

Business Outlook For 1928

Our population increases 2 million each year; the normal annual increase in the volume of business is 2% but the price at which this business is placed determines profit or losses and on these business is adjudged either good or bad. Thus the Coal industry can report increased consumption at decreased selling prices and is rated as bad. In many of the major industries standardization and stabilization are being practiced; useless sizes and grades are discontinued; economies are effected; costs and selling prices are reduced, fair wages paid and a reasonable profit is earned on the money invested. Hand to mouth buying is the result of this stabilization and as all industry becomes more stabilized orders will be placed regularly in steady volume and if price fluctuations can be avoided the speculation of business can be removed. This is the ideal goal for which all are striving.

Wages in Europe are less than half of those paid here; a tariff wall prevents us from being flooded by foreign goods; in many of our seaport cities foreign goods are appearing and eventually we must greatly reduce our costs in order to retain our own market and also to reach out into the neutral Markets of the World. The general tendency is in this direction so we look for 1928 to be a year of good volume, declining commodity prices and a lower trend for wages.

C. A. TURNER INCORPORATED PITTSBURGH
MILL AND MINE SUPPLIES, HEAVY HARDWARE

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CURRENT PRICES

HANG HERE

In Effect Jan. 16th, 192.

"Net Prices" are used when possible, and when discounts are used it is understood that they apply to Manufacturer's Standard Lists. Prices apply on Standard Packages and a small extra charge for broken quantities will be charged.

Prices are F. O. B. Pittsburgh and supersede those published by us on December 1st. The market is changing so rapidly that we cannot guarantee our prices for any length of time. Please send your order by return mail

