

1892

Rockland, Belfast and vicinity : its representative business men and its points of interest, embracing Rockland, Belfast, Camden, Rockport, Bucksport, Ellsworth, Thomaston, Waldoboro, Warren, Damariscotta, Wiscasset, Newcastle.

George F. Bacon

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Compliments of CARLETON, NORWOOD & CO.,
Ship Builders, Manufacturers of Lime, and Dealers in Hay,
Central Street, - Rockport, Maine.

[See Page 132.]



ROCKPORT



ITS REPRESENTATIVE
BUSINESS MEN



and its
POINTS
of
INTEREST

ROCKLAND, BELFAST AND VICINITY:

ITS

REPRESENTATIVE BUSINESS MEN

AND ITS POINTS OF INTEREST,

EMBRACING ROCKLAND, BELFAST, CAMDEN, ROCKPORT, BUCKSPORT, ELLSWORTH, THOMASTON,
WALDOBORO', WARREN, DAMARISCOTTA, WISCASSET, NEWCASTLE.

BY

GEO. F. BACON.



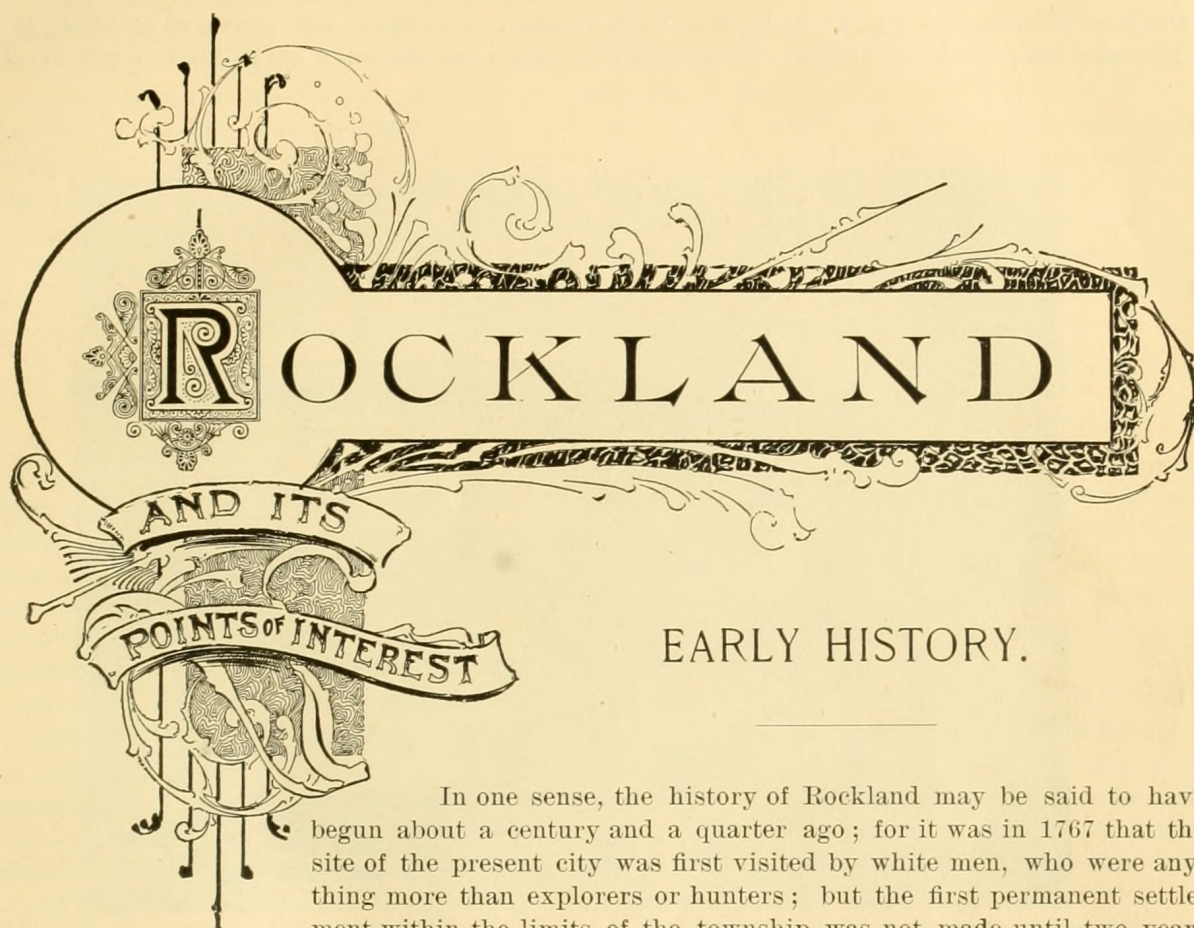
NEWARK, N. J.:

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1892.

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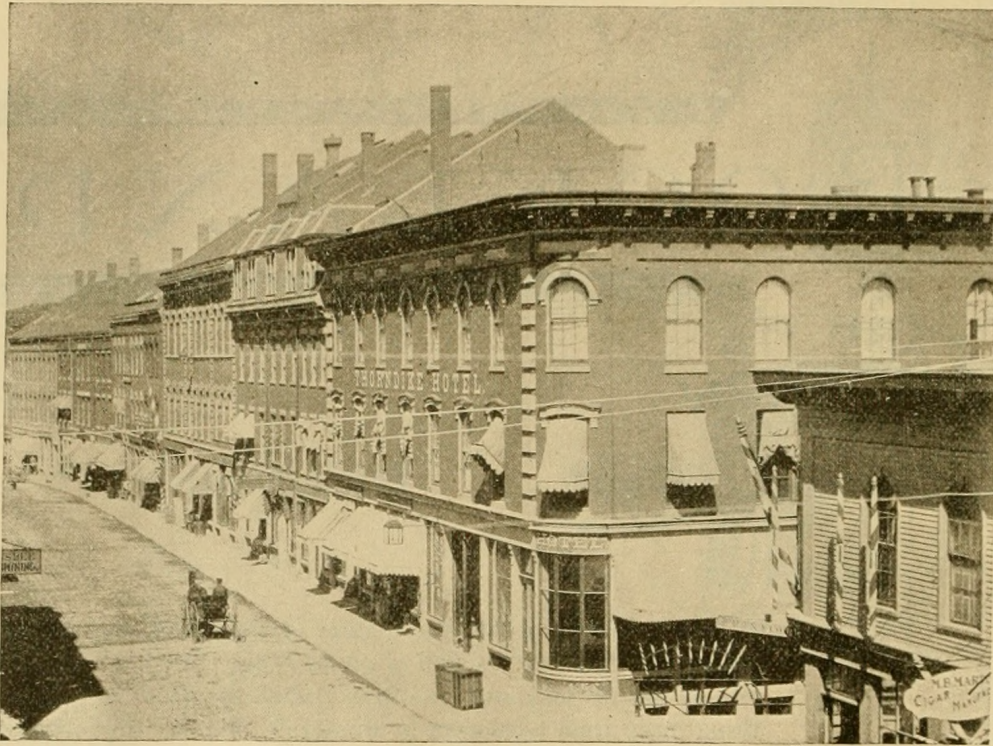
EARLY HISTORY.

In one sense, the history of Rockland may be said to have begun about a century and a quarter ago; for it was in 1767 that the site of the present city was first visited by white men, who were anything more than explorers or hunters; but the first permanent settlement within the limits of the township was not made until two years later, and even as late as 1795, there was but one house where the city now stands; so that, for all practical purposes, the history of Rockland may be said to have opened with the present century. The pioneer visitors came from Upper St. George, (now Warren), and consisted of three brothers, named Lermond—hence the early designation of the place as “Lermond’s Cove.”

They built a camp and got out a cargo of oak staves and pine lumber, but afterward returned to Warren, and the first permanent settlers came to Rockland in 1769, during which year eight men built log cabins and set about the clearing and cultivation of the land. One of them, John Lindsay by name, located upon the site of the present city, and for nearly thirty years remained “monarch of all he surveyed,” the year 1795 finding his little hut the only one within the city limits. This year is memorable as the date of the inauguration of an industry which was destined to bring that region fame and fortune; to bring about a change in its name, and to give it a national reputation, for it was in 1795 that John Ulmer, of Waldoboro, removed to Rockland and began the manufacture of lime.

Just ten years after Rockland was first visited, or in 1777, the town of Thomaston was incorporated, it including all the land within the present limits of Thomaston, South Thomaston and Rockland.

The tiny settlement at Lermond's Cove was informally given the name of Shore Village and retained it until about 1820, when a post office was established there and the name of East Thomaston was adopted. At this time the entire township of Thomaston contained 242 dwelling houses and 228 barns, and the total value of real and personal estate amounted to \$162,504; while the population included 1,343 males and 1,308 females. In 1830 it had increased to 4,221, and in 1840 to 6,227; but the census of 1850 gives Thomaston a population of but 2,723, this great shrink-



MAIN STREET, LOOKING NORTH.

age being due to the division of the town in 1848, when South Thomaston and East Thomaston were set apart in spite of the earnest opposition of the residents of a portion of the township. The census of 1850, gives South Thomaston a population of 1,420 and East Thomaston or Rockland, a population of 5,052; these figures giving eloquent testimony as to the gain that "Shore Village" had made during the preceding score of years. This gain was due chiefly to the many advantages the locality offered for the prosecution of ship building and lime manufacturing, for Rockland was famous even among Maine towns and during the most prosperous period of the ship building era, for the number, magnitude and excellence of the vessels produced; and her pr  mience as a lime manufacturing and shipping centre, was then as now, beyond dispute. In fact it was the direct cause of the name of the town being changed from East Thomaston to Rockland, for although the ostensible reason advanced for the change of title was that so popular and important a community should have a more distinctive name, the matter would never have been pressed, were it not for the popular conviction that the interests of the town would be promoted by having increased

attention called to its natural advantages by the adoption of the name of Rock-land — “the land of rock,” and, above all, of lime-rock. The necessary vote was passed at a town meeting held in May, 1850, and the petition presented to the Legislature, was granted July 17th of the same year. It is exceptional, even in this progressive country, for a community to receive a city charter within half a dozen years of its incorporation as a town, but that is Rockland's record, for it was incorporated as East Thomaston in 1848 and in 1854 the Legislature granted a city charter, subject to the acceptance of the same by popular vote. A special town meeting was accordingly held June 3, 1854, and the charter was accepted by a vote of 238 to 110. That evening the victorious party proved their willingness to assume the expense and trouble of carrying on Rockland as a typical American city, by marching through the principal streets behind an enthusiastic brass band; by the vociferous ringing of bells, firing of cannons, lavish use of fire-works, burning of tar barrels and other familiar but ever effective methods. The eighth day of July following was devoted to the election of the necessary officers, and, with the Hon. Knott Crockett as mayor, Rockland took her place as the eighth Maine city in order of incorporation and as fifth in population.

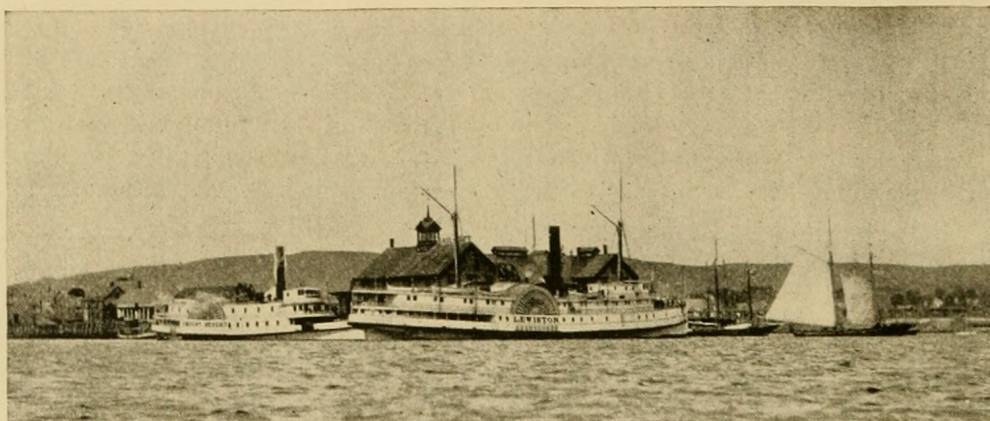
THE CITY OF ROCKLAND.

Rockland is beautifully situated on Rockland Bay, on the western side of Penobscot Bay, and possesses one of the best harbors along the coast, east of Portland. This harbor is enclosed by two headlands, Jameson's Point, or rather Rockland Bay Point as it is now called, and the long peninsula of South Thomaston, ending in the odd and picturesque formation, known as “Owl's Head.” The original harbor was too open on one side to be safe, but this fault has been remedied by the construction of a great breakwater and seamen now consider this to be one of the safest anchorages along this truly “stern and rock-bound coast.”

Rockland is located in the eastern part of Knox County and is the shire town, as well it may be, for it is not only very convenient of access but is the only city in the county and contains more than a quarter of all the inhabitants, while its estate valuation is nearly one-third of the aggregate valuation of the one city, 14 towns and one organized plantation of which the county is composed. It is 165 miles from Boston by water and 196 by rail; it being the terminus of the Knox & Lincoln Railroad, which extends to Bath, a distance of 50 miles. Portland is 88 miles from Rockland by rail and Bangor is 70 miles distant by water.

The township is small in area and very irregular in outline, and is bounded on the north by Warren and Rockport; on the east by Penobscot Bay; on the south by South Thomaston and Thomaston, and on the west by Thomaston and Warren. The surface is extremely rough and varies greatly in altitude; the land along the shore being low and comparatively level, while farther back it rises into hills, which form a part of the chain beginning in Thomaston and ending in the Camden Mountains. There is a large meadow in the northwestern part of the township; and the combination of hills and plains, marine views and smiling landscapes, in Rockland and its environs, is very uncommon and very attractive. There is a very considerable forest growth in portions of the township and many of the street of the city are beautifully shaded; elm and rock maple being the prevailing shade trees. As the city is located on level land, it may be seen to much better advantage from the neighboring headlands and hills in the rear than from the Bay, although the view of it from the water is more impressive to the imaginative stranger, as it is seen then before a back-ground of smoke and flame, which give it a certain unconventional and even barbaric appearance, very attractive to admirers of the picturesque. This fact is emphasized in the following brief description of Rockland Harbor — a description written more than a quarter of a century ago, and since quoted almost innumerable times, for apparently no article on Rockland and vicinity is considered complete without it —

"This harbor, with its shore-built city, canopied by day with the terebinthine smoke, and illuminated at night with the brilliant fires of innumerable lime-kilns, presents a pleasing appearance from the water, and seen from the beautiful heights in the rear, is full of magnificence and beauty, said by some to be second only to the far-famed Bay of Naples, and is considered by seamen to be one of the safest anchorages on the coast, the excellent breakwater shielding vessels from storms



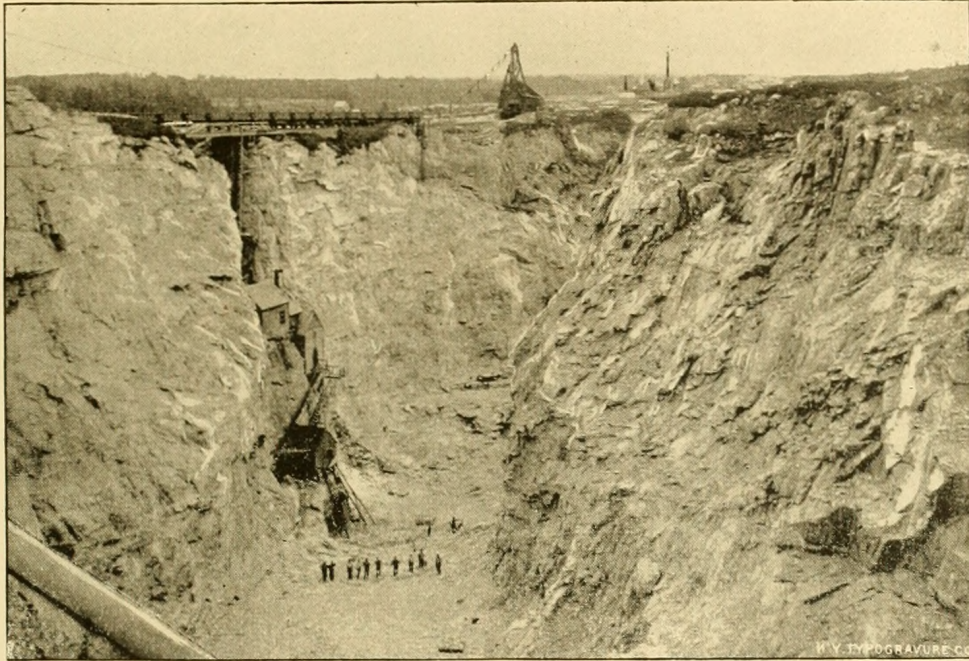
STEAMERS FOR BOSTON AND BAR HARBOR.

from every point of the compass." It is barely possible that some of our readers may not recognize "terebinthine" at first sight, for few of us are on speaking terms with words of that calibre, and as dictionaries are not always ready at hand, it may be well to explain that Webster defines "terebinthine" as meaning, "pertaining to turpentine; consisting of turpentine or partaking of its qualities." So it will be seen that "terebinthine" smoke is perfectly harmless to man and beast, as the patent medicine advertisements have it, in spite of its formidable name—in fact, rather beneficial than otherwise.

The Lime Business and other Manufacturing and Mercantile Interests.

But even were the contrary the case, the residents of Rockland would much dislike to see any considerable diminution of the smoke produced, unless it follow as a result of using patent kilns of one form or another, for "the more smoke the more lime," and on the quantity of lime produced and shipped the prosperity of this "shore-built city" mainly depends. But it was not always thus. The time has been when ship building was the leading industry; when hulls launched from Rockland's shores floated in every sea and were the envy and admiration of foreign ship builders, owing to their graceful lines, great speed and entire sea-worthiness under all conditions of weather. The ship "Defiance," launched in 1852, was the largest ever built in Maine up to that time, and the following year witnessed the launch of the "Red Jacket," a ship of 2,500 tons burden. She is reported to have made the quickest passage across the Atlantic ever made by a sailing vessel, and also the quickest trip from Australia to Liverpool and return. Besides these monster vessels, many smaller ships of from 500 to 1,200 tons burden were built, together with a great number of brigs, barques and schooners, some of the latter being so small that the hull of one of them could almost be hoisted to the davits of the great three or four masted schooner of the present day.

In the year 1854 the Rockland ship yards sent out eleven ships, three barques, six brigs and four schooners — aggregating 17,365 tons, and in 1855 and 1856, a good deal of ship building was done, but after that the business gradually declined, and were it not for the lime manufacturing business, the city of Rockland would have diminished in wealth, population and importance as rapidly as it had grown. But Rockland lime has become almost if not quite as universally known



LIME ROCK QUARRY.

as were Rockland ships. Truly has it been said : "Rockland lime is known the wide world over," for it is the most famous lime now produced and bids fair to continue to be so for years, if not ages to come ; the quantity of lime rock being apparently inexhaustible and the quality being kept fully up to the high standard which has long since made comparison with lime from this city, the test by which lime from other sections is judged. There are some ninety lime-kilns in town and the larger porportion of them are of the latest improved type and hence are able to produce lime of maximum quality at minimum cost. The average daily production is from four thousand to five thousand casks, and the shipments from this port of lime and other commodities, and the shipments to it of wood and of other lime manufacturer's supplies, besides the great variety o articles consumed by a population of more than 8,000, give employment to about 200 sailing vessels in addition to the steamers carrying passengers and freight, which regularly touch here.

From the time that John Ulmer began lime manufacturing in Rockland in 1795, up to the present day, the transportation of rock to the kilns and the lime from the kilns, has been of prime importance and has caused much costly experimenting. More than forty years ago a company was formed to build a plank road to facilitate the moving of the heavy commodities in all weather, but it was soon found that the proposed roadway would not long be of service, for on an experimental

piece of road the heavy wheels cut through three-inch planks in less than two years. A macadamized road was substituted, but this was but an evasion of the question, and it was not until the increase in wealth of the community warranted the building of a railroad that the problem of cheap, expeditious and reliable transportation was satisfactorily solved for all time. This road was built by the leading citizens of Rockland, organized as the Limerock Railroad Company. Its construction

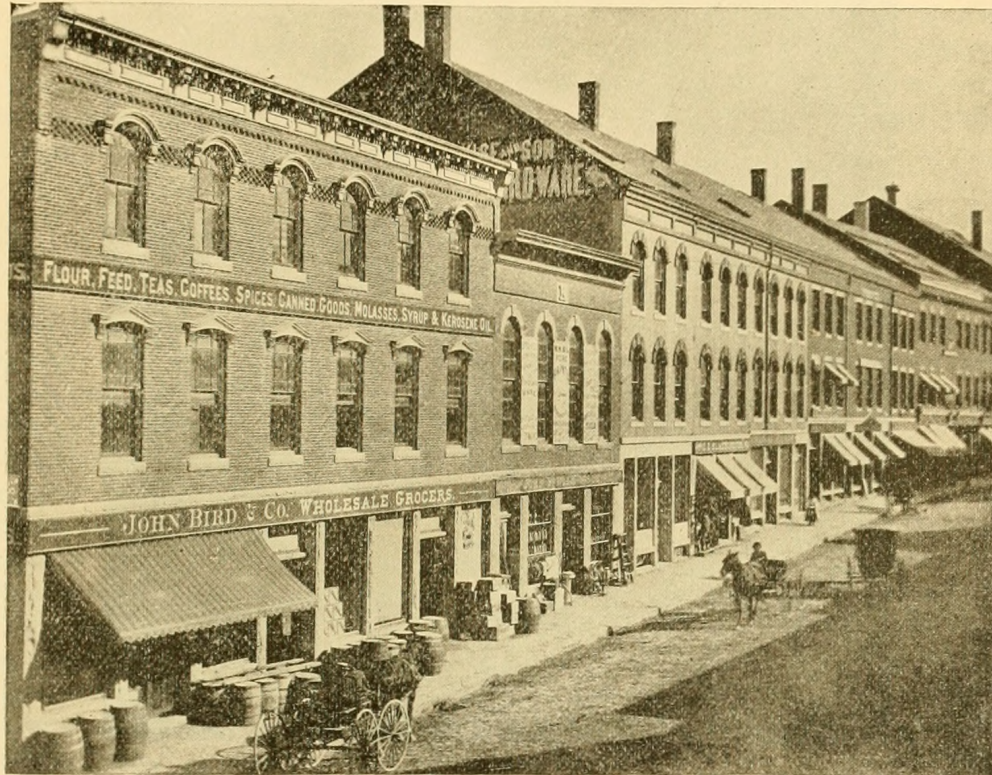


SANDS QUARRY, VINAL HAVEN.

was begun early in the year 1888, and it was planned so as to touch every lime-kiln and connect with the Knox & Lincoln R. R. It is a standard gauge road equipped with efficient rolling stock including powerful locomotives and its usefulness can hardly be overestimated; for the terrors of snow, frost and mud are quite eliminated and the lime manufacturers of Rockland are now better prepared than ever before to maintain the leading position they have held so long. Mr. W. T. Cobb is president of the company; Mr. Henry N. Pierce is treasurer and Mr. Rodney L. Fogg is superintendent. Although lime manufacturing is by far the most important of Rockland's industries, it is by no means the only one worthy of mention, for in addition to the large amount of work turned out by those who supply local and suburban needs, as for instance carriage and blacksmiths, tailors, dressmakers, milliners, custom shoe makers, etc., there are many who produce goods for general use. Perhaps the most notable industry, aside from the lime manufacturing, carried on in Rockland, is that of granite cutting, and, indeed it has increased so rapidly in importance that the name chosen for the city on account of the amount of lime-rock it contained, has become more appropriate than ever, and there are many who believe that Rockland is so called in honor of the granite quarries. But as a matter of fact, the quarries are not in Rockland at all, and the granite business could not be called a Rockland industry, were it not for the fact that the companies working the many valuable quarries at South Thomaston and on the islands in Penobscot Bay, have their headquarters in this city. Some of the finest public and private buildings in the United States, are built from stone fur-

nished by Rockland contractors, and a large amount of first-class monumental work is also produced, goods being shipped to many points in the distant West as well as throughout New England.

It has been suggested that an appropriate motto for so great a lime manufacturing centre as Rockland, would be, "Cement to the Union," and certain it is that she is capable of furnishing not only "Cement to the Union," but massive blocks of firm-grained granite which,



MAIN STREET, LOOKING SOUTH FROM BROOK STREET.

bound together with lime from her many quarries, may defy the assaults of time, as the Union itself hardens and becomes more and more impregnable with the progress of years.

Next in importance to the granite business is the manufacture of clothing, for this has developed in a few years from very small beginnings to an industry of very considerable magnitude and its prospects were never brighter than they now are. The public exposure of the infamous "sweaters' shops" carried on in New York, Boston and other large cities, has driven a considerable portion of the business away from these over-crowded centres of population and has proved a boon both to producers and consumers, for it has done much to destroy the unhealthful conditions under which the work was formerly done and to place upon the market clothing that is not saturated with germs of disease, but on the contrary, is made in airy and healthful workrooms, amid pleasant surroundings, by decently paid operatives. No one possessing a spark of humanity, can read the hideous details of the work of "sweaters" as given in the daily press and in several books which have been written upon the subject without being moved to compassion for the poor victims and

without being inspired with strong indignation against the merciless taskmasters who fattened on their unpaid labor and who benefitted no one but themselves, for it has been demonstrated that the "sweating" system is as unjustifiable from an economic as from a humane standpoint and that its effect is simply to enrich an utterly useless "middleman" at the joint expense of worker, manufacturer, dealer and consumer. The evil was so hideous that its continued existence depended



MAIN STREET, LOOKING SOUTH FROM LIMEROCK STREET.

entirely upon public ignorance of it, and now that exposure has been made, its race is run and its utter extinction is only a question of time.

The manufacture of clothing is being largely transferred to places where labor is cheap because the cost of living is cheap, and not because over-competition forces the acceptance of work at starvation prices. Rockland is admirably qualified to take a leading position in the clothing trade for the cost of healthful and pleasant tenements, of suitable food and of other necessities, averages considerably lower than in large cities; the cost of factory room is much less, the transportation facilities are excellent and the city is very accessible from any of the Eastern and Middle States. The local Board of Trade is fully alive to the advantages the city offers to clothing manufacturers, and recently built a factory capable of affording employment to 700 hands. There are several large and prosperous concerns in the business and there is no doubt that the industry has "come to stay" and is destined to rapid and pronounced development.

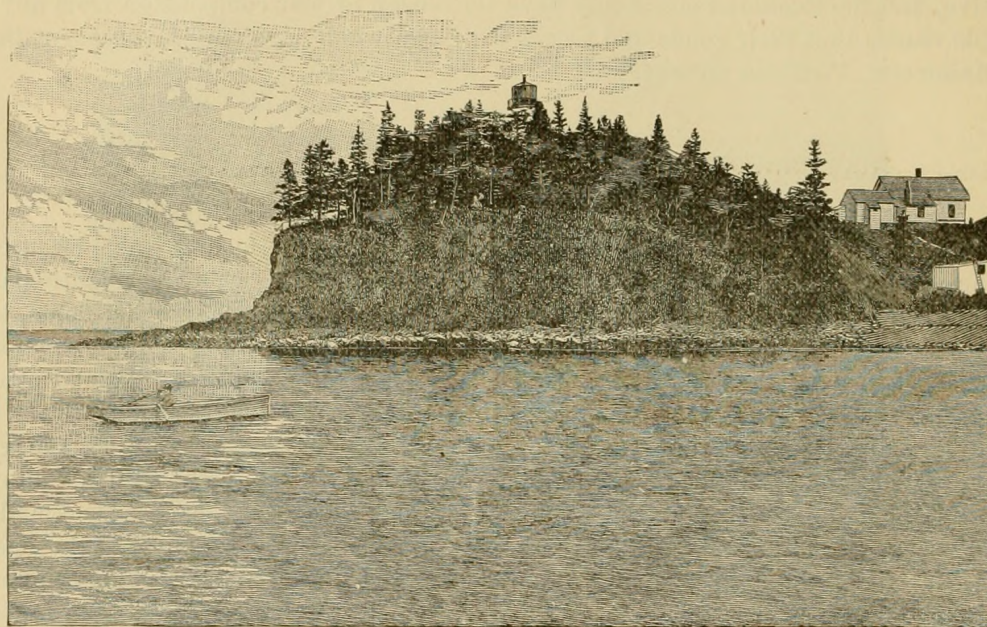
There are three ship yards in town and two marine railways, together with four ship smiths; so that there is no lack of facilities for ship building and repairing, and a good deal of the latter

work is done. Boat building is an industry worthy of mention, as is also sail making; the advantages offered by Rockland sail makers causing many important orders to be placed here. Ship brass-work, fastenings, etc., are largely manufactured and cooperage work is also quite extensively carried on. Other industries include carriage manufacturing, soap making, tripe and tallow manufacturing, tanning and patent medicine manufacturing, so it will be seen that there is a considerable diversity of manufacturers at Rockland after all. Owing to the favorable conditions affecting transportation to the city by sea, lumber, both long and short and comprising all kinds, may be bought here in any desired quantity at very low rates; and it is largely owing to these same conditions that leading wholesale houses are able to furnish goods at figures which cause their trade to extend to many distant points. The local and suburban trade of the city is of course very extensive, and the Rockland merchants have no reason to fear competition from any quarter, for the simple reason that their goods and prices will, as a whole, compare favorably with those of any other Maine city, Portland not excepted.

Rockland as a Summer Resort and Tourists' Centre.

Of all the states in the Union, Maine offers the most attractions to the pleasure tourist, and this is the case not only throughout late spring and summer, but also when the brightly painted and softly dropping leaves admonish us that winter is near at hand and that the woods, fields, lakes and streams are now holding out irresistible attractions to the sportsman; for Maine, if not the oft mentioned "sportsmen's paradise," is the nearest approach to it that New England can furnish. Maine is especially rich in cities and towns that are attractive as summer resorts, as well as populous and prosperous, and no city possesses this combination to a greater degree than Rockland, especially since late improvements on Rockland Bay Point have so perfected its many natural advantages, as to make it difficult to find its equal in New England. Of the scenery as one approaches Rockland by water so thoroughly seasoned, impartial and accurate an observer as Samuel Adams Drake has written, in his latest charming volume, "The Pine Tree Coast," "Owl's Head ushers at once upon a scene almost too beautiful to profane with speech when we are looking at it; impossible to find language to do it justice when memory would summon it before us again. Our pencil is no talisman. One shrinks from the attempt to reproduce the charm of life and color, its rich warmth and glow, its exquisite modulations, its masterful breadth, with our cold, lifeless imitation sketch." "Out there in the distance are the Camden Hills with the morning mists still clinging about their sunburnt flanks. One by one they slowly rise and soar away. Over all stands aged Megunticook warming his broad back in the sun. How the old fellow scowls when some truant cloud comes between it and him! Long leagues of grayish green shores, streaked with soft sunshine, stretch on beyond the leagues of lustrous, cool gray water, impalpable shapes rise out of the distant sea. Indistinguishable sounds are borne to us by the warm breezes from off the land. The shores glide by; the waves purr soothingly along the beaches. A shriek startles us! we look up, to see a city drawn up at the water's edge. We have been dreaming, and the dream is over." A little further along in his chapter concerning Rockland and vicinity, Mr. Drake pays this appreciative and admirably worded tribute to the enterprise, industry and resources to which the origin and development of the city are due. "One feels, however, a certain pride in a seaport which is both self-creative and self-sustaining, as against those marts of trade which serve merely as storehouses for taking in and putting out other people's merchandise." And of the scenery en route to Camden from Rockland, he says, "The new resort at Bay Point is especially noticeable. One falls head over ears in love with these velvety undulations of smooth shore land, after seeing the long leagues of unsightly ledges that tear their way through the thin crust of soil. Here all is sunny and green down to the

water's edge. Trees grow, flowers bloom, and gardens and groves proclaim a more genial climate; nor are we insensible to the change from the rasping breezes of the open sea to the softer and more gentle winds that come off the land." The resort at Rockland Bay Point, was brought to public notice by a stock company formed in 1887, with a capital of \$100,000, and it is worthy of note, as showing that the advantages of the locality were widely known even before improvements were made, that men from Kansas City and St. Louis united with Rockland men to furnish the necessary



OWL'S HEAD.

capital and perfect the necessary organization for the erection of a large and first-class hotel, the building of cottages, the laying out of streets and grounds, and the furnishing of a water supply, electric lighting plant and other requisites of a really high-grade modern summer resort. In some respects the experiment was a bold one, and failure was freely predicted but the croakers have been silenced by the unanswerable argument of palpable success and the enterprise is now so firmly established that its continued prosperity would seem to be as assured as anything so evanescent as watering place popularity well can be. The situation of Rockland Bay Point, about mid-way between the White Mountains and Bar Harbor, is very favorable, and one of the chief charms of this resort is that the sojourner can choose between mountain, sea and country scenery and can enjoy all the diverse pastimes peculiar to the mountain, to the inland town and to the seaside watering place. The summer tourist stopping at Rockland can regulate his actions to suit his own sweet will, not to mention such ignoble considerations as the length of his vacation and of his purse. He can wear the most stunning get-ups which the most depraved taste of the most ardent Anglo-maniac can devise. He can adorn his more or less manly person with "blazers" which will make even the gaudy potato bug hide his diminished head at the triumph of "art" over nature, and he can wear "fancy" shirts

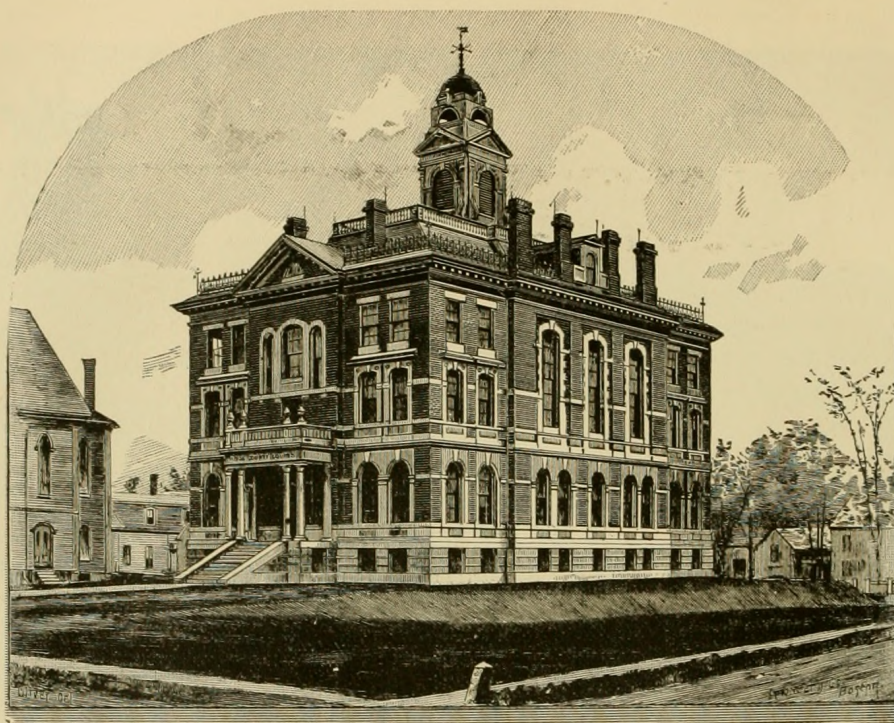
so very "fancy" that it seems a shame they should have been taken from the fancy goods store from whence they came. In short a man may put on all the "style" his constitution can stand; he may drive spirited horses in dashing vehicles; may secure hotel accommodations that would do no discredit to Boston or New York and may "pay for his whistle" accordingly; or he may wear clothes that will cause passing tramps to greet him as brother; may put up at a boarding house more or less "cheap," and may do his riding or rather driving (with the accent on the drive) be-



MAIN STREET, LOOKING NORTH.

hind "the old mare" hitched into the farmers' "carriage," the origin of which, like that of the animal which draws it, is lost in the dim vistas of a remote past. Or, if he be especially desirous of mortifying the flesh, he may even "camp out," for this is a free country and only a few of the more rapid and obvious modes of suicide are forbidden. But no matter how he may spend his vacation, as an aristocrat or as a semi-tramp; in a hotel or in a boarding house, or out in the cold world with only a thickness of canvass between him and all out doors, he is assured congenial company and plenty of it, and he may depend upon enjoying himself here if he can anywhere. You are by no means tied down to Rockland and vicinity, although there is enough within a few miles of the centre of the city to interest and amuse most pleasure seekers and every lover of nature, from May to December. Rockland is the tourist centre for all the adjacent country, for not only is it the terminus of the Knox & Lincoln R. R., which goes to Bath, 50 miles distant, and there connects with the Maine

Central R. R., but it is a starting point for steamers for all points on the Penobscot River and Bay, including Vinalhaven, Hurricane and Dix Islands, Bar Harbor and Sullivan. There are daily stages to Camden, Rockport, Lincolnville, Northport and South Thomaston, and let us say right here, that the Rockland stage is no weak imitation of the mighty original, but a regular Simon Pure "Concord," drawn by four horses, and as delightfully rickety appearing and acting and really "safe as a bank" as any mountain stage you ever rode on. Nothing is more difficult to write and



KNOX COUNTY COURT HOUSE.

more impossible to read than a formal account of steamboat and railway "connections," and the average human intellect so revolts from the task of "making out" one of those ingeniously complicated time-tables that most railway companies see fit to inflict upon the public, that we may readily believe the story that tells how the president of such a road asked his companion, the general ticket agent of the same road, when the next train left for Washington. He did not know, so they got a time-table and after puzzling over it for a while, a happy thought occurred to the president. "Let's ask a brakeman," said he. They did so, and the knotty problem was solved. So we don't propose to give anything like a time-table or schedule of the railway and steamboat service from Rockland, but would most respectfully advise the interested reader to secure the latest "official" figures, peruse them carefully and then hunt up some well informed person and get from him the desired information. But at least, we may say, that Rockland is on the line of the Portland, Mt. Desert and Machias Steamboat Co. and on that of the Boston & Bangor Steamship Co., and that during the summer a special line is run to Bar Harbor and intermediate points; while the Ellsworth & Rockland Steamboat Co. run a steamer from Rockland to Ellsworth during the season of open navigation. It has been said that "there is no place of resort, within one hundred miles of Rockland, to which

excellent connections cannot be made here, and of which this is not in many respects, the most happy and advantageous centre," and the more you travel about, using Rockland as a starting point, the more will you appreciate the force and justice of that assertion. This city has a great future before it as a summer resort alone, to say nothing of its promise of industrial and mercantile prominence, and even were its transportation facilities far inferior to what they actually are, Rockland would still offer many attractions to the pleasure tourist, for the opportunities for swimming, fishing, sailing, rowing and driving are excellent; beautiful walks abound, there is good shooting to be had in the immediate vicinity, and the active and the indolent; the young and the old; the man who seeks "exercise" and the worn out individual who yearns only for rest—all can spend a week, a month or a season here with pleasure and profit, and all can find accommodations suited to their means no less than to their tastes or their requirements.

THE WATER SUPPLY.

One of the oldest and most famous physicians in the United States has recently stated that his experience, extending over a period of nearly half a century, has convinced him that the health of a community is more directly dependent upon the character of the water supply than upon any other one condition. To use his own words, "Given a suitably abundant supply of pure water and a reasonably intelligent and well-informed population, and the danger from destructive fevers and almost all other forms of contagious disease is largely obviated." Not only from a medical but also from an economic point of view, the advantages arising from a lavish supply of pure water are difficult to overestimate, and among the inducements Rockland offers to manufacturers, by no means the least important, is that of a practically boundless supply of water so pure that it is most admirably adapted for the use of manufacturing chemists, of makers of mineral waters and other beverages, and for use in boilers. Among Rockland's claims as a summer resort, also, mention should be made of the water supply, for it is a well-known fact that the advantages arising from the pure air, opportunities for recreation, etc., afforded by many widely advertised summer resorts, are largely neutralized by the lack of a pure and healthful drinking water; while that obtained at Rockland is unsurpassed, if indeed it be equalled, in the entire country. We know that a similar claim is made in connection with the water supply of many other cities, but in Rockland's case the fact can be substantiated by documentary evidence, and the matter is of such prime importance that in spite of the small amount of space available, we feel justified in presenting such evidence and hence reprint the following article which originally appeared in the *Rockland Courier-Gazette*:

WONDERFULLY PURE.—WHAT CHEMISTS SAY OF OUR MIRROR LAKE WATER

A discussion having arisen as to the comparative effect of various hard and soft waters on metals, a sample of Mirror Lake or Mountain Spring water, with which Rockland, Thomaston, Camden and Bay Point are supplied, was sent to Dr. H. L. Bowker & Co. of Boston, with a request for an opinion, and an incidental suggestion that the result of an analysis of the water would be agreeable. Bowker & Co. are the noted manufacturing chemists located at 205 and 207 Franklin street, Boston, the senior member of the firm being State Assayer for Massachusetts. After receiving the result of the firm's investigation, the recipient of their answer asked permission to publish the letter, and received the following:

BOSTON, JULY 7, 1891.

MESSRS. JOHN BIRD & Co.,
ROCKLAND, ME.

We have yours of July 3d acknowledging the receipt of ours of a previous date. In testing your water for its action upon boilers we had no idea of finding such a remarkably pure water, and did not write the letter to you with a view of giving you any false hopes or encouragement. If

what we have written would be of any advantage to you to publish it, you are welcome to do so, as I feel it is a duty that I owe to the public, holding the position that I do, to give them truthful information in regard to the use of water, food, etc., which comes to me for examination, whether it be favorable or otherwise.

I am often criticized for condemning water that people wish to use, that it is really a pleasure to find that which I can recommend. I can only repeat what I have previously stated, that the water is of remarkable purity. I should be willing to pay a very high price if I could obtain the water fresh for my own use, for domestic and manufacturing purposes.

Yours Truly,

H. L. BOWKER.

Having received the above consent THE COURIER-GAZETTE has been permitted to publish that portion of Dr. Bowker's first letter, which has to do with the remarkable purity of Mirror Lake water:

MASSACHUSETTS' ASSAYER.

MESSRS. JOHN BIRD & Co.,
ROCKLAND, ME.

Gentlemen:—We have received the sample of water you sent us and have made a careful test of it, and would say in reply that it is one of the finest waters that we have ever found in the state of Maine. This water, I think, would be more valuable to you than anything that you can manufacture. I do not know what your supply is, or where it comes from, but from our test of what you had sent us we would say that it is far superior to the Poland Spring water or any other water that ever came from your state.

We have become very much interested in this matter, and if you have a supply of this water we should advise you to find some means of putting it upon the market. Of course we do not know what your resources are, but if you have an abundance of this water that can be easily obtained, we would recommend you to place it upon the market by all means, as soon as possible. The best waters now are those that are absolutely pure.

You had better have a thorough analysis made of this water, and then take some means to let the public have the benefit of so pure an article. I have not written this to you in the hope of securing any additional work or for the purpose of making a special analysis, but I feel it my duty to notify people when they have an article of so much value as you have in this water. * * * * * If your water was in Boston, we should be happy to pay you a very handsome sum of money for your franchise.

Yours very truly,

H. L. BOWKER & Co.

The singular unanimity of noted chemists in their opinion of the purity of our Mirror Lake water supply is well illustrated by the following, which has been previously published:

MAINE'S ASSAYER.

BOWDOIN COLLEGE, }
BRUNSWICK, ME. }

HON. A. F. CROCKETT,
President Camden and Rockland Water Co.,
Rockland, Maine.

DEAR SIR:—My analysis of your Mountain Spring water, taken from Oyster River Lake, justifies me in certifying that it is a water of extraordinary purity. There are, in fact, absolutely no injurious ingredients in it; it is almost as pure as the purest spring water I ever analysed—purer, even than the celebrated Poland Spring water—and I think it would be hard to match it anywhere. The people of Rockland are to be congratulated on having a supply of such water.

Very truly yours,

FRANKLIN C. ROBINSON,
Prof. of Chemistry and Assayer for the State of Maine.

Additional evidence could be presented if necessary, but we have given enough to satisfy any unprejudiced person, and as for others, "A man convinced against his will, is of the same opinion still," and nothing is to be gained by making assurance doubly sure in such a case as this.

Rockland has had a water supply since November, 1851; the original service having been afforded by the Rockland Water Company, chartered in 1850 and organized the following year. The company built an aqueduct from Chickawauka Lake, which lies partly in Rockland and partly in Camden, and although the work had been sufficiently advanced by the middle of November, 1851, to allow the water to reach the city, it was not until a year from then that the system approached completion, the directors reporting in October, 1852, that fourteen miles of pipe had been laid. Curiously enough, the year following the general introduction of the water service, was, and is chiefly distinguished for the large number and great destructiveness of the fires which occurred within it, they being so numerous and causing such heavy loss in porportion to the wealth and population of the town, that it is said the fire record for that year has but few parallels in the history of the country. The very first day of January, 1853, witnessed a fire that caused a loss of more than twenty thousand dollars, and so impressed the citizens with a sense of their defenseless condition that before the end of the month they held a town meeting and voted to buy two engines and necessary apparatus and provide suitable engine houses. But prompt as this action was, it was not prompt enough, for about a month afterward, or February 28, 1853, a fire occurred which inflicted a loss of about ten thousand dollars, and just a month later, or March 28, a third fire caused a loss of about eight thousand dollars. There was no fire in April, but on the 22nd of May the fire fiend made up for lost time with a vengeance, for a fire broke out in a store on Main street and swept away hotels, business blocks, residences and stables; consuming every building on the west side of Main street for a considerable distance, as well as many on the east side, and causing a loss of from \$175,000 to \$200,000. Cyrus Eaton says, in his history of Thomaston, Rockland and South Thomaston: "The causes which led to so extensive a destruction of property, was the strong wind blowing at the time; the lack of water in the hydrants, from its having been shut off for a few days before, and the tide being out; together with a want of engines; the only one in town not being in good working condition, and the two new ones ordered not having yet arrived, though both those from Thomaston with many of its citizens came and rendered effective aid." Happily this was the last of this remarkable series of conflagrations, the cause of which has never been definitely determined. Of course, incendiarism was freely charged and very generally suspected, but it is by no means clear that any adequate motive existed for such a crime, and as no specific accusations were ever made, the probability is that the fires were due to accidental causes and that their number and close succession, are merely among those strange coincidences which give point to the saying of the French philosopher: "It is the unexpected that happens." Perhaps the most remarkable fact to be noted in connection with this episode in Rockland's history, is that it apparently had no deterring effect upon the steady increase in the town's prosperity. As has been said by a recent writer, "This wholesale leveling of the city by fire, occasioned a great deal of rebuilding, and consequently a wide improvement in the lay and appearance of the town resulted. Though much capital was lost, the business boom which sprang up, was most beneficial in its effects and tended practically to redeem those losses. The city suffered no depression whatever, but seemed to come out of each new fire with much greater forward impetus than before." A community which has suffered so from fire, should be thoroughly appreciative of the importance of maintaining an adequate fire department, and it is perfectly natural that the Rockland department should not be surpassed by that of any city in the state having no greater population.

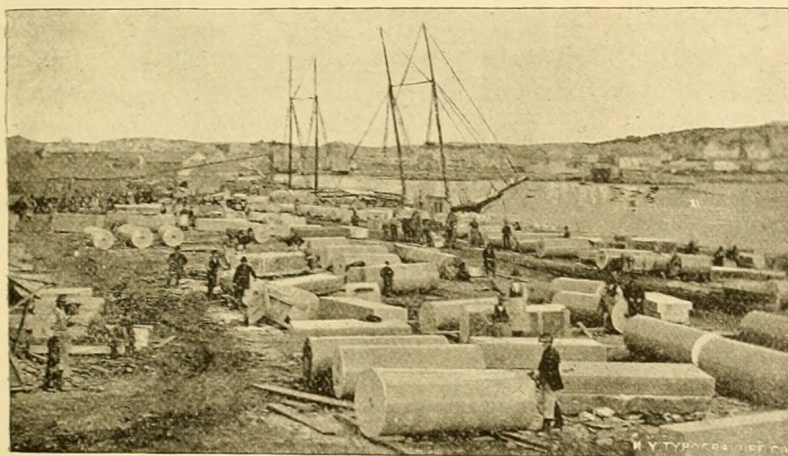
The same thing may be said of the financial, or more properly, the banking facilities of the city, for these are most excellent in quality and most abundant in quantity and have an extremely important bearing upon the opportunities Rockland offers for the successful prosecution of manufacturing and mercantile enterprises. There are three national banks in town, their capital aggregating \$355,000 and they being well and favorably known throughout New England. There is also a Trust company with a capital of \$100,000, and a savings bank whose resources exceed \$800,000.

Last, but by no means least, is a loan and building association, organized by leading business men and a great success from the start. It is rendering most powerful aid to those who wish to own homes of their own, and also provides a means of profitable and safe investment, and the money thus received goes to build up Rockland and thus increase the valuation and diminish the rate of taxation in the city. These loan and building associations have met with decided success in every city and town where they have been properly inaugurated and wisely managed, and the Rockland association is in many respects a model society of its kind and cannot be too heartily commended.

There are many other associations in town which are worthy of detailed mention, the most of them being of a benevolent and fraternal character and doing excellent work, but the limitation of space forbids our noticing them at any length and we will simply say that the list includes several Masonic societies; associations of Odd Fellows; Independent Order of Good Templars; Knights of Pythias; Knights of Honor; Royal Arcanum; Order of United Friends; Sons of Veterans; Knights of Labor; Ancient Order of United Workmen; Patrons of Husbandry; New England Order of Protection; Y. M. C. A., and others, not forgetting a flourishing Grand Army Post, for Rockland made a magnificent record during the Rebellion and it is especially fitting that a city whose sons showed the highest patriotism and bravery particularly as members of the "The Iron Fourth," of Maine, should be the headquarters for one of the most notable of the many notable Grand Army Posts in New England. The various religious societies of the city represent the leading denominations, and the church edifices are sufficiently numerous and capacious to satisfy all requirements. This is also true of the school houses; and in short nothing is lacking in the advantages offered by Rockland as a place of residence to prevent it from being a typical New England city; and when we have said this it is hardly necessary to add that there is an excellent public library, well managed and liberally patronized. As regards to the future of Rockland, it may be said, that not before, since the war, has the outlook been so promising. The continued prosperity of the lime industry seems to be assured; but the most hopeful sign is the prevailing tendency to establish new and varied industries, as is spoken of more in detail in another portion of this sketch.

The homely old saying which warns us not to put all our eggs in one basket, is founded upon the solid bed-rock of common sense, and for many and obvious reasons it is well that the prosperity of the community in general and the individual members of it in particular, should not be dependent upon any one line of industry, so matter how vast and how substantial it may be. Rockland made a substantial gain in population from 1880 to 1890, and her estate valuation increased from \$2,951,019 to \$4,370,556. Such a showing tells its own story of steady and pronounced growth, and there is good reason to believe that it will be equalled if not exceeded by the showing that will be made at the opening of the coming century of the doings of the present decade.

REPRESENTATIVE BUSINESS MEN OF ROCKLAND.

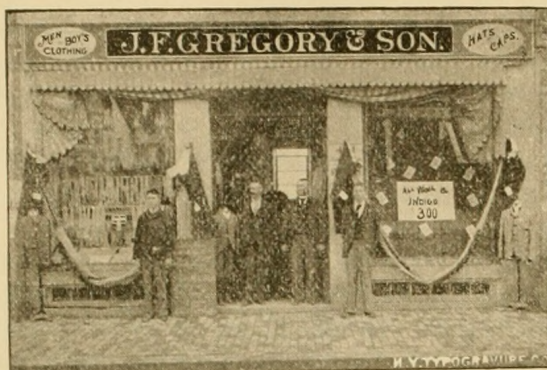


SHIPPING WHARF AT VINAL HAVEN, ME.

BODWELL GRANITE COMPANY, Granite Contractors, Rockland, Maine. Enormous as is the present consumption of granite it is but an earnest of what may reasonably be expected in the future, for the demand for this stone has increased by leaps and bounds of late years, and is sure to continue to increase as the country grows in wealth and culture. Although New Hampshire is known as the "Granite State," Maine furnishes some of the most beautiful, durable and easily worked granite to be found in the market, and the stone taken from some of our Maine quarries is endorsed by leading architects, as one of the most valuable building materials yet discovered. Maine granite is shipped to all parts of the country, and is used in the most prominent, elaborate and costly buildings, and also in structures where massive strength is the first consideration; the most widely known structure of this kind, in which Maine granite was used being the famous suspension bridge connecting New York city and Brooklyn. The Bodwell Granite Company, of Rockland, furnished the stone for that bridge, and no better way to give an adequate idea of the reputation of their product and the magnitude of their business can be adopted than to present a list of some of the more important works for which they have furnished, and are furnishing granite. It is as follows: Contractors for furnishing Granite for New State, War and Navy Departments Building, Washington, D. C.; Masonic Temple, Record Building,

Western Savings Fund Building, and Pennsylvania R. R. Passenger Station, &c., Philadelphia; Philadelphia County Jail, Penn.; Basement of New Post Office and Court House at Erie, Pa.; Carnegie Free Library Building, Allegheny City, Penn.; Fidelity Title and Trust Company Building, Newark, N. J.; Savings Bank Building, Wilmington, Del.; New Custom House and Office, Cincinnati, Ohio; New Post Court House and Post Office, Atlanta, Ga.; New County and City Buildings, New Board of Trade Building, Offices for Pullman Co., Counselman Building, Home Insurance Co. Building, Peck Buildings, and Auditorium Building, &c., Chicago, Ill.; St. Louis Bridge, Missouri; North Western Insurance Co. Building, Milwaukee, Wisconsin; Polished Granite for the State House, Indianapolis,

Indiana; New Post Office, and Custom House, Brooklyn, N. Y.; New York and Brooklyn Bridge, Harlem River Bridge, Welles Building, Mutual Life Assurance Company Building, Manhattan Bank Building, Kelley Building, Methodsit Book Concern Building, Fifth Avenue and 20th Street, Havemeyer Residence, Fifth Avenue and 66th Street, Sun Insurance Co. Building, Mechanic's Bank Building, &c., New York; Wellington Building, Jordan, Marsh & Co. Building &c., Boston; New Custom House and Post Office, Fall River, Mass.; Peabody's Town Buildings, Peabody, Mass.; Gen. Wool Monument, Troy, N. Y.; Pilgrim's Monument, Plymouth, Mass.; Smith Monument, Philadelphia; Mausoleum and Monument for Dr. Gibson, Jamestown, Penn., Ladeu Mausoleum, Woodlawn Cemetery, New York, &c., &c. The company have quarries at Fox Island, Spruce Head, St. George, and Jonesboro, Maine, the quarry at Jonesboro affording a red granite of fine quality. The company was incorporated in 1871 and is named in honor of the late Governor Bodwell, who founded the business in connection with Moses Webster, subsequently vice-president of the company. The present officers are; George M. Brainerd, President; John S. Case, Vice-President; E. H. Lawry, Secretary and Treasurer. The company's facilities are very extensive, and the heaviest contracts can be expected at short notice and at the most favorable rates.



J. F. GREGORY & SON, Medium and Fine Clothing, Hats, Caps, Furnishing Goods, Traveling Bags, Etc. One Price Store. 421 Main, foot of Lime Rock Street, Rockland, Maine. The establishment conducted by J. F. Gregory & Son is the only "one price" store in Rockland and is one of the best known in this vicinity, and the stock carried is worthy of the spacious quarters it occupies, for it is not only very extensive but is so complete in every department that all ages, all sizes and all conditions can easily and successfully be catered to. The establishment in question was founded by Messrs. J. F. Gregory & Son in 1889. They are both natives of Rockland, and certainly need no introduction to our readers, or for that matter to the general public throughout this vicinity, for they give personal attention to the supervision of the enterprise, serving all patrons alike, all goods bearing the price plainly marked and there is no deviation. They spare no pains to fully satisfy every patron. The premises occupied are located at 421 Main Street, and cover an area of 1500 square feet. The stock is arranged to excellent advantage, the task of selection thus being made easy and pleasant. Medium and fine clothing of every description is offered at the lowest market rates, together with a most carefully chosen assortment of hats, caps, furnishing goods, traveling bags, etc., the very latest fashionable novelties being fully represented. Employment is given to three efficient and courteous assistants, and goods in all departments will be cheerfully shown, equal consideration being given to large and small buyers, and every article guaranteed to prove precisely as represented.

G. A. AMES, Livery, Sale, Boarding and Baiting Stable, Limerock Street, Rockland, Maine. Old Stand, opposite Post Office. The character of the livery service offered at the establishment now conducted by Mr. G. A. Ames, should certainly be thoroughly familiar to the residents of Rockland, for this stable has been carried on for many years. The business was started by Mr. Albert Berry, who was succeeded by Messrs. Ulmer & Oberton in 1885, and came into the possession of the present proprietor in 1891. Mr. Ames is a native of Rockland, and is well known among the business men in this section of the State. His stable is spacious and well arranged and is looked upon as headquarters of the livery service in this vicinity. We would therefore advise all interested readers who desire a team for business or pleasure, or who have horses which they want fed or boarded to give Mr. Ames a call, as his terms are very moderate, and good horses and easy vehicles, and first-class appointments are at hand for the accommodation of livery patrons, for Mr. Ames

takes pride in maintaining the high reputation his establishment has so long held. Horses placed here for sale will be shown to the best advantage. Mr. Ames gives close personal attention to all details of his business and spares no pains to satisfy the most critical customer. The charges are uniformly moderate in every department and all orders will be filled in a most satisfactory manner.

S. P. PRESCOTT, Dealer in Hard Wood, Hay, Straw, Coal, Slabs, Edgings, Sawdust, Cooperage Stock, Etc. Sawed and Split Wood Constantly on Hand. Office and Wood Yard in the rear of the brass foundry of J. G. Torrey & Son, Main Street, Rockland, Maine. Mr. S. P. Prescott is a native of Rockland and is one of the best-known business men in town, he having carried on his present enterprise ever since 1851 and built up a very large wholesale and retail trade extending throughout this section of the State. He is a dealer in hard wood, coal, slabs, edgings, sawdust, cooperage stock, etc., together with hay and straw, he carrying a very heavy and complete stock and being prepared to fill large and small orders without delay and at positively bottom rates. The office and wood yard are located in the rear of the brass foundry of J. G. Torrey & Son, Main Street, the yard having an area of 2 acres and ample and convenient storage facilities being provided. Orders may be left at Cornelius Doherty's, Main Street, if more convenient, or if sent by mail are also assured prompt and careful attention. A stock of sawed and split wood is constantly on hand, and will be cut to any special dimensions desired at short notice; employment being given to 8 assistants, and no pains being spared to deliver orders promptly at the time promised.

FARRAND, SPEAR & CO., Manufacturers of Lime, and Dealers in Flour, Corn, Groceries, Provisions, Paints, Oils and Cordage. 586 Main St., corner Rankin, Rockland, Maine. Such of our readers as are at all familiar with Rockland's business interests must be more or less acquainted with the enterprise conducted by Messrs. Farrand, Spear & Co., for this was inaugurated more than a score of years ago and has held a leading position almost from the start. The original firm-name was Farrand & Spear, and in 1882 it was changed to Farrand, Spear & Co., owing to the admission of Mr. H. G. Hall. The present firm is constituted of Messrs. G. L. Farrand, H. G. Hall and E. B. Spear, all of whom are natives of Rockland. Mr. Farrand has served as Representative in the Legislature, and both he and Mr. Spear have been connected with the city government. The firm are large manufacturers of lime, they operating three kilns and employing some 30 men in that industry, the product for 1890 exceeding 100,000 casks. It is of uniformly reliable quality and is readily marketed, the concern being in a position to quote prices in strict accordance with the lowest prevailing rates. The same statement may be made in connection with their business as dealers in flour, corn, groceries, provisions, paints, oils, cordage, etc., for their prices on these commodities are as low as can be named on goods of standard merit. The firm are agents for the North Marine Railway and also for Atlas Powder, they being prepared to furnish the latter commodity in quantities to suit and to quote manufacturer's rates on large orders. The store is located at No. 586 Main Street, corner of Rankin, and sufficient assistance is employed to ensure prompt and careful attention to every caller.

JOHN BIRD COMPANY, Incorporated. Wholesale Grocers, Importers and Manufacturers, 445, 447, 449 Main Street, Rockland, Maine. John Bird Company is one of the recent corporations in Rockland, it having been incorporated in 1891, but the business it carries on is one of the oldest in the state, it having been founded by Mr. John Bird, Senior, nearly sixty years ago, or in 1832. In 1855 his son, John Bird, Jr., was admitted to partnership, the firm style becoming John Bird & Co. In 1862 another son Sidney M. Bird was admitted without change of firm name. In 1866 Mr. W. H. Bird, son of John Bird, Jr., became a partner. In 1890 Mr. Elmer S. Bird, a son of Sidney M. Bird, entered the firm. Mr. John Bird, Sr., died in 1868 at the age of 71 years. In 1891 the business was reorganized and incorporated as John Bird Company all the above partners being prominent in its organization: Mr. Eugene M. Stubbs, Chas. U. Keen, Wm. L. Allen and Maynard S. Bird, all having been in the employ of the firm for years and are also prominent in the corporation. And hence the John Bird Company contains a large force of business men trained by long experience in all the details of its vast business and all are giving close personal attention to their particular branch of the business. The company is financially strong and ranks with the leading wholesale grocers, importers and manufacturers of New England, very few houses east of Boston approaching it in the magnitude and character of their business. Very spacious premises located at Nos. 445, 447 and 449 Main st., are occupied and an immense stock is carried, it including Flour, Feed, Teas, Coffees, Spices, Canned Goods, Molasses, Syrups, Kerosene Oils, and in short a full line of Staple and Fancy Groceries, etc. The company are direct importers of many of the commodities handled and are thereby in a position not only to supply them at the most favorable rates but to guarantee their quality and to fill the heaviest orders without delay. The company are manufacturers of spices, coffee and extracts, liniments, etc., and have a very extensive plant in a two story brick building on the west side of Main st., opposite their wholesale store and offices, which is fitted up with a complete plant of improved machinery run by steam power. Their "Three Crow" brand of spices and extracts are considered "standard" by the trade, and a large business is done in the manufacture of Harris's Anodyne Liniment of which they are the proprietors. Another large building is devoted to the storage of flour, molasses and other heavy goods. The whole business in its various branches requiring a floor space of about 25,000 square feet. The organization of the company is as follows: President, Mr. John Bird; Vice President, S. M. Bird; Secretary and Treasurer, E. M. Stubbs; Directors, John Bird, S. M. Bird, E. M. Stubbs, W. H. Bird, E. S. Bird.

W. H. KITTRIDGE, Druggist and Apothecary, dealer in Drugs, Patent Medicine, Perfumery, Toilet Articles, etc. Tobacco and Cigars. 300 Main St., corner Park. The business carried on by Mr. W. H. Kittredge is of old establishment and has changed hands a number of times but has never more thoroughly deserved and more generally received the confidence and esteem of the public than since it has been under the present management,—a period of nearly 20 years. One of the earliest proprietors was Mr. J. C. Moody, who was succeeded by Mr. Nathan Wiggin, he by Messrs. J. S. Hall & Co., then by M. S. E. Benson, he by Mr. J. C. Blagdon, and he by the present proprietor, who is a native of Mount Desert, Maine, and assumed control of the business under consideration in 1872. Mr. Kittredge is a thoroughly trained and expert druggist and apothecary and has built up a large prescription trade, it

having become a matter of common knowledge that prescriptions are filled at his store with the nicest accuracy, at short notice and at moderate rates, while the drugs and chemicals used are of standard strength and quality, being the best the market affords. Besides dealing largely in Drugs, Patent Medicines, etc. Mr. Kittredge carries a choice stock of Perfumery, Toilet Articles, Tobacco, Cigars and Sundries, utilizing spacious premises at No. 300 Main st., corner of Park, and employing 3 assistants.

C. H. PENDLETON, Wholesale Dealer in Pendleton's Panacea, all kinds of Essences, Salves, Plasters, etc., and Retail Dealer in Drugs, Fancy Goods, Confectionery, Cigars, etc., Rankin Block, North End, Rockland, Me. The business conducted by Mr. C. H. Pendleton, or Dr. C. H. Pendleton as he is generally called, is divided into two departments, the wholesaling of that valuable and popular remedy known as "Pendleton's Panacea," together with all kinds of Essences, Salves, Plasters, etc., and the retailing of Drugs, Medicines and chemicals, Proprietary Remedies, etc., and of Fancy Goods, Confectionery, cigars, etc. Dr. Pendleton was born in Rockland, and during the 20 years that he has carried on his present business has gained so high a reputation as a dispensing chemist that it is but natural that many should make it a point to have all their prescriptions compounded at his establishment, which is located in Rankin Block, North End, and is thoroughly fitted up and heavily stocked, particularly with pure Drugs and Chemicals. Dr. Pendleton makes charges in the prescription department as low as is consistent with the use of the best obtainable ingredients, and also quotes very low rates on Fancy Goods, Druggist's Sundries and in fact all the many articles in which he deals.

JAMES WIGHT, Practical Gas and Steam Fitter; Dealer in Pipe, Steam and Hot Water Fittings, Rubber and Hemp Packing, Waste, Rubber Hose, Lubricating Oil. Agent for Knowles & Blake's Steam Pumps. Steam and Hot Water Heating, with all the Modern Improvements. Shop on Park Place, Rockland, Maine. No man who has had experience with defective steam, gas, water or drain pipe wants to have it repeated, for such things are always annoying and in many cases are dangerous. So deadly an agent as illuminating gas, cannot be too carefully confined, and although steam is comparatively harmless as far as danger to life is concerned, still it may seriously damage valuable property and should be kept where it belongs. Therefore piping of all kinds should be carefully done by competent hands, and as not all those who profess to be skilled in this line really are so, we take pleasure in calling the readers attention to Mr. James Wight, doing business at 10 Park Place, for we know that this gentleman is an expert in this branch of business, and may be fully depended upon to satisfactorily carry out any operation which he may undertake. Mr. Wight is a native of Lowell, Mass., and is widely known and highly respected throughout Rockland and vicinity. The enterprise under his charge was started by him in 1865 and has for many years been an assured success, as the public are quick to perceive the advantages of dealing with his house, and have consequently given it liberal patronage. Mr. Wight is a practical gas and steam fitter, also agent for the Knowles & Blake steam pumps, and deals in boilers, steam engines, hot water heaters, pipe, steam and hot water fittings, rubber and hemp packing, waste, rubber hose, lubricating oil, etc. Six capable assistants are employed, and orders for gas, steam or hot water, of which he makes a specialty, will be done at short notice and at prices that cannot fail to be satisfactory.

F. L. CUMMING, Grocery Wagons, Road Buggies and Sleighs. Particular attention given to order work. Repairing done in the best manner at the shortest notice. Park Street, near Main, Rockland, Maine. It is the simplest thing in the world to do the very best of work at surprisingly low rates—on paper, but when it comes to carrying out the promises so made that is a horse of another color, as many have learned to their sorrow who have been deluded by the seductive advertisements of certain wagon and carriage manufacturers, most of whom are located in the West. Our western fellow citizens are enterprising and "smart" but the smartest of them can't make a silk purse out of a sow's ear and no more can they make a dependable vehicle out of second-class material,—and at the prices some of them quote the use of first-class material is simply impossible. There is nothing to hinder our leading Maine manufacturers of wagons, etc., from doing first-class work as cheaply as those of any other section, and practical proof of this is afforded by the prices quoted by Mr. F. L. Cummings on Grocery Wagons, Road Buggies, Sleighs, etc., for it is conceded by competent judges that these are as low as can be named on vehicles of equal merit. Mr. Cummings generally has a fine assortment of carriages, wagons and sleighs in stock but he makes a specialty of order work and can execute commissions at very short notice. Repairing also is done very promptly and in first-class style, and carriage and wagon painting is an important feature of the business. The premises utilized are located on Park st., near Main, and comprise 3 buildings,—a carriage repository, a carpenter shop and a blacksmith's shop. Employment is given to 6 competent assistants. Mr. Cummings has carried on this enterprise for 20 years, was at one time connected with the city government and is very widely known.

LOTTIE E. LAWRY, Stenographer and Type Writer. Stenographic Commissioner to take Depositions, Trustee Disclosures, &c., for State of Maine, 388 Main Street, Pillsbury Block, Rockland, Maine. The value of the services of an expert stenographer and type writer to professional and to business men is so generally recognized that it would be quite superfluous to enlarge upon the subject in these columns; suffice it to say that so long as "time is money," so long will such services be largely availed of. This being the case, it is not surprising that Miss Lottie E. Lawry should have built up an extensive business since beginning operations in Rockland, in 1889, for she is a thoroughly competent and reliable stenographer and type writer, and her charges are as moderate as her work is satisfactory. Miss Lawry is stenographic commissioner to take depositions, trustee disclosures, etc., for the State of Maine, and has also been appointed official Reporter of the Probate and Insolvency Court in this county. So it goes without saying that she is thoroughly familiar with legal forms, as well as well versed in mercantile methods and terms. Her office is at No. 388 Main Street, Pillsbury Block, and communications to that address are assured prompt and careful attention. Miss Lawry is a teacher of stenography and type writing, and her methods of instruction are thorough, comprehensive and practical, thereby differing materially from those in vogue in certain "colleges" and "schools," as many a "graduate" of such institutions can testify from sad experience. Her terms are reasonable and we take pleasure in recommending her to such of our readers as may desire tuition in practical, everyday stenography and type writing, as we are convinced that no more competent and faithful teacher can be found in this section of the State, and that rapid progress is assured to those who will practice diligently and intelligently.

THEODORE ROOSEN, Dealer in Fresh and Corned Meats, Ham, Lard, Butter, Cheese, Sausage, Tripe, Family Groceries and Country Produce. South Main Street, Corner Holmes, Rockland, Maine. Very nearly a score of years has elapsed since the founding of the business carried on by Mr. Theodore Roosen, it having been inaugurated on 1872, by Mr. J. C. Pottle, who was succeeded three years later by Mr. Joseph Emery. In 1876 Mr. George Daggett assumed control and was succeeded the following year by Mr. Keniston, who gave place in 1879 to Mr. Alton Stover. The next proprietor was Mr. G. H. Blethen who was succeeded by Mr. Roosen in 1885. He is a native of Denmark but has long resided in this country and served in the 20th. Maine Infantry during the Rebellion. Mr. Roosen is a dealer in Fresh, Corned and Smoked meats, Family Groceries, Country Produce, etc., and constantly carries a large stock including Beef, Mutton, Lamb, Pork, Veal, Ham, Lard, Tripe, Butter, Cheese, Sausage and provisions in general. His prices are right, his goods are reliable, and sufficient assistance is employed to ensure the prompt and accurate filling of orders, so that the steadily increasing popularity of his store is only what might naturally be expected. It is located at No. 159 South Main St., corner of Holmes, and is well equipped in every respect.

E. A. BUTLER, Insurance and Ship Broker, 417 Main Street, Rockland, Maine. The shipping interests of Rockland are so extensive and so important that many of the most prominent business men in the city are identified with them, so it is not at all surprising that the present mayor of Rockland should be a marine insurance and ship broker, especially as his facilities for the transaction of business in both the lines mentioned are exceptionally extensive, he being in a position to execute commissions promptly and on the most favorable terms. Mr. E. A. Butler is a native of Rockland, and has carried on his present business since 1876. He has long been prominent in public as well as in mercantile life, having served three years as alderman and now serving his second term as mayor. Mr. Butler represents such leading insurance companies as the Union Marine, of Bangor, the Boston Marine, of Boston, and the Merchants Marine, of Bangor, and is prepared to place large or small lines of insurance on hulls and cargoes promptly and at the lowest obtainable rates. His office is located at No. 417 Main Street, and adequate assistance is employed; all communications being assured immediate and careful attention.

E. A. KNOWLTON, Carpenter & Builder, Rockland, Me. That there is an active and incessant demand for the services of reliable and experienced Carpenters and Builders, hardly needs to be stated, for in so large and enterprising a city as Rockland is, there is a very considerable amount of building going on continually and the carpenter and builders' business is correspondingly prosperous. Among those builders who have proved themselves worthy of the highest confidence and appreciation, mention should rightfully be made of Mr. E. A. Knowlton of 509 Main st., for since operations were begun by him, in 1889, he has made an enviable record and gained the good will of all with whom he has had dealings. Mr. Knowlton is a practical Carpenter, Builder, and Cabinet Maker, and is very well known throughout this city. He employs only thoroughly experienced assistants and although doing a large building business he by no means neglected his jobbing trade but on the contrary gives all such orders the most prompt and painstaking attention and when desired, can execute repairs of any kind at remarkably short notice. His prices are always moderate and fair, and his business is a steadily growing one.

MRS. J. C. REILLY-SULLIVAN, Fine Millinery and Worsted Goods, 340 Main St., Rockland, Maine. Mrs. J. C. Reilly-Sullivan has carried on the popular millinery establishment with which she is now identified since 1889, but its origin dates much farther back than that, it having been opened by Miss A. B. Reilly in 1874, and having long been a favorite among the ladies of Rockland and vicinity. Its popularity steadily increases from year to year and the excellence of the service increases correspondingly, the result being that there is not a similar store in the city more worthy of liberal patronage. Spacious premises located at No. 340 Main St., are occupied, they having an area of 1,000 square feet and containing a most attractive stock of fine millinery comprising the very latest fashionable novelties. Trimmed and untrimmed hats and bonnets, feathers, ribbons, laces, plushes, velvets, ornaments, flowers, in short a complete line of millinery goods may always be found here, and the prices quoted on them will bear the severest comparison with those named elsewhere on equally desirable articles. Order work is a leading specialty, and as Mrs. Sullivan employs three competent assistants and gives personal attention to the filling of orders, she is in a position to execute commissions at very short notice.

J. FRED HALL, Manufacturer of and Dealer in Carriages and Sleighs. Particular Attention Given to Ordered Work. Repairing Done in the Best Manner. Main Street, Rockland, Maine. Although it is a comparatively easy matter to construct a "handsome" carriage or sleigh, by the liberal use of paints and varnish, still the old proverb hits the nail on the head when it says, "handsome is that handsome does," and the finest appearing of vehicles is of but little value unless it has other and more practical qualities to recommend it. Strength, lightness, durability, style, all these qualities must be combined in a carriage and sleigh before they can be considered as first-class, and it is owing to his success in "striking" this combination that the productions of Mr. J. Fred Hall have gained the high reputation they now enjoy. This gentleman is a native of Rockland, and is well-known in this city. This enterprise was founded by Mr. Hall in 1866, the premises occupied being located on Main St., and comprising a three story building 42 by 52 feet in size, with an ell measuring 32 by 70 feet. Mr. Hall is a manufacturer of and dealer in carriages and sleighs, and also deals in other manufacturers make. Particular attention is given to order work and repairing, which is done in the best manner possible. Our space will not permit us to describe the many facilities observable in this well-equipped establishment and we can only say that they are of the best. Ten thoroughly capable and reliable workmen are constantly employed, thus ensuring the prompt execution of all work entrusted to this house. Mr. Hall is in a position to fully guarantee his carriages and sleighs, and can meet all competition as regards prices or finish.

JOHN H. McGRATH, Dealer in Corn, Meal, Flour, Fresh and Corned Meats and Fish of all Kinds. Provisions and Country Produce. No. 80 Sea Street, Rockland, Maine. The importance of Rockland as a business centre is not easily over-estimated, for the city is one of the leading trade centers in this section of the State, and the residents of the country for miles around have come to look upon Rockland as the place where supplies of all kinds can be bought to the best advantage. This condition of affairs has not been brought about without hard and intelligent work on the part of our local merchants, and can only be maintained by a continuance of the present policy of "quick sales and small profits." Of course there are some establish-

ments which are recognized as being the leaders in a movement to supply consumers at the lowest possible rates, and very prominent among these is that conducted by Mr. John H. McGrath, at No. 80 Sea Street. This enterprise was started in 1877 by Mr. Maurice McGrath, who was succeeded by his son, the present proprietor. He is a well known retail dealer in corn, meal, flour, also fresh and corned meats and fish of all kinds, as well as provisions and country produce in great variety. Any attempt to describe the stock within our necessarily limited space could result in nothing but failure and we will simply say that it is exceptionally complete in every department and is constituted exclusively of fresh, salable goods, comprising the very best articles the market affords. The premises comprise two floors, each covering an area of some 825 square feet. Employment is given to two assistants thus assuring immediate and careful attention to every caller, and while every article is warranted to prove as represented the prices are in every instance as low as the lowest.

C. F. KITTREDGE, Dry and Fancy Goods, 402 Main Street, Rockland, Maine. Mr. C. F. Kittredge was born in Brattleboro, Vermont, was one of the forty-niners, having sailed from Boston Jan 11, 1849, on the barque Oxford, arriving in San Francisco after a passage of 222 days by way of Cape Horn, remained seven years; returning, commenced in Rockland in 1857 in the dry and fancy goods business, and has been in the dry goods business here longer than any other local merchant and is an acknowledged authority in the trade, as his store is a leading favorite among the best-informed "shoppers," and the public in general. He was connected with the city government for two years and so generally known in business and social circles throughout this section that extended personal mention is rendered entirely unnecessary. The premises made use of for the accommodation of his large and comprehensive trade are located at No. 402 Main Street, and have a total area of about 3,400 square feet. The stock includes dry and fancy goods and millinery of every description, and in view of Mr. Kittredge's unequalled experience in catering to Rockland trade it seems hardly necessary to say it is chosen with exceptional skill and is remarkably "clean" in every department. Positively the latest fashionable novelties may be obtained at the representative store, including some styles and goods not to be found elsewhere in Rockland, and the prices are as low as the lowest in every instance, Mr. Kittredge not allowing any dealer to undersell him, quality for quality. Employment is given to three well-informed and polite assistants, and prompt and careful attention is assured.

G. M. TIBBETTS, Painter, 13 Grace Street, Rockland. Painting, like many other trades, is by no means so easy as it looks, and in this connection it is pertinent to note that the very first of the "directions for use" which accompany one of the most popular brands of "ready mixed" paint in the market, is: "if possible employ a practical painter." One of the most skilful and successful "practical painters" in this city is Mr. G. M. Tibbetts, who is a native of Boothbay, Me., and has carried on business in Rockland since 1883, during which time he has built up an extensive trade and gained an enviable reputation for reliability, promptness and the quoting of moderate rates on first-class work. He employs an adequate force of experienced assistants and is prepared to fill orders for house, ship, sign and carriage painting at short notice, and to guarantee satisfaction to every customer. Carefully selected stock is used and durability as well as beauty is thereby ensured. Mr. Tibbetts' shop is at No. 13 Grace St., second floor, and orders by mail will receive prompt attention, estimates being cheerfully furnished.

W. W. FOLLANSBEE, House and Sign Painter, Dealer in Paints, Oils, Varnish, Glass, etc., 380 Main St., Rockland, Maine. One of the well-managed and thoroughly reliable painting establishments in Rockland is that conducted by Mr. W. W. Follansbee, who succeeded Mr. C. E. Burpee in 1890. He has won a good patronage and established a reputation for fine work, as the fitting reward of business enterprise, and careful attention to the wants of patrons. The proprietor, by practical experience and a thorough knowledge of every department of his business, is admirably fitted to superintend the finest class of work and is enabled to do this at unusually reasonable rates. He employs six thoroughly skilled assistants, and the large number of houses and signs which he has painted and decorated in the most approved and acceptable styles, bear ample testimony to the high character of his skill and workmanship. He is prepared to fill orders for house and sign painting, at short notice. Mr. Follansbee does the finest kinds of painting and wood finishings, and in every respect his work is first-class. The premises occupied are located at 380 Main St., where is constantly carried a full assortment of paints, oils, varnishes, glass, etc. All patrons of this establishment may place the most perfect confidence in Mr. Follansbee's honorable dealings, and skilled and satisfactory work. He is a native of New Hampshire, and is now taking rank among Rockland's energetic business men.

