
P.O. Box 10148  
Eugene, OR 97440  
(503) 484-2411 Fax 484-3762

Year Established 1911  
Electric System Consumers 66,500

Plant Investment \$250,059,000  
Annual KWH Sales 2.3 billion

### Power Source:

Bonneville Power Adm. 70%  
EWEB-owned generation (hydroelectric) 20%

Canadian Storage Power  
Exchange and Other 10%

### Capacity and Demand:

Current capacity 1,044,000 KVA  
Current demand 622,000 KW (1990)

### Rate Schedule per month:

General Service  
Basic charge:  
Single-phase service \$8.00  
Three-phase service \$12.00  
Demand charge:  
First 10KW \$2.90 KW  
All additional KW \$4.35 KW  
Energy charge:  
First 175 KWH per KW demand \$0.02829/KWH

All additional KWH \$0.02370/KWH

### High Voltage Power

Basic charge: \$70.00  
Demand charge:  
First 300 KW \$1,230 per Mo  
All additional \$4.10/KW  
Energy charge: \$0.02045/KWH

## Springfield Utility Board

250 North A Street  
P.O. Box 300  
Springfield, OR 97477  
(503) 746-8451 Fax 744-2263

Year Established 1949  
Electric System Consumers 22,869

Plant Investment \$41,310,063  
Annual KWH Sales 803,011,747

### Power Source:

Bonneville Power Adm. 98.5%  
Canadian Storage Power  
Exchange 1.5%

### Capacity and Demand:

Current capacity 275,000 KVA  
Current demand 175,620 KW

### Rate Schedule per month:

Single-phase (under 50 KW)  
Customer charge: \$14.10  
Energy charge:  
First 10,000 KWH \$0.0380/KWH  
+ 10,000 KWH \$0.0333/KWH  
Three-phase (over 50 KW)  
Customer charge: \$48.00  
Energy charge: \*  
(Apr-Aug)/(Sep-Mar)

First 10,000 KWH \$0.0375/\$0.0421 per KWH  
Next 50,000 KWH \$0.0211/\$0.0283 per KWH  
60,000+ KWH \$0.0198/\$0.0261 per KWH

Demand charge: \*  
All KW above 50 \$5.20/KWH

\*If service is furnished at primary voltage, a discount of 5% shall apply to energy and demand charges.

## Pacific Power

Cottage Grove District  
75 South 5th Street  
Cottage Grove, OR 97424  
(503) 942-3363 Fax 942-2778

Year Established 1910  
Electric System Consumers 9,000

Annual MWH Sales 189,023MWH

### Power Source:

Pacific Power-owned generation  
78% Coal; 7% Hydroelectric;  
14% Exchange Contracts

### Capacity and Demand:

Current Capacity 9,141 MW  
Current Demand 8,403 MW

### Rate Schedule per month:

General Service Basic Charge:  
Single Phase  
First 15 KW \$7.00  
Next 85 KW +\$.70/KW  
Next 200 KW +\$.60/KW  
Over 300 KW \$22.00 +\$.55/KW  
Three phase  
First 15 KW \$12.00  
Next 85 KW +\$.70/KW  
Next 200 KW +\$.60/KW  
Over 300 KW \$27.00 +\$.55/KW  
Demand Charge:  
All KW over 15 \$2.05  
Energy Charge: First 3000 KWH (Winter/Summer) \$0.06075/\$0.05466/KWH  
Next 17,000KWH \$0.04348/KWH  
All other KWH \$0.03253/KWH  
Large General Service:  
1,000 KW and over



**Lane Electric Cooperative**  
787 Bailey Hill Road  
P.O. Box 21410  
Eugene, OR 97402  
(503) 484-1151 Fax 484-7316

Year Established 1939  
Electric System Consumers 11,000

Plant Investment \$20,500,000  
Annual KWH Sales 230,300,000

**Power Source:**

Bonneville Power Administration

**Capacity and Demand:**

Current capacity 124,000 KW  
Current demand 65,000 KW

**Rate Schedule per month:**

Single-phase

Customer charge: \$8.00

Energy charge: \$.0471/KWH

Demand charge:

First 50KW \$0

All KW above 50 \$5.05/KW

Three-phase

Customer charge:

Under 50 KW \$8.00

Over 50 KW \$30.00

Energy charge:\*

First 10,000 KWH \$.0495/KWH

Next 50,000 KWH \$.0323/KWH

60,000+ KWH \$.0222/KWH

Demand Charge:\*

First 50 KW \$0

All KW above 50 \$5.05/KW

\*If service is furnished at primary voltage, a discount of 7% shall apply to energy and demand charges.