- A** Anvils, Arm & Hammer Brand, all weights, 18c lb.
- B** Babbitt, Genuine, 74c lb.; Pennant Anti-Friction, 26c lb.; No. 4, 14c lb.
- BARROWS**, Tubular Steel, size Tray 32"x28", 3 cu. ft. cap., \$7.40 each.
- " " " " 42 1/2"x32 1/2", 6 cu. ft. cap., \$10.50 each
- " " " " 49"x40", 8 cu. ft. cap., \$12.90 each.
- " " " " Wood Frame, Contractors, with Riser, 3 cu. ft. cap., \$6.50 each
- " " " " Concrete, 3 cu. ft. cap., \$7.40 each.
- BARS**, Grate, Plain, \$5.50 cwt.; Herringbone, \$6.00 cwt.
- " Soft Steel, \$2.90 cwt. Base.
- " Angles under 3", \$2.90 cwt. Base; Larger Sizes, \$3.00 cwt. Base.
- " Structural Shapes, I Beams, Channels, Plates, \$3.00 cwt. Base.
- Belting**, Leather, Heavy, 35%.
- " " " " Medium, 40%.
- " " " " Light Doubles, 45%.
- " Rubber, Best 32-oz. Duck, Friction Surface, 50%.
- " Canvas, " 32-oz. Red Stitched, 60-5%.
- " Balata, High Grade, 45%.
- Blocks**, Wood, Iron Strapped for Manila Rope, 45%.
- BOLTS**, Machine, all sizes, 60% off new List.
- " Carriage, all sizes, 60% off new List.
- " Stove, Round or Flat Head, 75%.
- " Track, Square or Hexagon Nuts, all sizes, 60% off new List.
- Brake Lining**, Testbestos, all sizes in stock, 50%.
- Brooms**, 36-lb. Bamboo Mixed for Heavy Sweeping, \$6.00 doz.
- Buckets**, Galv. Iron, 10-qt., \$2.95 doz.; 12-qt., \$3.25 doz.; 14-qt., \$3.50 doz.
- Cabinets**, Accident, everything Necessary for First Aid, \$15.00.
- CHAIN**, Proof Coil, 1/8", \$11.25; 3/8", \$9.25; 1/2", \$8.75; 5/8", \$8.50; 3/4", \$8.05 cwt
- " BB quality, add \$1.00 cwt. to above; BBB, add \$1.50 cwt.
- Clips**, Crosby Wire Rope, all sizes in Stock, 45%.
- Cloths**, Washed Sanitary Wiping, Colored, 13c; Light, 15c; White, 17c lb.
- Cocks**, Brass, Air, 48 1/2%; Gas, 53%; Steam, 38 1/2%.
- " Iron, with Brass Plug, 25 1/2%; All Iron, 34%.
- Cotters**, Spring, 30%. We carry from 3/2" to 5/8" in Dia., all lengths.
- Crayon**, White, R. R., \$1.90 gross; Metal Workers Crayon, \$2.20 per gross.
- Cups**, Grease, Handy, 65%; Positive, 45%; Automatic, 50%.
- " Oil, Plain Glass Body, 50%; Pilot, 60%.
- CUTTERS**, Pipe, Barnes, 50%; Trimo, 50%; Saunders, 40%.
- " Bolt, Porter New Easy, 30%.
- D** Dressers, Huntington Emery Wheel, No. 1, 60c each.
- Dressing, Belt, Cling Surface, \$3.50 per Gallon.
- DRILLS**, Blacksmith Post No. 96, will drill to center of 19" Circle, \$25.00.
- " Electric, Hisey-Wolf, 1/2" Universal, \$65.00; 5/8", \$75.00 each.
- " Twist, Cleveland Make, Carbon Steel, 60%.
- " " " " High Speed, 1 1/2" and Smaller, 50%.
- E** Emery Cloth, 10%; Sand Paper, 35%; Ground Emery, 12c lb.
- Emery Wheels, Pittsburgh Make, 60%.
- EXTINGUISHERS**, Fire, 2 1/2 Gal., approved by Underwriters, \$10.50 each.
- " 1-qt. Pyrene, \$9.00 each.
- Expanders**, Boiler Tube, 1 1/2", \$4.00; 2", \$4.00; 3", \$7.20; 4", \$12.00 each.
- F** Fasteners, Belt, Bristol, 50%; Alligator, 50%; Cut Lace, 45%.
- Piles**, Nicholson American Brand, 60%; Black Diamond, 50%.
- Forges**, No. 401, Champion, \$29.60; No. 310, Buffalo, \$27.00 each.
- Frames**, Hack Saw, Millers Falls, No. 78, \$1.00; No. 1027, \$1.50.
- G** GAUGES, Steam, Iron Case, 40%; Brass Case, 35%.
- Gauge Glasses, Genuine Scotch Moncrief, 40%.
- Graphite, 1-lb. Cans, 40c lb.; 5-lb. Cans, 35c lb.; 10-lb. Cans, 33c lb.
- Grease, Albany Cup, 5-lb. Cans, 32c lb.; 10-lb. Cans, 30c lb.
- Grinders**, Tool Post, Hisey-Wolf, Electric, 1/4 H. P., \$75.00; 1/2 H. P., \$100.00.
- H** Hack Saw Blades, Millers Falls, Hand and Power, 45%.
- HAMMERS**, Sledge, Striking, 12c lb. for 5 lbs. and over.
- Handles**, No. 1, Miners Pick \$3.25 doz.; Clay Pick \$4.50 doz.; Sledge \$3.50 doz.
- " Extra Grade, Pure White, Second Growth Hickory.
- " Miners Pick, \$4.50 doz.; Clay Pick, \$6.50; Sledge, \$4.50 doz.
- Hand Saws**, No. 7, Disston, 26", 7 Point, \$2.90 each.
- HOISTS**, Chain Capa'ty 1/2 ton 1 ton 1 1/2 ton 2 ton 3 ton 5 ton
- Yale, Spur-Geared... \$49.00 \$63.00 \$84.00 \$98.00 \$126.00 \$196.00
- " Screw-Geared... 39.00 46.80 62.40 78.00 117.00
- Differential... 14.70 19.60 25.20 31.50
- HOSE**, Air, 1", 5-ply, Wire Wound, 60c ft. for Mining Machines.
- " Fire, Cotton Rubber Lined, 2", 36c ft.; 2 1/2", 45c ft.
- " Suction, Rough Bore, 2", 65c ft.; 2 1/2", \$1.15 ft.; 3", \$1.35; 4", \$1.75 ft.
- " Steam, in Cut Lengths, 25%; 50-ft. lengths, 30%; Water, 30%.
- " Garden, 5/8" Turner 2-Braid Corrugated Cover, 11c ft.
- I** Injectors, U. S., 60%; Penberthy, 55-5%; Metropolitan, Model "N", 40-5%.
- J** Jacks, Barrett Track or Trip, 30%.
- L** LEATHER, Oak Tanned Harness, 65c lb.; Rawhide, sides, 58c sq. ft.
- Locks, Yale Padlocks, 2", No. 8454, \$1.95 each; 2", No. 9475, 60c each.
- Lubricators, Detroit, Dble Conn., 1-pt., \$12.00; 1-qt., \$14.75; 1/2-gal., \$22.50.
- M** Movers, Atlas Car, \$5.75 each.
- N** NAILS, Common Wire, \$3.10 Base; Cement Coated, \$3.10 Base.