DR. E. A. WATROUS, Dentist, No. 388 Main Street, opp. Thorndike Hotel, Rockland, Maine. Office Hours: 8 a.m. to 8 p.m. Dentistry may be said to be almost unique among other occupations inasmuch as it is at once a profession, a trade, and a business, and such being the case it follows that in order to attain the highest success in it one must be thoroughly conversant with the theory of the art, must be expert in the use of the many tools and appliances incidental to the practice of modern dentistry and must possess business qualifications adequate to dealing with the financial side of the profession. One so completely equipped certainly deserves success and hence it is a pleasure to record that attained by Dr. E. A. Watrous since he began operations in Rockland in 1888, for he is an expert dentist and a progressive, reliable business man, liberal in its methods and "up to the times" in every respect. Dr. Watrous was born in New York State, and was a student with Dr. C. S. Warner of Utica, N. Y. His offices are at No. 388 Main St., opp. Thorndike Hotel, and are fitted up with the most improved facilities for the practice of dentistry in all its branches. Teeth are extracted and filled without pain, no charge being made for extracting when plates are ordered. Gold and porcelain crown work is done in first class style, and a specialty is made of plate work and filling; all work being fully guaranteed, and the charges made being as low as can be quoted on work equal to the best in every detail.

E. M. SHAW, Cabinet Maker, 21 Green Street, Rockland, Maine. A few years ago it looked as if the trade of cabinet making would soon be a thing of the past, for machine-made furniture had almost entirely displaced that made by hand, and the public were satisfied to choose from conventional and stereotyped styles so that the furnishing of one house was much like that of another on which the same amount was expended, but tastes have changed since then, and there is now a general desire to secure individuality in the fitting up of our homes, and hence there is an opening for such an establishment as is conducted by Mr. E. M. Shaw, who does cabinet making, general woodworking and repairing of all kinds; manufactures screen doors and windows to order in their season, and does a general

jobbing business in fine wood work. He is a native of Albion, Maine, and founded his present business in 1887; he utilizing two floors at No. 21 Grace Street. The premises are fitted up with improved machinery driven by steam power, and orders can be filled at very short notice and at the lowest rates consistent with thoroughly satisfactory work. Estimates will cheerfully be made upon application and no trouble is spared to deliver work promptly at the time promised.

COCHRAN, BAKER & CROSS, Insurance, 406 Main Street, Rockland, Me. Generally speaking, that insurance agency is most worthy of patronage which is best prepared to place large and small lines of insurance in leading companies, at short notice and on the most favorable terms, and as the agency conducted by Messrs. Cochran, Baker & Cross is unsurpassed, if indeed it is equalled, when judged by this standard, it follows that it is well worthy of the heavy and steadily increasing patronage it receives. A really substantial insurance business cannot be built up in one year or even in ten years, for healthful growth is comparatively slow and insurance "booms" are apt to subside even more rapidly than they arose. The business now under consideration was founded nearly forty years ago, operations having been begun by Mr. E. H. Cochran, in 1853. The firm of E. H. & G. W. Cochran was formed in 1861, and about 20 years later Messrs. Cochran & Sewall assumed control, the existing firm succeeding them in 1889. It is constituted of Messrs. E. H. Cochran, J. R. Baker and C. C. Cross, all of whom are natives of Maine; Mr. Cochran having been born in Monmouth, Mr. Baker in Wiscasset, and Mr. Cross in Searsport. These gentlemen are very widely and favorably known in business circles, and both as individuals and as a firm enjoy an enviable reputation for thorough devotion to the interests of their clients, they sparing no honorable means to secure for their customers the most favorable rates and every benefit to which they are entitled. The office is located at No. 406 Main st., and any desired information concerning fire, life and accident insurance will cheerfully be given upon application, either in person or by mail. Small as well as large orders are assured prompt and painstaking attention, and some idea of the exceptional comprehensiveness and value of the service offered may be gained from an examination of the following list of companies represented:

FIRE INSURANCE.

| | |
|-----------------------------|--------------------|
| Æna, | Hartford |
| Commercial Union, | England |
| Connecticut, | Hartford |
| Hamburg-Bremen, | Hamburg |
| Hartford, | Hartford |
| Home, | New York |
| Imperial, | England |
| Lancashire, | England |
| Liverpool & London & Globe, | England |
| London Assurance Corp., | England |
| National, | Hartford |
| New Hampshire, | Manchester, N. H. |
| Niagara, | New York |
| Orient, | Hartford |
| Pennsylvania, | Philadelphia |
| Phoenix, | Brooklyn, N. Y. |
| Phoenix, | Hartford |
| Phoenix Assurance, | England |
| Queen, | England |
| Quincy Mutual, | Quincy, Mass. |
| Royal, | England |
| Springfield, | Springfield, Mass. |
| Traders & Mechanics, | Lowell, Mass. |
| Union, | Philadelphia. |

LIFE INSURANCE.

| | |
|--------------|----------|
| Æna, | Hartford |
| Mutual Life, | New York |
| New England, | Boston |

ACCIDENT.

| | |
|----------------------|----------|
| Fidelity & Casualty, | New York |
|----------------------|----------|

ALBERT SMITH, Dealer in Pianofortes, Organs, Brass, Reed and Stringed Instruments, Musical Wares, Sheet Music, Music Books, Stationery and Fancy Goods, etc., 360 Main St., Rockland. That the manufacture of pianos and organs has reached its highest perfection in this country is very generally understood, for there have been numerous proofs afforded that American pianos lead the world. Unfortunately, however, the great demand for these instruments among all classes of people has led to the manufacture of pianos only made to sell, and it is therefore necessary to use considerable care to avoid imposition. The surest way to obtain a satisfactory instrument at a moderate price is to patronize such an establishment as is conducted by Mr. Albert Smith at 360 Main Street, for the proprietor's experience and reputation are perfect safeguards against the least suspicion of fraud. Mr. Smith was born at Warren, Me., and has been identified with his present line of business in Rockland for some thirty-two years. He opened his present establishment in 1863, and a large proportion of the pianos and organs sold in this city are bought of him, as he is universally known in musical circles, and his facilities are in many respects unsurpassed. Pianos, organs, brass, reed and stringed instruments are always on hand, and every assistance is given callers who are desirous of finding out what instrument is most perfectly suited to their needs and means. Musical wares, sheet music, music books, stationery, fancy goods, etc., of every description are also very largely dealt in, and a specialty is made of filling all orders promptly and at very reasonable prices.

BENJ. PHILBROOK, Manufacturer of and Dealer in Carriages and Sleighs, 635 Main Street, North End, Rockland, Me. As a rule the carriages and sleighs made at Rockland will not suffer by comparison with the best vehicles produced elsewhere, for the motto of the local manufacturer seems to be, "honest work at an honest price," and the style, material and workmanship of their productions are first-class in every respect. Mr. Benj. Philbrook has done and is doing much to maintain the reputation of the city in this line of business and it is generally conceded that he gives unsurpassed value in carriages and sleighs of all kinds. Mr. Philbrook was born in Rockport, Me., and has been identified with his present establishment since 1866. He occupies premises located at 635 Main Street, (north end). Here he utilizes two floors each 30 x 30 feet in dimensions, and which are fitted up with all necessary facilities for the making of carriages and sleighs and the doing of repairing in all its branches. Employment is given to an adequate force of experienced assistants, and all orders are assured prompt and skilful attention. A specialty is made of repairing which is strongly, durably and neatly done at uniformly moderate rates. Mr. Philbrook is well-known throughout Rockland, and was connected with the city government as councilman for 1880 and 1881.

R. W. MESSER, Manufacturer of Lime, and Dealer in Flour, Grain, Groceries and Ship Stores of Every Description, 105 Sea Street, head of Tillson's Wharf. The enterprise conducted by Mr. R. W. Messer was inaugurated more than a quarter of a century ago by the present proprietor, he having begun operations in 1864. Mr. Messer was born in Union, Maine, and during his long and honorable business career has become very widely and favorably known in Rockland and vicinity, at one time being connected with the City Council, but of late years his private affairs have required his entire attention, which is not to be wondered at considering that he is not only a large manufacturer of lime but a heavy dealer in flour, grain and feed, in staple and fancy family groceries and in ship stores of

every description. He employs some 40 assistants in connection with his lime business, and some idea of the magnitude of his manufacturing facilities and the demand for his product may be gained from the fact that 100,000 casks of lime were made and sold in 1890. His store is located at No. 105 Sea Street, head of Tillson's wharf, and comprises 2 floors, each 25 x 50 feet in dimensions, several spacious storehouses also being utilized. By handling strictly dependable goods, quoting bottom prices, and filling all orders large and small accurately and promptly, Mr. Messer has built up a very extensive trade in each of the several departments of his business, and the excellence of the service is steadily maintained so that the enterprise well deserves the leading position it has held so long.

W. O. HEWETT & CO., Wholesale and Retail Dealers in Dry Goods, 374 Main, corner Spring Street. There is no room for the least uncertainty regarding the position of the enterprise conducted by W. O. Hewett & Co., for it is universally conceded to be a leader in its special line, there being no house in this portion of the state offering a more comprehensive, efficient and generally satisfactory service in connection with the handling of dry goods at wholesale and retail. About a quarter of a century has elapsed since the founding of the business by Messrs. Hewett & Fogler, they beginning operations in 1867. The following year Mr. W. O. Hewett assumed sole control, and in 1876 the firm of Hewett & Jackson was formed, it being succeeded in 1890 by the present concern, consisting of Mr. W. O. Hewett and his daughter, Mrs. E. P. Frohock. The senior partner is a native of Hope, Maine, has served several years in both branches of the Rockland city government, and is one of the best known merchants in this section. The firm utilize one floor and a basement, located at No. 374 Main Street, corner of Spring Street, the premises having a total area of about 3,600 square feet, and containing a most carefully chosen stock of foreign and domestic dry goods, small wares, etc., the latest fashionable novelties being represented and all tastes and purses successfully catered to. Positively bottom prices are quoted on goods of guaranteed quality, and employment is given to 6 competent assistants, all orders wholesale and retail being assured immediate and painstaking attention.

HILLS & FLINT, Bakery and Lunch Room, 276 Main Street, Rockland, Me. A first-class bakery is a great public convenience and the same may be said of a well-managed lunch-room, so when we state that Messrs. Hills & Flint carry on an establishment comprising a bakery equal to the best and a lunch room that is first-class in every respect, it is unnecessary to add that their enterprise is worthy of hearty public support, and it is gratifying to be able to say that it receives such support, it being one of the most popular undertakings in the city. The premises utilized are located at No. 276 Main St., and have an area of 1,500 square feet. They are very completely fitted up; among the facilities being the latest and most improved type of bakery apparatus, in the shape of a "Middleby" portable tile oven, patented in 1889, and capable of baking 250 loaves at one time. Messrs. Hills & Flint do an extensive wholesale and retail business in bread, cake, and pastry of all kinds, and run three carts; their productions being in very active demand as they are uniformly excellent in quality and are furnished in quantities to suit at the lowest market rates. The firm is composed of Messrs. W. B. Hills and F. C. Flint, the former a native of Searsport and the latter of Rockland. Both gentlemen give the business close personal supervision and are determined to steadily maintain the service at the highest possible standard of efficiency.

N. A. & S. H. BURPEE, Dealers in Furniture and Upholstery Goods, and Undertakers, 361 Main Street, Rockland. Among the well-known furniture houses in this city is that of which Messrs. S. H. and E. A. Burpee are proprietors, and which is conducted under the firm name of N. A. & S. H. Burpee. It is located at No. 361 Main street, and whether it be Furniture or Upholstery Goods that is wanted these gentlemen will be found well qualified to fill all demands at the lowest prices. The establishment under question was founded in 1843 by Messrs. N. A. & S. H. Burpee, and since the death of Mr. N. A. Burpee has been continued by Messrs. S. H. and E. A. Burpee under the original firm name. Three floors and a basement, each 45 by 65 feet in dimensions are occupied in addition to a warehouse. The furniture and upholstery goods, handled by this firm has gained a high reputation for durability of construction, and beauty of finish, and will be found to differ decidedly from much that is put on the market nowadays. Messrs. N. A. & S. H. Burpee are also engaged in the Undertaking business. They utilize their new building for this branch of their business and for the storage of furniture. Four well-informed assistants are employed and the entire enterprise under their able management is well worthy of support, and we take pleasure in commending it to our readers and the public in general.

W. J. COAKLEY, Apothecary, 390 Main Street, opp. Thorndike Hotel, Rockland, Maine. As a general thing the selection of a store at which to trade is more a matter of dollars and cents than anything else, the object of the purchaser being to get as much as he honorably can for his money, but the choice of a drug store is in some respects an exception to this rule, for when deciding upon a place at which to have prescriptions compounded the first requisite is absolute reliability, after which the question of cost receives due consideration. Therefore in reckoning up the causes of the popularity of the pharmacy conduction by Mr. W. J. Coakley, the first one that should be mentioned is the entire dependence which may safely be placed upon the skill and care manifested in the prescription department, for it is an open secret that no drug store in this portion of the State enjoys a higher reputation in this respect. Add to this the fact that the assortment of drugs, medicines and chemicals is selected from the most reliable sources and is complete at all times, and no further explanation of the high standing of the establishment is necessary, although the uniformly moderate charges made of course have much to do with its popularity. Mr. Coakley is a native of Rockland and has carried on his present business since 1886. He occupies spacious premises at No. 390 Main st., carries a most attractive stock of Fancy and Toilet Articles, Cigars, etc., employs 2 competent assistants, and is in a position to guarantee prompt and careful attention to every caller.

A. T. BLACKINGTON & CO., Dealers in Boots, Shoes and Rubbers, Hats, Caps and Men's Fine Furnishing Goods, Ladies' Boots and Slippers, Men's Brogans, Thick Boots, Etc., Rubber Goods a Specialty. 404 Main Street, Sign of the Golden Boot, opposite North National Bank, Rockland, Maine. There are many enterprising dealers in boots and shoes doing business in Rockland, and there are various well-managed establishments devoted to the sale of men's furnishings, hats, caps, etc., but it is perfectly safe to say that there is not a store in the city at which any or all of these goods can be bought to better advantage than at that conducted by Messrs. A. T. Blackington & Co., and located at No. 404 Main Street, opposite the North National Bank. This store is prominently

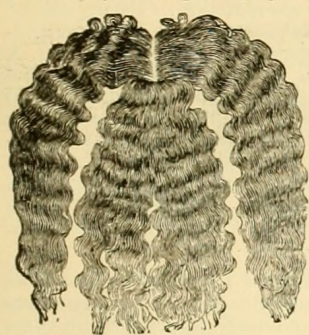
marked by "the sign of the golden boot," and is even more prominently distinguished by its enviable reputation as a place where a good, square hundred cents worth of value is given in exchange for every dollar received, no matter what kind or grade of goods is purchased. The business was founded in 1886 by Mr. Herbert Lovejoy, and in 1890 passed under the control of Messrs. Blackington & Roberts, who were succeeded by the present firm the following year. A very heavy stock, including the latest fashionable novelties, is carried, and it is as varied as it is large, it comprising boots, shoes, slippers and rubbers for ladies, gents and children; hats and caps, and men's fine furnishings. A specialty is made of rubber goods and an exceptionally large variety is offered at positively bottom rates. The service is uniformly prompt and efficient, employment being given to two competent assistants.

S. T. MUGRIDGE, Sailmaker and Dealer in Cotton Duck. Tents, Flags, Awnings and Hammocks made to order; Brown's Wharf, Rockland Me. Mr. S. T. Mugridge is a sailmaker before he is anything else—or in other words he gives special attention to sail making in all its branches, makes it the most important department of his extensive business and is prepared to do such work at least as well, as promptly and as cheaply (quality considered), as any man in the State; but his facilities in this line are so widely known and so universally appreciated that it is unnecessary to dwell upon them and so we will proceed at once to a brief consideration of the service he offers in connection with the making of Tents, Awnings, Hammocks, Wagon Covers and Flags. Mr. Mugridge is prepared to make any size or style of tent to order at short notice, using any desired material and quoting the lowest prices consistent with honest, skilful workmanship. House and Store Awnings are also made in first class style, smoothness of fit being guaranteed, and Hammocks will be made to order in quantities to suit at the lowest market rates, as will also flags of all kinds and all sizes. Cotton duck is dealt in to a considerable extent and will be furnished at bottom prices. Mr. Mugridge was born in Castine and served in the army during the Rebellion. He came to Rockland in 1866, after 4 years of business at Castine, and ranks with the most generally and favorably known of our local business men.

ROCKLAND ICE CO., 339 to 343 Main St. Within the past quarter of a century many articles formerly looked upon as luxuries have come to be regarded as necessities, and among these ice must be given a leading position for it is now used by a hundred families where it was formerly used by one, and the advantages gained by its use are so many and important that few commodities aside from such indispensable articles as flour, meat, etc., could be less easily dispensed with. A cheap and abundant supply of pure ice does much to lessen sickness, keep down the death rate and make life worth living during the summer months, and hence the Rockland Ice Company are rendering most valuable service to the residents of this section, for the ice they furnish is equal to the best in quality, their prices are always in accordance with the lowest market rates and the delivery service to families, stores, hotels, etc., is frequent and reliable. Extensive ice-houses are located at Tolman's pond are utilized, and the offices, etc., of the company are at Nos. 339 to 343 Main st. Both a wholesale and retail business is done, and orders by mail are assured prompt attention. This is a distinctively Rockland enterprise, the company being made up of Messrs. Herbert Allen, F. A. Thorndike and H. I. Hix, all of whom are natives of this city and prominent in business and social circles.

C. M. BLAKE, Upholsterer, Dealer in Paper Hangings, Room Mouldings, etc. 666 Main Street, Rockland, Maine. While there is much work about a house that a careful housekeeper can do herself or have done under her own direction, in the way of cleaning and renovating, there is also considerable that requires special facilities and experience to do successfully, and here is where the services of a competent upholsterer becomes of value. We are aware that there are some claiming to be practical upholsterers who are utterly unworthy of the name, while there are others who may be trusted to perform all the work allotted to them, with fidelity and discretion. Prominent among such is Mr. C. M. Blake, located at 666 Main St., Rockland, where he established the upholstery business about 1872. Every facility is at hand to perform all the work which may be received at short notice, and in the same thoroughly first-class manner that has ever characterized the operation of this house. The premises occupied comprises one floor and a basement each 22 by 68 feet in dimensions. In 1887 Mr. Blake added to the business the handling of Paper Hangings, Room Mouldings, etc., which include the latest and most artistic designs. Skilled assistants are employed and we can assure our readers that they will find it to their advantage to avail themselves of the inducements presented by Mr. Blake who respectfully solicits a share of their patronage.

MRS. W. P. CLARK, Hair Dresser & Manicure, 400 Main Street, (up stairs,) Rockland, Maine. Orders by mail promptly attended to. It is perfectly



safe to say that there is not a lady in Rockland or vicinity who does not know of the establishment conducted by Mrs. W. P. Clark, and when it is stated that this business was not founded until 1887, it will be seen that its extension has been phenomenally rapid. Its widespread and enviable reputation is the result of most faithful and appreciated service, for Mrs. Clark is a manufacturer of and dealer in Human Hair Goods; a Hair Dresser and Manicure; and the uniformly artistic and satisfactory character of her productions and of her work make successful rivalry most difficult and enables her to confidently challenge comparison with any similar establishment in Maine. She is known by reputation in many distant parts of the country as an extensive mail business is done, such orders being filled promptly and if possible more carefully than those given in person. Finely equipped rooms at No. 400 Main st., up stairs, are utilized, and callers are assured immediate and courteous attention.

WM. F. TIBBETTS, Sail Maker, Dealer in Cotton Duck, Sail Twine, Bolt-rope, Second Hand Sails. Tents, Flags, Awnings and Wagon Covers, Made to Order. 477 Main Street, Rockland, Me. Sail making is a branch of industry that requires especially close attention to detail, and there are few trades nowadays that are so independent of machinery and therefore so much affected by the individual skill of the workman. A really good sail maker must have special fitness for the business as well as wide experience. This business was started by Mr. A. C. Tibbetts some years since. He was succeeded by his son Mr. William F. Tibbetts in 1887, who moved to No. 477 Main st., where he bought out the business of C. L. Dunning. Mr. Tibbetts has an excellent reputation as a sail maker, and indeed it only needs

careful and intelligent inspection of the work leaving his establishment to show that this reputation is well deserved. He makes awnings, tents, flags, and wagon covers to order, and not only fills his orders promptly but places his prices at the lowest possible rates. He also deals in Cotton, Duck, Sail Twine, Bolt-rope and Second hand sails. Employment is given to six efficient assistants. The premises occupied are located in the second story of "Glover and Ames Building" and will measure 35 x 63 ft. Mr. Tibbetts is a native of Rockland.

FERNALD, BLETHEN & CO., Dealers in Clothing, Boots, Shoes and Rubbers, Hats, Caps and Men's Furnishing Goods, Ladies' Boots and Slippers, Men's Brogans, Thick Boots, &c. Rubber Goods a Specialty. 310 Main Street, Rockland, Maine. The average man likes to buy whatever supplies he may require with as little bother and loss of time as possible, for he has none of the feminine fondness for "shopping" and would never think of making the rounds of the principal stores just for the sake of seeing goods and hearing prices quoted, therefore he appreciates such an establishment as is carried on by Messrs. Fernald, Blethen & Co., for here he can get an entire outfit—clothing, hat, shoes, rubber goods, neckwear, hosiery and all—and he knows (if he has ever had dealings with that firm before) that he is getting honest goods, is paying honest prices and is given the opportunity to choose from the latest novelties in the line of clothing, hats, caps, men's furnishings, boots, shoes, etc. As an establishment that suits the average man is sure to be well patronized we need hardly say that Messrs. Fernald, Blethen & Co. do a large business, but they employ plenty of assistance, and callers are waited upon without delay. The business was started by Mr. W. M. Munroe, who was succeeded by Messrs. James Fernald & Son, they giving place in 1890 to the present firm, composed of Messrs James Fernald, G. H. Blethen and W. J. Fernald, all of whom are natives of Rockland and too well known here to need further personal mention. The store is located at No. 310 Main Street, and contains, besides the goods already mentioned, a full assortment of ladies' boots and slippers, the productions of the leading manufacturers being represented.

H. H. FLINT, Dealer in Groceries, Provisions, Fresh and Corned Meats, Flour, Shorts, Meal, Confectionery, Fruit, W. I. Goods, Cigars and Tobacco. No. 117 Park Street, Rockland, Maine. No firm can carry on the retail grocery and provision business for several years without becoming widely known in the neighborhood in which they are located, and if they find after a while that their business is increasing and the number of regular customers is larger than ever before, it is very evident that their business methods must be liberal and honorable, and their goods first-class in every respect. The record of the business conducted by Mr. H. H. Flint has been such as we have noted, and a visit to his store at the present time will show that he was never in a better condition to meet the demands of his customers. He carries a large and choice stock of groceries and provisions, consisting of fresh and corned meats, flour, shorts, meal, fruits, confectionery, W. I. goods, cigars and tobacco. Hill & Flint's bread and pastry are supplied fresh every day. Their goods are of the best quality and cannot fail to give satisfaction, while the prices are as low as good articles in this line of trade can be sold for. The premises are located at No. 117 Park Street, Rockland, Maine, and measure 15 x 40 feet. The store is neatly kept and everything about it shows that it is first class and that the best of trade will be well served here. Mr. Flint, who is a native of this city, established this business in 1886, and he has built it up by his intelligent personal application.

O. S. TRUSSELL, Machinist; Designer and Builder of Special Machinery. Repairing of all Kinds done in a prompt and satisfactory manner. Correspondence solicited. P. O. Box 1135. Shop No. 16 Park Place, Rockland, Maine. The wonderful cheapness with which many manufactured articles are produced nowadays is due to the American system of using special automatic machinery for special work, and a manufacturer possessing such machinery is in a position to easily meet all competition and indeed to monopolize the market if he has exclusive control of the machinery utilized. Hence it is natural there should be a great demand for machinery of this kind, and it is obvious that Mr. O. S. Trussell, who makes a leading specialty of the designing and building of special machinery, is in a position to render very valuable service to manufacturers in general and those of this section in particular, especially as he is a thorough and ingenious mechanic, of long and varied experience. He was born in Rockland, was in the army during the rebellion, and has been connected with the city government, he being very widely and favorably known in this vicinity. An important department of his business is the aiding of inventors to make their machines practical, Mr. Trussell being exceptionally well qualified to make suggestions which will save trouble and expense. His shop is located at No. 16 Park Place, and is well fitted up; repairing of all kinds being promptly and satisfactorily done at reasonable rates. He makes a specialty of the repairing of bicycles and all fine machinists work, Mr. Trussell solicits correspondence, and all communications addressed to P. O. Box 1135 are assured immediate and careful attention.

G. W. MUGRIDGE, Sailmaker, and Dealer in Duck, Boltrope, Bunting, Twine, Etc., Snow's Wharf, Water Street, Rockland, Maine. Even were there no difference in the quality of the work turned out by different sail makers it would still be worth while to use discrimination in the placing of orders, for some can execute commissions much more promptly than others, and take special pains to see that work is ready for delivery at the time promised. Such is the policy pursued by G. W. Mugridge, and as he uses honest material, employs experienced help, and gives close supervision to the various details of the business, allowing no imperfect work to leave his loft, it is not surprising that his reputation should be of the best and his trade extensive and increasing. Spacious premises located on Snow's Wharf, Water Street, are utilized, they being equipped with all facilities for the carrying on of sail making in all its branches, together with such other work as is usually done at a first-class establishment of this kind, including the manufacture of awnings, tents, wagon covers, etc., and also of flags; Mr. Mugridge dealing in bunting as well as in duck, boltrope, twine, etc., moderate prices are quoted in every department of the business, and all work is guaranteed to prove precisely as represented in every respect.

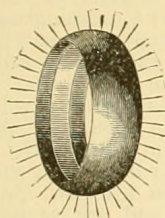
FRANCES A. WADE, Artist Photographer, Studio 362 Main Street, Rockland, Maine. Never since the art of photography was known have there been so many who were engaged in taking pictures, as at the present time, indeed one can scarcely go a short distance by boat or take a ride on the park without seeing several persons having their cameras with them and taking pictures everywhere. Yet how few arrive to any degree of perfection. Still there are some who do, and among those who have succeeded in producing very fine pictures we will mention Miss Frances A. Wade who has a studio in the Moffit Block, No. 362 Main street. She has been located here since 1889 and has a finely appointed apartment, comprising Reception Room 30x30

feet, Operating Room 30x30 feet, Store Room 10x20 feet, and dark rooms 5x10 and 10x15 feet. Miss Wade has become very popular among the ladies and children as she makes a specialty of their work and pays particular attention to the little things so necessary in making a perfect picture. She is also very successful in all kinds of crayon work. Those who are not already acquainted with this lady will find it to their advantage to visit her at once and test her superior faculty.

STEPHEN CHASE & CO., Wholesale Dealers in and Shippers of Fresh, Salt, Pickled and Smoked Fish, Tillson's Wharf, Rockland, Maine. Rockland is so widely and favorably known as a receiving and distributing centre for all kinds of fresh, salt, pickled and smoked fish that it is unnecessary to dwell upon its importance in this respect; suffice it to say its natural advantages are unsurpassed, and the leading wholesale dealers in fish offer inducements equal to any extended anywhere. A representative house in this line of trade is that of Stephen Chase & Co., they being very extensive wholesale dealers in and shippers of fresh, salt, smoked and pickled fish, and having a most enviable reputation for progressive, liberal methods and square dealing. They make a specialty of Penobscot River salmon, and during the season are always prepared to fill orders as promptly as the condition of the market will allow and at the very lowest prevailing rates; and the same may be said of all the varieties of fresh fish they handle, their facilities being such as to enable them to easily meet all honorable competition. Prices will be quoted by telegraph when requested, and all communications are assured immediate and careful attention. A very large and varied stock is constantly carried, the premises utilized comprising three floors measuring 50 x 135 feet, and being located on Tillson's wharf. An important branch house at Bar Harbor is also maintained. The business was founded about 10 years ago by Mr. Stephen Chase; the present firm having been formed in 1886, and consisting of Mr. Stephen Chase, a native of Portland, and Mr. C. A. Packard, of Rockland.

LAISCELL & AYER, Life and Accident Insurance, 423 Main St., Rockland, Me. The arguments in favor of all who have any one dependent upon them carrying life and accident insurance are so many and so conclusive that there is practically nothing to be said on the other side of the question; the most common objection, "I can't afford to pay the cost of life insurance," being no argument at all, but simply an assertion which, in 99 cases out of 100, is not warranted by the facts. Insurance to a very considerable amount in strictly reliable companies may be obtained at a cost within the means of nearly every wage earner, if you only seek for it in the right place and it is a fact that Messrs. Laiscell & Ayer, of No. 423 Main st., can write policies in the strongest life company in the world—the Mutual Life Ins. Co., of New York—at as favorable rates as can be obtained anywhere in connection with insurance that is not only probable but absolute. This firm represent also the Washington Life Insurance Co., of New York, and the Mercantile Mutual Accident Association of Boston, Mass. They are prepared to give full and clear information relative to Life and Accident Insurance on application in person or by mail, and from what we know of their facilities we feel justified in advising our readers to take out no policies until they have consulted this enterprising firm, for such consultation will certainly cost nothing and may be the means of saving money and avoiding serious disappointment. The partners are Messrs. C. Laiscell and E. W. Ayer, the former a native of Boston, Mass., and the latter of Auburn, Maine. Both were in the army during the Rebellion and both are reliable business men.

COBB, WIGHT & CO., Wholesale and Retail Grocers and Ship Chandlers, Rockland, Maine. The death of Mr. Francis Cobb in the latter part of 1890 removed one of Maine's oldest, most generally known and most highly esteemed business men; a man who had been very prominently identified with the development of Rockland for more than half a century and whose decease was a serious and irreparable loss to the community. He began operations in 1838, in the grocery business, and subsequently became engaged in the manufacture of lime, the firm of Francis Cobb & Co. eventually becoming the largest lime manufacturers in the United States. The grocery business also reached a commanding position, and is still carried on under the old firm-name of Cobb, Wight & Co., the partners now being Messrs. Fred. W. Wight, Wm. T. Cobb and A. W. Butler, and the estate of Francis Cobb. This representative concern deal in staple and fancy groceries and ship chandlery at wholesale and retail, being prepared to fill the heaviest orders at short notice and at the lowest market rates. A very complete and carefully chosen stock of family groceries is carried, and premises comprising two floors and a basement of the dimensions of 40 x 90 feet and four commodious storehouses are utilized; every facility to ensure the prompt and accurate filling of orders being provided. Employment is given to eight assistants, and both the wholesale and retail departments are so efficiently managed that all orders large and small are assured prompt and careful attention.



Why Will You Suffer with Rheumatism?

In Wrist, Arm and Shoulder, when one of COVEL'S ELECTRIC RHEUMATIC RINGS will cure you. Price \$1. Send slip of paper size of finger. F. W. COVEL, Rockland, Me. FLINT, BLOOD & Co., General Selling Agents for United States, Providence, R. I. [Patent applied for.]

F. W. COVEL, Manufacturer of Fine Sleigh Trimmings; Carriage Name Plates; Plated Ware Repaired, Rockland, Maine. The enterprise conducted by Mr. F. W. Covel is one that occupies a place in Rockland's industries that is distinct in character from that of any other in the city. He is a manufacturer of fine sleigh trimmings and carriage name plates. Orders are promptly filled and moderate charges made in every instance. This business was founded in 1875 by Mr. J. W. Covel, who was succeeded by his son, the present proprietor, in 1884. Mr. F. W. Covel is the inventor and sole manufacturer of "Covel's Electric Rheumatic Ring," for the prevention and cure of rheumatism in the wrist, arm and through the shoulders. It is composed of a coil of copper and zinc, and by placing it upon the finger a current of electricity is generated which passes through the affected parts and gives immediate relief. There is nothing unusual about the appearance of the ring to an ordinary casual observer, so it may be worn at all times without exciting attention, but good results follow its being used at night only if for any cause its wearing is inadvisable in the day time. The electric ring is no humbug, catch-penny affair; it owes its virtue to its successful utilization of well-known scientific principles, and it gives instant and pronounced relief in the great majority of cases. Its cost is a trifle—\$1. It may be obtained of any jeweler, and is wholesaled only by the manufacturer, who wants agents and is prepared to make it worth the while of reliable and enterprising men to handle this valuable little article. Its merits are so decided and so quickly manifested that one sale in a given locality soon leads to many more, and we can

assure sufferers from rheumatism in the arm, shoulders, etc., that should they purchase one of these rings they will consider the dollar it cost them the most profitably invested dollar they ever paid out.

ROCKLAND BEEF CO., Commission merchants in Swift's Chicago Dressed Beef, Mutton, Lamb, Corned Beef, Tongues and Tripe. Union and Myrtle Sts. —No experienced retailer of meats needs to be told that more injury can be done to a business by the handling of inferior goods in a week than can be repaired in a year, and hence it is not in the latest surprising that dealers catering to discriminating trade should pay more attention to quality than to quantity when ordering their supplies, and should spare no pains to secure the best the market affords. As it has been long since proved by practical experience that the Rockland Beef Company furnish strictly dependable meats and fill all orders promptly and accurately, it follows that this concern is a leading favorite with the more prominent retailers of this city and vicinity, and has built up a very extensive business since operations were begun, in 1887. The company are commission merchants in Swift's Chicago Dressed Beef, and also deal very largely in Mutton, Lamb, Corned Beef, Tongues and Tripe. Spacious and well-equipped premises located at the corner of Union and Myrtle sts., are utilized and a heavy stock is constantly carried; which fact taken in connection with the employment of 4 assistants and the careful supervision given every detail of the business, accounts for the exceptional promptness and accuracy with which orders are filled. The enterprise is under the direct management of Mr. C. A. Davis, who is a native of Rockland and is one of the most energetic, most popular and best known of our local business men.

DR. H. P. FAIRFIELD, Magnetic Physician, 470 Main Street, Rockland. At first thought it may seem inappropriate to make mention of a physician in a book devoted to a review of Rockland's leading business men, but in the full sense of the word a physician (although technically a professional man) is as truly a business man as is a merchant or a manufacturer, for it is his business to heal the sick, and his true standing as a physician is determined by the degree of success he attains in that work. It is true some physicians think differently and consider it of prime importance to adhere strictly to some rigid system or school of medicine, making the healing of the patient a secondary consideration, but the great mass of the people care more for results than for methods, and this common-sense view of the matter is taken by Dr. H. P. Fairfield, clairvoyant seeing and magnetic healing physician, for his sole desire is to permanently cure his patients in the shortest possible time and he bends all his energies to the accomplishment of that result, choosing remedies and treatment to suit the case and "taking that which is good" from all schools of medicine. Dr. Fairfield is a native of Warren, Mass., and located in Rockland in 1885. He has wonderful natural gifts as a healer of body and mind, is a graduate of the Electric Medical College, of Casselton, Vt., and has wrought many surprising cures which fully vindicate his claim to a leading position among the most successful physicians of New England. Being endowed with interior vision, he can locate any disease, determine its cause, and prescribe intelligently for its removal; using in many cases medicines peculiar to himself and remarkably efficient and prompt in their operation. Dr. Fairfield's offices are at No. 470 Main Street, where he may be consulted free of charge, and we may add that his charges for treatment are uniformly moderate so that all can profit by his skill. Dr. Fairfield is an ordained clergyman and authorized to solemnize marriage.

MR. J. S. WILLOUGHBY, Dealer in Millinery and Fancy Goods, Union Block, 366 Main Street, Rockland, Me. This "Millinery and Fancy Goods Store" may justly be classed among the "institutions" of Rockland, for the business carried on at this establishment was founded over thirty years ago, and has steadily developed until it has become one of the representative enterprises of the kind conducted in this city. The proprietor, Mr. J. S. Willoughby, who is a native of Rockland, began operations in this present line of business in 1860, and we need hardly say has a very extensive circle of friends throughout this vicinity. The business for many years has been under the direct supervision of Mrs. Willoughby, whose *experience* and taste enable her to cater satisfactorily to the most fastidious trade, and her relations with importing houses and wholesalers in general are of a character that makes it comparatively easy to offer the very latest fashionable novelties as soon as they appear in New York or Boston. The store is located in Union Block, 366 Main Street, and has an area of 1800 square feet, there being ample room to accommodate a large and complete stock of Millinery and Fancy Goods of every description and including everything coming under this head. Especial attention is given to order work, and the employment of four experienced assistants enables commissions to be executed in a painstaking and uniformly superior manner, at short notice, while the charges made are moderate in every instance. This is a business of over forty years standing, and the proprietor desiring to retire from active business would sell the same on easy terms.

B. F. STEVENS, Groceries and Provisions, Flour, Feed and Hay, 125 Main St., Rockland, Maine. If the many mercantile enterprises carried on in Rockland and vicinity were to be rated according to their genuine usefulness and real popularity, that conducted by Mr. B. F. Stevens would be entitled to a prominent and in fact a leading position, for he deals in many indispensable commodities, handles reliable goods, quotes low prices, and sell all articles strictly on their merits, and that is more than can honestly be said of many a much more pretentious establishment than the one in question. It is located at No. 125 Main St., and is devoted to the sale of groceries and provisions, teas, coffees and spices, canned goods, etc., together with flour, meal, corn, feed and pressed hay, these latter goods being furnished in quantities to suit, and bottom prices being quoted on all the articles dealt in, including tobacco, cigars and all the popular temperance drinks. Mr. Stevens is a native of Belfast, Me., and has carried on his present business about ten years, during which time he has built up a most enviable reputation by his honorable and enterprising methods.

W. F. NORCROSS, Druggist; Confectionery, Tobacco and Cigars, Toilet Articles, etc., 395 Main Street, Rockland, Maine. Among the many attractive druggist's stores of Rockland, none are more deserving of notice than this one which is now under the sole control of Mr. W. F. Norcross. Business was established here in 1881 by De Vine and Norcross. In 1882 Dr. Hitchcock was admitted to the firm and it was known as W. F. Norcross & Co., and in 1884 Mr. H. E. Burkman was admitted, but in 1891 Mr. W. F. Norcross assumed full control. Educated to his profession he has acquired a proficiency that gives him a high position and an enviable reputation in this city. The prescription department is managed with a skill and intelligence not to be excelled. The stock, which is large, consists of a full and complete line of drugs and chemicals, with a good assortment of such specialties as are usually to be found in a first-class druggist's. The fine display of case goods, toilet articles, confectionery, cigars and tobacco,

rivals that shown by many of his competitors. The store is located at No. 395 Main Street. The ground floor and basement measuring 20 x 60 feet, are occupied. These are very nicely fitted for the business. Employment is given to three careful and competent assistants that all orders and prescriptions may be promptly and carefully prepared. Mr. Norcross is a native of Hallowell, Maine. He has a plot of land, 5 acres, which will be improved in the near future. Nice cottage of 10 rooms on said site which he rents (all furnished) for the season; fine views; in view of and near to Owls Head Light.

THORNDIKE & HIX, Pork Packers, and Wholesale Dealers in Fruit and Produce, Rockland, Me. There is no other kind of meat that is at once so nutritious, so palatable and so cheap as is pork, so it is not at all surprising that the demand for the latter should be enormous, in spite of the solemn warnings of those who condemn all pork products as unhealthful because of the few instances in which sickness has been caused by them. There is no denying the fact that some pork is unwholesome but so is some beef, some mutton, some fish,—in fact about every food product—but if supplies be obtained from reliable dealers practically all danger of unwholesomeness is avoided, and it is perfectly safe to say that no case of sickness caused by the inferiority of the goods has ever followed the use of pork products supplied by Messrs. Thorndike & Hix, pork packers and wholesale dealers in fruit and produce, for they cater to the most discriminating trade and their goods will not suffer by comparison with any in the market. The business is exclusively wholesale and was founded by Mr. F. A. Thorndike, being continued in 1887 by Messrs. Pottle & Thorndike, who were succeeded by the present firm in 1888, the partners being Messrs. F. A. Thorndike and H. I. Hix, both natives of Rockland, and formerly connected with the city government. These gentlemen are also connected with the Rockland Ice Company and are prominently identified with the development of this section. The firm carry a heavy stock, employ 10 assistants, and are prepared to fill the most extensive orders without delay and at the lowest prevailing rates.

MRS. F. W. BABIDGE, Dealer in Fancy Goods, Small Wares, Toys, Confectionery, etc., 702 Main Street, Gregory Block, Rockland, Me. The establishment now conducted by Mrs. F. W. Babbidge, was opened by Mrs. F. A. Staples in 1884, the present proprietress assuming entire control of the business in 1889. This store has become one of the most popular of its kind in this vicinity. Philosophers tell us there is no effect without a cause, and in the present case the cause is so evident that it can hardly fail to be understood by the least observing. Mrs. Babbidge has always make it a point to keep faith with her customers, to make no announcements not justified by the facts, and to offer no "bargins" that were such only in name. In short, she has built up her business by treating patrons like reasonable and intelligent people, and the result is to be seen in the character no less than in the extent of her trade. The establishment under consideration was originally started in 1884 by Mrs. F. A. Staples, who was succeeded by the present proprietress in 1889. Mrs. Babbidge now occupies premises located at 702 Main st., (Gregory Block), where equal consideration is shown to all, and no goods are offered that cannot be guaranteed to prove as represented. The stock is both extensive and varied, comprising fancy goods, and small wares of all kinds, as well as an exceptionally complete line of toys, confectionery, etc., including the latest novelties in toys, as well as pure fresh candies, at very low prices.

E. L. HEWETT, Manufacturer of Beer, Soda and Mineral Waters, Charging of Fountains a Specialty, Union Street, Rockland, Me.—An enterprising reporter for one of the great city dailies recently went the rounds of the drug stores, fruit stores etc., to discover why it was that soda fountains had come into such general use, and he learned that their popularity among the most progressive dealers was chiefly due to the fact that they attract custom to the store, for the profit made on the sale of the soda was not so much of an object, although it foots up surprisingly when a large business is done. But it is important to handle soda and syrups of the best quality, for an inferior article will repel rather than attract trade, while on the other hand a casual caller who finds your soda to be exceptionally good is very apt to form a favorable opinion of your establishment and to make purchases there when otherwise he would not have thought of so doing. There is no surer and more economical way to get beer, soda and mineral waters of the best quality than to place the order with Mr. E. L. Hewett, for he has had long experience in the business. His mechanical facilities are excellent, the materials used are carefully selected, moderate prices are quoted, and commissions are promptly and accurately executed—a leading specialty being made of the charging of fountains. This business was founded more than thirty years ago by Mr. A. E. Hewett, who was succeeded by Messrs. A. E. Hewett & Co., and finally Mr. E. L. Hewett assumed sole control. Good-sized and well equipped premises located on Union street are occupied, and employment is given to four competent assistants under the personal supervision of the proprietor, who spares no pains to fully maintain the high reputation so long enjoyed.

SIMPSON & STAPLES, Manufacturers of and Dealers in Harnesses, Robes, Blankets, Whips, Collars, Trunks, Bags, etc. Repairing neatly and promptly done. 369 Main Street, Rockland, Maine. The old Motto, "the best is the cheapest," is certainly true, so far as harnesses are concerned, at least, for few articles in common use are subjected to such sudden and excessive strains as these, and both good stock and good workmanship are required to ensure durability and freedom from accident. There are some excellent harnesses made in this State, but those manufactured by Messrs. Simpson & Staples, of Rockland, need not fear comparison with any with which we are familiar. There is no reason why the above named firm should not be capable of turning out a superior article, for they are thoroughly experienced and succeeded Mr. H. C. Chapman in business in 1887, and believe in combining excellent material with careful and skilful workmanship. Messrs. John Simpson and Roscoe Staples are both natives of Maine and are well known throughout Rockland. Mr. Simpson served in the army during our late rebellion, and is a member of the city government. They now conduct an extensive manufacturing and retail business, at 369 Main Street. The premises cover an area of some 1400 square feet and a fine line of single and double harnesses are manufactured and offered for sale, also a special feature of their store is their full line of Robes, Whips, Blankets, Collars, Trunks, Bags, etc., a good trade in these line is enjoyed as also in Horse Furnishings, a good stock is always on hand to select from, while their facilities for doing order work at short notice are unsurpassed. Repairing is executed promptly and neatly and satisfaction is fully guaranteed. Those of our readers wishing to purchase anything in the above named lines of goods would best serve their own interests by giving them a call, as they are prepared to give exceptional value for money received, and special advantages are offered to those who wish to buy a durable, as well as a handsome article.

THE BRYANT & COBB MARBLE WORKS, Samuel Bryant, Proprietor, Dealer in American and Italian Marble. Native and Scotch Granite a Specialty. All kinds of Cemetery Work. 282 Main Street. Rockland, Maine. The marble and granite cemetery and ornamental work turned out by the Bryant & Cobb Marble Works has a reputation of which the public spirited citizens of Rockland may well feel proud, for it is unsurpassed by that of any individual, firm or corporation in Maine, engaged in a similar line of business, and those who place orders with this representative establishment are sure of receiving as large a return for their money as is given by any house in the country, for the proprietor, Mr. Samuel Bryant, allows no one to undersell him; he having facilities which enable him to easily meet all honorable competition. The business was founded nearly 40 years ago, by Mr. A. B. Cobb, and in 1860 came under the control of Messrs. Cobb & Sweet who were succeeded by Messrs. A. B. Cobb & Co., the present firm-name being adopted in 1865. Mr. Bryant was born in Montville, Maine, but has long resided in Rockland and has been and is so prominently identified with the development of this enterprising city as to be one of the most widely and favorably known of our local business men. He was Mayor of Rockland for two years and has also served as Representative in the Legislatures, so that extended personal mention would be entirely superfluous. He gives close supervision to the details of his business and the result is to be seen in the promptness and accuracy with which orders are filled and the uniform superiority of the product. All kinds of Cemetery work are produced, in foreign and American Marble and Scotch and native granite; every variety of design from the simplest to the most elaborate being manufactured and the workmanship being strictly first-class in every instance. Spacious premises, located at No. 282 Main st., are utilized and 8 efficient assistants employed, so that all orders, large and small, can be fitted at short notice.

E. F. LEACH, Dealer in all First Class Sewing Machines, Parlor Organs, Needles, Oil and Attachments, Sewing Machines Repaired. Store 334 Main Street. Rockland, Me. Many years have passed since the first practical sewing machine was placed upon the market, and the public (or at least that portion of it which has occasion to use machines of that kind) has become too familiar with the actual merits and demerits of the many machines now manufactured to be persuaded that any one kind monopolizes all the advantages; it being a matter of common knowledge that there are various makes of sewing machines entitled to a place in the front rank and that each of them possesses certain points of superiority which make them unequalled for certain kinds of work. Hence the choice of a machine is by no means so simple a matter as it might be, and a dealer who proposes to really furnish the best possible service must follow the example of Mr. E. F. Leach and handle *all* first-class sewing machines and not confine himself to one or two makes, no matter how excellent they may be in their own special field. Mr. Leach was born in Camden, Maine; has carried on his present business in Rockland for more than ten years, and has established such relations with leading manufacturers as to be in a position to quote bottom prices and to fill all orders without delay. He is prepared to supply needles, oil, attachments and sewing machine goods in general at the most favorable rates, and also to repair machines in a thoroughly satisfactory manner at short notice. Parlor Organs are largely dealt in also, all styles being furnished at bottom prices, and we would most earnestly advise such of our readers as wish to buy any of the goods mentioned to call at Mr. Leach's store, No. 334 Main st., as time and money may be saved by so doing.

H. H. CRIE & CO.,

DEALERS IN

IRON and STEEL, SHOES AND NAILS,
Blacksmiths' Stock and Tools,Carriage Stock and Trimmings, Ship Chandlery and Fishermen's Goods, Guns, Revolvers, Ammunition, &c.
Quarry Stock and Tools, Paints, Oils, Nails, Glass, Barbed Fence Wire, &c., General Hardware.**456 MAIN STREET, ROCKLAND, MAINE.**

The position held by Messrs. H. H. Crie & Co., may be very briefly stated, this firm being the leading General Hardware house of this section. The business was founded by Mr. Hiram H. Crie, away back in 1859, and in 1865 the present firm-name was adopted, but the firm was then made up of Messrs. H. H. and R. F. Crie. In 1871, Mr. R. Y. Crie was admitted, and in 1885 the membership became as at present, the partners then and now being Messrs. H. H. & R. Anson Crie, the former a native of Martinicus, Maine, and the latter of this city. The senior partner was at one time connected with the city government, and both members of the firm are widely known throughout Rockland and vicinity. The store is located at No. 456 Main street, and is very spacious. The firm also have commodious storehouses in different parts of the city. A mere catalogue of their stock would exhaust our available space many times over, but suffice it to say, it comprises full lines of goods suitable for Blacksmiths, Machinists, Quarrymen, Painters, Fishermen, Sportsmen, Seamen and Farmers; Ship, Boat, Carriage and House Builders.

Goods are furnished in quantities to suit, both a wholesale and retail business being done, and positively bottom prices are quoted on all the articles dealt in, and their quality is guaranteed to prove as represented. Adequate assistance is employed, and despite the magnitude of the business, all orders are assured prompt and careful attention.

LEWIS CHILDS & CO., Manufacturers and Wholesale Dealers in Plain and Fancy Confectionery, 562 Main Street, Rockland, Me., Lewis Childs, Harry H. French.—Such of our readers as are at all observing cannot have failed to notice that there has been a decided reduction in the retail price of confectionery of late years, and therefore they need not be told that the competition in this line of business is very close and active. But this reduction in price has not been an unmixed benefit, for it has caused many manufacturers to use inferior materials and to turn out goods that are not as wholesome as they should be, and therefore we take especial pleasure in calling attention to the establishment carried on by Messrs. Lewis Childs & Co., at 562 Main street, for they are manufacturers of and wholesale dealers in plain and fancy confectionery, and their productions can be cordially recommended, for they are made from excellent materials, are free from all injurious flavorings or colorings, and are as healthful as they are delicious, while at the same time they are offered at prices within the means of all. Messrs. Lewis Childs & Co. utilize the most improved methods, and are in a position to fill all orders at short notice, as well as at bottom prices. The individual members of the firm are Mr. Lewis Childs and Mr. Harry H. French, both of whom are natives of Maine, and well known throughout Rockland. They ship their goods to almost every portion of New England, and they never fail to give the best of satisfaction wherever introduced.

CITY MARKET, Ireland & Whitney, Proprietors; Meats, Groceries, Fruit, and Confectionery, Fresh Fish Tuesday and Fridays, Flour, Corn, Meal, Oats, etc., cor. Park & Union Sts., Rockland, Me.—Business was established here by Mr. J. R. Frohoe many years ago and conducted by him until it was bought by Ireland & Whitney in 1891. They are dealers in Choice Family Groceries, Fruit and Confectionery, Flour, Corn Meal, Oats, etc. They have on Tuesday and Friday a good assortment of Fresh Fish, and as there is a great choice between fresh hard fish just from the water it is well to know where it can be purchased. The "City Market" is the place, too, where you can buy first-class meats, as they claim to sell the best meats in the city. Although "City Market" has been under the control of Messrs. Ireland & Whitney only since 1891, the public

have found out that they understand their business and have the faculty of serving their customers in a manner that gives great satisfaction. Employment is given to competent help. The "City Market" is located on the Corner of Park and Union streets. The ground floor and cellar, measuring 40x55 feet are occupied for this business. Mr. G. W. Ireland is a native of Massachusetts, while Mr. F. W. Whitney was born in this city.

GEO. W. DRAKE, Dealer in Palace Queen Hot Air and Hot Water Furnaces, Stoves, Plows, Castings, Agent for Mudgett Hay Tedder, Side Hill Plows, Walter A. Wood and Victor Mower, Rockland, Me.—It is sometimes very hard to discriminate between true and false economy, and many persons think they are saving money by a certain course of conduct, when in reality they are wasting it. An example of this may be found in the experience of those who persist in using an old-style or worn-out cooking or heating stove in order to save the expense of a new one. If fuel cost nothing perhaps there might be a saving by this course of action, but as a matter of fact it costs considerable, and the difference in the amount consumed in a single year will often amount to enough to buy a new stove, for it should be remembered that the latest styles are much more economical of fuel than the older ones, besides being much more convenient and easier managed. Mr. Geo. W. Drake deals largely in the most improved stoves and ranges, and those wishing to see the latest novelties in this line should call at his store, for he quotes bottom prices, and can fill all orders at short notice. Mr. Drake deals in the Palace Queen Hot Air and Hot Water Furnaces and hot water heater, also stoves, plows, castings, Octagon parlor and cooking ranges, refrigerators, churns, butter workers, butter salt, etc., and is agent for the Spicer hay tedder, side hill plows, also the Buckeye mower. The premises occupied comprise two floors, each 28 by 60 feet in dimensions, which are well stocked with the above named lines of merchandise, and as four thoroughly well informed assistants are employed, either wholesale or retail orders can be filled without delay. Mr. Drake is a native of Union, Me., and has carried on his present business in Rockland since 1871, where he has been connected with the city council for two years, and is very generally known in both social and business circles.

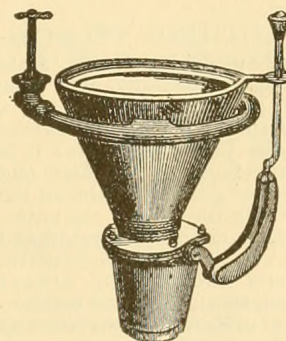
JONA. CROCKETT, Dealer in Hardware, Stoves, Furnaces, etc. Tin and Sheet Iron Worker. Orders for Plumbing Promptly Attended to. 333 Main St., Rockland, Me. The business carried on by Mr. Jonathan Crockett was started by him in 1889. The premises occupied are 20x60 feet in dimensions and comprise the ground floor and basement at 333 Main st. He deals largely in hardware in general and carries a full assortment of all goods which are classed under that name. The furnaces, stoves and ranges handled by Mr. Crockett represent the latest and most improved productions of the day and intending purchasers can do no better than to buy of him. He has every facility for doing tin and sheet iron work and orders in this branch will be done in a neat and durable manner. He is also prepared to take orders for plumbing which will be promptly attended to and performed in the most satisfactory and thoroughly approved modern style. Mr. Crockett employs skilled and competent help and those who seek for reliable workmanship cannot fail to appreciate his efforts to produce such work. He is a native of Rockland and has served in the army during the late war.

FRED F. BURPEE, Dispensing Druggist, cor. Main and Limerock Streets, Rockland, Me. The motto chosen by Mr. Fred F. Burpee—"Accuracy and Purity"—is certainly most appropriate for a Dispensing Druggist but the most gratifying thing is that it was not selected merely because it sounded well but is really the guiding principle of the management of the prescription department of his extensive drug business. The word "freshness" might be added to the motto and its descriptiveness thereby be increased, for Mr. Burpee is as particular to supply fresh drugs in the case of those which experience has shown to be impaired by age as he is to handle drugs of standard and guaranteed purity. In short he endeavors to conduct a prescription department which shall be worthy of every confidence, and he succeeds so well that his establishment stands second to none in the opinion of physicians and others competent to judge of its merits. It is located at the corner of Main and Limerock sts., and the premises are spacious, and very thoroughly fitted up, they containing a heavy stock including all articles usually found in a first-class Pharmacy. This enterprise was inaugurated by Mr. Edward Merrill, in 1868, and subsequently came under the control of Messrs. Merrill & Burpee, who were succeeded by the present proprietor in 1883. He is a native of Rockland, and by reason of his energetic and honorable business methods is extremely well-known and highly esteemed throughout this section.

WILLIAMS'S RESTAURANT, 332 Main St., Rockland, Me. There is hardly any ordinary service which one person can render another which will be more gratefully received than a "pointer" as to where a good meal can be had for little money, and we are going to earn the gratitude of many of our Rockland readers by directing them to the Restaurant conducted by Mr. John Williams, at No. 332 Main st., for the food here is excellent, the service prompt and obliging, and the prices are as "popular" as it is possible to make them. Twenty-five cents is certainly a very moderate price to pay for a really "square" meal, and for that much money Mr. Williams will furnish food that in quantity will satisfy the hungriest and in quality will please the most fastidious. He is a native of Portugal, and did not open his present establishment until 1891, but it is already a popular favorite and at the present rate of increase the business will soon become the largest of the kind in the city. Mr. Williams closely supervises every detail, and maintains the service at the very highest standard of efficiency.

R. FRED CRIE & CO., Dealers in Flour, Groceries, Provisions, Ship and Naval Stores, Paints and Oils, Fishermen's Outfits, Dried and Pickled Fish. Higgins' Eureka Fine Salt, Boat, Cut and Clinch Nails. Agents for Johns' Asbestos Liquid Paints and Roofing. 453 Main Street, Rockland, Me. No extended explanation is necessary to account for the success which has attended the enterprise now carried on by Messrs. R. Fred Crie & Co., since operations were begun in 1879, for the business policy of the concern—"all sales made at the lowest prices for cash"—is a very attractive one, and when ably carried out, will ensure the success of any undertaking unless the attending circumstances are exceptionally unfavorable. The store is conveniently located at 453 Main st., and is 30 by 70 feet in dimensions, a basement of equal size also being utilized. The stock dealt in includes so large and complete an assortment of merchandise, that any attempt to describe it would be simply impossible and we will therefore only say it includes Flour, Groceries, Provisions, Ship and Naval Stores, Paints and Oils, Fishermen's Outfits, Dried and Pickled Fish. Worcester Fine Salt, Boat, Cut and Clinch Nails. Messrs. Crie & Co., are also Agents for John's Asbestos Liquid Paints and Roofing. Although all classes of trade are catered to, the general average of the commodities dealt in is very high, while, as before remarked, the price are as low as the lowest. Mr. R. Fred Crie commenced business in Rockland in 1867 as a member of the firm of H. H. Crie & Co., and began this business in 1877, and so continued it until 1884, when the firm name was changed to the present style of R. Fred Crie & Co., Mr. James I. Hall being admitted to partnership. Mr. Hall was clerk for Mr. Crie from the time the enterprise was started until he became a member of the firm. The proprietors give close personal attention to the details of their business, and employ sufficient assistance to enable them to promise prompt, courteous and accurate service to every customer.

J. G. TORREY & SON, Manufacturers and Dealers in Composition Ship Fastenings, Ship Trimmings, Ship Water Closets, Pumps, Bells, Rubber Hose, etc. 491-497 Main Street.



Rockland, Me. The firm of J. G. Torrey & Son is one of the most widely and favorably known houses in its line of trade in new England for its products are unsurpassed by any in the market and its business was founded nearly 40 years ago. Operations were begun in 1853 by Mr. J. G. Torrey, who admitted Mr. George E. Torrey to partnership in 1874 when the present firm-name was adopted. The concern are manufacturers of and dealers in Composition Ship Fastenings, Ship Trimmings, Ship Water Closets, Pumps, Bells, Rubber Hose, etc., and they manufacture nothing but the very best grade of goods, the fact that an article was made by Messrs. J. G. Torrey & Son is accepted by consumers and the trade as positive evidence that it is equal to the best in every respect. The business extends all along the Atlantic seaboard and on the great lakes, but the firm's facilities are correspondingly extensive and they are prepared to fill all orders at short notice and at the lowest rates consistent with the maintenance of the high standard so long associated with their productions. Spacious premises located at Nos. 491-497 Main st., are occupied and a large and varied stock is carried at all times.

WHITE & CASE, Manufacturers of Lime,

AND DEALERS IN

Ship Chandlery, Cordage, Duck, Groceries, Corn,

FLOUR AND PROVISIONS.**262 MAIN ST.,****ROCKLAND, Me.**

MRS. D. E. HOYT, Dealer in Millinery and Fancy Goods, 331 Main Street, Rockland, Me. One of the most successful and enterprising retail dealers in millinery and fancy goods here in Rockland is Mrs. D. E. Hoyt, whose well known establishment is located at 331 Main Street. Mrs. Hoyt is a native of Massachusetts. The position she now occupies has been gained by hard persistent work and courteous demeanor to all her patrons, and by unflinching integrity in all her transactions. She employs four competent assistants, and keeps constantly on hand a well assorted and carefully selected stock of everything usually to be found in a first-class establishment of this kind. Her experience leads her to anticipate and meet the wants of the public in a prompt and satisfactory manner, a self-evident fact, judging from the large number of patrons who are to be seen in her store at almost any time during the day. The store covers an area of some 1,200 square feet, and the millinery and fancy goods are displayed to excellent advantage.

MASSACHUSETTS CLOTHING CO., Custom and Ready-Made Clothing, Furnishing Goods, Hats and Caps, D. O. Patterson, Manager, Rockland, Me. One must converse freely with the people in order to get a correct idea of the standing of such an enterprise as that conducted by the Massachusetts Clothing Co. for it is the people who make use of the facilities provided and are competent and unprejudiced judges of the value of the service rendered. Their verdict in the case of the enterprise in question is in the highest degree favorable and their reasons for so deciding are plain and conclusive. They say that the Massachusetts Clothing Co. always offer a large and varied stock of serviceable and fashionable goods, that their prices are uniformly moderate and their representations are to be thoroughly depended upon, while it is the unvariable policy of the management to treat callers with courtesy and consideration, and to give them every opportunity to make intelligent choice as regards the selection of goods. It is obvious that such methods as these must command success, and as a matter of fact a large retail business is done. The establishment is thoroughly well equipped in every department. Competent assistants are employed and a most attractive stock of Custom, and Ready Made Clothing, Furnishing Goods, Hats, Caps, etc., constantly on hand to choose from. Mr. D. O. Patterson, the manager, is a native of Warren, Me. and has been located in Rockland since 1891. He gives his business close personal attention and is ever on the alert to improve the service rendered.

MYRTLE HOUSE, H. B. MANK, Proprietor, Rockland, Maine. The Myrtle House holds a high position among those hotels that offer home-like accommodations to the traveling public, and indeed it would be difficult to find a house in which patrons are actually given "more for their money" in every sense of the phrase. Of course Maine has many first-class hotels furnished up in grand style, equipped with "all modern conveniences," etc., etc., but most of us don't care to live in palaces, and are perfectly satisfied when we can get a pleasant, well-kept room in a well-managed hotel, where the table is supplied with an abundance of well-cooked and neatly served food. Now this is just what is obtained at the Myrtle House, and therefore we take pleasure in recommending this hotel to those who appreciate "solid comfort" and wish to avoid exorbitant prices. The house in question was originally opened by Mr. S. B. White, who was succeeded by Mr. H. B. Mank in 1890. Mr. Mank is a native of Waldoboro, Me., and has a thorough knowledge of the art of hotel keeping. The house is located only a few steps from the depot, is very comfortably furnished and has twenty-two sleeping rooms. Four competent and courteous assistants are constantly employed, and every attention is paid to the wants of the guests, either permanent or transient. The Myrtle House is increasing in popularity throughout this vicinity, and the proprietor spares no trouble to constantly improve the service rendered.

PERKINS' DINING ROOMS AND RESTAURANT, 301 Main Street, Rockland, Me. There is no surer way to gain the good will of the average man than by directing him to an establishment where he can get what is popularly known as "a square meal" at a moderate price, for if the service there afforded prove satisfactory to him, he will remember you gratefully every time he repeats his visit. Therefore we feel that we are bound to make many friends among our readers by bringing to their attention the Perkins' Dining Rooms and Restaurant at No. 301 Main Street, conducted by Mrs. E. L. Perkins. She treats her patrons so liberally that we do not see how it would be possible for any reasonable man to find fault with the accommodation offered. Her bill of fare is varied, and everything is cooked nicely and served well, while her prices are very moderate. Her pastry is made fresh every day, and she is prepared to take orders for wedding cake, which will be properly packed and sent all over the country. She also keeps on hand a fresh assortment of confectionery, tobacco and cigars. Mrs. Perkins, who is a native of

ST. CLAIR BROS. & CO.**Manufacturers of Fine Confectionery,****And JOBBERS OF NUTS, CIGARS, Etc. GOODS PURE AND FRESH,****Telephone Connection. 741 MAIN STREET, ROCKLAND, ME.**

The high reputation held by the productions of Messrs. St. Clair Bros. & Co. is not the result of chance or of any "lucky hit," but has been brought about by the persistent following of strictly honorable and legitimate methods, for the firm make it a point to use the best obtainable materials, carefully supervise all the details of manufacture, provide the most improved facilities, and employ experienced and careful assistants. Their establishment is located at 741 Main Street, and comprises three floors, each 1200 square feet in area, the business being as comprehensive as it is extensive. Confectionery of all descriptions is manufactured, and nuts, cigars, etc., dealt in. An exclusively wholesale business is done, the largest orders being filled at short notice, and no pains spared to fully satisfy the most fastidious customer.

The firm is composed of Messrs. A. P. and A. A. St. Clair and N. B. Allen, all of whom are natives of South Hope, Me., and give close personal supervision to the more important details of the business. They employ eight assistants and constantly strive to improve the service rendered, and propose to fully maintain the leading position now held among representative confectioners of Rockland. These gentlemen are all well known throughout this city. Mr. A. P. St. Clair is Alderman for Ward 1, and Mr. N. B. Allen Councillor for Ward 2.

Montville, Maine, has been in this line of business since 1861, and certainly has had experience enough to be amply qualified to suit the public. She employs four careful assistants, who are prompt and attentive to all customers. The premises are 35x60 feet in dimensions and located on the ground floor, the doors of which are open from 4 a. m. to 12 p. m. in summer and from 6 a. m. to 12 p. m. in winter. Mrs. Perkins makes a specialty of oysters, which she serves in any form, and in a manner hard to equal.

H. O. GURDY & Co., Manufacturers of Lime & Dealers in Groceries and Provisions, Rockland, Me. It is obvious that those dealing in building materials must occupy a very important place in the community, for building is constantly going on, and the demand for Lime, etc. is correspondingly great. Prominent among those using these commodities are H. O. Gurdy & Co., who are manufacturers of Lime. They have three Lime Kilns and have capacity for 120,000 casks, 60,000 casks were used in 1890. Employment is afforded to twenty-five men in this business. Messrs. Gurdy & Co. are also dealers in Groceries and Provisions. Their stock contains a full and selected assortment of Choice Family goods which are offered to their customers on the most liberal terms. The premises are located on Camden St. Two floors and basement are occupied, 30x50 feet in dimensions. Two assistants are employed in the store. Mr. H. O. Gurdy is a native of Massachusetts, S. H. Gurdy was born in New Hampshire. This business was started in 1881, and its success has been gained by honorable dealings.

DAY & MORSE, Makers and Repairers of Machinery, Rockland, Me. Every consulting engineer of long experience can readily recall many cases where excellent engines and pumps failed to give satisfaction on account of the unskilful manner in which they had been set up, and it is a fact that every steam user should know and bear in mind that the efficiency, the economy and the durability of steam power and steam heating plants, pumping and other kinds of machinery, shafting, etc., are all dependent in a great measure upon the style in which they are arranged and adjusted. In this connection we may properly call attention to the service offered by Messrs. Day & Morse, makers and repairers of machinery, for they give particular attention to the setting up of engines, pumps, etc., and have the necessary experience, skill and facilities to accomplish thoroughly satisfactory results. A large force of competent

assistants is employed, and commissions can be executed at very short notice. Messrs. Day & Morse have the entire charge of the constructing and repairing of the Lime Rock Railroad's rolling stock, and they have located their works on the line of the railroad on that account. A feature of the business is the doing of gas, water and steam piping to order, and the firm are prepared to furnish all goods pertaining to gas and steam fitting, including pipe and steam fittings, rubber and hemp packing, etc., together with waste, lubricating oils, emery cloth, belt lacings and other mill and machine shop supplies. The shop is located on the line of the Lime Rock R. R., off Park street, the premises being spacious and thoroughly equipped. The business was founded in 1886 by Mr. H. C. Day, who became associated with Mr. M. A. Morse under the existing firm-name in 1889. Both partners are natives of Rockland and are widely known throughout this section, especially in mechanical circles.

W. A. SMITH,

PHOTOGRAPHER,

Rockland, Maine.

We have no hesitation in saying that those who wish to get absolutely first-class photographic work at moderate price, cannot possibly do better than to visit the spacious and well equipped studio of Mr. W. A. Smith. His rooms which measure 1400 square feet are located on the third floor of the Union Block No. 368 Main street, Rockland. Mr. Smith who is a native of Winterport, Me., founded this business in 1880, and has become well and favorably known as a superior photographer and an artist in Crayon Work. Mr. Smith is familiar with all the details of his business and the most approved methods of producing the most perfect likeness. It is time and money thrown away to patronize those who strive only to make pretty pictures for when we wish a picture of our friends we desire a correct likeness of them as they are. We feel confident that all branches of the work done here will give satisfaction in every respect.

WENTWORTH & CO., Boots, Shoes and Rubbers, 338 Main St., Rockland. One of the oldest and most generally accepted of the many health rules laid down by physicians is "keep the head cool and the feet warm," and certain it is that as long as the head and feet are comfortable the rest of the body may generally be safely left to take care of itself. But there is no such thing as having your feet comfortable as long as you wear unsuitable or ill-fitting shoes and hence it is well worth while to use careful discrimination in the selection of footwear even if fashion and appearance be left out of the question altogether. There is no need of that omission however for it is possible to obtain shoes that are stylish as well as easy, and that fit perfectly and yet cost but a fraction of what custom-made footwear would, and one excellent place at which to get them is at the store conducted by Messrs. Wentworth & Co., No. 338 Main St. This firm carry on a business established by Mr. T. A. Wentworth, away back in 1855, and rank with leading boot and shoe houses of this section of the State. A very large and extremely varied stock is carried and the assortment of sizes and widths is so complete that the most difficult feet can be fitted; while the most fastidious tastes can be suited as the latest novelties in fashionable footwear are at hand to choose from. Bottom prices are quoted on all the goods handled and prompt and courteous attention is assured to every caller.

C. B. EMERY, Sign and Fresco Painter, Rockland Maine. In Sign and Fresco Painting as in everything else, skill and experience are necessary to secure good work. It does not cost a great deal to have painting done properly, and Mr. C. B. Emery has every facility for doing work well and at moderate prices. He uses no inferior paints as may be known from his reputation for producing thoroughly satisfactory results both as to the manner in which the labor is performed and in the wear of the colors used. He can point to many signs in this vicinity as specimens of his skill and taste, and he has also had much experience in decorating and frescoing. The premises used for this business are located on the second floor of No. 280 Main St., Rockland and will measure 18x40 feet; Mr. Emery who is a native of Rockland, established this business in 1883 and he can refer to many in this City who have engaged his services and speak in the highest terms of his ability. Employment is afforded to three competent assistants who are prompt in attending to customers and orders.

ALMON BIRD, Lime Manufacturer, also dealer in Groceries, and Provisions, etc., 733 and 737 Main St., Rockland, Maine. The business carried on by Mr. Almon Bird came into his possession as late as 1891, but it is one of the oldest and most firmly established enterprises of the kind in Rockland, its origin dating away back to 1860. The original proprietors were Messrs. Ames & Rankin, they being succeeded in 1875 by Messrs. Ames & Co., In 1889, Mr. G. A. Ames assumed sole control and gave place to the present owner two years later. Mr. Bird is a manufacturer of lime and a dealer in groceries, provisions, and family stores in general; his store being located at Nos. 733 and 737 Main St., and a very carefully chosen stock being carried, kilns are operated, and 12 men are employed in the manufacture of lime, together with three coopers, and the annual production amounts to 40,000 casks. The lime is of uniformly excellent quality, comparing favorably with any of similar grade and Mr. Bird is prepared to quote the lowest prevailing rates, and to fill the heaviest orders at short notice. The bulk of the product is shipped to New York, quite an extensive fleet of coasters being utilized. In the retail department of the business the service is equally satisfactory; callers being assured prompt and courteous attention and dependable goods being furnished at bottom prices.

H. B. WEBBER, Groceries and Provisions, 147 Main Street, Rockland. As most of us have to work pretty hard for what money we get we are not to be blamed for doing our best to get full value in exchange for every dollar we spend, and as value is made up of quality no less than of quantity, we attach as much importance to a dealer being reliable as we do to his quoting bottom prices. Therefore when we recommend the store conducted by Mr. H. B. Webber to our readers and say that his prices are always in accordance with the lowest market rates, we tell only half the story,—the other half being that the goods furnished by him are strictly and uniformly reliable, they proving just as represented in every respect. Mr. Webber is a native of Trenton, Maine, and in 1890 succeeded Mr. A. T. Sherman, who had carried on the business since 1888. The premises made use of are located at No. 147 Main St. and contain a very carefully selected stock of Fancy Staple Groceries, Provisions, Teas, Coffees, Spices, Canned Goods, etc., together the leading brands of Tobacco, choice Cigars, and pure and finely flavored confectionery. Family trade is made a leading specialty, orders are promptly and accurately filled, and no trouble is spared to fully satisfy every customer.

W. T. HEWETT, Baker, Rockland, Maine. The establishment now conducted by Mr. W. T. Hewett, is well worthy of prominent and favorable mention, for the entire community are interested in an enterprise which has for its object the furnishing of nutritious and palatable bread, cake and pastry to the public at moderate rates, this is just what Mr. Hewett is prepared to do, as a visit to his store and a trial of his productions will prove to the satisfaction of the most skeptical. This gentleman was born in Rockland and is well known throughout this city. He began business in 1860, and now occupies premises at 500 Main St, covering an area of some 1000 square feet, they being equipped with all necessary facilities to carry on operations, to the best advantage. Employment is given to five competent and careful assistants and no pains are spared to produce goods that will suit the most fastidious, the material being carefully selected and the various details being given close personal supervision by the proprietor who is thus enabled to guarantee that his products shall prove just as represented. Prompt and courteous attention is assured to every caller, and the stock is so frequently renewed as always to be fresh and tempting, while the prices quoted are as low as can possibly be named on articles of equal excellence.

JOHN LONGLEY, Rigger, Atlantic Wharf, Rockland Maine, Mr. John Longley has carried on operations in Rockland as a rigger for about 17 years, but although that is quite a long time it by no means comprises his entire experience in this important line of industry, he having been engaged in it at Thomaston for 21 years before coming to this city. So important a maritime State as Maine naturally contains many Riggers, some of whom have a high and extended reputation, but not one ranks in this respect higher than does Mr. Longley for, to use the words of one who has had business relations with him for many years, when Longley does a thing it is done right, there is no guess-work about it; no covering up of poor stock, and no "soldiering" of any kind. It is done honestly throughout and as well as he knows how to do it,—not a rigger in this country has a more complete knowledge of his business." Such being the case it is unnecessary for us to go into detail concerning the character of his work, suffice it to say it is first class in every respect, and moderate charges are made in every instance. A loft having an area of 5,000 square feet and located at Atlantic Wharf is utilized; 6 competent assistants are employed.

E. P. SULLIVAN.

W. H. WAKEFIELD.

ROCKLAND NEWS CO.

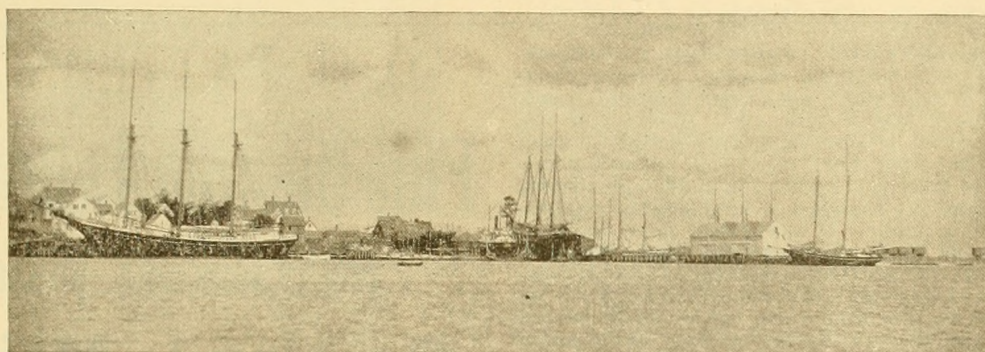
Successors to O. S. ANDREWS.

No. 425 Main Street, ROCKLAND, MAINE.

**School and Office Supplies, Periodicals,
BOOKS and STATIONERY.**

Wall Paper and Window Shades,

PICTURE FRAMING DONE TO ORDER.



SNOW & CO.'S SHIP YARD AND MARINE RAILWAY.

I. L. SNOW & CO., Ship Builders and Marine Railways. Dealers in Materials for Repairing Vessels. Duck, Cordage, Oakum, Paints, Oils, Copper Paints, Corn, West India Goods, Groceries and Provisions, Rockland, Maine. The undertaking carried on by Messrs. I. L. Snow & Co., is deserving of particularly prominent mention, not only because of its comprehensiveness and importance but also because of its long standing and the fact that it is one of the most truly representative enterprises now located in this city. It was inaugurated upward of 30 years ago, operations having been begun in 1860 by Messrs. Snow, Farwell & Co., and the firm name subsequently was changed to Snow, Pearsons & Co., and again to Snow & Pearsons, the present firm being formed in 1886. It is composed of Messrs. Israel L., Richard K., and Israel Snow, all

of whom were born in Rockland and are far too well known in business and social circles to render extended personal mention at all necessary. The business conducted by them may be divided into two departments, the firm being ship builders and dealers in materials for repairing vessels, and also as ship chandlers, this department being largely devoted to supplying their own ships. Their shipbuilding and repairing plant includes marine railways with capacity of 600 tons register, and they are prepared to do all kinds of vessels joiner work, iron work and caulking at short notice and at moderate rates. Duck, cordage, oakum, paints, oils, copper paints, etc., will be supplied in quantities to suit at bottom prices. They are also importers and dealers in salt; and all orders large and small are assured prompt and careful attention.

WM. P. HURLEY,

MANUFACTURER OF

ROCKLAND LIME,

Water Street, Rockland, Maine.

A. J. BIRD.

A. D. BIRD.

H. G. BIRD.

A. J. BIRD & CO.**Manufacturers of Lime,**

DEALERS IN

Free Burning and Hard White Ash, COAL, Hard and Soft
Lehigh and Cumberland WOOD,

PLASTERING HAIR, BALED HAY, AMERICAN AND ENGLISH CEMENT,

FLOUR, GROCERIES and Provisions.

TELEPHONE CONNECTION.

