

## Anniversary of the I. C. S. System of Instruction

FOUNDED OCT. 16, 1891, BY THOMAS J. FOSTER

1891 October 16, 1891, Thomas J. Foster founded at Scranton, Pa., the I. C. S. System of Instruction, by which all wage-earners might prepare themselves through home study for advancement in position and salary.

1911 October 16, 1911, thousands of students the world over will celebrate the 20th Anniversary of this plan of education, which has done more for industrial workers than any other agency since the beginning of time.

## International Correspondence Schools

International Textbook Company, Proprietors

Harrisburg, Pa. 8-I8-II.

Mr. Ernest Collins,

St. Peters, Penna.

Dear student:

We are advised by our Mr. Smith that you have become somewhat discouraged with your lessons. We regret to learn this and want you to write us stating just where your difficulty is, as we wish to give our students all the assistance which they need. We want you to make a success of your course, and the only way to do this is to continue your studies.

Awaiting an early reply, and assuring you of our interest in your success, I am,

Very truly yours,

Superintendent