

Mrs. N. J. Graffel is not only a helpmate for her husband, but is a well balanced business woman and the fountain lunch room owned by herself and husband was a success under her management until her health gave way and she was forced to temporarily retire from its management. The business is rented while she fights to recuperate her health. Her native home is Kansas City, but from there she has been away for quite a while. She has been a resident of Seattle since 1919 and made many friends during her stay here. Mr. and Mrs. N. J. Graffel, in addition to their business undertakings, own an excellent home.

Elbe Schneder Smith, better known as Mrs. Fay Smith, is the sole owner of the Coast Hotel, which is modern in its fittings and furnishings and is the only hotel in the city owned by one of the group, of which this publication is the representative, that is qualified to accommodate a large number of persons. In the operation of the hotel Mrs. Smith acts as her own manager and has developed into a careful and painstaking business woman. She has the patronage of scores of railroad porters, who without saying a word, attract others of their group, who pass through Seattle, to her place. Situate as it is, not more than six blocks from the two railroad depots and not to exceed ten from the waterfront docks, the Coast will each year grow more valuable and thus prove a veritable Klondike for its owner. She is likewise the owner of valuable realty in Portland, Oregon. While the duties of the hotel take the most of her time, yet she finds time to aid in a limited way church work and gives liberally for the cause of the needy. She resides at the hotel.

Dr. Mary Burch, one of Seattle's leading scalp and face specialists and likewise chiropodist, is a self made woman, as she was way beyond the age of maturity, when she decided to master a profession, and even in that she has built better than she first planned. For a number of years she maintained down-town offices in one of the leading office buildings, but believing she could do equally as well at her home as downtown she moved thither, where she opened magnificently furnished parlors for the accommodation of her customers, the most of whom followed her from her former down-town quarters, and they have attracted others. In addition to her professional work she sells face and hair preparations, which are no less remunerative than her treatments. Dr. Burch finds time, in spite of her professional duties, to lend a hand in the uplift work and to that end she works in the Sojourner Truth movement of the city and other social activities. She owns a magnificent home, 2218 East John Street, and is very comfortably situated.

Mrs. E. L. Crawford, a Seattle tonsorial artist, enjoys the distinction of being the first woman of her group in this city to graduate from a creditable barber college and likewise the first woman of her group to open a shop for the accommodation of the general public. She attained a very high marking in her final examination and continues to maintain that high standing in the practice of her profession. At present she is operating a well arranged tonsorial emporium near Jackson and Seventh and enjoys a very lucrative trade. Being herself a woman the presumption is she would seek to employ women as her assistants, but not so, she has always employed men. She put out her shingle in 1919, having graduated the year previous. She hav-

ing broken the ice in this line it would seem that many others would follow in her wake, but again not so, for she continues the only one of her sex and group that is in the business or making preparations to get into it, and for this and all this Mrs. Crawford is to be warmly congratulated. She hails from Kansas City, her native home, but well satisfied with this, her adopted home.

Drs. Graves and Graves, a well established chiropractic firm composed of mother and son. Dr. Leitia Graves is among the pioneers of this profession in Seattle and has and is continuing to build up a clientele to the full limit of her ability to care for. In her business efforts she has grown with the city and her operating rooms are fitted up with the most modern devices for the work. Seeing that the profession had a bright future moved her son, Giles D. Graves, to go to Chicago and matriculate in one of the leading colleges of that city and finish the course. In due course of time he returned to Seattle with G. D. Graves, D.S.C. He is a "foot specialist" of the latest school and combining his mother's practical experience and personal popularity with his scientific methods and modern devices the business of the firm has increased many times over. In by gone days Mrs. Graves devoted much of her time to social betterment work and was a great success. She has invested her earnings in realty holdings and is undoubtedly in good financial circumstances.

Dr. Arthur Williams gives to his customers perfect feet and all because he knows his business and never fails to do it, when called on for professional work. There are always chiropodists and then chiropodists and that's Dr. Williams. He has lived in Seattle for many years and has always played his part good and true in the public weild. At all times and under all circumstances he has extended a helping hand, if in doing so he could render another meritorious service. He has done his church bit, his charity bit and his public service bit. In his efforts to improve himself in a financial way he has been careful to lay by something for a "rainy day" and as a result, owns quite a number of valuable houses and lots, which he has for rent. Though single, yet he has an elegant automobile for his private use.



DR. MARY BURCH