THE THORNDIKE, Berry Bros., Proprietors, B. R. Andros, Manager. First class Livery, Hack, Boarding and Sale Stable connected with the House. Rockland, Me. The "Thorndike House," or the "Thorndike," as it is more commonly called, is Rockland's representative hotel and well deserves that distinction for there is not a hotel in Maine more liberally and progressively managed or more highly regarded by the traveling public. It was opened some ten years ago by Messrs. H. C. Chapman and Berry Brothers, and in 1888 came under the sole control of Messrs. Berry Brothers, this firm being composed of Messrs. F. H. and C. H. Berry, both of whom are natives of Rockland, where they are very prominent in both business and social circles. The Thorndike is managed by Mr. B. R. Andros, an experienced hotel man thoroughly conversant with the latest developments of modern hotel keeping and assiduous in his efforts to promote the comfort and happiness of guests. Mr. Andros realizes that the best appointed and most liberally conducted hotel will fail to give even ordinary satisfaction unless the service be in keeping with the other accommodations, and hence he employs a large force of thoroughly competent assistants and insists upon guests being treated courteously at all times and under all circumstances. Some of our readers may consider it superfluous to mention this fact, courteous treatment being obviously the due of every patron of a first-class hotel, but experienced travelers know that polite and attentive service is by no means so common as it might be and will agree with us in considering the certainty of receiving it one of the most prominent of the Thorndike's many advantages. The hotel building is a handsome and finely arranged structure, containing 100 guest-rooms and advantageously located at the corner of Main and See Streets. Its equipment includes all modern conveniences, such as elevator, electric bells, steam heat, etc., and there is an excellent billiard parlor and a first-class barber shop in the house, while one of the best livery, hack, boarding and sale stables in the State is connected with the hotel. The *cuisine* will not suffer by comparison with that of any other Maine hotel, and the service at the table is exceptionally prompt and efficient. Every train and every steamboat arriving at Rockland is met by a carriage from this house, so that no matter what the hour of arrival may be guests are relieved from all anxiety respecting the transportation of themselves and their baggage.

D. O. PATTERSON,
Fine Custom Tailoring,
 OPP. THORNDIKE HOUSE,
Rockland, Maine.

ARTHUR SHEA, Practical Plumber, drainage and ventilation a specialty, 481 Main street, opposite Lindsey House, Rockland, Me. Notwithstanding the popular belief on the subject, it is safe to assert that generally speaking the city is more healthful for residence than the country, for the careful researches of physicians and others have demonstrated the fact that the average duration of life is greater among those living in the cities than among those whose home is in the country. The reason given for this remarkable fact is, that more attention is paid to drainage in the cities, and that the water supply from pipes is not so apt to be poisoned by organic matter as is that drawn from wells—by far the most dangerous source from which water can be obtained. City residents very generally appreciate the importance of having their plumbing etc., done by skillful men, and as such are by no means too common, we take pleasure in making mention of the facilities possessed by Mr. Arthur Shea, doing business at 481 Main street, opposite Lindsey House, for he is a practical plumber, giving special attention to drainage and ventilation. He is also prepared to set up water closets, bath tubs, pumps, and all kinds of water fixtures for public or private houses in the best manner, and to attain results that will surely give permanent satisfaction. All necessary tools and appliances are at hand, to enable orders in city or country to be promptly filled at the lowest possible cost. A specialty is made of furnishing and setting up the "Gurney" Heater, for heating private and public buildings by hot water.

SHERMAN, GLOVER & CO.,

221 and 223 Main Street.

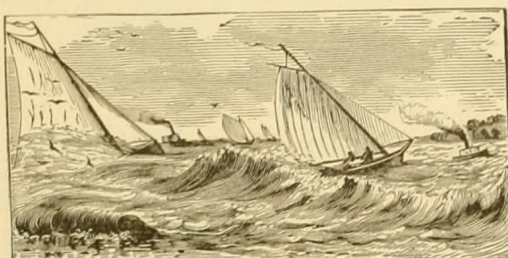
Contractors and Builders,

AND DEALERS IN ALL KINDS OF

Long and Short Lumber, Doors, Sashes, Blinds, Door and Window
Frames, Clapboards, Shingles, Etc.

G. A. SHERMAN.
W. B. HATCH.
T. B. GLOVER.

Rockland, Maine.



J. B. LORING, Boat Builder, Hurley's Wharf Rockland, Me. Mr. J. B. Loring began operations as a boat builder in Rockland in 1873, although he has been identified with the business for many years, having carried on operations in Thomaston from 1854 up to the time of his removal to this town. Mr. Loring was born in Perry, Maine, and held a captain's commission during the rebellion, he being in command of Company B, First Maine Cavalry. He is very generally and favorably known throughout this part of the State, and his reputation as a skilful and reliable yacht and boat builder is by no means confined to this section; the fast and able craft designed and built by him having secured him many commissions from outside parties as well as from residents of Rockland and vicinity. Whatever is done at his shop is well-done; carefully selected material is used, reliable assistants are employed and all work is fully guaranteed to prove as represented in every detail of material and workmanship, moderate charges are made, and except in the business season orders can be filled at very short notice. Mr. Loring make a specialty of fancy pulling boats, private yachts, and runs a branch at Thomaston. His boats are used almost exclusively at Bar Harbor. His yachts and fancy pulling boats have taken first prize at different times showing that he is among the leading boat builders of the present time.

ROCKLAND Commercial College, Rockland, Maine. Modern Methods. Thorough Work. Skilled Instructors. Low Expenses. A Chicago newspaper recently attempted to solve the problem concerning the actual value of the instruction given at business colleges, by commissioning several reporters to interview the more prominent merchants and manufacturers in that city on the subject, and the result goes far to justify the claims of those institutions, for eighty per cent of those interviewed endorsed them warmly; thirteen per cent

gave them qualified approval, and only seven per cent. condemned them as useless. But as one merchant expressed it "It all depends upon the college. Some of these business schools are mere catch-penny institutions which give absolutely no valuable return for money received; others are deserving of every encouragement from parents and from the business community." Another merchant said: If I had a son I should most certainly send him to a commercial college, but not to Chicago, for although there are some excellent institutions of that kind here, their usefulness is impaired by pupils being exposed to temptations and distractions unavoidable in every large city. There are equally good schools in much smaller cities where the surroundings are far more advantageous." An excellent example of a school of this kind is afforded by the Rockland Commercial College, this being the largest and best equipped institution of the kind in Maine, and equal to any in the country, while its location is simply perfect from every point of view, including economy, for the difference in the cost of living between Rockland and larger cities will more than pay the cost of six months tuition. Day and evening instruction in all business and academic studies is given by a corps of instructors second to none, the teachers being permanently employed and giving their entire attention to the welfare of students. The school year begins the first Monday in September of each year, and continues until July, but students of either sex will be admitted on any school day and may receive instruction in such branches as they choose; special advantages being offered to those desiring to qualify in the shortest possible time and at a minimum of expense for teaching in public schools, and also to those wishing to study shorthand and typewriting. Instruction in penmanship is another prominent speciality; two expert penmen being constantly employed and giving daily instruction to pupils in all departments of the college without extra charge. The institution is most advantageously located in Pillsbury block, the rooms being admirably lighted and ventilated, commodious and well furnished. The proprietors and principals of the college are Mr. A. Howard and Miss L. Hills; Mr. Howard having charge of the commercial course of studies and Miss Hills of the academic. Interested visitors are always welcome and will be given full opportunity to personally investigate the workings of the institution; while those who are unable to call may obtain a comprehensive catalogue and any special information that may be desired by sending a letter or postal card addressed to Commercial College, Rockland, Maine.

ROCKLAND SAVINGS BANK,

ROCKLAND, MAINE.

E. H. LAWRY, PRESIDENT.

E. D. SPEAR, TREASURER.

TRUSTEES AND MANAGERS:

JOHN S. CASE, E. R. SPEAR,
A. J. BIRD, SAMUEL BRYANT,
W. H. TITCOMB, G. M. BRAINERD,
E. H. LAWRY.

Exhibit September 5, 1891:

| LIABILITIES: | |
|--------------------------------------------------|--------------|
| Deposits, - - - - - | \$804,426.07 |
| Reserve Fund, - - - - - | 11,833.85 |
| Profits, - - - - - | 14,920.25 |
| | \$831,180.17 |
| RESOURCES: | |
| City and County Bonds of Maine, - - - - - | \$16,150.00 |
| City and County Bonds of other States, - - - - - | 25,000.00 |
| Railroad Bonds, - - - - - | 287,432.30 |
| Water Company Bonds of Maine, - - - - - | 54,950.00 |
| Other Corporation Bonds, - - - - - | 23,115.00 |
| Corporation Stock, - - - - - | 1,200.00 |
| Railroad Stock, - - - - - | 1,470.00 |
| Bank Stock, at par, - - - - - | 69,095.00 |
| Loans on Collaterals, - - - - - | 240,776.94 |
| Loans on Real Estate, - - - - - | 76,889.00 |
| Real Estate Investment, - - - - - | 13,000.00 |
| Premium Account, - - - - - | 20,100.00 |
| Expense Account, - - - - - | 568.88 |
| Cash on hand and on deposit, - - - - - | 11,433.05 |
| | \$831,180.17 |

ROCKLAND NATIONAL BANK.

PRESIDENT, JOHN S. CASE. CASHIER, G. HOWE WIGGIN.

DIRECTORS:
JOHN S. CASE, WM. H. GLOVER, E. H. LAWRY, WM. T. COBB,
W. S. WHITE, FRED W. WIGHT, WM. W. CASE.

Report of the Condition of the Rockland National Bank, at Rockland, in the State of Maine, at the close of business, July 9, 1891

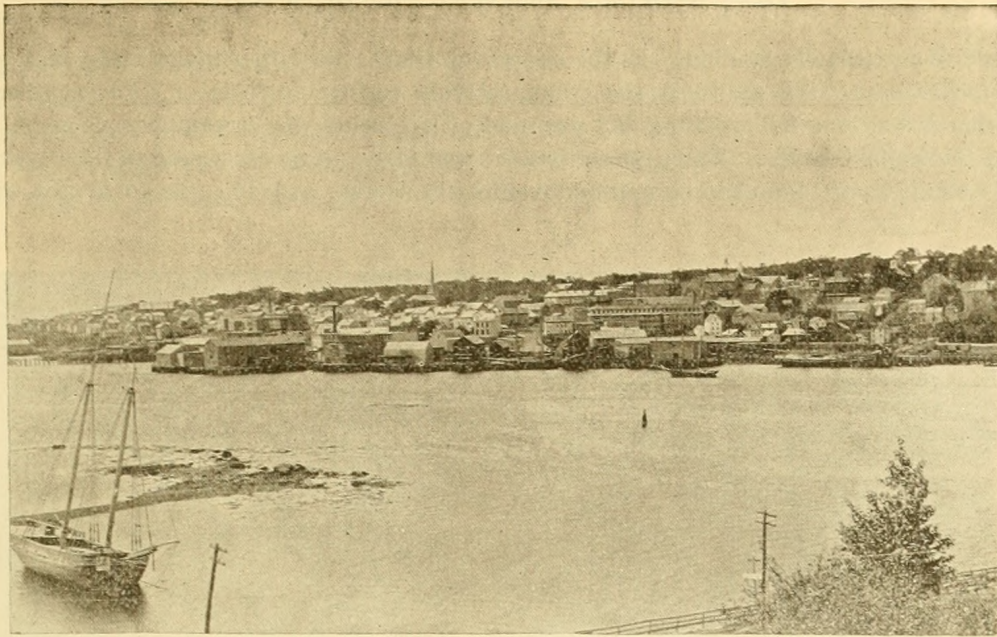
| RESOURCES: | LIABILITIES: |
|--------------------------------------------------------------------------|---------------------------------------------------|
| Loans and discounts, \$385,109.30 | Capital stock paid in, \$150,000.00 |
| Overdrafts, secured and unsecured, 793.06 | Surplus fund, 50,000.00 |
| U. S. Bonds to secure circulation, 50,000.00 | Undivided profits, 26,070.47 |
| Stocks, securities, claims, etc., 9,056.94 | National bank notes outstanding, 45,000.00 |
| Due from approved reserve agents, 41,455.99 | Dividends unpaid, 3,006.00 |
| Due from other National Banks, 8,144.92 | Individual deposits, subject to check, 229,890.95 |
| Banking-house, furniture and fixtures, 5,000.00 | Demand certificates of deposit, 12,976.54 |
| Current expenses and taxes paid, 12.10 | Certified checks, 50.00 |
| Checks and other cash items, 14,232.24 | Due to other National Banks, 2,703.60 |
| Bills of other Banks, 13,518.00 | Due to State Banks and bankers, 5,710.17 |
| Fractional paper currency, nickels and cents, 118.03 | Notes and bills re-discounted, 20,000.00 |
| Specie, 15,717.15 | |
| Redemption fund with U. S. Treasurer, (5 pr ct. of circulation) 2,250.00 | |
| Total, \$545,407.73 | Total, \$545,407.73 |

STATE OF MAINE, COUNTY OF KNOX, ss {
I, G. Howe WIGGIN, Cashier of the above named bank, do solemnly swear that the above statement is true, to the best of my knowledge and belief.
G. HOWE WIGGIN, Cashier.

Subscribed and sworn to before me, this 18th day of July, 1891.
N. T. FARWELL, Notary Public.
Correct—Attest: JOHN S. CASE, E. H. LAWRY, FRED W. WIGHT, } Directors.

BERRY BROS. & COMPANY, Livery, Sale, Hack and Boarding Stables (Connected with Thorndike Hotel), 327 Main Street, Rockland, Me.—It is unfortunate that everybody cannot keep a team of their own, for carriage driving is as healthful as it is enjoyable, and will often do more to brace a man up, drive away the blues and make him eat well, sleep well and work well than all the drugs to be found in the best stocked pharmacy in the city. The next best thing to owning a team is to have the use of one occasionally, and therefore Messrs. Berry Bros. & Company are, in one sense of the word, public benefactors, for they have a stable full of desirable teams, and any person may have the use of one of them for a moderate amount of money. Of course they are in the business to make money, but still they are fairly entitled to the thanks of the public, for they furnish unusually

satisfactory turnouts, at low rates also—a combination all the more praiseworthy by reason of its rarity. This stable, which is located at 372 Main Street, is one of the largest in the state, and contains 100 stalls. It was originally established by Jno. T. Berry, the name being changed to J. T. & W. Berry, and so continued to 1868, when the style became Berry Bros. In 1890 Mr. D. M. Murphy was admitted as partner to the business, since which date the firm name has been Berry Bros. & Company, the individual members of this firm being C. H. and F. H. Berry and D. M. Murphy, all of whom are natives of Rockland. They do an extensive livery, sale, hack and boarding business, and employ fifteen competent assistants, all orders being assured prompt and careful attention. The proprietors of this popular stable are well known throughout the city, and rank among our reliable business men.



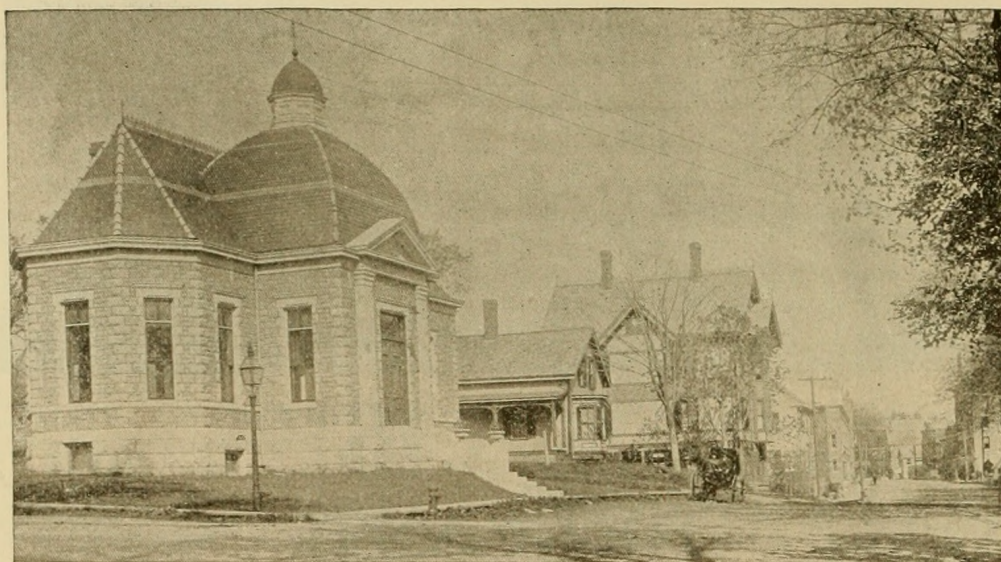
BIRD'S-EYE VIEW OF BELFAST FROM EAST SIDE.

BELFAST.

A very large portion of the cities of Maine have beautiful, sightly and healthful locations,—indeed it is said that no other state in the Union even approaches Maine in this respect,—so that it is no light praise to say that Belfast is one of the most beautifully located cities in the Pine Tree State; but such it is, and when one has visited the place and becomes familiar with the many attractions to be found on every side, he understands more clearly than would otherwise be possible the pride and the affection which practically all the old residents of Belfast feel for the city of their birth or their adoption.

The beauties of Penobscot Bay have been so often described in prose and verse, and the charms of the Penobscot River have been eulogized so frequently and so warmly, that the best way to give in a few words an idea of the loveliness of Belfast's situation is to say that no other spot in the entire Penobscot region is more picturesque and attractive. The city is located at the northwestern angle of Penobscot Bay, about 20 miles from its mouth, and about 10 miles west of the mouth of the Penobscot River, the portion of Penobscot Bay bordering on Belfast being known as Belfast Bay. The harbor is spacious and well protected, and is very seldom closed by ice, steamboat communication with Portland and Boston being kept up all the year round by the powerful boats of the Boston & Bangor Steamship Company. The principle stream is the Passagassawakeag River, which is navigable to a point three miles from its mouth, where there is a small village most appropriately called "Head of the Tide." This river empties into Belfast Bay, and the main business portion of the city is located at its mouth on the west side of the stream, although there is some business carried on on the east side. Belfast possesses some excellent water powers, most of which are furnished by the Goose River, which empties into the bay opposite the city. A smaller stream, known as Little River, also furnishes several water powers. It is unnecessary to say that the name of the largest river is of Indian origin, for no one but a savage to whom time was of no value would ever thought of naming a stream "Paasaggassassawakeag,"

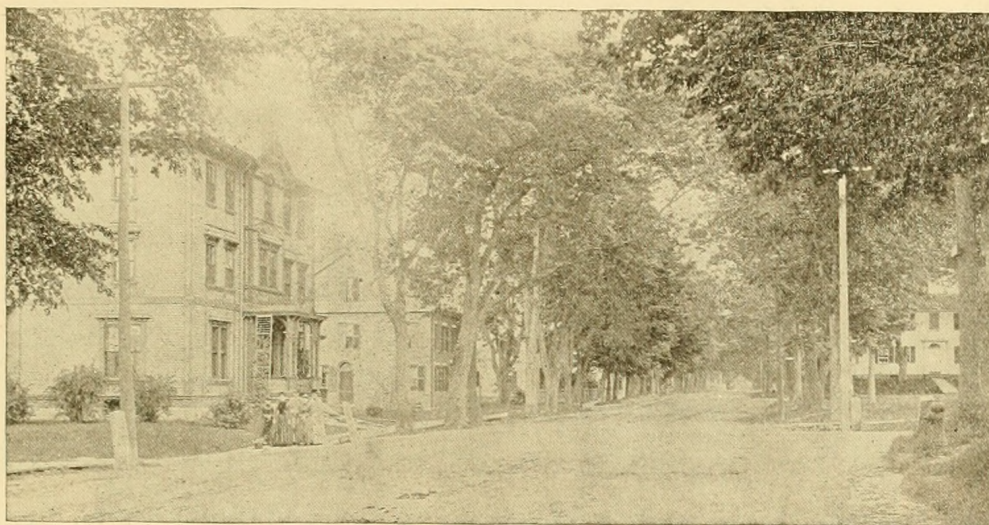
as the name was originally spelled. In the course of years the superfluous "a's and s's" were dropped, until the spelling assumed the comparatively endurable form of "Passagassawakeag," but even that is too long for working day use, and of late years the stream has come to be generally called the Belfast River. The first settlement was made on the east side of the river, but the west side was afterward found to be more convenient of access, and so came to be the site of the



HIGH STREET AND BELFAST FREE LIBRARY.

city proper. The business portion of Belfast is quite compact, and a large portion of the buildings are substantially built of brick. Much of the beauty of the city is due to the fact that it is built along an undulated hill, rising gradually from the water, the summit of the highest street being 178 feet above tide water. The view from this point is very extensive, and includes the lofty peaks of Mount Desert, as well as the many charming islands, headlands and other points in Penobscot Bay. The residential streets are broad and well kept, and in most cases are shaded by the noble elms and the stately maples which are so familiar and so dear to every New Englander. The city streets are well lighted, gas having been superseded by electric arc lights, and all the better class of retail stores fronting on the principal thoroughfares are also brilliantly illuminated, giving the business portion a very bright and cheerful appearance, especially during the long winter evenings. There is a good water supply, and it will not be a great while before an excellent sewerage system will be in operation, a system having been adopted by the municipal authorities and a portion of the sewers built. The location of the city is such as to provide quite efficient natural sewerage, and the record of Belfast proves it to be a very healthful centre of population. The outline of the township is quite regular, and its area is quite large, the dimensions in an easterly and westerly line being about eight miles, by about five and a half miles from north to south. There are three post offices in town—Belfast, City Point and Waldo—and the various sections of the township are otherwise designated as "Head of Tide," "Poor's Mills," "East Side" and "City Point." The township is bounded on the north by Waldo and Swanville; on the east by Searsport; on the south by Belfast Bay and Northport; and on the west by Belmont and Morrill. The surface is uneven, and quite high hills exist in the southern and western parts, and the rock is generally granitic in its character, and is quarried to some extent.

Belfast is 109 miles from Portland, direct, and 129 miles via the Maine Central R. R. It is 30 miles from Bangor direct, and 125 miles from Eastport. Boston is distant 191 miles, and may be reached by the boats of the Boston & Bangor Steamship Company, which connect at Belfast with a steamer for the islands in Penobscot Bay, this route being largely utilized by pleasure tourists during the summer months. And many tourists are perfectly content to stop at Belfast during

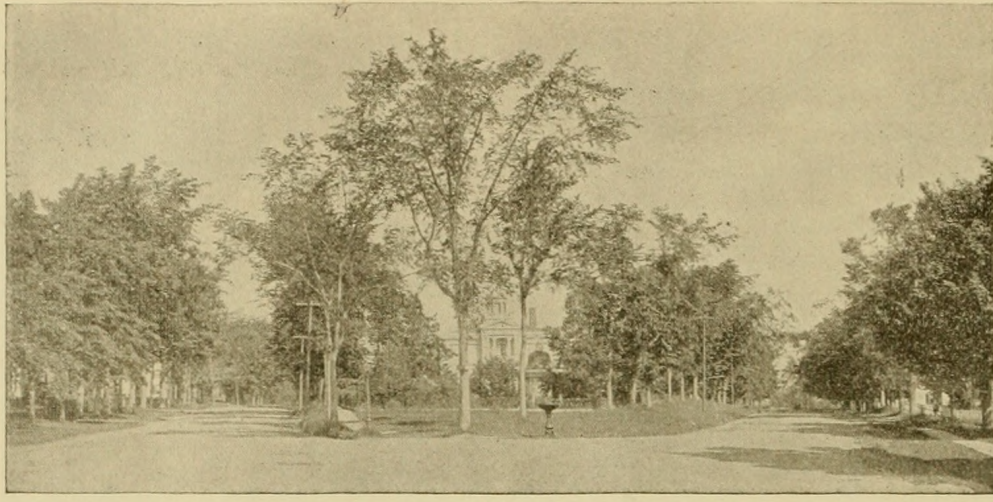


CHURCH STREET, SHOWING RESIDENCE OF DR. BROOKS.

their vacation season, which is not at all surprising when one considers the many advantages possessed by the city and its suburbs as a summer resort. The salt water fishing is not surpassed by that of any other place along the neighboring coast, and the fresh water fishing is by no means to be despised, for at Lake Quantecook are many black bass, voracious pickerel and hungry perch; at Picher Pond there is also good fishing, and in the many brooks throughout this region are numerous trout, but candor compels the statement that the latter are small and shy, and the amateur fisherman who depends upon them for a meal is apt to go hungry, for the supply is pretty sure to fail at the most critical moment. This, however, is a characteristic of trout in all but the most uncivilized regions, and will not be scored as a point against Belfast as a summer resort by any but the most unsophisticated anglers. It is impossible in these columns to even catalogue the many beautiful drives that may be taken throughout this region; the various excursions by steam, sail or row boats; the opportunities for bathing, walking and riding; the chances for camping out and picnicing,—suffice it to say that Belfast caters satisfactorily to the tastes of all summer pleasure seekers, and that those who spend one season here need no persuasion to induce them to come again when occasion permits.

There are several excellent hotels in the city and various boarding houses for those who do not like the expense or the publicity of hotel life, while many of the farm houses near to or remote from the business centre receive boarders and are tenanted by jolly, lively companies every season. Belfast is easily and quickly reached by either boat or rail, and enjoys good mail service and satisfactory telegraph service—points which are especially appreciated by business men who need and who propose to take a vacation, but are so circumstanced as to make it inexpedient for them to get beyond the reach of quick and certain intelligence.

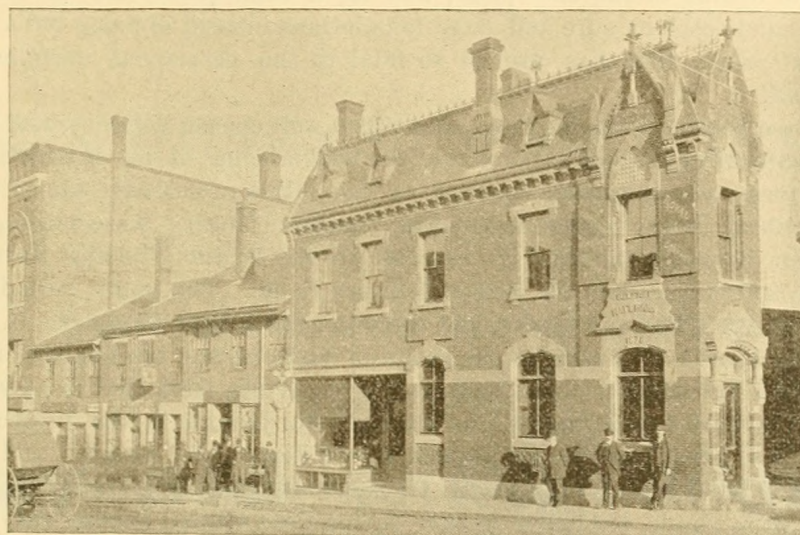
Belfast has enjoyed the advantages of railway facilities for about twenty-two years, the line reaching the city being now known as the Belfast branch of the Maine Central Railroad. The train service is very good, and connection is made at Belfast with steamers for Castine, and with stages daily for Northport, Lincolnville, Camden, Rockland, Searsport, Stockton, Belmont, Searsmont and Liberty. The general character of a manufacturing centre is always determined, to a



JUNCTION OF CHURCH AND HIGH STREETS, SHOWING RESIDENCE OF G. W. BURKETT.

large degree, by the nature of its leading industry, and therefore there has been a marked change in the distinguishing characteristics of Belfast since the decline of American shipping interests caused the ship-building industry to lose the pre-eminent position it long held, and obliged those cities and towns which had depended very largely upon it for their support to engage in new occupations, which naturally attracted a different class of people and hence brought about radical changes in the habits of thought and methods of living of the community. For many years Belfast was very largely engaged in ship-building, this industry becoming of importance here shortly after the war of 1812, and steadily increasing in magnitude until it was far greater and far more remunerative than any other business carried on in this region. It continued to be the chief industry of Belfast for about a half a century, or from 1816 to the war of the Rebellion, and many of the fastest among the famous American clipper ships were built at this port. The ships of that period were as a rule smaller than the three-masted schooners of to-day, but still among the many vessels launched at Belfast were a score or more that would be considered of very fair capacity now, they exceeding a thousand tons burden. The largest vessel ever built here was the *Chandos*, launched in 1869, and being of 1506 tons burden. Although Belfast is no longer an important ship-building centre, there is still a good deal of ship-building and ship-repairing done here, there being three ship-building concerns in town, together with several ship-smiths, sail-makers and other artisans whose work is intimately associated with ship-building and refitting. There is a good marine railway at Belfast, and owing to the excellent accommodations, the central location of the port and the character of the work done, the city is a favorite among ship-owners and ship masters who wish to have repairs made. Quite a number of vessels and boats are built here, and the present tendency is strongly towards a revival of this historic industry. It would be rather difficult to determine with any certainty the most important industry of the Belfast of to-day, for various standard lines of manufacture are largely carried on, and if one surpasses

another in a certain respect it is surpassed by the other in some respect, making the task of selection of which is entitled to the supremacy by no means easy. Nor is that question of much practical importance, the main point being that all the noteworthy industries of the city are ably conducted and are adding steadily to her wealth, and of late years to her population also. Among the leading commodities manufactured, arranged in alphabetical order, are axes, boots and shoes,



SOUTHWEST SIDE MAIN STREET.

boxes, carriages, clothing, confectionery, cooperage, doors, sash and blinds, castings in iron and in brass, granite, harnesses, leather board, machinery and tools, marble work, patent medicines, patterns and models, picture frames, saw cutting tools, smith work, taxidermists' work, wood work, etc., the above being exclusive of vessels, sails and such other articles as have been already mentioned. The manufacture of clothing for the trade is one of the most extensive and most promising of the industries carried on here, and in the opinion of many experienced and unprejudiced judges is destined to develop far beyond its present status. It already gives employment to hundreds of hands in the city and suburbs, and its growth has thus far been very gratifying. We cannot leave the subject of Belfast's manufactures without saying a word or two in favor of Belfast axes and hatchets, for they are famous for their uniformly excellent quality and are very generally known throughout the country. Some of the other tools made in this city are also leading favorites wherever they have been introduced, and Belfast machinery has a high and well earned reputation for efficiency of design, excellence of material and thoroughness of construction. The stores of Belfast are worthy of detailed consideration, but lack of space forbids such being given them here, and we would refer the reader to the sketches of some of the more prominent of them to be found in the pages following this general mention of the city. Belfast is the trade centre for a large extent of country, especially since the local Board of Trade secured such changes in the time-table of the railway as to enable people to come to town, make their purchases and return home with their goods the same day. The stores of the city comprise establishments devoted to practically every legitimate line of trade, and any standard commodity can be bought here in any desired quantity at a price that will compare favorably with any quoted on similar goods in this section of the state.

Among the manufacturing concerns of Belfast, mention should have been made of the Belfast Gas Company, which supplies a good quality of gas at fair rates, and of the Belfast Electric Company, which illuminates the business streets by means of arc lights, and also illuminates some of the principal stores and other buildings. Belfast contains many societies, among which about all the leading fraternal orders are represented, but in many respects the most important although the youngest of these societies is the Belfast Loan and Building Association, whose organization was largely due to the local Board of Trade. The managers have "made haste slowly" in the carrying out of the details of the enterprise, and as a consequence its development has been gradual and solid, and rests on sure and fixed foundations instead of being built up in the "Jack and the beanstalk" style that has proved so fatal to the permanent usefulness of some associations of this kind.

The Belfast Free Library contains more than 5,000 well chosen volumes, and is ably managed and very largely patronized, a goodly portion of the books being of an instructive character, so that the library forms an admirable adjunct to the city's professedly educational institutions. Another valuable library is that controlled by the Masonic Library Association, and among the Belfast societies not distinctly fraternal in character are the Waldo Trotting Horse Breeders' Association, Sanborn's Orchestra and the Belfast Military Band. The public halls include the Belfast Opera House and Pierce's Parlor Theatre, and there is no lack of amusement in the city during the season. Half a dozen hotels cater to the needs of visitors, and the financial needs of the city are provided for by a first-class national bank and by a savings bank that is as safe as the safest. Both these institutions are well managed, and are powerful factors in the promotion of Belfast's prosperity. The local press includes the *Belfast Age*, a democratic weekly, and the *Republican Journal*, which is also a weekly, and is, as its name indicates, republican in politics. The *Sea Breeze* is a bright little paper, published weekly during the vacation season only, by Brackett & Co., who also publish a monthly temperance paper, known as the *Maine Temperance Record*.



The church societies of the city represent the Unitarian, Congregationalist, Baptist, Methodist, Universalist and Roman Catholic denominations, and there are half a dozen church edifices, several of which are spacious and of handsome architecture. The first two meeting houses ever built in Belfast were erected just a century ago, in 1792, one standing on the east and the other on the west side of the river. The first pastor, Rev. Ebenezer Price, was settled four years later. The school system of the town and city has been maintained at a high standard almost from the first and the residents are liberal in its support.

The history of Belfast began in 1770, so far as all practical purposes are concerned, although some writers start it as far back as 1525, the date at which the first white man visited this bay, but as Estevan Gomez, the explorer in question, merely came here and sailed away again, it is difficult to see where his connection with the history of the city comes in. It is asserted by certain historians that a settlement was made at Belfast about 1630, was abandoned in 1675, and re-settled in 1720; but this is doubtful, to say the least, and it is generally accepted now that the first permanent settlement here was made in 1770, by colonists from Londonderry, N. H. The colony had increased to 200 souls in 1773, and was then duly incorporated as a town and named in honor of Belfast, Ireland. The population increased very rapidly, and in 1820 Belfast had 2,026 inhabitants. The number increased to 3,077 in 1830, to 4,194 in 1840 and to 5,052 in 1850, when the legislature granted Belfast a city charter, but it was not adopted until 1853. By 1860 the population had increased to 5,520, and the city took a prominent part in the War of the Rebellion, promptly responding to all demands upon its resources. Since the war there has been no great change in the size of the population, the census of 1890 crediting Belfast with 5,294 inhabitants. The valuation has increased considerably, the present estate valuation being about three millions of dollars.

REPRESENTATIVE BUSINESS MEN OF BELFAST.

GEORGE W. BURKETT,

JOBBER AND DEALER IN

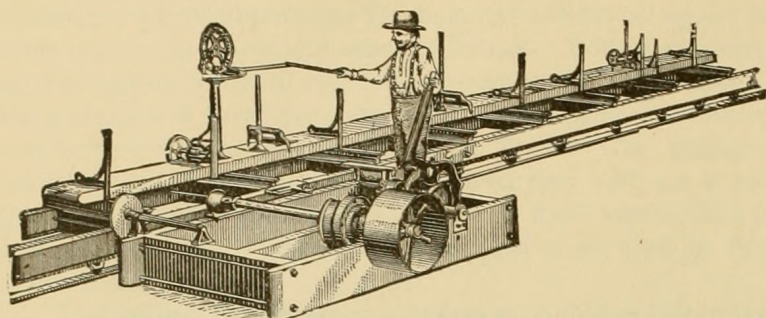
 **DRY AND FANCY GOODS,** 
Carpetings, &c., &c.,

Odd Fellows' Block, - - - Belfast, Maine.

There must always be a leader in every line of trade, for it is inconceivable that a community should exist in which all business establishments should be reduced to a dead-level of mediocrity—all offering equal inducements, all equally well managed, and all equally well patronized. Hence it goes without saying that there is a representative dry and fancy goods house in the city of Belfast, a house that is an acknowledged leader in this important line of trade, and such is the position held by the establishment of which Mr. George W. Burkett is proprietor. Mr. Burkett is a native of Camden, Maine, and has been identified with his present enterprise about a quarter of a century. During his long business career he has done much to promote the best interests of Belfast. But it may be truly said that his most valuable services in this line have been rendered in connection with the development of his own business, for such an establishment as his attracts trade from all the surrounding country and adds materially to the advantages as a place of residence of the city in which it is located. Mr. Burkett is a jobber and dealer in dry and fancy goods, carpetings, etc., his wholesale trade being large and covering a wide extent of country, but it is as a retail store that his

establishment has gained the widest fame and so thoroughly is its popularity deserved that it is safe to say no dry and fancy goods store in any other Maine city, Portland and Bangor not excepted, offers greater, more genuine or more varied inducements to purchasers. This is a sweeping assertion, to be sure, but it is fully justified by the facts and if there be any who doubt it let them make a tour of the Maine cities, visit the principal dry goods houses of each, examine the stocks carried and note the prices quoted, and then if they be competent and unprejudiced judges they will be forced to admit the absolute justice of the claim we have made. We have no intention of giving a detailed description of Mr. Burkett's store and stock for we have neither the space nor the ability to do them justice. Suffice it to say the store is located in Odd Fellows' Block, comprises two floors and a basement measuring 28x102 feet, and contains an immense stock embracing all the latest novelties in dry and fancy goods, carpetings, etc., of every description. Employment is given to six well-informed assistants, all necessary facilities to enable business to be promptly and accurately transacted are provided, and callers are assured immediate and courteous attention.

BELFAST MACHINE AND FOUNDRY CO.



Machinists and Iron Founders,

BELFAST, MAINE.

B. H. KNOWLTON, Pres.

N. J. POTTLE, Sec. and Treas.

The Belfast Machine and Foundry Company was organized in 1891, to continue the business founded in 1879 by the Belfast Machine Works, which concern had become very widely and favorably known in connection with the manufacture of patented machinery, conceded by practical men to be unsurpassed for the purposes for which it was designed. The present company is composed of some of the leading business men of this section, the president being Mr. B. H. Knowlton, the secretary and treasurer Mr. N. J. Pottle, and the directors comprising Messrs. B. H. Knowlton, H. S. Cunningham, C. J. Hall, W. H. Nickerson and A. E. Hutchings, and as the concern has superior facilities, ample capital and energetic management, there is every reason to believe that it will greatly extend the business, and fully maintain the reputation of the special machinery whose manufacture it controls, especially as the former proprietor of the Belfast Machine Works is prominently identified with the existing company. The concern make a leading specialty of the manufacture of circular saw mills with Hege's Improved Universal Log Beam and Rectilinear, Simultaneous Set-works, the combination making the simplest, cheapest, best and most accurate circular saw mill that has as yet been devised. The Hege Setting Device is the result of a long continued series of investigations and experiments made for the purpose of discovering and making practical some arrangement of machinery that should combine the accuracy of the screw with the speed and convenience of the lever in setting the log up to the saw, and that Hege's device fully accomplishes that end is conceded by all the many who have used it or seen it in operation. It has been greatly improved since its first appearance in the market, and radical improvements have been made also in the other parts of Hege's saw mill machinery, the wants of lumber manufacturing having been carefully studied and their suggestions not only accepted but utilized.

In this connection we may quote a few words from the Company's circulars relating to these mills, it being understood that the principle they embody is carried out in all the productions of the concern.

"While endeavoring to make every improvement in circular saw mills that was suggested to our minds, and which would render the sawing of perfectly true and even lumber more easy and rapid, we have not lost sight of the importance of using none but the very best material in building machinery that is destined to bear the heavy jars and strains to which the circular saw mills are constantly liable while running. We take special care that the metal and the lumber required for various parts in the manufacture of our saw mills be of the kind and quality the most suitable for the purpose that we can procure. Taking so much care as we do in the construction of our mills, we warrant them to be well made, of good material, and, with proper care in putting down and in running, to be and perform as represented. Should any part prove otherwise, in consequence of defect in material or workmanship, we will cheerfully make it good or refund the money."

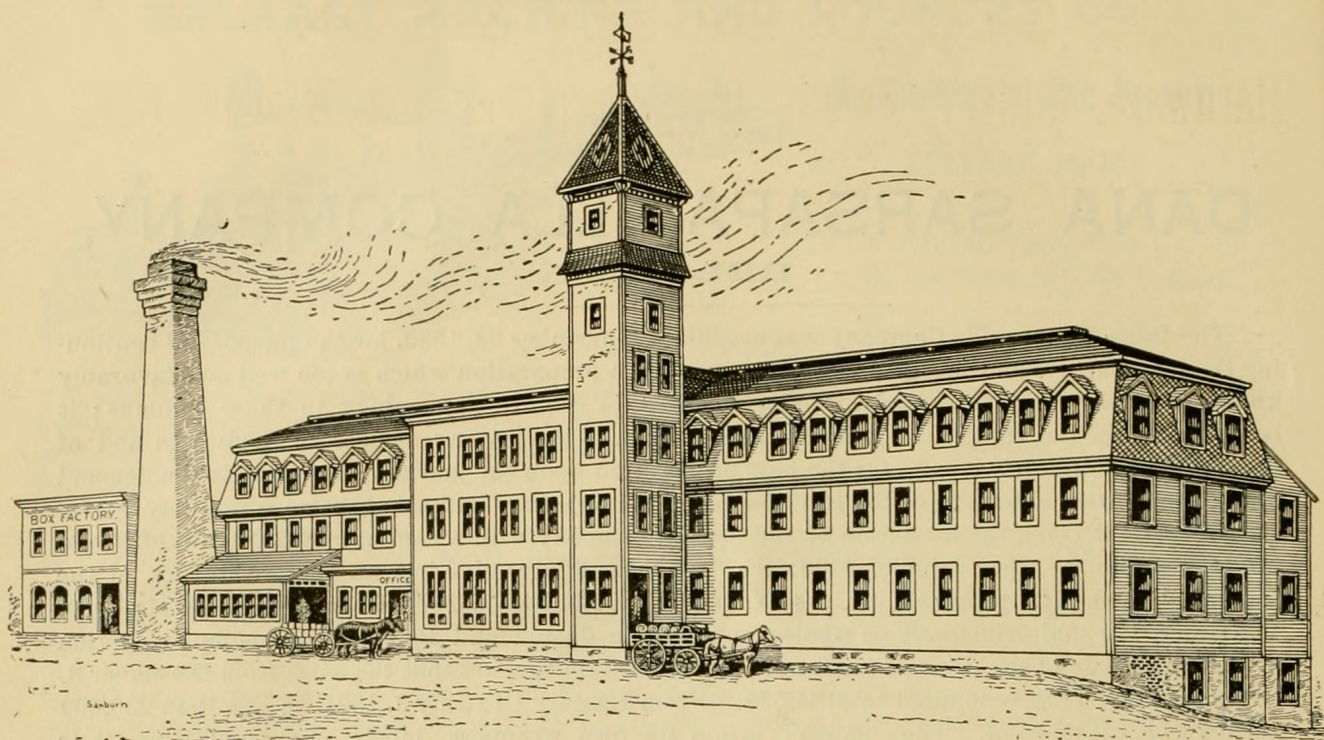
Another leading specialty is the Holmes' Self-Setting and Self-Setting Stave Machine, the lightest running and easiest managed machine in use; not liable to get out of order, and so positive in operation as to surely set right and give a perfect stave at every run of the carriage. The Hall Stave Jointer is another stave machine which is unequalled in its special line. The Company also manufacture all kind of mill gearing, heavy or light, shafting, pulleys, hangers, log haul-ups, &c., together with a full line of quarrymen's machinery and supplies, including iron shears with patent roller bushing, derricks, hoisting winches, etc. The concern are founders and jobbers in iron and brass, also circular saws with both solid and movable teeth, belting of all kinds, cant dogs, monkey wrenches, oil cans, swages, saw gummers, cast iron and gas pipe and fittings, all at low prices, such low prices in fact that intending purchasers will best serve their own interests by getting the company's prices before placing their orders. All communications are assured immediate and careful attention, and illustrated circulars descriptive of any or all the special machinery manufactured by the company, will be promptly and freely sent on application.

DANA SARSAPARILLA COMPANY, BELFAST.

The Dana Sarsaparilla Company was organized November 28, 1889, for the purpose of continuing the manufacture and sale of Dana's Sarsaparilla, a preparation which is too well and favorably known and has wrought too many wonderful cures to require any eulogy in these columns; it being the deliberate verdict of the medical profession, of the leading dealers in medicines and of the general public, that it is by far the best preparation upon the market. So great is the demand for it, that a wide extension of the facilities for its manufacture and sale became absolutely necessary, the result being the formation of the present company with a capital of \$25,000, divided into 250 shares, having a par value of \$100 each, but these figures give but an imperfect idea of the company's financial resources, its assets above all liabilities considerably exceeding \$100,000. The product is sold principally to wholesale houses in Boston and Portland, and some conception of the magnitude of the demand for it may be gained from the fact that the sales from December 3, 1890 to July 3, 1891, amounted to \$134,500. From January 1 to July 3, 1891, no less than 230,000 bottles were disposed of. The company prints its own wrappers, labels, etc., and when it is stated that 75 tons of paper were used in 1891, it is unnecessary to go into detail in order to show the magnitude of this incidental department of the business.

The premises utilized have been occupied since October, 1891, and are excellently adapted to the purposes for which they are employed, the building having been erected by the company at an expense of \$17,000. It contains five floors, having an area of 26,600 square feet, and is equipped with an elaborate plant of the most improved machinery, including an engine of 55 horse power and a boiler of double that capacity. Employment is given to 35 assistants, and the company is now in a position to fill all orders without delay, especially as every detail of the vast business is carefully and skillfully supervised. The exceptional efficiency of Dana's Sarsaparilla has from the first, been largely due to the scrupulous care exercised in the selection, preparation and combination of the ingredients of which it is composed, and in the fitting up of the new laboratory no trouble or expense has been spared to obtain apparatus that ensures the nicest accuracy in each and all of the operations incidental to its manufacture. The plant is very costly and the business is extremely valuable, so that the company has everything to lose and nothing to gain by any impairment of the product, and the public may safely rely upon Dana's Sarsaparilla continuing to be in the future what it has been in the past and is at present,—the purest and best preparation of the kind in the market. Many of Belfast's most prominent business men are identified with the company, as will be seen by the following list of officers and directors:

President, Charles Baker; Treasurer, James Pattee; Manager, E. F. Hanson; Directors, Charles Baker, M. R. Cooper, Geo. E. Wallace, G. C. Kilgore, F. A. Grees, A. A. Howes, E. E. Bradbury, F. B. Mathews.



CRITCHETT, SIBLEY & CO.,

MANUFACTURERS OF

BOOTS AND SHOES,

CHIPMAN, CALLEY & Co., Selling Agents,
83 Bedford Street, Boston, Mass.

BELFAST, MAINE.

A review of Belfast's industrial enterprises which included no mention of the undertaking carried on by Messrs. Critchett, Sibley & Co., would resemble the play of "Hamlet" with the title role omitted, for the factory operated by this firm is by far the most extensive and important manufacturing establishment in the city, and indeed will compare favorably as regards perfection of equipment and management, and excellence and popularity of product, with any similar establishment in the State. The business was founded in 1872 by Messrs. Richardson & Critchett, who gave place the following year to Mr. O. G. Critchett, he being succeeded in 1877 by Messrs. Chipman & Critchett, and they by Messrs. Critchett & Sibley in 1880. The present firm was organized in 1884, and is composed of Messrs. Oliver G. Critchett, A. Cutter Sibley and H. P. Thompson; Mr. Critchett being a native of Stoneham, Mass., while both his associates are Belfast men by birth. The firm manufacture boots and shoes, making a leading specialty of men's and boys' split, buff and calf shoes, and selling exclusively to the jobbing trade; and in this connection it is worthy of note that their productions are handled in the largest cities throughout the Union, including New York, San Francisco, Chicago, Philadelphia and Boston, their selling agents being Messrs. Chipman, Calley & Co., No. 83 Bedford street, Boston, where a full assortment of samples may always be seen. One of the most extensive shoe jobbing houses in New England sells from \$90,000 to \$100,000 worth of Messrs. Critchett, Sibley & Co.'s boys' and youths' shoes annually, and considers them their best selling line—a fact which may safely be accepted as positive proof that this enterprising Belfast firm are well prepared to meet all competition, both as regards the quality and cost of goods produced. The factory is located near the foot of Main street, and is a spacious structure comprising three floors and a basement, and containing an elaborate and complete plant of the most improved machinery, power being furnished by a 65 horse engine. Employment is given to from 250 to 275 operatives, to whom \$120,000 is paid annually. The yearly product approximates 400,000 pairs of boots and shoes, equivalent to more than two pairs a minute, working full time during every working day in the year. Every detail of the vast enterprise is skillfully and closely supervised, and the result is apparent in the uniform reliability of the product as well as in the promptness and accuracy with which orders are filled, and in the ability of the firm to quote bottom prices on goods of standard merit.

GEO. O. BAILEY & SON,
JOBBER AND RETAILER OF
Hardware, Cutlery, Paints, Oils, Varnishes and Window Glass,
CARRIAGES AND AGRICULTURAL IMPLEMENTS.
52 MAIN STREET, - - - BELFAST, MAINE.

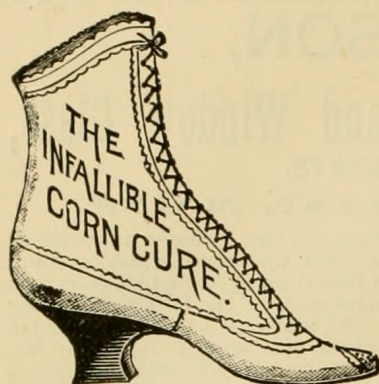
Among those enterprises which have been most largely instrumental in building up the business interests of Belfast, is that carried on by Messrs. George O. Bailey & Son, at No. 52 Main St., this undertaking having been founded in 1876, and having been conducted from the very first on equitable and liberal principles which soon won the confidence of the public, and have had the effect of building up a very extensive trade. Mr. George O. Bailey began operations alone, Mr. G. A. Bailey not being admitted to partnership until 1889, when the existing firm-name was adopted. Both partners are natives of Belfast and are widely known throughout this section, especially Mr. George O. Bailey, who was connected with the city government for three years. The firm are jobbers and retailers of hardware, cutlery, paints, oils, varnish and window glass, and also deal largely in carriages and agricultural implements, their carriage repository being located opposite the store and measuring 65x80 feet, while the store is 60x50 feet in dimensions. A very large stock is carried and, as it is complete as well as extensive and includes the productions of the most reputable manufacturers, it is one of the most desirable assortments of the kind in the county. Bottom prices are quoted on all the goods handled, and they are fully guaranteed to prove just as represented, while prompt and courteous attention to every caller is assured by the employment of two competent assistants, so that the popularity of this establishment is not at all difficult to understand.

E. S. PITCHER, Dealer in Pianos, Organs, and Music. Pianos and Organs Tuned. 22 High Street, Belfast, Me. As a general thing it is difficult even for one well informed upon the subject to choose a piano or an organ for no one "make" of either instrument monopolizes all the virtues and yet the productions of every reputable manufacturer have some points of superiority over others. The question of price is also of prime importance, so that the problem which confronts the would-be purchaser is: "Where can I get a high-grade instrument for the least amount of money." So far as the residents of Belfast and vicinity are concerned we know of no better way to solve that problem satisfactorily than to make use of the facilities offered by Mr. E. S. Pitcher, for he is not only a dealer in Pianos and Organs but also a thoroughly competent judge of the mechanical and musical merits of such instruments and he is in a position to furnish them at the lowest market rates and to guarantee complete satisfaction to purchasers. Mr. Pitcher is a native of Waldoboro, Maine, and is widely known in Belfast and vicinity, not only in musical but also in educational circles, he having served on the School Committee, and acted as School Agent for the Central District. His store is located at No. 22 High Street, and contains a fine stock of music and musical merchandise as well as first-class pianos and organs, both new and second-hand. Orders for tuning will be given prompt and skillful attention and those who have availed themselves of Mr. Pitcher's services in this capacity need not be told that entire satisfaction may safely be guaranteed to every customer. He also makes a specialty of music-teachers' supplies. Study and instruction books furnished at teachers rates.

H. L. LORD, Merchant Tailor. 80 Main St., Two Doors below Masonic Temple, Belfast, Me. It is safe to say that many of our readers would welcome information as to where they can obtain custom made garments, correct in style, perfect in fit, durable in material, and honest in workmanship, at reasonable prices, and therefore we need make no apology for calling attention to the establishment carried on by Mr. H. L. Lord, at No. 80 Main st., two doors below the Masonic Temple, for he is one of the most experienced and reliable merchant tailor in the State, and is prepared to furnish just such garments as we have described at as low prices as can be quoted on strictly-high grade custom clothing. Mr. Lord was born in Portland, Maine, but has carried

on business in Belfast for the past 30 years and has long ranked among our most widely known and most enterprising merchant. Being exceptionally familiar with every detail of the tailoring business and enjoying the most favorable relations with the principal importing and jobbing houses handling fine woolsens, Mr. Lord is well prepared to meet all honorable competition, especially as his manufacturing facilities are so extensive as to enable him to fill orders at short notice as well as in first-class style. His premises comprise 2 floors, each measuring 20x50 feet, and employment is given to ten experienced assistants. A large and skillfully chosen assortment of the most correct and desirable fabrics for gentlemen's wear may always be found at this establishment and it is so varied and complete that one is almost sure to find amongst it goods just suited to his tastes.

W. L. HALL, Photographer and Crayon Artist, 26 High Street, Belfast, Maine. One of the well equipped photograph studios in this State is that situated at No. 26 High Street, and carried on by Mr. W. L. Hall. It may be truly said that the results attained in every branch of photographic and crayon work at this studio are so uniformly artistic and satisfactory as to commend themselves to the most fastidious and to compare favorably with those attained at any similar establishment in Maine. This is a broad and sweeping claim to be sure, but it is thoroughly justified by the facts, and as "seeing is believing" the easiest and surest way to become convinced of its truth is to visit Mr. Hall's studio and examine the many fine specimens of portrait and view photography and crayon work there on exhibition. Callers are assured prompt and courteous attention, opportunity is given to see proofs of work before the completion of the order, and if the original proofs be not satisfactory sittings are given until a satisfactory proof is obtained; but as a matter of fact it is the rare exception when more than one sitting is required, for Mr. Hall has long since passed the experimental stage, he having had many years of experience which in connection with his natural aptitude admirably qualify him to secure thoroughly satisfactory results at the first trial. He is a native of Monmouth, Maine, and carried on business at Lewiston from 1877 to 1891, when he removed to this city. All sizes and styles of photographic portrait and view, and crayon work are produced at moderate rates, and promptness in the filling of orders is assured by the possession of the most improved facilities and employment of two assistants.



F. H. FRANCIS & CO.

BELFAST, MAINE,

RETAILERS AND JOBBERS OF

Boots, Shoes and Rubbers.

SOLE AGENTS FOR INFALLIBLE CORN CURE

—AND—

MERRILL'S WATERPROOF BLACKING.

Perhaps some of our readers when they have heard about the enormous variety of styles turned out by the great shoe factories of this country, have wondered why they were so seldom able to find a pair of boots or shoes that suited them perfectly, for it is unquestionably a fact that a perfectly satisfactory pair of shoes is the distinguished exception. Not but what there are enough styles made to suit everybody, but no dealer can handle them all, and many dealers don't use wise discrimination in making up their stock, the result being that they satisfy the few instead of the many. But such is not the case with Messrs. F. H. Francis & Co., doing business on Main St., their stock being so varied and so skilfully chosen, that practically all tastes can be suited from it, and if you think we are exaggerating the facts, just call and see for yourself for "seeing is believing," and what you will see at this popular store will convince you that it caters successfully to all classes of trade. The firm are retailers and jobbers of boots, shoes and rubbers, and sole agents for the "Infallible Corn Cure" and "Merrill's Waterproof Blacking," both of which have no superiors in the market. Low prices are quoted on all the goods handled, and sufficient assistance is employed to ensure prompt and careful attention to every caller.

ALEXANDER & BURGESS, Dealers in Meat of all kinds, Poultry, Produce, Hides, etc., Market in Custom House Square, Belfast, Me. A market at which all kinds of Meats, Poultry, etc., can be bought at the lowest prevailing rates, the quality of the goods being fully guaranteed, would be worthy of special and favorable mention in any event, but it becomes doubly worthy of such mention in a review of Belfast's representative mercantile enterprises when, as is the case with the Market conducted by Messrs. Alexander & Burgess, it is carried on by men who are prominent in public as well as in business life. Messrs. David Alexander and Robert Burgess are both natives of Belfast and both have served in the Common Council, while the latter gentleman is now connected with the Board of Aldermen. They have been associated in their present business since 1875, it having been founded by Mr. Alexander in 1869. The firm utilize spacious and well-equipped premises located in Custom House square, and deal in fresh, salted, smoked and corned meats of all kinds, poultry, lard, hides, and country produce of every description. They carry a very large and complete stock and are prepared to fill the most extensive orders at short notice, and to execute the smallest commissions promptly and carefully, quoting the lowest market rates on all the articles dealt in and in short sparing no pains to ensure satisfaction to every customer, large or small.

ALONZO DUTCH, Dealer in Fresh and Pickled Fish, Lobsters, Groceries, etc., etc., Main Street, opposite E. C. Hilton's, Belfast, Maine. In spite of the claims made by certain houses engaged in retail trade, it is a fact that the prices quoted by all reputable dealers in such standard commodities as fish, groceries, etc., average about the same, and therefore it would not make a great deal of difference where one traded if the question of price were the only one to be considered, but such is far from being the case, for some merchants are more accommodating than others, more enterprising and reliable in their methods, and more worthy of patronage in every respect, and as Mr. Alonzo Dutch is a

prominent example of this class we take pleasure in making mention of his establishment which is located on Main Street, opposite E. C. Hilton's, and comprises one floor and a basement measuring 30x50 feet. Mr. Dutch was born in Belfast, served in the army during the Rebellion, and has carried on his present enterprise since 1886. He is a dealer in Fresh, Salted, Smoked and Pickled Fish, Lobsters, Groceries, etc., and always carries a large and varied stock, which he offers at the lowest market rates. Callers are assured prompt and polite attention, all goods are warranted to prove as represented, and no pains are spared to afford a service which cannot fail to give entire satisfaction to every reasonable customer.

E. ROBBINS, Dealer in Corn, Flour, Groceries, Country Produce, etc., 68 Main St., Belfast, Me. The firm of E. & L. L. Robbins was organized in 1868 and was one of the best-known and most popular houses of the kind in the city at the time of its dissolution in 1890, but although the original firm no longer exists the business at least does and it is carried on as ably and successfully as ever by Mr. E. Robbins of the old concern. He is a native of Belfast, was in the army during the Rebellion, and has been and is so prominently identified with the development of this city and section that he ranks high among Belfast representative business men. Mr. Robbins deals very largely in Corn, Flour, Groceries, Country Produce, etc., some conception of the magnitude of his business being obtainable from the size of the premises occupied, these including 2 floors and a basement measuring 25x60 feet and located at No. 68 Main st., and a two-story storehouse on the wharf in rear, of the dimensions of 20x40 feet. All necessary facilities for the handling of goods are provided and all orders large and small are assured prompt and careful attention. In view of the long standing and high reputation of this establishment it seems superfluous to add that goods are sold strictly on their merits and guaranteed to prove precisely as represented in every respect.

MAYO & WHITE,

Wholesale and Retail Dealers in

**Confectionery, Cigars and Paper Bags.
WHOLESALE BOTTLERS.**F. H. MAYO.
C. E. WHITE.

HIGH STREET, BELFAST, MAINE.

The business carried on by Messrs. Mayo & White may be divided into two departments, the firm being wholesale and retail dealers in confectionery, cigars and paper bags, and also wholesale bottlers. The confectionery business was founded in 1885 and the bottling trade in 1890, but the latter has already almost "caught up" with its elder brother, for its growth has been remarkably rapid and is an exemplification of the truth of the saying "there's always room at the top." The premises utilized comprise a store located on High St., and a factory on Cross St., the latter having telephone connections, so that orders can be sent without trouble or delay from any point in this vicinity. Mail orders are also promptly attended to, the delivery facilities being efficient and extensive. The store contains a full assortment of choice confections, together with cigars, etc. The prices are low and the service courteous and prompt. Messrs. Mayo & White's specialties in the line of temperance drinks are Nerve No. 10, Tonic, California Orange Cider, Pear Cider, Crab Apple Tonic, Ginger Ale, Birch, Sarsaparilla and Tonic Beers, Pineapple, Strawberry and Lemon Soda, Orange and Sherbet. Soda Fountain tanks will be filled at the lowest market rates, and all goods are guaranteed to be first-class in every respect. This enterprising firm is composed of Messrs. F. H. Mayo and C. E. White, both natives of Belfast, and both very generally known throughout this section.

STEVENS & ERSKINE, Harness Manufacturers, and Dealers in all kinds of Blankets, Robes, etc. Repairing done with neatness and dispatch. Main Street, opposite Post Office, Belfast. It is unquestionably the truest economy to buy good harness but that is no reason why fancy prices should be paid, for a very good harness may be bought for a very little money, that is provided, of course, you know where to trade. One excellent place is at the establishment carried on by Messrs. Stevens & Erskine and located on Main Street, opposite the Post Office, for this enterprising firm will sell you a good custom made harness, manufactured from No. 1 oak stock and custom made throughout, for just \$15.00. This certainly ought to be low enough to suit the closest buyer, especially as the harness is warranted and will give good satisfaction. The firm have finer harnesses at higher prices but whether they charge you \$15 or \$50 for a harness they give you full value for money received every time. They carry a fine stock of whips, collars, robes, blankets, etc., and quote bottom prices on all these goods, in fact they offer such genuine and decided bargains that it will pay you to call at their store whether you wish to buy now or not. They also are very reasonable in their charges for repairing of all kinds, and do such work in a neat and durable manner and at short notice. This firm is composed of Messrs. C. E. Stevens and W. M. Erskine, and in 1890 succeeded Mr. John H. Emery, who had carried on the business since 1870. Mr. Stevens is a native of Northport, Me., and Mr. Erskine was born in Bradford, Maine, and are thoroughly familiar with the harness business in every detail, which is one good reason why they are able to offer such exceptional inducements.

I. S. GRADY, Blacksmithing and Carriage Work, Baker & Shales building, rear of Windsor Hotel, Belfast. It is very handy to know of a shop where first-class blacksmithing, carriage work, etc., are done at short notice, and at moderate rates, and hence we need make no apology for calling the attention of our readers to the shop carried on by Mr. I. S. Grady in Baker & Shales' building, rear of the Windsor Hotel, for this establishment is well-equipped and well-managed, and whether you have a small or a large job done there you may depend upon having it done neatly, durably, promptly, and at a fair price. Mr. Grady is a

native of this city and founded his present business in 1887. He is an excellent workman himself and employs competent help, so that whatever work is done at his shop is done well and will surely give satisfaction. Orders for blacksmithing, horse-shoeing, iron and carriage work are given prompt and careful attention; selected material being used and all jobs being done under the personal supervision of the proprietor. No trouble is spared to deliver work promptly at the time promised, and entire satisfaction may safely be guaranteed to every customer.

WINDSOR HOTEL, Belfast, Me. Staples & Haugh, Proprietors. The new proprietors propose to keep a first-class hotel. Good livery connected. Hacks to and from the trains and boats. Sample rooms for commercial travelers. The modest announcement made by Messrs. Staples & Haugh when they assumed control of the Windsor Hotel, in 1890,—"the new proprietors propose to keep a first-class hotel"—was in refreshing contrast to the great flourish of trumpets that many indulge in under similar circumstances, and we are happy to say that it has been carried out to the letter, for the Windsor now is a first-class hotel in the true sense of that much abused term, and can be unhesitatingly recommended to even the most fastidious, for it is finely located, admirably furnished and equipped and thoroughly well managed in every department. The house was re-modelled and re-furnished in 1890, and has electric lights, electric bells and other modern conveniences, while the beds and other furnishings are strictly first-class, and the premises are kept in the best of condition within and without. The hotel contains thirty-six rooms, light, cheerful and commodious, and there are excellent sample rooms for commercial travelers, the Windsor under the present management being very popular among the "knights of the road." There is a good livery connected with the house, teams being obtainable at all hours at moderate rates, and hacks are run to and from trains and boats. The table is excellent and the service prompt and accommodating, Messrs. Staples & Haugh giving close personal attention to this important department, and maintaining it at the highest standard of efficiency. Both the proprietors are natives of Belfast and are too widely known hereabouts to render extended personal mention necessary.

BELFAST NATIONAL BANK, Belfast, Me.

A business which has been steadily carried on for fifty-five years would be worthy of prominent mention even were it of minor importance, but when, as is the case with that conducted by the Belfast National Bank, it is of the greatest possible prominence, is deserving of much more extended notice than the plan of this work will allow us to give it. But we regret this the less from the fact that the salient points in the history of this time-honored institution are familiar to the residents of Belfast and vicinity, and it is also well known that the bank was never better equipped than it now is to continue the good work it has so long carried on. It was incorporated as a State bank in 1836, with a capital of \$50,000, which was subsequently increased one-half, and when a national charter was obtained, in 1865, was again increased to \$150,000. In February, 1885, the charter was renewed for twenty years but no further increase has been made in the capital stock, it still being \$150,000. There is a surplus of \$33,000, and undivided profits exceeding \$41,000, and deposits of nearly \$300,000. The bank is prepared to receive the accounts of firms, corporations and individuals, and the service it offers in connection with the collection of drafts, the purchase and sale of securities, the making of loans, the discounting of approved commercial paper, and in short in every department of legitimate banking will compare favorably in every respect with that afforded by the other leading banks of this section of the country, it being prompt, accurate, comprehensive and liberal. The officers of this truly representative institution are all residents of Belfast and certainly need no introduction to such of our readers as are at all familiar with the leading business men of that city, as will be seen by the following list: President, John G. Brooks, Cashier, A. H. Bradbury, Directors, John G. Brooks, W. B. Swan, T. W. Pitcher, A. A. Howes, C. B. Hazeltine.

ALBERT C. BURGESS, Wholesale and Retail Dealer in Hardware, Iron and Steel, Carriage Stock, Paints, Oils, Varnishes, Window and Picture Glass, Agent for Atlas Ready Mixed Paint, Coliseum, 47 Main Street, Belfast, Maine. Mr. Albert C. Burgess is a native of Belfast, and for nearly thirty years has been actively and prominently identified with the advancement of the best interests of that city as a merchant, a public official and a private citizen. He carries on a business established in 1863 by Messrs. Barker & Burgess, and which has long held its present leading position, it having for years been one of the most largely patronized and influential hardware houses in this section of the state. Mr. Burgess assumed sole control in 1870. In 1888 he bought out the old firm of W. K. Morrison & Co., removing to the Coliseum building, and has largely developed the business by close attention to its many details, and by giving unsurpassed value to all buyers, large and small. For three years he was elected a member of the board of aldermen, and in March, 1887, was inaugurated mayor, serving two years in that capacity. In 1890 he was Em. Commander of Palestine Commandery, K. T. He deals very extensively at wholesale and retail in hardware, cutlery, iron and steel, paints, oils, varnishes, window glass, carriage stock, etc., utilizing very spacious premises in the Coliseum, No. 47 Main street, they comprising three floors and a basement, measuring 30x150 feet, and giving opportunity for the carrying of an exceptionally large and complete stock, which is so fully availed of that Mr. Burgess is constantly prepared to fill the heaviest orders without delay, especially as he employs six efficient assistants. The productions of the leading manufacturers are handled, and all goods are guaranteed to prove just as represented in every respect.

SELWYN THOMPSON, Manufacturer of Clothing, Belfast, Me. We are so in the habit of taking things as they come, without troubling ourselves to assign a reason for them, that probably not one person in a hundred ever stops to think how ready-made clothing can be produced at the wonderfully low prices now quoted on it, or who does the enormous amount of work represented by the huge piles of clothing covering the tables of the city stores. Yet the subject is a most interesting one, and we regret that lack of space prevents our going into it in detail, especially as Belfast is an important clothing manufacturing centre. Mr. Selwyn Thompson occupies a leading position among those engaged in this field of labor, he manufacturing gents' clothing of all kinds and supplying many prominent dealers. He employs about 200 hands inside and outside his shop, and has a well-earned reputation for the prompt and accurate filling of orders, his business being so thoroughly systemized that work can be "rushed through" if necessary in a remarkably short time, while errors are of very rare occurrence. He quotes bottom prices also, and dealers wishing to have clothing satisfactorily made at the lowest market rates would do well to investigate the facilities he offers.

JOSEPH TYLER, Blacksmithing and Jobbing, Beaver street, Belfast, Me. Blacksmithing is one of the very few trades that have not been entirely revolutionized by the introduction of machinery, for although some radical changes have been made even in this industry, still the greater part of the work is done by hand and hence there is much more opportunity for a skilled workman to "show what he is made of" than in trades where automatic machinery does the work, leaving the hands little to do but to "tend the machine" and stop it when it is through. Therefore there is a great deal of difference in the quality of the work turned out at the different blacksmith's shops, and it is but fair to say that that produced by Mr. Joseph Tyler will compare favorably with that of any other blacksmith in this city. He is a native of Prospect, Maine, opened his present shop in 1887, and is building up a good trade and an enviable reputation for skill and reliability. His shop is located on Beaver Street, and is well equipped for the doing of blacksmithing and general jobbing; and as two assistants are employed, orders can be filled at very short notice. No fancy charges are made, and if you place an order here once you will surely come again when you want anything else in Mr. Tyler's line.

CHARLES O'CONNELL, Belfast Clothing House, Gents' Furnishing Goods, 111 High Street, Belfast, Me. It is the tendency nowadays to devalue mercantile and industrial enterprises up into specialties, for by so doing it is found that decidedly more satisfactory results can be attained than by the old style of dealing in or manufacturing everything. Take, for instance, the establishment conducted by Mr. Chas. O'Connell, located in Phenix Row, 111 High st. This store contains a large and well selected stock, and yet large and varied as the stock is, it is composed entirely of Clothing and Gents' Furnishing Goods. In other words, Mr. O'Connell makes a specialty of such articles and it may readily be imagined how favorably his assortment compare with that carried by a dealer who not only handles furnishings but many other articles. But realization is better than imagination, and hence in order to appreciate the superiority of the inducements offered by Mr. O'Connell it is necessary to visit his store in person. It will pay you to do so, for his prices are as low as his goods are desirable; all articles are guaranteed to prove just as represented, and callers may depend upon receiving prompt and polite attention.

ELLIS & GINN, Dealers in Choice Family Groceries, Corn, Flour, Feed, Country Produce, etc., No. 26 Church Street, Belfast, Me. Although it would be manifestly unfair to judge a business house entirely by the advantages it offers in connection with the sale of a single article not of the hundreds dealt in it still remains a fact that there are certain "test goods," as they may be called, that afford a generally accurate indication of the standing of the house handling them. In the grocery business, for instance, it will be found that a concern selling strictly first-class flavoring extracts is pretty sure to sell first-class staple and fancy groceries of all kinds, while a firm who handle the inferior extracts now far too common in the market are, to say the least, open to suspicion as regards their other goods. As one prominent example take the firm of Ellis & Ginn, doing business at No. 26 Church st. They make a leading specialty of Colton's and Burnett's Select Flavors,—conceded to be unsurpassed for uniform strength, purity and delicacy—and they also deal in thoroughly reliable family groceries, corn, flour, feed, country produce, etc., their store being a popular centre of supply for first-class goods of these kinds as the public have long since learned that goods bought from Messrs. Ellis & Ginn always prove as represented and are furnished at the lowest market rates. The firm is composed of Messrs. Alfred G. Ellis and Charles F. Ginn, and as these gentlemen have been associated in their present business since 1873 we need hardly say that they are very generally known throughout this section. They sell at both wholesale and retail, employ 5 assistants and are prepared to fill all orders, large and small, without delay and in the most careful and accurate manner.

CHARLES B. STOVER, House and Ship Painter, Beaver Street, Belfast, Me. We would most earnestly advise such of our readers as propose having any house painting done to place their orders with Mr. Charles B. Stover, for he is an experienced and skilful workman, uses strictly reliable stock, quotes moderate prices, and is prepared to execute large and small commissions at short notice. Another excellent reason for patronizing him is to be found in the fact that he takes pains to see that customers are inconvenienced as little as possible. The work of painting the inside of an occupied house necessarily causes some inconvenience to the occupants, and the doing of it is consequently put off again and again by experienced housekeepers who have "been there," simply because they dread the dirt and confusion incidental to its performance. But much depends upon management, and we have the authority of several who have placed orders with Mr. Stover, for saying that he is thoroughly obliging, and that he made less trouble in painting the entire house than some painters would when working upon a single room. He is very well-known in this city for he was born here, and has carried on his present business about fifteen years. His shop is located on Beaver Street, and contains all necessary facilities for the doing of house and ship painting in all their branches. Competent assistance is employed, but all orders are filled under the personal supervision of the proprietor.

LADIES' & GENTS' CAFE, 35 Main Street, Belfast, Me. Lunches at all hours, private dining rooms, electric lights, polite attention guaranteed, C. A. Ellis, proprietor. The Ladies' and Gents' Café located at No. 35 Main Street, and carried on by Mr. C. A. Ellis was not opened until 1891, but its success is already assured, and it is becoming very widely and favorably known on account of the perfection of its equipment, the excellence of the food furnished, the promptness and courtesy of the service, and the lowness of the charges made. The establishment contains private dining rooms,

is equipped with electric lights and all other modern conveniences and is, in short, a first-class café and restaurant in every sense of the word. Polite attention to all is guaranteed, and ladies unaccompanied by escorts may visit this establishment in the full assurance that they will be as safe from annoyance of any kind as they are when eating at home. Confectionery, fruits, tobacco, cigars, etc., are on sale here, and as the assortment is varied and desirable, and the prices low a large trade is enjoyed in this department alone. Mr. Ellis is a native of Belfast and is extremely well known throughout this section, he being a licensed auctioneer, and executing many commissions for the sale of real estate and personal property anywhere in Waldo County. He gives prompt attention to consignments of personal property, and makes cash advances on the same when desired.

DR. ISAAC HILLS, Surgeon Dentist, Hills Building, High Street, Belfast, Me. The old proverb tells us that "an ounce of prevention is worth a pound of cure," and this is especially the case as regards the care of the teeth, for it is far easier and better to prevent them from becoming seriously impaired than to restore their good condition afterwards, but nevertheless modern dentistry is able to accomplish much towards repairing the ravages of disease and neglect, and no one's teeth are so bad but that they may be improved by skilful treatment just as surely as no one's teeth are so good that they may safely be left to "take care of themselves" without regular cleaning and other attention. The choice of a dentist is, of course, an important matter, and we take pleasure in recommending Dr. Isaac Hills, for he has had long and varied experience in all branches of prosthetic and operative dentistry, and is thoroughly skilled in the use of the almost endless array of apparatus and instruments characteristic of a well-equipped dental office. Dr. Hills was born in Northpoint, Maine, and served during the Rebellion in Company B of the 19th Maine. He was a student with Dr. Henry Leavitt, of Skowhegan, and practised two years at Lincolnville, prior to coming to Belfast in 1877. His rooms are located in Hill's Building, High Street, opposite the Court House, and are fitted up with all necessary facilities for the quick and accurate doing of all kinds of dental work.

DURHAM & HALL, Contractors and Builders, Job Sawing and Turning. Dealers in Lumber, Doors, Sash, Blinds, Frames, Posts, Rails and Balusters. Brick Building North of Shoe Factory, Belfast, Me. It is evident that a firm of Contractors and Builders who are also heavy dealers in lumber and other building materials and have excellent facilities for the doing of turning and sawing, are in a position to figure very closely on building work and to execute the most extensive commissions at short notice, and hence we need hardly say that Messrs. Durham & Hall are prepared to meet all competition in the contraction and building line, especially as their business is of long standing and their relations with producers, etc., of the most favorable character. Operations were begun about 16 years ago and no change has as yet been made in the firm, the partners being Messrs. Frank H. Durham and Cyrus B. Hall, the former a native of Belfast and the latter of Waldoboro. Mr. Hall served in the army during the Rebellion, and both he and Mr. Durham are universally known throughout Belfast and vicinity. The concern utilize spacious premises in the brick building north of Critchett & Sibley's Shoe Factory, and employ about 20 assistants. Job Sawing and Turning are done in a superior manner at short notice, and lumber, doors, sash, blinds, window frames, posts, rails balusters, etc., are very largely dealt in; bottom prices being quoted on large and small lots and all orders being promptly and carefully attended to.

Boston 5 and 10 ct. Store, Crockery, Glass, Tin Ware, all kinds of Fancy Articles.

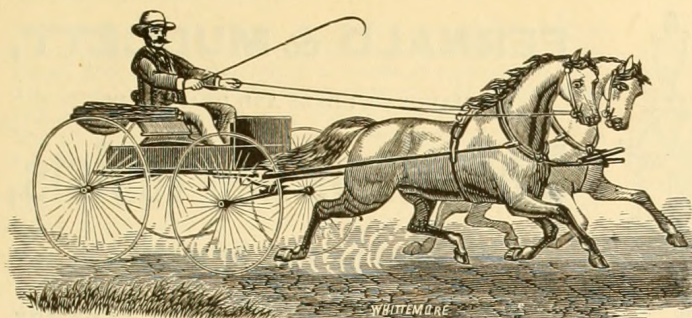
W. H. RICHARDS, Prop.,

20 HIGH STREET. - - BELFAST, MAINE.

The "five cent store" is a modern institution,—so modern that a man of middle age can remember when there was not one in the entire country,—but these establishments may now be found in all the important trade centres, and they so perfectly suit the popular taste, that there is no room for doubt that they have "come to stay." Of course all five cent stores are not equally worthy of patronage, and indeed many establishments are five cent stores only in name, they offering none of the advantages afforded by the genuine article, but if you want to see an excellent example of the best type of five cent store, just call at No. 20 High St. and inspect the establishment conducted by Mr. W. H. Richards. This is known as the Boston five and ten cent store, and its origin dates back some ten years, it having been founded by Pavanchée & Smith in 1880, who in 1884 was succeeded by Mr. Geo. Copeland, he giving place in 1889 to the present proprietor, a native of Lincolnville, Me., and widely and favorably known in Belfast and vicinity. The store is 22x55 feet in dimensions, and contains so heavy and varied assortment of crockery, glass and tinware, and all kinds of fancy articles, that the only way to gain an adequate idea of it, is to go and examine for yourself. Mr. Richards quotes very low prices—in many instances much below the market rates—but he handles reliable goods just the same, and you can save a good deal of money by trading with him.

JAMES PATTEE, Insurance Agent, Hayford Block, Church Street, Belfast. There is a vast amount of detail connected with the carrying on of an extensive insurance agency and that is the principal reason why some of the largest enterprises of the kind compare unfavorably as regards the efficiency and reliability of the service rendered with others covering a smaller field. But, after all, it is more a question of good management than of magnitude, and proof of this may be found in the eminently satisfactory nature of the service afforded by the agency conducted by Mr. James Pattee, for although this gentleman executes almost innumerable commissions for the placing of insurance in large and small amounts, orders are filled more promptly and carefully and the interests of clients are more closely guarded than is the case at many an agency doing a much smaller business. Mr. Pattee was born in Jackson, Maine, and established his present business about 1880. He has built up a very extensive and desirable connection and is almost universally known in business and social circles throughout this section, where he is conceded to occupy a position second to none among those identified with the placing of insurance. His office is located in Hayford Block, Church street, and all orders, large and small, are assured immediate and careful attention. Mr. Pattee is prepared to write policies in the leading foreign and American insurance corporations, as will be seen by the following list of companies represented: Liverpool & London & Globe, London; Guardian, London; Sun Fire Office, London; Phoenix, London; Hamburg-Bremen, Hamburg; Providence Washington, Providence; Granite State, Portsmouth; German American, New York; Niagara, New York; Traders', Chicago; St. Paul German, St. Paul, Minn.; New York Plate Glass Ins. Co., New York. Mr. Pattee also represents the Lombard Investment Company of Boston.

MEARS & PITCHER, Manufacturers of Pianos, also Dealers in New and Second-hand Pianos and Organs, Repairing in all its branches, Tuning a specialty, 22 High St., Belfast, Me. It has been so frequently claimed for new enterprises that they "fill a long felt want," that the phrase has lost much of its significance, but even if it had all the force of novelty it could still be truly applied to the undertaking carried on by Messrs. Mears & Pitcher at No. 22 High st. for there is no doubt whatever that this "fills a long-felt want," as is proved by the hearty support it has received since its inception, May 1, 1891. Both the proprietors are Maine men by birth; Mr. Horatio Mears being a native of Morrill, and Mr. E. S. Pitcher of Waldoboro, and both are thoroughly familiar with the mechanism of all makes of pianos and organs, and being expert mechanics are admirably qualified to repair them skillfully, neatly, durably and economically, the proprietors give personal attention to the filling of every order and hence can guarantee complete satisfaction to every customer. It should be understood that they have facilities for the doing of every branch of piano and organ repairing in their shop, and hence are not obliged to send any work out,—thus avoiding extra expense and delay enabling them to warrant the material and workmanship as first-class in every respect. Cases will be carefully repaired, cleaned and polished; actions thoroughly renovated and regulated; new reeds and strings supplied and tuned, and all broken or otherwise or injured parts duplicated and adjusted. Particular attention is given to tuning and all orders will be filled at very short notice. The firm carry a stock of pianos and organs for sale and renting purposes and are prepared to quote bottom prices on guaranteed instruments. Fair prices are paid for second-hand pianos and organs or they will be taken in exchange for new instruments at a liberal allowance.