- N** NAILS, Horse Shoe, No. 5, 32c lb.; No. 6, 29c lb.; No. 7, 28c lb.; No. 8, 27c lb.
- Nuts, Cold Punched and Hot Pressed, Sq. and Hex., 60% off new List.
- " Semi-Finished, all sizes, 60% off new List.
- O** Oilers, Gem Brazed Steel Bench, 35%.
- P** PACKING, Sheet, Rainbow, 60c lb.; Turner Red, 45c lb.
- " Flax, Long fibre, 80c lb.; Standard, 55c lb.; Medium, 45c lb.
- " Diagonal, High Pressure, 90c lb.; Med. Pressure, 80c lb.
- " Spiral High Pressure, 80c lb.; 150-lb. Pressure, 70c lb.
- " Gasket, Asbestos Wire Inserted, 90c lb.; Tubular, 60c lb.
- " C. I. Square, Hot Water, 45c lb.; Cold Water, 35c lb.; Hydr., 90c lb.
- " Oval Gum Core, 75c lb.; Eureka, 90c lb.; Panama, 50c lb.
- " Palmetto, \$1.95 lb.; Skookum, \$1.25 lb.
- PICKS**, Clay, Up to 7 lbs., \$8.00 doz.; 7-8 lbs., \$8.50 doz.; 8-9 lbs., \$9.50 doz.
- Pins, Steel Drift, 1/2", \$8.50 per 100; 5/8", \$10.70; 3/4", \$13.50 per 100.

PIPE	Full Weight Steel		Byer's Genuine Iron		Extra Strong Steel	
	Black	Galv.	Black	Galv.	Plain End-Black	Size
1/2"	\$ 3.25	\$ 4.65			\$ 8.10 per 100 ft.	1/2"
3/4"	3.18	4.74	\$ 7.32	\$ 9.12	4.65	3/4"
1"	3.18	4.74	7.32	9.12	4.65	1"
1 1/4"	4.12	5.31	7.57	9.43	6.16	1 1/4"
1 1/2"	5.12	6.56	9.55	11.73	7.73	1 1/2"
2"	7.23	9.35	13.77	17.00	10.89	2"
2 1/2"	9.78	12.65	18.63	23.00	14.85	2 1/2"
3"	11.69	15.13	22.28	27.50	18.07	3"
3 1/2"	15.73	20.35	31.45	38.11	24.49	3 1/2"
4"	21.86	32.18	49.73	59.67	37.35	4"
4 1/2"	32.51	42.08	63.50	76.50	49.96	4 1/2"
5"	41.86	53.36	76.36	92.00	65.00	5"
5 1/2"	49.60	63.22	90.47	109.00	78.00	5 1/2"
6"	67.34	85.84	122.84	148.00	110.24	6"
6 1/2"	87.36	111.36	159.36	192.00	151.58	6 1/2"
7"	120.10	151.13	207.06	247.52	224.79	7"
7 1/2"	126.25	158.75	217.50	260.00	256.06	7 1/2"
8"	166.40	208.00	278.40	332.80	358.94	8"
12"	238.50	299.25	391.50	468.00	435.58	12"