**Emerald People's Utility District**  
33733 Seavey Loop Road  
Eugene, OR 97405  
(503) 746-1583 Fax 746-0211

Year Established 1983  
Electric System Consumers 15,402

Plant Investment \$46,435,809  
Annual KWH Sales 374,627,267

**Power Source:**

Bonneville Power Administration

**Capacity and Demand:**

Current capacity 160,000 KW

Current demand 98,422 KW

**Rate Schedule per month:**

Commercial

Under 50 KW-

Basic charge: \$7.50

Energy charge: \$.0599/KWH

Over 50 KW-

Basic charge: \$28.00

Energy charge: \$.0499/KWH

Demand charge: \$3.50/KW

Industrial

Basic charge: \$1,000.00

Energy charge: \$.0394/KWH

Demand charge: \$ 4.13/KW

**Blachly-Lane Electric Co-op**

90680 Highway 99  
Eugene, OR 97402  
(503) 688-8711 Fax 688-8958

Year Established 1937  
Electric System Consumers 3,122

Plant Investment \$10,606,000  
Annual KWH Sales 130,000,000

**Power Source:**

Bonneville Power Administration

**Capacity and Demand:**

Current capacity 65,000 KW

Current demand 35,000 KW

**Rate Schedule per month:**

Single-phase (small commercial)

Customer charge: \$14.00

Energy charge:

First 1,500 KWH \$.0499/KWH

Above 1,500 KWH \$.0400/KWH

Demand charge:

First 50 KW \$0

All KW above 50 \$6.65/KW

Three-phase (large power)

Customer charge: \$100.00

Energy charge:\*.0265/KWH

Demand charge:\*.0665/KW

\*If service is furnished at primary voltage, a discount of 5% shall apply to energy and demand charges.

**Central Lincoln Peoples Utility District**

966 Highway 101  
Florence, OR 97439  
(503) 997-3414 Fax 997-5633

Year Established 1943  
Electric System Consumers 30,733

Plant Investment \$81,090,822  
Annual KWH Sales 1,333,351,777

**Power Source**

Bonneville Power Administration

**Capacity and Demand:**

Current demand 271,643 KW

**Rate Schedule per month:**

Commercial & Industrial

Basic charge: \$66.00

Demand charge: \$5.98 KW

Energy charge:

April-Aug. @.0206/KWH

Sept.-March @.0267/KWH

# Support Services

## Eugene/Springfield's Financial Community

A wide variety of Financial Institutions meet the needs of the local business community.

Following is a list of the main branches of banks, thrifts and credit unions. A number of these institutions participate in

small business administration and local government loan programs.

Banks and Thrifts	Address	Customer Service Phone Number Commerical Phone Number
Bank Of America	201 East 11th Avenue Eugene, OR 97401	(800) 873-2632 (503) 345-1915
Bank Of California	101 East Broadway Suite 100 Eugene, OR 97401	(503) 683-9559
Centennial Bank	675 Oak Street Eugene, OR 97401	(503) 342-3969
First Interstate Bank Of Oregon	99 East Broadway Eugene, OR 97401	(503) 465-5889 (503) 465-5600
Key Bank Of Oregon	975 Oak Street Eugene, OR 97401	(800) 685-0222 (503) 484-3451
Liberty Federal Bank	899 Pearl Street Eugene, OR 97401	(503) 344-5424
Pacific Continental Bank	1450 High Street Eugene, OR 97401	(503) 686-8685
Siuslaw Valley Bank	260 Country Club Road Suite 100 Eugene, OR 97401	(503) 342-4000
U.S. Bank	811 Willamette Street Eugene, OR 97401	(800) 872-2657 (503) 465-4001
Washington Mutual	1100 Willamette Street Eugene, OR 97401	(800) 756-8000 (503) 465-8000
West One Bank	59 East 11th Avenue Eugene, OR 97401	(800) 221-5511 (503) 345-2365

