



WILLIAM CHANDLER

**WILLIAM CHANDLER** is a man among many and his constant climbing higher in the business world more than substantiates the statement. It was but fourteen years ago that he arrived in Seattle with little or no money and began to lay the foundation for the splendid business that he is now sole owner of. After doing such odd jobs as came his way he got together enough money to go into the one-horse express business and from this he grew like a green bay tree, until he now has two trucks and a runabout and operates one of the largest retail coal and wood yards in the city. Long years ago he quite outgrew the class idea of doing business and he does business now with man regardless of race, color, creed or condition. Being thoroughly satisfied that his wife could be of valuable service to him in forging to the front, he bought an apartment house and she took charge of it, while he continued to look after his down town business. He is not yet forty years of age and on account of sickness was unable to take advantage of school opportunities, but that, you would not know in doing business with him. He is deeply interested in church and social uplift work and contributes largely of his earnings to those causes.

**BENJAMIN F. TUTT**, a progressive, prosperous, proud tonsorial artist of Seattle, is truly worthy of emulation for the success he has made. His barber shop, unlike the hundreds, and, perhaps thousands, throughout the United States, known as civil rights shops, is a place of business instead of a gathering place for the community, where customers, for the most part, are in the way of the loafers. Without any previous knowledge of the business some time after arriving in Seattle from Kansas City, he bought a barber shop and operated the same by proxy, but believing he could make a success by operating it himself, he undertook it and once in it he determined to make it the most up-to-date civil rights shop in the country and he has succeeded even beyond his own expectations. He not only conducts a barber shop, but he also handles a full line of men's toilet articles and all of the high class Negro papers and periodicals. He has fathered many things in the interest of the colored folk of the community and is always ready and willing to do his part and some times more, for everything that is presented to him that has for its object the betterment of the colored people. In business he always takes a chance and he holds stocks and bonds in many of the leading business enterprises domineered by the white citizens. Aside from other valuable holdings he owns an excellent home, which is well furnished. He is married, but without children.



BENJAMIN F. TUTT



HARRY LEGG

**HARRY LEGG** is Seattle's colored merchant prince, because he has done what no one else has—establish a first class grocery store and kept it going. In the face of a number of failures on the part of colored men to operate grocery stores, he conceived the idea of putting in a stock of groceries and taking a turn at the wheel. Nothing ventured nothing made; and having the wherewithall to make the attempt, the idea was soon put into execution. He had learned that, you can expect neither white or colored customers in any kind of an undertaking unless you prepare to give them value received for their money, and sentiment plays a very small part in the running of a business. After considering all these points he filled his shelves with choice groceries such as the people want and offered them for sale and just as the other leading establishments do, and he has sold them. He is also much interested in the affairs in general of the colored folk of the city and is always on hand at important meetings. He is the only member of the Republican county central committee and is a member of the Chamber of Commerce. He is a business man that is worthy of emulation and a magnificent success awaits him.