- PIPE FITTINGS**—
- Cast Iron; Ells, Tees, etc., 36%; Malleable, Less 33%, New List.
- Bushings, 37%; Plugs, 34 1/2%; Flange Unions, 27%.
- Mall. Unions, 47 1/2%; Nipples, 3/4" to 3", 61 1/2%; Couplings, 20%.
- Unions, Mark, Cold Drawn Steel, 45%; King Ground Joint, 55%.
- PULLEYS**, Cast Iron, 15%; Steel Split, 15%; Wood Split, 25%.
- R** Rivets, 1/2" and larger, \$3.75 Base; Less than Keg Lots, 6c lb.; Small, 55%.
- " Copper with burrs, all sizes, 20%.
- ROOFING**, Turner's Pure Trinidad Lake Asphalt, Medium Weight, \$2.50; Heavy, \$3.05; Extra Heavy, \$3.40 per square; 5, 10 & 15 yrs. guarantee respectively; Panama, complete with Cement and Nails, Light, \$1.60; Medium, \$1.90; Heavy, \$2.20 per square.
- Roof Cement, Barrels, 7 1/2c lb.; 1/2 Bbls., 8 1/4c lb.; 50-lb. Pails, 9c lb.; 10-lb. Cans, 11 1/4c lb.
- ROPE**, Manila, Plymouth or Fittler, Full Coils, 29c; Cut Lengths, 31c lb.
- " Wire, Crucible Cast Steel, 20-5%; Plow Steel, 35-5%.
- S** Screws, Cap, 70-10%; Set, 70-10%; Wood, 75-20-15%; Lag, 60% off new list.
- Screw Extractors, Ezy Out, No. 15, \$3.00 set; No. 17, \$2.35; No. 20, \$5.00 set
- Shoes, Horse and Mule, Steel and Iron, \$7.75 Base.
- SHOVELS**, Coal, Tipple King, \$15.50; Gen. O. Ames, \$19.76 doz.
- " Dirt, Panama, \$13.50; Gen. O. Ames, \$18.00 doz.
- " Scoop Panama, \$14.00; Gen. O. Ames, \$18.50 doz.
- Prices for No. 2 size. Each larger size advance 40c per doz.
- STEEL**, Tool, Turners, 16c lb.; Black Diamond, 18c lb. Base.
- " Cold Rolled, Rounds, \$3.60; Flats, Squares and Hex., \$4.10 Base.
- Stocks and Dies, Armstrong Pattern, 45%; Reed Ratchet, 50%.
- T** Tape Lines, Steel in Leather Case, 25-ft., \$3.50 each; 50-ft., \$4.25 each.
- Tape, Magnet Friction, 38c lb.; P. & B. Insulating, 60c lb.
- Taps, Machinists, Hand, 1/8" to 5/8", 35%; Pipe, 1/8" to 1", 65%.
- TUBES**; Boiler, 2 1/4", 2 1/2", 3", 3 1/2", 4"
- Lap Weld Steel... \$15.38 \$17.59 \$19.00 \$22.87 \$27.68 \$33.04 per 100 feet
- Seamless Iron... 17.88 20.30 22.53 24.30 29.77 35.52
- Charcoal Iron... 21.12 24.13 26.63 36.28 44.80 56.95
- Turnbuckles, 1/4" to 1 1/2" inc. with Stubs, 30%; without Stubs, 50%.
- V** VALVES, Blow Off, Jenkins, "Y", 2", \$9.80; 2 1/2", \$18.90; 3", \$26.25 each.
- " Gate, Brass, 38 1/2%; Iron Body, 30 1/2%.
- " Globe, Brass, 20%; Jenkins, 9%.
- " " Iron Body, Std., 9%; Jenkins, 5%.
- " Pop Safety, Brass, 47 1/2%.
- " Foot, with Strainer, 55 1/2%.
- VISES**, Standard Pipe, 1/8" to 2 1/2", \$3.33; 1/8" to 3 1/2", \$5.00 each;
- " 1/8" to 4 1/2". \$7.33; 1/8" to 6", \$15.67 each; Combinations, 16 2/3%.
- " Machinists Stationary and swivel Base or Jaw, 25%.
- " Blacksmiths, Solid Box, 25%.
- W** Waste, White, No. 1, 16c lb.; Extra White, 18 1/2c lb.
- " Colored Standard Grade, 10c lb.; Special Grade, 12c lb.
- WASHERS**, Wrought Iron, Keg Lots, \$5.00 off; Less than Kegs, \$3.50 off.
- " Cast Iron, 5/8" and larger, 4 1/2c lb.; Lock Washers, 70%.
- Wire, Black Annealed, \$3.10 Base; Barb. Galv., \$3.95 Base.
- Wrenches, Monkey, 40%; Stillson, 70%; Trimo, 65-10%; Vulcan, 50-5%.
- " Structural 1/2" and 5/8", 50c each; 3/4" and 7/8", 55c each.

ESTABLISHED 1880
INCORPORATED 1908

C. A. TURNER Incorporated

OLDEST SUPPLY HOUSE IN