(continued)



Credit Unions	Address	Phone Number
Champion International Federal Credit Union	2300 Oakmont Way, # 212 Eugene, OR 97401	(503) 344-8492
Emerald Credit Union	247 West 10th Avenue Eugene, OR 97401	(503) 687-1656
Eugene Water & Electric Board Employees Federal Credit Union	500 East 4th Avenue Eugene, OR 97401	(503) 484-5304
Food Industries Credit Union	3030 Gateway Loop Springfield, OR 97477	(503) 741-2605
Georgia-Pacific Emp Federal Credit Union	1705 Centennial Blvd. Springfield, OR 97477	(503) 746-6121
Laneco Federal Credit Union	74-A Centennial Loop Eugene, OR 97401	(503) 683-5665
OUR Federal Credit Union	715 Lincoln Street Eugene, OR 97401	(503) 485-1188
Oregon Central Credit Union	360 East 8th Avenue Eugene, OR 97401	(503) 687-0953
Oregon Metro Federal Credit Union	862 Bethel Drive Eugene, OR 97402	(503) 688-7149
Public Employees Federal Credit Union	1155 Chambers Street Eugene, OR 97402	(503) 687-2146
Register Guard Federal Credit Union	1065 High Street, #7 Eugene, OR 97401	(503) 687-1464
School Employees of Lane County Credit Union (SELCO)	299 East 11th Avenue Eugene, OR 97401	(503) 686-9251
Teamster Council 37 Federal Credit Union	711 Shelley Street Springfield, OR 97477	(503) 746-6500
U-LANE-O Credit Union	488 East 11th Avenue Eugene, OR 97401	(503) 687-2347
Wood Products Credit Union	4181 North "E" Street Springfield, OR 97478	(503) 747-4231

For more information, contact:  
Eugene/Springfield Metropolitan Partnership, Inc.  
P.O. Box 10398  
Eugene, OR 97440  
(503) 686-2741 Fax 686-2325  
9/94

# Support Services

## Business Assistance and Regulatory Agencies Directory Eugene/Springfield/Lane County

*If unable to locate desired information or agency contact:*

Eugene/Springfield Metropolitan Partnership	686-2741
Eugene Area Chamber of Commerce	484-1314
Springfield Area Chamber of Commerce	746-1651
(unless otherwise indicated, area code is 503--Oregon)	

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### Assumed Business Name and Registry

#### Business Registry

Sole Proprietors  
Partnerships  
Incorporations

Oregon Corporation Division  
General Information

378-4166

#### Builder's Registration

For information on  
registration and bonding  
requirements for...

General Contractors:  
Oregon Construction  
Contractor's Board

378-4621

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### Census Data

For demographics and  
census tract information  
about the Eugene/  
Springfield MSA

Lane County:  
Lane Council of Governments  
Eugene/Springfield Metro Partnership  
State of Oregon:  
Employment Division

687-4283

686-2741

686-7703

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### Consumer Fraud

To obtain information on  
unlawful business  
practices

Department of Justice,  
Oregon Attorney General's Office

378-4320

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### Copyright

For appropriate terms or  
information on copyrighting

Federal Information Center  
Copyright Registrar

800-726-4995

202-479-0700

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### Electrical Safety

To obtain information on  
electrical safety

Oregon Building  
Codes Agency-Eugene  
Oregon Electrical Safety Section

683-7828

378-5394

For information on meeting  
electrical appliance standards

UL Laboratories

408-935-2400

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## **Employment and Training**

<i>For information on Oregon employment law</i>	Oregon Bureau of Labor & Industries	686-7623
<i>For information on state employment services</i>	Oregon Employment Division Eugene Springfield	686-7601 726-3571
<i>For information on employee training services</i>	Southern Willamette Private Industry Council Lane Community College	687-3651 747-4501

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## **Enterprise Zone**

<i>To obtain information regarding business incentives in enterprise zones</i>	Eugene: Business Development Division Springfield: Development Services Oregon Economic Development Department (OEDD) Business Development Division Willamette Valley Region	687-5433  726-3753 686-7811
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## **Environmental Health**

### **Federal Safety Issues**

<i>To inquire about requirements applying to small businesses</i>	Environmental Protection Agency--Seattle (EPA)	800-424-4372
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### **Food Service Inspection and Food Handler's Permit**