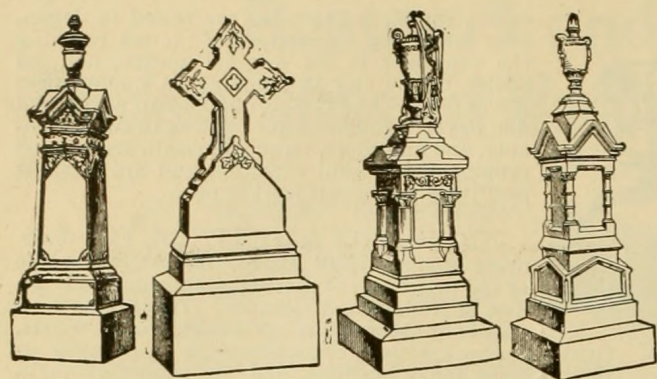
B. O. NORTON, Livery, Boarding and Sale Stable, Opposite Conant & Co., Main Street, Belfast. The establishment carried on by Mr. B. O. Norton is of value to those who wish to hire, to board, to buy, to sell or to exchange horses, for it is a well managed livery, boarding, sale and exchange stable, and patrons of it may safely depend upon getting their money's worth, first, last and every time, for Mr. Norton does business on the firm basis of "full value for money received." He is a Maine man by birth, and has been identified with his present enterprise since 1888, so it seems hardly necessary to say that he is widely known throughout this section. The stable is advantageously located on Main street, and has an area of 18,000 square feet. It contains 30 stalls, and transient as well as permanent boarders will be accommodated, they being assured good care, comfortable quarters and the best of food, while the charges made are uniformly moderate—being lower in fact than those made at some stables giving much less satisfactory accommodations. The livery service is also exceptionally good, stylish and easy-riding vehicles and good horses being attainable at all hours, at short notice and at fair rates. Mr. Norton gives the business close personal supervision, and employs sufficient assistance to ensure the prompt and accurate filling of orders, so that immediate and courteous attention may safely be promised to every caller.

C. H. SARGENT, Dealer in Flour, Produce, Provisions, and Choice Family Groceries. Agent for Mayflower Tea, 47 Church Street, Belfast, Me. A man who has carried on the grocery and provision business in Belfast for seventeen years, and has from the very first made a specialty of family trade, certainly ought to know how to cater to that trade to the best possible advantage, and such of our readers as will place a comprehensive trial order with Mr. C. H. Sargent will be convinced that he is fully prepared to meet all honorable competition both as regards variety and quality of goods handled and prices quoted. He was born in Garland, Maine, was in the army during the Rebellion and began operations in Belfast in 1874. He occupies one floor and a basement measuring 25x60 feet, located at No. 47 Church Street, and carries a large and very carefully and skillfully selected stock, comprising the most popular brands of flour, a full line of seasonable country produce, provisions of all kinds, pure teas, coffees and spices, superior canned goods, and choice staple and fancy family groceries. Mr. Sargent is agent for mayflower tea for those who appreciate a delicious cup of pure tea, being cured by machinery in a cleanly manner, it is free from the filth unavoidably attending the old process of curing by hand, and its natural flavor and strength are fully developed. The form of package is not only more convenient than any yet devised, but affords full protection to the tea, precluding deterioration, and preserving all its natural aromatic and stimulating properties. The tea is packed while hot, from the

curing vessel, and the cans are sealed in Japan, thus furnishing a guarantee of the tea reaching the consumer in its original purity, and no dealer in the city is prepared to quote lower prices on teas and coffees of standard purity and find flavor. Employment is given to two assistants, and all orders, large and small, are assured prompt and careful attention and are filled at positively the lowest market rates.

NICHOLSON & GENTNER, Fine Tailoring Rooms, High Street, Belfast, Me. One of the progressive tailoring establishments is the firm of Nicholson & Gentner. This firm is composed of Messrs. A. Nicholson and W. H. Gentner, who are both experienced in the details of their present line of business, and are admirably qualified to maintain the enviable reputation which has already become associated with their enterprise. They are prepared to undertake fine tailoring in all its branches, and to attain results which will prove altogether satisfactory to the most fastidious. In order to aid in the accomplishment of this purpose they make it a rule to handle certain styles of fabric exclusively; and hence those who place orders for garments made from these goods may feel assured that their dress will be distinctive as well as correct. Anything like "loud" dressing is of course to be sedulously avoided, but, on the other hand, the maintenance of a judicious individuality is one of the unmistakable evidences of refined taste in dress. Messrs. Nicholson & Gentner offer a most desirable assortment of fine imported and domestic fabrics to choose from, and are prepared to make up suits or single garments in the very highest style of tailoring and at moderate rates. Employing from ten to twelve assistants, they are in a position to fill orders promptly without overworking their help and impairing the accuracy of the results attained, and as a consequence their garments are always thoroughly well made and are as durable as they are stylish and handsome. Mr. Nicholson is a native of Prince Edward Island, and Mr. Gentner a native of Belfast. Mr. Gentner has been in business twenty-five years, nine of them in Belfast, Maine.

CITY LAUNDRY, E. E. Bradbury, Proprietor, 76 Main Street, Belfast, Me. There are few, if any, other lines of business in which careful and able management is more imperatively demanded than in the case of the establishment conducted by Mr. E. E. Bradbury, for he is the proprietor of the City Laundry, and the laundry business is made up of so many details, and gives so many opportunities for small but annoying mistakes that a poor manager could no more succeed in it than an ordinary washer and ironer having the usual household facilities can compete with the work turned out by so well equipped an establishment as the one mentioned. Mr. Bradbury was born in Lewiston, Maine, and has carried on his present enterprise since 1885. He utilizes the second floor of the Harris building, No. 76 Main Street, and by the employment of adequate assistance is enabled to handle his large business easily and accurately; all work being carefully and skillfully done, and exchange of articles and other annoying mistakes being of very rare occurrence. Work is called for and delivered free of charge, and no trouble is spared to deliver articles promptly at the time promised. Mr. Bradbury is agent for the Waterville Steam Dye House, and is prepared to take orders for dyeing and cleaning of all kinds at the regular rates; the work being done in the best of style and at very short notice, and as his work is all done by hand the finest fabrics can be entrusted to his care without injury.

**FERNALD & MUDGETT,**

MANUFACTURERS AND DEALERS IN

Monuments and Tablets,**Granite or Marble.****Works at WEST END OF SHOE FACTORY,**

Pleasant Street,

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BELFAST, Me.

The marble and granite works carried on by Messrs. Fernald & Mudgett at the west end of the shoe factory, Pleasant street, are thoroughly well equipped for the manufacture of monuments, tablets, headstones and cemetery work of all kinds and, as the firm employ skilled help, turn out the most novel and artistic designs, quote bottom prices and fill orders promptly, it is a pleasure to call attention to this establishment and to cordially recommend it to such of our readers as may contemplate the placing of orders for anything in Messrs. Fernald & Mudgett's line. The business was started in 1878 by Messrs. Fernald Brothers, who were succeeded in 1887 by the present firm, composed of Messrs. J. F. Fernald and A. L. Mudgett, the former a native of Lincolnville and the latter of Prospect, Maine. Both partners are thoroughly familiar with the practical details of the business and, as they give it careful supervision, there is no danger of imperfect work being allowed to leave the establishment. Ample steam power is available and ten assistants are employed, while all necessary mechanical facilities are provided, so that the cost of production is reduced to a minimum, and both wholesale and retail commissions can be executed at very short notice. Estimates on all kinds of marble and granite cemetery work will be cheerfully furnished on application, and entire satisfaction is absolutely guaranteed to every customer, the work being strictly first-class.

D. H. LIBBY, Sail Maker and Manufacturer of Tents, Awnings, Wagon Coverings, &c., Foot of Main Street, Belfast, Me. Sail making has been an important Belfast industry for many years, and among the local manufacturers are some who are as widely and favorably known as any in a similar line of business in the entire State. Prominent among these is Mr. D. H. Libby, and it is certainly not surprising that his work should be very widely known and rated as first-class by competent judges, for he has carried on operations in this his native city for fully 40 years, and has long since proved his ability to meet all honorable competition both as regards the quality and the cost of his productions. Besides making sails of all kinds Mr. Libby manufactures tents, awnings, wagon covers and canvas goods in general, and is prepared to fill orders at short notice as well as in first-class style; employment being given to three competent assistants. His loft is located in F. A. Knowlton's building, foot of Main Street, and the premises are both spacious and well equipped, they having an area of 2,100 square feet, and being fitted up with all facilities necessary to enable operations to be carried on to the best possible advantage. Moderate charges are made in connection with all work done here, including the making over of old sails and repairing of all kinds, and entire satisfaction may safely be guaranteed to every customer.

W. A. LEAR, Carriage and Ship Painter, rear of Baker & Shales' store, Belfast, Me. Carriage painting is generally understood to be one of the most difficult branches of the painter's trade, and the comparatively small number of really first-class carriage painters shows that this understanding is thoroughly justified by the facts. Therefore it is necessary to use careful judgement in the placing of orders for work of this

kind, especially as inferior carriage painting is apt to be as costly as it is unsatisfactory in other respects, for unless the work be done thoroughly and skillfully and the best of stock be used it soon loses its new appearance and leaves the vehicle shabbier than ever. In this connection we may appropriately make mention of the shop carried on by Mr. W. A. Lear, in the rear of Baker & Shales' store, for no better carriage painting is done anywhere in the State than is done here, Mr. Lear making a leading specialty of such work and having the necessary experience, skill, and facilities to enable him to attain results equal to the best, while filling orders at short notice and at moderate rates. Ship painting is also done at low prices and in a thoroughly workmanlike manner, competent assistance being employed and commissions being executed without delay. This business was founded in 1881, by Messrs. Howard & Lear, the present proprietor assuming sole control in 1886. He is a native of Northport, Maine, and is widely and favorably known in business and social circles throughout this section.

W. C. CUNNINGHAM, Restaurant, 53 Main Street, Belfast, Me. There is no very close and obvious connection between soldiering and eating,—and indeed there were times during the "late unpleasantness" when the men in the ranks began to think there was no connection at all, judging by the scarcity of rations—but still it is a noteworthy fact that some of the best managed restaurants are carried on by men who saw service during the Rebellion, and at an eating saloon run by an ex-soldier one is pretty sure to get a "square meal," and to get it at a moderate price, too. One example of this is afforded by the establishment conducted by Mr. W. C. Cunningham, for he served in the army during the late war, he carries on a restaurant, and he feeds his patrons.

well and charges them uniformly reasonable prices. Mr. Cunningham was born in Belfast, and succeeded Mr. Chas. Ellis in the control of his present business in 1890. The premises occupied have an area of 1,200 square feet, and are well equipped and well cared for throughout. The bill of fare is varied and complete; the food is of excellent quality and is nicely cooked; the service is prompt and neat, and the charges are low,—a combination which fully explains the great and growing popularity of this well managed establishment.

ALDEN D. CHASE & SON, Foreign and Domestic Dry Goods, Carpetings, Gloves, Hosiery and Trimmings, No. 1 Custom House Square, Main Street, Belfast, Me. An enterprise which has been carried on for nearly 40 years in one community can hardly fail to be universally known, and such is the case with that conducted under the style of Alden D. Chase & Son, for it is one of the best known commercial undertakings in the county, and is as popular as it is well known, the establishment devoted to it being one of the leading dry good stores of the city. It is located at No. 1 Custom House Square, Main Street, and comprises two floors measuring 28x65 feet; the premises being well fitted up and containing an exceptionally complete and desirable stock of foreign and domestic dry goods, carpetings, gloves, hosiery and trimming goods. Many good causes might be assigned for the popularity of this representative store but they may all be summed in a very few words,—desirable goods, low prices, prompt service, fair dealing. The public know that the latest novelties are always to be found here, that the goods are sold at bottom figures and sure to prove as represented, and prompt and polite attention is shown to all. Knowing these things it is not surprising that they should liberally support the enterprise, especially as the advantages offered increase with the growth of the business from year to year.

ARLINGTON HOUSE, Corner Main and Pleasant Streets, Belfast, Me. Israel V. Miller, Caterer and Manager. Stable connected, meals served to order. If an old resident of Belfast were asked to name the most popular hotel in that thriving city, there is no doubt that he would name the Arlington House, for this is popular in every sense of the word; the accommodations, the management, and the prices being popular in the highest degree. It is unquestionably the best \$1.00 a day house in Maine, and such of our readers as have learned from sad experience to associate a dollar a day rates with poor beds, poorer food and poorest service will be most agreeably surprised if they make trial of the Arlingtons' accommodations, for they are "all right" in every respect, and even the most confirmed grumbler can find nothing to growl at in the hotel or its management. The house contains twenty sleeping rooms, and is located near cars and boats, at the corner of Main and Pleasant Streets. There is a good stable connected, and teams may be obtained at all hours at moderate rates. Meals are served to order at short notice, and the food, cooking and service will compare favorably with those of a much more pretentious and higher priced establishment. Special rates for board by the week or season are made, and strangers in Belfast can save a good deal of money and assure themselves a comfortable home by putting up at the Arlington during their stay in this section. The caterer and manager, Mr. Israel V. Miller, is a native of Lincolnville, Maine, and was in the navy during the Rebellion. He has carried on his present enterprise since 1889, and it is safe to say that not one of our Belfast business men is more generally known or numbers a larger proportion of personal friends among his patrons.

NEWTON S. LORD, Sailmaker, Tents and Awnings, Swan & Sibley's wharf, Belfast, Me. The character of the work done by American sail makers has changed materially of late years, the demand for sails for square rigged vessels having fallen off a good deal while there is a greatly increased demand for fore and aft sails,—and some of these are of enormous size, there being enough canvas used in the lower sails alone of one of the great four-masted schooners now so common to make nearly a complete suit for a small ship—but now as ever American made sails are recognized as the standard, they being so cut, fitted and put together as to combine the greatest possible efficiency and durability with the smallest possible cost. Of course we refer to the kind of sails produced by leading makers and among these Mr. Newton Lord is entitled to honorable mention; his productions being as good as the best and his charges being uniformly fair and moderate. Mr. Lord was born in Brooksville, Maine, and has had long experience in the sailmaking business although he has had charge of his present enterprise only since 1891, when he succeeded Mr. George T. Osborne. He utilizes premises measuring 35x100 feet, located on the third floor of Swan & Sibley's wharf building; employs three assistants, and is prepared to do all work usually done by a first-class sailmaker at short notice, in a thorough and skillful manner and at reasonable rates. He also makes tents and awnings and a specialty of small boat sails.

J. B. THOMBS, Dealer in Junk, Paper Stock and Metals, Belfast, Maine. If any of our readers be disposed to look upon the handling of junk, paper stock and metals as an unimportant branch of trade they would do well to set themselves right by investigating this field of industry, and the results of such an investigation would greatly surprise them, for the trade is of very great importance, represents the investment of a large amount of capital, and has an important bearing upon some of the foremost industries carried on in the United States. One of the leading representatives of the trade in this part of the State is Mr. John B. Thombs who succeeded Mr. George T. Osborn in 1891. Mr. Thombs was born in Castine and has carried on business here for years; at one time being associated with Mr. Osborn under the style of Thombs & Osborn. Mr. Osborn assumed sole control in 1888 and retained it until 1891 when Mr. Thombs again assumed control. Mr. Thombs is an extensive dealer in junks, paper stock and metals, and utilizes 2 spacious floors of a building on Swan & Sibley's wharf. He employs an adequate force of experienced assistants and is prepared to fill the heaviest orders at short notice and to furnish carefully graded paper stock, junk and metals in quantities to suit at the lowest market rates; his facilities being such as to enable him to meet all honorable competition.

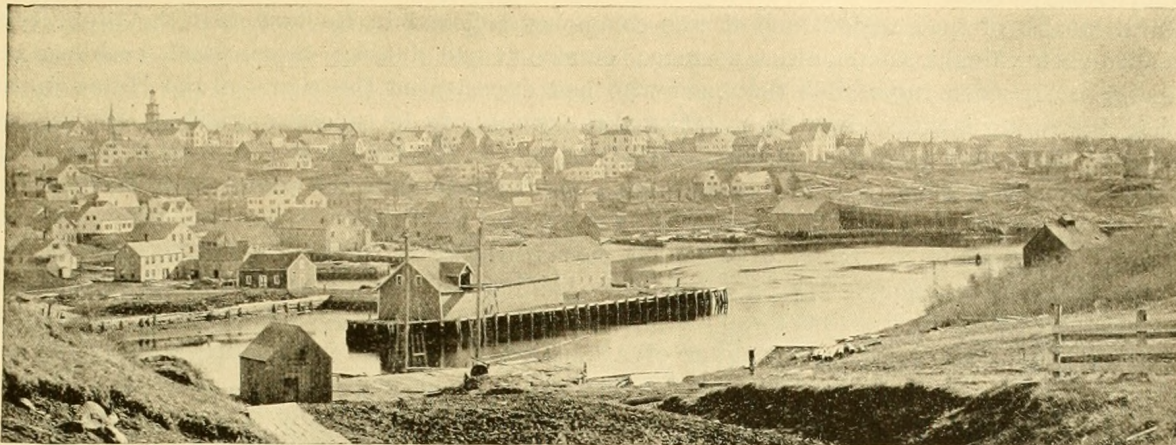
FRED TIMM, Custom Shoe Maker, Allen Brothers Bldg., Main Street, Belfast, Me. There is no denying the fact that the manufacture of boots and shoes by machinery has reached a high stage of perfection and that the finer grades of machine-made shoes are both handsome and stylish, but nevertheless it is as true now as ever that the only shoe that combines beauty, style, durability and "solid comfort" is one made to order by skillful hands. Therefore many people still have their boots and shoes made from measure, and if any of our readers be among the number we would advise them to place a trial order with Mr. Fred Timm, doing business in Allen Bros. building, Main Street, for he is as skillful a custom boot and shoe maker as there is in the State; his charges are moderate, and his facilities such as to enable him to execute commissions at short notice. Mr. Timm, was born in Germany and

has carried on operations in Belfast since 1879. Special attention is given to fine repairing in all its branches, and as two competent assistants are employed, orders can be filled without long delay, while the neatness and durability of the work commend this establishment to the most fastidious. Mr. Timm keeps on hand, and makes to order, hand made kip boots for farmers at the low price of \$3 per pair.

H. A. STARRETT, Wholesale and Retail Dry and Fancy Goods, Cloaks, Cloakings, and Small Wares, Main Street, opposite National Bank, Belfast, Me. Among those Belfast mercantile establishments which are widely and favorably known throughout this section by reason of their absolute reliability and the superior inducements they offer, that conducted by Mrs. H. A. Starrett occupies a prominent position, for since she assumed control in 1889 she has fully maintained the high reputation the enterprise enjoyed when carried on by Mr. T. W. Pitcher, and subsequently by Mr. H. A. Starrett. In fact the ladies of Belfast and vicinity speak in the highest terms of the establishment in question, and they should certainly be competent to judge of its merits, as it is devoted to the sale of Dry and Fancy Goods, Cloaking and Small Wares, and is popularly believed that what the ladies don't know about such articles is not worth knowing. At all events their fondness for "shopping" gives them opportunity to compare the goods and prices of this store with those of other establishments, and the liberal patronage they give it proves that the results of such comparison are by no means unfavorable. The premises made use of are located on Main Street, opposite the National Bank, and as they comprise 2 floors, measuring 25x60 feet a heavy stock can be readily accommodated. The assortment includes the latest fashionable novelties, and is very complete, so that all tastes and purses can be suited.

Goods are sold at both wholesale and retail, but special attention is given to retail buyers, and as three competent assistants are employed, callers are assured prompt and careful service at all times.

MARK WOOD & SON, Manufacturers of and Dealers in Marble and Granite Monuments, Tablets, Headstones, Marble Shelves, Iron Vases, Bouquet Holders, Metal Wreaths and Crosses, No. 28 High Street, Belfast, Me. First-class cemetery work is expensive and always will be so, for the materials of which it is made are costly, and skilled labor essential to its making commands high wages, but there is a great deal of difference in the margin of profit demanded by different dealers, and so although it is absolutely necessary to pay good prices in order to get good work, it is not at all necessary to pay the fancy rates named by some concerns. The firm of Mark Wood & Son manufactures as artistic marble and granite monuments, tablets, headings, etc., as any concern in this section of the State, and as no house quotes lower prices on equally good work, it follows that the firm in question is worthy of liberal patronage. It is composed of Messrs. M. & F. Wood, both of whom are natives of Belfast, and have been associated since 1888, when they succeeded Messrs. A. E. Clark & Co. The premises occupied are located at No. 28 High Street, and are well worthy of a visit, as a fine assortment of finished work is generally in stock, and many new and beautiful designs from which order work will be done are open for inspection; visitors being welcome, and being given all desired information. Besides doing cemetery work the firm deal in iron vases, bouquet holders, metal wreaths and crosses; showing a fine line of such goods, and furnishing them at the lowest market rates. Adequate assistance is employed and orders will be filled out at short notice and delivered promptly at the time promised.



BIRD'S-EYE VIEW OF THOMASTON, FROM BROWNE'S HILL.

HISTORICAL SKETCH OF THOMASTON.

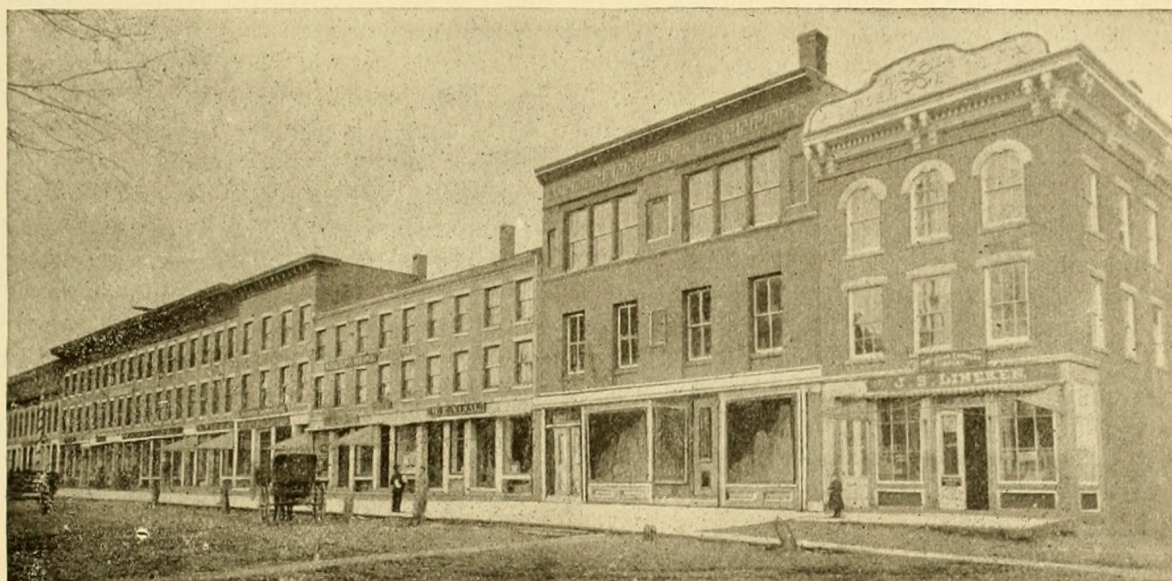
There is a marked similarity in the history of many New England towns, but Thomaston is far from being one of them, for its history is the reverse of commonplace and contains enough of romance, of adventure and of intrigue to make it fascinating, even to those who are neither antiquarians nor historical students. The records of its discovery, occupation and abandonment; of its re-settlement; of savage assaults and determined defense; the story of the life, the services and the hopes of the brave officer who did so much to develop early Thomaston; in these may be found material for a "historical novel," which if chosen, combined and made to live by the hand of genius would take its place by the side of the immortal works of Scott, of Dumas and of other historical novelists, whose words will be read and prized by the people long after the labored writings of the ordinary historian shall have been utterly forgotten. It is perhaps too much to hope that we shall some day have an American Scott, who will appreciate the vast wealth of material to be found at home, but we may at least hope that writers will be produced who will devote such powers as they may possess to the treatment of American themes, instead of depending upon the old world for inspiration.

The beginning of Thomaston's history dates back nearly three hundred years, for the region in which the town is located, was visited by Captain George Weymouth during that famous voyage made in 1605, and which has occasioned earnest and apparently endless dispute between those who support and deny Weymouth's claims as the discoverer of the Kennebec. At all events, it is certain that he sailed from England in the stout ship *Archangel* on Easter Sunday, 1605; and that on the eighteenth day of May following, he cast anchor under the lee of Monhegan. The next day he brought his vessel some miles nearer to the mainland and anchored under the shelter of an island, in a little bay to which he gave the name of Pentecost Harbor, but which is now known as St. George's Harbor. Weymouth remained in this vicinity for a month, or until June 16, 1605, and was actively engaged in the exploration of the coast, during which work he ascended the St. George's River and landed on the site of the present Thomaston. The report rendered by him on his return to England was so favorable that immediate action was taken to organize and equip an elaborate expedition, and in 1607 the ill-fated "Popham" colony was established upon the banks of the Kennebec River. Although this colony proved a disastrous failure, it did not discourage other adventurers

from coming to Maine, for there were the most extraordinary stories in circulation concerning the natural wealth of that region, and it was commonly believed in England that the productions included such valuable commodities as mace, cinnamon and nutmeg, brazil-wood, cochineal and ambergris. It seems impossible that men who had experienced the rigors of the Maine climate during the winter months, could have believed the country to be capable of yielding tropical productions; but letters from the colonists to their friends in the old country supported faith in the existence of such a belief, and goes to show that the Indians gave the whites to understand that about all the latter wished to find, were among the actual productions of the wonderful new land. Although the Indians so greatly exaggerated the natural wealth of the country, it still held out genuine inducements enough to keenly arouse the trading spirit of the English people and when it was discovered that the Pilgrims (who had quietly installed themselves along the Kennebec, established a trading post near the present site of Augusta and built up a very profitable traffic with the Indians, some years after the failure of the Popham colony), were doing an extensive business in this region, steps were taken to interfere with their virtual monopoly by Edward Ashley, "a profane young man," who had visited New England and who saw an opportunity to win both fame and fortune by wresting the immensely valuable trading business from the Pilgrims. He persuaded two prominent and wealthy English merchants, Beauchamp and Leverett, to obtain control of the territory between the Penobscot and the Muscongus rivers, and, by so doing, originated the afterwards famous "Muscongus patent," which was destined to cause much bitter feeling and to be a "bone of contention" for years to come. A trading post was established on the bank of the St. George River in Thomaston in 1630, and for some years considerable business was done, but the French and Indian wars put an end to all commerce in so exposed a station, and in 1675 the trading house was destroyed by the redskins. From that time until 1720, the place was abandoned by the English; but in the latter year, two strong "blockhouses" surrounded by palisades, were erected on the eastern bank of the St. George River by a company known as the "Ten Associates," at the head of which, was John Leverett, president of Harvard college. The company planned to establish two towns, each to contain about 80 inhabitants; and the settlement was given the name of "Lincoln," the original grant under which the land was held having been called the "Lincolnshire Patent." A double saw mill was erected, as were the frames for 20 dwellings, and the station was garrisoned by 20 men under command of Captain Thomas Westbrook.

The Indians bitterly resented the establishment of this fort and settlement; alleging that the land was theirs and was secured to them by treaty, but the English maintained that the redskins had voluntarily given up all title to the territory, it having been sold to Sir William Phips by Madockawando and Sheepscot John. To this the Indians replied that the sale was not legal, even admitting that it had taken place, for neither of the chiefs mentioned were Penobscot Indians and therefore had no right to dispose of the land. The upshot of the dispute was, that the Indians withdrew, muttering vengeance, and the government sent 45 men with cannon to the fort to resume the argument when the savages should reappear. This they did on the 15th of June 1722, when they swooped down upon the settlement, burned the mill and a vessel in the harbor, and destroyed the houses, and in fact everything outside of the palisades of the fort. But they failed to reduce the latter and finally retired. Before the following month had expired they made another attempt and nearly succeeded, for in place of trying to capture the fort by assault, they besieged it, and had made considerable progress in the work of undermining one side of the blockhouse, when a series of heavy rains caused their mines to collapse and resulted in the withdrawal of the besiegers after an investment lasting 12 days. Late in December, 1723, another siege was begun and lasted 30 days, when the Indians were driven away by a relieving party, and in 1724 the Indians tried it again and again failed. A treaty of peace was made in 1726, and in 1732 Samuel Waldo succeeded to the control of all the region contiguous to Thomaston and went actively to work to develop the country. He was the first lime manufacturer in this region and the quarry first opened by him was long afterward enclosed by the walls of the Maine State Prison.

We have referred to the land controlled by Mr. Waldo, as including all the territory contiguous to Thomaston, but that reference fails to give any idea of the enormous area of the tract claimed by him; for by inheritance and by purchase, he had become possessed of nearly all of the Muscon-gus patent, or in other words, of all of the present Knox and Waldo counties, with the exception of Camden, Hope and Appleton; the entire area of his lands approximating half a million acres.



NORTH SIDE OF MAIN STREET.

In 1735, he sought to encourage settlement in what is now Thomaston, by offering to deed to each actual settler, a lot having a frontage of 40 rods on the River St. George and extending far enough back to make up an area of 100 acres. The original party of settlers under this offer included 27 families, of the sturdy Scotch-Irish stock which played so important a part in the early development of New England. Waldo rebuilt the saw-mill destroyed by the Indians, and in 1740 erected a grist-mill at Oyster River, and also built a meeting house. But the development of the exposed settlement was rudely interrupted by the Indian war which began in 1744, and before the effects of this struggle had passed away, progress was again suspended by warfare, which lasted from 1754 to 1758, and which resulted in the permanent breaking of the power of the French in this region and in the acknowledgment by the Indians, that they had no claim on Waldo's lands. But he was destined not to profit by this condition of affairs, for he died very suddenly, in 1759, and the greater portion of his lands came into the hands of his son-in-law, Thomas Flucker, of Boston. What is generally accepted as the first permanent settlement in Thomaston, was made four years later by Mason Wheaton, who settled upon Mill River in 1763.

Nearly all the inhabitants of this region were on the patriot side in the troubles which resulted in the Revolution, but Waldo's heir, Flucher, was a Royalist and as he was included in the act of proscription, there was a great deal of uncertainty about titles during the years immediately following the war. But it so happened that Waldo's grand-daughter had married General Henry Knox, one of the most distinguished patriot soldiers of the Revolution, and so she retained her rights in the property, and some years after the close of the Revolution, came here with her husband to occupy a mansion, the erection of which was begun in 1793, and to which the name of

"Montpelier" was given. This mansion was much more than a "nine days' wonder" throughout the surrounding country, for it was immeasurably superior to any other building for miles around, and indeed, has often been decided as far handsomer and more elaborate than any edifice in the entire country at that time, but that was of course an exaggeration, although not intentional, for a structure that cost more than \$50,000 must have seemed beyond imitation to the country people. General Knox removed to this noble residence in 1795, and, by way of a "house-warming," gave a grand feast, to which all the neighbors—rich and poor—were invited. And this was but an earnest of what was to follow, for during the remainder of his life, General Knox continued to dispense lavish hospitality. He was by no means a rich man, on the contrary, he had saved practically nothing during his long and important public career, and when he resigned his commission as secretary of war and came to Thomaston, accompanied by his brilliant wife, who had been one of the most famous and admired society women of the day, it is probable that his chief object was to amass a competency, although he may also have desired rest after his arduous services in the battle fields and in the councils of the nation. He went actively to work to develop the estate; put in operation lime-kilns, saw mills and brick yards; constructed dams, built houses and vessels; introduced new varieties of fruits and vegetables and improved breeds of domestic animals; in short, stopped at no trouble or expense in the furtherance of his schemes of development, but like many another generous pioneer, he lacked judgment, and not only failed to gain wealth, but contracted very heavy debts and finally became bankrupt. It is reported that those who had been his best friends were his largest creditors, which is perhaps the reason why the last few years of his life were terribly embittered by the reproaches and scorn of those whom he was unable to pay. Hardly eleven years elapsed from the time he came to Thomaston until his death, and his remains, which were originally placed in the family vault near the mansion, now rest in the cemetery on the hill behind the village.

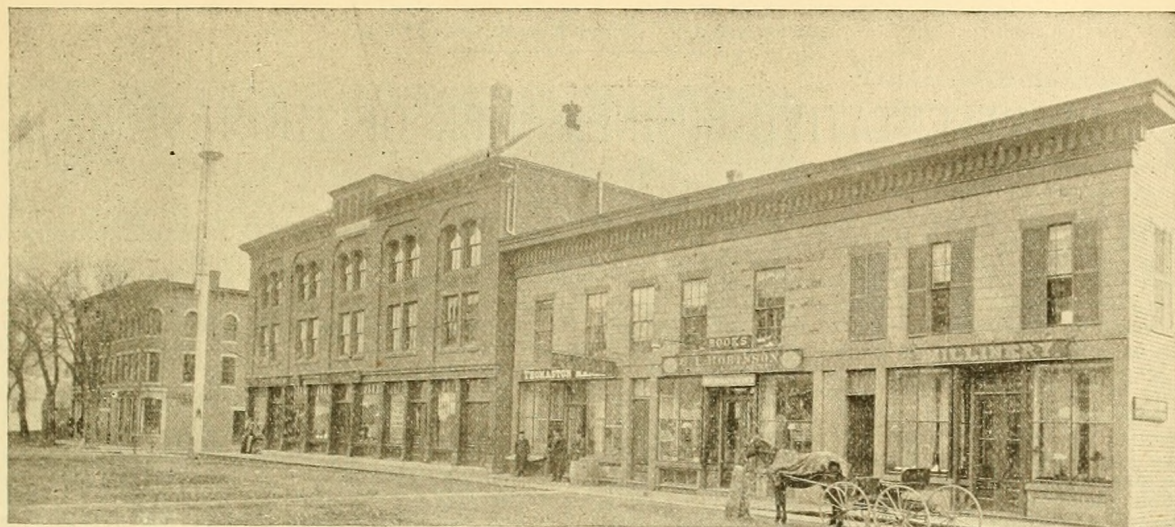
Thomaston had been regularly incorporated as a town nearly twenty years before the arrival of General Knox; it having received its charter in 1777 and being named in honor of General Thomas of Massachusetts. It then contained about fifty inhabitants and was about seven miles in circumference, but the present township is very small owing to the setting apart of by far the larger proportion of the original territory by the incorporation of Rockland and of South Thomaston, in 1848. It is situated on St. Georges or Georges River, as it is now called, in the eastern part of Knox County, and is bounded on the north and east by Rockland; south by South Thomaston and west by Warren. The township is excellently watered, the principle stream being Georges River; and Thomaston village is situated on a bay-like expansion of this stream and with its broad, well shaded streets, neat dwellings and picturesque surroundings, is one of the most attractive villages of which even Maine can boast.

As Samuel Adams Drake has expressed it in his delightful "Pine Tree Coast," "After witnessing the struggle going on at our coast resorts for what is bizarre, or purely ornamental, it is a relief to walk about in the elm-shaded streets of a downright plain, old-fashioned country village, like Thomaston, once more, where picturesqueness is achieved by simply letting things alone. It quite restores the old home feeling again. And we feel it a privilege to become a brief part of that tranquil existence, and to share in its historic memories."

This is one reason why Thomaston is a favorite summer resort, especially with cultivated people, and another reason is to be found in the magnificent scenery throughout and adjacent to the township. It has been said that not Mt. Desert itself surpasses Thomaston, as regards combination of mountain and ocean; inland and coast scenery, and there are advantages offered by Thomaston, which one would seek for in vain at Bar Harbor and other points on Maine's most famous island. What many of these advantages are, can best be learned by practical experience, but not the least important of them is that the expenses of an outing here may easily be so regulated as to be within the means of anyone. As for the attractions, they may be sought and will be found on every side; they include riding, driving and tramping amid inspiring scenery and pure air;

among them are numbered sailing, rowing, swimming, fishing and other "amphibious" sports, and in the fall the shooting is, as a rule, good enough to suit the most exacting hunter of small game.

The town is very easy of access and yet is far enough removed from the great thoroughfares of travel, to avoid all objections on that score; and the traveler may come by way of the Knox & Lincoln Railroad, which runs across the southern end of the township and makes a station at Thomaston village, or he may go direct to Rockland by steamer and come from there by rail, a



SOUTH SIDE OF MAIN STREET, LOOKING EAST.

distance of five miles, or enjoy a beautiful drive over four miles of carriage road which connect the city with the mother town. Or, if you wish a still more enjoyable excursion, you may journey from Rockland by water, but don't do so unless "time is no object," for so delightfully irregular is the lay of the land, or rather of the sea, in this picturesque neighborhood, that it no less than 40 miles from Thomaston to Rockland by water, as compared with only four miles "across country." But the sail will amply repay one for the time it consumes; for it is amid a perfect maze of islands of all imaginable shapes, sizes and kinds; and no one having the least appreciation of the beautiful in nature can make this trip without being so frequently delighted and surprised by the ever changing but always impressive panorama, that the journey will be numbered among those experiences which are never regretted and never forgotten.

But Thomaston is visited by many besides pleasure tourists, for the town is a prosperous and active business centre, as will appear from a reading of the pages following this sketch, so that it is not necessary to go into detail concerning this phase of its existence. Suffice it is to say that lime manufacturing, began away back in 1734 by General Waldo, is very largely carried on and that the quality of the lime produced by local manufacturers, is conceded equal to the best, in the great trade centres to which most of it is shipped. The manufacture of granite is also quite largely engaged in, as is that of carriages, of boots and shoes, of harness, and of clothing; while it is hardly necessary to add that a town which in the palmy days of ship building, was a leader in that noble industry, should still be in a position to do the very best of work in that line. The several ship yards of Thomaston are well equipped and well managed and are comparatively well patronized, although to be sure, much of their work is in the line of repairing, and in connection with the latter branch of industry it is well to note that there are skilful shipsmiths and sail makers in town who have an excellent reputation for thoroughness and promptness. The financial needs of the community are

well attended to by two National Banks and a Savings Bank ; while the intellectual needs are provided for by a good school system and by three local publications ; the *Thomaston Herald*, an independent weekly ; the *Farmer's Cause*, an agricultural monthly ; and the *Rockland District Tidings*, a Methodist monthly. There are various flourishing associations including Masonic societies ; a Grand Army Post ; Sons of Veterans ; Knights of Honor ; Good Templars ; Women's Christian Temperance Union ; Knights of Labor ; Patrons of Husbandry and New England Order of Protection and also a very popular society known as the Segochet Club.

REPRESENTATIVE BUSINESS MEN OF THOMASTON.

THE THOMASTON SAVINGS BANK, Incorporated 1870, Thomaston, Me. It is easier to earn money than to save it, and it is easier to save money than to invest it securely and profitably, as many have discovered by sad experience, for so long as there are men so unscrupulous as to be content to profit by the ignorance, carelessness, or misplaced confidence of others who have not had their advantages of education and experience, so long will there be innumerable highly attractive but utterly delusive schemes, having but one real object, no matter how liberal and benevolent their plan may seem to be,—to gain money for their projectors without rendering a fair equivalent, and in most such cases without rendering any equivalent whatever. It is unnecessary to specify these schemes, and indeed they are so numerous and varied that to mention even the most prominent of them would exhaust all our available space, but they all bear a family resemblance, no matter how much they may vary in detail, and they may be detected by one universal characteristic, that even admitting they carry out their professed object they enrich the few at the expense of the many ; in other words they are lottery schemes, pure and simple, and have all the uncertainty and all the demoralizing effects which inevitably attach to lotteries even when "honestly" conducted, if it be allowable to use that word in that connection. On the other hand, a well-managed savings bank—which affords by far the best facilities yet devised for the investment of small sums—protects and advances the interests of every depositor, large or small, causes loss to no one and powerfully aids in the development of the entire community in which it is located. This is no mere theory but frequently demonstrated fact, and the residents of this section have had it fully demonstrated to them by the operations of the Thomaston Savings Bank since its incorporation in 1870, for this is one of the most carefully and ably managed savings institutions in the State and has proved a decided boon to the community in more respects than one, as every intelligent and observing citizen will freely admit. It deserves and receives the entire confidence of the public, not only on account of its honorable record but also by reason of the high standing of those identified with it, its officers being M. R. Mathews, president ; and C. S. Smith, treasurer ; while the board of trustees is composed of M. R. Mathews, Edward E. O'Brien, N. C. Mehan, J. C. Levensaler, E. K. O'Brien, Atwood Levensaler, and William E. Vinal, all of whom are Thomaston men, with the exception of Mr. Mathews, who is from Warren. On October 31, 1891, the deposits amounted to \$259,327.75 and the reserve and profits to \$8,578.30, and we may add that the character of the bank's investments is such as to ensure the prompt payment of every penny of principal and interest due depositors.

J. O. CUSHING & CO., Manufacturers of Lime, Central Wharf, Thomaston, Me. It is difficult to accurately determine the date of the inception of the business conducted by Messrs. J. O. Cushing & Co., for some departments of it are of comparatively recent origin while others date back many years, but the business in its present form may be said to date from 1869, when Messrs. J. O. Cushing & Co. succeeded Messrs. Cushing, Waterman & Co. The latter firm was formed in 1848 but was principally engaged in ship-building, and it was not until the change in ownership that lime manufacturing was begun on a large scale. This industry has been steadily developed until now the firm own and work some of the most valuable and best known quarries in the State, and operate seven patent kilns having a capacity of 150,000 casks per annum. They are proprietors of the General Henry Knox quarry, and the Bennet, Coburn, Morse, Levensaler, Stackpole, and Cole quarries, and some of the brands of lime made by Messrs. J. O. Cushing & Co. are well and favorably known throughout the country, and so staple is the demand for their lime, that even in 1890, which was an exceptionally dull year with most lime manufacturers, they made and sold 101,000 casks. Seventy men are employed, and forty horses are utilized, and the firm are interested in and own ten vessels, six of which are engaged in the lime business, shipments being made to New York, the South, and throughout New England. Their ability to command a heavy trade, even during the dullest season, is the most natural result of the possession of exceptional facilities for manufacturing and distributing, the high reputation of their product, and the uniform promptness and efficiency of the service, due to the thorough organization of the business, and the close and intelligent supervision given to each of its many details. Mr. James C. Cushing has had about forty years experience in the lime business, and Mr. Atwood Levensaler succeeded his father and grandfather, who had carried it on for more than a century, so that both members of the firm are thoroughly familiar with every department of the industry. Both are natives of Thomaston, and Mr. Cushing has served several terms as selectman, and as road commissioner. The firm are very large dealers in Franklin, Lincoln, Smith and Hard Coals, being prepared to furnish them in quantities to suit at short notice and at bottom rates, and they also handle Salt at wholesale and retail, besides dealing extensively in Corn, Flour and Ship Chandlery. Their store is located on Central Wharf as are also numerous warehouses used for the storage of the immense stock that is constantly carried. Ample assistance is employed, and all orders are assured prompt and careful attention.

LEVI SEAVEY,

—DEALER IN—

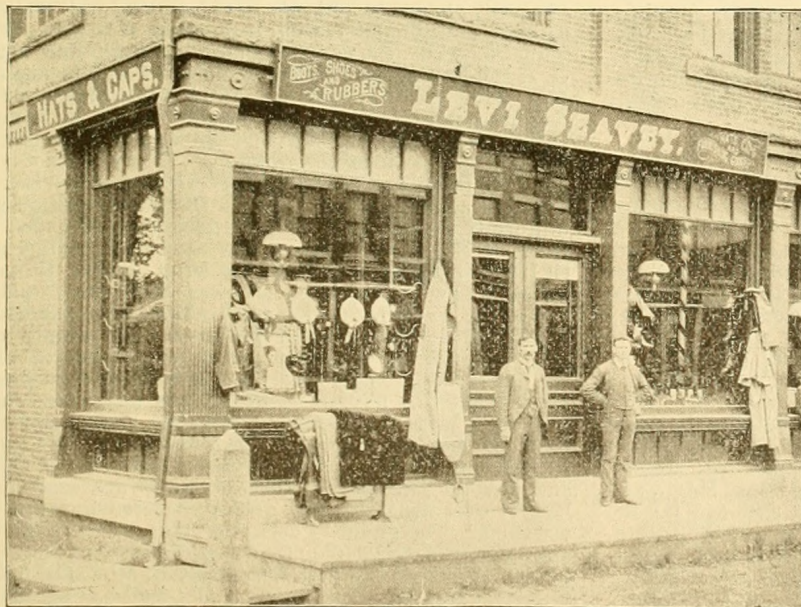
Boots, Shoes, Hats, Caps, Furs, Gloves, Robes and Blankets,

GENTLEMEN'S FURNISHING GOODS, UMBRELLAS,

THOMASTON, MAINE.



There is really no excuse for any man presenting a shabby appearance nowadays, for not only can a neat and desirable suit of clothes be purchased for a small sum of money, but all the other articles going to make up a complete outfit are sold at extremely reasonable rates. It is of course necessary to use some discrimination in making such purchases, as all dealers are by no means equally low in their prices; but if a call be made on Mr. Levi Seavey at his spacious store, the caller can feel sure that all he buys will be sold at prices as low as the lowest. Mr. Levi Seavey is an extensive dealer in boots, shoes, hats, caps, furs, gloves, gentlemen's furnishing goods, umbrellas, robes and blankets. His goods are perfectly reliable, and are in fact guaranteed to prove as represented, so no fears need be entertained that anything bought of him will not prove satisfactory. This establishment was formally the A. Goudy stand, and was opened by its present proprietor in 1889, and by his enterprise and liberal business methods his trade has steadily increased since that date. Mr. Seavey is a native of Cushing, Me., and is very well known throughout Thomaston, Warren, St. George, Union, Friendship and all other places within twenty miles, and was a member of the board of selectmen in 1889 and 1890 in Thomaston. He occupies one floor and a cellar, each 2,400 square feet in dimensions, making the largest store east of Boston and Portland, and carries a large and varied stock which is first-class in every particular. The business is principally retail in

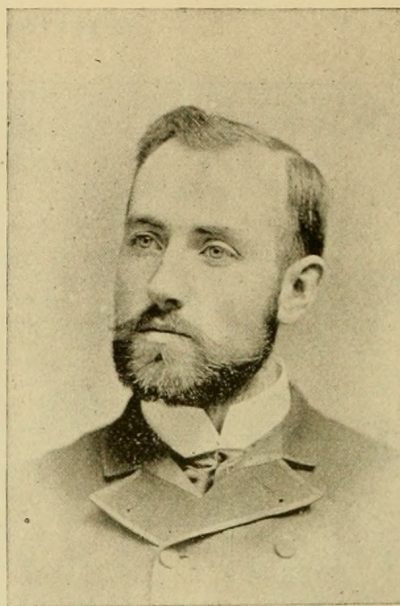


character, and requires the services of two well informed assistants. Every customer is assured polite as well as prompt and honorable treatment. Give him a call.

BURGESS, O'BRIEN & CO., Manufacturers and Shippers of Lime, Dealers in Coal, Flour, Corn, Meal, Salt, Groceries, Dry Goods, Clothing, Boots and Shoes, Hardware, Crockery, Wooden Ware, Etc., Commercial Wharf, Foot Wadsworth Street, Thomaston, Me. As the manufacture of lime is by far the most important of Thomaston's industries one naturally expects to find the most enterprising, progressive and representative of the town's business men engaged in this line of trade, and this expectation will not be disappointed, for the leading lime manufacturing concerns of Thomaston are made up of men whose reputation for exceptional business ability and strict integrity is by no means confined to this section but extends to New York and to the many other distant business centres where Thomaston lime is very largely handled. This is notably the case with the firm of Burgess, O'Brien & Co., for not only has this concern held a leading position in the lime trade for nearly forty years, but the individual members of it have been and are very prominently identified with other representative Thomaston enterprises, and have done and are doing much to advance the best interests of the town and section, both directly and indirectly. The firm is composed of Mr. W. C. Burgess, a native of Warren, Maine, and Messrs. E. E. and E. K. O'Brien, both natives of Thomaston. Mr. E. E. O'Brien is president of the Georges National Bank of Thomaston, and a trustee of the Thomaston Savings Bank; Mr. E. K. O'Brien also being a trustee of the latter institution. The business was founded in 1844 by Messrs. O'Brien, Burgess & Co. who were succeeded by Messrs. O'Brien, Watts & Co., they giving place to the present concern in 1854. The manufacture and shipping of lime are very extensively carried on, six kilns of large capacity being utilized and many vessels being owned and controlled by the firm and its individual members. The amount of the annual product varies of course, with the condition of trade throughout the country, but as this house are well qualified in every respect to meet all honorable competition they are assured a large proportion of all orders placed in this section. An extensive trade in general merchandise is also carried on, spacious premises on Commercial Wharf, foot of Wadsworth St., being utilized, and a very heavy and complete stock carried. It comprises coal, flour, corn, meal, salt, groceries, dry goods, clothing, boots and shoes, hardware, crockery, wooden ware, etc., and as the public know the goods to be perfectly reliable, the delivery prompt, and the prices as low as the lowest, the store is one of the most popular and most largely patronized of any in this vicinity.

DUNN & ELLIOT, Shipbuilders and Sail-makers, Thomaston. The business carried on by Messrs. Dunn & Elliot comprises two entirely distinct and yet intimately related industries—ship building and sail making. The first named department of their business may be said to have been founded in 1864 by Messrs. Edwin Welch & Co., who were succeeded in 1866 by Messrs. T. Dunn & Co., they giving place in 1867 to Messrs. Walker, Dunn & Co., who were succeeded by Messrs. Dunn & Elliot in 1880. The latter firm had carried on a large sail making business since 1865, which was consolidated with the ship building business controlled by Messrs. Walker, Dunn & Co., when that firm were succeeded by the present proprietors, Messrs. T. W. Dunn, who is a native of Boston, Mass., and George Elliot, a native of Thomaston, and are far too generally known to require extended personal mention. Some idea of the extent of their business in both departments may be gained by the fact that the firm they succeeded built 25 vessels and they have built 16 vessels; while in 1890 they worked up 65,000 yards, or about 37 miles of duck, they ranking with the largest sail makers of New England. Employment is given to nine ex-

perienced assistants at sail making alone, and the firm are prepared to fill the most extensive orders at remarkably short notice and at the lowest rates consistent with good work. The business is thoroughly systemized and very carefully supervised, no imperfect work being knowingly allowed to leave the establishment and all work being fully guaranteed both as regards material and workmanship, the firm being never better prepared than now to meet all competition, both in quality and price.



THE G. I. ROBINSON DRUG CO., Geo. H. Gardner, Manager, Thomaston, Me. When having physicians prescriptions compounded it is important to patronize an establishment where the stock of drugs and medicines is not only complete, but is so frequently renewed as always to be made up of fresh and well selected articles, and for this reason, if no other, it is well worth while to entrust the compounding of prescriptions to the G. I. Robinson Drug Co., doing business in Thomaston, Me. They are wholesale and retail dealers, as well as manufacturers, and carry on operations on so large a scale that the process of renewing their assortment of drugs, etc., is constantly going on. Every facility is at hand for the filling of such orders without delay and in the most accurate manner, while the charges made are uniformly moderate. This business was founded in 1850, by Mr. G. I. Robinson, and conducted by him until 1885, when the G. I. Robinson Drug Co. was formed, which is now managed by Mr. Geo. H. Gardner, and is one of the best known and most reliable establishments of its kind in this section of the state. The proprietors fully maintain the high standard so long associated with the undertaking, and not only do a general drug business, but manufacture flavoring extracts and physicians' supplies on a large scale, having enlarged their plant the past year for this purpose. The flavoring extracts made by this concern are double strength and true to name and flavor. The sale of these extracts are extending largely over the state, and are appreciated by all who use them. The premises occupied comprises two floors and a cellar, each 1000 square feet in dimensions, and containing in addition to first-class drugs of all kinds, toilet articles, extracts, soda, cigars and tobacco, etc. Two well-informed assistants are constantly employed, every customer being assured polite attention, and the prompt filling of every order.

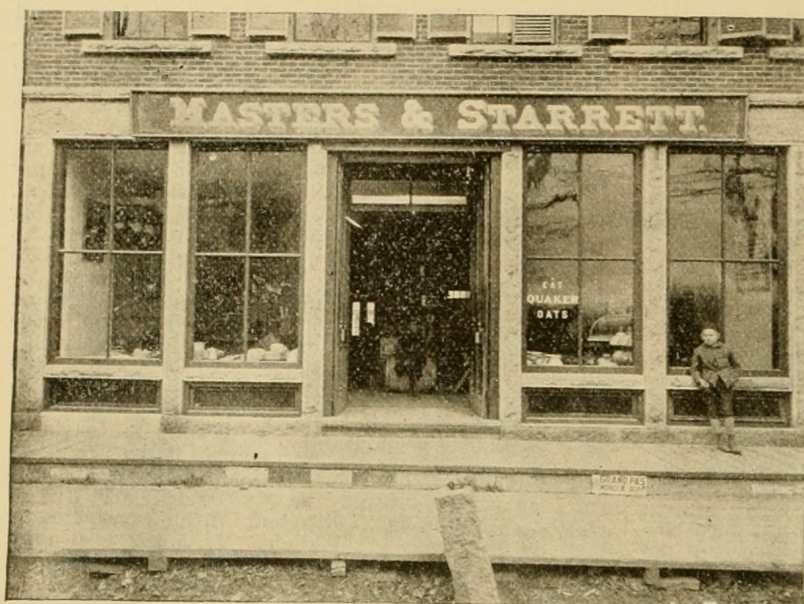
THOMASTON NATIONAL BANK, Thomaston, Me. Even those who most strongly insist that there is no place for sentiment in business would probably admit that the Thomaston National Bank is fairly and fully entitled to the hearty support of every public spirited citizen of Thomaston, for it is a matter of record that this institution has done much to promote the best interests of that town and section, and indeed has proved one of the most powerful factors in bringing about the degree of prosperity now enjoyed. But the management of the bank do not depend upon what the institution has done, to secure its present and future patronage, or at least the only dependence they place upon its record is the surety it gives that the bank will keep faith with the public and asks not so much the assistance as the co-operation of the community in its efforts to still further develop local interests. Whatever claim the institution makes upon the patronage of the public is based upon the comprehensiveness and efficiency of the service now rendered, and it could not rest upon a firmer foundation, for no institution in the State operating in a similar field offers more genuine and decided inducements to manufacturers, merchants and the general public. The Thomaston National Bank was incorporated in 1864, and no more significant evidence of the ability and wise conservatism of the management, past and present, could be wished for than that afforded by the fact that the capital of \$100,000 is augmented by a surplus fund and undivided profits amounting to \$49,500. The confidence in the institution which this showing inspires is greatly deepened by the fact that the officers and directors are all prominent Thomaston business men, and hence are not only thoroughly familiar with local needs and resources but are directly and powerfully interested in the maintenance of the prosperity of the community in all its varied lines of industry and mercantile enterprise. Mr. C. Prince is president of the bank; Mr. F. H. Jordan is cashier, and Mr. Prince is associated on the board of directors with some of Thomaston's foremost citizens including William J. Singer, N. C. Mehan, B. W. Counce, C. H. Washburn, Harvey Mills, and Edwin A. Robinson.

KNOX HARNESS STORE, H. M. Gardiner, Manufacturer and Dealer in all kinds of Harnesses and Horse Furnishing Goods, Thomaston, Me. The advantages of using a strong, honestly made and well proportioned harness are many, and not the least important of them is the safety one gains by so doing. A cheap harness may do very well under ordinary circumstances although we dispute even that point, but when any great and sudden strain comes upon it, when your horse jumps at the report of firearms, the whistle of a locomotive, the clang of a factory bell, something is apt to give way, and somebody is liable to get hurt. The well made harness is durable, soft and handsome, and is by far the cheapest in the long run. We know of no one who is better prepared to furnish a harness that can be depended upon for safety than Mr. H. M. Gardiner, for he is a manufacturer of and dealer in all kinds of light and heavy harness, and has been familiar with his business for many years. The Knox Harness Store is located on Main Street. It was established by its present proprietor in 1888. Two floors are utilized, each measuring 25 by 37 feet, where in addition to harness of every description a fine assortment of horse furnishing goods are constantly carried in stock. Mr. Gardiner is a native of Bath, Me., and is well known throughout this vicinity, having had charge of the harness manufacturing department of the Maine State Prison, at Thomaston for upwards of ten years, before opening his present establishment. He employs a competent force of assistants to enable him to fill his orders promptly and has built up an enviable reputation for good work, fair prices, and square dealing.

LEVI MORSE, Photo Artist. Crayon and India Ink Enlargements. A large line of Albums, Gold, Bronze and Fancy Mouldings, Velvet and Plush Frames, Easels, etc. Thomaston, Me. The time has gone by when it was necessary to visit the larger cities in order to secure really artistic photographs, for the number of competent artists has increased wonderfully of late years, and it would be difficult to name a town of any importance that does not contain at least one of them. Thomaston has been favored for some years by having an excellent photographic artist established here, who makes a specialty of doing fine work, and attains results that compare very favorably with the best work of the day. Mr. Levi Morse established his studio in 1868, and the residents of this vicinity have learned to appreciate his painstaking efforts to give satisfaction to every customer. The premises occupied are located on the second floor of "Telegraph Block" and they measure 800 sq. feet. Mr. Morse has all the improved modern appliances for producing the best pictures in the shortest time. He also gives particular attention to crayon and India ink enlargements in which he is very successful. He carries a large line of Albums, Gold, Bronze and Fancy Mouldings, Velvet and Plush Frames, Easels, etc. Also novelties of all kinds. Mr. Morse is also the artist who furnished views for the illustrations in Thomaston book.

E. WALSH, Dealer in Crockery, Tin, Glass and Wooden Ware, etc., etc. Main Street, Thomaston, Me. The establishment conducted by Mr. E. Walsh, who is a native of Thomaston, is deservedly popular with the purchasing public, for the stock it contains is always complete and attractive and the prices quoted are in accordance with the lowest market rates. The premises occupied are located on Main Street and measure 26 x 40 feet, besides store house in the rear. Business was started here by Mr. Walsh in 1857, and his increasing trade testifies to his well-earned reputation. He deals in Crockery, Tin, Glass and Wooden Ware and carries a full assortment of good articles in this line. Also a full line of Toys, Games and Picture Books. He has all the leading Daily and Weekly Newspapers constantly on hand. Sheet music comprising some of the most popular pieces for instrumental playing and song can be bought here. Mr. Walsh has catered to the taste of the residents of this neighborhood for the past thirty-four years, and has become familiar with their requirements, thus being able to furnish them at short notice with anything in his line that they may desire, as he carries the largest line of 5 and 10 cent goods to be found in this section, also a complete stock of paper hangings and borders. Mr. Walsh is also public bill poster for Thomaston.

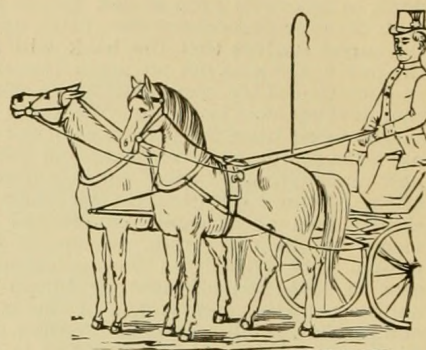
M. W. CULLEN, Groceries and Provisions, Thomaston, Maine. The motto "There is always room at the top" receives a striking exemplification in the success attained by Mr. M. W. Cullen since he began his present business in 1886, for, although the field was well occupied before, the magnitude of the trade he has already built up proves that there was a favorable opening for an enterprise managed with the skill and liberality which so prominently characterize his methods. Mr. Cullen occupies premises located on Main street, and deals extensively in groceries, provisions, tobacco, cigars, etc. He offers great inducements to the purchasing public and may be depended upon to handle reliable goods, to quote bottom prices, and to spare no pains to assure prompt and polite attention to every caller; and under these circumstances it is not to be wondered at that he finds no trouble in easily meeting all honorable competition and in constantly increasing his trade.



MASTERS & STARRETT, Groceries, Hardware, Crockery, Glassware and General Goods. Thomaston, Me. Such of our readers as are seeking for an establishment where may be found a large and complete stock of Groceries, Hardware, Crockery, Glassware and General Goods, where the service is prompt and courteous, the goods reliable and the prices low, may very profitably visit the store conducted by Masters & Starrett, in Thomaston, Maine, for here is just the combination they are looking for. Doubtless many who will read these lines will not need to be told of the fact stated, for this establishment is already well and favorably known throughout this vicinity, and the extent to which it is patronized affords the best possible proof that the inducements offered are appreciated. Messrs. Masters and Starrett have been identified with their present enterprise since 1886, and its development has been steady and pronounced. The premises occupied comprise ground floor and cellar 30 x 60 feet in dimensions, with store-house in rear 24 x 30 feet. The stock carried is large and so carefully selected as to enable all tastes and means to be suited. The goods are just what one would naturally expect to find in a store of this high standing. The promptness and accuracy with which all orders are filled are worthy of imitation. Competent assistants are employed and low prices the rule. Messrs. Masters & Starrett are both natives of Maine. Mr. S. J. Starrett is now a selectman.

A. O. TOBIE, Wheelwright, Beechwood Street, Thomaston. A modern, light American carriage wheel affords about as perfect an example of combined strength and lightness as can be found anywhere, but even the best wheels can't stand everything, and as the majority of the carriage wheels in use nowadays are not first-class in quality it follows that they frequently break down and then the question is, "Where can I get this break repaired promptly, neatly, strongly and at a reasonable price?" Well, if you are within reasonable distance of the shop carried on by Mr. A. O. Tobie, located on Beechwood street, you should by all means get him to repair the damage; first, because he is a skillful wheelwright who has the ability, the facilities and the disposition to do first-class work; second, because he will show consideration for your pocket-book by repairing the break in the simplest and cheapest way

consistent with the turning out of a neat, strong job; third, because he can fill orders at short notice; and fourth, because he is uniformly moderate in his charges. Mr. Tobie is a native of Montville, Maine, has served on the Thomaston board of select men, and is widely and favorably known hereabouts. His shop is well equipped and competent assistance is employed.



W. L. CATLAND, Livery Stable, Rear of Knox House, Thomaston, Me. The livery stable now conducted by Mr. W. L. Catland, was originally opened to the public in 1873 by Mr. S. W. Master, who was succeeded by the present proprietor in 1890. Mr. Catland is a native of Thomaston, and has held the office of assessor since 1885. He is very widely known in this town—so well in fact as to render extended personal mention quite unnecessary. His establishment is located on Main street, in the rear of Knox House, and comprises a main building 60x84 feet in dimensions, with two wings measuring 28x60 and 30x50 feet respectively; also a carriage house covering an area of 1040 square feet. A livery, boarding, transient and hacking business is carried on, and all orders for hacks, carriages, etc., given in person or by messenger or left at Knox House are assured immediate and satisfactory attention. A specialty is made of boarding horses, and at no stable in the vicinity are animals given more care or assured more comfortable quarters. Mr. Catland has accommodations for forty-eight horses, and those in search of a good home for a prized animal should by all means give him a call. The livery teams at this stable are good enough for anybody to use, and no fancy prizes are charged under any circumstances. Employment is given to four competent assistants and everything in and about the premises is kept in first-class condition; while callers are assured courteous as well as prompt attention.

THOMASTON LAUNDRY, J. D. Tyler, Proprietor. The principal claim which has been made in favor of public laundries is that they lighten the labors of housekeeping very materially, but it is now becoming generally understood that they possess another and even stronger hold on public favor—they powerfully advance the general healthfulness of a community. In investigating the "germ theory" of disease, physicians and other scientific men have discovered many curious things, but none of more importance than the fact that the dampness and bad smell caused by doing washing at home, are very prominent factors in spreading disease in a household. This has been proved beyond a reasonable doubt, and some housekeepers who "can't afford" to send their clothes to the laundry may find that really

they can't afford to wash them at home when all the expense—direct and indirect—of so doing is properly estimated. Few communities of any size are now without laundry facilities, and certainly those available in Thomaston are fully equal to the best, for the laundry of which Mr. J. D. Tyler is the proprietor is a very thoroughly equipped establishment, and the work turned out here will compare favorably with any other. Mr. Tyler is a native of Thomaston and an enterprising and experienced business man who has sufficient executive ability to enable him to keep the service up to the highest standard at all times. This business was established by Mr. W. R. Keating in 1887, who was succeeded by Mr. Daniels in 1889, he giving place to the present proprietor, Mr. J. D. Tyler, in 1891. The premises are located on Main St., and measure 20x40 feet. Five assistants are employed, and careful attention is given to the assorting and delivery of all clothing. His prices are reasonable and the work carefully performed. All orders from other towns given prompt attention.

REDMAN BROTHERS, Dealers in Boots, Shoes, Rubbers, Hats, Caps and Gent's Furnishings. 84 Main Street, Thomaston, Maine. We all wear boots and shoes and we all are pleased to learn where we can purchase them of good quality at low market rates. It is for this reason that we mention the store that is now managed by Redman Bro's, for they not only quote low prices but offer as fine a stock of goods in their line to choose from, as one could wish to find. This enterprise was started in 1873 in the Levensaler Block, 84 Main Street, by Mr. F. E. Gilchrist who was succeeded by Mr. J. C. Henderson. The present firm of Redman Bro's was formed in May, 1890, and is managed by Mr. Geo. E. Redman, who has sufficient experience in his business to be thoroughly conversant with every detail. The stock on hand comprises Boots, Shoes and Rubbers of every description; also Hats and Caps of the latest styles. A specialty is made of their \$3.00 calf shoe ("Champion") for men and their \$2.00 kid button boots ("Casco") for ladies. These goods are warranted to prove as they are represented, and customers are promptly and politely waited upon.

P. M. STUDLEY, Wholesale Dealer in Beef, Pork, Lamb and Mutton. No. 237 West Main Street, Thomaston, Me. That the truest learning is to be got outside of schools or colleges is a fact that although often referred to, is seldom realized by the majority of people until it is too late to be of service to them. In obtaining and arranging the material for a work of this kind one is often brought face to face with object-lessons of the most significant description and cannot avoid wishing some of our young men who are continually sighing that "there are no openings" for them could read and profit by them. Let them consider for instance the history of the enterprise conducted by Mr. P. M. Studley, on Main Street, Thomaston, Me., and learn what brains, perseverance and energy, have done for it and then see if they can imagine Mr. Studley, sitting down and waiting for an "opening." He is a native of Thomaston, and began business operations in 1856, and those possessing even the slightest knowledge of the wholesale meat business of Thomaston do not need to ask what his success has been for it speaks for itself. Six large buildings covering an area of one half acre of ground are occupied, and fitted up with every facility for the proper conduct of the business in all its branches. Mr. Studley does an extensive and exclusively wholesale business in beef of all kinds. He also carries on a slaughter house and hay farm. We only regret that our limited space forbids our longer dwelling on the history of this house, for it is indeed a typical and representative one. While its proprietor is well known and highly respected.

J. A. CREIGHTON & CO., Manufacturers of Lime and Dealers in Coal, Corn, Meal, Flour, Groceries, etc. Thomaston, Maine. No firm-name has been and is more closely identified with the commercial and industrial interests of Thomaston than that of J. A. Creighton & Co., this style having first been adopted about a third of a century ago, when Messrs. E. W. Robinson & Co. were succeeded, about 1859, by Messrs. J. A. Creighton & Co. In 1869 Mr. J. A. Creighton assumed sole control, and in 1879 the original firm-name was resumed. As now constituted the concern is made up of Messrs. J. A. Creighton, J. M. Creighton, and C. A. Creighton. The senior partner was born in Warren, Maine, and both his associates are natives of Thomaston; all the members of the firm being so widely known hereabouts as to render extended personal mention superfluous. The business includes the manufacture of lime, the carrying on of a well-appointed grist mill, and also of a well-stocked general store; a large trade being enjoyed in each of these departments, and the firm having a well-earned reputation for promptness and accuracy in the filling of orders, and also for quoting positively bottom prices on reliable goods. Their lime business is especially important and extensive; they operating 6 kilns having a capacity of 150,000 casks per annum, and their actual yearly product varying from 80,000 to 100,000 casks. It is shipped principally to New York, and the firm own 6 vessels which are employed in the work of transportation. They manufacture about 600 casks per day and, in short, are well equipped in all respects to hold the leading position in the lime trade they have so long retained. The "Knox Steam Mill and Elevator" is carried on by this enterprising concern and enables them to furnish Meal, Feed, etc., in quantities to suit at the very lowest market rates. The mill adjoins the depot, and is equipped with improved machinery driven by a 20 horse engine. The firm carry a carefully chosen stock of Staple and Fancy Groceries, Corn, Flour, etc., and deal in these goods and in Coal at both wholesale and retail, special attention being given to supplying retail trade, however. Prompt and careful attention is given to every order, large or small, and the goods are always sure to prove strictly as represented in every respect.

BUNKER BROS., Blacksmithing, etc., Green St., Thomaston, Me. There is no need of telling the residents of Thomaston and vicinity that Messrs. Bunker Brothers are experienced and skilled blacksmiths, for they have had ample opportunity to find that out for themselves during the many years that they have carried on operations here, but as the most of the circulation of this book will be out of town, and as it will be read by many who travel through this section of the State, and who frequently have occasion for the services of a blacksmith and carriage repairer, we feel that we are doing many of our readers a service in calling their attention to the Bunker Brother's facilities, for they do first-class work at short notice and at low rates. The establishment in question was originally started in 1875 by W. J. Bunker, and so conducted until 1889, when the firm name was changed to the present one of Bunker Brothers, the individual members being Messrs. W. P., J. T., and Isaac Bunker, all of whom are natives of Thomaston and well known throughout this vicinity. Mr. W. P. Bunker was overseer or guard in Maine State Prison for over twenty years. The business premises occupied are located on Green Street. They cover an area of some 2,100 square feet, and are fitted up with all necessary tools and appliances, while sufficient help is employed to ensure the prompt filling of all orders. Blacksmithing, Horse shoeing, Carriage work, and Jobbing of all kinds will be done to order at moderate rates, and in most scientific manner.

BARTLETT J. THOMAS, Upholsterer, &c., Main Street, Thomaston, Me. Few things are harder to select than upholstery goods, for in the majority of instances it is almost impossible to judge of their true effects until they are placed amid the surroundings in which they are to be used, and there are other causes which go to make their selection no easy matter. Much assistance can be afforded however, by the inspection of a first-class stock, and the advice of an experienced upholsterer, and the best way to secure both these conditions is to visit the establishment conducted by Mr. Bartlett J. Thomas, on Main Street. This gentleman began business operations in Thomaston in 1888. He is a native of Warren, Me., and is well known here, his judgment in affairs connected with his business being highly regarded. The premises in use cover an area of 600 square feet, and are supplied with all requisite facilities for the conducting of the upholstery business, in all its branches, while special attention is given to the repairing and upholstering of furniture. The prices quoted speak for themselves, and we would certainly advise every one needing anything in Mr. Thomas' line to give him an early call. Employment is given to a sufficient number of assistants, and orders are executed at very short notice and in first-class style.

B. H. SIMMONS, Blacksmithing, Thomaston, Me. It would never do to omit mention of the enterprise conducted by Mr B. H. Simmons, in a review of the representative business undertakings of this town, for certainly the enterprise in question is representative in the best sense of the word, it having been in successful operation for thirty-five years. Business was begun in 1856, by Mr. H. B. Simmons, father of the present proprietor, who was succeeded by his son in 1886, and under their skilled and able management the business has steadily developed until it has reached its present large proportions. Mr. B. H. Simmons is a native of this town, and is a thoroughly skilled and experienced blacksmith. His premises are conveniently located and cover an area of some 600 square feet. Jobbing is given prompt and painstaking attention, and carriage repairing will be done in first-class style at short notice, as will also blacksmithing in general. Horse owners and others are very well acquainted with the advantages to be derived from placing their orders at an establishment where they will be assured immediate and skilful attention, and it is therefore natural that Mr. Simmons should do a large and steadily increasing business. Mr. Simmons is well known throughout this vicinity, and at present holds the position of police officer. Mr. Simmons gives a good deal of care and attention to sick horses. He is a first-class workman, shoeing horses and oxen, and makes a specialty of lame horses.

FRANK S. CUSHING, Dealer in Flour, Groceries, Fresh Meats and Produce, Confectionery, Cigars and Tobacco. No. 1 Telegraph Block, Thomaston, Me. Among the houses in Thomaston that carry a superior grade of food supplies, that conducted by Mr. Frank S. Cushing deserves special mention. This establishment was first opened to the public in 1883, by Mr. Edgar Stackpole, who was succeeded by Mr. Cushing in 1891. The present proprietor has by energy and perseverance attained the position he now holds among the enterprising business men of this vicinity. The premises occupied by him are located at No. 1 Telegraph Block, being admirably arranged for his trade, having all necessary facilities for the preservation of the perishable goods handled. Courteous and intelligent assistants are employed, and the stock dealt in comprises

Flour, Groceries, etc., as well as a choice assortment of Fresh Meats and Produce of all kinds. Mr. Cushing is a native of Maine, and well known throughout Thomaston as an energetic gentleman of long experience in his business, to which he devotes his close personal attention, thus insuring perfect satisfaction in all respects to his numerous patrons, and well deserves the success he has attained. Mr. Cushing also carries a nice line of confectionery, cigars and tobacco.

WASHBURN BROS. & CO., Shipbuilders, Thomaston; C. H. Washburn, Sail Loft, Thomaston; Washburn Marine Railway Co., Port Clyde, Me. Although the enterprises noted above are distinct from each other in one sense, they are still so closely connected that the best way to give an adequate idea of their advantages in a few words is to consider them together. Reckoning them in the order of their respective ages, the first place must be given to the sail making business, this having been established away back in 1836, by G. K. Washburn, the father of Mr. C. H. Washburn, the present proprietor, also father of the Washburn Bros., connected with the Washburn Shipbuilders, and the Washburn Bros.' Marine Railway. The loft is large and well equipped; employment is given to an adequate number of skilled assistants, and sail making and repairing in all their branches are done promptly, thoroughly, and at reasonable rates; the excellent reputation for skilful and durable work so long held by this establishment under its original management having been fully maintained since the change in ownership in 1883. The firm of Washburn Brothers & Co., Shipbuilders, was formed in 1886, and the fact that ten vessels have been built during the past five years indicates that the facilities available are extensive, and are largely utilized. The concern have amply proved their ability to construct thoroughly satisfactory vessels at reasonably short notice and at low rates, so that those contemplating the placing of orders for such work would do well to communicate with them. The partners are Messrs. G. S., F. A., C. H., E. P., and W. G. Washburn, all of whom are natives of Thomaston, and Mr. James Overlock, who is a native of Waldoboro, and is one of the most prominent business men in this section. The Messrs. Washburn are also widely and favorably known in business and social circles, and Mr. C. H. Washburn is a director of the Thomaston National Bank, while Mr. F. A. Washburn is a member of the Thomaston Board of Selectmen. The firm do a great deal of ship repairing as well as ship building, and in this connection mention should be made of the Marine Railway at Port Clyde, carried on by them under the style of the Washburn Marine Railway Company. The Railway is first-class in all its equipments, and as it will accommodate any vessel up to 550 tons it goes without saying that it is a great public convenience. The company maintain a well-appointed ship-smith and black-smith shop in connection with the Railway, together with a steam tow boat, which is also used about their ship yard and along the coast. Employment is given to from forty to one hundred experienced mechanics in the several departments of the business, and, in ease of necessity, work can be "rushed through" in short order, without sacrifice of strength or durability. The headquarters of the Railway are at Port Clyde, but orders may be placed at Thomaston if more convenient, to equal advantage, and indeed from almost any point in this vicinity, as the concern have telephone connections. They carry on a large general store at Port Clyde, offering a heavy and complete stock of general merchandise, including drugs, paints, oils, hardware, clothing, hats, caps, boots, shoes, dry goods, groceries and notions, and quoting the lowest market rates on goods of standard quality.

W. E. VINAL,

DRY GOODS, CURTAINS,

Ladies' and Gentlemen's Furnishings,

103 AND 105 MAIN STREET,
THOMASTON, ME.

The success of such an establishment as that conducted by Mr. W. E. Vinal is directly dependent upon the large experience he has had in his line of business, and no competent judge can examine the assortment of goods offered by him without being struck with the many evidences of intelligent care shown in its selection. The gentleman referred to is a native of Thomaston, Me., and has carried on this business since 1870. He deals in Dry and Fancy Goods, including Curtains, Ladies' and Gentlemen's Furnishings of all descriptions, which he not only warrants but sells at the lowest market rates. Should any of our readers be disposed to doubt the above statement, they may be easily convinced of its truth if they choose, for the stock is always open to examination, and goods will be cheerfully shown and prices named at any time. Mr. Vinal has already built up a prosperous business, and is a sharp and active competitor among the other large dry goods firms in the county. We assure our readers that a visit to his store, just completed in the new Vinal Building, can be made both of interest and profit. Mr. Vinal has a very efficient corps of salespeople, who are always courteous and attentive to visitors and customers. The premises occupied by Mr. Vinal were specially fitted for him, making one of the finest dry goods establishments in the Eastern part of the state; main floor 83x35 feet, second floor 35x17, basement 83x35 feet. Numbers 103 and 105 Main Street.

THOMAS A. CARR, Insurance, Main St., Thomaston. While it is an excellent idea to keep well informed concerning the standing and the methods of the more prominent insurance companies carrying on operations in this country, it is beyond the power of the average man to do so, for the sharp competition of the present age obliges every man to "mind his own business" in order to carry it on successfully, and but few have the time or energy left to investigate "side issues," however important they may be. Hence the general practice is to place insurance through an agent, the choice of companies being largely left to his discretion, for it is but reasonable to assume that a reliable agent will represent none but reliable companies, and so, as a matter of fact, the placing of insurance to advantage is dependent entirely upon the choice of an agent, and it naturally follows that the insurance business is largely in the hands of representative men who have proved their ability and faithfulness by years of acceptable service. A prominent example of this is afforded by the enterprise conducted by Mr. Thomas A. Carr, and it is not at all surprising that one so widely and favorably known should place a large proportion of the insurance carried on in this section. Mr. Carr was born in Thomaston, was a non-commissioned officer in the U. S. Army in 1862-1863, has served as town clerk for eighteen years, as post master for four years, and as station agent for eight and a half years, so it goes without saying that he is universally known throughout Thomaston and vicinity. He has carried on an insurance agency for about twenty years, and his record in connection with the prompt and careful execution of commissions, the placing of insurance in large and small amounts at the lowest market rates, the representing of companies that are liberal in the adjustment and prompt in the payment of losses, is such as to commend him to all seeking fire, life, or accident insur-

ance. The companies now represented include some of the strongest in the country, the list being as follows: Continental of New York, German American of New York, Fire Association of Philadelphia, Insurance Co. State of Pennsylvania of Philadelphia, Reliance of Philadelphia, American of Boston, Travellers Life and Accident, Hartford.

