

Box 219 Athens, O.

July 17, 1896.

Miss Lambert
Galion, Ohio.

My darling Bertha: You are looking anxiously for a letter and are wondering what is wrong but I will confess all. I came here last Wed. and found one of those sunbeams in the P. O. but I was too sleepy to think of writing that night and both ~~Wed. & Thurs.~~ ^{& Fri.} evenings Carlos & Leonard were here so I thought surely I would write Sat. but having a good chance to go home and at the same time see to a little business that could not be done when I was there I went out there, took my studies and came to Amesville in the fore-

noon^{mm}, and in the afternoon
sold 8 Studies for cash and took
orders for 4 more; about dusk
I mounted Leonard's pony and
rode over here all alone. There was
not much talking done but while
you were writing to me I was
thinking much of you.

I took the pony out to Uncle
Geo's this morning and returned
in time to write a letter and
send out an order before dinner;
after dinner I went to work.

I have sold only 22 Studies
for since Thursday noon but of course
have been bothered considerably.

I wish to commend you
on the excellent work you are
doing. I feel real proud of you,
indeed and if all the agts I have
put out hustle as you are doing

I can feel secure as to finance
next yr., but before going farther
permit me to just thank you
real heartily for this evening's
mail; It made me feel like
home of our own. I feel complimented
in the fact that you thought
the subject matter of that little
book would please me and nice
as the book is I know it can
not half express the goodwill
and love that prompted the giver
to send it. That little book
stands for more than all the
wealth of the Goulds and
Vanderbilts and just to think
it is all mine and all yours
too. You have brought floods

of sunshine into my life
already and I know if I just
allow ^{it} you will increase the amt
infinitely more.

I would so much enjoy
those kisses but as the time is
short until school perhaps
we had better try to wait
as you say. As soon as I am
through here I expect to go
toward Gallipolis and Portsmouth
or toward Col., but I think
of retaining two or three good
towns in that direction to work
during holidays. If I do
fairly well here I will not be
afraid to go anywhere at all
for I think I never saw greater
dearth of spirituality than
is exhibited here. I spent
considerable time on the ridge

but I don't think I will ever
regret so doing. Yes this is my
birthday and you seem to be
the only one who remembered it.
I feel almost like saying
that I won't be 26 yrs old but
old time mocks me when I
say so. It makes me feel
almost like guilty school
but I dare not do that.

As to Time for Rev to act
in the capacity which you
mentioned w^{ch} I to consult
my own selfish interests
I would say quite soon but
as I think of the fact that to follow
Christ means denial of self I
suppose he will have to wait.

a short time at least. I'm
almost every sabb of N. T. Study
I sell the O.T. plan also. I think
you would do well to visit those
to whom you have sold N. T. for
I believe most all of them would
take O.T. I don't know as to the
towne around there. If you could
arrange to leave Waterville until
school time, you will no doubt
be able to do some good work
there this fall and winter.

Yes I am glad to hear just how
you get along and will rejoice or
sympathize whatever the result
may be. Edmund Smiths daughter
of Amesville is to be married tomorrow
here it is again now! I thank
Mr & Mrs Mayne for their kind invitation
and will be pleased to be remembered
to them.

Yours Truly, D. W. Harris

July 10 -

I am up
and about ready for work.
I think that little book is
just fine and will read it at
once. Where you have an
opportunity to let some one
take your Studies to sell to the
country churches where you
cannot go I think it will be
well to make such arrange-
ments. [e.g.] if I leave 15 Studies
with Mark Harris to canvass the
class at Bethel I sell them to
him @ 35¢ and in ordering
from the Co. I simply state:
Sold to Mark Harris 15 Studies
@ ~~33~~^{35, 25}¢ to canvass Bethel class,
and they send you that m. @ 20¢
so it makes just that amt. extra.
I would so much to see you

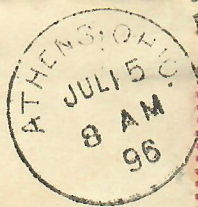
but I will pray for you every day
and wait patiently. If you find
no good town up there to canvas
you can go to Newark, Logan, or San-
caster and it may be you could
work Col. as the agt there has
not done much. Wishing you
continued success I am
still yours

J. H. Harris,
Athens G.

P.S. Just rec'd a card from Mark
stating that Alice is gradually
sinking Ed. H. H. J.

Return to Box 219 Athens, Ohio.

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Miss Bertha E. Lambert,
Galion,
"Crawford Co." Ohio.