<i>To meet the Oregon Revised Health Code standards</i>	Lane County Environmental Health Division	6875-3731
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### **Pollution Control**

<i>To find out about the necessity of air pollution permits and indirect source permits</i>	Lane Regional Air Pollution Authority Business office 24 Hour Message/Complaint line	726-2514 726-1930
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### **State Regulations**

<i>Regulations related to water, air, and noise emissions as well as sewage and solid waste disposal, and hazardous materials</i>	Oregon Department of Environmental Quality (DEQ)	800-452-4011 or 229-5696
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## **Fire Safety**

<i>To obtain information on minimum fire protection standards</i>	Eugene: Permit and Information Center Springfield: Fire and Life Safety Department	687-5086  726-3737
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## **Home Occupation**

*To find out if your  
business meets zoning  
requirements for home  
occupation*

Eugene:	
Permit and Information Center	687-5086
Lane County:	
Community and Economic Development	687-3807
Springfield:	
Development Services	726-3753

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## **Insurance**

### **Business Insurance**

*To help find an insurance  
provider for your specific needs*

Oregon Insurance Commission	378-4100
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### **Unemployment Insurance**

*To request information about  
state regulations*

Oregon Employment Division	686-7797 or 378-3254
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### **Workers' Compensation**

*To find out about state  
safety and insurance  
regulations*

Oregon Workers' Compensation Department:	
General Information	800-452-0288
Claims Information	378-4979
Registration Unit	378-4954
OSHA-Eugene Field Office	686-7562

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## **International Trade**

*To be included in a state  
directory of companies engaging  
in export and import*

OEDD Marketing Division	373-1290
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*To obtain information on  
international trade activities*

Willamette International Trade Center	686-0195
Small Business International Trade Program	274-7482
OEDD International Trade Division	229-5625

*For information on  
customs regulations or to  
file entry papers on  
imports*

US Customs Service	326-2871
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## **Landfill**

*See Wetlands*

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## **Land Use**

*See Zoning*

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## **Legal Assistance**

Lawyer Referral Service  
Tel-Law Tapes

800-452-7636  
800-452-8260

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## **Licenses and Permits**

### **Building Permits**

*To find out what permits  
or certifications are  
required before starting  
construction of your  
business*

Eugene:  
Permit and Information Center 687-5086  
Springfield:  
Development Services 726-3753  
Lane County:  
Community and Economic  
Development 687-3823

### **Business Licenses**

*To find out what permits  
or certifications are  
required for the  
operation of your  
business*

Eugene:  
Permit and Information Center 687-5086  
Springfield:  
Finance Department 726-3705  
Lane County:  
Community and Economic  
Development 687-3823

### **Change of Occupancy Permit or Conditional Use Permit**

*If you wish to change the use  
of a building from its current  
usage*

Eugene:  
Permit and Information Center 687-5086  
Springfield  
Development Services 726-3753  
Lane County:  
Community & Economic  
Development 687-5086

### **Contractor's License**

*For information regarding  
licensing requirements*

Electrical Contractors:  
Oregon Building Codes Agency 378-1268  
Plumbing Contractors:  
Oregon Building Codes Agency 378-3858

### **Liquor Licenses**

*To obtain a license to serve  
alcoholic beverages at your  
business*

Oregon Liquor Control Commission,  
Regional Office 686-7739

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## **Loans/Financing**

*To obtain information  
regarding loans and  
special financing for  
your business*

Eugene:  
Business Development Division 687-5443  
State of Oregon:  
OEDD Financial Services 373-1240  
(toll free) 800-233-3306

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## ***Patents/Trademarks***

*To request information  
about applying for  
patents or trademarks*

US Patent and Trademark Office:

Information	703-557-4357
Status of a patent	703-557-5249
Tel-Law (tape 37)	800-452-4776

*To record your trademark with  
the State of Oregon*

Corporation Division

378-3478

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## ***Procurement***

*To learn the ins and outs  
of selling to the  
government and to  
review computerized  
requests for bids*

Procurement Center,  
Lane Community College  
Downtown Campus  
Government Contracts Acquisition  
Program

726-2255

344-3537

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## ***Product or Service Suppliers***

