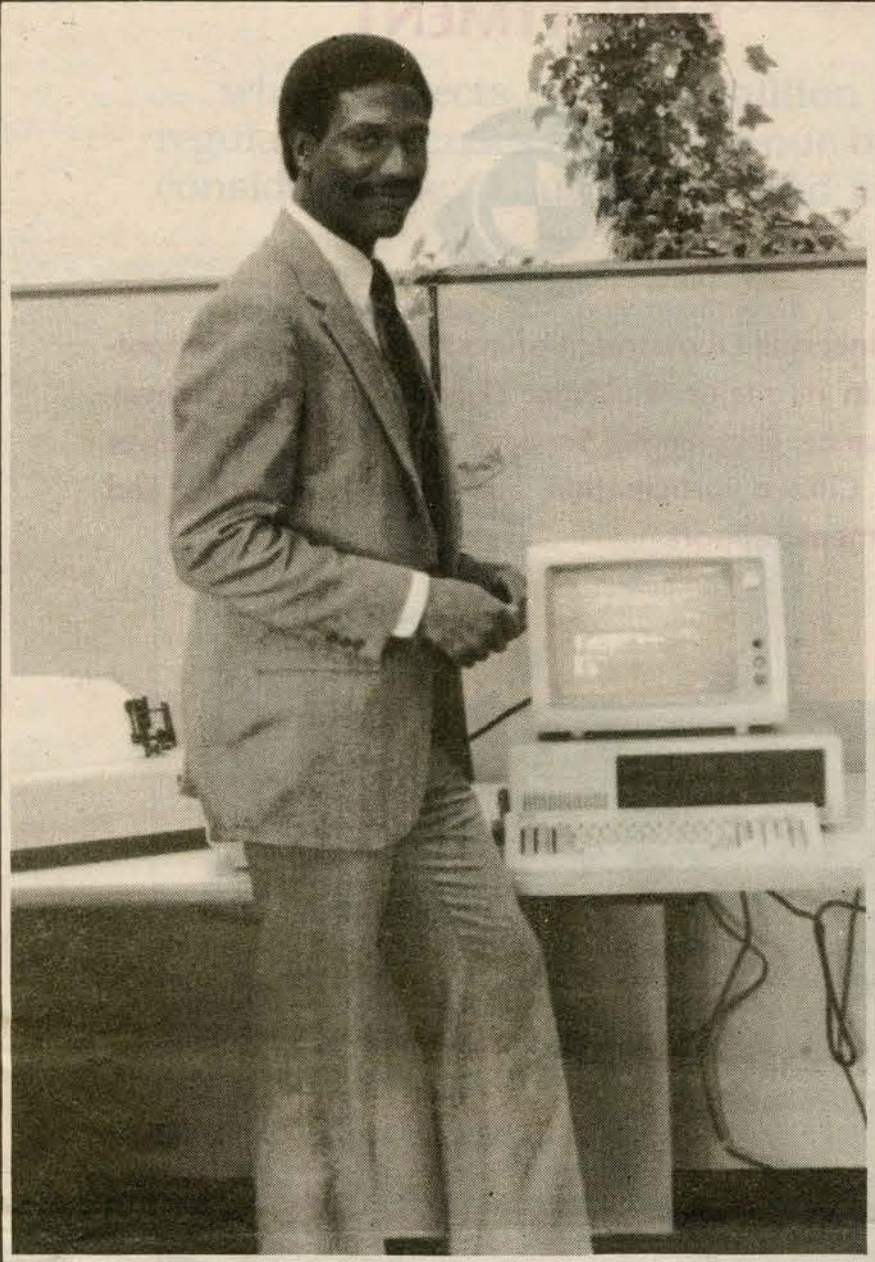


sears

An opportunity equal to the challenge



Ron Shaw

*Manager,
Bellevue Business Systems Center*

Ron Shaw's career with Sears, Roebuck and Co. began twelve years ago in Tacoma, Washington. A 1971 graduate of Idaho State University, Shaw started out in Sears management training program at the downtown Tacoma store.

After several mid-management assignments, he transferred to the Everett Sears store in 1979 as customer service manager. In 1982, Shaw was named store manager of Sears Business Systems Center in Bellevue. The Business Systems Center is a new concept of Sears. It is designed to provide computer systems, software, copiers, word processors and other electronic communications equipment to small businesses and business professionals.

Shaw sees computers as a rapidly growing industry with an ample number of career opportunities available. Sears presently operates 45 Business Systems Centers nationally.

Originally from East St. Louis, Illinois, Shaw currently resides in Edmonds, Washington. Among his hobbies is a 5:30 am run.



Turelane Jackson

*Assistant Manager,
First Ave. Hardware Dept.*

A native of Seattle, Washington, Turelane Jackson has been with Sears, Roebuck and Co. for over four years. She joined the company's management training program which usually requires four years to complete. Sears management training program requires a college degree and the successful completion of an aptitude test. According to Jackson, it is not necessary to have prior retail experience, although that background does prove advantageous. Sears presently is recruiting blacks and minorities for management training in the company's credit department.

Starting as an assistant manager in the First Avenue retail store's catalog department, Jackson then became the store's assistant personnel manager. She has been assigned to the children's department as well as assistant manager of the hardware department. Presently, Turelane serves as assistant manager in the First Avenue Store's automotive department where she ensures the efficient operation of automotive sales.

A graduate of Seattle University, Jackson is married and enjoys swimming, biking and attending church.

Sears is the largest retailer in the world with almost 3,000 locations throughout the country. That means you as an employee will have lots of resources to work with and a lot of room to show what you can do.

You'll have the opportunity to prove yourself. As a Sears employee, you'll have responsibilities. And you can be sure that the challenges and opportunities will last throughout your career because Sears develops its talents from within.

Why don't you look into the career opportunities at Sears? You just might be equal to the challenge. For more information about opportunities at Sears, contact your nearest Sears store.

You can
count on

Sears
SEARS, ROEBUCK AND CO.

Satisfaction guaranteed
or your money back

An Equal Opportunity Employer