

F. F. Keeble is one of the pioneer business men of the Puget Sound country, having for a number of years operated the Hamam baths at Tacoma, later moving to this city and opening the finest bath house ever opened in Seattle. At the same time he has always conducted a first class barber shop in connection. Mr. Keeble is now at one of the prominent hotels of this city and as soon as the regrade on 4th Avenue is completed will open one of the finest shops in the city. As a hustler he is in the first rank, and will always "make good."

Clifford C. Hancock came to this city when a small boy and has resided here periodically ever since. He was with the U. S. Army a number of years and during that time was stationed at many posts in this country, Alaska and the Philippines. In his chosen profession of cook and caterer he is among the few successful Negroes in this city. His dining room in the Waldorf block is as well appointed as any in the city and the dining parlors at the Fairfield are equally good.

Olly Williams is one of Spokane's leading caterers of color. He is proprietor of one of the Poodle Dog restaurants, which is well patronized. He is and has always been active in the politics of that city. He owns some very valuable real estate and is quite a business man.

Will H. Taylor has for some time been steward of the Seattle Athletic Club. He is a man of family and lives in a beautiful home on 26th Avenue. He is steady and industrious and is highly respected by his employers. He was born in Kentucky and has all the sturdy traits of character common to the Kentuckian. He lived ten years in California before coming to this city.

John T. Gayton came to Seattle from the Yazoo Valley in Mississippi, twenty years ago. He has shown much of that progressive spirit which is the mainspring of the Seattle Spirit. He was for a number of years steward of the Rainier Club and now ranks well up among the caterers. He has a wife and two children. Mr. Gayton is at present messenger of the United States court of this city.

Geo. A. Hayes can be reckoned among the "old-timers" here, although he is only a young man. He can also be classes among the best and most substantial young men in the city. Mr. Hayes was born at St. Paul and lived in early life at Fargo, N. D., from which place he came to this city. Being an artist at his trade—barber—he has always succeeded in the business. He is an influential member of the Masonic lodge and a musician of ability.

Mrs. L. A. Graves is a native of the "Sunflower State" (Kansas). Being reared where the wind affected your hair and the rocks produced corns, she readily developed a natural adaptability toward chiropody and hair dressing. Mrs. Graves is a graduate of a leading school of chiropody and hairdressing of Chicago. She came to Seattle three years ago, where she and Mr. Graves, who is also an adept at the business, opened the Graves Hairdressing and Manicuring and Chiropody Parlors. Their clientele is of the best families of the city, and their parlors the most select and most patronized of any in the city.

Austin Anderson was born at Rural Retreat, Va., thirty-seven years ago, but when a mere boy he

moved with his parents to Dayton, Ohio. His hotel career began in that famous hostelry, White Sulphur Spring. He came to Seattle from Chicago to open the Rainier Hotel and did so with credit to himself. From his first appearance in this city he has been a favorite in his profession. For six years he was head waiter at the Rainier Club, and has held a similar position for years at a time at other prominent hotels, such as the Knickerbocker, Lincoln, St. Francis, the Stander and others.

Mme. Boyer, of Everett, is another example of what women of our race can do in a business way. Mrs. Boyer is proprietress of the largest hair store and most up-to-date hairdressing establishment in Everett. By excellent work and attention to business she has built up a most excellent trade; by thrift and frugality she has saved much of her earnings and has a very pleasant home. She is much interested in the welfare of her race.

J. F. Johnson was for a number of years head waiter of the Tacoma Hotel of Tacoma. As a head waiter Mr. Johnson was a brilliant success. He is one of the stockholders in the Defiance Investment Company and has a small ranch near the city where he puts in his spare moments raising chickens for the Tacoma market. Mr. Johnson is a thorough business man and has made a success of all his undertakings.

Samuel D. Pierre is one of Tacoma's younger business men. He operates a first class as well as up-to-date tailoring establishment, and ranks among the best in his line. Mr. Pierre for a number of years, in company with his brother, operated a shop at Victoria, B. C. Since coming to the States he has married, bought property, and is fast becoming one of the substantial men of the city. Being a first class workman, his patrons are the wealthy, fashionable young gentlemen who want the best and appreciate and patronize the place where they get it.

Louis Hill is one of the pioneer Negroes in Tacoma. Few men are more generally or more favorably known in his town than he. As steward of the Union Club, the largest and most fashionable club in the city, he has a very responsible position and one he has most creditably filled for a number of years. Mr. Hill is a society man and a most popular gentleman.

B. A. Day is one of the new arrivals in this section, but is nevertheless a man of energy and push. Mr. Day is from Indianapolis, where he grew to manhood from a child. After looking over the different towns on the Sound, Mr. Day selected Tacoma as the most promising town in which to locate. He has invested extensively in property that will soon be very valuable. He is custodian of the Perkins Block, the home of the Ledger and News, and is reckoned among Tacoma's best and most active citizens.

Thomas Wood, the genial head waiter at the Hotel Stander, is well known by those who visit the first class hostelrys of this city. He was for some time head waiter at the Rainier Grand, then he was in charge of the Washington until it closed. It is reported that he will take the New Washington when it is built. He is reported to be the most polite and suave man in his line in this city.