*To find local suppliers of  
a product or service*

Oregon Marketplace

343-7712

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## ***Product Safety***

*To obtain information  
regarding consumer  
product safety*

Consumer Product Safety Commission  
US Government

301-492-6580

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## ***Property Ownership***

*To obtain information on  
property ownership*

Lane County:  
Dept. of Assessment & Taxation

687-4314

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## ***Safety***

*See Environmental Health  
See Fire Safety*

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## ***Sewers***

*To find out if storm and  
sanitary services are  
adequate to serve the  
needs of your business*

Eugene:

Permit and Information Center

687-5086

Springfield:

Development Services

726-3753

Lane County:

Community and

Economic Development

687-3823

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## Sign Codes

*To be sure the signs on your property meet specific code requirements*

Eugene:	
Permit and Information Center	687-5086
Springfield:	
Development Services	726-3753
Lane County:	
Community and Economic Development	341-6938

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## Sites

*To obtain information regarding business sites or buildings*

Industrial/Commercial:	
Eugene/Springfield Metro Partnership	686-2741
OEDD Regional Office	686-7811
Springfield:	
Development Services	726-3753

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## Taxes

### Federal Taxes

*To register your business for federal taxes and to acquire an employer's federal ID number*

US Internal Revenue Service	
Forms only	800-829-3676
Federal Tax Information	800-829-1040

### Lane Transit Tax

*To find out about Lane Transit District payroll tax*

Forms and Collections-Department of Revenue	378-3390
General Information-Lane Transit District	741-6100

### Oregon Taxes

*For information on income taxes, corporate tax rates, motor vehicle taxes and P.U.C. taxes*

Oregon Department of Revenue	378-4988
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### Property Tax

*To inquire about property taxes, including personal property taxes on business equipment and fixtures*

Lane County Assessment & Taxation	687-4314
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### Room Tax

*To find out about required collections for room taxes*

Finance Division, City of Eugene	687-5408
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### State Payroll

#### Withholding Tax

*To file an intent to employ; to request the "Combined Employer's Registration Report"; or to inquire about submitting quarterly tax estimates*

Oregon Department of Revenue	378-3390
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### Other Employer Taxes

*For information about workers' compensation and unemployment insurance, see Insurance*

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### Traffic Counts

*To find out about traffic counts and related information*

Eugene:	
Permit and Information Center	687-5086
Springfield:	
Development Services	726-3753
Lane County:	
Lane Council of Governments	687-4283

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### Utilities

#### Electric and Water

*To find out if water and electric services are adequate for your business needs*

Eugene:	
Eugene Water & Electric Board	484-2411
Springfield:	
Springfield Utility Board	746-8451
State of Oregon:	
Public Utility Commission	800-522-2404

#### Natural Gas

*To inquire about natural gas alternatives*

Northwest Natural Gas	342-3661
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#### Telecommunications

*Information on telecommunications services*

U.S. West Communications	800-642-5177
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#### Underground Utilities

*To find out the location of underground utilities before you dig*

Oregon Utilities Notification Center	800-332-2344
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### Wetlands

*To obtain a permit for wetlands or to request information on landfills*

Army Corps of Engineers, US District Engineer	221-6021
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### Zoning

*To determine if your business location has the proper zoning or to divide your property*

Eugene:	
Permit and Information Center	687-5086
Springfield:	
Development Services	726-3753
Lane County:	
Community and Economic	

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## Agency Directory

Army Corps of Engineers, US  
Environmental Resources  
209A  
220 NW 8th Avenue  
Portland, OR 97209

Building Codes Agency  
State of Oregon  
1535 Edgewater NW  
Salem, OR 97310

Building Codes Agency  
State of Oregon  
Electrical Safety Section  
125 East 8th Avenue  
Eugene, OR 97401

Bureau of Labor & Industries  
State of Oregon  
165 East 7th Avenue, Rm. 220  
Eugene, OR 97401

Construction Contractors  
Board--State of Oregon  
700 Summer St. NE, Ste. 300  
Salem, OR 97310

Corporation Division  
State of Oregon  
158 12th Street NE  
Salem, OR 97310-0210

Department of Environ-  
mental Quality (DEQ)  
State of Oregon  
811 SW 6th Street  
Portland, OR 97204

