

servatory of Denver. She has lived in the West for sixteen years, twelve years of which she has lived in Tacoma. She is a music teacher of rare ability and has always had a large number of pupils. She is regarded as one of Tacoma's expert pianists and a lady of rare accomplishments, speaking French and German fluently.

A. Garfield Harrison was born at Elkin, N. C., and attended Livingstone College of that state for some time. He is a graduate of Albin Academy, Frankington, N. C. He also graduated from Lincoln University with degree of A. B. He then attended the law department of Yale and graduated in 1902 with degree of L. L. B. In casting his lot in this city it was for the purpose of making himself felt in the legal world and win a prominent place at the bar of this state.

Gustave B. Aldrich is a prominent attorney of Tacoma, where he has lived for the past five years. By industry, thrift and integrity he has made himself an important factor in the affairs of that growing metropolis. In his profession he is rapidly gaining an enviable position, and is securing it on his merits. He is a man whose every thought is for the betterment of mankind irrespective of race, color or creed.

Ella E. Ryan has been a resident of this state for a number of years, having for years owned and operated a hair dressing parlor at Spokane, where she accumulated some very valuable property. She was for a long time associated with her husband in conducting the Forum of Tacoma, but she afterwards assumed the entire control of it. She is now manager of the Forum, which has been quite a success under her management.

Hayden Richardson was brought to this city by parents when but a mere child. He attended the public schools and graduated from the high school with honors. In recognition of his ability he was made quartermaster of the high school cadets. Being ambitious he worked at odd jobs to obtain money to continue his education. As an orator he was in the first rank of his class, winning first prize in the class oratorical contest. Mr. Richardson took a business course and is today one of the most expert stenographers in the city. The North Western Iron Works, needing an expert, has given him employment for some time and has three times, within six months, raised his salary.

Prof. J. Byron Reed hails from Washington, D. C. Giving evidences of musical ability at a very early age he was sent to Boston and placed under such instructors as Prof. Bishoff, Prof. Tenny and Prof. Sousa, where his natural ability was given opportunity to develop under those able instructors. He came West at the head of a large brass band and becoming impressed with Seattle remained here, where for a number of years he was leader of an orchestra second to none in the city. For ten years he has been a musical instructor in the city and is recognized as a master in his profession.

J. H. Ryan is an Ohian by birth, but has lived in this state for the past eighteen years. He was a resident of Eastern Washington eleven years and was engaged in business in Spokane and other towns on that side of the mountains. He came to Seattle in 1900 and engaged in the newspaper business, but

seeing an open field at Tacoma moved there and continued his newspaper work. He has always been prominent in politics and has published three legislative manuals for this state. The one appearing this year being his best effort.

William Hopkins is one of Spokane's substantial business men. He is proprietor of the Georgia Market, which is one of the best markets in the city. He employs two cutters and other help. Mr. Hopkins has been in Spokane for ten years and is a splendid business man. He is president of the Clarence Ray Buffalo Hump Mining Company and is owner of much valuable real estate in that city.

Hon. Isham F. Norris, a foremost citizen of Seattle and one of her energetic business men, is a Tennessean by birth, where he grew to manhood and was identified with the business and political world of that state. He was elected to the state senate from the Memphis district and was at the time the owner of a large grocery store. Becoming dissatisfied with the condition of affairs as to the treatment of the Negro he sold out and went to Oklahoma, where he soon fell into the political cauldron and came out a member of the legislature. Believing the Northwest offered greater inducements for him he came to Seattle six years ago. He went into business at once, opening a grocery store. He subsequently sold his store and went into the express business, in which he is now engaged and at which he is doing exceedingly well.

George W. Jones, the enterprising and progressive laundryman of this city, was born in Kentucky, but grew to manhood in Kansas. His parents were farmers, but he learned the trade of a miller and worked at his trade for eight years. His health failing a desire to come West seized him and he was not long putting it into effect. He came to this city one year ago and immediately opened a laundry and today is doing a thriving business. He is running an up-to-date hand laundry with all the accessories necessary for doing first class work. His payroll is \$125 per week. He is a striking example of what push and energy can do in this city.

Z. L. Woodson, whose photo and those of his three houses appear in this number, can be easily called the "smoked" Jew of Seattle. Coming here eight years ago with a few dollars he embarked into the lodging house business and has pushed it to a most successful end. He now operates three houses, containing about seventy rooms in all. Mr. Woodson is owner of three very valuable pieces of real estate, the rentals of which add much to his bank account. He is ably assisted in his efforts by his esteemable wife. His keen business foresight and close but square dealing will make him an important factor in the business world of this city.

Serg. Adam A. Houston, recently retired from the U. S. army, after 27 years' service, was born in Pulaski County, Virginia. He entered the U. S. service when only nineteen years of age, and was in active service against the Indians from 1890 to 1894. At the outbreak of the Spanish-American war he was sent with the eight troops of the Tenth Cavalry to Cuba. The captain and lieutenant of his company being wounded he took command and led his men on the famous charge at San Juan Hill. He was wounded by a ball passing through his right shoulder