JAMES OVERLOCK, Lumber, Caroline St., Thomaston. Thomaston differs from many other Maine towns in one important respect—lime and not lumber being her chief article of commerce, but nevertheless a good deal of lumber is sold here in the course of a year, and by using discrimination in the placing of orders this commodity may be bought in Thomaston to as good advantage as anywhere in this section of the state. Mr. James Overlock has been engaged in the lumber trade here for about twenty years, and has so often demonstrated his ability to meet all honorable competition that it is perfectly safe to say that no dealer is prepared to fill orders more promptly, more accurately or at lower rates. The yard and office are located on Caroline St., off Knox St., and the premises are sufficiently spacious to accommodate a heavy stock of lumber of all kinds, the assortment being so varied and complete that all orders can be filled without delay, both wholesale and retail buyers being catered to and the lowest market rates being quoted at all times. Mr. Overlock is a native of Nobleboro, Maine, and has done much to advance Thomaston's interests, not only as a lumber dealer but as a ship builder also. He is very generally known throughout this section, and his energetic and honorable business methods have proved a potent factor in the development of the town. Mr. Overlock is also a member of the firm of Washburn Bros. & Co. and of the Washburn Marine Railway.

H. W. PUTNAM, House and Ship Painter, AND PAPER HANGER.

Dealer in all Kinds of Paints, Oils, Window Plate, Ornamental Glass, Room Mouldings, Centre Pieces, Etc.

KNOX STREET, - - THOMASTON, Me.

Much time and trouble, as well as considerable money, may be saved by knowing where to place orders for exterior and interior painting to the best advantage, and hence our readers would do well to bear in mind the facilities controlled by Mr. H. W. Putnam, for he is prepared to fill orders for house and ship painting of all kinds in first-class style at short notice, and at the lowest rates consistent with the use of honest stock and the employment of skilled and reliable assistance. Mr. Putnam is a native of Maine, and succeeded Mr. Charles E. Hastings in 1891. Besides doing painting, paper-hanging, etc., he deals largely in all kinds of paints, oils, varnishes, brushes, and other painting supplies; also, in window plate and ornamental glass, room mouldings, centre pieces, and other articles for interior decoration. His store and shop are located on Knox street, the premises comprising two floors of the dimensions of 20x35 feet, and containing a carefully chosen assortment of the articles mentioned, together with all necessary facilities for the prompt and accurate filling of orders for painting, etc. Mr. Putnam employs about ten experienced assistants, and gives personal supervision to the carrying out of every order.

T. B. BROWN & CO., Druggists, Thomaston, Me. There is one piece of information which should be possessed by every person, and that is, the whereabouts of a pharmacy at which prescriptions are skillfully and carefully compounded of first-class ingredients at moderate rates. So long as drugs and medicines maintain their present importance in the treatment of disease, so long will the chances of cure be greatly influenced by the quality of the supplies furnished, and it is illogical to take great pains to choose a skilful and experienced physician and then exercise no care in the matter of having his prescriptions properly prepared. Without for a moment asserting that Messrs. T. B. Brown & Co. are the only firm of pharmacists worthy of confidence, it may still be truthfully said that no pharmacy in this vicinity is more carefully conducted than theirs or offers more reliable, prompt and economical prescription service. The stock of drugs, medicines and chemicals is complete, and of the best quality the market affords, while no precaution is neglected to ensure absolute accuracy in the filling of every order. The firm is composed of Mr. T. B. Brown and Mr. N. B. Jordan, both natives of Maine, and have been in control since Oct. 23, 1890, succeeding Mr. W. A. Erskine, who founded the business May 5th, 1890, Mr. Brown entering the store at that time. Messrs. T. B. Brown & Co. are too well known about town to call for extended personal mention. Suffice it to say they know their business and give it very close attention, employing sufficient assistance to ensure prompt service to all. Toilet Articles, Perfumery, Confectionery, Cigars and Tobacco, are all well represented in the stock carried, and this store is a favorite resort for those who enjoy delicious soda beverage.

THE PEOPLE'S CASH STORE, C. C. Morton, Dry and Fancy Goods, Ladies' and Gents' Furnishing goods, Full Assortment of Butterick's Reliable Patterns, 113 Main St., Thomaston, Maine. The enterprise conducted by Mr. C. C. Morton, and popularly known as "The People's Cash Store," is deserving of particularly prominent mention in any review of the representative business undertakings of Thomaston and vicinity, not only on account of the great extent to which it has been developed, but also by reason of the high personal standing its proprietor has in the community. Mr. Morton was for many years a ship builder, having, in company with his father, built 24 vessels under the

firm name of J. & C. C. Morton. At the death of his father he retired from the business and began his present business in 1866. Mr. Morton is a native of Friendship, Me., and very well known throughout Thomaston. The premises occupied by him and located at No. 113 Main St. comprise one floor and a basement, each 24x58 feet in dimensions, where the fine stock carried consists of an assortment of general merchandise, among which is dry and fancy goods, ladies' and gents' furnishing goods, also a full assortment of Butterick's reliable patterns. These articles are in every instance guaranteed to prove precisely as represented, and are offered at prices that will bear the most severe examination and comparison, for Mr. Morton has always made it a rule not to allow himself to be undersold in the handling of dependable goods, and he was never better prepared than now to successfully meet all honorable competition. Every caller is assured prompt and courteous attention, and all orders are promptly filled.

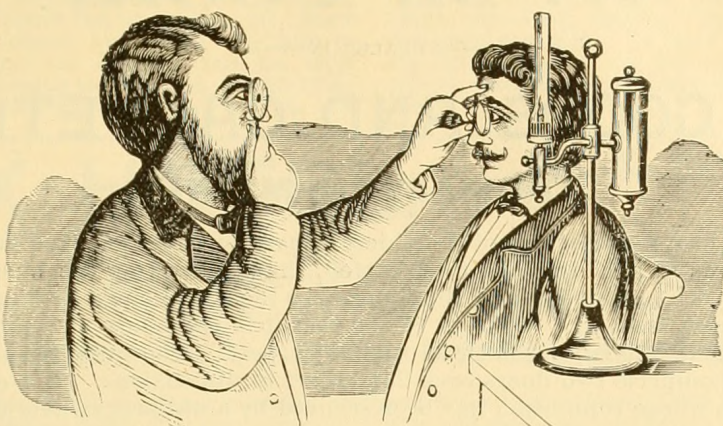
T. S. ANDREWS, Groceries, Tobacco and Cigars, 88 Main Street, Levensaler Block, Thomaston, Me. The establishment conducted by Mr. T. S. Andrews holds a leading position among similar stores in this vicinity, it being generally conceded that Mr. Andrews offers unsurpassed inducements to purchasers of groceries of all kinds, both as regards the uniformly dependable character of the supplies furnished and the prices quoted on the same. Operations were begun in 1872 by Mr. Andrews, who is a native of Warren, Me. He is very widely known throughout Thomaston, where he has held the office of Town Treasurer two years, and was a member of the Board of Selectmen six years and is at present Chief of the Department and also runs the Public Hay Scales, and Public Telephone. The premises occupied comprise one floor and cellar, each 20 by 60 feet in dimensions, of the building located at 88 Main Street, Levensaler Block, where a large and varied stock of Staple and Fancy Groceries, Tobacco, Cigars, etc., is constantly carried, including all grades of goods usually found in a first-class store of this kind. Employment is given to a sufficiently large force of competent assistants, so that all orders are assured immediate attention. Mr. Andrews caters especially to family trade and spares no pains to render a service unsurpassed for reliable and general efficiency.

E. R. BUMPS,

DEALER IN

**Watches,
Diamonds,
JEWELRY,
CLOCKS**

And CUTLERY.



E. R. BUMPS,

OPTICIAN.

Glasses Fitted

ON

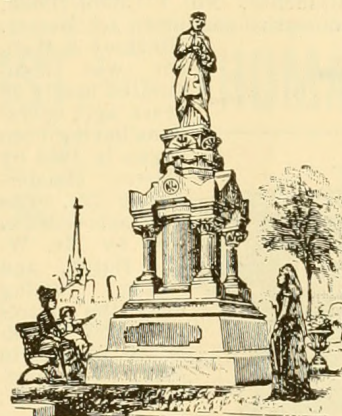
SCIENTIFIC

PRINCIPLES.

G. O. ANDREWS, Tailor and Clothier, 78 Main Street, Levensaler Block, Thomaston, Maine. As many of our readers must know, Mr. G. O. Andrews caters successfully to all classes of trade and offers values which save many a hard earned dollar for his patrons. If we accept the old maxim, "a penny saved is a penny earned," we must agree that a large proportion of the residents of Thomaston and vicinity earn a good many extra dollars by trading with this house, besides being given an opportunity to choose from so complete an assortment of men's, youths' and children's clothing that all tastes and all purses can be perfectly suited. It is difficult to single out any one line of goods which Mr. Andrews makes a specialty of, for the attractions in each department of his business are so many and varied. Mr. Andrews, who started this enterprise in 1886, is a native of Appleton, Maine. He has become well and favorably known in this neighborhood, as his store has become the favorite one when anything in the line of clothing is needed. The premises occupied are located at No. 78 Main St., and measure 20x60 feet. Employment is given to six assistants, and orders are promptly and accurately filled, every article being guaranteed to fit and to give entire satisfaction.

EDWIN C. ROLLINS, Blacksmithing, Etc., Thomaston, Me. We take especial pleasure in calling the attention of our readers to the establishment conducted by Mr. Edwin C. Rollins, for there is many a much more pretentious shop turning out a decidedly inferior grade of work. Whatever Mr. Rollins does he does well, and he is prepared to fill orders for blacksmithing and jobbing of all kinds in a careful and satisfactory manner at very moderate rates. The premises occupied cover an area of 25x30 feet and are fitted up with every requisite facility, and are located on Beechwood St. The proprietor is a native of Warren, Maine, and has been identified with his present enterprise since 1891, during which time he has built up a desirable business, and steadily added to his reputation as a skillful and thorough workman, for he gives personal attention to orders and allows no inferior work to leave his shop with his knowledge. His charges are uniformly reasonable, and those once placing an order here will surely come again when anything more in his line is wanted.

BURTON & WILLIAMS, Manufacturers of and Dealers in Black and Gray Granite, all kinds of Monumental and Statuary Work; Building Work of Every Description, Thomaston, Me. It is a business axiom that there is always an opening for a firm prepared to do strictly first-class work at strictly bottom



prices, and this is especially the case in the monumental granite industry, for the number of houses capable of doing a wide range of really first-class work is by no means so large as would appear, for it is much easier to claim that ability than to possess it. The firm of Burton & Gardner began operations in this field of industry in 1882 and soon established a profitable trade, which has been very largely developed since the present proprietors, Messrs. Burton & Williams, assumed control in 1884. Messrs. A. F. Burton and L. M. Williams are both natives of Thomaston, and certainly need no introduction to such of our readers as reside in that town or vicinity, they being prominent in both business and social circles. The firm are manufacturers of and dealers in black and gray granite, all kinds of monumental and statuary work and building work of every description, and their mechanical facilities, their skill, their taste and their experience are such as to put them in a position to meet all competition both in quality and price. A well equipped stone polishing and turning mill driven by water power is an important feature of their plant, which also includes a shop having an area of 1000 square feet, and being conveniently located near the depot. Designs and estimates will be cheerfully and promptly furnished on application, and as employment is given to 12 experienced assistants all orders can be filled at very short notice. Rough stock will be furnished at prices according to quality, and the firm is prepared to do all kinds of building and monumental work, from the simplest to the most elaborate, at rates that will not suffer by comparison with those of any other reliable house.

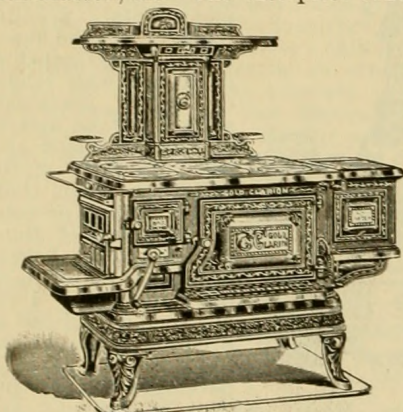
W. M. COOK,

—DEALER IN—

**DRY GOODS AND CARPETINGS,
THOMASTON, MAINE.**

Mr. Cook is the proprietor of one of the oldest houses in town engaged in the dry goods and carpet trades, as it was in 1847 when he first started, thus conducting the business for forty-four years in succession. The goods kept by this house are too well known throughout this section to need any special remark from us; suffice it to say that it is the house at which to purchase dry goods of all kinds, including fancy goods, as well as carpets. The premises occupied are located on Main street, and comprise two floors each 24x60 feet in dimensions. We commend this house to our readers as one whose reputation has been secured by a uniform system of fair and honorable dealing, which has ever characterized their transactions, as well as the excellent quality and reliability of all their goods. Mr. Cook is a native of Concord, New Hampshire, and is most highly respected by the residents of Thomaston.

HINCKLEY & WEBBER, Dealers in Stoves, Furnaces, Ranges, Granite Iron Ware, Tin Ware, Sheet Lead, Lead Pipe, Agricultural Implements and Plumbers' Supplies, a Specialty made of House and Ship Plumbing in all its Branches, No. 1 Union Block, Thomaston, Me. The enterprise conducted by Messrs.



Hinckley & Webber was inaugurated nearly 28 years ago, operations having been begun in 1863 by Messrs. Henderson & Co., who were succeeded in 1888 by Mr. W. H. Hatch, and finally coming under the control of Messrs. Hinckley & Webber in 1889. The partners are Mr. W. S. Hinckley, a native of Lisbon,

Maine, and Mr. M. E. Webber of Elsworth, Maine. Before engaging in business Mr. Hinckley was for seven years the Deputy Warden of Maine state prison at Thomaston. These gentlemen are thoroughly familiar with the business with which they are identified, and enjoy such favorable relations with manufacturers and jobbers as to be in a position to quote bottom prices on furnaces, stoves, granite iron ware, tin ware, sheet lead, lead pipe, agricultural implements and plumbers' supplies. The premises made use of are located at No. 1 Union Block, and comprise floor and basement of the dimensions of 28x60 feet, with a store house in rear measuring 25x50 feet. The stock carried is worthy of the spacious accommodations provided, for it is not only varied but is remarkably complete in every department, and is made up of goods that can be confidently warranted to prove as represented and to give excellent satisfaction. Employment is given to three assistants, and orders for house and ship jobbing of all kinds are assured skilful attention, as commissions are executed at short notice and at uniformly reasonable prices. A specialty is made of house and ship plumbing in all its branches.

J. S. LINEKEN, Dealer in Foreign and Domestic Fruits, Fancy Groceries, Flour, Cigars and Tobacco, Cor. Main and Beechwood Streets, Thomaston, Me. There are many reasons why the enterprise conducted by Mr. J. S. Lineken should be regarded as a truly representative one, for during the twenty-five years that it has been carried on it has been honorably and intelligently managed, and it is today without doubt as generally popular an undertaking of the kind as can be found in this town. He is one of the best known of our resident merchants, both in trade and in social circles. He has very appreciably developed his business in every department since starting it in 1856, and gives it that close and careful personal attention which is indispensable to the attainment of the best results. The premises occupied are located at the corner of Main and Beechwood streets, comprising one floor and a cellar, each being some 1200 square feet in dimensions. The large amount of space occupied is all required in order to properly accommodate the large and heavy stock, which comprises foreign and domestic fruits, fancy groceries, flour, cigars and tobacco, and is always complete in every department. Mr. Lineken does an extensive retail business in the above named goods, and is also agent for the sale of American Express money orders, and offers unsurpassed inducements to both classes of buyers. He employs two well informed assistants, and is always prepared to meet all demands made upon him, his facilities for filling orders at short notice being all that could be desired. Mr. Lineken has been in this business 25 years, and has been express agent for four years.

HENRY B. SHAW, Dealer in Beef, Pork, Lamb, Hams, Tongues, Tripe, Flour, Corned Beef, Sausages, Apples, Potatoes, Etc., and Groceries of all kinds, No. 5 Union Block, Thomaston, Me. Thomaston is a very busy town, and there are many well equipped grocery houses located in it, but among them there is not one more deserving of the popularity it has gained than that now conducted by Mr. Henry B. Shaw. The business in question was founded by H. M. Overlook, who was succeeded by the present firm in 1891. Mr. H. B. Shaw is a native of St. George, but has resided in Thomaston for twenty-five years, and therefore is well known throughout this vicinity. The premises located at 5 Union Block comprise one floor and a cellar, each 1500 square feet in dimensions. The stock is in

harmony with the premises, for it is very extensive and is so complete in every department that no trouble is met with in suiting all tastes and all purses. Mr. Shaw makes a specialty of meats, and caters especially to family trade, obtaining his supplies from the most reputable sources, thus being in a position to guarantee satisfaction to their customers, both as regards the

quality and the prices of the goods offered. These include the best quality of fresh and salt meats of all kinds, also flour, apples, vegetables, etc., as well as first-class groceries. No fancy prices are charged, but the articles handled are guaranteed to prove as represented, and prompt and courteous attention is assured to every caller.

KNOX HOTEL,

WM. K. BICKFORD,

Proprietor.

MAIN ST., THOMASTON, ME.

CENTRALLY LOCATED.

First-Class Livery Stable Connected with this House.

As for hotel accommodations we can cordially recommend the "Knox Hotel," for it is a good sized, comfortably furnished and well kept hotel; it is very centrally located and easily reached from all points. This hotel was established several years since by Mr. E. Post, who was succeeded by Mr. A. C. Delano, and he was followed in 1878 by the present proprietor, Mr. Wm. K. Bickford, who is a native of Dresden, Maine, and served in the 20th Maine Regiment. He is also a member of the board of fire wards. Mr. Bickford has made the Knox Hotel more popular than ever before, and is considered the most popular landlord in the state of Maine, for he is enterprising and liberal in his methods, lodges his guests well, feeds them well, and treats them well in every respect, so no reasonable cause for complaint can be found. Mr. Bickford is well-known and has a large circle of friends in Thomaston and vicinity. There are twenty-six light and airy sleeping rooms in the Knox Hotel, and the dining accommodations are ample to meet all demands, while the service is above the average found in the vicinity. There is a first-class livery stable connected with the house, which is of great convenience to the guests. While the accommodations are most excellent, the prices are always reasonable.

W. J. JAMESON, — DENTIST, — THOMASTON, ME.

WARREN.

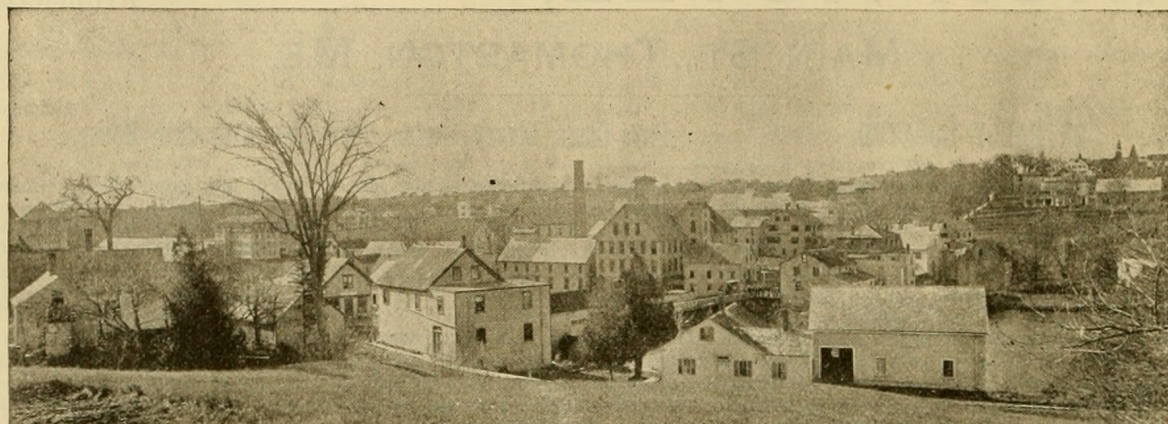
The town of Warren is located in the western central part of Knox County, and is chiefly remarkable for its great comparative size, it being the largest township in the county and comprising about as much territory as Rockland, Camden, Rockport, and Thomaston combined; its area being about 27,500 acres, but it is estimated that considerably more than one-half of this amount, or about 1600 acres, is made up of water surface.

The Saint George River flows diagonally across the township, entering at a point near its northwest corner and taking a winding but generally southeast course, emerging from the township at its southeast corner and thus dividing Warren into 2 nearly equal parts. The other streams are the Back River, and the outlets of North, and South, Crawford and White Oak Ponds, of which the largest is South Pond, it being some two miles long and half a mile wide.

The Saint George River furnishes a large amount of power and is capable of furnishing much more, as will be seen by the following account of the opportunities it offers: "There are two most excellent water privileges at the village. C. T. Bean, Esq., speaks very highly of them in 'The Water Powers of Maine.' The George River Mills is the only concern using the power at Factory Falls, the Upper or Knox Falls not being utilized at present. The river is connected with eight or ten ponds in the vicinity, in addition to the large number lying about its headwaters. These ponds empty into the river above the falls, and are susceptible at small expense of indefinite increase of reservoirs. The facilities for artificial reservoirs, also, should there be needed, are very superior. The stream being connected with numerous lakes, is constant at all seasons.

Counting in only sixteen of the larger ponds there are over eleven square miles of reservoirs to these powers. A head of six feet on ten square miles would give on the Knox Falls alone a gross power of 272 horse for ten hours a day, 312 days a year. This is the power due to storage alone not estimating the natural low run of the stream. The lay of the land is excellent for the accommodation of mills. Large volume of water, constancy of flow, accessibility of the power, cheapness of improvement, render this a privilege of unusual excellence and value."

It may be added that the transportation facilities afforded by the Knox & Lincoln R. R. and



BIRD'S-EYE VIEW OF WARREN.

connecting railway and steamboat lines are very good indeed, and that the cost of living is quite low and the cost of help correspondingly moderate, so that Warren really offers many genuine and practical advantages as a manufacturing town. Manufacturing has been more or less largely carried on here for more than a century, the first saw mill having been built in 1785. Lime manufacturing was extensively engaged in at one period and ship building was also a very prominent industry; there having been built 224 vessels of from 50 to 1,000 tons burden, between 1770 and 1850. But for a score of years and more the principal productions have been woollens, shoes, and long and short lumber. Powder was largely manufactured here for a number of years but that industry has literally "gone up," for it was terminated by a destructive explosion, in 1887.

By far the greater part of the business and population of the town is centered at Warren Village, but there are four other villages in town, known as North Warren, South Warren, West Warren, and Pleasantville. Each of these has a post office, and some idea of their comparative importance from a business point of view may be gained from the following summary of their industrial establishments.

At Warren Village is a large woolen mill and an extensive shoe factory; several long and short lumber mills; several grist mills; besides blacksmith and carriage smith shops, paint shops, wheelwright shops, tin smith shops, etc. One firm is engaged in the manufacture of lime. There is also a variety of stores, representing practically all legitimate lines of retail trade, well stocked and largely patronized.

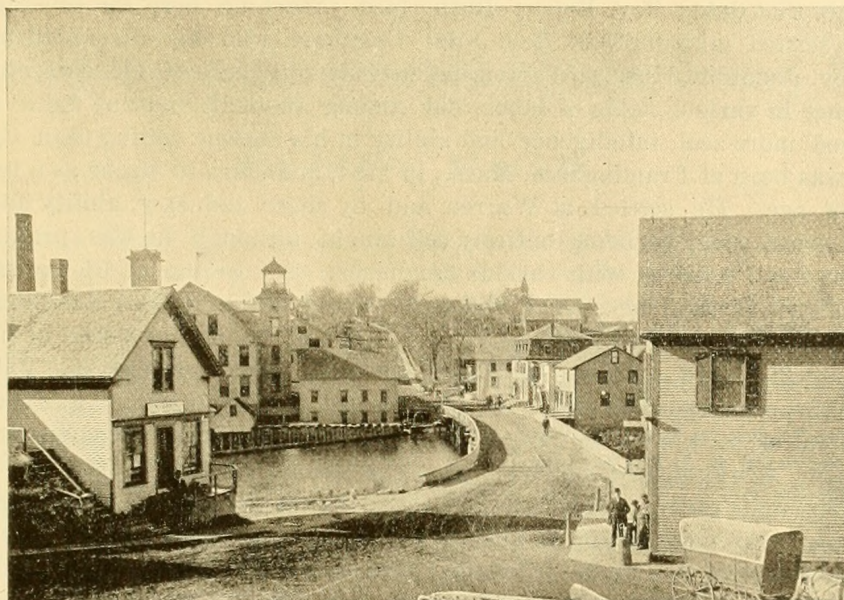
At North Warren there is a lumber mill a general store, etc.; at South Warren there is a stove and shingle mill, blacksmith shops and a general store; at West Warren there are a long and short lumber and grist mill and a short lumber mill, besides a flour and feed and a grocery store; and at East Warren there are several long and short lumber mills, a suspender factory and a grocery store.

Warren is nine miles west of Rockland but the station of the Knox & Lincoln R. R., is thirteen miles by rail from that city. It is 75 miles by rail from Portland and 37 miles from Bath. The

town is on the daily stage line to Union and Appleton. The surface of the township is rather uneven, there being many hills, the highest of which are Mount Pleasant and Congress Mountain. Mount Pleasant is the higher of the two and is situated in the northeast part of the town. It commands a magnificent view of Penobscot Bay, the ocean, and the adjacent country, and the White Mountains in far-away New Hampshire may also be seen very distinctly in clear weather.

In spite of the unevenness of its surface Warren ranks well as a farming town, the soil being generally productive and being excellent along the river valley and tributary streams.

In Warren's early days the local fisheries were of prime importance to its welfare, and in 1802 the Massachusetts Legislature gave to the town the exclusive right of disposing of the fish in



MAIN STREET, LOOKING WEST.

the river on condition of supplying the residents along the river with shad and alewives, when they were obtainable, to the amount of 500 each at twenty cents per hundred, and of appointing a committee to remove any obstructions in the stream and otherwise look after the enforcement of the laws pertaining to the fisheries. In 1802 the fishery privilege was sold at auction for \$360.

A trading post was established at what is now Warren as early as 1631 but the first permanent settlement did not take place until more than a century afterward, or in 1736. This was originally known as the upper-town of Saint George, and the territory formed a part of the Muscongus or Waldo patent. The pioneer settlers were Scotch people from the north of Ireland, and began operations under the auspices of General Waldo, the proprietor; he furnishing them with provisions until they were in a position to raise enough for their own sustenance; as at first they devoted themselves almost entirely to cleaning the ground and getting out staves and cord wood. The names of many of these early settlers are still very common in Warren and vicinity, there being many families of Creightons, Boggs, Starrett, Spear, Lermond, Robinson, Kalloch and McIntyre. A number of German emigrants arrived 1752; also twenty Scottish families bearing such names as Anderson, Crawford, Dicke, Kirkpatrick and Malcolm. Two years later the settlers were forced to retire to block-houses on account of Indian attacks which were partly due to the disregard the whites had shown for the order given by the savages not to fish farther up the river than a market tree situated near the first falls.

The town was incorporated November 7, 1776, and was named in honor of General Joseph Warren, who was killed during the battle of Bunker Hill.

The first annual town meeting was held March 10, 1777, and the town records began in that year continue unbroken up to the present day.

The residents of Warren made an excellent record for patriotism, boldness and determination during the Revolution, and after independence had been won went vigorously to work to "make up for lost time" in developing the resources of their town. The first dam across the main river was built in 1786, and a saw mill was erected at the upper falls. The first bridge over the river was constructed in 1780; and another bridge, at the head of tide-water, was built ten years later. The first meeting house was built in 1793, but the towns people had held regular religious services many years before that date; Rev. Robert Rutherford preaching here for several years prior to 1756. The first settled minister was Rev. John Urguhart, who was dismissed in 1783 and was succeeded by Rev. Jonathan Huse. Warren has had her full share of residents who have attained special prominence in various fields of labor, but among them all not one did a more important work or displayed more zeal, intelligence and ability in his chosen calling than Cyrus Eaton, the historian. He was born at Framingham, Mass., in 1784, and came to Maine as a teacher of music, when 20 years of age. He settled at Warren and by sheer industry, ability and perseverance became a very learned man, he being entirely self-taught although he was proficient in several branches of science and familiar with various languages. At the age of 61 he was stricken with blindness but was not at all disheartened, and with the aid of his invalid daughter, who acted as amanuensis, he prepared the town histories of this region of Maine, for which he had been collecting materials for many years. Among his works are the "Annals of Warren," published in 1851, and a second edition was issued in 1877. Of Mr. Eaton it has been said: "For accuracy, elegance of style and general merit, his works have seldom been equalled in this department of literature." He received many distinguished honors from institutions, societies, etc. The one hundredth anniversary of Warren's incorporation was celebrated November 8, 1876, the occasion being a decided success from every point of view. Since that date there have been no radical changes in either the population or the valuation of the town, the former having slightly diminished, and the latter having slightly increased. The religious societies include the Congregationalist and Baptist denominations; and the fraternal and other organizations include Masonic, Knights of Honor, Red Men, Grand Army, Knights of Pythias, Patrons of Husbandry, temperance and other societies. The town supports an excellent high school, and in short the religious, social and educational facilities afforded to residents of Warren are fully in keeping with the reputation of this historic old town.

STUDLEY & GOULD,

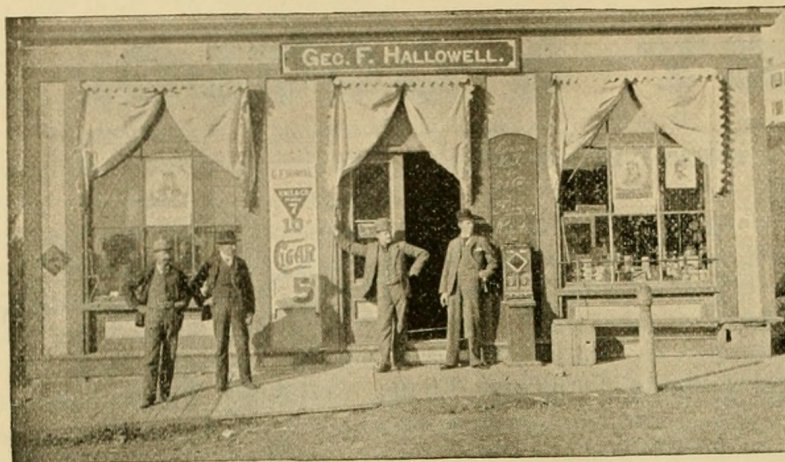
DEALERS IN

Dry Goods, Boots, Shoes, Hats,**Caps, Ready-Made Clothing, Gents' Furnishing Goods, Stationery, Etc.,****WARREN, MAINE.**

There is an immense variety of articles now included under the head of dry goods and fancy goods, and the number of such is constantly increasing as the popular demand for novelties calls forth fresh fabrics and original "notions." It naturally follows that the only way to offer anywhere near a complete assortment is to carry a very heavy as well as varied stock, and that is to be found at the establishment conducted by Messrs. Studley & Gould in this town, and about as perfect an illustration of what we mean by a complete assortment as can be pointed out in the entire town, for it comprises dry goods, boots, shoes, hats, caps, ready-made clothing, gents' furnishing goods, etc., etc., of almost endless variety and at the same time is composed of fresh, seasonable and salable articles, the firm considering their store space too valuable to be occupied by "back number" goods. The partners are Messrs. J. M. Studley and G. Dudley Gould, both of whom are natives of this state, and are well and favorably known in this vicinity, Mr. Studley having been postmaster 16 years and Mr. Gould, the present postmaster, having held the office for the past three years. Operations were begun in 1865 by Messrs. Hodgman & Studley, and then for two years by J. M. Studley, then J. M. Studley & Co., then Richardson & Studley, and from 1870 to 1889 J. M. Studley. In 1889 the present firm succeeded to the business and a very extensive trade has been built up, the residents of Warren being not at all slow to recognize the advantages held out at this popular store. The premises consist of one floor, measuring 50x30 feet in dimensions, all necessary facilities being at hand to display the stock to excellent advantage.

GLEASON YOUNG, Dealer in Coal and Wood, also Lumber of every description. Doors, Sash and Blinds a specialty. Warren, Me. There are few households in which the question of fuel is not an important one. To purchase this necessity to the best advantage it is first of all necessary to find a house in which confidence may be placed. It is extravagance instead of economy to deal at a so called cheap house, for the goods there sold are bound to be inferior. There is of course in a place of the size of Warren, more than one reliable coal merchant, but we feel entitled to say that those parties who place their confidence and their orders with Mr. Gleason Young will not have cause to regret the step. This enterprise was started by the present proprietor in 1891. He is a native of this town, and a large trade is done in coal and wood, also all kinds of lumber, brick and building materials; doors, sashes, and blinds being made a specialty. The yard covers two acres of ground with a lumber building having two floors. They also have in use a five horse power donkey engine to drive the machinery, and have in use two scows for lighting purposes up and down the river, and avail themselves of the steam tug Mollie for towing purposes. Employment is given to three assistants, and all orders received are given prompt attention.

ERASTUS FARRINGTON, Harnesses, Blankets, Whips, etc., Warren, Me. Everybody knows that "practice makes perfect," and as Mr. Farrington has been engaged in the manufacture of harness for many years, he certainly ought to be reasonably perfect by this time. As a matter of fact Mr. Erastus Farrington has the reputation of producing harness that has but few equals and no superiors in the market, and although he does not advertise to sell a first-class harness at less than the cost of the stock used in its manufacture; it is conceded by practical men that no concern in the state gives more genuine value for money received. Mr. Erastus Farrington is a native of this town and began his present business in 1873. The premises utilized consists of one floor, and have an area of 20x18 feet in dimensions, and a full line of fine harness, blankets, whips, and other horse equipments, is carried, and also having every facility at hand for the doing of custom work in a uniformly superior manner and at short notice. Experienced workmen are employed, and no fancy prices are quoted, while the goods are in every instance guaranteed to prove just as represented.



GEORGE F. HALLOWELL, General Groceries, Warren, Maine. There is of course more or less resemblance between all family groceries, and yet each of them has certain characteristics of its own which either commend it or condemn it, as the case may be. Take, for instance, the establishment conducted by Mr. George F. Hallowell in this town, and we believe it is not at all difficult to account for its popularity, for, although other stores may carry equally large stocks, quote equally low prices and be equally prompt and accurate in the delivery of orders, still there are few others which combine all these good points, and fewer still which possess another—that of handling only strictly reliable goods. This enterprise was inaugurated by the present proprietor in 1889, who is a native of Rockport, Maine, and thoroughly acquainted with his business, to which he gives close personal

attention. The store occupied measures 60x35 feet in dimensions, and is well stocked with choice groceries, canned goods, flour and grain, crockery, glassware, wooden ware, paints and oils, cigars and tobacco. Sufficient assistance is employed to ensure prompt and courteous attention to every caller, and orders will be filled at the shortest possible notice, the goods being guaranteed to prove just as represented.



A. M. WETHERBEE, Dealer in Drugs, Patent Medicines, Chemicals, Fancy and Toilet Articles, Brushes, Perfumery, Hardware, Wooden and Stone Ware, Tinware, Glassware, Groceries, Etc., Warren, Maine. When having physicians' prescriptions compounded, it is important to patronize an establishment where the stock of drugs and medicines is not only complete but is so frequently renewed as always to be made up of fresh and dependable articles, and for this reason, if for no other, it is well worth while to call upon Mr. A. M. Wetherbee, doing business in this town, for he is a retailer of drugs. Every facility is at hand for the filling of such orders without delay, and in the most accurate manner, while the charges made are uniformly moderate. This business was founded in 1826 by S. B. Wetherbee, succeeded in 1859 by W. H. Wetherbee & Co., it being one of the oldest established and well known of the kind in the state. The present proprietor, A. M. Wetherbee, who assumed control in 1866, fully maintains

the high standard so long associated with the undertaking, carrying a large stock of drugs, patent medicines, chemicals, fancy and toilet articles, brushes, perfumery, etc., together with hardware, wooden and stone ware, tinware, glassware and choice groceries, etc., etc. Mr. Wetherbee, who is a native of Warren, held the position of postmaster for eight years of this town, and the premises occupied comprise one floor and basement 30x40 feet in dimensions, while competent assistants are always employed and ready to wait upon all customers.

E. R. KELLERAN, Horse Shoer, Warren, Me. There is no need of telling the residents of Warren and vicinity that Mr. E. R. Kelleran is an experienced and skillful horse shoer and general blacksmith, for they have had ample opportunity to find that out for themselves, during the time he has carried on operations here, but as the most of the circulation of this book will be out of town, and as it will be read by many of the summer tourists, who travel through this section of Maine, and who frequently have occasion for the services of a horse shoer and carriage repairer, we feel that

we are doing many of our readers a service in calling their attention to Mr. Kelleran's facilities, for he does first class work at short notice and at low rates. He is a native of Cushing, Maine, and began business here in 1888. His shop covers one floor, and 60x35 feet in size, being fitted up with all necessary tools and appliances, while sufficient help is employed to ensure the proper filling of orders. All kinds of carriage work is neatly done, and particular attention is given to lame and interfering horses, which are carefully shod in the most scientific manner.

H. W. VAUGHAN, Dealer in Boots and Shoes, Ladies' and Gents' Fine Dress Shoes a Specialty, also a fine stock of Gents' Furnishing Goods, Warren, Me. The boot and shoe enterprise which Mr. Henry W. Vaughan conduct in this town was founded by him in 1887, and since has catered satisfactorily to the best trade here. We attribute as a cause of this success the fact that this gentleman has had so many years experience in the same line, and hence knows how to manage his business to the best advantage. This he does by dealing reasonably with everybody as to prices asked on his goods. These he obtains from the most reliable manufacturing houses in the country, always having a stock of goods which he warrants to prove just as represented. One floor 625 square feet in size is occupied, and a stock of boots and shoes is carried, ladies' and gents' fine dress shoes being made a specialty; also gents' furnishing goods, all of which are sold at low prices, while competent assistants are employed, and customers waited upon without delay. Mr. Vaughan is a native of Warren.

HOTEL WARREN, Joseph Bisbee, Proprietor, Warren, Me. Hotel Warren may be properly called one of the industries of Warren, for this hotel has been so excellently managed from the start that it is well and favorably known to all whom business or pleasure call frequently to this place. Mr. Bisbee is a native of Warren, and has served in the army. He is widely known and highly esteemed in this vicinity. Without making any lavish professions of friendliness, he still endeavors to make every guest feel thoroughly at home. Hotel Warren is a two and a half story structure, and contains eleven rooms, and is most conveniently and pleasantly located. It is a thoroughly neat and well kept hotel in every respect, and the most fastidious can find no reasonable fault with either the house or its appointments, the beds and other furnishings being modern and comfortable in style, while the service is remarkably efficient, being prompt, intelligent and obliging. The cuisine will be found very satisfactory, the table being supplied with an abundance of seasonable food.

WALDOBORO.

Waldoboro is the largest town remaining in Lincoln County, which has lost more territory by the setting off of portions of its original area than any other county in Maine. When first organized, in 1760, Lincoln extended over fully three-fifths of the territory of the province, and this remained the case for nearly thirty years, or until 1789, when Hancock and Washington counties were formed. In 1799, Lincoln County was again reduced in size by the erection of Kennebec County, and in 1827 six towns were taken from it to form Waldo County. The formation of Androscoggin and Sagadahoc Counties, in 1854, resulted in Lincoln being made still smaller, and in 1860, nine more towns were taken at the time of the organization of Knox County. Since then Lincoln County has contained but seventeen towns and one plantation, and of these Waldoboro is the most extensive in area, it comprising 25,376 acres. In shape the township is quite irregular and its greatest length is from north to south. It lies on the eastern border of the Lincoln County and is bounded on the north by Washington and Union, in Knox County; on the east by Union and Warren, in Knox County; on the south by Friendship in Knox County, by Broad Bay, an extension of Muscongus Bay, and by Bremen; and on the west by Bremen, Nobleboro and Jefferson. Yet it is not strictly correct to speak of Waldoboro as being bounded by Broad Bay, for the township includes several islands in that body of water, as for instance Hadlock Island, Poland's Island, Hog Island, Upper Narrows, Otter, Hungry, Jones, Garden, and several of lesser note. The township is extremely well watered, the principal stream being the Medomac River, which rises in Liberty, Appleton and other towns to the northward; takes a generally southerly course, enters Waldoboro at a point about midway on its northern boundary line, expands into Medomac Pond and then flows south and south-east across the remaining length of the township, emptying into Broad Bay.

The principal village is near the mouth of this river, which affords considerable water power, and has been a most important factor in the past development of the town.

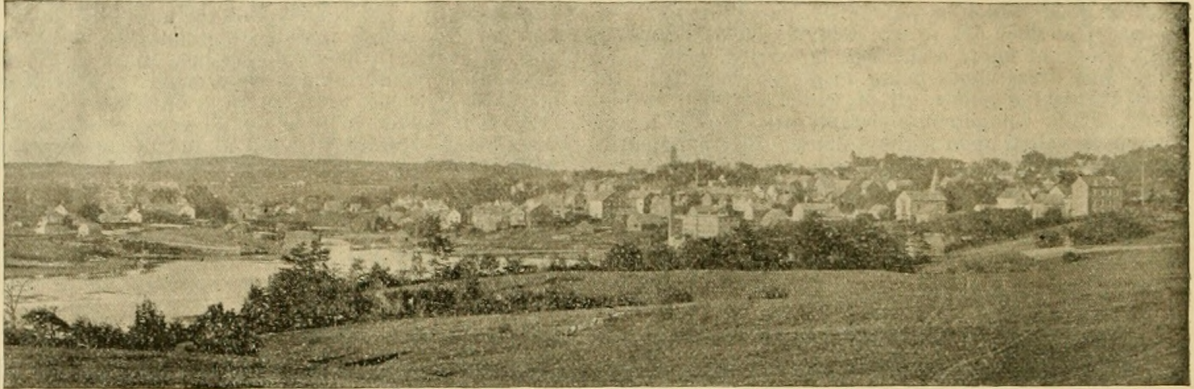
Another stream worthy of mention is Goose River, which also empties into Broad Bay, and which separates Waldoboro from Friendship on the southeast. The principal ponds within the limits of the township are Medomac and Little Medomac; but there are other large ponds partially within its limits, such as Pemaquid and Black Puddle Ponds on the western border, and Southern Pond and Western Pond on the eastern border.

The surface is somewhat uneven but there are no very high eminences although some of the higher hills command quite a comprehensive view, and the township as a whole, with its streams,

ponds, hills and vales, is charmingly picturesque and offers many attractions to the summer tourist.

The principal outcropping rock is granite, and this is quarried to a considerable extent, some of the stone being of excellent quality. Waldoboro is looked upon as a very good farming town in comparison with other towns in this section, for the soil yields well when thoroughly cultivated, and there are many really good farms here. The most important crops raised for outside markets are hay and potatoes.

Although agriculture is the occupation of many of the inhabitants, manufacturing is quite extensively carried on; perhaps the most notable industry being that of ship building, although

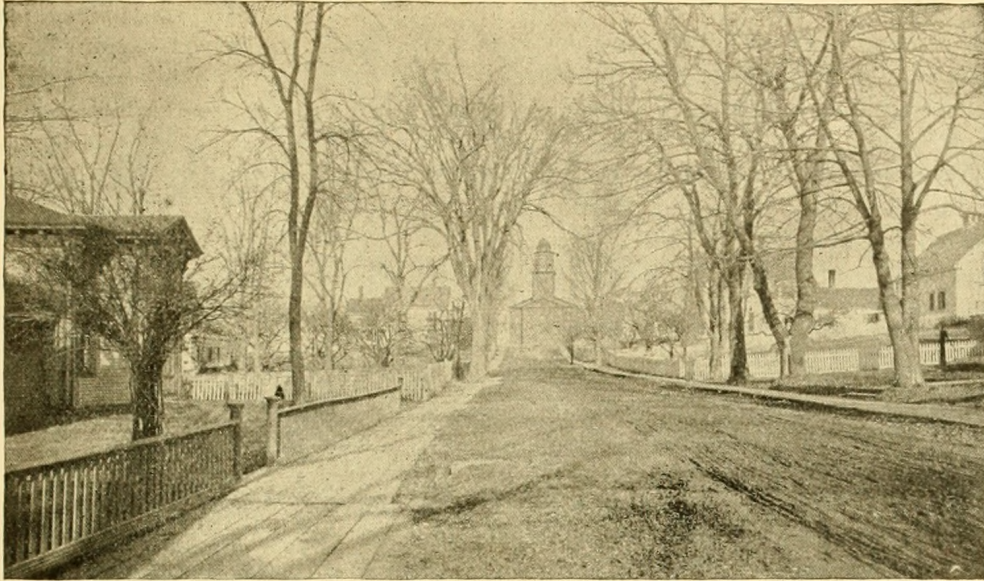


BIRD'S-EYE VIEW OF WALDOBORO.

lumber manufacturing, boot and shoe manufacturing, clothing manufacturing, flour and meal manufacturing, and stone quarrying and cutting are largely engaged in.

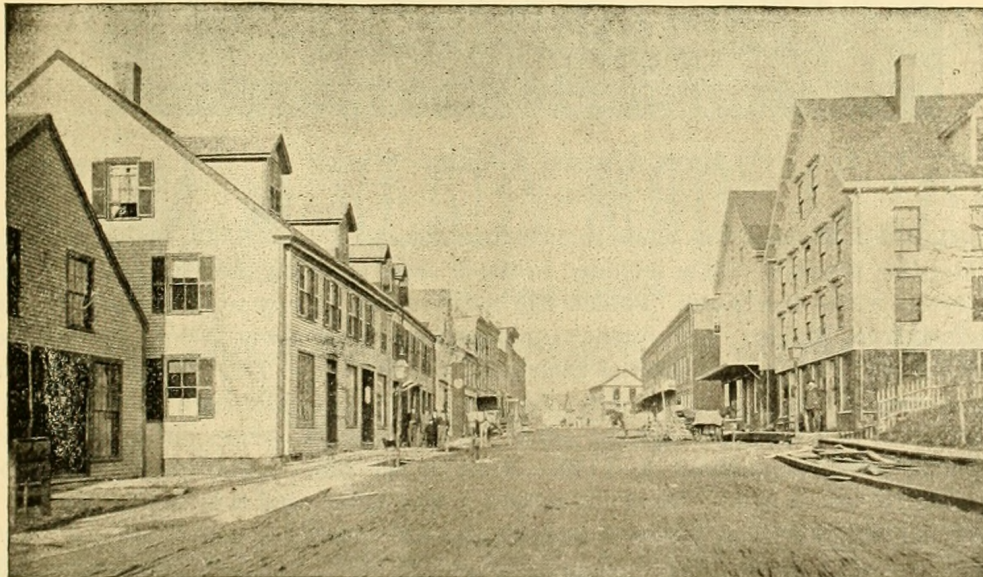
There are five ship building concerns in town, and the facilities for the construction and repairing of large and small vessels are first-class in every respect. The leading Waldoboro ship builders have a reputation second to none for skill and reliability, and we may add that the conditions under which they do business are sufficiently favorable to enable them to meet all competition in prices as well as in quality of work and promptness shown in the execution of all commissions, both large and small. As ship smithing and sail making are also done at Waldoboro in first-class style, it is not surprising that this should be a favorite port for the repairing and refitting of sailing craft. Most of the manufacturing establishments as well as most of the stores are at Waldoboro Village, or "the main village," as it is frequently called, but the population is pretty well scattered about the township, which is so large that no less than seven post offices are found necessary for the proper accommodation of the public, these offices being known as "Waldoboro," "North Waldoboro," "South Waldoboro," "Orff's Corner," "Winslow's Mills," "West Waldoboro" and "Broad Bay." The town possesses many advantages as a harvesting and shipping point for ice, and there are three large wholesale concerns here utilizing extensive plants, and building up a business that is apparently destined to have a most important bearing upon the future of this entire region. Long and short lumber, staves, etc., are quite largely produced; there are two cording mills in town, besides first-class grist mills, an iron foundry, a canned goods packing establishment, and other industrial enterprises exclusive of numerous blacksmith's shops and other establishments catering particularly to local and suburban trade.

At Waldoboro Village are several fine buildings and some handsome residences, and the village as a whole is very attractive with its many shade trees, among which are noble specimens of the elm, the maple and the horse chestnut, some of them being known to be more than a hundred years old. The Knox and Lincoln Railroad runs entirely across the township and its Waldoboro station is called sixty-eight miles from Portland, by rail; thirty miles from Bath, and twenty miles



CHURCH STREET, LOOKING NORTH.

from Rockland. The railroad makes connections with daily stages to North Waldoboro, Washington, Liberty, South Waldoboro, Jefferson, Cooper's Mills and Friendship; and with stages to Bremen on Tuesdays, Thursdays and Saturdays. The telegraphic service is excellent, both the Western Union and the Commercial Union companies having offices here, and the express service is also thoroughly satisfactory. The educational facilities are very good and include an admirable

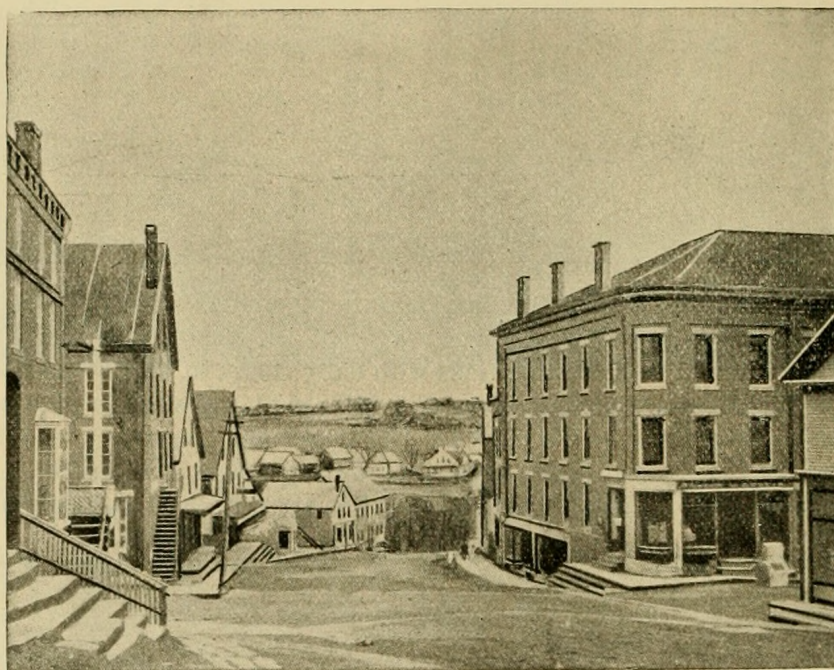


FRIENDSHIP STREET, LOOKING NORTH.

high school, and it may be added that there is in the village a circulating library of more than 600 volumes, besides the library controlled by the Waldoboro Library Association. There are several religious societies in town, the Congregationalist, Methodist and Baptist denominations being

represented; while the fraternal organizations are numerous and extensive; they comprising lodges of the Masons and the Odd Fellows, a Grand Army Post, Knights of Honor Council, Temperance societies, and Maple Grange of the Patrons of Husbandry. There are two good hotels in town, and a strictly first-class weekly paper devoted expressly to local news but giving a sufficiency of general news also. This is the *Lincoln County News*, which has been carried on by its present editor and proprietor, Samuel L. Miller, for many years, and has done much more for the county in general, and Waldoboro in particular than many give it credit for. It is a bright, newsy sheet, carefully edited, and uniformly reliable.

It is generally asserted that Waldoboro was first settled in 1748, but such is not exactly the

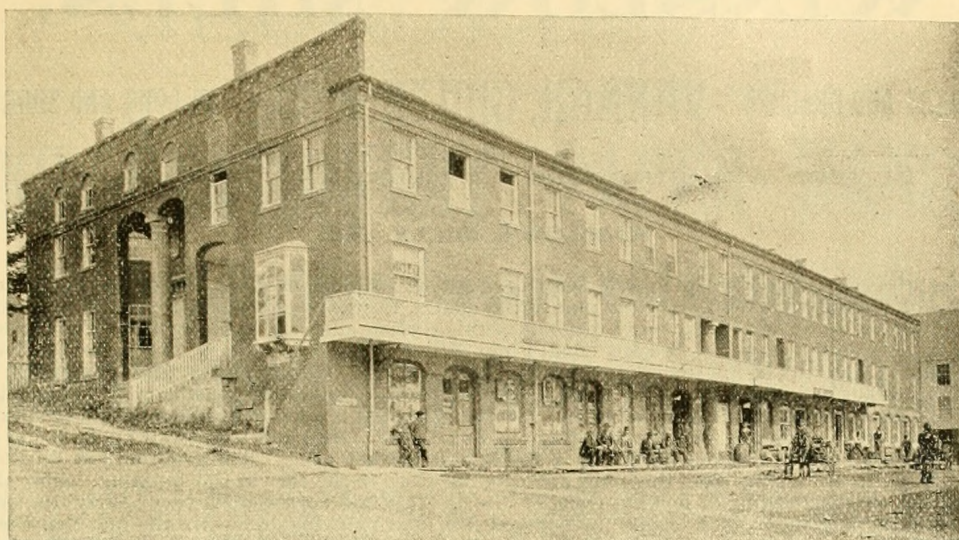


MAIN STREET, LOOKING WEST.

case, for the original settlement was made some time between 1733 and 1740, under the auspices of General Waldo—this township being included in the Waldo, formerly the Muscongus Patent was the western boundary of the Waldo Patent, the settlers had to buy from Drowne, the territory they had obtained from Waldo. Still further complications drove about 300 of the settlers away to South Carolina, but some eighty families remained, and in June, 1773, the town was incorporated, and was named in honor of its founder. The very first male child born in the present limits of the township lived to a wonderful age, he being very nearly 107 years old at the time of his death in 1856, he having been born in 1749. Many of the older residents of Waldoboro well remember Conrad Heyer, as this "oldest inhabitant" was called, and they remember his earnest stories of the Revolutionary War, in which he took an active part.

The town was first represented in the General Court in 1780; and in 1786 was made the shire town of Lincoln County, thus remaining for very nearly a century, or until 1880, when the courts were removed to Wiscasset.

The census of 1890 gives Waldoboro a population of 3,505, and an estate valuation of \$1,196,515; as compared with a population of 3,758, and a valuation of \$1,135,023, in 1880. Since 1890 the town has been generally prosperous and there are solid grounds for the belief that the figures of the next census will compare very favorably with those of its immediate predecessor.



SPROWL BLOCK.

REPRESENTATIVE BUSINESS MEN OF WALDOBORO.

W. H. LEVENSALE & CO.,

MANUFACTURERS OF

CUSTOM *and* READY-MADE CLOTHING,

AND DEALERS IN

Gent's Furnishing Goods, Hats, Caps, Trunks and Paper Hangings.

HIGHEST PRICES PAID FOR WOOL.

WALDOBORO, MAINE.

There is a real art in knowing what the people want, and when this knowledge is had and intelligent measures are taken to supply that want it of course follows that a popular enterprise is built up. No one to see the amount of business done by W. H. Levensaler & Co. would think that this undertaking had only been under their management since 1880, but such is the fact, and the extensive wholesale and retail trade now carried on speaks volumes for the tact and ability of the proprietors who are natives of this town and well known, and at their establishment located in Otis Miller's block they are prepared to offer a fine assortment of custom and ready-made clothing, furnishing goods and gent's underwear at very low prices. They also manufacture indigo blue shirts, pants and felt goods in frocks, vests and shirts, and announce that they have all the variety of styles and qualities necessary for the comfort and vanity of man, and an inspection of their stock will show that the announcement is no idle boast. It will cost no one a cent to compare Levensaler & Co.'s goods and prices with those offered at other establishments. The premises used are two floors 55x25 feet and ten competent assistants are employed.

WINSLOW MILLS,

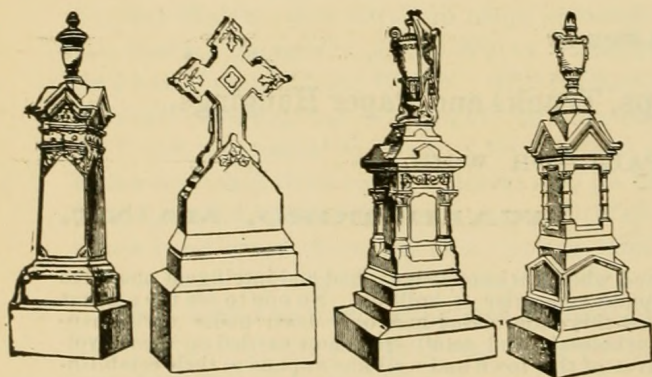
MANUFACTURERS AND DEALERS **VANNAH, CHUTE & CO.,** IN LONG AND SHORT LUMBER,

BUYERS AND SHIPPERS OF BALED HAY AND STAW.

WINSLOW'S MILLS, ME.

The enterprises conducted by the firm of Vannah, Chute & Co. demand a very favorable and prominent mention in a review of Waldoboro's industries and mercantile affairs, for they are second to none in importance, and are so managed as to be of benefit to every resident of this section, directly or indirectly. The concern operates three large and finely equipped mills—the Medomah Flour Mill at Waldoboro village, and an extensive grain mill and a lumber mill at that part of the town known as Winslow's Mills. The Medomah Mill comprises three floors of the dimensions of 40x80 feet, and contains a very complete plant of improved machinery, it being widely known as one of the best equipped grist mills in the state. Custom grinding is done in first-class style at short notice and at moderate rates, and the firm deals very extensively in flour, grain, meal and feed of all kinds, being prepared to fill wholesale and retail orders without delay and at the lowest market price. The grain mill at Winslow's Mills is located on the M. C. R. R., a spur from the main line running close to the rear of the building, thus affording unsurpassed facilities for discharging or loading freight. In size this mill corresponds very nearly to the Medomah Mill. The interior arrangement is a model of convenience, and this, together with the fact that their buying is largely done in the West, and the grain and feed shipped directly to their place of business, is the secret of their ability to make bottom prices on all mill products which they carry. A large wholesale trade in carload lots is carried on at this mill, smaller dealers along the line of the railroad from Bath to Rockland being regularly supplied with corn, meal and mill feed. A blower has recently been added to their elevator machinery to remove all dust and dirt from the grain as it is unloaded from the cars. This place is also a shipping point for their hay, wood, bark and lime casks. The saw and stave mill is of convenient size and is also finely equipped, containing the most efficient machinery for the manufacture of long and short lumber, staves, heading, laths, etc., and as the firm constantly carry a heavy stock of such goods, they are in a position to furnish them in quantities to suit at very short notice; large and small orders being given equally prompt and careful attention. In addition to these goods of their own manufacture they carry a complete line of extra quality clapboards and cedar shingles, and building materials of all kinds. An important annex to the saw mill is the cooper shop where from four to eight men are constantly employed in the manufacture of lime casks, which are shipped to Rockland and Thomaston lime burners. Nearly 50,000 are shipped yearly.

They carry on a large general store located at Winslow's Mills, very spacious premises being utilized, and an immense stock being constantly carried; some of the more important commodities being staple and fancy groceries, choice teas and coffees, spices, canned goods, and the leading brands of family flour. The concern also carries a heavy stock of lime, hair, cement, grass seed, fertilizers, etc., dealing in these articles at both wholesale and retail, and quoting low prices on goods of guaranteed quality. Wood, hay and straw are also extensively handled, unsurpassed inducements being offered to both large and small buyers. The firm owns three large hay cars which are running constantly for the accommodation of wholesale customers in Massachusetts. They are also sole agents in this section for the F. New Manufacturing Co's celebrated Roofing materials. This representative firm is composed of Messrs. W. A. Vannah, G. C. Chute, and Ey Berry. Mr. Vannah is a native of Nobleboro, Me., Mr. Chute of Carthage, Me., and Mr. Berry of So. Hanover, Mass. All these gentlemen are widely and favorably known throughout this section; they give close attention to the many details of their business, and spare no pains to maintain the service at the highest possible standard of efficiency.



J. P. GLIDDEN, Water-power Granite and Marble Monumental Works, Waldoboro, Maine. Designs and Estimates furnished. If there is one branch of industry in which special attention should be paid in

avoiding any appearance of "cheapness" in the finished product, it is that of monumental work, for nothing is in worse taste than an elaborately designed monument or headstone, the mechanical work of which is done in a rough and careless manner, and on the other hand an inappropriate design will produce a bad effect, no matter how carefully and skillfully it has been carried out. The importance of placing orders with a person who combines tasteful designing with excellent execution is therefore obvious, and it is not at all surprising that Mr. J. P. Glidden should be liberally patronized by the residents of Waldoboro and vicinity, for this gentleman turns out work equal to the best in every respect, and quotes the very lowest prices. Mr. Glidden is a native of Alna, Maine, and has been identified with his present establishment since 1855. He is well known and highly respected throughout the community. Mr. Glidden carries on granite and monumental marble works, and using the best qualities of American and Foreign kinds. The premises utilized are large, being 135x40 feet in dimensions, and having water power to drive his machinery. Designs and estimates are cheerfully given, and out of town work is solicited. Six assistants are employed.

GEORGE BLISS,

WHOLESALE AND RETAIL DEALER IN

BOOKS, STATIONERY, PAPER HANGINGS,

Borders, Curtains, Crockery and Fancy Goods,

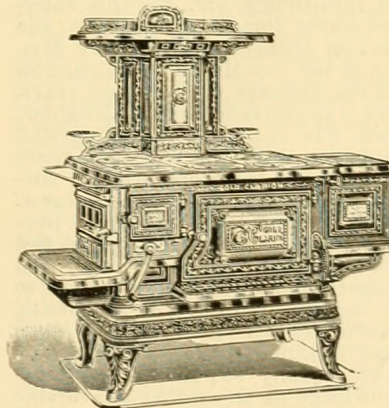
AGENT FOR E. REYNOLDS'
RUBBER STAMPS.

WALDOBORO MAINE.

In 1867, Mr. George Bliss, who was born in this place, established himself in business. He became one of the foremost citizens of the town, and in 1881 was appointed deputy collector of customs, which position he held until 1885, when he became acting collector, and discharged the duties of that office for a year. His prominence in the town is also attested by the fact that he held the position of chairman of the Board of Selectmen during 1888 and 1889. In 1892 he was reappointed deputy collector. In the meantime he has built up a prosperous business as a wholesale and retail dealer in books, stationery, paper-hangings, curtains, crockery and fancy goods. He has a handsome store, 70x22 feet, and also occupies the basement below for the storing and assorting of goods. He carries the fullest and finest stock, in his line, to be found in this section, and the great success with which he has met is the highest recommendation he could have. For the accommodation of his patrons, and others, it might be well to refer to the fact that the Western Union Telegraph Company has a branch office in his store. Beside a full line of the goods already referred to, Mr. Bliss carries an extensive stock of solid and plated silver ware in the latest and most ornate designs, beside an extensive line of pocket and table cutlery. To the other conveniences he offers to the citizens of Waldoboro is a circulating library, which contains all of the standard works and the best literature of the day.

M. M. RICHARDS & CO., Jobbers of Foreign and Domestic Woolens, Ready-Made Clothing, Waldoboro, Me. Nothing impresses observing visitors to this country more than the well dressed condition of the people, for it is not paralleled in any other country in the world, it being a conceded fact that Americans are the best dressed people on earth. The reason generally given for this state of affairs is the great prosperity of the nation, and, of course, that has a great deal to do with it, but there is another important reason,—the cheapness and excellence of ready-made clothing in this country. American ready-made clothing is the best fitting, the best made, and, quality considered, the lowest priced in the world, and this assertion can be proved, despite the claims of those who assert that better and cheaper clothing is produced abroad. In this connection we may fittingly make mention of the firm of M. M. Richards, & Co., for they are leading manufacturers and jobbers of ready-made clothing, and no concern in the state is prepared to furnish equally desirable clothing at lower prices than they quote. That their facilities are appreciated and availed of is partially indicated by the fact that they manufacture from 12,000 to 15,000 pairs of pants, and about 3,000 suits, ulsters and overcoats per annum, and we say partially indicated, as this is but one department of their business, they being extensive jobbers of foreign and domestic woolens; they are the sole agents of the celebrated Knox Woolen Co.'s gray and indigo blue satinetts. Their trade is very widely distributed, and not only its magnitude but its character prove that this representative concern are prepared to offer unsurpassed inducements to the most discriminating buyers. Mr. Richards is a native of Temple, Me., has had long experience in his present line of business, and is favorably known to the trade throughout this portion of New England.

RICHARDS BROS., Dealers in Hardware, Tin Ware, Stoves and Furnaces, Waldoboro, Me. The premises occupied by Messrs. Richards Bros. in this town comprise one floor 40x22 feet, and a basement 40x22 feet in dimensions, and it is safe to say, that were



they double that size, the proprietors could profitably use them, for they carry a heavy and varied stock, and do a business which, though already large, is constantly increasing. These gentlemen are both natives of this town, and widely and favorably known in this section. They are large dealers in all kinds of parlor and heating stoves, furnaces and ranges; tin ware and hardware jobbing of all kinds is promptly done, while moderate charges are made in every instance. The stock carried is exceptionally varied and complete, the prices quoted comparing favorably with those named at any establishment dealing in the same line of goods. Cooking and heating stoves are offered at very low prices, and those in need of an article of this kind would do well to procure it of a firm who guarantee their goods to prove as represented, and has an enviable reputation for faithfully carrying out every agreement.

EVERETT FARRINGTON, Attorney at Law, and Insurance, Waldoboro, Me. It is perfectly safe to assume that there is not one of our readers residing in Waldoboro or vicinity but what is acquainted with Mr. Everett Farrington, by reputation at least, for that gentleman was born in this town, has practiced law here ever since 1876, and besides holding various town offices, has served as special deputy collector of customs for four years. But it is as attorney at law that Mr. Farrington is most widely known, for he is thoroughly devoted to his profession, and it is generally understood that one who secures his services may implicitly depend upon having his interests fully protected and his cause advocated with zeal, ability and discretion. Mr. Farrington evidently believes in thorough preparation, for he leaves no stone unturned to get at all the facts and circumstances in a case, making himself the master of every detail however unimportant it may appear, and in short, neglecting no means to do the best within his power for his clients. As a legal adviser he is well-informed and conservative, and as an attorney he is active, prompt and discreet in the transaction of all business that may be entrusted to him. He is prepared to place fire insurance for large or small amounts at short notice and on the most favorable terms, and the nature of the protection he offers may be judged from the fact that he represents two of the leading companies doing business in this country,—the Hartford Fire Insurance Company, of Hartford, Conn., and the Home Fire Insurance Company, of New York. Mr. Farrington's office is in Union Block, and those who find it inconvenient to call may communicate with him by mail and feel assured that their communication will receive immediate and careful attention.

MRS. S. E. GENTHNER, Fashionable Millinery, Ribbons, Laces, Hosiery, Gloves, Hamburgs, Ladies' and Children's Underwear, Silks, Velvets, Worsteds, Etc., Stamping done to order, Fancy Goods and Small Wares, Art Materials, Cor. Friendship and Main Sts., Waldoboro, Me. It would be impossible to point out an enterprise more truly representative in its special line than is that conducted by Mrs. S. E. Genthner, fashionable milliner, and dealer in millinery goods, ladies' and children's furnishings, etc., for this enterprise was inaugurated about forty-five years ago, and has held a leading position almost from the very first. Operations were begun in 1847, by Mrs. S. A. Balch, who remained in control of the business for eighteen years, or until 1865, when she was succeeded by her daughter, the present proprietress, who is a native of Thomaston but has resided in Waldoboro since she was four years of age, and worked for years in the store prior to succeeding her mother in the ownership of the business. The old proverb assures us that "practice makes perfect," and Mrs. Genthner has certainly had practice enough in the doing of fashionable millinery work and in the direction and supervision of the work of others to be "perfect" in every department of it. At all events, her productions are eminently satisfactory to even those of the most critical and fastidious tastes, and we may add that her prices are equally so; for her long experience, intimate knowledge of the market, favorable relations with jobbers and importers, and the extent of her business all combine to enable her to quote as low prices as can be named on equally desirable goods. Her store is located at the corner of Friendship and Main sts., the premises comprising two floors and a basement, and containing a large and very complete stock of trimmed and untrimmed hats and bonnets, ribbons, laces, velvets, feathers, flowers, ornaments and millinery goods in general, together with hosiery, gloves, hamburgs, ladies' and children's underwear and other furnishings; and also worsteds, fancy goods and small wares. A fine assortment of art materials and ar-

tistic supplies constantly on hand to select from, and stamping will be accurately and clearly done to order at short notice. Mrs. Genthner is also agent for the Famous (trade mark) Diamond Lotion (Registered Dec. 1887.) for the ladies toilet, will positively remove the worst cases of moth, tan, freckles, pimples, blackheads, salt-rheum, eczema, and all of the various affections of like character. It is perfectly harmless, contains no powder or anything of a paint nature. For the complexion the Diamond Lotion has no equal, it is perfectly harmless, keeps the skin soft, pure, clear, and prevents wrinkles.

JAMES P. BOYD, Iron and Brass Founder, Waldoboro, Me. Just above forty years has elapsed since the founding of the business carried on by Mr. James P. Boyd, it having been started in 1852, by Messrs. Harriman & Atwell. In 1856, it came into the possession of Mr. Isaac Boyd, father of the present proprietor, who assumed control in 1868. He is a native of Ohio, and has become very widely and favorably known in Waldoboro and vicinity during the many years he has carried on business here, and has built up an enviable reputation as an expert mechanic and a thoroughly reliable business man. Mr. Boyd is an iron and brass founder, and a machinist, and the most important department of his business is the making to order of windlass purchases, bitts, steering wheels, power winches, composition rudder braces, spikes and bolts, and iron and composition ship castings of all kinds. He also manufactures derrick winches and castings for granite polishing machines, and does job work of all kinds on farming tools, ploughs, sled shoes, etc., besides doing shafting and all other mill work. Carefully selected material is used, competent and reliable help employed, improved mechanical facilities are available, and in short, nothing is lacking to enable him to fill orders, promptly, accurately and at reasonable rates. The premises utilized comprise a machine shop occupying two floors of the dimensions of 22x40 feet, an iron foundry measuring 30x40 feet, and a brass foundry of equal size, besides a storehouse of 20x30 feet. Mr. Boyd gives personal supervision to every detail of the business and maintains the service at a high standard of efficiency.

G. W. ROWE, Merchant Tailor, and Dealer in Woolens and Trimmings, Waldoboro, Maine. An accepted and prominent authority on matters of dress has said, "material is nothing, fit is everything," and although this like all general statements is not to be interpreted too literally, still the leading idea it conveys is worthy of careful attention. The richest and most tasteful material can never make a thoroughly presentable garment unless it be skilfully cut, perfectly fitted and carefully put together, while on the other hand comparatively inferior material if its pattern be not absolutely offensive, can be so treated as to make an effective and attractive garment. Of course the object to be striven for is to combine good material, skilful workmanship and a perfect fit and one of the surest methods we know of to attain this highly desirable result is to place the order with Mr. G. W. Rowe, doing business in this town. This gentleman has carried on his present establishment since 1889, during which time he has built up a well deserved reputation for producing thoroughly artistic and well made clothing at moderate prices. He carries a large and carefully chosen assortment of fine fabrics for gentlemen's wear and not only has the latest novelties, but also a full selection of staple goods in stock thus enabling him to suit all varieties of taste and to make garments suitable for all occasions at short notice. Employment is given to ten competent assistants and every order assured prompt and painstaking attention.

T. F. TURNER & CO., Druggists, WALDOBORO, MAINE.

The pharmaceutical profession in Waldoboro is represented by gentlemen who have pursued courses on this subject in our best institutions. The filling of physicians prescriptions should be entrusted to reliable men only, and the object of this sketch is to inform the readers of this work that Messrs. T. F. Turner & Co. are one of our most reliable pharmacists. In dealing with these gentlemen the public may rest assured that the effects of the prescriptions they compound will be just what the physician who prescribed intended they should be. The inception of this enterprise took place in 1881,

and has continued to meet with the favor of the public ever since. It has justly earned the praiseworthy mention we ascribe to it in this work, which is devoted to the chronicling of the representative business enterprises of this town. One competent assistant is employed so that the service of this house is as prompt as it is accurate. The usual stock of drugs, medicines and chemicals, sundries, toilet articles, etc., are carried, and all charges are moderate. The patronage of the public is respectfully solicited. The store is well "fixtured" and handsome in appearance, and an air of freshness pervades the whole place.

E. V. PHILBROOK, Dealer in Boots, Shoes, and Rubbers. Waldoboro, Me. It is not uncommon to find a shoe store where a very complete line of a certain kind of goods is carried or where special inducements are offered in particular departments, but it is a rare occurrence to come across an establishment in which the stock is well balanced comprising goods suited to both sexes and all ages and containing genuine bargains in every department. Therefore it is but the simple truth to point out the store carried on by Mr. E. V. Philbrook as a model of what such an enterprise should be, for it is managed with an intelligent regard for the requirements of all and no one class is catered to at another's expense. The inception of the undertaking took place in 1852, the present proprietor being the founder, so that it is the oldest established concern in Waldoboro. The premises occupied are two floors and a basement 50 x 25 feet in dimensions. A beautiful assortment of Ladies' and Gent's Boots, Shoes and Rubbers is always ready for inspection and some very pronounced bargains are offered in this department. Mr. Philbrook is a native of Brunswick, Me. and has a large circle of friends here.

AUSTIN W. YORK, Ladies', Gents' and Childrens' Boots, Shoes and Rubbers, Fish's Block, Waldoboro, Me. As the boot and shoe trade of Waldoboro forms a significant element in the make up of the town's enterprise, in referring to the above house it may be stated that the special lines to which its best energies are confined is the handling of medium and first class grades of Boots, Shoes and Rubbers, etc., particular attention being given to repairing the same, all orders being neatly and promptly executed. This house was established in 1888, by Mr. Austin W. York, since which date this gentleman has so successfully managed his large retail trade that today his store ranks among the first engaged in the shoe trade. The premises utilized are located in "Fish's Block" and comprise one floor 60 x 22 feet in size, the services of an experienced assistant being required in addition to the close personal supervision of the proprietor. Mr. York is a native of Nobleboro, this state, and in 1887, represented several adjoining towns in the legislature. In conclusion we will remark that while we do not indulge in laudation of any house in particular, it shall be within our province to state to the public, in general and our readers in particular that if they would have their interests highly conserved the acquaintance of this house should be made.

W. S. WINSLOW, Agent American Express Company, Dealer in Gents' Furnishings, Dry Goods, Hats, Caps, etc. Agency for Camden City Laundry, Waldoboro, Me. Agent for sale of American Express Money Orders. There is a certain feeling when one is conscious of being well dressed that has often been remarked upon, and which none of our readers can fail to be familiar with. It is neither pride nor self-satisfaction, but invariably makes the subject of it more self-respecting. Hence it is deserving of the utmost encouragement. Mr. W. S. Winslow, who is carrying on a retail dry goods business and gents' furnishings in this town, is certainly doing all in his power to encourage the wearing of fashionable and tasteful apparel, for since he went into business he has offered such pronounced and unusual inducements in the way of dry goods and gents' furnishing in general that our townspeople have taken advantage of the opportunities extended them to buy durable, stylish and seasonable goods at really remarkably low rates. The store occupied by Mr. Winslow is centrally located, and is one floor 35x25 feet in dimensions; a large retail trape is done in dry goods, gents' furnishings of all kinds, hats, caps, etc. He is also the agent for the American Express Co., who issue the well known express money orders, payable in all parts of United States and Canada.

MISS CLARA S. GAY, Millinery and Fancy Goods, Waldoboro, Me. Anyone at all familiar with the stores in this community knows where to locate Miss Clara S. Gay's place of business. This attractive establishment was founded by her in 1888. Her enterprise found favor with the public from its first inception and increased from year to year, until now she has little available space left, to accommodate the large stock carried she now occupies one floor 35 x 22 feet in dimensions and has always made it a point to secure the services of courteous and faithful attendants and has retained their services at all times. The sight of familiar and pleasant faces behind the counters of an establishment of this kind renders the task of shopping more agreeable. The stock carried by Miss Gay embraces a full and varied assortment of high class Millinery and Fancy Goods which cannot be surpassed if indeed equalled either in quality or price in this town. Miss Gay is an estimable lady and a native of this town and her enterprise in our midst should meet our approval in liberal patronage.

J. T. GAY,

—DEALER IN—

Choice Family Groceries, Paints, Oils, Brushes and Glass.**ALL KINDS OF GRAIN, SALT, FEED AND FLOUR.****WALDOBORO, MAINE.**

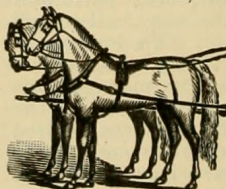
Waldoboro is well represented by grocers, for they number many in all directions. As in every other branch of the mercantile activities, however, there are some good grocery establishments and some poor ones. Our province in this work is to point out to our readers the more deserving establishments in every line, and we are pleased to say that the grocery conducted by Mr. J. T. Gay in this town is one which we can recommend very highly. This enterprise was inaugurated in 1867 by Messrs. Mathews & Gay, who carried it on till 1870, when the firm was dissolved and the present proprietor assumed control. He is a native of this town, and the premises occupied are two stores 30x60 feet and one large storehouse 30x40 feet in dimensions. Two competent assistants are employed, and a large wholesale and retail trade is done in choice family groceries, paints, oils, glass, brushes and cordage, stoveware, flour, feed and grain, salt by the carload, also tobacco and cigars, etc., of which a large stock is carried. Mr. Gay obtains his groceries from the most dependable sources, and as he is favored with a large and regular patronage the stock is continually in rotation, which needs replenishing frequently; this assures the freshness and purity of the goods at all times. Mr. Gay's prices are as low as any in town and his terms easy. He is one of our leading and most enterprising business men and deserves to be patronized.

FRANK ACHORN, Grist Mill, Waldoboro, Maine. It is unnecessary to dwell upon the importance of being able to purchase Grain, Flour, Feed, etc. in any desired quantities at the lowest market rates for the advantages derived from an enterprise which has for its object the furnishing of an abundant and dependable supply of those staple commodities at bottom prices are so obvious as to be understood by every member of the community. Therefore it goes without saying that the establishment conducted by Mr. Frank Achorn, is popular throughout this vicinity, for this is a finely equipped steam grist mill, and the proprietor is in a position to meet all honorable competition in his line of business, filling the most extensive orders at short notice and always quoting prices in accordance with the lowest market rates. The mill is a structure of the dimensions 36 x 34 feet and is fitted up with improved machinery driven by a thirty five horse power engine thus orders can be filled with equal facility at all times of year. It is conveniently located, having side track to mill and employment is given to one efficient assistant. Mr. Achorn, is a native of this town and has been connected with his present enterprise since 1890.

EVERETT TROWBRIDGE, Dealer in Groceries, Crockery and Glassware, Fruit and Confectionery, Waldoboro, Me. The enterprise conducted by Mr. Everett Trowbridge must be given a leading position among Waldoboro's representative mercantile undertakings, although inaugurated only a few years ago yet has been so ably and honestly managed from the first as to have gained and held the entire confidence of the public. The premises occupied are centrally located in this town, and comprise one floor 50x22 feet in dimensions, the space available being none too large to accommodate the stock carried gives some idea of its magnitude, but to appreciate its variety and completeness personal inspection is indispensable, for it comprises a full line of general merchandise, including groceries, fruit and confectionery, crockery and glassware, etc. People buy here because the assortment is so large all tastes can be suited, because the employment of two assistants assures prompt and polite attention to all, because the prices are uniformly moderate, and last, but by no means least, because the goods are sold strictly on their merits and will prove just as represented. Mr. Trowbridge is a native of Damariscotta, Maine.