Department of Justice  
State of Oregon  
100 Justice Building  
Salem, OR 97310

Department of Revenue  
State of Oregon  
2350 Oakmont Way, Ste. 105  
Eugene, OR 97401

Development Division  
City of Eugene  
72 West Broadway  
Eugene, OR 97401

Development Services  
City of Springfield  
225 North 5th Street  
Springfield, OR 97477

Employment Division  
State of Oregon  
Eugene Division  
2510 Oakmont Way  
Eugene, OR 97401

Employment Division  
State of Oregon  
Springfield Division  
210 N. 6th  
Springfield, OR 97477

Environmental Protection  
Agency (EPA)  
Federal Government  
1200 6th Ave.  
Seattle, WA 98101

Eugene/Springfield Metro  
Partnership  
44 West Broadway, Suite 203  
PO Box 10398  
Eugene, OR 97440

Eugene Area Chamber of  
Commerce  
1401 Willamette Street  
Eugene, OR 97401

Eugene Water & Electric Board  
500 East 4th Avenue  
Eugene, OR 97401

Finance Division  
City of Eugene  
860 W. Park, #300  
Eugene, OR 97401

Finance Department  
City of Springfield  
225 North 5th Street  
Springfield, OR 97477

Fire & Life Safety Dept.  
City of Springfield  
225 North 5th Street  
Springfield, OR 97477

Government Contract  
Acquisition Program  
618 Lincoln  
Eugene, OR 97401

Internal Revenue Service  
2512 Oakmont Way,  
Eugene, OR 97401

Insurance & Finance Dept.  
State of Oregon  
Labor & Industries Building  
Salem, OR 97310

International Trade  
Division (OEDD)  
One World Trade Ctr.Ste. 300  
121 SW Salmon  
Portland, OR 97204

Lane Council of Governments  
125 East 8th Avenue  
Eugene, OR 97401

Lane County Courthouse  
125 East 8th Avenue  
Eugene, OR 97401

Lane Regional Air Pollution  
Authority (LRAPA)  
225 North 5th Street  
Springfield, OR 97477

Liquor Control Commission  
State of Oregon  
Region V Field Office  
927 Country Club Road, Ste. 200  
Eugene, OR 97401

Northwest Natural Gas  
790 Goodpasture Island Road  
Eugene, OR 97401

Oregon Economic Development  
Department (OEDD)  
Business Development Div.  
775 Summer St. NE  
Salem, OR 97310

OEDD Regional Business  
Development Office  
44 West Broadway, Ste. 203  
Eugene, OR 97401

Oregon Marketplace  
618 Lincoln Street  
Eugene, OR 97401

Oregon Utilities Notification  
Center  
PO Box 7664  
Eugene, OR 97401

Patent Specialist  
State of Oregon  
State Library Building  
Salem, OR 97301

Permit & Information Center  
City of Eugene  
244 East Broadway  
Eugene, OR 97401

Procurement Center  
Lane Community College  
Downtown Center  
1059 Willamette Street  
Eugene, OR 97401

Public Utilities Commission  
State of Oregon  
Labor & Industries Building  
Salem, OR 97310

Small Business Administration  
International Trade  
222 SW Columbia, Suite 500  
Portland, OR 97201

Southern Willamette Private  
Industry Council  
78 B Centennial Loop  
Eugene, OR 97401

Springfield Utility Board  
250 North A Street  
Springfield, OR 97477

Springfield Chamber of  
Commerce  
223 North A Street  
Springfield, OR 97477

Uniform Bar Code Council  
8163 Old Yankee Lane, Ste. J  
Dayton, OH 45458

US Customs Service  
511 NW Broadway, Rm. 198  
Portland, OR 97209

US Patent & Trademark Office  
2021 Jefferson Davis Hwy.  
Arlington, VA 20231

U.S. West Communications  
P.O. Box 10225  
Eugene, OR 97440

Willamette International Trade  
Center  
1401 Willamette Street  
Eugene, OR 97401

Workers' Compensation  
Insurance  
State of Oregon  
21 Labor & Industries Bldg.  
Salem, OR 97310

For more information contact the Eugene/Springfield Metropolitan Partnership at:

P.O. Box 10398  
Eugene, Oregon 97440  
(503) 686-2741