C. S. SOULE, Wool Carding promptly attended to, Waldoboro, Me. The business conducted by Mr. C. S. Soule may be said to date back to the beginning of the century, for it was founded about the year 1800, but like nearly all enterprises of such great age it has changed so in accommodating itself to the changing conditions of the times as to bear but a remote resemblance to its original form. The present proprietor has had control since 1842, and it is no exaggeration to say that he is universally known throughout this section, for during the past half-century he has carded a large proportion of the wool produced in this vicinity, which business he still follows, although in 1887 he discontinued dressing cloth, after 45 years of experience in such work. He is prepared to do wool carding at very short notice, and during the harvest season runs a machine for threshing grain of all kinds. He also runs a machine that does family washing (but not the washing of families), with "neatness and despatch," and that cleans carpets thoroughly and without injury. Ample water power is available, and all work is done promptly, as well as at reasonable rates. All packages sent by rail or otherwise given prompt and personal attention.

GARDNER J. NASH, A General Assortment Harness Goods, Waldoboro, Me. It is both safer and cheaper to use a good harness than a poor one, and there need be no difficulty about getting a good harness if you go to the right kind of a place. We have no hesitation in recommending that now carried on by Mr. Gardner J. Nash, in this town, for this establishment was founded by him in 1888. Mr. Nash is both able and willing to produce fine harness at prices as low as the lowest for similar work. His establishment is one floor 40x20 feet in dimensions, and is completely fitted up for the manufacture of harness of every description, and the doing of repairing in general. A well selected stock is constantly carried, comprising all kinds of harness goods and horse equipments, etc., these articles being offered at moderate prices as well as guaranteed to prove as represented. Mr. Nash is a native of Nobleboro, Me., and has a large circle of friends throughout the vicinity, and numbers among his customers some who have traded with him for many years. His reputation for turning out



uniformly reliable work is as high, as it is deserved, and applies to repairing as well as to the making of harnesses to order, and employing only skilled help.

DR. M. L. PALMER, Dentist,

WALDOBORO, ME.

TEETH EXTRACTED WITHOUT PAIN.

M. F. BENNER, Dealer in Family Groceries, Provisions, Flour, Meats, etc., Confectionery, Cigars and Tobacco, Waldoboro, Me. The undertaking carried on by Mr. M. F. Benner, was founded by him in 1874, and now ranks with the most popular of its kind in this vicinity. He is a native of this town, and has so extended and varied an experience in connection with his present line of business as to be able to offer his customers special advantages as indeed may be guessed from the popularity of his establishment, it being one of the most liberally patronized stores of its kind in this town. The premises made use of comprise two stores 25x40 feet in dimensions, and contains a large and particularly varied stock, comprising family groceries, provisions, flour, meats, etc., also one of the best lines of tobacco and cigars in this section, and confectionery of all kinds, which are offered at the lowest market rates. Mr. Benner caters to all classes of trade, and endeavors to fully satisfy every customer, his goods being warranted to prove as represented, and prompt and polite attention being assured to all. Employment is given to two assistants, and orders will be carefully filled and delivered at short notice.

O. S. HEAD,

DEALER IN

READY - MADE CLOTHING,

WALDOBORO, MAINE.

EDWARD N. WIGHT, Photographer, Jackson's Block, Waldoboro, Maine. That homely old proverb which declares that "the proof of the pudding is in the eating" goes straight to the root of the matter, as indeed all those homely old proverbs are wont to do and no better instance of it can be found in modern life than that afforded by the work of the photographer. One may talk of "light and shade" of "attention to detail" of "artistic handling of a subject" for hours, and it will not give half the real insight into a photographer's skill that could be obtained by a few minutes examination of his work. So we will not take up space in describing the many excellencies of the productions of Mr. Edward N. Wight whose studio is located in Jackson's Block, Waldoboro, Me., but will simply invite our readers to visit it. This gentleman is a native of Belfast, Maine and began operations here in 1877. He has built up a large and steadily increasing patronage by his prompt attention to orders and by always trying to do his best. Photographs of any desired size or style will be made and those who are most familiar with such work, are the most outspoken in their praise of the system of finish and generally satisfactory character of Mr. Wight's productions. Everything in the line of photography is produced at this establishment in the very best possible manner and some decidedly low prices are quoted. One floor, 50 x 20 feet, is occupied by Mr. Wight for his studio and galleries. In addition will say that Mr. Wight makes views and has on hand a full line of views of Waldoboro and vicinity. Among them is one of the five masted schooner Gov. Ames. The illustrations used in Waldoboro book are from his studio.

RIVERSIDE HOTEL, Chas. A. Jackson, Proprietor, Jefferson Street, Waldoboro, Me. The Riverside Hotel holds a high position among hotels which offer home like accommodations to the travelling public, and indeed it would be difficult to find a house in which patrons are actually given "more for their money" in every sense of the phrase. Of course Maine has many first-class hotels, furnished up in grand style, equipped with "all modern conveniences," etc., but most of us don't care to live in palaces, and are perfectly satisfied when we can get a pleasant, well kept room in a well managed hotel, where the table is supplied with an abundance of well cooked and neatly served food. Now this is just what is obtained at the Riverside Hotel, and therefore we take pleasure in recommending this hotel to those who appreciate "solid comfort" and wish to avoid exorbitant prices. The hotel in question was originally opened in 1879, by Mr. Tilson Benner, as the "Benner House," and after several changes, in 1891, passed under the management of Mr. Charles A. Jackson, the present proprietor, giving the hotel its present name. Mr. Jackson is a native of Jefferson, and has a thorough knowledge of the art of hotel keeping. The house, which is a three story brick building, and basement 50x40 feet in dimensions is well furnished and newly painted, papered, etc., has a parlor, dining room, and nineteen light and airy sleeping rooms. Ten competent and courteous assistants are constantly employed, and every attention is paid to the wants of guests, either permanent or transient. A first-class livery stable is connected which has been run by Mr. Jackson for two years, giving room for twenty horses, which may be hired at reasonable rates.

NORTH WALDOBORO.

CLIPPER MILLS COMPANY, Long and Short Lumber, Alden Burnheimer Agent, North Waldoboro, Maine. One of the oldest and best-known of Waldoboro's industrial enterprises is that conducted by the Clipper Mills Company, it having been established about forty years ago and having long held an unsurpassed reputation in its special line. The mills are located at North Waldoboro and are chiefly devoted to the production of long and short Lumber, Shingles, Laths, &c., but they include a well appointed grist mill and custom grinding is done at short notice and at low rates. The company are prepared to supply long and short lumber in the very largest quantities at very short notice; they operating an extensive and complete plant of improved machinery and employing the adequate force of experienced assistants. Ample water power is available and the conditions are such as to enable all competition to be easily met; the company being in a position to quote positively bottom prices to both large and small buyers. Mr. J. Burnheimer is agent for the concern, and gives close attention to the filling of every order. Post office address, North Waldoboro, Maine.

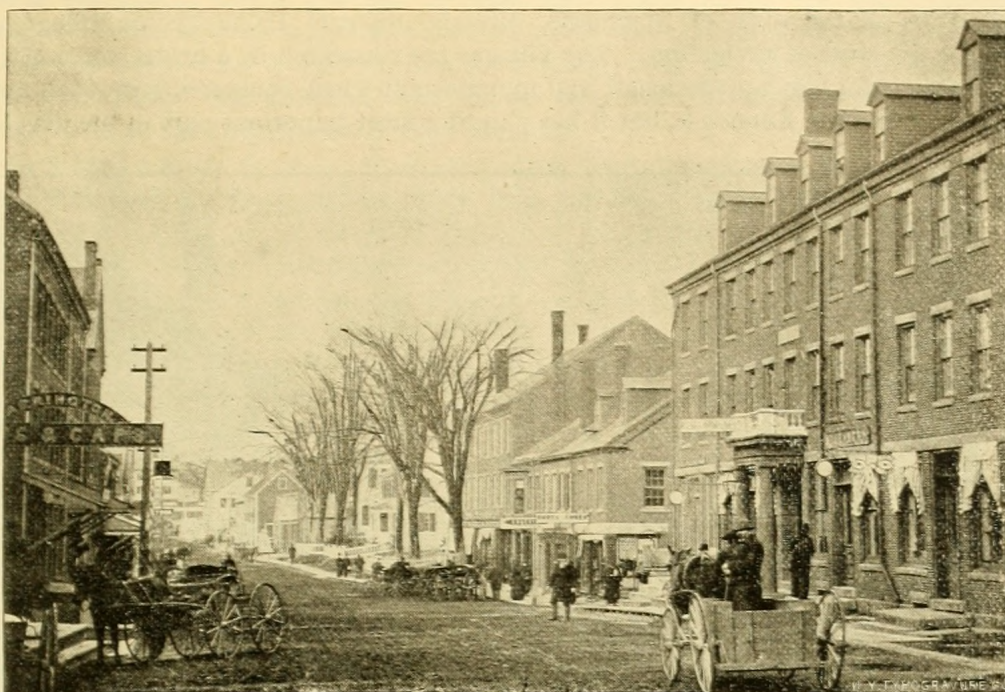
WEST T. BURNHEIMER, Groceries, Dry Goods, etc., etc., North Waldoboro, Me. The enterprise conducted by Mr. West T. Burnheimer was founded some years ago. He is a native of Waldoboro and is one of the best known business men in the community. He utilizes premises, consisting of one floor and basement 33 x 22 feet in dimensions, and carries a very heavy and varied stock. It comprises fine Groceries, Dry Goods, Hardware, Flour, Feed and Grain, Boots and Shoes, etc., etc. Of course in our limited space it is not possible to describe this large stock in detail, but suffice it to say, it is made up of carefully selected goods and is offered at prices which indicate very careful buying and a desire to give customers the full worth of their money in every instance. Employment is given to thoroughly competent assistants and every caller is assured prompt and courteous attention as indeed could easily be guessed from the high estimation in which the establishment is held while the goods sold are sure to prove as represented in every particular.

JOSEPH BURNHEIMER, General Variety Store, Confectionery, Tobacco and Cigars. Five and Ten Cent Goods. North Waldoboro, Maine. The secret of success is much the same no matter what business may be engaged in if you can furnish customers with reliable goods at bottom prices and give prompt attention to all orders, you need have no fear but what a satisfactory trade will soon be built up. Such has been the experience of Joseph Burnheimer, who carries on a business devoted to the sale of Groceries, Crockery and Glassware, Canned Goods, Stationery, Confectionery, Patent Medicines, Tobacco and Cigars, Five and Ten cent goods, etc., etc., for since he succeeded J. & J. Burnheimer in 1882, his efforts to extend operations have met with unquestionable success. Mr. Burnheimer is a native of Waldoboro and is well known here. He is thoroughly acquainted with his business and has shown both intelligence and liberality in conducting the same,

the premises occupied in this town are one floor 20 x 26 feet in dimensions and are well stocked with a choice selection of goods as named above so that all purses can be accommodated at this store, for the prices are in every instance in accordance with the lowest market rates and the best goods are handled as well as those at low cost. Mr. Burnheimer was the town assessor for three years and post-master from 1861 to 1886 and has held the same position since 1889 and still occupies it.

BUILDERS ATTENTION. W. R. WALTER, Lumber Manufacturer, Pine, Spruce, Hemlock, etc. All dimensions to order. No. Waldoboro, Me. One branch of industry creates or keeps another, and they all tend to the prosperity of the town and the good of the country. Builders and carpenters use lumber for their houses and for this reason the saw mill has to be brought into use. Prominent among those engaged in this line of business in North Waldoboro is Mr. W. R. Walter who has been carrying it on since 1889. The mill owned by this gentleman is located in a favorable position and driven by water power, and Mr. Walter is prepared to fill orders for lumber of all dimensions on reasonable terms, Frames sawed to order, Pine, Spruce and Hemlock boards and Shingles constantly on hand. Job planing and custom sawing is also done at short notice and moderate charges. Mr. Walter is a native of Waldoboro and during the time he has been in business here has made many friends and all he asks is to give him a trial and he will try to give satisfaction. Mr. Walter through the harvest season runs a threshing machine at his mill which draws trade from the surrounding country eight to ten miles.

JOHN BURNHEIMER, Dealer in Dry Goods, Groceries, Crockery, Standard Medicines and Perfumery, Clothing, Hats, Caps, Boots, Shoes, etc., North Waldoboro, Me. It is by catering to family trade especially that Mr. John Burnheimer, dealer in fancy groceries, etc., has worked up the very liberal patronage which he now enjoys, and no one who has observed the methods by which this establishment has been advanced to its prominence can begrudge him the success attained, for it has been won, not by belittling competitors and seeking to injure any man, but by conscientious, intelligent and untiring work. Mr. Burnheimer is a native of Waldoboro, and started in this business in company with his brother in 1863, under the name of J. & J. Burnheimer, and so continued until 1866, when the firm dissolved, and since then has carried the business on himself. The premises located in this town comprise a store and basement 25x55 feet in dimensions. Sufficient help is employed to enable him to fill all orders with celerity and accuracy. The stock on hand is a very full and varied one, consisting of dry goods, groceries, crockery, medicines and perfumery, ready-made clothing, hats, caps, and shoes, brushes and combs, stationery, cutlery and hardware, etc., all at prices to suit the times, and customers of this house can depend on getting a fair equivalent for their money, in the purchase of all commodities. Mr. Burnheimer was selectman for two years, and has been in the lumber business more or less since 1861, and running a shingle and heading-mill since 1889.



MAIN STREET, DAMARISCOTTA, LOOKING WEST.

DAMARISCOTTA, NEWCASTLE, AND DAMARISCOTTA MILLS.

The villages of Damariscotta, Newcastle, and Damariscotta Mills are located in three different towns, and from a political point of view are entirely independent of one another, but commercially and socially they are closely connected, especially Newcastle and Damariscotta, which are spoken of as "the twin villages," and the reference is not inapt, for these villages were "born" or, in other words, were started at the same time; they have experienced practically the same "good times" and "hard times;" they gain or lose population and wealth in about the same amounts, and in short they are in nearly everything but name, one village, for although on opposite sides of the Damariscotta River they are connected by a free bridge, and one village is really a continuation of the other. The village of Damariscotta Mills is located in the town of Nobleborough—one of the two towns from which Damariscotta was formed—and is about two miles distant from the villages of Newcastle and Damariscotta, so it is not so intimately identified with them as they are with each other, but still its connection is sufficiently close to warrant its being grouped with them, especially as a better idea of each and all of these business centres can be given in that way than by treating of them separately. The three towns, Newcastle, Damariscotta and Nobleborough, occupy a position near the centre of Lincoln County and adjoin one another; Newcastle being the westernmost and being bounded on the east by Damariscotta, whose southern line is practically a continuation of that of Newcastle, and by Nobleborough, lying to the north of Damariscotta and extending from a distance of about half its entire length beyond the northern line of Newcastle.

Damariscotta Village is located in the northwestern part of the town of Damariscotta, on the eastern side and at the lower falls and head of navigation of the Damariscotta River, some twelve

or fifteen miles from its mouth ; while Newcastle Village is located at about the middle of the eastern boundary of the town of Newcastle, directly opposite Damariscotta Village, and is, of course, also at the head of navigation. The villages are connected by a bridge some 175 feet long.

The Damariscotta may appear small and unimportant when compared with such noble rivers as the Penobscot and the Kennebec, but it has played a most important part in the development of



MAIN STREET, LOOKING EAST, DAMARISCOTTA.

this region and is well worthy of special mention, if only on account of its individuality and beauty, for it is in some respects a positively unique stream and presents many beauties peculiarly its own besides innumerable others which do not differ appreciably from those noticeable on some of Maine's other picturesque streams. The river is quite short considering the volume of water it discharges, for it rises in the town of Jefferson which adjoins Newcastle and Nobleborough on the north. This town is principally water, the greater part of its area being taken up by ponds of which by far the largest is Damariscotta Lake, the source of the Damariscotta River. This lake has an area of more than ten miles, and the scenery along and adjacent to its shores ranks with the finest in this part of the State, while the beauty and variety of the views obtained in journeying from the lake to the sea can be appreciated only by actual inspection. But the Damariscotta would be a most interesting stream and attract many visitors even if it were totally devoid of beauty, and even as it is it attracts not a few who are so wrapped up in antiquarian pursuits as to be totally insensible to beauty of scenery, for just above Newcastle Village, on the northern shore of a peninsula extending into the river are the "oyster beds" or "shell heaps," as they are sometimes called, which are supposed to represent the accumulation of unnumbered ages, and which have brought about the construction of many highly ingenious and complete theories, most of which, however, are more notable for ingenuity than plausibility. Some of these oyster shells are eight to ten inches in length, and the quantity deposited is simply enormous ; the bank of shells being about thirty feet deep and about the same number of feet in width in some places, and extending the entire length of the peninsula. "Mark Twain" says : "One of the great fascinations of science is that it yields such a wholesale return of conjecture for such a trifling investment of

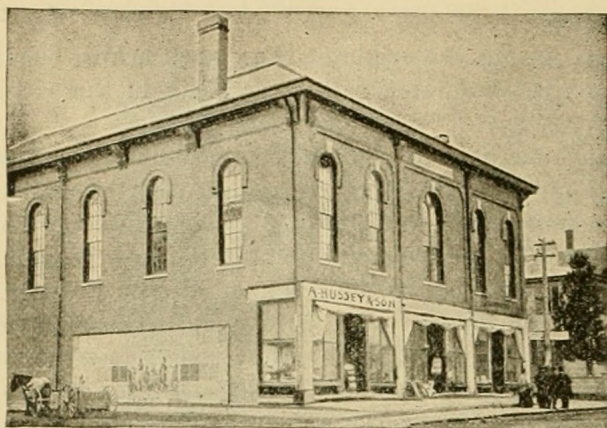
facts," and an example of this is afforded by these shell heaps, for on the simple foundation of the fact of their existence, some would-be scientists have erected stupendous castles of conjecture; have peopled this region with a race of men as different from the Indians as the Indians were different from the whites, and have even gone so far as to describe the language of a people that never existed, save in the imagination of their creators.

The fact is that nothing is positively known concerning the origin of these shell heaps, but it is supposed that they are from oysters taken from the adjoining salt water basin in the river by the Indians.

One of the first questions to be asked now-a-days by those to whom a certain summer resort is being recommended is "how do you get there?" for if ordinarily "time is money," vacation time is a good deal more than money and is so precious indeed that few care to waste any more of it in traveling than can be avoided. The trip to Damariscotta from any point in the New England and Middle states can be quickly made, for the town is reached by the Knox & Lincoln Railway, which extends from Bath to Rockland, connecting at the former place with steamer from Boston and with smaller steamers from local points; also with the Maine Central system reaching to Portland and every portion of the state. Connection is made at Rockland with boats from Boston, Portland, Bangor and minor points, including the various Mount Desert ports and the towns and cities of Penobscot Bay and Eastern Maine and New Brunswick. One station answers for both Newcastle and Damariscotta Villages; it being located 18 miles from Bath, 56 miles from Portland, and 32 miles from Rockland. The railway makes connection at Newcastle with daily stages for Bristol and Pemaquid. Damariscotta Mills is the first station beyond Newcastle towards Rockland and is 2 miles distant.

There are a couple of hotels here, and also adequate hotel accommodations at Damariscotta, together with many comfortable and pleasant farm houses throughout this region, at which boarders are received. We have no idea of making this a "tourist's guide" or "a complete directory to the summer hotels and boarding houses of the Damariscotta section," so we will not particularize farther—suffice it to say the visitor may depend upon being lodged comfortably, fed abundantly and used fairly, and hence is not at all liable to regret coming here. But it is not as summer resorts that Newcastle and Damariscotta claim most attention, they depending upon manufacturing, agriculture and the various sea-faring occupations for their support, the "summer business" being but a side-issue of no great importance. The river forms a good harbor, and its shores near the villages are still largely utilized for ship building purposes, there being three ship yards on the Damariscotta side and two on the Newcastle side that are as a rule in use. Ship smiths, sail makers and boat builders are also to be found here, and Damariscotta is very widely and favorably known to sailors, ship masters and owners, many orders for repairing and not a few for building being placed here. There is a steam saw and grist mill at Damariscotta, various blacksmith shops, etc., and at Newcastle there are several lumber mills together with other shops of minor importance. The most noteworthy single industrial establishment in town is located near Damariscotta Mills Post Office, and consists of the large and finely equipped works of the Diamond Watch Company. Perhaps some of our readers may have wondered how under the sun there can be a profit in retailing one hundred watches for less than a cent. Let them visit this factory and observe the astonishingly efficient machinery in operation, and they will wonder no longer. But the most important line of industry carried on in Newcastle and Damariscotta is brick making; more concerns being engaged in this than in any other business. The soil of this territory consists largely of a clay loam, and in some places the clay deposit is admirably adapted for use in brick making. The brick produced here compare very favorably with brick of similar grade produced anywhere in New England, and although the business is of comparatively recent origin—that is to say, considering that the first settlement here was made some 250 years ago—it is very firmly established and is doubtless destined to continue to increase in magnitude and importance for many years to come.

The villages of Newcastle and Damariscotta contain many heavily stocked stores, each of these villages being the centre of supply of the town in which it is located, and also drawing trade from adjacent towns. There are also some first-class mercantile establishments at Damariscotta Mills ;



LINCOLN BLOCK, DAMARISCOTTA.

the residents of Nobleborough and vicinity buying a large share of their supplies here. Both Newcastle and Damariscotta possess a good national bank, so that the financial needs of the communities are excellently provided for; and so are the religious and educational needs; the churches and schools being worthy of the typical New England towns which support them.

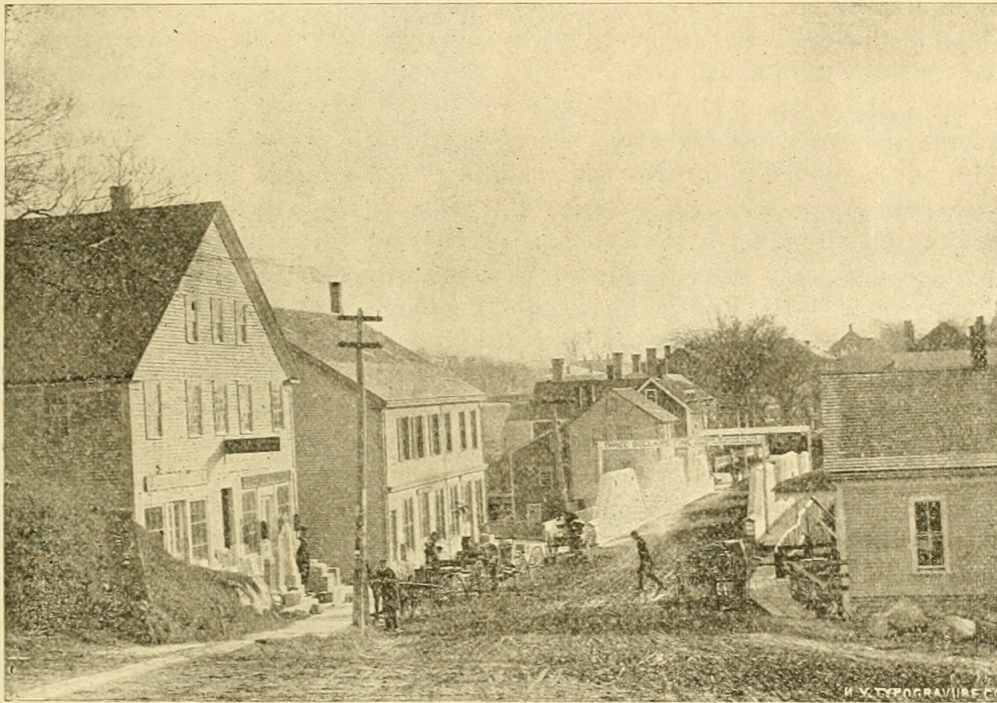
The associations are many in number and varied in kind, those of Damariscotta including a Masonic Lodge, Royal Arch Chapter, and the Damariscotta Masonic Relief Association ; also societies of the Knights of Honor, United Order of the Golden Cross, and the Damariscotta Brass Band. The Newcastle associations comprise a Grand Army Post, Ladies' Relief Association,

United Order of the Golden Cross, and the Womans' Christian Temperance Union. No fair comparison of the population and valuation of Damariscotta Village, Newcastle Village and Damariscotta Mills Village can be made, as the census figures apply to towns as a whole and not to their component villages, but as a matter of record it may be well to state that the census of 1890 gives the town of Newcastle a population of 1282 and a valuation of \$773,647; gives the town of Damariscotta a population of 1012 and a valuation of \$531,623, and gives the town of Nobleborough a population of 947 and a valuation of \$240,199. Damariscotta is the largest village in the three towns as it is the only notable village in the town of Damariscotta ; while Newcastle is but one (although by far the largest) of three villages in that town, and Damariscotta Mills is one of two villages in Nobleborough.

The Damariscotta Herald was established in November, 1876, by E. E. and K. M. Dunbar, under the firm name of Dunbar Brothers, and has since been published by them. It was originally a six-column folio, but has been enlarged at various times, its present size being a nine-column folio. It enjoys a substantial circulation throughout Lincoln county and beyond, while its advertising patronage is large and constant. The office does a job printing business exceeded by few local establishments in the State.

The early history of this region is not to be clearly summarized in a page, and indeed more than one bulky volume has been written about it without exhausting the subject. It begins away back in the very first days of colonial history ; is complicated by charges and counter charges made by representatives of rival nations and by disputes and complications concerning land titles; is made exciting enough to stir the most jaded literary appetite by its reports of Indian forays and massacres, and contains material enough to afford the student of political history many hours of close and valuable study. The territory comprised within the three towns to which this sketch is devoted, together with that of several other towns, was originally included in the grant known as the "Pemaquid Patent," which was made by the Council of Plymouth (England) in 1629 to Robt. Aldsworth and Gyles Elbridge, merchants of Bristol, England. The patent covered the entire peninsula between the Damariscotta and Medomac rivers to the sea, including the Damarisco Islands, and all others within twenty-seven miles of the main land. This region had been visited by Gosnold, in 1602, and by DeMents, in 1605, and it has been claimed that settlements then existed here, but there is no evidence to support the claim although certain discoveries, as for instance the discovery of a stone pavement under several feet of earth at Pamaquid Point, have

been cited as proofs that this country was inhabited by civilized people in pre-historic times. But probably the very earliest settlement was made about 1625 in the present town of Bristol, under an Indian title from the chief Samoset. The proprietors under the Pemaquid Patent made their first settlement on the peninsula on the east side of the Pemaquid River, between its basin and St. John's Bay, and by 1632 there was a flourishing village at this point, containing a wooden fortress. The first settlement in what is now Damariscotta was made about 1640 by persons from the Pemaquid settlement, and at about the same time settlements were also made in the present town



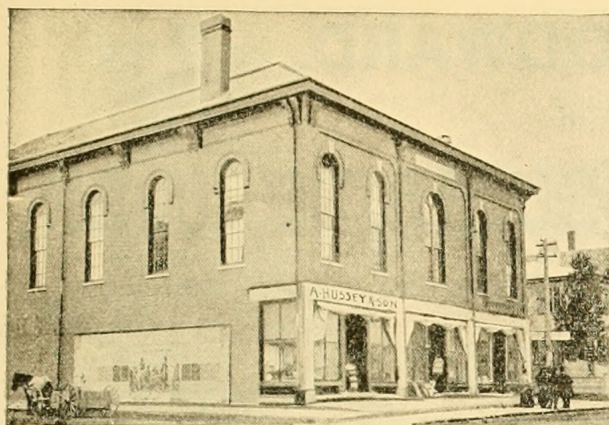
MAIN STREET, NEWCASTLE, LOOKING WEST.

of Nobleborough. This entire territory was a favorite hunting and fishing resort of the Indians, and they stubbornly resisted the encroachments of the whites; and during the times when France and England were at war they seized the opportunity to secure arms and supplies from the French and drive the settlers from this region.

The first settlement in Newcastle was made at about the same time as that at Pemaquid, and one authority states that there were no less than fifty families settled here as early as 1630. The original settlement was made on a neck on the Sheepscot side of the peninsula, and the territory was some 400 rods in length and 92 rods in width; a street running the whole length of the neck, and upon both sides of it at uniform distances were laid out two-acre lots for homesteads. Traces of cellars have been found here, and the remains of a large reservoir have been discovered at a point near by. Easterly from the homestead lots were the farms, consisting of 100 acres each, and reached by a wood called the "King's Highway," which led also to the woods and the mill, the latter having been located on a stream called Mill Brook, about a mile from the settlement. The entire tract was commanded by a small fort, situated on the highest point, opposite the falls. But in spite of these preparations for defence the settlers were obliged to abandon the town when the first Indian war broke out, in 1675. At the time of the attack and massacre at Arrowsic in that year, a little girl escaped and fled through the woods ten miles to Newcastle, or Sheepscot as it was then called, giving the inhabitants a chance to save themselves by prompt action. It fortu-

nately happened that a ship which William Phips, a Boston citizen and afterwards Governor of Massachusetts, had been building here was ready for sea, and instead of taking a cargo of lumber to Boston, as he had intended, he conveyed the settlers and their more portable goods to a place of safety. The war was over and many inhabitants had returned by 1678, but the peace was not destined to be of long duration, for in 1688 the settlements throughout this region were again laid in ruins, and nearly thirty years passed before any attempt was made to restore them. The only exception was the settlement at Pemaquid Point, for, for various reasons, this was considered by the French and the English governments to be of very considerable strategic importance, and hence was attacked and defended with much more zeal and perseverance than would otherwise have been manifested. So, although it was destroyed by the French and Indians in 1689, it was again occupied by the English in 1692, and a large stone fort was built, but in 1696 the place was again attacked by a strong force of French and Indians supplied with artillery, and the fort was surrendered after very little fighting. Efforts were made to re-commence settlement at Newcastle in 1718, but it was not until after the rebuilding of the fort at Pemaquid, in 1729, that any permanent progress was made in civilizing this region. There seems to have been a strange fatality attending all attempts to fortify Pemaquid, for the first three forts there erected were destroyed by the enemy they were intended to repel, and the fourth and last was destroyed by the people of this region at the time of the Revolution, for they did not feel strong enough to defend it, and did not want it to be occupied by the British.

The town of Newcastle was incorporated in 1753, Bristol in 1765, Nobleborough in 1788, and Damariscotta in 1847, the latter town being made up of portions of Nobleborough and Bristol. Newcastle was so named in honor of the Duke of Newcastle, known as a friend to the American colonies; Bristol was named after Bristol, England, the home of the original proprietors under the Pemaquid Patent; Nobleborough was named for a son of the proprietor, Colonel Arthur Noble, who was killed while fighting the French at Midas, Nova Scotia, in 1747; and Damariscotta was named after Damarine, the Indian sachem of Sagadahoc, who was called by the English of his day "Robin Hood," and who in popular traditions of this region figures under the name of "Scottie." The early development of these towns was greatly hindered, after the Indian troubles were all over, by disputes about land titles, and a great deal of litigation was gone through with before the matter was definitely settled. The conclusion of these suits and cross suits was arrived at about the time of the second war with England, from 1812 to 1815. The inhabitants of this section did their duty in the Revolution, the war of 1812, and the Rebellion, and their record during the thirty years of profound peace that have followed that latest and greatest war of all is also one of which they have no reason to be ashamed, for it is that of an intelligent, industrious and law-abiding people, fully capable of taking care of themselves, and asking from the general government only that which is the birth-right of every American citizen—perfect equality before the law.



ALVAN HUSSEY & SON,
DEALERS IN
DRY GOODS, WOOLENS,
Carpetings, Cloaks, Hosiery,
Gloves, Small Wares, Gents' Fur-
nishings, etc.
DAMARISCOTTA, ME.

It is a long and tedious process to change old customs, and to overcome the effects of long established habits of thought, and hence there are many people who still adhere to the old belief that it is necessary to visit a large city in order to buy goods to the best advantage, although it has been demonstrated repeatedly that commodities for which there is a universal and constant demand, may be bought as cheaply from enterprising dealers, located in wide awake towns, as from even the lowest priced city houses, while the goods are much more apt to prove entirely satisfactory, as they are selected with especial care, owing to the fact they are intended for regular, instead of for transient trade; whereas the great city houses depend chiefly upon transient customers, and gain their profit from one or two transactions with each individual, instead of from a long series of sales resulting from methods which seek and secure the mutual advantage of dealer and customer. In the old stage-coach days, transportation was so slow, costly and limited in capacity, that merchants a few hundred miles away from the great trade centres were of necessity "behind the times" in the styles of their goods, and were obliged to add a large percentage to their original cost in order to defray the expense of transportation; but this is the age of railroads and steamships, and to-day it costs less to ship a barrel of flour from Minnesota to New York, by rail, than to send it from one part of the city to another by express. But it is by no means necessary to refer to New York for an example of the advantages arising from present methods of transportation. Take the establishment conducted by Messrs. Alvan Hussey & Son, right here in Damariscotta; note the magnitude and variety of the stock it contains; compare the styles offered with those offered in any city in Maine, Portland not excepted; carefully observe the quality of the goods; learn the prices quoted on them, and then sum up the results of your investigations and you will find that here is a house carrying a stock of Dry Goods, Woollens, Carpetings, Cloaks, Hosiery, Gloves, Underwear, Small Wares, Gents' Furnishings, etc., that will not suffer at all by comparison with the stocks offered at the leading Portland stores, either as regards magnitude, completeness, or the dependable and fashionable character of the goods it comprises, and you will also find that quality for quality, the prices quoted by this representative concern average quite as low, if not lower, than those named at even the most prominent "bargain" stores in Maine's metropolis. And why should not Messrs. Alvan Hussey & Son, be in a position to offer unsurpassed inducements? They carry on an enterprise inaugurated more than forty-five years ago, and are very widely and favorably known to manufacturers and jobbers, as well as to consumers; they are able to buy as low as any other house; they have long and varied experience to guide them; their expenses are low, compared with those of firms doing an equally large business and located in the cities, and finally, they have a much more intimate and comprehensive knowledge of the special requirements of the residents of this town and vicinity than any city concern can possibly have. So reason and logic alone are enough to cause reflecting people to accept their inducements as unsurpassed, while those who hold to the good old rule, "seeing is believing," need only visit their store to obtain convincing evidence that exceptional value is there given for money received, especially as every article sold is fully guaranteed to prove precisely as represented. The premises occupied comprise one floor and a basement, of the dimensions of 22½x90 feet, and are conveniently arranged and fitted up. Employment is given to five efficient assistants, and callers are assured prompt and courteous attention at all times. This representative business was founded in 1846 by Messrs. A. & G. A. Hussey, and in 1852, passed into the possession of Mr. Alvan Hussey, who retained sole control for forty years, admitting Mr. Dwight A. Hussey to partnership in 1892, when the present firm-name was adopted, and the enterprise entered upon a new era, which it is to be hoped and expected will be in every way worthy of its honorable and successful past.

W. N. CHILD,

Watchmaker and Jeweller. Dealer in WATCHES, CLOCKS, JEWELRY, SILVER and
PLATED WARE, SPECTACLES, EYE GLASSES, Etc.

MAINE HOTEL BLOCK, next door to First Nat'l Bank, DAMARISCOTTA, Me.

The establishment located in the Maine Hotel Block, next door to First National Bank, occupies a prominent position among similar houses in this vicinity, and is one of the most complete and attractive stores of its kind in Damariscotta, and carries a reliable stock of goods embracing a fine variety of watches, clocks, jewelry, silver and plated ware, spectacles, eye glasses, etc. The store is 35x20 feet in dimensions. The proprietor, Mr. W. N. Child, is very well known and highly esteemed in this vicinity. He began operations here years ago, and has always tried to carry on business to the satisfaction of his patrons, and from the amount of patronage now enjoyed, it is fair to presume he has succeeded. Special attention is paid to the cleaning and repairing of watches, clocks and jewelry, and the most intricate job will be satisfactorily performed in a workmanlike manner at moderate rates. A good line of optical goods is carried in stock.

C. E. WOODWARD,

—DEALER IN—

CHOICE FAMILY GROCERIES, CORN,

Flour and Feed,

Main Street,

DAMARISCOTTA, ME.

E. W. DUNBAR, Dealer in Books, Stationery, Wall Paper, Pianos, Organs, and Sewing Machines, Damariscotta, Me. It would certainly be an unpardonable omission did we fail to make mention of the enterprise carried on by Mr. E. W. Dunbar, located in this town, for this is a representative house of its kind, and ranks with the most prominent in this county. Operations were begun by him in 1863. He is a native of Nobleboro, Me., where he was a selectman of the town, and also held the position of school committee man of that town for a period of about fifteen years, as well as several years on the Damariscotta committee after his removal here. He was a member of the legislature in 1862, so is widely and well known. An extensive wholesale and retail business is done in books, stationery and wall paper, and also in pianos, organs and sewing machines. The premises occupied are 90x22 feet in dimensions. Associated with Mr. Dunbar in the management of the business are his sons, Mr. K. M. Dunbar and Mr. M. W. Dunbar, the two latter also having the management of the American Express and Western Union Telegraph for this section. Mr. K. M. Dunbar is also connected with the Damariscotta Herald, has served on the board of selectmen of the town, was assistant secretary of the Maine senate from 1885 to 1889, and is now secretary of that body. Where so varied a supply of articles is carried it is impossible in a notice so brief, as the exigencies of space require this to be, to make proper detailed mention of the many commodities contained, but it may be said that whatever Mr. Dunbar offers to his customers is sure to be reliable and fully worth the price set upon it. Some beautiful patterns are shown in wall papers, and choice designs are offered at low prices.

HENRY A. SIDELINGER, Dealer in Fruit and Confectionery, Cigars and Tobacco. Early Fruit, Vegetables and Berries a specialty. Oyster, Ice Cream and Dining Saloon in connection, Main Street, Damariscotta, Me. This establishment which ranks among the leading enterprises of its kind in this section of Damariscotta is one of the most popular. Fruit and confectionery of all kinds, also tobacco and cigars. This business was established in 1861, by John Burgess, and after several changes, came under the management of the present proprietor, Mr. Henry A. Sidelinger, and to his superior skill and able management, and untiring industry is due in a great measure the progress and success which has been attained during its career. The premises occupied on Main Street, is one floor 30x20 feet, and part is used as an oyster, ice cream and dining saloon. Early fruit, berries, and vegetables are also handled largely. Large orders for families; parties and churches are supplied at short notice, with ice cream, and all kinds of confectionery and cakes. Mr. Sidelinger is a native of this town, enterprising and energetic.

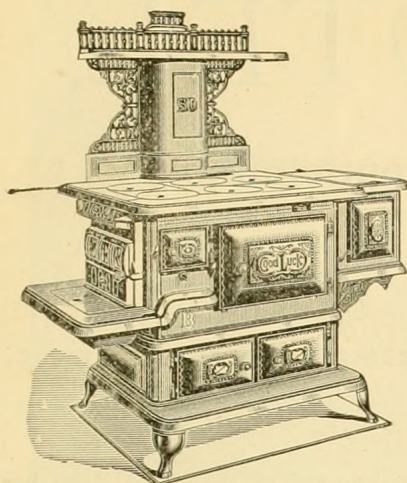
DR. W. H. WHITE,

DENTIST.

Main Street, DAMARISCOTTA.

Appointments by mail promptly attended to.

FLINT & STETSON, Dealers in Fancy Groceries, Corn, Flour and Feed, Foreign and Domestic Fruit, Confectionery, Cigars and Tobacco, Fine Tea and Coffee a Specialty, Main Street, Damariscotta, Maine. Should a person thoroughly acquainted with the comparative standing of the various business houses of this town be asked to name some of the leading grocery firms of Damariscotta, he would unquestionably include Messrs. Flint & Stetson in the list, for this concern have long held their present high position, and are generally conceded to have few, if any, rivals in their particular line. The reasons for this favorable judgment are not difficult to learn, for no one can visit their establishment without being impressed by the magnitude and variety of the stock carried, the dependable character of the goods, and the low prices quoted on the same, while the prompt and courteous attention extended to every caller is of itself enough to entitle this concern to favorable mention. The premises made use of comprise one store, two floors 70x25 feet, and storehouse two stories 90x25 feet in size, all so situated that vessels can bring their cargoes right up to the wharf and unload and reload other goods, while a large wholesale and retail trade is done in fancy groceries, corn, flour and feed, foreign and domestic fruits, cigars and tobacco, fine teas and coffees being made a specialty. The lowest market prices are quoted, every article being warranted to prove as represented. The members of this firm are both natives of this town, and began operations here in 1886, having bought out the business founded by Geo. W. Brown.



F. J. MERRILL,

Wholesale and Retail Dealer in

Furnaces, Stoves, Ranges,

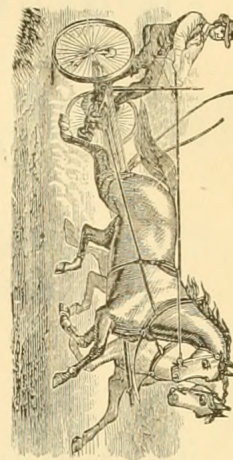
TIN WARE OF ALL KINDS,

Farming Utensils, Etc.

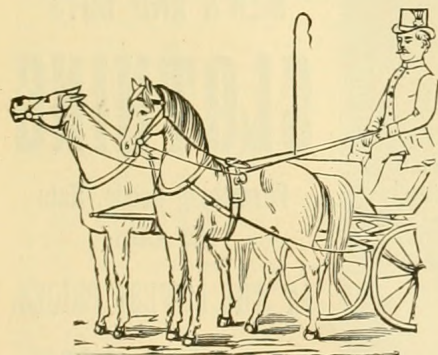
Also Breeder of Fine Horses.

Agent for the Celebrated Buckeye Mowing Machine.

DAMARISCOTTA, MAINE.



The difference in price between a stove that embodies all the latest improvements and one that contains but few or none of them is but small, comparatively speaking, but even if it were ten times as much as it is it would still be true economy to pay it, for a strictly first-class modern stove is so economical of fuel and is so easy to manage and so certain in its operation that it will soon pay for itself when it displaces a stove made in accordance with old ideas. In order to get the best stove for the least money you must deal with the right party. Mr. F. J. Merrill is prepared to furnish the latest types of cooking and heating stoves at positively bottom prices, and to guarantee that they will do all that is claimed for them if used in accordance with directions. Mr. Merrill is a native of Livermore, Me., and needs no introduction to our Damariscotta readers, he having carried on his present business since 1879, when he succeeded T. J. Merrill, who established the business in 1836, it being one of the oldest and most reliable houses in the state, and the present proprietor is bound to keep up the reputation for honorable and square dealing so long accorded this establishment. He uses two floors 40x35 feet, and does both a wholesale and retail trade in furnaces, stoves, ranges and tinware of all kinds, also farming utensils, etc., and agent for the celebrated "Buckeye Mower." Mr. Merrill has been identified with many other enterprises, and one of which brings him prominently before the people of this section. That is as a breeder of fine horses, he owning the stallion "Merrill," sired by Nelson (record 2.10). This colt attracted great attention at the state fair in Bangor in 1890 as a yearling, winning the race, and in the third heat getting a record of 1.23½. Again in 1891, without work or proper training, showing quarters in 37 seconds. All communications addressed to Mr. Merrill given prompt attention.



A. G. TURNER,

Main Street, Damariscotta, Me.

MANUFACTURER AND DEALER IN

Harness, Trunks, Travelling Bags, Whips, Horse Blankets, Robes, &c.

HARNESS WHOLESALE AND RETAIL.

Economy is a virtue no doubt, but there is true and there is false economy, and that it is false economy to purchase inferior harness is a fact which deserves careful consideration. The market is flooded with "cheap" harness, many of which are so finished as to look all right, but good stock and thorough workmanship cost money, and neither of them are present in this kind of harness, as many purchasers have found to their sorrow. It is not necessary however to pay a fancy price in order to get a good article, and in proof of this we would refer our readers to the establishment conducted by Mr. A. G. Turner on Main street, for here may be found a very desirable stock of light and heavy harness, warranted to give satisfaction in every respect and offered at uniformly moderate rates. Mr. Turner is a native of Maine. He occupies two floors 30x30 feet, with a manufacturing room 30x35 feet in dimensions, and doing a large wholesale and retail trade in all kinds of harness and horse equipments, trunks, travelling bags, whips, etc. Mr. Turner has kept up the standard of his work for thirty one years, which speaks for itself as being first class in every way, his goods going to all parts of the world, and an increase of orders show that first-class goods are appreciated. Four competent assistants are employed and orders are filled at short notice.

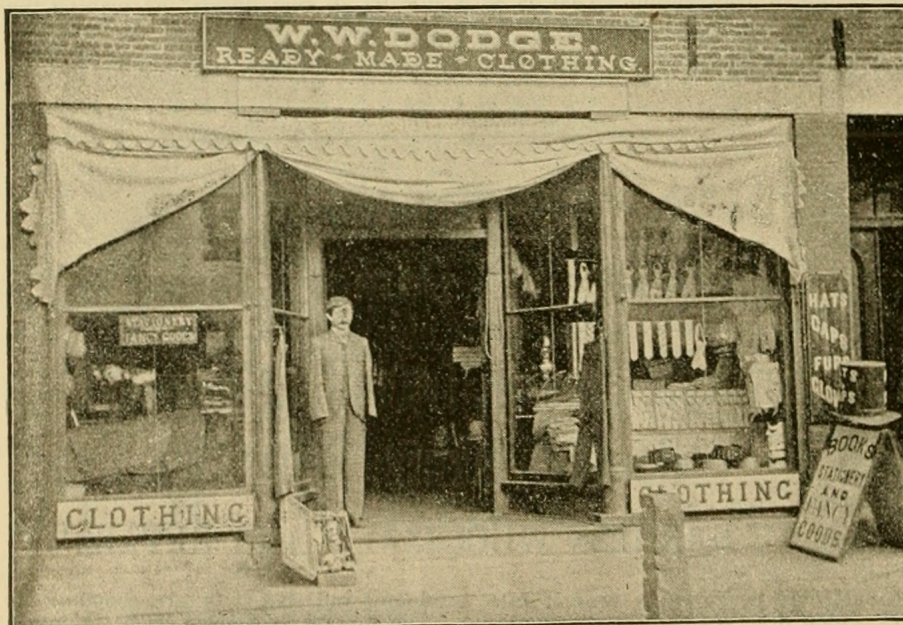
MAINE HOTEL,

SANBORN & JACOBS, Proprietors,

MAIN STREET,

DAMARISCOTTA, MAINE.

Hotels like individuals soon establish a character of their own in a community, and as the Maine Hotel has been in operation many years, its reputation has long since been infinitely fixed. This hotel is one of the oldest in the country, and contains accommodations for a good many guests. Messrs. Sanborn & Jacobs, the present proprietors, are both natives of this state, and assumed the management of the Maine Hotel in 1866, and rank with the best known hotel proprietors in this vicinity, and as "practice makes perfect" it may safely be assumed that they have little to learn in connection with the business with which they have long been identified. Indeed the Maine Hotel is justly regarded by experienced travelers as one of the best managed hotels in the state, and it is often remarked that its proprietors have successfully solved the difficult problem of making guests feel perfectly at home without sacrificing dignity or propriety in the slightest degree. The house is a three story brick building, 100x140 feet in size, and well furnished throughout, the rooms large and pleasant, while the terms are reasonable, and a good livery stable is run in connection with the hotel. Carriages run to all trains for the accommodation of passengers.



W.W. DODGE,

—DEALER IN—

**MEN'S AND BOYS'
CLOTHING**

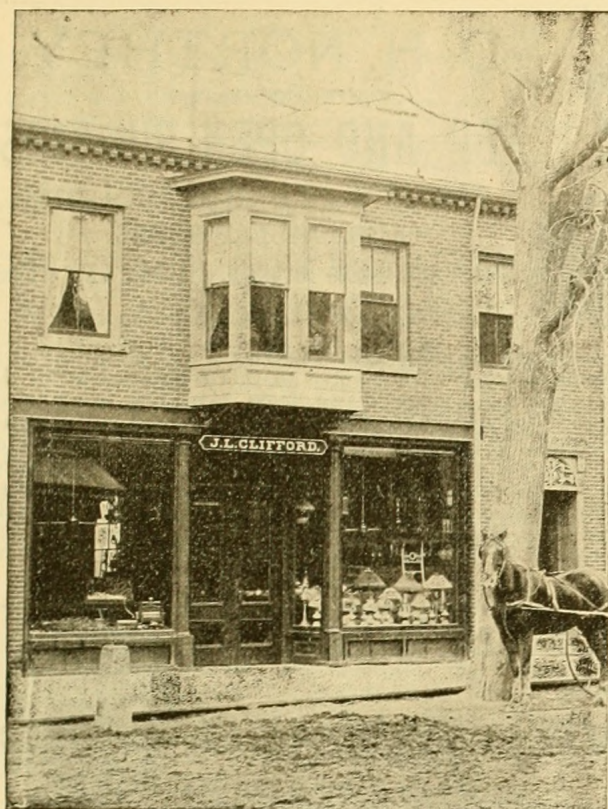
Furnishing Goods, Hats
and Caps,

AT THE LOWEST PRICES.

MAIN ST.,

DAMARISCOTTA, ME.

The establishment conducted by Mr. W. W. Dodge on Main St. is a very old stand indeed, though he only assumed control in 1889, and were its age its only recommendation we would not take up the time of our readers in writing about it, for this book has to do with the live concerns of to-day and not with the relics of a bye-gone period. Mr. Dodge does not depend upon the past to distinguish his establishment; on the contrary he is fully alive to the demands of the present day, and offers inducements to purchasers of men's and boys' clothing, hats, caps and gents' furnishings, etc., which are by no means easy to parallel elsewhere. The store comprises one floor 60x20 feet in dimensions, and contains a stock which must truly be seen to be appreciated, for it includes nothing but fresh and fashionable goods selected expressly for the wants of the trade and sure to give satisfaction, while the prices are "right" in every respect.



J. L. CLIFFORD,

Wholesale and Retail Dealer in

HARDWARE and CROCKERY,

Silver Plated Ware, Lamps,

FANCY GOODS, PAPER HANGINGS, CUTLERY,

PAINTS, OILS, ETC.

DAMARISCOTTA, - - MAINE.

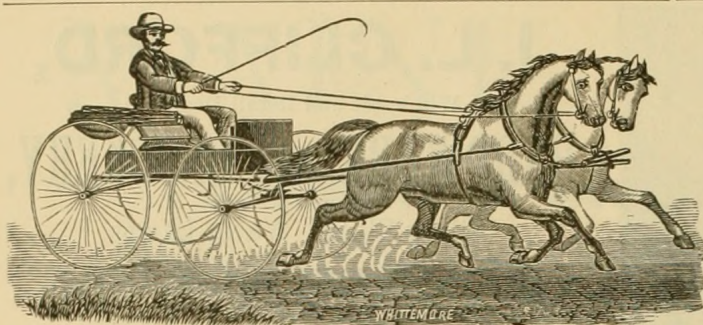
The enterprise carried on by Mr. J. L. Clifford in this town was inaugurated in 1872 by him, and has since built up a large and increasing trade. He furnishes employment to one competent assistant, and hires none but thoroughly skilled men, who render prompt and accurate service. Mr. Clifford deals in hardware and crockery, silver plated ware, lamps, fancy goods, paper hangings, cutlery, paints, oils, etc., and conducts the representative establishment of this kind in Damariscotta. The premises occupied are two floors, 30x90 feet in dimensions, and a large retail trade is done, while the prices quoted on all goods are reasonable to a high degree, and all orders receive prompt and painstaking attention, so we take pleasure in recommending this establishment to the favorable consideration of our readers. Mr. Clifford is a native of Edgcomb, in this state, and well known in this town.

E. E. PHILBROOK, Boots, Shoes and Rubbers, Damariscotta, Me. There is no single article of dress which the average person exercises more care in choosing than that of footwear, and there is excellent reason for this, for not only one's personal appearance, but one's comfort also is largely dependent upon the boots and shoes worn. Those who have made a study of the matter, assert that no two individuals' feet are exactly alike, there being certain peculiarities of shape in every instance, the same as there are certain peculiarities of feature which render every individual distinguishable from his fellows, and as this is the case it is evident that the only way to properly cater to all tastes and all requirements is to carry so large a stock that the most varying demands can be satisfied. In this connection we may properly call attention to the assortment offered by Mr. E. E. Philbrook of this town, for this is complete in every department, and is composed of the productions of the best equipped and most popular manufacturers. Mr. Philbrook is a native of Waldoboro, Me., and this business was founded in 1882; three floors, 25x100 feet are occupied, and a large trade done in all kinds of boots, shoes and rubbers.

G. E. GAY, Dealer in Choice Family Groceries, Grain, Teas, Coffees, Spices, Extracts, Tobacco, Spices, etc., Opposite Maine Hotel, Main Street, Damariscotta, Me. The grocery establishment conducted by Mr. G. E. Gay was founded in 1882, by Messrs. Erskine & Gay. The year following the latter firm dissolved, since when the present proprietor has had full management. Mr. Gay spares no pains to accommodate customers, and makes a practice of selling reliable goods at fair prices. He is a native of this town and thoroughly acquainted with his business in every department, giving it his close personal supervision. The premises

utilized are located on Main Street, and are 24x57 feet, and 40x40 feet, two floors and one store room, and the stock consists of choice family groceries, grain, teas, coffees, spices, extracts, tobacco, cigars, etc., all of which are carefully selected to meet the demands of a first-class family trade, and the articles composing it are in every case warranted to prove as represented. Entire satisfaction is guaranteed, employment being given to two well-informed assistants, and all orders are promptly attended to. Mr. Gay has built up quite a wholesale as well as a retail trade. The tea, coffee and spices handled by Mr. Gay will be found of uniformly superior quality.

R. C. CHAPMAN, Dentist, Main Street, Damariscotta, Me. It would be absurd to say that any dentist, no matter how skillful and careful, or how supplied with the latest improved appliances, can practice his profession without inflicting the least pain upon his patients, but that some are more successful in this respect than others, is a fact so obvious as to be known to all. For instance it is well understood in Damariscotta and vicinity that Dr. R. C. Chapman is one of the most gentle and successful operators to be found in this section, and it is also understood that this gentleman by no means interferes with the thoroughness with which his work is done, for on the contrary, by thus gaining the confidence of his patients he is enabled to accomplish results which would otherwise be impossible. Dr. Chapman is at the head of his profession, having been practicing dentistry here since 1847. His rooms on Main Street are large and well fitted up for the comfort of his patrons. His facilities are such, that dentistry in all its branches can be successfully carried on in accordance with the most improved methods, and these facilities lessen the labor in doing a good piece of work while his charges are reasonable.



D. H. NORTHEY,
MANUFACTURER AND DEALER IN
TOP AND OPEN BUGGIES,
 Road Carts and Sleighs,
 FUR AND LAP ROBES,
 Street and Stable Blankets, Harness and Whips,
DAMARISCOTTA, ME.

Damariscotta has quite a reputation in connection with the production of Wagons, Carriages and other vehicles, and by no means the least important among the manufacturers who have contributed to this reputation is Mr. D. H. Northey, whose repository and factory is located in this town, and a space of two floors, 34x55 feet is occupied. Mr. Northey manufactures and deals in top and open buggies, Concord and grocery wagons, road carts, and sleighs, building the latter to order, and also carrying a varied assortment in stock, at all times. He has every facility at hand to enable him to turn out first-class work at moderate cost, and as he employs only skilled help, is well prepared to fill orders for new work, and for repairing in all its branches, at very short notice. Carefully selected materials are used, and every precaution is taken to maintain the enviable reputation his productions have long held for strength and durability. Mr. Northey is a native of this state, and became identified with his present enterprise in 1858, and gives it his close personal attention. A fine stock of fur and lap robes, blankets, whips and harness are always on hand.

L. K. BONNEY,

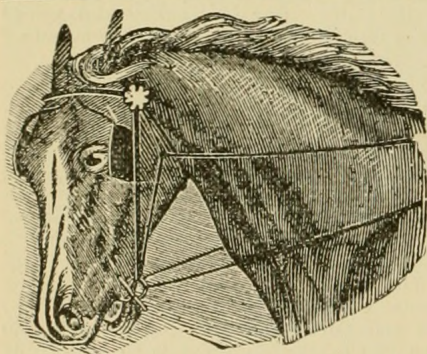
DEALER IN

MEAT, POULTRY, BUTTER, VEGETABLES, ETC.

Old Stand of AMOS FLYE & SON.

DAMARISCOTTA, MAINE.

It would probably be impossible to find an establishment more universally known in this town than that conducted by Mr. L. K. Bonney, and the more thorough an investigation is made around town the more one is convinced in the idea that this enterprise ranks second to no other of a similar nature in Damariscotta and vicinity. It was inaugurated in 1861 by Charles Tukey, and after several changes passed into the hands of Amos Flye & Son, they being succeeded by the present proprietor, who is a native of Walpole, Mass. The business has not reached its present development and magnitude on account of good luck, but simply because the furnishing of uniformly superior articles at uniformly low prices is sure to result in the attainment of a large trade. The premises occupied are 30x20 feet in dimensions, and the stock handled includes meats, poultry and butter of all kinds, vegetables, etc. in their season. No pains are spared to maintain the high reputation which the establishment has long since been accorded, and both as regards quality and price the articles handled will be found to give perfect satisfaction.



HARVEY R. HUTCHINS,
MANUFACTURER OF
Hand Made Harnesses
OF ALL KINDS, AND DEALER IN
 SADDLES, BRIDLES, COLLARS, WHIPS, LAP ROBES, BLANKETS, HORSE
 BOOTS, COMBS, BRUSHES, Etc. Repairs promptly attended to.
DAMARISCOTTA, ME.

During the many years that Mr. Harvey R. Hutchins has carried on operations in this town, his productions have become so generally known and so highly esteemed throughout this section, that nothing we can say concerning them will be news to our Damariscotta readers, but as this article will be read by many outside that town, we may say that the main distinguishing characteristic of the harness, etc., made by the party in question, is reliability. His goods prove just as represented, there is no guess work about the matter, they are carefully made from selected material, and hence will wear well, look well, and prove the cheapest to use in the long run. The premises occupied is one floor, 25x25 feet in dimensions, and contain all necessary facilities for harness making which is done by skilled employees, while repairing of all kinds is promptly attended to, and a varied assortment of horse saddles, bridles, whips, lap robes, blankets, boots and brushes are kept in stock. The prices are uniformly moderate, and custom orders will be filled in a thoroughly workmanlike manner at short notice. Mr. Hutchins is a native of Bristol, in this state.

Z. B. OSGOOD, Photographer, Copying a Specialty, Damariscotta, Me. Even the most economically disposed are not at all apt to begrudge the money expended for really satisfactory photographs, but inferior work of this kind is so absolutely worthless that no matter whether one has money to spare or not he cannot afford to place photographic orders without taking some pains to see that they are entrusted to competent hands. In photography as in about everything else, "experience is the best teacher," and the fact that Mr. Z. B. Osgood has carried on the business since 1876, goes far to explain the uniform excellence of his work. He is a native of Bluehill, Maine, and is generally well known throughout this section. His studio is filled up with improved facilities for the carrying on of photography in all its branches. Mr. Osgood makes a specialty of copying in crayon and ink, and mail orders are assured as prompt and careful attention as those given in person; old pictures being very carefully handled and returned uninjured in the least to their owners. He also carries a full stock of artists' photographic materials, frames of all descriptions, etc. Moderate prices are quoted in every branch of photographic work, and satisfaction can be safely guaranteed.



GEO. H. WEEKS, Hack, Livery and Boarding Stable, Elm Street, Damariscotta, Me. First Class Double and Single Teams at Reasonable Prices. Particular attention given to furnishing Hacks for Funerals and Parties. It is our object in this work to write up the business career of the oldest residents of this town, and in this connection we wish to draw the attention of our readers in a special manner to the gentleman whose card heads this sketch. Mr. Geo. H. Weeks is a native of this town, and has carried on his present Livery Stable business since 1864, and during that time has held several prominent public positions, among them selectman of the town and treasurer of various societies, so that he is held in high esteem by the community. The premises which he occupies on Elm street consists of a Stable 80x40 feet, and Carriage House 24x36 feet in dimensions, affording room for the large business that is carried on, which is a hack, livery and boarding one. First class double and single teams are always on hand at reasonable prices, particular attention being given to furnishing hacks for funerals and parties, Mr. Weeks' accommodations being second to none for the care of boarding and transient horses. Hacks are at all times. Competent assistants are always employed, so that horses are always well cared for. This is the oldest business concern in Damariscotta.

A. B. GILPATRICK, Meats and Provisions, Damariscotta, Maine. This business was started in 1882, the present proprietor buying out Mr. D. B. Erskine in 1891. The premises occupied comprise one floor 40x24 feet in size, affording ample room for the assortment of choice meats and provisions carried, which are as complete as could be desired, for Mr. Gilpatrick's long experience has made him perfectly familiar with the requirements of town trade and prepared him to cater to it with the best possible advantage. Fresh and cured meats and provisions of all kinds can be found here, and the goods are sold as low as the lowest, liberal inducements to purchasers are offered, and every facility at hand to enable orders to be promptly filled. Mr. Gilpatrick makes a specialty of fresh and corned meats, both wholesale and retail, and does an extensive business in the season of buying and salting native pork, and always has a large supply on hand. All orders promptly attended to. Mr. Gilpatrick is a native of Newcastle, and has held the position of supervisor of schools, being well and favorably known in this vicinity.



WM. METCALF, Livery and Hack Stables, also agent for Dr. Daniels' Horse Remedies, Damariscotta, Me. In about every community there is a more or less brisk demand for single and double teams for business or pleasure purposes, and it is to be regretted that the demand is indifferently catered to by a certain proportion of stable keepers, for, on account of the poor accommodations offered at some establishments of this kind, the general public have formed such an opinion of public stables that a "Livery Stable Team" is considered as synonymous with a broken down horse and a more or less worthless carriage. There is no justice in judging every establishment by the policy followed in the management of comparatively few, and certainly no competent judge can make use of the facilities provided by Mr. Wm. Metcalf, at his stable in this town, without conceding that "Livery Stable Teams" are by no means necessarily poor. This stable was started in 1882 by the present proprietor, who has constantly striven to improve the service rendered. The premises occupied comprise two floors, 40x70 feet, giving accommodation for a number of horses and carriages. An extensive livery and hack business is carried on, while every order is assured prompt and careful attention. Mr. Metcalf is also agent for Dr. Daniels' warranted medicines for horses, which he has on hand and for sale at all times. Horse liniment, colic cure, fever drops, hoof grower, powders, etc. These medicines are considered among the best known for horses and cattle.

J. W. HAGGETT,

—DEALER IN—

GROCERIES AND PROVISIONS, DRY AND FANCY GOODS,**Boots, Shoes and Rubbers. Flour and Grain, Wholesale and Retail.****DAMARISCOTTA MILLS, MAINE.**

The enterprise conducted by Mr. J. W. Haggett in our town was founded by him in 1888. He is a native of Edgecomb, Me., and ranks with the first of Damariscotta Mills business men. As can be seen by the enumeration of the many different articles and goods he carries, he must have very spacious premises to accommodate such a large stock. He occupies two floors and a basement 36x60 feet in dimensions, all of which is utilized to its fullest capacity, while the stock carried comprises choice groceries and provisions, dry and fancy goods, boots, shoes and rubbers, flour and grain, all being sold at wholesale and retail and at the lowest market prices. Alert and courteous assistants are always in attendance and patrons receive prompt and courteous attention. The long continuance in business speaks volumes for the reliability of this establishment as well as for its reputation.

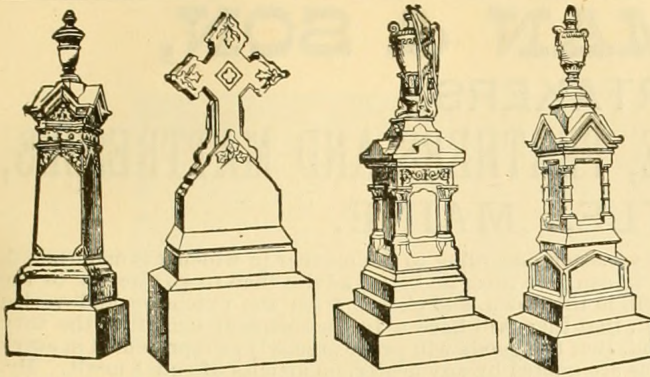
J. S. HARRIS, Groceries, Flour, Meats, Fish, Gents' Furnishings, Boots and Shoes, Hats and Caps, Patent Medicine, Tobacco and Cigars, and Confectionery, Damariscotta Mills, Me. An enterprise which has been in continuous and successful operation for a good many years is certainly entitled to a leading position among the representative commercial undertakings carried on in Damariscotta Mills, especially when, as is the case with that conducted by Mr. J. S. Harris, it has an unsurpassed reputation for the reliability and efficiency of the methods employed in the management. The enterprise to which we have reference was inaugurated in 1880, by Mr. J. S. Harris, and in 1888, came under the control of Mr. R. C. Boyington, the present proprietor assuming sole control again in 1889. He is a native of Newburyport, Mass., and is too generally known throughout this town and vicinity to render extended personal mention necessary. Mr. Harris is a grocer, and a dealer in flour, meats, fish, gents' furnishings, boots and shoes, hats and caps, tobacco and cigars, patent medicines, also confectionery. He utilizes a store covering an area of 720 square feet, and carries a large and varied stock, and is prepared to furnish anything in his line in quantities to suit at short notice, and at low rates, the quality of the supplies being guaranteed in every case to prove as represented, for the assortment of family groceries, flour, meats, fish, gents' furnishings, boots and shoes, hats and caps, tobacco and cigars, patent medicines, and confectionery is very complete and desirable, and the service prompt and efficient at all times.

J. E. MULLIGAN, & CO., Dealers in General Merchandise, Damariscotta Mills, Me. Premises comprising one store with a wing 32x44 feet and 20x30 feet in dimensions can accommodate a very heavy stock, and the fact that this is the capacity of the premises utilized by Messrs. J. E. Mulligan & Co., and that practically all the available space is made use of demonstrates beyond the further statement that the assortment of goods they offer is very complete. It is also varied, for they deal in general merchandise, and carry full lines of Groceries, Flour and Grain, Boots and Shoes in full assortment, styles and sizes, and other commodities too numerous to mention. This business was founded in 1878, coming under the control of the present proprietors in 1889. Mr. Mulligan is a native of Nobleboro, Maine; his business policy is as simple as it is popular, it being to give full value for money received. Of course careful manage-

ment is necessary to do so, but Mr. Mulligan is a close and careful buyer, and thus able to quote lowest prices.

ABIEL McCURDA, Dealer in Fancy Groceries, Provisions, Grain, Crockery, Glassware, Confectionery, Tobacco, &c., Damariscotta Mills, Me. Despite the many grocery and provision stores that are to be found in Damariscotta Mills and vicinity, there are none too many establishments of the kind where the goods furnished and the service rendered are uniformly satisfactory, and that conducted by Mr. Abiel McCurda in this town is worthy of prominent mention among those of which this can be truthfully said, for Mr. McCurda has both the facilities and the disposition to fully satisfy every reasonable customer, and the extent of his business shows that this fact is generally appreciated by the purchasing public. The undertaking carried on by him was founded a number of years ago, by Warren Tomlinson, who, in 1887, sold the business to the present proprietor. A heavy and complete stock is carried, comprising fancy groceries, provisions, grain, crockery, glassware, confectionery and tobacco, etc. Employment is given to one assistant, and callers are assured prompt and polite attention, the lowest rates being quoted.

M. H. MULLIGAN & CO., Dealers in Dry Goods, Boots & Shoes, Damariscotta Mills, Me. It is a curious fact that the development of trade in the larger cities is bringing about a condition of things somewhat similar to that noticeable in all towns, for "general stores" are becoming more popular in New York, Boston, and other great cities every year. In our opinion the chief reason for this is to be found in the convenience of doing all your "shopping" at one establishment. Take for instance such a store as that conducted by M. H. Mulligan & Co., and reckon up how few commodities there are which cannot be bought there. The establishment in question was founded in 1888, by the present proprietors, who are natives of Nobleboro, and well known and highly esteemed in this vicinity. They cater to all classes of customers, and it is but simple justice to say that they succeed admirably in accomplishing the task. The premises are centrally located, and measure 50x20 feet in size, while the stock is so varied and extensive that it is no easy matter to "keep track" of each of the kind of goods comprising it. Dry goods of all kinds, boots and shoes, etc., and other things usually to be found in a first class store.



F. D. MARCH & SONS, Marble and Granite Works.

MARBLE AND GRANITE MONUMENTS,
Tablets, Headstones, Curbing, &c.
NEWCASTLE, ME.

One of the oldest established business enterprises of the kind in the state is that conducted by Messrs. F. D. March and Sons, for it was founded in 1867 by the senior member of this firm, who are manufacturers of Marble and Granite Monuments, Tablets, Headstones, etc., of every description, and can furnish them in Italian and American Marble, and Scotch and American Granite. Curbing will also be furnished at short notice, and at the lowest market rates. They are sole agents in Knox and Lincoln counties for the famous RED BEECH GRANITE monuments and tablets, in which they do an extensive business. They also offer a great variety of designs to choose from, ranging from the simplest to the most elaborate, and thus are in a position to suit all tastes as well as all purses. The premises utilized cover two floors, 25x50 feet in dimensions, and callers are assured prompt and courteous attention, estimates and information being cheerfully given, the work turned out being equal to the best, and inferior to none.

Eureka Laundry, NEWCASTLE, MAINE.

P. L. TOMLINSON, Proprietor.

There are many people who object to having washing done at home, and yet do not feel disposed to entrust their linen to public laundries, but there is no more necessity of having your clothes injured at a laundry than there is of having them done up at home, for "The Eureka Laundry," now run by Mr. P. L. Tomlinson, in this town, does careful work and avoids injury to the most delicate fabric. Mr. Tomlinson has conducted his present enterprise since 1888, and has built up a thriving business, employment being given to only thoroughly experienced assistants. The uniform superiority of the work turned out at this establishment is evident to the most fastidious. Laundry work of all kinds is done at short notice, and work is called for and delivered promptly, as promised. Laundry sent by rail, stage or otherwise given prompt attention and returned in short order, while the prices are so low that all can afford to take advantage of the opportunities offered. Mr. Tomlinson is a native of this town and well known throughout this vicinity. All work guaranteed satisfactory.

AUSTIN HALL, Dealer in Lumber of all kinds, Doors, Sash and Blinds, Newcastle, Me. The well known house of Austin Hall, in this town was started by him in 1875. This is the representative enterprise of its kind in Newcastle, men and horses being employed to dispatch the ordinary run of business. The premises occupied are two floors 50x20 feet, together with sheds for the storage of lumber, 28x60 feet in dimensions, three floors, while a large trade is done in all kinds of lumber and wood, all sorts of both hard and soft for building purposes are carried in stock, and contractors are invited to inspect the quality and see for themselves that inducements are truly offered by Mr. Hall on the lumber question; doors, sash and blinds form into the procession also, for a goodly stock of these can be found on hand and made to order at low rates. Mr. Hall is a native of Nobleboro, and we do not exaggerate his standing, or his goods.

THOMAS E. GAY & SON, Dealers in Groceries, Feed and Provisions, Newcastle, Me. The advantages derived from buying of specialists are doubtless often exaggerated, and indeed it is probable that in the case of some commodities a general trader is able to offer inducements fully equal to those extended by a dealer who handles the articles in question exclusively, but among these commodities, groceries, feed and provisions cannot properly be included, for practical experience teaches that one who confines himself to this branch of trade is really in a position to give better value for money received than would otherwise be possible. One need not go outside of Newcastle to find convincing example of the truth of this statement, and as satisfactory an example as could be wished for is that afforded by the advantages offered in connection with the enterprise conducted by Mr. Thos. E. Gay & Son. These gentlemen are among the most experienced dealers in groceries, feed and provisions to be found in this vicinity. This business was established in 1877, by Thos. E. Gay, the senior of the present firm, which was organized during the year 1891, and is now Thos. E. Gay & Son. The premises occupied are one store and basement 50x25 with a storehouse on the wharf, two floors 25x30 feet in dimensions.

A. H. LAILER, Meats and Vegetables, Wholesale and Retail, at end of bridge, Newcastle, Me. Mr. A. H. Lailer has carried on his present enterprise since 1883, but his business experience is much more extended than this fact would seem to indicate, though he has had an opportunity to become familiar with the needs of the residents of this town. He is a native of Damariscotta, and the premises now occupied are one floor, 26x22 feet in dimensions, and carries a very extensive and carefully chosen stock, made up of fresh, salted, smoked and pickled meats of all kinds, and vegetables in their season. The assortment is certain, varied and complete enough to admit of all tastes and all purses being suited, and as competent assistants are employed, prompt and careful attention is assured to every caller. Mr. Lailer carefully supervises all parts of his business, and is ever on the lookout to improve the service rendered, as he knows what is beneficial to his customers can't fail to advance his own interests.

S. D. WYMAN & SON, UNDERTAKERS, AND DEALERS IN FURNITURE, FEATHERS AND MATTRESSES, NEWCASTLE, MAINE.

The furnishing of a house may be a difficult or an easy matter, according to the manner in which it is undertaken, and if any of our readers have such a task to perform, we can give them no better advice than to go directly to the establishment conducted by Messrs. S. D. Wyman & Son, in this town, and choose from the extensive and varied stock there offered. By so doing they are assured; first, that they will have a full assortment including the very latest and most desirable novelties to select from, second, that the goods will prove precisely as represented in every instance, and third, that the prices paid will be as low as are quoted by any dealer, on articles of equal merit. Mr. Wyman began business in 1851, and in 1884, associated himself with his son, under the present style of S. D. Wyman & Son. The premises occupy three floors, covering 10,000 square feet, affording room for the stock of Furniture, Feathers, Mattresses and Undertakers supplies carried. Undertaking is also one of the branches of business carried on by this house, and since 1851, has steadily grown, but they have kept pace, and now carry the largest stock of undertaker's supplies in the county, and few, if any, carry as large in the state. They are prepared to furnish undertakers supplies at short notice, or take full charge of funerals, they having three hearses. Low prices are quoted on all grades of furniture, supplies, etc., etc.

MISS VINNEE BARKER, Drèss Maker, Newcastle, Me. Many a lady has learnt from experience that it is the truest economy to obtain the services of an experienced and skilful dressmaker when her wardrobe is to be replenished, for time, trouble and money may be saved by so doing, and the results attained will be far more satisfactory in every way than would be the case were skilled assistance dispensed with. Of course there are some dressmakers, particularly in the cities, who are so exorbitant in their demands that none but the rich can afford to employ them, but high charges are by no means a sure proof of merit, and those who have done business with Miss Vinnee Barker, know that reasonable prices and first-class work sometimes go together. This lady is a native of Bristol, Me., the premises which she occupies are 35x22 feet in size, and are very conveniently and suitably fitted up for her business. Dressmaking orders are assured prompt and careful attention, no pains being spared to deliver them promptly at the time promised, while the character of the work is such that we have no hesitation in guaranteeing satisfaction to all customers.

ELISHA PINKHAM, Tin Ware and Stoves, at end of bridge, Newcastle, Me. The enterprise conducted by Mr. Elisha Pinkham, in this town was inaugurated by him in 1890. As a tin ware and stove establishment it may be ranked with the best of its kind in Newcastle. Mr. Pinkham is a practical man himself, and having made his life work of this business is now better than ever prepared to execute first class work in every particular. Within the past few years there have taken place many strides of progress in this trade; some have kept pace, others have not. It remains for the public to inquire who are the good and reliable men of the day. We can help them in their search, for we know Mr. Pinkham's abilities and facilities for doing first class work, we know he employs none but competent and skilled workmen, and that all orders entrusted to his care will receive attention. All kinds of tin work is done, and the premises made use of comprise one store 22x22 feet, and a workshop 22x16 feet in dimensions. Stoves of all kinds are kept in stock, and the prices are constant with the usage of good materials and skilled labor, and all orders are respectfully solicited.



WISCASSET.

The main out-lines of the history of Wiscasset's career can be given in very few words, but in order to properly fill out those outlines ; to tell plainly and clearly why the town has been what it has been, and is what it is, would require words enough to fill a bulky volume, and even then the subject could not be considered in anything like detail, for Wiscasset's history begins away back in the seventeenth century, and is so intimately commingled with the history of the other New England colonial towns and of the mother country that it would not be at all difficult to collect a large library of books bearing directly upon it.

The town was first settled in 1660 ; the settlements were abandoned on account of Indian troubles in 1676 ; the work of settlement was resumed in 1730 ; the territory comprised within the present towns of Wiscasset, Dresden, Alva, and Perkins was incorporated as Pownalborough in 1760 ; Alva and Dresden (the latter including the present town of Perkins) were set apart from Pownalborough in 1794, and the latter name was changed to Wiscasset in 1802. These events with their attendant dates form then, as it were, the main beams and timbers in the frame-work of Wiscasset's history.

The golden age of the town began immediately after the Revolution and no better picture of it can be given in few words than is presented in the following brief extract from the admirable historical address delivered by Benjamin F. Smith, Esq., at Wiscasset, July fourth, 1876—the centennial anniversary of the issuance of the declaration of independence :

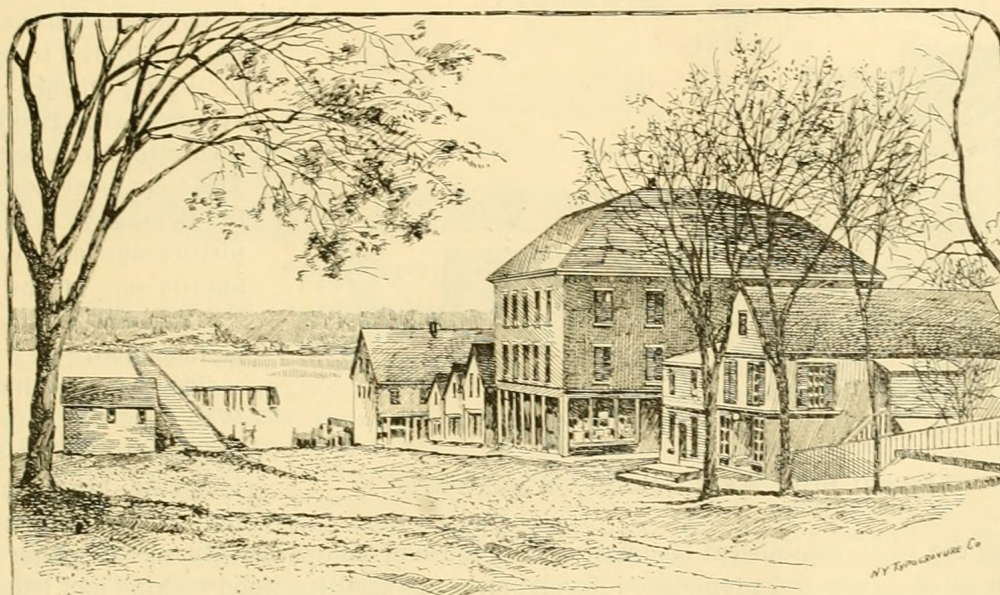
“From the time of the ratification of peace with England until the beginning of the war of 1812 Wiscasset enjoyed her greatest commercial prosperity. Her harbor was filled with ships from all climes. Ship building was carried on extensively. Immense rafts of logs came from the Kennebec and Sheepscot from as far as Whitefield, and there were many saw mills on the river and brooks in the vicinity. There was a great and increasing trade with the West Indies and southern ports,

and vast quantities of timber, pine, oak, beech and maple, made into masts, spars, laths, planks, boards and shingles, were exported yearly to Great Britain and Ireland, and brought back goods and gold to the great profit of her merchants, lumbermen and ship owners. The Lincoln and Kennebec Bank, incorporated June 22, 1810, with a capital of \$200,000, and the Wiscasset Bank, incorporated June 23, 1811, with a capital of \$250,000 in gold, were required by the increasing business of those days. Wharves, stores, and warehouses were built, and the "Proprietors of Union Wharf" organized under the general law, March 1, 1802, then commenced the construction of a great wharf, of which a small part, the pier only, was finished, we behold all along the shore to-day sad evidences in the ruined wharves, of our former greatness and progress. The need of more improved facilities for intercommunication was recognized by the incorporation in 1803, of the "Wiscasset and Augusta Turnpike Company," and the "Wiscasset and Woolwich Turnpike Company," and in 1804 of the "Wiscasset and Dresden Turnpike Company." The introduction of pure water for the inhabitants and for ship use was accomplished by the Wiscasset Aqueduct Company, organized in 1803; the water being brought from Ward's Brook through cedar ducts that terminated on the shore near the Custom House. It was a time of great architectural improvement and adornment, of which the disastrous fire of October 9, 1866, destroyed so many grand evidences, the "Belle Haven Hotel," built in 1811 as a private residence by Captain William Nickels being the most marked one remaining. Religious, educational and benevolent interests advanced commensurately with the general prosperity. In those days succeeding the Revolution, Wiscasset was famed far and wide for genial and princely hospitality, and (a reputation that has not yet deserted her) for her social circles, her well conducted assemblies, and the beauty of her girls."

And now let the same pen that portrayed in the above words the enterprise, energy and hospitality of Wiscasset during her days of commercial supremacy, sketch the causes of her loss of business and touch upon her condition shortly after those causes began to take effect: "But the prosperity of the period was not long continued. Hostilities between England and France rendered even neutral commerce on the seas dangerous. The embargo and subsequent war fell with paralyzing effect upon the commerce of the nation, especially upon that of this young and busy metropolis of the East. Though non-intercourse was sometimes suspended, enabling our merchants to clear lumber laden vessels for foreign ports, the effect of the law was utterly disastrous. Vessels were confined in port; seamen were thrown out of employment; lumber found no sale; timber designed for exportation remained upon the shores, landings, or in the holds of vessels, and a general embarrassment and stagnation of business ensued." Thus it appears that Wiscasset's rapid and constant development during her period of prosperity was due to her great natural advantages, as a seaport, as a ship building centre and as a lumber manufacturing centre; and that the virtual destruction of her important interests was brought about by laws that suddenly rendered these advantages of no utility and by international complications that rendered foreign commerce so uncertain and dangerous as to be utterly unprofitable.

"Revolutions never move backward," and it would be absurd to expect a return to the days when wooden ship building was an immense and profitable industry and when the shores of the Kennebec, Sheepscot and tributary streams were covered with a heavy growth of merchantable timber, but it would be even more absurd to assume that because the exact conditions attending Wiscasset's prosperity cannot be repeated it is hopeless to look for a repetition of that prosperity. No two men ever amassed wealth in precisely the same way; no two cities or towns ever gained prominence under exactly the same conditions, and the high confidence which so many of Wiscasset's residents have in a prosperous future for the town is not based upon foolish dreams of a revival of past conditions but upon the solid bed-rock of favorable location, an industrious, prudent population, intelligent enough to have regard for the future without neglecting the present, and ready to do their part in the advancement of the common welfare. The most noteworthy of Wiscasset's natural advantages is her magnificent harbor—one of the best on the coast

of the United States. Although 14 miles from the sea it never freezes and has remained open and perfectly accessible at times when Boston inner harbor was frozen over solid. The largest ships can come in and anchor here any day in the year, and there is room enough to enable one hundred vessels of the largest size to anchor at once in from 12 to 20 fathoms of water. The harbor is



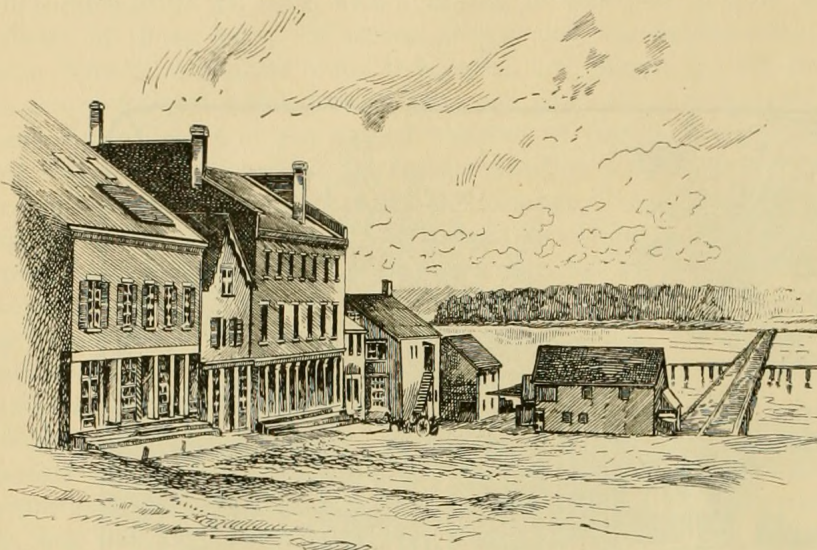
SOUTH SIDE MAIN STREET, AND TOLL BRIDGE.

perfectly safe under all conditions of weather and the shores are of such a character that even the great wharves demanded by modern vessels could be constructed at comparatively moderate expense. Such exceptional advantages as these were not made to be wasted; the time for a utilization of them on a scale commensurate with their magnitude will surely come sooner or later, and whether it be brought about by the connection of Quebec and Wiscasset by rail, by way of Point Levi, thus making Wiscasset an *entrepot* between England and the Canada by a shorter route than would be afforded by any other port; or in some other way not as yet proposed, certain it is that the magnificent harbor of Wiscasset will some time yield its full measure of usefulness to mankind, and when that time shall have arrived the town cannot fail to profit so greatly by the utilization of its resources as to fully redeem the grand promise of its early days.

More can be learned by an examination of a map, concerning the location of the town and its relations with the great rivers, cities, and manufacturing centres of Maine and of New England, than by pages of description, but brief mention of the situation, boundaries, etc., of Wiscasset may be of some value to those not having maps available.

The town is located on the Sheepscot River, in the southwestern part of Lincoln County, and an enlargement of the river, known as Wiscasset Bay, occupies about one-third of the eastern side of Wiscasset and furnishes the harbor of which mention has been made. The town is bounded on the north by Alva; on the east by Newcastle, Edgecomb and Westport, (the latter town occupying an island in the Sheepscot River), and on the west by Woolwich and Dresden. The Village of Wiscasset is in the southern part of the township, on Wiscasset Bay and near the Woolwich line.

It is distant eleven miles from Bath *via* the Knox & Lincoln Railway, and is 49 miles from Portland and 39 miles from Rockland, the eastern terminus of the railroad. There are stages daily to Sheepscot Bridge, Boothbay and Hodgdon's Mills; and during the winter there is daily steamboat communication with Boothbay. There is a tri-weekly steamboat line from Portland to Boothbay, where connection is made during the summer with stage, and during the winter with



NORTH SIDE MAIN STREET, WISCASSET.

boat, for Wiscasset. Another and very delightful way to reach Wiscasset in summer, is by steamer from Boston to Bath or by rail from Portland to Bath; thence by small steamer to Boothbay and thence to Wiscasset by stage. The steamboat ride from Bath to Boothbay is charmingly picturesque and varied, and affords one of the most delightful excursions that can be imagined.

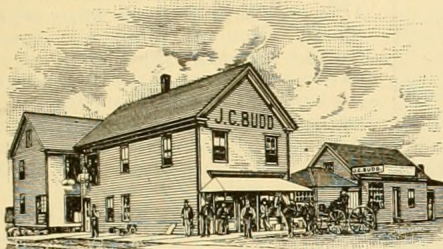
The principal industries of Wiscasset are ship building, long and short lumber manufacturing, brick making, sail, tent and awning manufactur-

ing, among the older established business; while those of comparatively recent origin that give most promise of steady and pronounced development are kindling wood making and baled sawdust manufacturing; both of these being carried on by the use of modern improved machinery and being produced in large quantities at a cost that augurs well for the ability of their projectors to meet all competition. It is not just accurate to number ice dealers among manufacturers, but as those of Wiscasset cut and store the ice they handle they are something more than merchants, and so, perhaps, should be given a place between merchants and manufacturers. At all events they handle a great deal of ice of excellent quality, and the magnificent shipping facilities of the neighborhood enable them to load the largest vessels directly from the ice houses.

The stores of the town are many and varied and the village is one of the most popular purchasing centres in this vicinity, and is also the financial centre of this region, for it contains two financial institutions of the highest standing: the First National Bank, with a capital of \$100,000, and the Wiscasset Savings Bank, which holds deposits aggregating about \$214,000 and has a surplus over all liabilities, which approximates \$34,000. Another valuable institution is the Wiscasset Loan and Building Association, which is doing excellent work of a kind that is of the greatest possible benefit to the community.

Among the notable associations not of a financial character are the Wiscasset Board of Trade; the Wiscasset Library (social) established 1799, and containing about 1,300 volumes; the Wiscasset Fire Society, organized in 1801; the Wiscasset Cornet Band and Orchestra; Lincoln Lodge of Masons; New Jerusalem Royal Arch Chapter; Arambec Lodge of Odd Fellows, and Star Lodge, Knights of Pythias. The church societies represent the Episcopal, Congregationalist, and Methodist denominations; and the educational facilities are very good and include a well-managed high school.

REPRESENTATIVE BUSINESS MEN OF WISCASSET.



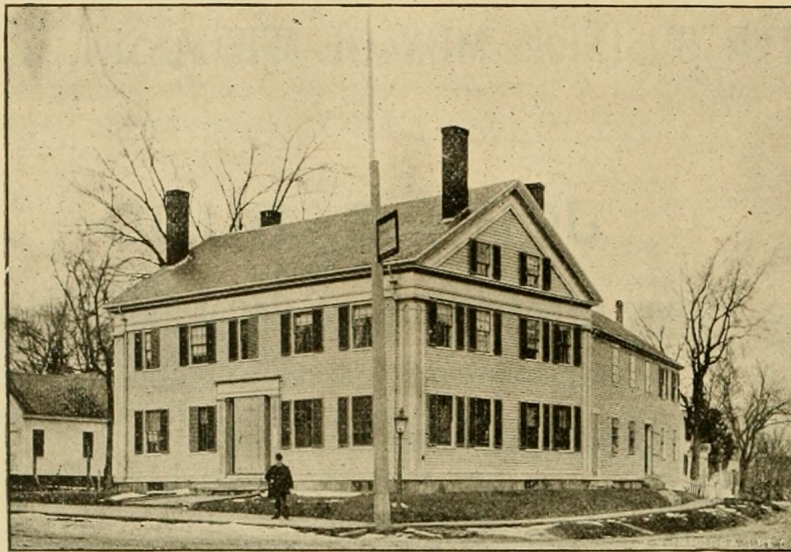
JOHN C. BUDD,
DEALER IN
Fancy Groceries, Teas, Coffees and Spices,
CONFECTIONERY, CIGARS AND TOBACCO;
Also a Full Line of Crockery and Glassware, Nails, Haying
Tools, Fence Wire and Gutters,
WISCASSET, ME.

There is no question whatever concerning the right of the enterprise conducted by Mr. John C. Budd to a prominent position in a list of Wiscasset's representative mercantile undertakings, for both the magnitude and the character of his business are such as to make it a leader in its special line. Mr. Budd was born in Lower Canada, but like many other foreign born citizens of the United States, he set the natives of this country a worthy example by fighting manfully for the Union during the rebellion, he serving as master's mate on the flagship of the Mississippi squadron, and seeing much active service. Since he began operation in this town he has done much to promote its interests, and is widely and favorably known throughout this region in both business and social circles. Mr. Budd is a very extensive dealer in fancy groceries, teas, coffees and spices, confectionery, cigars and tobacco, and also deals very largely in more bulky commodities, as, for instance, crockery and glassware, nails, haying and general farming tools, fence wire and gutters, flour, sugar, etc. He sells both at wholesale and retail, and has repeatedly proved his ability to easily meet all honorable competition by quoting the very lowest market prices on goods of standard and guaranteed merit. An immense stock is carried, and the premises utilized are correspondingly extensive, they including a main building, comprising two floors measuring 24x40 feet, a one story ell measuring 20x40 feet, a two story storehouse 24x40 feet in size, three smaller buildings, and a two story storehouse measuring 40x60 feet, located on Johnson's wharf, and used for the storage of the heavier goods. Employment is given to six assistants, and in spite of the magnitude of the business, all orders are assured prompt and careful attention.

PHYSICIANS' PRESCRIPTIONS A SPECIALTY.

F. E. JOHNSON,
APOTHECARY,
WHOLESALE AND RETAIL DEALER IN
PAINTS, OILS, VARNISHES AND BRUSHES,
Wiscasset, Me.

F. E. Johnson is considered to be the leading apothecary in this section, having had an experience of twenty-five years in Boston, Mass., and Augusta, Me. He makes a specialty of the compounding of physicians' prescriptions; he also carries in stock all the popular patent medicines, together with as full a line of pure drugs, chemicals and toilet articles as you will find in many first class drug stores in large cities and at much lower prices. He is also the manufacturer of some of the most reliable preparations on the market. A trial bottle will convince the most skeptical of the merit of Johnson's Liver Invigorator and Blood Purifier, and enable everyone to test its wonderful power in renovating and enriching the blood and giving an appetite and tone to the stomach, and for a permanent cure for Jaundice, Dyspepsia, Dizziness, Constipation, Kidney Diseases, Headache, Loss of Appetite, Palpitation and Spasms of the Heart, Faintness at the Stomach, General Debility and all diseases arising from an impure state or low condition of the blood. Compounded from Sarsaparilla, Yellow Dock, Dandelion Root, Peruvian Bark, Black Cherry, Gold Thread, and others, comprising the best roots and barks in the world, combined with Iodide of Potassium; the best alterative tonic and blood purifier in the world. Thousands of testimonials can be furnished as to the efficacy of this preparation. Prepared only by F. E. Johnson, Apothecary, Wiscasset, Me. Price 75 cents per bottle. In addition to his drug business he carries on a wholesale and retail trade in Paints, Oils and Varnishes, and is prepared to furnish the productions of the most reliable houses, of strictly pure white lead, and all the grades and kinds of mixed paints at lowest prices.



HILTON HOUSE,
William G. Hubbard, Prop.
MAIN STREET, WISCASSET.

The history of Wiscasset's representative hotel, the Hilton House, dates back more than a century and a quarter, or about the year 1766, when operations were begun by Mr. Ebenezer Whittier. It will thus be seen that the house was in existence many years before the present name of the town was adopted, for Wiscasset, Dresden, Alna and Swan Island were all known as Pownalborough, until Dresden and Alna were set off in 1794, and this section of the old town was not named Wiscasset until 1802. The hotel came into the possession of Mr. Ebenezer Hilton, in 1809, and in 1843, it came under the control of Mr. Lewis Hubbard, being a new house at that time, and

ever since, or for nearly half a century, has been carried on by the Hubbard family, for Mr. Edward Hubbard succeeded Mr. Lewis Hubbard in 1857, and gave place to the present proprietor in 1876. The building has been frequently renewed and renovated, and is to-day a fine example of a hotel of its class, — spacious, well equipped, pleasant and comfortable, and homelike in every respect. The beds and other furnishings are modern and thoroughly satisfactory, the bill of fare is varied and abundant, the cooking is first-class, and the service prompt and intelligent; in short, nothing is wanted to make the Hilton House worthy of its reputation as the leading hotel in this region. There is an excellent livery stable connected, at which good teams may be obtained at short notice and at reasonable rates, and as the terms of the hotel are also moderate, there is nothing to prevent even the most economically disposed pleasure or business tourist from enjoying a stay at this popular house.

CAROLINE M. MACURDA, Millinery and Fancy Goods, Wiscasset, Me. If the ladies of Wiscasset and vicinity were to pick out what they considered the most prominent and representative mercantile establishments in town, there is no doubt that that conducted by the lady whose card we print above would be included among the number, for this establishment caters almost if not quite exclusively to the fair sex, and is highly popular throughout Wiscasset and adjoining towns. The proprietress is a native of Georgetown, Me., and during the years that she has been identified with her present enterprise, has gained a large circle of friends throughout this section. She deals in millinery and fancy goods, and carries a most carefully and skillfully selected stock, in which the very latest fashionable novelties are fully represented. Particular attention is given to custom millinery work; orders being filled in the most tasteful and satisfactory manner, at short notice and at uniformly reasonable rates, and no pains being spared to deliver work promptly at the time promised.

DANA'S DRUG STORE, Established 1830, Wiscasset, Me. If there be one retail establishment in Wiscasset that is more generally and more favorably known than any other, it is "Dana's Drug Store," for it is safe to say that there is not a resident of this town, or of the country adjacent, but what knows of this store, by reputation at least, and its record during the more than 60 years of its existence, has been so thoroughly satisfactory, that of this store it may be truly said, "None name it but to praise," for we have yet to hear the least complaint of the service it renders. It was founded in 1830 by Edmund Dana, and the present owner is Miss Sarah W. Dana, to whose management no higher praise can be given than to say that it has been

such as to fully maintain the reputation of the establishment. This is a "family" drug store in every sense of the term, and a specialty is made of compounding physician's prescriptions promptly, accurately and at moderate rates; while the stock of proprietary medicines includes all the most popular and valuable family remedies. A full assortment of such other goods as are usually found in a first-class drug store is carried in stock, and moderate prices are quoted on all the many articles dealt in.

CHAS. E. GATES, Dealer in Dry and Fancy Goods, Ready-Made Clothing, Tin Ware, &c.; Terms Cash; Main Street, Wiscasset, Me. There are so many reasons for the extended and increasing popularity of the store carried on by Mr. Charles E. Gates, on Main street, that complete mention of them would require double our available space, but in brief it may be said, that this establishment is a popular favorite, because the stock is large, varied and complete in each of its departments; the goods are new, fresh and obtained from the most reliable sources; the prices are as low as the lowest, and prompt and polite attention is assured to every caller. Certainly this makes a strong combination, and when we add that the proprietor gives personal attention to customers, and guarantees every article to prove precisely as represented, we need say no more in order to show that the popularity of the store is thoroughly well deserved. Mr. Gates is a dealer in dry and fancy goods, small wares, notions, etc.; also, in tin ware and many other useful commodities. He offers a fine assortment of ready-made clothing at bottom prices and is prepared to furnish shirts, underwear, neckwear, stockings, etc., at the very lowest market rates. No "back number" goods are included in his stock, for it is composed exclusively of fresh and desirable articles, and is kept constantly complete by frequent renewals.

JAMES M. KNIGHT,

DEALER IN

Corn, Flour, Feed, Groceries, Fruit, Provisions and Confectionery.
MAIN STREET, WISCASSET, ME.

In every community, large or small, where there are stores of any kind there is sure to be at least one that is so universally recognized as a leader in its special line that the fact is accepted as a matter of course without comment. Of course, the more important the community as a trade centre, the more honorable the distinction bestowed by such recognition, and hence the leading position accorded the establishment conducted by Mr. James M. Knight may well be highly gratifying to him, for Wiscasset is the centre of trade for all the surrounding country, and her mercantile establishments are correspondingly numerous and extensive. Mr. Knight is a native of Westbrook, Maine, but has carried on business in Wiscasset ever since 1844, and has been prominent in public as well as in commercial life, he having served four years as selectman, two years as town treasurer, the same length of time as county treasurer, and one year as representative in the Legislature. He utilizes very spacious premises on Main Street, and carries a very heavy and varied stock, including corn, flour, feed, groceries, provisions, fruit and confectionery. Even were our available space double or treble what it is, we could not describe this stock in detail, nor is it necessary to do so, for it is known throughout this region that Mr. Knight caters successfully to all classes of trade, and is prepared to fill all orders without delay, and to furnish positively reliable goods at positively bottom prices; the simple fact that an article came from his store being accepted as satisfactory evidence that it will prove as represented in every respect.

CHARLES P. KNIGHT, Dealer in Stoves and Tinware, Pumps, Pipe, Sheet Lead, Zinc, &c.; vessel work and general jobbing promptly attended to; near end of Toll Bridge, Wiscasset, Maine. Even if fuel was as free as air it would still be worth while to buy the most improved cooking and heating stoves, for they are much more convenient and easier to manage than those of old style, and also are safer and more healthful. But fuel is not as "free as air," by a good deal, and as the modern stoves are far more economical in the use of coal or wood than their predecessors, it "pays" to buy them for that reason alone. Mr. Charles P. Knight is prepared to furnish cooking and heating stoves of the most efficient, convenient and economical type at bottom prices, and so you cannot possibly do better than to give him a call when anything in that line is wanted. He also deals in kitchen furnishings and tin ware of all kinds, and in pumps, pipe, sheet lead, zinc, and other commodities usually found in a first-class stove store. Orders for vessel work and for general jobbing are assured prompt and careful attention; all work being skillfully and thoroughly done at moderate rates. Mr. Knight is a native of Deering, Maine, and is one of Wiscasset's oldest and best known business men, he having carried on his present enterprise since 1857. His store is located near the end of the toll bridge, and comprises one floor and a basement, each of which is 50x20 feet in dimensions.

W. E. GORHAM, M. D., Dentist, Wiscasset, Me. There is a popular conviction that a dentist "can't know too much," or in other words that the problem he is called upon to solve and the services he renders in the practice of his profession are so important that wide and thorough knowledge of the theory and practice of dentistry is absolutely essential to success. A dentist who is also a physician is obviously better prepared to choose and execute a method of treatment than he would be without medical training, and it is perfectly natural that the public should have more confidence in his judgment concerning the administration of anesthetics, and his ability to successfully carry out whatever operations he may undertake. Hence, it is easy to understand the extensive practice and high reputation built up by Dr. W. E. Gorham since he began operations in Wiscasset in 1889, for Dr. Gorham is a graduate of a reputable medical college and practiced several years as a physician, before he studied and practiced dentistry with one of the

leading dentists of Maine. His "platform of principles" is of itself enough to account for his popularity, it being as follows: "Honest material; scientific methods; skillful manipulation; moderate charges; patience and patients." Ether or electricity, cocaine or other anesthetics will be used when occasion requires, and we may say here that Dr. Gorham is very gentle in his methods, and by the aid of improved tools and appliances is enabled to do filling, extracting and all the operations incidental thereto with the smallest possible amount of pain and inconvenience to his patients. He is very successful in saving the natural teeth, and does the work just as well as it is done by city dentists, and at decidedly lower rates. Appointments may conveniently be made through the mail, and all letters are assured prompt and careful attention.

J. F. L. CLIFFORD, Dealer in Groceries, Flour, Meats, Poultry, Provisions, Lard, Hams, Sausage, Choice Creamery Butter, Canned Goods, Etc.; Wholesale and Retail; Wiscasset, Me. It has been said that mankind may be divided into two classes,—those who eat to live, and those who live to eat,—but there is such a thing as avoiding extremes, and a man may recognize the importance of using a suitable amount of nutritious food, and may thoroughly enjoy a well selected and well cooked meal without deserving to be ranked among the comparatively few who "live to eat," or in other words consider eating to be of more importance than anything or everything else. But the establishment carried on by Mr. J. F. L. Clifford appeals to both classes, for here may be found a large and complete stock of fresh meats of all kinds, including the very choicest cuts, and here may also be found poultry and game in their seasons, hams and other cured meats, sausage, a general assortment of family groceries, flour, provisions, superior canned goods, and the choicest creamery butter the market affords. Mr. Clifford is a native of Edgecomb, Me., and began operations in Wiscasset in 1886. He sells at retail and also at wholesale, and is in a position to furnish any goods in his line in quantities to suit, at short notice and at positively bottom rates. The premises made use of comprise one floor and a basement, measuring 60x25 feet, and as this large amount of space is fully utilized, it goes without saying, that a very extensive stock is carried. Adequate assistance is employed, and callers are assured immediate and courteous attention.

R. H. T. TAYLOR, Dealer in Flour, Groceries and Crockery, also, Insurance; bills rendered quarterly; interest after 90 days; Corner Main and Water Streets, Wiscasset, Me. Mr. R. H. T. Taylor is a native of Wiscasset, and is one of the best known and most active business men in town, he not only carrying on an extensive grocery store, but also being engaged in the insurance business, and acting as agent for the American Express Company. The grocery business was formerly conducted by the firm of James Taylor & Son, but for the past 12 years has been under the sole control of the present owner, he having assumed possession in 1879. The premises made use of are located on the corner of Main and Water streets, and comprise one floor and a basement, each of which measures 25x45 feet, so that there is room for the carrying of a large stock of flour, staple and fancy groceries, crockery ware, etc. Every inch of available room is utilized, and the assortment is so large, so complete and so skillfully chosen that nothing is risked in guaranteeing that all tastes can be suited therefrom. Bottom prices are quoted on all the commodities handled, and the magnitude of the trade shows how generally the advantages offered are appreciated. Mr. Taylor is prepared to place fire insurance to any desired amount on the most favorable terms, and will give prompt and careful attention to all orders. As regards the absolute surety of the protection afforded, it is only necessary to name the companies represented by him, for they have no superiors in this or any other country, as will be seen from the following list: Hartford Insurance Co. of Hartford, Home Insurance Co. of New York, Liverpool and London and Globe of London.

MISS S. E. CARR, Dry and Fancy Goods, Wiscasset, Me. Among the oldest established and best known dry and fancy goods stores in Wiscasset is that conducted by Miss S. E. Carr, it having been founded in 1867, and having steadily extended its trade and reputation from year to year, until now it may be said to be universally known throughout this town and section. Its popularity is due to no one cause, but rather to a combination of causes, all of which, however, may be traced back to a common origin,—good management. Miss Carr has had long and varied experience in the dry and fancy goods business, and as she has always catered to the trade of the residents of Wiscasset and vicinity, she is familiar with the class of goods most popular in this region, and hence her stock is always attractive and desirable. It includes the latest novelties in dry and fancy goods, as well as those staple articles which are always in demand, and is complete in all of its departments and made up of goods that are fully warranted to prove as represented. Miss Carr enjoys very favorable relations with jobbing and importing houses, and is in a position to quote the lowest market rates on articles of standard merit. She is located in Rundlett's Block.

LANE & JONES, Sail Makers and Dealers in Duck, Bolt Rope and Cordage, Wiscasset and Waldoboro, Me. To a "land lubber" it seems as if the sails used on large vessels were so strongly and heavily made that no wind that ever blew could injure them so long as they were not rotten by reason of age or hard usage, but seamen know that even the strongest and heaviest storm sails are sometimes blown away like fog, and that the most carefully selected material and the most skillful and honest workmanship are none too good to put into sails that are designed for practical, every day use. It is true that some vessel owners don't seem to appreciate that "the best is the cheapest" where sails are concerned, but it is a fact nevertheless, and it is also a fact that the magnitude of the business done by Messrs. Lane & Jones, sail makers, and dealers in duck, bolt rope and cordage, is due to the uniform superiority of their work and to their practice of making no fancy charges, but quoting

as low prices as are consistent with the use of proper material and the careful carrying out of every detail of manufacture. This firm have a large sail loft at Waldoboro besides the one in Wiscasset, and are prepared to fill orders at short notice as well as at reasonable rates. The partners are Mr. Stephen A. Jones, a native of Damariscotta, and Mr. Edward E. Lane, who was born in Bristol, Me. Both give close personal attention to the filling of orders, and no imperfect work is knowingly allowed to leave the lofts.

WM. B. TAYLOR, Dealer in Confectionery, Pipes, Tobacco, Cigars and Smokers' Articles, Main Street, Wiscasset, Me. When a stranger arrives in a city or town his first questions are of course affected in a great measure by his personal habits. Of course he will want a good hotel, but after that point is provided for, if he be a smoker, the chances are he will want to know where he can get a good cigar. Well, if in Wiscasset, no better place can be found than the establishment of which Mr. Wm. B. Taylor is the proprietor, located on Main street. The business is not confined to the sale of cigars alone, but includes all the best brands of tobacco and smokers' articles in general. A varied stock of choice confectionery is also kept continually on hand. Low prices rule on all these goods, and prompt and courteous attention is assured to every caller.

ALFRED LENNOX, Dealer in Hay, Grain, Corn, Flour and Phosphates, Wiscasset, Me. More than a third of a century has elapsed since Mr. Alfred Lennox began business in this his native town, and he has been and is so prominent in business and in public life, that his is one of the first names brought to mind when engaged in a consideration of the representative men of Wiscasset. Among the important public offices held by Mr. Lennox may be mentioned that of town treasurer, in which capacity he served for eight years, that of representative in the legislature and that of state senator. He was one of the presidential electors at the time of the election of Cleveland. Mr. Lennox is a wholesale and retail dealer in hay, grain, corn, flour, etc., also in phosphates, and has been engaged in his present line of business ever since 1856. He utilizes spacious premises and carries a heavy and complete stock of the commodities mentioned, thus being in a position to fill even the most extensive orders at short notice. The line of phosphates handled includes the productions of the most reputable manufacturers, and these, and for that matter all the goods furnished by Mr. Lennox, are guaranteed to prove precisely as represented, while bottom prices are quoted to both large and small buyers of any of the various commodities dealt in.

JOHN NUTE, Horse Shoeing and Jobbing, Wiscasset, Me. So much has been said and written on the subject of horse shoeing that the man who owns a horse and does not yet appreciate the advantages of having him properly shod, and the dangers arising from poor shoeing, is not at all likely to mind anything that we might say concerning the matter. But we may at least point out a shop where horse shoeing is done as it should be, and just such a shop is that carried on by Mr. John Nute. The business was founded by Nute & Somers in 1871, and the present owner, who is a native of Wiscasset, has had entire control since 1884. He gives personal attention to the filling of every order for horse shoeing and general jobbing, and is, therefore, in a position to guarantee satisfaction to every customer who appreciates good, faithful and skillful work; especially, as he uses selected materials and has all necessary tools, etc., to enable operations to be carried on to the best advantage. No fancy charges are made, but all work is done at moderate rates, and orders are filled at short notice.

First National Bank of Wiscasset.

HENRY INGALLS *President.*F. W. SEWALL, *Cashier.*

CAPITAL: \$100,000.

No. 1549.

REPORT OF THE CONDITION OF THE FIRST NATIONAL BANK OF WISCASSET.

DIRECTORS:—Henry Ingalls, Andrew Lacy, Stephen G. Hodgdon, Moses Chase, Edward B. Neal, Charles Weeks, Albert M. Card.

at Wiscasset, in the State of Maine, at the close of business, December 2d, 1891.

RESOURCES.

| | |
|------------------------------------------------------------------------|---------------------|
| Loans and discounts..... | \$95,314 76 |
| Overdrafts, secured and unsecured..... | 328 07 |
| U. S. Bonds to secure circulation..... | 50,000 00 |
| Stocks, securities, etc..... | 23,037 50 |
| Due from approved reserve agents..... | 1,807 04 |
| Due from other National Banks..... | 3,665 27 |
| Banking-house, furniture and fixture..... | 1,626 64 |
| Other real estate and mortgages owned..... | 15,000 00 |
| Premiums on U. S. Bonds..... | 4,766 32 |
| Checks and other cash items..... | 2,187 07 |
| Bills of other Banks..... | 1,300 00 |
| Fractional paper currency, nickels and cents..... | 7 10 |
| Specie..... | 2,798 50 |
| Legal-tender notes..... | 2,000 00 |
| Redemption fund with U. S. Treasurer (5 per cent. of circulation)..... | 2,250 00 |
| Total..... | \$206,088 27 |

LIABILITIES.

| | |
|-------------------------------------------|--------------|
| Capital stock paid in..... | \$100,000 00 |
| Surplus fund..... | 22,000 00 |
| Undivided profits..... | 4,164 17 |
| National Bank notes outstanding..... | 44,000 00 |
| Dividends unpaid..... | 781 40 |
| Individual deposits subject to check..... | 34,542 05 |
| Demand certificates of deposit..... | 600 65 |

Total..... \$206,088 27

STATE OF MAINE, COUNTY OF LINCOLN, SS.

I, F. W. SEWALL, Cashier of the above named bank, do solemnly swear that the above statement is true to the best of my knowledge and belief.

F. W. SEWALL, Cashier.

Subscribed and sworn to before me this 17th day of December, 1891.

WILLIAM D. PATTERSON, Notary Public.

Correct—Attest:

HENRY INGALLS,
ANDREW LACY,
EDW. B. NEAL, } Directors.

INSURANCE.

SETH PATTERSON, WISCASSET, MAINE,

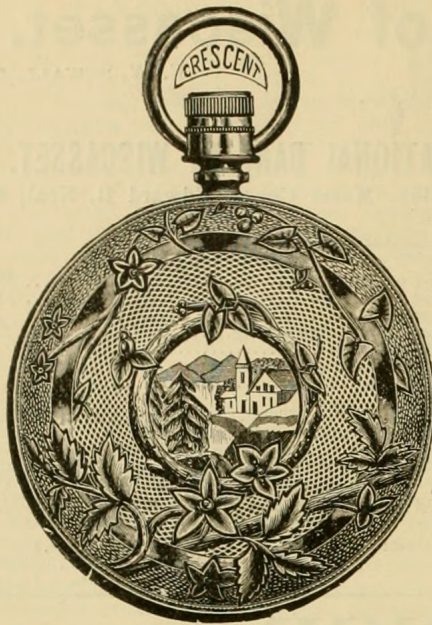
AGENT FOR

Imperial Fire Insurance Company, of London, England,

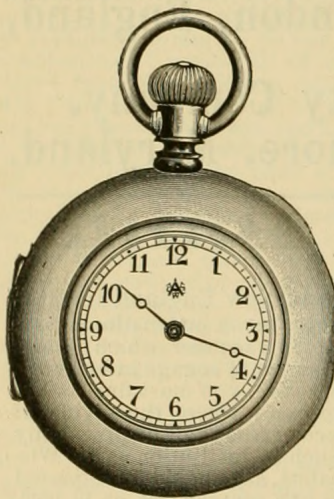
American Casualty Insurance and Security Company,
of Baltimore, Maryland.

Wiscasset Savings Bank.

To say that the Wiscasset Savings Bank is a worthy representative of our New England institutions of this kind is to give it no light praise, for New England enjoys not only a national but an international fame for the excellence of its savings banks, and the people have supported these institutions in a manner which shows due appreciation of the benefits derived from them. In order to induce any reasoning person to engage in business, begin manufacturing, or enter upon any course, the benefits of which are purely prospective, you must first assure him that his property shall be secure, and the same rule applies even more forcibly to cases where the saving of money is proposed. Convince a man that his savings will be so invested that the chance of loss shall be practically nothing, and you stimulate him to save when otherwise he would spend. Therefore such an institution as the Wiscasset Savings Bank affords a very strong incentive towards the formation of prudent habits, and should be respected and supported accordingly. It was chartered and begun business more than a quarter of a century ago, or in 1866, and it is a noteworthy fact that its management has always been in the hands of representative business men of this section and that the President, Mr. George B. Sawyer, has been identified with the bank from the very beginning. Up to November, 1891, there had been paid to depositors 51 dividends, aggregating \$145,806, and the number of open accounts at that date was 982, representing about \$214,000. Or in other words, the average amount due each depositor was but slightly in excess of \$200, which goes far to show that the bank is fulfilling its legitimate purpose and is a custodian of the savings of the people, rather than an accommodation to capitalists. The latest official statement of the bank's condition made by the State Bank Examiner (that of November 20, 1891) shows deposits of \$214,000.40; a reserve fund of \$6,731.65, and profits of \$9,655.43; making the total liabilities \$230,387.48. The surplus above all liabilities is given as \$33,618.33, which certainly speaks well for the ability and conservatism of those in charge of this representative institution, and "makes assurance doubly sure" as to the absolute safety of all funds committed to its care, and this assurance is emphasized, if possible, by the standing of the present officers, the list being as follows:—President, George B. Sawyer; Vice-President, Charles Weeks; Trustees, Geo. B. Sawyer, Charles Weeks, Seth Patterson, Richard H. T. Taylor, Jesse White; Treasurer, William D. Patterson.



SOL. HOLBROOK, Dealer in Watches, Clocks, Jewelry, Etc.; Repairing Neatly Done; Main Street, Wiscasset, Me. It is the easiest thing in the world to "do big things"—on paper—and it is not at all difficult to prepare a startling advertisement for insertion in papers that circulate in sections far away from you (and the farther away the better), promising to give "the grandest bargains ever known in watches and jewelry!" But when it comes to redeeming those promises—oh,



well, never mind about that. You do "a mail business exclusively." You take precious good care that a thousand miles or so separate you from your nearest patron and the value they don't get in goods they get in experience, so there's no harm done. When will the public learn that watches and jewelry, even more than any other goods, can be bought to the best advantage from local dealers? Many, very many, have learned the lesson from sad experience, but there are enough left to make "fake" advertising profitable, as may be seen by examining the columns of any one of a hundred papers that could be mentioned. Mr. S. Holbrook, who has carried on a jewelry store in this town for more than ten years, makes no extravagant pretensions, and yet he is willing to give unsurpassed value in watches of all kinds, clocks, jewelry, etc., and what is bought from him is "good as gold," that is to say, it is warranted to prove as represented, and if it doesn't,—well, take it back, exchange it, or get back your money as you prefer. Mr. Holbrook is prepared to do repairing in a neat and desirable manner at short notice, and his charges are uniformly moderate. He was born in Wiscasset, has served as town clerk, and may be said to be universally known throughout this section.

SILAS L. YOUNG, Groceries and General Merchandise, Wiscasset, Me. There are many residents of Wiscasset and vicinity who do by far the larger part of their "trading" at the store of which Mr. Silas Young is proprietor, and they do this, first, because they have done business with Mr. Young for many years and know that he is strictly honorable in his methods and low in his prices; and second, because he deals in general merchandise and is, therefore, prepared to furnish a large proportion of the goods required by them and their families. Mr. Young was born in Wiscasset, and served as postmaster for 7 years. He gives close personal attention to the many details of his business and not only guarantees goods sold by him to prove as represented, but does his best to supply his customers with articles that are thoroughly suited to their needs, and hence, will give excellent satisfaction. The premises made use of comprise one floor and a basement, 40x25 feet in dimensions, and every available inch of space is taken up by the heavy stock which is constantly carried, it including staple and fancy groceries, crockery ware, and an assortment of general merchandise comprising so many different articles that a mere catalogue of them would take up pages of print. Mr. Young has had very extended experience in his present business, knows how to buy to the best advantage, and as a consequence is in a position to give excellent value to purchasers of any of the almost innumerable articles in which he deals.

F. T. DANA, Dealer in Hardware and Cutlery, Wiscasset, Me. Many men pride themselves on their ability to judge of goods from their appearance, and are very apt to boast that it would be very hard for anyone to "take them in," but as a matter of fact there are very many articles in common use that give little or no indication of their quality by their appearance, and a large proportion of these articles come under the head of hardware and cutlery. The only way to really and accurately determine the merit of edge tools and cutlery is by practical use, and as that cannot be done before the article is bought, it follows that the purchaser is obliged to rely upon the word of the dealer from whom he buys, and he, in turn, upon the reputation of the manufacturer or jobber who supplies him. Hence, it is true economy to purchase hardware, cutlery, etc., only from a thoroughly reputable dealer who makes a practice of handling the best goods the market affords, and as Mr. F. T. Dana "fills the bill" in both these respects, and gives exclusive attention to the handling of hardware and cutlery, it follows that his store is an excellent place to visit when anything in that line is wanted; especially, as his stock is varied and his prices as low as the lowest, quality considered. Mr. Dana was born in Wiscasset, and has been identified with his present enterprise just about 20 years, having begun operations in 1872. He keeps thoroughly well informed concerning his line of trade, and his stock always includes a fair representation of the latest really valuable novelties in hardware, cutlery and kindred goods. Mr. Dana also carries a full line of farming implements of all kinds, and is not to be undersold by anybody.

ARACE A. HILTON, Millinery and Fancy Goods, Corner Main and Middle Streets, Wiscasset, Me. An establishment which every lady is sure to include in her list of places to be visited when "shopping" at Wiscasset, is that located at the corner of Main and Middle streets, and carried on by Miss Arace A. Hilton, for this store is devoted to the sale of millinery and fancy goods and it is very generally known that a fine assortment of the latest and most correct novelties is always to be found here. Add to this the fact that the prices quoted are uniformly moderate, and no further explanation is needed of the high degree of popularity this store enjoys among the most expert "shoppers" residing in this sec-

tion, although the favorable opinion of the establishment is emphasized by the taste, skill and promptness shown in the doing of custom millinery work. Miss Hilton is a native of Damariscotta, and established her present business in 1888. She is a careful and well informed buyer; obtains her goods from the most reliable sources, and is, therefore, in a position to guarantee that their quality shall prove as represented in every respect. Her stock is varied enough to admit of all tastes being suited, and goods are cheerfully shown, Miss Hilton giving personal attention to every caller.

MRS. S. B. HILTON, Dry and Fancy Goods, Wiscasset, Me. Every experienced buyer knows that the value of a stock of goods is by no means always in direct proportion to its size; or, in other words, that a comparatively small but carefully and skillfully chosen assortment may, and often does, afford a better opportunity for satisfactory selection than a stock that is twice

or three times as large, but has little besides its magnitude to recommend it. For instance, the stock offered by Mrs. S. B. Hilton is but small in comparison with that carried by many city dealers in dry and fancy goods, but nevertheless, many well informed "shoppers" have found that, with the exception of certain lines of goods which she does not handle at all, they can buy dry and fancy goods, small wares, etc., to as good advantage from her as from the most pretentious city establishments; and they are assured prompter and more reliable service at her store than at the great "emporiums" divided up into almost innumerable "departments." Mrs. Hilton is a native of Wiscasset, and has carried on her present enterprise since 1869. Her stock is by no means small except in comparison with that of the great "department" stores, and it is so varied and complete that all tastes and purses can be suited, especially as it comprises the latest novelties and as the prices quoted average as low as the lowest.

ROCKPORT.

The town of Rockport is but a mere infant so far as age is concerned, for it was born but a little more than a year ago, having been set off from the parent town of Camden, February 19, 1891. But it is a very lusty infant, in fact a prodigy of size, strength and independence, and indeed it is so well equipped in these respects that it seems absurd to speak of it as an infant, even in a figure of speech, and it is far better to consider it as a member of the Camden family that has attained its majority and has gone out into the world to fight its own battles and stand or fall on its own desserts. But in one sense it did not go alone, for when the town of Camden was separated, by far the larger proportion of the territory went to form the town of Rockport, which includes the villages of Rockport, Rockville and West Camden, leaving Camden but one village—that of Camden itself, so that the parent town cuts but a small figure on the map in comparison with Rockport, the latter town having about three times the area of Camden. The population and the valuation of the two towns are substantially the same, the slight difference existing being in favor of Camden, but with all due respect to that beautiful and enterprising town it may well be doubted if that difference will long continue, for Rockport enjoys equal advantages of location, and her business men are best described as "hustlers" in the full sense of that slangy but very expressive word.

They have boundless faith in the possibilities of their town, they appreciate to the full the advantages of organized effort and the folly of petty jealousies and mean envy, and it is safe to say if Rockport does not grow steadily and rapidly in wealth and population it will not be owing to internal dissensions or to lack of the requisite energy, confidence and capital on the part of her people.

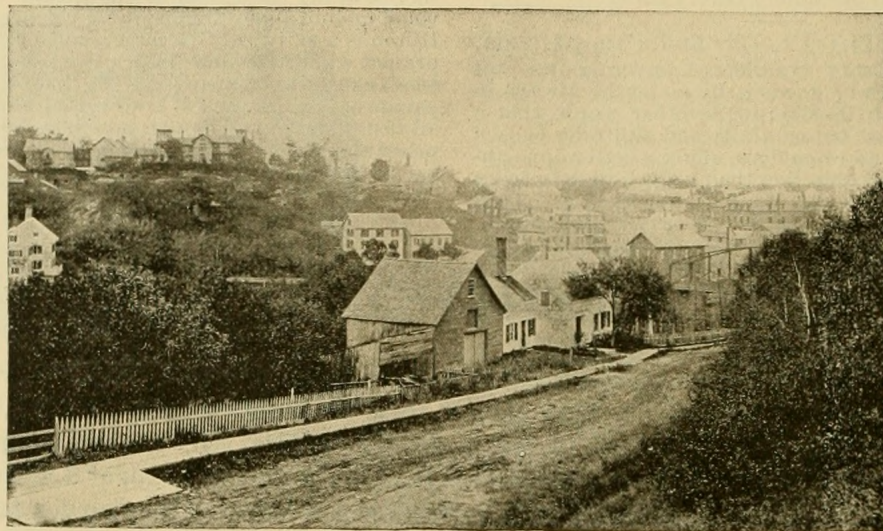
But before we proceed any farther with this sketch of the lively and prosperous new town let us more specifically describe its location, surroundings and appearance.

Rockport is located on the west side of Penobscot Bay, in Knox County, and is bounded on the north by Camden; on the east by Penobscot Bay; on the south by Rockland and Warren, and on the west by Hope.

Rockport Village is distant about six miles from the City of Rockland by land or by water, the road following the line of the coast and being very picturesque throughout its entire length from Rockland to Camden Village, which is about two miles beyond Rockport.

Rockland, Rockport and Camden are on the stage line to Bangor, and Rockland and Camden are also on the line of the Boston & Bangor Steamship Company, and so indeed is Rockport so far as all practical purposes are concerned, for the wharf at Camden is barely two miles from Rockport

Village and ample means of transportation are available. The surface of the township is broken and mountainous and there are several ponds, large and small, and various streams; the combination of these natural features with the beautiful Penobscot Bay and its islands affording many choice bits of scenery and making Rockport one of the most picturesque towns in Maine. Reference to the beautiful views spread out in this region is made in the sketch of Camden in another



FROM AMSBURY HILL, ROCKPORT.

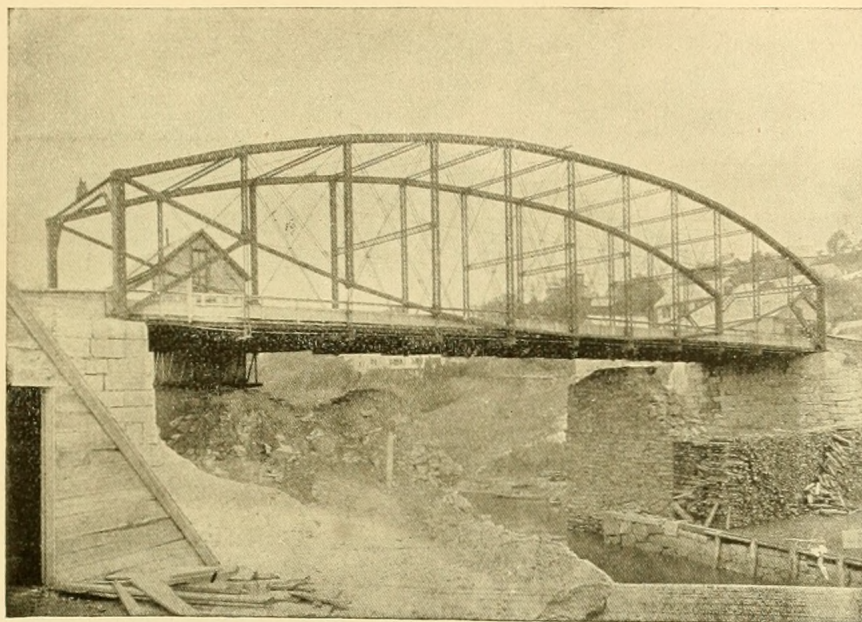
part of this book, and we will simply say of Rockport that beautiful as Camden is it offers no greater attractions to the lover of nature and to the artist in search of unconventional and charming landscapes or marine views.

The drives along the shore of the bay, southward as far as Rockland and northward as far as Belfast, have been indorsed by thoroughly competent and acknowledged authority as commanding views so fine as to be scarcely equalled in the whole range of coast scenery, and if one is so fortunate as to make the trip in good weather, the ride from Rockland to Belfast on top of a stage coach, or in a private conveyance behind a horse who is good enough to be fully up to his work but not so good or rather not so spirited as to require constant attention, is an experience that will be long and pleasantly remembered.

Among the many charming marine and semi-marine views obtainable in this vicinity, mention should be made of that from Rockport Basin, looking towards Owl's Head, for this contains the essential elements of beauty and is as perfect in its way as anything else that beautiful Penobscot Bay affords.

The soil of Rockport is generally sand and clay, and the principal underly-rock is the lime stone to which the town, and in fact this entire region, owes so large a share of its prosperity. Lime manufacturing was begun at Rockport at a very early period in the history of the town and soon became a leading industry, which position it has maintained ever since the beginning of the century. Other important industries have sprung up,—ship building interests have waxed and waned and are now increasing again; the ice business has become a prominent factor in the town's prosperity; carriage manufacturing, cooperage work and many other industries of greater or less importance have had their day or are now advancing to a position in the front rank of the town's sources of income—but back of them all, interfering with none and aiding everyone is the lime

business—now—as ever the mainstay of Rockport's prosperity. This is not the place to call by name the houses engaged in this great field of effort—mention of them is made in the pages following this sketch—but it may at least be said that they are worthy custodians and developers of the natural mineral wealth of the township and that their products are even more remarkable for quality than for quantity; and that this is putting the case pretty strongly may be judged from the

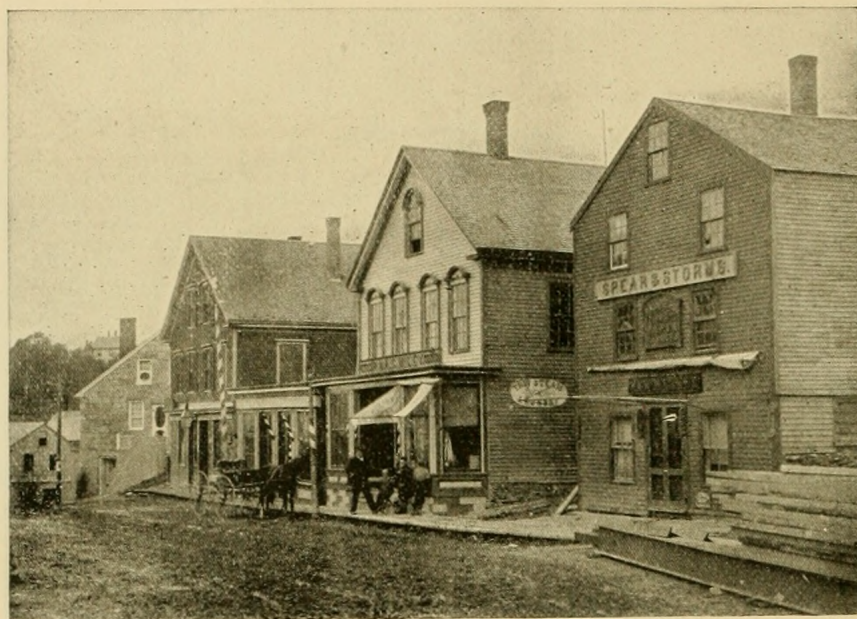


VIEW OF IRON BRIDGE.

fact that Rockport's out-put of lime in 1889 amounted to 337,000 casks. These figures are by no means exceptional in the history of Rockport's development, and indeed, have since been considerably surpassed. The most encouraging thing concerning the future of the lime industry is not the quantity and excellent quality of the lime rock, the efficiency of the facilities which enable it to be quarried, burned, casked, shipped and marketed at the lowest prevailing rates, but rather the evident determination of the manufacturers to furnish lime that shall continue to compare favorably with any in the market. "Give a dog a bad name and then hang him," says the wise old proverb. Give the representative product of a town a bad name by reason of impairment of quality brought about by the avarice of manufacturers or by their desire to monopolize the business by underselling all competitors, and then place that town on the long list of those that have misused golden opportunities and by trying to secure too much have literally "killed the goose that laid the golden eggs," and been reduced to a condition in which they have to struggle for bare existence.

It is true that in these days of close competition and of wonderful facilities for transportation that practically make the whole civilized world one country and an entire country one State, in these days of railroads, steamboats and almost innumerable sailing vessels, it is absolutely necessary to be prepared to meet the competition of all nations and of all classes of people in any one nation, and hence it is necessary to reduce the cost of production to the lowest possible point, but the difference between the long-sighted manufacturer and the short-sighted manufacturer is made apparent right here, and in this way—the former spends money freely in the present in order that he may save money in the future; the latter begrudges all expenses and refuses to incur

any not absolutely forced upon him, and if he reduce the price of his product he does so at the expense of its quality. The leading lime manufacturers of Rockport have put out a great deal of money in providing improved quarrying plants; in providing reliable, adequate and economical means for transporting the rock to the kilns, and the lime from the kilns to the market. They have begrudged no expense in experimenting with new methods of lime burning and in adopting



CENTRAL STREET, NORTH SIDE.

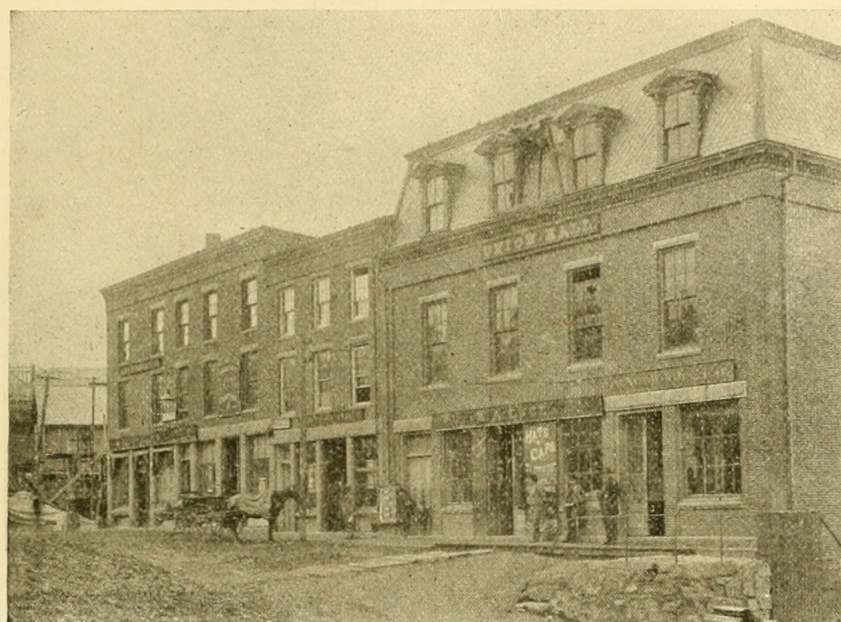
such as have been found satisfactory; they are fully "up to the times" as regards the obtaining of suitable casks at the lowest possible figures, but throughout all their efforts to reduce the cost of the lime to the lowest possible point when it has reached a market—or in other words, to reduce its cost to the consumer—they have never lost sight of the basal principle lying at the foundation of the great business they have erected, and have steadily maintained the high quality of their productions, so that now as for many years past, Rockport lime is indorsed by architects, by civil engineers, by builders and by the general public as being fully equal to any in the market.

We have placed especial stress upon this matter of continuance of quality because it is really in many respects the most note-worthy and the most promising and gratifying characteristic of the Rockport of to-day.

Prosperous towns are common enough in this prosperous country of ours, and hence the prosperity of Rockport would possess no special interest were it not for the fact that it is very largely due to the exercise of an interesting, and, it is to be feared, a somewhat exceptional policy on the part of the more prominent manufacturers of the town.

Not that we would convey the idea that honorable and intelligent business principles are monopolized by those identified with the chief industry of Rockport, and do not extend to the smaller industries and to the merchants of the town. Such an idea would be greatly at variance with the facts, and indeed is absurd on the face of it, for the simple reason that the great lime manufacturers of Rockport are also largely engaged in other industries, besides carrying on the majority of the most important stores in town. There is a more intimate connection between lime manufacturing and ship building than appears on the surface, and it is not at all surprising that

one of the largest lime manufacturing concerns of Rockport should also be largely engaged in ship building—which ranks second among the industries of the town. This firm launched a few years ago one of the largest vessels ever built in this region, and the ship yards of the town are spacious enough and well-equipped enough to enable their owners to undertake and carry out successfully practically anything in the line of wooden ship building. There are several calkers here, a



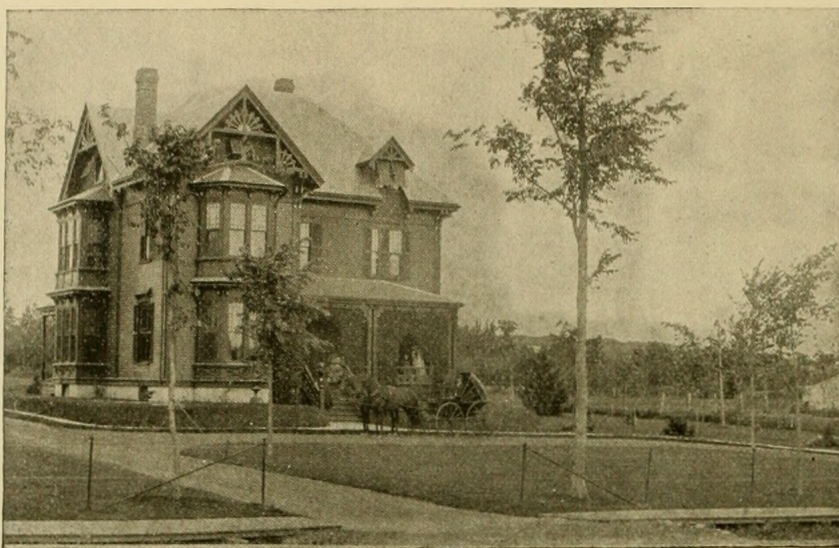
VIEW ON SOUTH SIDE CENTRAL STREET.

thoroughly equipped sail loft, a competent firm of ship joiners, a first-class ship smith, and in fact all the trades are well represented that have to do with the construction, repairing, and re-fitting of sailing vessels of all kinds, large and small.

Boat building is very extensively carried on here, there being more than half a dozen skilful and reliable builders and the annual out put being large in amount, varied in kind, and excellent in quality. There is "fashion" in yacht and boat building as well as in most other things in these modern days, and purchasers who appreciate the uselessness of paying "extra for the name," as one is obliged to do when he obtains a suit from a "fashionable" tailor, or a hat from a "fashionable" hatter, should also appreciate the fact that there are "fashionable" yacht and boat builders, too, and that considerable money and time may be saved and just as satisfactory results attained by placing orders here at Rockport instead of at the cities where the more famous builders are located. Yachting has become one of the most popular of sports in the United States of late years, and certainly no sport is more manly, more healthful and more worthy of hearty encouragement. But comparatively little has been done in the line of yacht building thus far at Rockport, the most of the boats produced here being small boats for vessels and for fishermen, but the conditions are favorable for the establishment of a remunerative yacht building business, and there is no reason to doubt the ability of local builders to turn out as staunch, swift and generally desirable pleasure craft as are produced anywhere.

Probably next in importance to the ship and boat building interests of the town is the canned goods industry, although many would give the ice business priority over this. But be this as it

may, the packing of canned goods is quite largely carried on here and the prospects of the industry are excellent. Sea food, such as lobsters, mackerel, and clams, is the special product canned here, and as the packers have been very careful in the selection and handling of material, their goods have attained a high reputation and are more largely in demand every season. The ice business has been for some years a prominent factor in the development of Rockport, although its influence



RESIDENCE OF H. L. SHEPHERD, ROCKPORT.

in that direction has not been nearly so great as it would have been had less uncertainty attended the demand for Maine ice from year to year. The "ice crop" in this State is generally reliable enough, much more so in fact than in any other of the Eastern States, but the demand is so largely dependent upon the failure of the crop elsewhere that the ice business cannot properly be classed among conservative means of income; it being rather of a speculative character, although the company operating here is one of the largest in the State and controls facilities equal to the best.

The principal industries at West Camden Village are carriage manufacturing and cooperage, and carriage manufacturing is also carried on at Rockville, which is located in the southern part of the town near the Rockland line. There are various blacksmith shops in Rockport and other small manufacturing establishments common to all towns and catering to local trade only. Nearly all the stores are in Rockport Village, where also is located the "Camden Savings Bank"—one of the most popular and deserving of Maine's savings institutions,—and the other financial needs of the community are provided for by the Camden National Bank, located at Camden Village. The Western Union Telegraph Company has an office at Rockport Village, and there is also a telephone exchange; the telephone service being quite comprehensive and a great public convenience. The associations include societies representing the Free Masons, Knights of Labor, Improved Order of Red Men, Grand Army of the Republic, Woman's Relief Corps, Independent Order of Good Templars, and New England Order of Protection, all these holding meetings at Rockport Village, while the Patrons of Husbandry, and Mirror Lake Lodge of the Independent Order of Good Templars meet at West Camden Village; and there also is located a well laid out trotting park which is very popular among the horsemen of this section.

The church societies of the town represent the Baptist, Episcopal, Congregationalist, Methodist, and Free Will Baptist denominations; all the societies worshipping at Rockport Village only, with the exception of the Baptists and the Free Will Baptists, who hold services regularly at West Camden also.

There is an excellent system of graded schools at Rockport Village, and the Rockport High School is especially worthy of commendation by reason of its having connected with it the Rockport High School Library, which includes a goodly number of valuable books and is a very noteworthy factor in the educational facilities of the town.

REPRESENTATIVE BUSINESS MEN OF ROCKPORT.

GRANVILLE E. CARLETON, Sole Proprietor of the Grose Quarry Brand of Lime, and owner of the Quarry in Commercial Street, Rockport, Maine. Lime manufacturing is so largely, and as a rule, so skilfully and carefully carried on in Rockport, that Rockport lime is as widely and favorably known as any in the market, while some of the special brands produced here have for many years held a confessedly leading position; the verdict of consumers being that they have but few equals and no superiors as regards uniform excellence of quality. The Grose Quarry brand of lime stands second to none in this respect, and as its sole proprietor, Mr. Granville E. Carleton, is owner of the quarry and has had 36 years of experience as a lime manufacturer, there is no brand whose name alone gives more positive assurance to the buyer that he is obtaining a strictly first-class article. Mr. Carleton operates three kilns and produces 60,000 casks of lime per annum, and his plant may be said with literal truth to be of the latest improved type, for it embodies the most advanced principles of science applied to lime manufacturing, as Mr. Carleton utilizes the "Water Gas" Process for calcining lime stone by the use of coal alone as fuel, as he has a patent on the apparatus as well as on the process patented by him March 12, 1889. It was adopted after investigations and experiments during a considerable period, carried on for the purpose of discovering a fuel and a means for utilizing it in lime burning that should obviate the disadvantages inseparable from the use of wood, and hence so familiar to every lime manufacturer as to need no mention here. Mr. Carleton has now used this process in his kilns for more than three years, and feels justified by the results attained in making the following claims for his process: First, the system is simple and can be applied to any kiln at moderate expense. Second, the production of a kiln is increased from 10 to 15 per cent. Third, the cost of the fuel required to accomplish a given result is one-third ($\frac{1}{3}$) less than by the use of wood in this country. Fourth, much more uniform results are attained, especially during the prevalence of high or changeable winds. Fifth, there is a great saving in the labor of handling and the space required for storing fuel. Sixth, the appearance of the lime is improved, no matter what kind of soft, bituminous coal be used. Seventh, the kiln is less injured by the heat generated. Certainly a process for which such claims can be made by a thoroughly experienced and reliable man, is well worthy of receiving careful investigation, and that Mr. Carleton has sufficient faith in it to expect its universal adoption when its merits have become generally known is indicated by the fact of his having gone to the trouble and expense of securing patents in Canada, Great Britain,

France and Belgium as well as in this country. A circular giving a detailed and clear description of the process, the mechanical facilities it requires, and the philosophy and mode of its operation, will be promptly sent free of charge to any address on application to the patentee and sole proprietor, Granville E. Carleton, Rockport, Knox County, Maine, U. S. A.

JOHN H. EELS, Ship Builder, Manufacturer of best quality of Lime, and Dealer in Groceries, Dry Goods, etc., Commercial Street, Rockport, Me. Rockport lime is very favorably regarded by the most extensive consumers of that indispensable commodity, but its quality varies as does that of any other manufactured product, according to the comparative merit of the "raw material," and the degree of care and skill shown in its working up, and hence it is not enough to say that Mr. John H. Eells is a manufacturer of lime, for as a matter of fact he is a manufacturer of the best quality of lime, as is proved by the superior results attending the use of his product wherever introduced, and its enviable and extended reputation among consumers and the trade. He has been identified with this branch of industry since 1872, but lime manufacturing forms but one of the various departments composing the business now conducted by him, for he is also a ship builder, and a dealer in general merchandise; and the origin of his ship building business dates back some sixty years, operations having been begun about 1830 by his father, Mr. A. S. Eells. In 1865 the firm of Tolman, Eells & Co., was formed, and Mr. John H. Eells was admitted to partnership, and in 1872, lime manufacturing was added to the business which had previously been confined to ship building. In 1875, Messrs. A. S. Eells & Son succeeded Messrs. Tolman, Eells & Co., and in 1883 the senior partner died, and Mr. John H. Eells assumed sole control, which he has since retained. In 1885 he still further extended the business by adding the sale of general merchandise, and is now a leading manufacturer of the best quality of lime, a prominent ship builder, and proprietor of one of the best stocked and most popular general stores in town. Mr. Eells is a native of Rockport, and has long been prominently identified with the advancement of the best interests of the town in a public as well as in a private capacity, for he represented Camden in the legislature for six years, has served as school director, and is a trustee of the local savings bank. His store is located on Commercial Street, the premises comprising two floors, measuring 36x40 feet each, and containing a heavy stock of groceries, dry goods and general merchandise. The goods are uniformly reliable, and the prices are as low as the lowest, while sufficient assistance is employed to ensure prompt and careful attention to every caller.

S. E. & H. L. SHEPHERD, Lime Manufacturers and Dealers in Coal, Wood, Grain, Hay and General Merchandise, Rockport, Maine. The business carried on by Messrs. S. E. & H. L. Shepherd is of such great magnitude and importance, and the present proprietors and their predecessors have done so much to develop the interests of Rockport and vicinity that the history of the town during the past half-century is so closely connected with that of the business and the firm that the two are inseparable, and the following necessarily brief sketch of the origin and development of this representative house forms an essential part of Rockport's history and cannot fail to be of general interest. Operations were begun about the year 1845 by Mr. Gotham Shepherd, father of the present proprietors, he carrying on the business alone up to 1858, when he became associated with Mr. Abel Merriam, and the firm of Merriam & Shepherd was formed. Mr. Merriam retired in 1872 and Messrs. S. E. Shepherd and R. E. Jones were admitted to the firm, the style of which was changed to Shepherd, Jones & Co. Mr. Jones retired in 1877, and in 1880 Mr. Gotham Shepherd retired also, Mr. H. L. Shepherd being then admitted to partnership and the present firm name being adopted. All of the past and present proprietors were born in Maine, Mr. Gotham Shepherd and Mr. R. E. Jones having been born in Jefferson, and Messrs. Abel Merriam and S. E. and H. L. Shepherd in Rockport, and it is a noteworthy fact that all, with the exception of Mr. Jones, have held or are holding public offices of trust; Mr. Gotham Shepherd having served as selectman; Mr. Merriam having served in the same capacity and also in the Legislature; Mr. S. E. Shepherd having officiated as Sheriff of the County for several years, and Mr. H. L. Shepherd having been appointed deputy-sheriff in 1878, which office he resigned in 1880 to accept an appointment under President Arthur's administration as deputy collector and inspector of customs of the port of Camden in the district of Belfast. He was removed under the Cleveland administration, and during 1876-77 represented Rockport in the Legislature. July 1, 1889, he was appointed deputy collector and inspector of customs of the ports of Camden and Rockport, and still holds the office. Mainly through his efforts Rockport was made a port of delivery in the year 1890, and the hailing of all vessels owned in Rockport was authorized by the department; the former hail having been Camden. Messrs. S. E. & H. L. Shepherd are pre-eminently a lime manufacturing concern, the other departments of their business, important as they are, being kept subordinate to this. Their quarrying, manufacturing and shipping facilities are vast in extent and of the most improved type; enabling them to place an enormous amount of lime of uniformly superior quality upon the market at the lowest prevailing rates. In 1887, in connection with Messrs. Carleton, Norwood & Co., they built a railroad from the quarries to the kilns, a distance of more than three miles, for the transportation of limestone, it having previously been teamed from one point to the other, so that an important reduction in the cost of handling was effected and the transportation facilities greatly extended. The firm employ about 100 men, and produce yearly more than 100,000 casks of as fine a quality of lime as is manufactured in Knox County. They also are interested with Mr. O. P. Shepherd in the manufacture of lime and more than 30,000 casks are produced annually by the works they run in connection with him. He began lime manufacturing in 1886, having previously followed the sea, as master mariner. Messrs. S. E. & H. L. Shepherd carry on a large and popular general store and deal extensively in coal, wood, grain, hay, etc., as they are prepared to quote bottom prices on reliable goods and to fill large and small orders without delay. They are also interested in navigation to a considerable extent, so that they may be said to be promi-

nently identified with all the important factors in the development of this town and section. Since the above article was written Mr. G. F. Burgess has sold his entire lime business to Messrs. S. H. & H. L. Shepherd and Mr. C. P. Shepherd. The lime burned in the future from the celebrated Burgess quarries will be branded "*Shepherd Bros. Lime*," instead of "*Burgess White Lime*." The same care in burning, selecting and putting up the lime will be observed by the new proprietors that has been taken by the former owners. Parties heretofore using Burgess Lime will make no mistake in buying lime branded "*Shepherd Bros. Lime*," for they will see that the reputation so well established by Mr. Burgess is maintained and that the market is at all times supplied with that quality of lime. The sale of the Burgess lime business to the Messrs. Shepherd is one of not the largest transfers of property in Knox County.

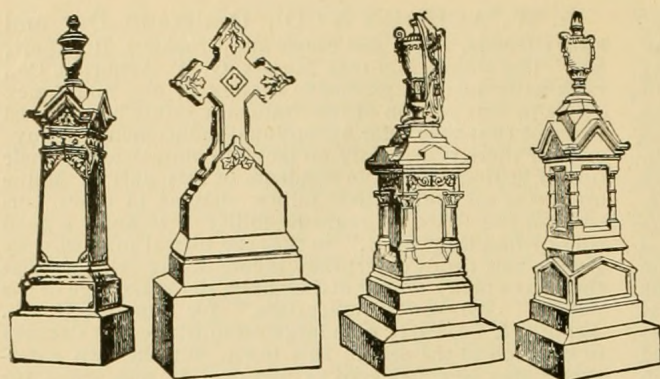
G. L. BURGESS, Dealer in Flour, Corn, Groceries, Provisions, Wood and Coal; Grist Mill Connected; Ready-Made Clothing, Rockport, Me. Mr. G. L. Burgess is a native of Camden, but has for years been prominently identified with the manufacturing and mercantile interests of Rockport and has increased the scope of his operations until he has come to be known as one of the most active and enterprising business men of this section, so that his appointment in 1890 as United States shipping commissioner for the district of Belfast gave general satisfaction, and we may add that the zeal and ability he has shown in the performance of the duties incidental to that office and his success in obtaining from the government certain concessions of decided value to the ship owners of this port, have fully justified the expectations of the public. Mr. Burgess deals very extensively in general merchandise, and has been engaged in that line of trade in Rockport since 1883, when he became a member of the firm of Burgess & Son, the senior partner being Mr. G. F. Burgess, one of Rockport's oldest and best known lime manufacturers. In 1885 Mr. G. L. Burgess assumed sole control, and in 1887 again became associated with his father under the original firm name, and so continued until 1891, when he resumed sole ownership and management of the business. He makes a specialty of the handling of flour, corn and feed, and operates a grist mill equipped with John T. Noyes' improved roll mill machinery and having a capacity of from 40 to 60 bushels an hour, power being furnished by a 30-horse boiler and a 25-horse engine. The mill building is 30x80 feet in dimensions, and the facilities for the grinding of all kinds of feed are such as to ensure uniformly superior results and very prompt service, custom grinding being given particular attention. The store comprises three floors, each measuring 24x48 feet, and contains in addition to a full line of flour, corn, meal and feed in general, a heavy stock of staple and fancy groceries and provisions, a carefully chosen assortment of ready-made clothing, together with other staple commodities too numerous to mention. Mr. Burgess deals also in caskets and other funeral goods, and is prepared to furnish anything in this line at short notice and at moderate rates. Wood and coal are extensively handled, and are supplied in quantities to suit at the lowest market price, orders being promptly delivered free of expense to local customers. The quality of these goods, and in fact of all goods supplied by Mr. Burgess, is fully guaranteed to prove as represented, and we need hardly add that he is in a position to meet all competition in prices as well as in quality. He is a member of the firm of Burgess & Bowers, who have recently opened one of the best equipped livery stables to be found in this part of the state, and furnish fine teams at short notice and at reasonable rates.

G. F. BURGESS, Manufacturer of the Celebrated Burgess White Lime, Rockport, Me. There may be much or little "in a name," for circumstances alter cases and a name that is used freely and at random soon comes to mean little or nothing at all, but a name whose use is exclusively controlled by one party who applies it to an article whose quality is maintained at the highest possible standard of excellence soon comes to mean a great deal, and all concerned in the manufacture, shipping, sale or use of lime know that the term "Burgess Lime" is exclusively applied to an article that, as regards whiteness and purity, has few equals and no superiors in the market. Its superiority is due to the exceptionally fine quality of the rock from which it is made and the great care and skill shown in its production, its reputation being far too valuable to be risked by any abatement of the painstaking methods which have had so much to do with the uniform maintenance of its quality. The quarry from which the rock is obtained was opened about 1815 and came under the control of Mr. G. F. Burgess, the present proprietor, about half a century afterward, or in 1863, and for a number of years the product of the rock was marketed as "Jacobs' Lime," "Jacobs" being the original owner of the quarry. Some time afterward the present name was adopted and the celebrated Burgess White Lime has not only maintained the reputation of its predecessor but has raised and extended it until now no brand of lime is more widely and favorably known. Mr. Burgess operates two kilns, produces from 40,000 to 50,000 casks of lime per annum and warrants every cask to be fully up to the standard which has made the Burgess White Lime so popular among those who appreciate that the best is the cheapest and who consequently insist upon having the best lime the market affords. Mr. Burgess is a native of Fairfield, Maine, and is universally known in Rockport and vicinity not only on account of his success in business but also by reason of the prominent part he has taken in public affairs, he having served as selectman, as town treasurer and as state senator; and he also served in the 19th regiment of Maine Volunteers. He founded his present business in 1863, and in 1885 admitted Mr. G. L. Burgess to partnership under the style of G. F. Burgess & Son, the firm carrying on a general store in addition to manufacturing lime, but the partnership was dissolved in 1891 and Mr. G. F. Burgess has since given exclusive attention to the manufacture and shipping of the famous brand of lime that bears his name and has made it known in all parts of this country where a demand for first-class lime exists.

T. V. HILL, Dealer in Fish and Oysters. Family trade solicited. On the bridge, Rockport, Me. No man can carry on retail provision business for six years in one location without becoming widely known himself; and when at the time we have specified his business is larger than ever before, and he is held in the highest esteem, it is evident that his business methods must be honorable and liberal and his goods first class in every respect; and a visit to his store will show that he is prepared to meet the demands of his customers. A store is utilized of the dimensions of 15 x 20 feet and employment is given active and intelligent assistants. Mr. Hill is a native of New York and thoroughly understands his line of business in all its branches. He deals largely in fish, oysters, clams, lobsters etc. These goods are selected expressly for first class family trade and consumption, and are fully guaranteed as to their freshness and qualities for such purposes. He is careful to offer only such articles as he can confidently recommend, and by keeping faith with his customers, has built up an enviable reputation. Don't forget the place. Mr. T. V. Hill, on the bridge.

G. W. ACHORN & CO., Dealers in Dry and Fancy Goods, Boots and Shoes and Crockery, Rockport, Me. The simple fact that Messrs. G. W. Achorn & Co., rank with the most extensive dealers in dry and fancy goods in this section of the State may safely be accepted as proof that they offer exceptional inducements to buyers, for there is certainly no lack of competition in their line of business, and the residents of this part of Maine are not at all behind their fellow citizens in other portions of the State as regards ability "to know a good thing when they see it," so that the liberal support they give to this firm's enterprises is convincing evidence that they have many strong claims upon the patronage of the public. We say "enterprises," for Messrs. G. W. Achorn & Co. carry on a large establishment at Camden in addition to the one in this town, but the two enterprises may be considered as identical in one sense, for their management is so closely connected that the patrons of both share the advantages gained by the buying of goods in much larger quantities than would be required to supply either. This is a practical example of "co-operation" that everyone can appreciate, and the ladies most of all, for they are as a rule thoroughly well informed concerning the quality and prices of the class of goods handled by this firm, and they find that they can save money as well as gain a larger latitude of choice by patronizing either of the stores in question. The Rockport establishment is 23x60 feet in dimensions, exclusive of a storeroom measuring 15x12 feet, and it contains a very large and skillfully chosen stock of dry and fancy goods of all kinds, including positively the latest fashionable novelties in all the goods handled. Crockery, boots and shoes, and other commodities are also dealt in, and in every case the goods are fully warranted to prove as represented, and the prices are as low as the lowest. Employment is given to three efficient assistants, and prompt and polite attention is at all times assured to every caller.

LUCE & MAGUNE, Manufacturers of Canned Goods, Rockport, Maine. 200,000 Cans. Factory at Waldoboro and Round Pond. The manufacture of hermetically sealed goods in Maine has attained enormous proportions, it representing the investment of an immense amount of capital and giving employment, directly and indirectly, to many thousands of persons, for Maine leads all other States in the Union in this industry, both as regards the quantity and the quality of the goods produced, the brands put up by some Maine canning houses having world-wide celebrity and being accepted as the standard wherever introduced. Therefore to say that a Rockport concern manufactures canned goods equal to any produced in the State is equivalent to saying that they are unsurpassed by any in the market, and that such is the fact is the unanimous judgment of all who have handled and used the productions of Messrs. Luce & Magune, the firm to which we had reference. Messrs. W. A. Luce and C. L. Magune are both natives of Rockport, and have been associated in their present enterprise since 1890. Their factories are located at Rockport, Waldoboro and Round Pond; the premises in this town comprising three buildings of the respective dimensions of 60x110, 100x30 and 40x60 feet. The machinery used is of the most improved type and in connection with the rigid system of inspection followed ensures that all the products handled shall be carefully prepared and that all the cans shall be solidly filled and perfectly and permanently sealed. Add to this the fact that none but carefully selected goods are packed, and the high quality and enviable reputation of the product require no further explanation. The firm put up lobsters, clams, mackerel and corn to the amount of about 200,000 cans per annum, and the demand for their goods is steadily increasing as their merits become more generally known.



ACHORN BROS., Rockport, Me., Dealers in Fine Granite Monuments and Gravestones, all Orders Promptly attended to, Sheds on Commercial Street. If there be one branch of industry in which special attention should be paid to avoid any appearance of "cheapness" in the finished product, it is that of monumental work, for nothing is in worse taste than an elaborately designed monument or headstone, the mechanical work of which is done in a rough and careless manner, and on the other hand an inappropriate design will produce a bad effect no matter how carefully and skilfully it has been carried out. The importance of placing orders with a person who combines tasteful designing with excellent execution is therefore obvious, and it is not at all surprising that Messrs. Achorn Bros. should be liberally patronized by the residents of Rockport and vicinity, for these gentlemen turn out work equal to the best in every respect and quote lowest prices. These gentlemen are both natives of Rockport, and have been identified with their present establishment since 1881. They are dealers in fine granites and make a specialty of fine cut monuments, gravestones, etc. Estimates are cheerfully given and out of town work solicited. Competent assistants are employed and all orders are promptly executed. Work is guaranteed to prove strictly as represented, and satisfaction can confidentially be warranted to every customer, both as regards the quality of the work and the price.

FRED W. COPELAND, Blacksmithing, Horseshoeing and Jobbing, Main St., Rockport, Me. A poor horse well shod can sometimes do more work than a good horse poorly shod; so it is worth the while of every horse owner to see that such work is done as it should be. Mr. Fred W. Copeland on Main St. has an excellent reputation in connection with this line of work, and as he employs experienced and careful assistants can fill all orders at very short notice. He is a native of Thomaston, Me., and has been identified with his present establishment since 1889. He has built up a successful business, occupying premises covering an area of 600 square feet, where a specialty is made of horse-shoeing and blacksmithing, also jobbing, such work being done at moderate prices and in the best manner. Mr. Copeland means to turn out strong as well as neat work, and allows no work to leave his shop that he thinks will not give satisfaction. He has had an extensive experience in horse-shoeing and blacksmithing, and those who have had orders filled at his establishment speak in the highest terms of the work and the reasonable and low prices. Therefore we have no hesitation in cordially recommending this establishment to all who wish anything done in the line which we have mentioned, for we are sure that complete satisfaction will be given.

WALTER T. PERRY, Painter, Paper Hanger, Etc., also Ship Painter, Main Street, Rockport, Me. One of the first proverbs to which the attention of children is called is "Practice makes perfect," and certainly it would be difficult to find one more thoroughly true in every respect. "Habit is second nature," is another saying in the same line, and daily experience demonstrates that in practical life nothing can take the place of prolonged practice. Therefore when it is desired to have a thing done as it should be it is an excellent idea to place the order with one who has had sufficient practical experience to be master of the subject in all its branches. It is for this reason among others that the work turned out by Mr. Walter T. Perry is so uniformly good, for this gentleman has been engaged in business as a painter, glazier and paper hanger since 1875. In 1886 he commenced business for himself. He carries a full line of paints, oils, varnishes, glass and painters' materials of all kinds. His goods are all of the best quality and will be sold at the lowest prices. Mr. Perry employs eight first-class house and sign painters and paper hangers, which enables him to do any work in his line with neatness and dispatch. All orders by mail or otherwise delivered will receive prompt attention. His work is sure to be durable as well as ornamental and the best materials are used in the filling of orders. Mr. Perry is a native of Rockport and is prepared to undertake all branches of his business at short notice, and his charges are always reasonable. He is also a first-class ship painter. Estimates made on all classes of painting.

W. A. LUCE, Department Store, Groceries and Provisions, Flour and Grain, Paints and Oils, Crockery, Hats, Caps and Gents' Clothing, Boots, Shoes and Rubbers. Central Street, Rockport, Maine. The modern "department" store is an outgrowth, or rather a greatly improved form, of the old-fashioned "general" store, it resembling the latter in the magnitude and variety of the stock carried, but differing from it in the perfect order and careful arrangement of the various parts or "departments" of the business. The typical "general" store may be said to resemble an auction room in which all sorts of saleable (not to mention unsaleable) articles are jumbled together without regard to kind or quality; the typical "department" store contains as great or a greater variety of goods but they are so carefully classified that such an establishment is, in effect, a collection of stores under one roof, and combines the advantages of choosing from specially selected stocks with the convenience of buying at one establishment. But "example is better than precept," and such of our readers as wish to know what a first-class department store is like can gain more knowledge of the subject by one visit to the establishment carried on by Mr. W. A. Luce than we could give them by pages of description, for this is a fine example of the kind of store in question and should be visited by all who wish to "keep up with the times" as well as by all who wish to buy reliable goods at bottom prices, for in order to do the latter you must do the former also. The enterprise carried on by Mr. Luce was inaugurated by Messrs. Carleton, Norwood & Co., who were succeeded by Messrs. Carleton, Norwood & Son, the present proprietor assuming control in 1888. He has modernized and improved the undertaking in every respect, has carefully systemized the business in every detail, and has succeeded in providing an establishment at which may be found complete lines of nearly every commodity required by individuals and families; at which positively bottom prices are quoted on reliable goods, and at which prompt, courteous and intelligent service is assured to every caller. Hence he deserves the gratitude and sup-

port of the public, and as the usefulness of the establishment increases in direct proportion to the patronage it receives, there is double reason to continue the general and hearty support thus far given the enterprise. The stock includes groceries and provisions, flour, grain and feed, paints and oils, crockery and glassware, clothing, hats and caps, gents' furnishings, boots, shoes and rubbers, besides other indispensable commodities, and is so arranged as to make the task of selection easy and pleasant with the aid given by four well-informed and attentive assistants. Mr. Luce pays a tax on \$6000 worth of goods but carries a stock of from \$12,000 to \$15,000. Sales for 1891, \$42,000.

MRS. LINA A. BARRETT, Central Street, corner Main, Rockport, Me., Dealer in Fine Millinery and Fancy Goods. It is not difficult to ascertain that the establishment conducted by Mrs. Lina A. Barrett is a favorite resort with many of our Rockport residents, for those who have had dealings at the store in question are out-spoken in their commendation of the methods of management pursued there. It is generally understood that the stock of fine millinery, fancy goods, &c., is one of the most carefully selected, and also that the goods contained therein can be strictly depended upon to prove just as represented. Mrs. Barrett's skill and taste in the art of millinery work is of the highest order, and satisfaction is guaranteed to all. This enterprise was inaugurated in 1880, by E. M. Talbot, who gave place to Mrs. Barrett in 1890 and has met with steadily increasing patronage as its merits became more evident. The premises occupied are located on the ground floor on Central Street, cor. Main, and are 20x40 feet in dimensions, and afford ample room to display the various articles carried in stock to excellent advantage, and the prices quoted being in the highest degree satisfactory. Mrs. Barrett is always willing to give the benefit of her experience to those who may desire information or advice concerning any article dealt in, and much trouble and expense may often be avoided by following such counsel. Sufficient assistance is at hand to enable every caller to be served without delay, while uniform courtesy is the rule to all.

BURGESS & BOWERS, Livery and Teaming Stable, Central Street, Rockport, Me. For some time past there has been a growing conviction on the part of the more prominent business men of Rockport and vicinity that the teaming facilities of the town were inadequate to properly meet the wants of a community in which the transportation of heavy articles is so largely carried on as is the case here, and with characteristic enterprise Messrs. Burgess & Bowers determined to supply the deficiency, and at the same time to provide a livery service which should also be so efficient in every respect as to fully meet the present, and discount the future needs of the community for some time to come. It is perfectly safe to say that they have fully succeeded in both cases, for although they did not begin operations until July, 1891, they have already abundantly proved their ability to fill all orders for teaming, or for livery turnouts promptly, satisfactorily, and at reasonable rates. Their stable is located on Central Street, opposite Carlton House, and is a spacious, finely arranged and thoroughly equipped structure, containing thirty-seven stalls. The firm now utilize twenty-one horses and a proportionate number of first-class heavy teams and light, stylish and comfortable pleasure vehicles, and they stand ready to add to their present extensive facilities as soon as the growth of their business warrants, and, judging by present indications, that time will soon come, for the establishment is very largely patronized and its popularity is steadily and rapidly increasing.

C. A. CARLETON, Dealer in Fresh and Salt Meats, Hams, Lard, Sausage, Poultry, Fruit and Vegetables, Canned Goods, Pickles, &c., Rockport, Me. An establishment which is clearly entitled to a position among the leading and representative houses in this section, is that conducted by Mr. C. A. Carleton. This business was started by Mr. W. E. Clough in 1870, and Mr. Carleton succeeded him in 1880. He is a native of Rockport, and carries on an extensive retail business, involving a vast amount of detail, and requiring unusual skill and intelligence to manage successfully. The premises occupied are situated on Central Street, and cover an area of 1000 feet. One floor is used, also a basement for storage and contain fresh and salt meats, hams, lard, sausage, poultry, fruit and vegetables, canned goods, pickles, &c. Mr. Carleton is a careful and far-seeing buyer, and his experience enables him to judge very accurately what his customers need, and equal enterprise is exhibited in keeping all departments fully up to the times. Prices are as low as the state of the market will allow, and two competent assistants are at hand to serve customers politely, intelligently and promptly. Mr. Carleton does his own buying and slaughtering through the summer, and ships veal to Boston through the fall and winter.

CAMDEN SAVINGS BANK, of Rockport, Central Street, Rockport, Maine. The true function of a savings bank is to do for the public in general and for wage-earners in particular what would otherwise have to be done, if done at all, by individual members of a community on a much smaller scale and in a more or less irresponsible and unsatisfactory manner,—receive the savings of the people and invest them so as to combine the greatest obtainable amount of security and profit. There are various subordinate functions such as would naturally be incidental to the handling and investment of large sums of money, and the usefulness of the institution to depositors and to the community in general is, of course, largely dependent upon the ability with which these are carried out, as the development of local resources may be greatly aided or hindered by the progressiveness or undue conservatism of the bank's management; but one fact should never be lost sight of under any circumstances, and that is that the first duty of the bank is to fully protect the interests of its depositors, and even the most urgent local needs should not be allowed to interfere with that protection in the slightest degree. Such has been the policy pursued by the Camden Savings Bank of Rockport from its incorporation in 1870, and the result is to be seen in the implicit confidence reposed in the institution, in its excellent financial condition and, above all, in its popularity among the very class it is designed to help,—wage earners, who would otherwise have small incentive to save and smaller opportunity to safely and profitably invest their surplus earnings. This popularity may be demonstrated in several ways, but the simplest and therefore the best way to show that the bank is popular among the people is to make it evident that the total amount on deposit is made up of many small accounts, and this may be easily done, for a late statement showed deposits of \$140,225.85 credited to 1278 depositors, or an average of \$125.37 to each one. Add to this the fact that a gain of 102 depositors was made during 1890, and it becomes evident that not only is the bank truly popular among the people but that its popularity is steadily increasing and its usefulness therefore extending. This is a deserved tribute to the management, past and present, and the following well known citizens who act as officers and trustees of the institution may well feel gratified that their efforts are so generally appreciated: President, S. D. Carleton; Treasurer, C. F. Richards; Trustees, S. D. Carleton, S. E. Shepherd, B. E. D. Huse, John H. Eells, E. A. Morrill.

CARLETON, NORWOOD & CO., Ship Builders, Manufacturers of Lime, and Dealers in Hay, Central Street, Rockport, Maine. For more than half a century the firm of Carleton, Norwood & Co. have been so prominently identified with the manufacturing and commercial interests of Rockport that to those familiar with the resources and enterprises of this section of the state the name of the firm and that of the town are inseparably connected, that is to say, it is impossible to think of one without calling to mind the other, also. As regards age, this vast enterprise resembles a monarch of the forest, for it is almost as old as the century, its birth dating back to 1804, when operations were begun by Mr. William Carleton. In 1840, Nov. 17th, the firm of Carleton & Norwood was formed, the partners being Messrs. S. D. Carleton and Joshua G. Norwood. P. J. Carleton commencing in 1842 as a clerk, became a partner Nov. 17th, 1849, under the style of Carleton, Norwood & Co. Although Mr. Norwood died in 1876 no change has been made in the time honored firm name which he did so much to make respected by all who appreciate strict integrity, active enterprise and wide public spirit. All the partners were born in Rockport, except Mr. Norwood, who is a native of Camden, so that this is a representative concern in more respects than one, and both the surviving members of the firm have represented the town in the legislature and have been active in advancing its interests in other ways besides those incidental to their business, Mr. S. D. Carleton, for instance, being president of the local Savings Bank, since its organization. The firm are ship builders, manufacturers of lime, and dealers in coal, lumber, ship chandlery, and as regards the magnitude of their operations it is sufficient to say that they are one of the oldest ship building firms in the state and one of the largest manufacturers of lime in this section. Their facilities are proportionate to their business, so that in spite of the great demand for their productions and for the commodities in which they deal they are enabled to fill orders promptly and accurately at all times and, we need hardly add, at the lowest prevailing rates. They manufacture about 125,000 casks of lime of excellent quality annually, and some idea of their shipping facilities may be gained from the fact that they own 25 vessels, among which are some of the finest ships afloat. Vast as their operations are, every detail of each department of the business is carefully supervised, and the system governing the manufacture and the distribution of the goods handled is so perfect and so thoroughly carried out that the quality of the productions is uniformly excellent and both large and small orders are filled accurately and promptly as employment is given to hundreds of men. In connection with this firm it may be said that Mr. John Pascal made the model and built their first vessel, and with one exception all have been modeled and built by him, the number being over 60 vessels at the present time.

CARLETON HOUSE, Rockport, Maine. Frank L. French, Manager. The benefits derived by a community from the operations of a great business house are by no means confined to those incidental to the special business it carries on, but are manifested in many indirect ways, and a prominent example of this is afforded by the Carleton House, for this is owned by the great ship building and lime manufacturing concern of Carleton, Norwood & Co., and, as is invariably the case with a strictly first-class hotel, does much to advance the interests of the community in which it is located, not only by attracting visitors to the town but also by favorably impressing those who come to Rockport on business errands. The Carleton House is a spacious three-story building, containing 30 commodious and pleasant sleeping rooms, and equipped with steam heat-

ing apparatus, electric bells, and other modern conveniences. Under the efficient management of Mr. Frank L. French, who has had charge since 1887, the service is all that could be desired; the cuisine is maintained at a high standard of excellence, the comfort and health of guests are carefully provided for, and the hotel holds a leading position among similar establishments throughout this section of the state and is a pronounced favorite with the traveling public. The terms are moderate, and there is an excellent livery stable connected at which first-class teams may be obtained at any time without delay and at reasonable rates.

P. & A. C. WILEY, Fancy Goods, Boots, Shoes and Rubbers, Central Street, Rockport, Me. When Messrs. P. & A. C. Wiley began business in Rockport, in 1884, they gave exclusive attention to the retailing and repairing of boots and shoes, and soon built up an extensive trade which is still steadily increasing, but wishing to still further increase their operations they began the manufacture and sale of fancy goods, and their success in this field of effort may be judged from the fact that during the season when "business is rushing" they employ 100 hands in the manufacture of worsted goods of all kinds, including sacques, shirts, shawls, scarfs, hoods, Tam O'Shanter, slippers, etc. They are prepared to furnish these articles to the trade as well as to the general public, and can fill the heaviest orders at short notice and at bottom rates. But their boot and shoe business has by no means been neglected, and now, as ever, if you want to get stylish, comfortable and reliable footwear at the lowest market price "Wiley's" is the store to visit. It always contains a large, seasonable, and complete assortment of the productions of the leading manufacturers. The goods are in every case warranted to prove just as represented, the service is prompt, intelligent and courteous, and, in short, the reputation of this popular establishment is fully maintained in every respect.

S. N. SOUTHARD & SON, Ship Joiners, House Contractors, and Builders, Commercial Street, Rockport, Me. It is not at all surprising that so large and imposing a structure as a ship should represent the work of many distinct and widely different trades, but many persons are not aware that the same is true to a somewhat less extent of the smallest coasting vessel or the tiniest yacht; but such is the case, and among all the trades represented none occupies a more important position than does that of the ship joiner, whose work bears about the same relation to that of the other mechanics engaged in ship building, as does that of the cabinet maker to the work of those who build and fit up houses, etc. First-class ship joining must generally combine strength, lightness, durability and beauty, and it is hardly necessary to add that experience, skill and care are indispensable to the doing of superior work of this kind, so that it is necessary to use discrimination in the placing of orders if satisfaction is to be ensured. In this connection we may fittingly make mention of the facilities controlled by Messrs. S. N. Southard & Son, for they are among the leading ship joiners in this section of the State, and not only do all descriptions of work, from the simplest to the most elaborate, in first-class style and at short notice, but are uniformly moderate in their charges, both for new work and for repairing. They are also owners in the Rockport Steam Mill, which is finely equipped for the doing of ship work, and hence they are in a position to figure very closely on both large and small jobs, and, with the aid of ten experienced assistants, to execute the most extensive commissions without long delay. They are also house carpenters in all its branches, furnishing building material and contracting for new houses or repairing of old.

THE ROCKPORT STEAM MILL CO., Southard & Fuller, Manufacturers of Building Material of all kinds, Ship Work, etc., Commercial Street, Rockport, Me. The houses of the present day may well be called "machine made," for practically all the materials of which they are constructed are produced by machinery and only the putting of them together is done by hand. A good idea of the perfection which has been attained in the manufacture of wood-working machinery, and the speed and accuracy with which it does its work, may be obtained by visiting the establishment of the Rockport Steam Mill Company, for this is fitted up with a complete plant of the most improved machinery for the manufacture of building material of all kinds, and after you have seen it in operation and noted the rapidity and accuracy with which it does its work, you will understand why this company are able to fill all orders promptly, to turn out work equal to the best, and to quote bottom rates to both wholesale and retail buyers. The business was founded in 1881 by Mr. L. K. Morse, and in 1888 came under the control of Messrs. Southard & Fuller, the present proprietors. Messrs. S. N. Southard and J. S. Fuller are both natives of Maine, and are widely known throughout this part of the State, Mr. Fuller having at one time been one of Rockports' selectmen. The firm do ship as well as house work, and are prepared to meet all honorable competition both in quality and prices.

BAZILLA H. SPEAR & CO. House, Ship and Sign Painter, also Paper Hanging, Central Street, Rockport, Me. The work of the house and sign painter is very important, combining as it does utility and beauty, and it is becoming more and more important every year. The day has gone by when a square structure covered with white paint answered for a dwelling house, for nowadays we have cosy looking buildings with a bewildering confusion of angles, etc., painted in three or four colors, and appearing as home-like without as they are within. But to get the best effects from such dwellings it is essential that they should be painted by experienced hands, and not only that, but the material used should be first-class and able to stand the severity of all kinds of weather; therefore house owners will find it worth their while to take some little trouble to place all such work in competent hands, and they can possibly do no better than to leave orders with Mr. Bazilla H. Spear and Co., doing business on Central Street. They have gained a reputation second to none for durable, tasteful and entirely satisfactory work. The business premises occupied by them are about 660 sq. feet in dimensions. Special attention given to ship painting, and employment is given to thoroughly experienced and skilled assistants, and all orders in any of the above lines of business will be promptly filled in the most satisfactory manner. They also hang wall paper in a first-class manner.

W. O. CORTHELL, Boarding and Livery stable. Good teams to let, at short notice. Central Street, Rockport, Maine. Also Undertaker. The establishment conducted by Mr. W. O. Corthell appeals both to those who own horses and those who hire them, for it is a strictly first-class boarding and livery stable, and the service offered in both departments of the business is as comprehensive as it is efficient, and as economical as it is satisfactory in other respects. The premises made use of are spacious, well arranged and thoroughly fitted up; contain 16 stalls and are conveniently located on Central St. Employment is given to two competent assistants, and horses boarded here are asured intelligently

and reliable care as well as comfortable, healthful quarters and a suitable abundance of first-class food. Mr. Corthell announces that he has "good teams to let at short notice," and this modest announcement is more than justified by the facts, for the teams are not only good but excellent and all orders are filled without delay. The charges are uniformly moderate too, and in short, this stable fully deserves the enviable reputation it has held during the ten years that it has been under the present management. Mr. Corthell is a native of Camden and is almost universally known hereabouts, not only on account of the leading position held by his stable but also by reason of his long experience and extensive business as an undertaker, he having performed the responsible duties incidental to that profession for 16 years, and being prepared to execute all commissions at short notice, at moderate rates and in a thoroughly satisfactory manner.

ROCKPORT HOME LAUNDRY, W. R. Hill, proprietor. Opera House Block, Rockport Me. Maine people as a general thing, are rather conservative, and are not given to making changes without some good reason exists for doing so; but on the other hand, they are quick to recognize genuine merit, and hence may be depended upon to patronize any really worthy enterprise to which their attention may be called. As a case in point, let us refer to the high degree of success attained by the popular Home Laundry, located in the Opera House Block. This enterprise has been started only a short time and as soon as the fine character of the work turned out became known, and it was learned that the prices were as reasonable as the work was satisfactory, a large patronage was accorded Mr. Hill, and this has steadily and rapidly increased up to the present time. The premises utilized comprises two floors, each 16 x 30 feet in dimensions, and are fitted up with every facility for the production of first class laundry work. The business now done requires the services of three competent and reliable assistants. Mr. Hill is a native of Warren R. I. and is well known throughout Rockport, and to him must due credit be given, for the management of so useful an industry to the community, for he has worked hard and earnestly to bring it up to its present high standing, and to keep all promises made—to *cleanse the finest fabrics without injuring them in the slightest degree*—for however it may be with other concerns, the laundry of which Mr. W. R. Hill is the proprietor employs no agents or machines that could possibly harm the articles treated by them. Anything sent by stage or otherwise promptly attended to.

A. P. CORTHELL & SON, Market Gardeners, Pleasant Street, Rockport. The enterprise conducted by Messrs. A. P. Corthell & Son may truly be said to be a prominent factor in Rockport's advantages as a place of residence, for it is an obvious and important advantage to be able to obtain fresh fruit and produce of first class quality in quantities to suit at the lowest market rates; and as the firm in question carry on market gardening on a large scale, using the most improved facilities and utilizing the most scientific methods, they are prepared to furnish just such a service as we have described, and as they deliver goods free in Rockport and vicinity there is no reason why every resident of that section should not profit by it. But their local trade large as it is, is small in comparison with their aggregate business, for they are heavy shippers of "garden truck" of every description, their products being handled by the leading houses in some of the largest New England cities. Some idea of the magnitude of their facilities may be gained from the fact that they have 60 acres under high cultivation, while 20 horses are utilized in farming and in doing the heavy teaming

incidental to the enterprise. Employment is given to about ten assistants as a general thing, but during the fruit season as many as 75 are employed. The firm are liberal and enterprising in their methods, and solicit correspondence from dealers and large consumers; they being ready and willing to meet all honorable competition and to give immediate and personal attention to all orders. The business was founded in 1876 by Messrs. E. C. & W. P. Corthell who, in 1889, were succeeded by the present firm consisting of Messrs. A. P. and W. P. Corthell, both of whom are natives of Rockport, and are too well known hereabouts to render extended personal mention necessary. They have built up an extensive trade and an enviable reputation for promptness and reliability, and they propose to maintain both by close attention to business and the use of strictly honorable methods.

A. D. CHAMPNEY, Dealer in Drugs, Medicines and Chemicals, Toilet Articles, Sponges, Brushes, Perfumery, &c., also Paper Hangings, Books, Stationery and Fancy Goods, Rockport, Me. We often hear it said that there is no establishment so useful and important that another could not be found to fill its place, and that no individual, however prominent his position, is indispensable to the welfare of a community, and no doubt the principle upon which those assertions are based is sound enough, but still it is easy to suppose cases where

the withdrawal of present facilities would cause great inconvenience to say the least, and Rockport people need not go away from home to find a prominent example of such a condition of affairs, for the establishment conducted by Mr. A. D. Champney has become of such importance during the thirty years of its existence, and the residents of this section have become so used to depending upon him to furnish them with pure drugs, medicines and chemicals at the lowest market rates, that were he to retire from business it would be greatly regretted by a very large proportion of Rockport's citizens even if he had a worthy successor. But, fortunately, he has no idea of retiring, and will probably long continue the excellent service which has given his store the leading position in its special line. Mr. Champney was born in Rockport; was a corporal in the army during the Rebellion; has served seven years as town clerk, and now holds a commission as justice of the peace. Besides dealing largely in drugs, medicines and chemicals, handling only pure goods and quoting bottom prices on them, he carries a large stock of toilet articles, sponges, brushes, perfumery, etc., and a full assortment of artistic paper hangings, together with a carefully selected line of books, stationery and fancy goods, all of which are offered at the very lowest market rates. Mr. Champney is manager of the Western Union Telegraph Office, which is located in his store, and he gives close attention to every detail of his business, although employment is given to two competent assistants.

ROCKPORT ICE CO.,

—SHIPPERS OF—

PENOBSCOT RIVER ICE,

ROCKPORT, MAINE.



BIRD'S EYE VIEW, No. 1.

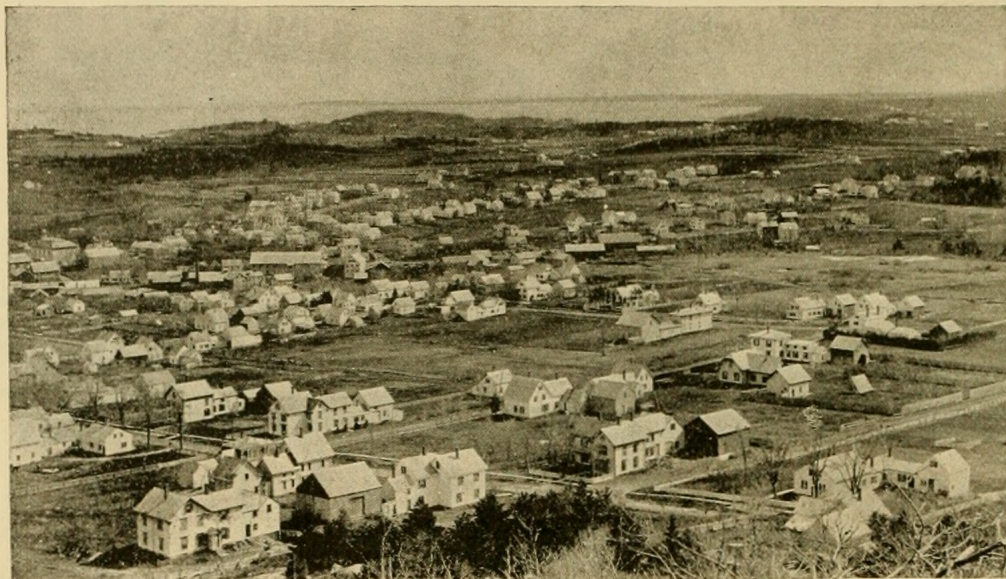
HISTORICAL SKETCH OF CAMDEN.

As rich as Maine in general and Penobscot Bay in particular, is in beautiful, healthful and accessible towns, one might search the state over without finding the parallel of Camden; and the natural charms of this lovely town and village are so intensified by the rich historical associations connected with them, that few if any other summer resorts in all New England, appeal so forcibly to those interested in our country's early history and to all tourists of refined tastes, whether historically inclined or not. We speak of Camden especially as a summer resort because it is in this capacity that the old town is destined to gain its greatest future fame, and because, although it is now generally known among summer tourists and is largely visited every year, it is still not so universally known as its merits deserve, and were its many attractions familiar to the many as they are now to the comparatively few, the demand for accommodations would necessitate a quadrupling of the present facilities, although these are by no means limited.

The first of all "summer tourists" to visit Camden, or at least the first one who had a white skin, was Captain George Weymouth of the *Archangel*, who visited and explored the coast away back at the very beginning of the seventeenth century, or in May and June, 1605. He set an example which has been followed by all who have come after him, by being very favorably impressed with this locality, but nevertheless many years elapsed between his visit and the first permanent settlement, for not only was there an immense amount of eligible territory to settle upon and improve before Camden was reached, but the long continued warfare between the English and the French and Indians, rendered any attempt at settlement of so exposed a spot foolhardy and useless.

Camden was included in the "Muscongus" patent, afterwards known as the "Waldo" patent, and while the territory was held by General Waldo, it was surveyed by order of a company known as the "Twenty Associates," which had been formed by him to aid in the settlement of the vast

region he controlled. The work of surveying was done by David Fales of Thomaston, and the resulting township was given the name of "Megunticook Plantation," the place having been called by the Indians "Megunticook," signifying "great sea swells," a most appropriate name for such undulating territory. The survey was completed in 1768, and 1769 the first permanent settler arrived, in the person of James Richards, who was joined by his brother and their families before the close of the year. During the next score of years the work of settlement made gratifying prog-



BIRD'S EYE VIEW, NO. 2.

ress, considering the attending conditions, and in 1790 the population amounted to 331. Of course, the development of the plantation had been seriously hindered by the war of the Revolution, and Camden, or rather Megunticook, was all the more exposed to injury from the fact that after the occupancy of Castine by the British, in 1779, Camden became the only place of general rendezvous for Americans upon the Penobscot. During one of the various assaults upon the settlement, the British burned a saw mill on Megunticook stream and fired a grist mill, but the latter was saved by Leonard Metcalf and a small party, who extinguished the flames and forced the incendiaries to retreat to their boats.

The town was incorporated February 17, 1791, and it is a noteworthy fact that the setting apart of Rockport—by which act Camden lost by far the large proportion of her territory and about one-half her population—occurred almost exactly a century from that date, or February 19, 1891.

The name Camden was given in honor of Lord Camden, at one time Lord High Chancellor of England, and one of the best and most powerful friends the colonies possessed in the mother country before and during the Revolution. The town enjoyed great prosperity during the decade following its incorporation, and in 1800 its population had increased from 331 to 872. The first settled minister, the Rev. Thomas Cochran, was installed in 1805, but there had been a regular church organization for years previous and preachers had been engaged from outside and paid by the town.

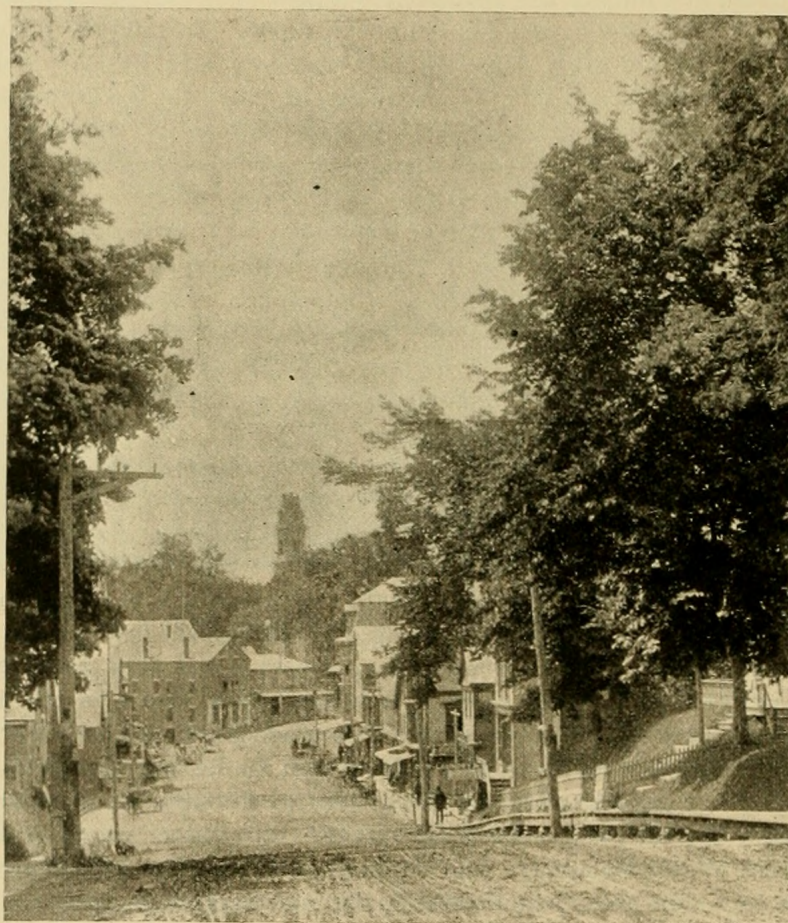
The Embargo Act of 1807 wrought havoc with Camden's commerce and general interests, but during the war which followed, the town suffered but little direct damage, although the British occupied Castine, as they had during the Revolution, and doubtless one reason why Camden escaped frequent attack, was because Mount Beatty, some three-quarters of a mile from the village, was furnished with a battery consisting of one 12 and one 18 pounder. To be sure, there were no expert gunners to man the battery and there were but few soldiers in town; but nevertheless in the minds of the British the danger of an attack out-weighed the comparatively little profit or glory to be gained by sacking the town, and hence it escaped with slight injury.

After the war the population again began to increase, and in 1820 had become 1,828, which increased to 2,200 by 1830, and during the next decade it grew to 3,005, and gained just a thousand during the following ten years, the figures for 1850 being 4,005. In 1860 the population was 4,588 and during the Rebellion the old town rendered most valuable aid; her sons rallying enthusiastically around the stars and strips and fully maintaining the patriotic traditions of their ancestors. The first census following the civil war, that of 1870, gives Camden a population of 4,512, and an estate valuation of \$1,497,631; and the figures remained practically unchanged up to the time of the setting apart of Rockport, for although the decline of the ship building industry was detrimental to the town, what it lost here it gained in other fields of effort, and continued workings of this principle have kept the material interests of Camden in equilibrium, as one may say, and have built up a diversity of industries and other sources of income which ensure her some degree at least of prosperity, even under the most adverse conditions that are likely to arise. Ship building is by no means a "lost art" here, on the contrary, the present Camden contains two fine ship yards, and at one of them was not long ago launched the largest four-masted schooner, that Maine had ever produced up to that time.

A large and finely equipped anchor factory, together with shipsmith shops, boat builders' shops, an oakure factory, and various ship joiners, painters, etc., combine to maintain Camden's prestige as a "marine supply" station, and the town is also still prominently identified with the business of lime manufacturing, although the setting apart of Rockport deprived her of the section especially devoted to that branch of industry. The manufacture of woollens and paper mill felting and of woolen dress goods is largely carried on, and among other prominent productions are carriages and sleighs; door, sash and blinds; cooperage machines; capstans and ship machinery and hardware in general; pumps and blocks; granite, powder, saddlery, sails, steam yachts and launches, not to mention various articles of minor importance. There are many excellent mercantile establishments in town, comprising stores of about all kinds, which are heavily stocked, liberally managed and highly regarded by the general public. The matter of illumination is taken care of by the Camden and Rockland Electric Light Company; while the water supply is furnished by the Camden and Rockland Water Company, who supply water that has repeatedly been proved by scientific analysis to be purer even than that from the famous Poland Spring. A carefully managed National Bank affords financial facilities of an unexceptionable kind, and transportation facilities are furnished by the Boston & Bangor Steamship Company and by daily stage to Rockland, where connection with the Knox & Lincoln Railroad is made.

There are four hotels in town besides half a dozen or so boarding houses, and this brings us to a consideration of some of the many claims which Camden possesses to be given a leading position among Maine's summer resorts. Above and beyond all, must be classed the truly magnificent scenery, and by this we mean, not only the many picturesque views to be found in Camden and in the towns adjoining, but also the grand effects made by distant ocean and far-away mountains as seen from some of the various eminences in town, eminences which, judged by the number of feet they rise above sea-level, may be classed as great hills, but which are properly regarded as mountains, as they are truly mountains by comparison with all the country roundabout. To one who gauges his enthusiasm by a foot rule, they may fail to be very impressive, for the scant 1,300 feet of altitude of Megunticook, the highest of them all, may seem as nothing in comparison with the lordly

height of Mount Washington or even that of the many New England Mountains which equal say one-half of Mount Washington's altitude, but it should be remembered that many of these peaks owe a considerable proportion of their height above sea-level to the elevation of the country from which they rise, while Megunticook springs almost from the very ocean and is doubly high and impressive in appearance by its contrast with that tremendous level plain. The ascent is not difficult ; in fact Megunticook is one of the most approachable mountains and even lures the visitor



MAIN STREET, CAMDEN.

on in the beginning by extending a silver line of invitation in the shape of a sparkling brook, along whose course the road — a typical forest way, softly carpeted with grass and mosses and shaded by spreading branches — winds upward and onward, but with so gradual a rise that even the most indolent can for some time find no excuse for retreating, while the active and ambitious climber may well sigh for some real difficulties to conquer, and think of old Megunticook as the mildest mannered mountain that ever invited puny humanity to use it for a foot-stool. But this is only for half the way from the base. Then the path grows steeper, not perilously so by any means, but steep enough to make one realize that he would rise in the world must put forth more exertion than the plodder along level ground, and the last few hundred feet of the ascent is more in the nature of

a scramble than is entirely agreeable to those who fear the loss of breath and dignity and are in the habit of doing their ascending in an elevator car. But, having gained the summit, whatever loss of breath and dignity you may have sustained, is at once forgotten in your delight in the wonderful view extending on every side. What matters it that guide books tell you you are but 1,265 feet above yonder blue ocean and Penobscot Bay with its well nigh countless islands? You are high enough to see more in one glance than can be described in pages of description; to spy out lonely Monhegan and distant Mount Desert; to desery ships so far out to sea, that you are not sure whether it is many yards of swelling canvas or the fleeting reflection of a gulls's wing, that makes the elusive whiteness which attracts your attention, and then perhaps you remember that in all probability this was the mountain first seen by Weymouth on his approach to the Penobscot, and spoken of by him in his log of that summer cruise made in 1605. Megunticook is visible 20 leagues in clear weather, and one standing on its summit during the continuance of such favorable conditions would readily believe that his sight ranged over a full hundred miles of heaving ocean before it was stopped by the bridal of water and sky along the mysterious horizon. Island, lakes, forests, farms, villages, rivers are to be seen in endless profusion and not only far-off Katahdin, but the great White Hills themselves, are in view from this point of vantage. Nor is it necessary to let the eye roam far afield in order to gather scenes of striking beauty. The western or "inland" side of Megunticook is largely composed of abrupt descents, exaggerated at some points into sheer precipices; and the necessary touch of contrast to make a well-nigh perfect landscape, is furnished by silvery Megunticook Lake at the foot of the mountain. This beautiful sheet of water is gaining every year in favor with summer sojourners, and one of the most charming of all the unequaled series of drives which this region affords is along a road from Camden village, by the shores of the lake and encircling the mountain, back to the shores of the bay.

The entire list of entirely charming drives, long and short, from which the Camden wayfarer may choose of his own sweet will, is far too long to be presented here, and includes so great a variety of routes embracing such divine surroundings, that the gay and the pensive, the lover of solitude and the admirer of society can be equally well suited. And these drives are but an item amid a long bill of attractions, as an accountant would say, to draw the summer tourist to Camden's hospitable bosom. True it is that "tastes differ." True it is that even in a family circle, there is liable to be such a diversity of tastes, that the question, "where shall we spend the summer?" is one whose answer is by no means obvious. But certainly it would seem as if the choice of Camden would be eminently satisfactory to all the members of even "a house divided against itself," for here are fresh ponds and sparkling streams and here are the salt water and salt water sports *ad libitum*. Frequent steamboat and express service, excellent mail and telegraphic facilities make the town accessible; and the accommodations for boarders are so comprehensive that the most fastidious can be satisfied, while the most economical can consistently stop here and all must surely profit by a stay amid Camden's healthful and beautiful surroundings.

REPRESENTATIVE BUSINESS MEN OF CAMDEN.

SHAW & RITTERBUSH,

—DEALERS IN—

**Furniture, Mattresses, Spring Beds, Curtains, Paper Hangings, Glass,
BURIAL CASKETS and ROBES.**

Post Office Square, = = = CAMDEN, Me.

The business conducted by Messrs. Shaw & Ritterbush was founded ten years or more ago by Mr. C. F. Hobbs, who was succeeded in 1887 by Mr. W. P. Gould, the present firm assuming control in 1889. The enterprise has developed largely since its inception, many new departments having been added, and Messrs. Shaw & Ritterbush have been especially active in extending the business, which now includes the handling of furniture, mattresses, spring beds, curtains, draperies, and other household goods, the sale of wall papers, glass, etc., and the handling of burial caskets, robes and funeral goods in general. The premises utilized have an area of 2,500 square feet and are most advantageously located in Post Office Square. They are very conveniently fitted up and contain a carefully chosen stock, which includes the latest fashionable novelties in furniture, wall papers, etc., and is so complete that all tastes can be suited from it. Bottom prices are quoted on all the many articles dealt in and, as all goods are guaranteed to prove precisely as represented, the most inexperienced buyers are assured full value for every dollar expended. Competent assistance is employed, and prompt and careful attention is given to every caller, special pains being taken to fill orders for caskets, etc., at the shortest possible notice. This representative concern is made up of Mr. F. R. Shaw, a native of Maine, and Mr. S. G. Ritterbush, a native of Vermont, both these gentlemen being too well known in Camden and vicinity to render extended personal mention necessary. All orders by mail or otherwise given prompt attention.

W. V. LANE,
PHOTOGRAPHER,
Camden, Maine.

N. T. TALBOT & SON, GENERAL INSURANCE AND REAL ESTATE AGENTS AND BROKERS,

Agency **ÆTNA LIFE, OF HARTFORD.**

Office, Knight Block, Mechanic Street, CAMDEN, Maine.

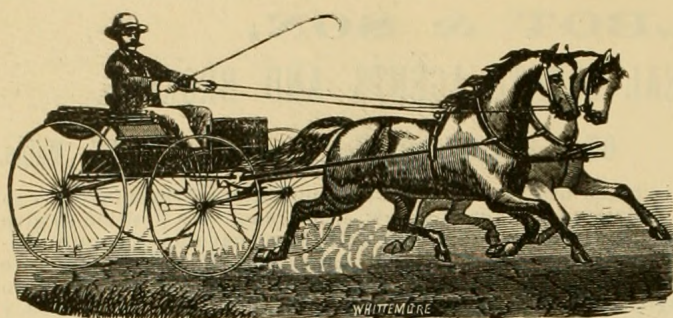
Although the principles upon which insurance is based are very simple, the application of them involves so many elaborate calculations and is so complex and delicate a matter that few, who are not in a position to give their entire attention to the subject, have any adequate understanding of it, and still fewer have an accurate conception of the comparative standing of the many insurance companies. Hence it is not at all difficult to appreciate the reason for the common practice of placing insurance through agents,—it is easy to ascertain the standing of an individual or a firm, and it is obvious that a reliable agency will not represent unreliable companies. The agency carried on under the firm name of N. T. Talbot & Son was founded many years ago, and has the reputation of prompt and accurate service and early and equitable adjustment of losses. It was opened by Mr. N. T. Talbot, who subsequently admitted Mr. George H. Talbot to partnership, and the resulting firm-name is still adhered to, although Mr. George H. Talbot has been sole proprietor since 1888. A general insurance and real estate business is done. The office is located in Knight Block, Mechanic street. Some idea of the scope of the service in the insurance department may be gained from the followist list of companies represented:—Fidelity & Casualty, New York; Holyoke Mutual, Salem, Mass.; Quincy Mutual, Quincy, Mass.; Traders & Mechanics', Lowell, Mass.; National, Hartford; North British & Mercantile, Edinburgh; Phoenix, London; Granite State, Portsmouth; Liverpool & London & Globe, London; Providence Washington, Providence; Ætna Life, New York; Northwestern, Milwaukee; New England Mutual Accident Association; Home, New York; New Hampshire, Manchester.

J. B. WILLIAMSON, Jewelry, Silverware and Spectacles; Repairing in all its branches, Alden Block, Camden, Me. Next in importance to having money to spend is to know where to spend it to the best advantage, and that knowledge is possessed by those who go direct to the store carried on by Mr. J. B. Williamson, in Alden Block, when they wish to purchase anything in the line of jewelry, silver ware, watches, clocks, spectacles, etc., for his prices are always away down to the lowest notch; his goods are uniformly reliable and his stock is so complete as to enable him to suit all tastes and purses. Mr. Williamson was born in St. John, N. B., and has carried on his present business in Camden since 1885. He is very enterprising in his methods, and the latest novelties are always well represented in his stock—a point especially appreciated by those in search of articles suitable for wedding presents, for he makes a specialty of such goods, and will furnish anything from a salt spoon to a silver service, at moderate rates, the quality being fully guaranteed. Some of his most popular specialties are Waltham and Elgin watches; also diamond, moonstone and emerald rings; another is the Paul E. Wirt Fountain Pen, used and indorsed by 350,000 people, and unquestionably the only thoroughly satisfactory fountain pen made. Mr. Williamson does repairing in all its branches, at short notice and in first-class style, giving personal attention to the filling of orders, and making moderate charges in every instance.

W. E. PERRY, Livery Stable, Etc., Camden, Me. Some livery stables are conducted on such unbusiness-like principles that a man who is accustomed to do business in a business way is sure to be profoundly disgusted whenever he has anything to do with them. When a man wants a team, is willing to use it properly and pay a fair price for the use of it, he is justified in expecting that his application for a turnout at a public stable will receive prompt and careful attention, and that if a team is available, it will be handed over to him after reasonable precautions have been taken to find out who he is, what he is and where he proposes to go. Of course precautions are necessary, and many stable-keepers are imposed upon in spite of them, but risks are run in every line of business, and it is generally a rogue who is best prepared to answer all probable questions. The successful stable proprietor can "size a man up" without learning his entire family history, and one prominent

reason for the popularity enjoyed by the establishment conducted by Mr. W. E. Perry is to be found in his possession of this faculty, and his consequent avoidance of the long string of questions, which are as exasperating as they are useless. Mr. Perry is a native of Camden, and has carried on his present establishment since 1891. His stable is located on Main street, corner of Atlantic Avenue, and contains some fine horses and carriages for livery service. Horses are boarded at reasonable rates, while the charges for livery service are fair in every instance, and we can cordially recommend this well-managed establishment to our readers in general and to strangers visiting Camden in particular.

CHARLES M. BARSTOW, Manufacturer of Improved Heading Machines for rounding of all kinds of Keg, Cask and Barrel Heads, etc., Camden, Me. Wood working machinery, and more especially American wood working machinery, has attained a wonderful degree of perfection, and the difference in efficiency between the latest types of such machines and those of superseded design is so great that a manufacturer using the latter is almost hopelessly handicapped in competing with shops equipped in accordance with more modern practice. This is especially the case in the Cooperage business, and it is owing to the general appreciation of this fact that the productions of Mr. Charles M. Barstow are in such active demand, for the machinery made and sold by him is conceded by practical men to be unsurpassed in any respect, it not only being equal to the best as regards design, but being exceptionally well made from carefully selected material, and thus being remarkably strong and durable and seldom needing repairs even when subjected to the most severe usage. Mr. Barstow makes a prominent specialty of Improved Heading Machines for rounding all kinds of keg, cask and barrel heads, for either tight or slack work; and also manufactures special machines for cutting truck barrel heads and peach basket bottoms. He occupies a well equipped shop, corner of Mechanic and Washington Streets, employs competent assistance and is prepared to fill orders at short notice and at reasonable rates; all work being done under his personal supervision, and being guaranteed to prove as represented in every respect. Mr. Barstow is a native of Searsmont, and has been identified with his present business for many years, it having been founded in 1867 by Messrs George U. Barstow & Son, and coming under the sole control of the present proprietor in 1876.



F. W. PAYSON, Dealer in Carriages, Etc., Bay View Street, Camden. No well-informed person need be told that it is very difficult to judge the true value of a carriage or wagon from its appearance alone, for paint, varnish and putty can hide the most serious defects in material and workmanship and thus deceive even the most expert. Hence it is important to buy from a thoroughly reliable dealer, and as Mr. F. W. Payson is not only thoroughly reliable, but is enterprising and accommodating, we take pleasure in heartily recommending his establishment to all in need of a carriage, wagon or harness, for he deals in all these goods, and, what is more, quotes positively bottom prices at all times. His store is located in S. Ayer's building, Bay View St., and contains a heavy and varied stock that is constantly being renewed and will well repay careful examination. Mr. Payson was born in Hope, Maine, and began operations in Camden in 1887. He has attained a most enviable reputation for enterprise and square dealing, and we know of no dealer in the state who gives more genuine value in carriages, wagons and harnesses of all kinds.

SINGHI & HUNT, Clothiers, Hatters and Outfitters, Knight Block, P. O. Square, Camden, Me. There is probably not one of our readers but what has noticed that some men dress neatly and fashionably without spending much if any more money on clothing than others who almost always present a more or less "seedy" appearance, and it is the same way with some clothing houses—they furnish stylish and dependable clothing at prices no higher than those quoted by some dealers on decidedly inferior garments. In fact it is practically impossible to buy correct styles at any price of certain dealers, for the simple but all sufficient reason that they don't handle them; and on the other hand even the cheaper grades of clothing dealt in by some concerns are correct in style and perfect in fit, so that stylish dressing is a question of knowing where to buy rather than of liberal expenditure. It is an open secret in Camden and vicinity that the store carried on by Messrs. Singhi & Hunt is the headquarters for fashionable clothing, hats and caps and gentlemen's furnishings, and as the prices quoted by this firm are as low as the goods are desirable, the great magnitude of the business is easily accounted for. No description of the stock is possible within our limited space—suffice it to say it is complete in every department and comprises positively the latest fashionable novelties, as well as full lines of more staple goods. Messrs. F. A. D. Singhi and Thomas A. Hunt have been associated under the existing firm name since 1888, and are prominent and indeed representative citizens, as is indicated by the fact that Mr. Singhi is the present postmaster of Camden, while Mr. Hunt served three years as chairman of the board of selectmen and one year as deputy customs collector. Mr. Singhi is a native of Rockland and Mr. Hunt of Camden, both gentlemen being almost universally known throughout this section of the state.

E. C. FLETCHER, Druggist, Camden, Me. The need of medicine has existed as long as man's human frailties, and will continue until he has reached a stage of absolute perfection and immunity. It necessarily occupies a most important and prominent place in the life of every community, and those who have charge of these vital commodities need to be trained and reliable in the highest degree. These qualities are fully possessed by E. C. Fletcher, one of Camden's leading druggists. Mr. Fletcher began operations here in 1855, and is therefore one of the most reliable and experienced druggists in this vicinity, having had a practice of over thirty-six years in his profession. The stock of fine drugs of every description is very complete, and the most careful attention is paid to the filling of prescriptions. The premises are located on Main street, and are 20x36 feet in dimensions. A fine stock is carried, consisting of drugs, chemicals, patent medicines, fancy toilet articles and druggists' sundries. Competent assistants are employed, and the large measure of patronage and success which this house now enjoys is the highest tribute to the enterprise and reliability of its talented proprietor. Dr. Fletcher is a native of Rockland, Me., and is very highly esteemed in Camden, where he held the office of postmaster four years under Cleveland's administration, and was also register of probate of the county for four years. He fully merits, as he has received, the confidence and esteem of his fellow citizens and professional confreres.

W. V. FARNSWORTH & Co., Dealers in Groceries, Flour, Pork, Lard, Canned Goods and Country Produce, Camden, Me. So large a proportion of the income of the head of the average family is expended for groceries, etc., that the saving of even a small percentage on the cost of such goods will amount to a good deal in the course of a year, and hence we feel that we are doing our readers a genuine service in calling their attention to the establishment conducted by W. V. Farnsworth & Co., for here may be found a carefully chosen and very desirable stock of groceries, flour, pork, lard, canned goods and country produce, and the prices quoted average considerably lower than those named on goods of equal merit elsewhere, for this concern do a strictly cash business and hence are enabled to buy at more favorable rates and sell at lower prices than would otherwise be possible. They utilize spacious premises, including a store measuring 30x60 feet, and two warehouses, and the stock is so large and complete that all orders can be filled without delay. The business was founded in 1889 by Messrs. Atwick & Farnsworth, who gave place in 1891 to the present firm, consisting of Mr. W. V. Farnsworth and Mrs. E. Rollins, both of whom are natives of Camden and have many friends throughout this section.

T. C. ATWICK, Boots, Shoes and Rubbers, Main and Mechanic Streets, Camden, Me. It is very seldom that an establishment gains such pronounced popularity in so short a time as has been won by the Boot and Shoe Store carried on by Mr. T. C. Atwick, at the corner of Main and Mechanic Streets, for although Mr. Atwick has carried on this store only since 1891, it has become one of the best and most favorably known of this kind in town. This exceptional success is chiefly due to two causes,—first, the proprietor is one of Camden's best known citizens, and, second, he gives better value in footwear than has ever previously been offered in this town. Mr. Atwick was born in Portland, Maine, but has long resided in Camden; was at one time Chief of police and is now fire warden. The stock of boots, shoes and rubbers to be found at his store is made up of

fresh, desirable goods from the leading manufacturers and includes the latest fashionable novelties as well as full lines of staple styles for both sexes of all ages. Positively bottom prices are quoted, and we need hardly say that all goods bought from Mr. Atwick are sure to prove as represented, so that the most inexpert buyers are assured full value for every penny expended.

M. K. St. CLAIR, & Co., Manufacturers of and dealers in Long and Short Lumber, Doors, Sash and Blinds, Door and Window Frames, Mouldings, Brackets, Stair Work, House Finish, etc., Camden, Me. There is no possible room for question as to the leading position held by the firm of M. K. St. Clair and Co., as the resources, the record, and the magnitude and character of the business of this house are all strictly first-class, making it a representative concern in the fullest sense of the word. The enterprise was inaugurated in 1888 by Messrs. St. Clair, Dunbar & Co., who were succeeded the following year by Messrs. St. Clair, Trim & Spear, the present firm being formed in 1890, and consisting of Messrs. M. K. St. Clair, J. G. Trim, and G. E. Hull, Mr. St. Clair being a native of South Hope, Maine, while both his associates were born in Camden. The concern are manufacturers of and dealers in long and short lumber, doors, sash and blinds, door and window frames, mouldings, brackets, stair work and house finish of all kinds, etc., and are prepared to furnish these commodities in quantities to suit at short notice, they carrying a heavy and complete stock, and their manufacturing facilities being such as to enable them to execute commissions without delay; a prominent specialty being made of job work. The premises utilized are located on Bay View Street, and comprise four buildings of the respective dimensions of 40x60, 30x60, 30x40 and 30x40 feet. The plant of machinery is of the most improved type and includes an engine of 50 horse power. Employment is given to twelve assistants, and every department of the business is closely supervised, making the service uniformly prompt and efficient.

JOHNSON & GOFF, Wholesale and Retail dealers in Confectionery and Ice Cream, Camden, Me. The establishment conducted by Messrs. Johnson & Goff is well worthy of prominent and favorable mention, for the entire community are interested in an enterprise which has for its object the furnishing of fine confectionery, ice cream, etc., to the public at moderate rates, and this is just what Messrs. Johnson & Goff are prepared to do, as a visit to their store, and a trial of their productions will prove to the satisfaction of the most skeptical. Mr. J. G. Johnson and F. H. Goff were formerly of Augusta, Me., and are very well known throughout Camden. They opened the establishment to which we have reference in 1891, and have already built up a thriving retail trade. The premises occupied comprise one floor and basement, each 16x30 in dimensions, and located on Chestnut Street, they being equipped with all necessary facilities to carry on operations to the best advantage. Employment is given to competent and careful assistants, and no pains are spared to produce confections that will suit the most fastidious. Ice-cream is manufactured from the most carefully selected materials, the flavors being pure fruit extracts. The various details of the business are given close personal supervision by the proprietors, who are thus enabled to guarantee that their products shall prove just as represented. Prompt and courteous attention is assured to every caller at this attractive confectionery establishment, and ice-cream parlor. The stock is so frequently removed, as always to be fresh and tempting, while the prices quoted are as low as can be possibly named on articles of equal excellence.

C. F. MILLER, Dealer in Fine Boots and Shoes, Rubbers, Slippers, &c., No. 4 Mechanic Street, opposite Post Office, Camden, Me. Although there are a large number of boot and shoe stores in Camden, there is such a demand for these articles of good quality and make, that every dealer has a chance to secure a portion of the trade if he can furnish his customers with desirable goods at reasonable prices. Mr. Chas. F. Miller has conducted this store, No. 4 Mechanic Street, since 1888, and the numerous patrons are proof that he sells good reliable boots, shoes and rubbers at very reasonable prices. He caters to all classes and carries goods of all grades, styles and sizes. These goods are new and embrace as large a variety as is usually to be found in a first-class boot and shoe store. There is no article of wearing apparel upon which we are all so dependent, as our foot wear, for if our feet are comfortable we can endure many hours labor or traveling, and when a dealer is found who can always fit the foot, we have no desire to try any other place. Mr. Miller gives personal attention to his business and can be depended upon when he recommends any article he may offer you. Repairing neatly and promptly done.

W. E. CURRIE & SON, Grocers, Main St., Camden, Me. A business which has been carried on for fully thirty years must of necessity be very generally known in the vicinity in which it is located, and as the enterprise conducted by Messrs. W. E. Currie & Son was inaugurated away back in 1861, it is hardly necessary to say that it is widely known throughout this section. It was founded by Mr. W. E. Currie, who admitted Mr. R. W. Currie to partnership in 1890, when the existing firm name was adopted. Both partners are natives of Camden, and have many friends in that town and vicinity. The store is located on Main Street, and occupies spacious premises, they comprising one floor and a basement, each measuring 20x60 feet. A heavy and varied stock is constantly carried, the firm dealing in groceries and provisions of all kinds, and being prepared to fill orders without delay and at prices as low as the lowest, while the quality of the goods is guaranteed to prove just as represented. Cigars and Tobacco are dealt in to a considerable extent; as are also Hides, Furs and Pelts, the firm paying the highest rates for the latter commodities and being prepared to furnish hides, furs, etc., excellent quality in quantities to suit and at short notice.

"MAGNOLIA HOUSE," Mrs. Joseph Decrow, Proprietress, Camden, Me. It is true enough that "different people have different tastes," but still in things of importance tastes do not vary so much as might be supposed, and in proof of this may be cited the fact that nine people out of ten if asked what they wanted in the line of hotel accommodations would probably answer substantially as follows: "A healthful and pleasant location, commodious and airy rooms, a varied and abundant bill of fare, prompt and polite service, freedom without disorder, good company and reasonable prices." Now all these things are to be found at the Magnolia House, and as this has been carried on by its present proprietress since 1885 it is hardly necessary to add that it is widely known and very popular. Mrs. Joseph Decrow is a native of Camden, and has a very large circle of friends and patrons throughout this section of the state. She gives close personal attention to the supervision of affairs, and employs sufficient assistance to enable her to carry on operations to excellent advantage. The Magnolia House is located on Atlantic Avenue, and is a three story building. It has sixteen sleeping rooms, and is well and conveniently furnished throughout. The terms are very reasonable and the house is generally well filled.

J. N. FOWLER, JR.,

Merchant Tailor.

Suiting a Specialty.

CAMDEN, MAINE.

Some philosopher has said that "sterling worth covered with a shabby coat has but little chance of recognition," and there is a good deal of truth in that remark, for all of us have to judge by appearances more or less, and both in business and in social life the well dressed man is sure to be given the preference, other things being equal. Therefore it pays to dress well, and the money judiciously expended on clothing is very profitably invested, as many a thriving business man knows from personal experience. Mind, we say *judiciously* expended, and in order to aid our readers in expending money to the best advantage, we take pleasure in calling attention to the establishment conducted by Mr. J. N. Fowler, Jr., in Camden, Maine, for Mr. Fowler is one of the most skilful and reliable merchant tailors of whom we have knowledge, and his charges are such as to ensure full value to every patron. He makes a specialty of fine suitings, and carries a most attractive assortment of choice foreign and domestic woolens, etc., the latest fashionable novelties being largely represented, and fabrics suitable for all ages and all tastes being offered. Suits or single garments will be made to order at short notice, a perfect fit being guaranteed and the style, cut, workmanship and trimmings being strictly first class in every respect. Mr. Fowler is a native of Searsport, Maine, and since founding his present business in 1886 has become widely known in Camden and vicinity, and gained an enviable reputation for enterprise and integrity.

WILEY BROTHERS, Dealers in Beef, Pork, Lamb, Veal, and Vegetables in their Season, Camden, Me. It is said that in France there are cooks so skilful that they can produce dainty and appetizing dishes from the very worst grades of meats and even from meat that is badly tainted; but because a dish is palatable it does not follow that it is healthful, and indeed it is well known that poor meats are not wholesome, no matter how ingeniously the taste of them may be disguised. Hence it is well worth while to get the best the market affords, and one good way to get it at bottom rates is to trade with Messrs. Wiley Brothers, who deal in beef, pork, lamb, veal, mutton, etc., and furnish reliable goods at prices as low as the lowest. Their business was founded about 1868 by Mr. John Wiley, and in 1890 came under the control of the present firm, consisting of Messrs. E. G. and C. I. Wiley, both natives of Camden and both very widely known throughout this section. The store is located on Main street, and is well stocked with all seasonable meats and vegetables. Competent assistance is employed, and large and small buyers are assured equally prompt and careful attention, all goods being guaranteed to prove just as represented.

J. W. BOWERS, Dealer in Furnaces, Ranges, Stoves, Pumps, Lead Pipe, Sheet Lead, Zinc, Tin, Iron and Japan Ware, Job Work and Repairing Neatly and Promptly Done, also Plumbing, Jones' Block, Camden, Me. The enterprise conducted by Mr. J. W. Bowers was founded several years ago, but has been under his control since 1883. He is thoroughly conversant with every detail of his business and enjoys such favorable relations with manufacturers and jobbers as to be in a position to give his customers many advantages when purchasing furnaces, ranges or stoves. There are so many new makes in these articles with their claims for improvements that it requires skill and experience in

making a selection, but if a purchase is made from an old established house whose proprietor has an acknowledged reputation for handling only the best that are produced, the labor and anxiety in so doing should be greatly reduced. Mr. Bowers carries a large variety of tin, iron and japan ware, as well as pumps, lead pipe, sheet lead and zinc. He is prepared to do plumbing, job work and repairing thoroughly and neatly at short notice. The premises are located on Bay View street, and measure 20x75 feet. He has facilities for doing everything required in his business to the best advantage, thus ensuring satisfaction to his customers. Mr. Bowers gives careful attention to plumbing in all its branches.

M. H. GUNNELL, Maine's famous Bread and Bun Baker, Camden, Maine. Many families purchase all the bread, cake and pastry they use at public bakeries, and the proportion of those that do so would be even greater were it not for the short-sighted policy pursued by those bakers who apparently believe in giving customers the smallest possible amount for their money. We do not refer to quantity especially, but rather to quantity and quality together, for the public are more apt to find fault with the quality of the bread and pastry furnished than to take exceptions to the amount received. Some of the leading bakers appreciate this fact, and indeed their prominence is the direct result of such appreciation, for it has resulted in the building up of an extensive and permanent patronage. No more significant proof of this fact can be wished for than that afforded by the estimation in which the enterprise conducted by Mr. M. H. Gunnell is held by the residents of Camden and vicinity, for this gentleman is Maine's famous bread and bun baker, and has always put quality before quantity in catering to the public, and spares no pains to produce articles that will compare favorably with the best "home made" productions.

The establishment is located on Mechanic street, and is equipped with the latest and most improved facilities, for the proprietor is prepared to fill the heaviest orders at very short notice. The stock constantly dealt in comprises not only bread and buns in great variety, but also a full line of choice cakes and pastry of all kinds, and the prices quoted are in every instance as low as can be named in connection with goods made from the best material.

G. W. ACHORN, Dry and Fancy Goods, Cleveland Block, Camden. In one sense the business carried on by Mr. G. W. Achorn was founded in 1886 by Mr. M. P. Simonton, for the present proprietor succeeded him in the control of the enterprise, but in another sense Mr. Achorn founded the business himself, for his Camden store is a branch house, his chief establishment being located in Rockport, and being one of the largest and most popular dry and fancy goods stores in town. The premises utilized here in Camden are located in Cleveland Block, and are 20x60 feet in dimensions, ample room being available for the carrying of a full line of fashionable dry and fancy goods, and the stock including the very latest novelties as well as more staple articles. Employment is given to two lady clerks, and the promptness and intelligence of the service are so pronounced as to fully account for the popularity of the store, to say nothing of the uniform lowness of the prices quoted and the reliability of the goods handled. Mr. Achorn is a native of Rockport, Maine, and during his long and honorable business career has become so widely and favorably known throughout this section as to render extended personal mention altogether unnecessary. He gives close supervision to both his establishments, and is in a position to easily meet all honorable competition in every department of the business.

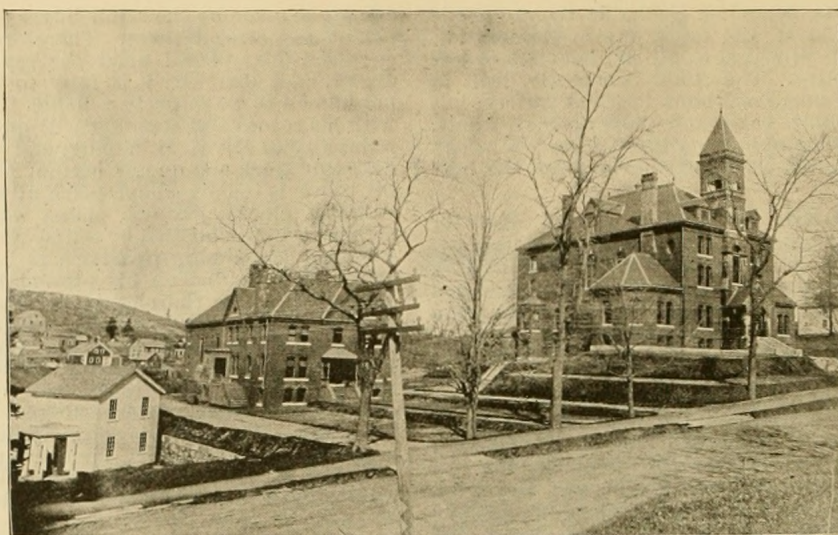
G. F. WENTWORTH, Carriage, Sign and Ornamental Painter, Camden, Me. Even were the paint on a carriage of no use excepting for ornament, it would still be well worth while to have it applied by skilled hands, for a poorly painted carriage is certainly a sorry looking object and is sure to attract much unfavorable comment, but it must be borne in mind that paint is as much of a preservative as it is an ornament, and that economy as well as a decent regard for appearance demands that it be so used as to be durable and uniform in its protective effect. Carriage painting is a class of work which is very often shamefully slighted, and for this and for other reasons we take especial pleasure in calling our readers' attention to the results obtained by Mr. G. F. Wentworth, doing business in the J. Knight building, corner of Washington and Mechanic Streets. He occupies the second and third floors of the building and is prepared to undertake Carriage, Sign and Ornamental Painting in all its branches, and to faithfully and satisfactorily carry out every job entrusted to him. Mr. Wentworth has had wide experience in his line of business. He succeeded Mr. F. O. Clark in 1890, and is now in a position to quote bottom prices and to fill orders with very little delay, as a sufficiently large force of assistants is employed, and orders can be completed in a remarkably short time, when haste is the prime consideration. Mr. Wentworth uses altogether in his business the celebrated Lawson, Valentine Numerical Varnish, and in all branches of the business nothing but carefully selected stock is used.

E. H. YOUNG, Watchmaker and Jeweler, Dealer in Watches, Clocks and Plated Ware, Corner of Main and Mechanic Streets, Camden, Me. Although there are many persons who profess to be competent judges of jewelry, silver and plated ware, etc., the fact remains that it is practically impossible to estimate accurately the value of such goods without the application of tests which would mar them more or less, and hence

cannot be made by the retail buyer even were he competent to perform them. Therefore absolute dependence must be placed upon the representations of the dealer, and, obviously it is folly to buy of one who is not known to be entirely reliable. No one acquainted with his record and standing will question the absolute reliability of Mr. E. H. Young, and as he carries a most desirable stock and quotes bottom prices it follows that his store is an excellent place at which to purchase watches, clocks, jewelry, plated ware, and in fact all articles usually handled by a first-class watchmaker and jeweler. Mr. Young was born in Lincolnville, Maine, and having carried on his present business ever since 1865 is of course thoroughly familiar with it in every detail. His store is located at the corner of Main and Mechanic Streets, and contains a large and varied stock, including Waltham, Elgin, and Swiss watches in gold, silver and gold filled cases, best quality stock plate chains in the latest patterns, Rogers Bros.' silver plated ware, etc. Watch and jewelry repairing will be done in a thoroughly satisfactory manner at short notice, and at prices as low as is consistent with the use of best material and the employment of skilled labor.

J. B. SWAN, Funeral Director and Embalmer, care and preservation of the dead a specialty, Mechanic Street, Camden, Me. It is unnecessary to dwell upon the importance and responsibility of the work done by Funeral Undertakers, for every intelligent person must realize that such delicate and indispensable duties call for a high degree of experience, skill and executive ability on the part of those who perform them as they should be performed; the fact being that funeral undertaking in its highest type is more of a profession than a business, and demands as much tact and ability as does the practice of any of the so-called learned professions. It is obvious, therefore, that there must be a marked difference in the character of the service rendered by different undertakers, and without the least idea of reflecting upon the ability of others, we would like to call attention to the facilities controlled by Mr. J. B. Swan, for this gentleman is a thoroughly experienced and very skilful funeral undertaker and embalmer, and all commissions entrusted to him are assured prompt and painstaking attention, and will be carried out in accordance with the most advanced ideas, so that absolute and entire satisfaction can be safely guaranteed in every instance. Mr. Swan makes a leading specialty of the care and preservation of the dead, and has all facilities necessary to the attainment of the best possible results in this most important branch of his profession. He is prepared to assume the entire charge of funerals, giving personal attention to all the many details incidental to such occasions, and we may add that his charges are uniformly moderate in every case.

S. D. SANFORD & SON, Plain and Fancy Painting, Glazing etc., Whitening and Kalsomining, and Paper Hanging, Camden, Me. The advantages derivable from placing orders for house painting with an experienced, skillful and reliable painter and the disadvantages incidental to having such work done by incompetent or irresponsible parties, are so many and decided that it is very difficult to understand the carelessness shown by many persons in placing such commissions. Good stock, good judgment and good workmanship are absolutely indispensable to the attainment of satisfactory results in exterior and interior house painting. Messrs. S. D. Sanford & Son are prepared to do first class work promptly, and have built up an extensive trade during the past fifteen years. They are agents for Billings, King & Co.'s pure, prepared house paints, which are made from pure linseed oil. They also deal in white lead, oils, varnishes and paper hangings.



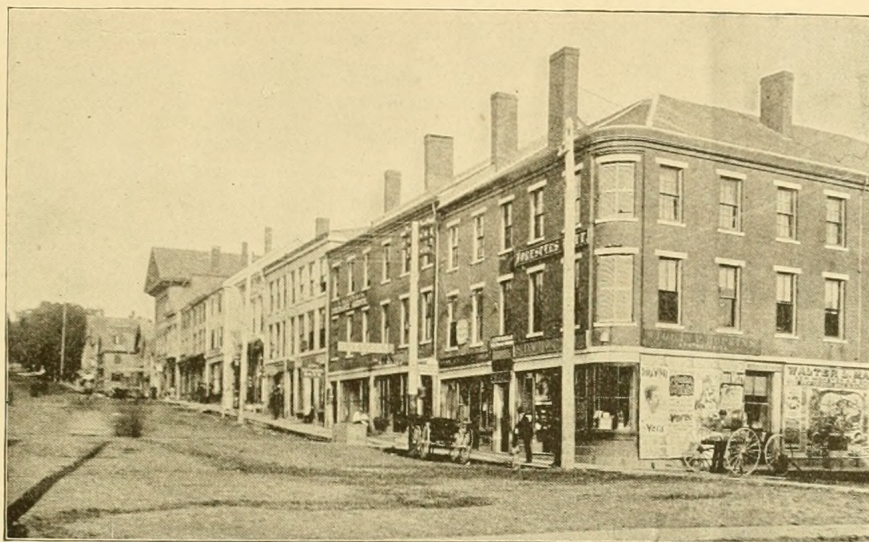
THE JAIL AND COURT HOUSE.

ELLSWORTH.

The city of Ellsworth is located in the southern central part of Hancock County, of which it has been the shire town for more than half a century, or since 1837. The area of the township is very great, it being in fact one of the largest in the entire State, and there are four postoffices in town, but nearly all the business and the great majority of the population are concentrated about the falls in Union River, which afford very valuable water power and which extend a total distance of about two miles; the aggregate descent being 85 feet. The city proper is located at the head of Union River Bay, and Falls Village is two miles north of this point. Other and very much smaller centres of population are North Ellsworth, near the northern boundary, and West Ellsworth. The township has an area of between 65,000 and 70,000 acres and the surface is very uneven and rocky, particularly on the western side of the Union River, which enters from the town of Waltham, lying to the northeast of Ellsworth, and takes a generally southerly course to Union River Bay. There are several large bodies of water wholly or partially within the township and the ponds supplying the water powers in the Union River have an estimated reservoir capacity of five and one-half billion cubic feet, while the annual flow over the falls is estimated at seventeen and a half billion cubic feet. Of course, such figures as these are actually beyond comprehension, for even one billion is so immense an amount that it is doubtful if any person is able to really appreciate it, but still the figures cited will indicate to some degree the magnitude of the powers here available, and the subject is of sufficient importance (especially in these pioneer days of the electrical transmission of water power to any desired distance) to warrant a quotation from Wells' estimate of the water powers of Maine. He credits Ellsworth with 39, as follows:

"First to fifth, inclusive, on Card's stream; sixth to tenth, inclusive, on Beech Hill Pond Stream; eleventh to sixteenth, inclusive, on Reed's Pond Stream, height of the fall sixty feet in half a mile; seventeenth to twenty-eighth, inclusive, on Branch Pond Stream, fall ninety feet in three miles; twenty-ninth to thirty-ninth, inclusive, Ellsworth Falls, the principal power of the town, situated on the Union River, at Ellsworth Village and above, the total fall being eighty-five feet in about two miles, or one-hundred feet in two and a quarter miles. Above this point the river is level for a long distance, the upper dam flowing the current back about ten miles and slackening it twelve or fifteen miles."

Many of these powers have never been improved and the conditions for the building of canals are generally favorable, while the present facilities for the shipping and reception of commodities by boat and by rail are such as to admirably supplement the other advantages Ellsworth offers to manufacturers. What this city needs before anything else is variety of industries, and as the residents in general and the business men in particular are keenly appreciative of this need, the city may be depended upon to give legitimate enterprises a cordial welcome, and begrudge no reasonable concession to aid in the establishment of such. It is an open secret that Ellsworth has not grown as she was expected to, or as by virtue of her very favorable situation she should have during the past score of years, and it is also an open secret that her failure to develop has been

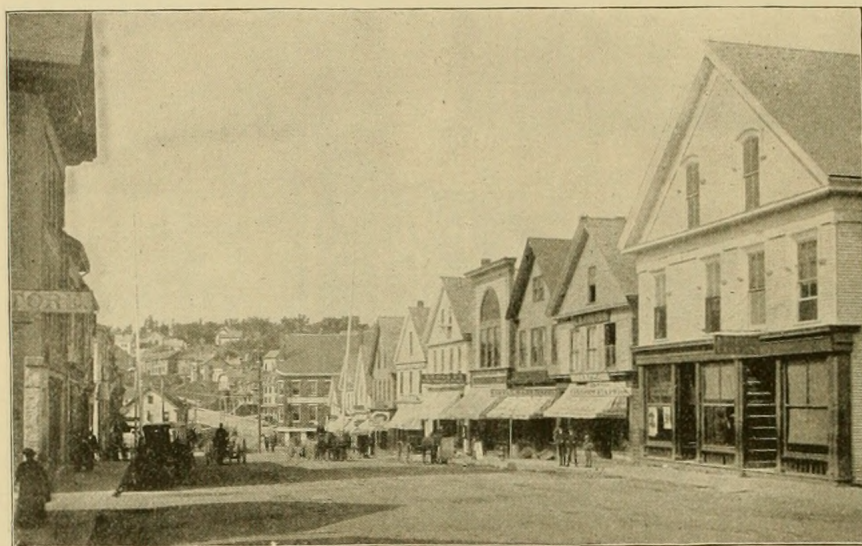


SOUTH SIDE MAIN STREET.

coincident with the decline of the lumber industry on the Union River. Lumber manufacturing is still extensively carried on here and the business is worthy of every encouragement within reasonable bounds, but the trouble has been that Ellsworth people were wont to rely upon it too largely and it is only of comparatively late years that they have come (as a whole) to realize that varied industries are practically indispensable to healthful and permanent development.

Now that "the ice has been broken" and it has been made apparent that the city of Ellsworth offers a favorable field for the carrying on of general industries, there should be a steady and rapid gain in population and in valuation. A brief study of a correct map of Maine will convince even a stranger to this region, that Ellsworth is admirably situated for manufacturing and commerce; while the better one is acquainted with this section the more confidence he is sure to have that now that the city has got fairly started on the right road its progress cannot fail to be rapid and constant. One of the "signs of the times" is the great increase in estate valuation that took place from 1880 to 1890, and this is especially significant from the fact that a very large proportion of the increase noted is in productive property as distinguished from property that is devoted entirely or almost entirely to private purposes. The estate valuation of Ellsworth in 1880 was \$1,456,366; in 1890 it was \$2,260,177, a gain of \$803,811, as compared with a gain of but about \$223,000 from 1870 to 1880. The improved condition of affairs brought about during the past ten years is due to a variety of causes, prominent among them being the superior facilities for transportation afforded by the completion of the Mount Desert branch of the Maine Central Railway. In

1880 the nearest railway station to Ellsworth was at Bucksport, some twenty miles distant, and the plan was to build a railroad from that town to Ellsworth as soon as circumstances would admit, but later developments, particularly the phenomenal growth of Mount Desert as a summer resort, rendered it advisable to connect Ellsworth with Bangor direct instead of by way of Bucksport, and therefore Ellsworth is distant but $29\frac{1}{2}$ miles by rail from Bangor, the road continuing on across the adjoining town of Hancock to Mount Desert Ferry, 43 miles from Bangor, and $13\frac{1}{2}$ miles from Ellsworth. There is a very extensive travel over this line during the summer months and the traffic increases largely every season. Before the advent of the railroad Ellsworth was an important stage centre, and, indeed, is so yet to a certain extent, daily stages being run from here to



NORTH SIDE MAIN STREET.

Franklin, Cherryfield and Machias. The pleasantest way of reaching the city during the summer months is by steamer from Rockland; the Ellsworth and Rockland Steamboat Company running a boat Tuesdays, Thursdays and Saturdays from Rockland, on the arrival of the Boston steamer. This is an advantageous freight route as well as a very popular passenger line and it well deserves public support. There are various other routes to Ellsworth which have much to recommend them to the pleasure tourist; as, for instance, from Boston or Portland to Mount Desert direct by steamer, and from there to Ellsworth by way of the Maine Central route. The scenery is magnificent, whatever route may be taken, and the city or rather the township of Ellsworth offers many strong attractions to summer tourists, and as a summer resort will compare favorably with many places that make the highest pretensions in that respect. As has been said by a late writer: "Of late years, the great advantages of Ellsworth as a tourist centre have become more prominent. The great influx of tourists, on the way to Bar Harbor, has drawn renewed attention to the city, and its very proximity to that famous resort is of no small significance in itself. Situated at the head of a lovely bay, which fronts upon Mount Desert Island, in the midst of one of nature's paradises, and with many charming attractions of her own, the city must continue to gain in many ways as this part of the state becomes more and more the central tourists' region in this section of North America. For sportsmen, the opportunities at and near Ellsworth are exceptionally fine. Both salt and fresh water fishing can here be enjoyed under very favorable conditions; the

trout and bass rise well to the fly, and the woods are enlivened, in the season, by small game in abundance. The additional inducements presented in the form of magnificent scenery, convenient arrangements for boarding and traveling, and all the accompanying advantages of a city situated in a lovely rural district, make Ellsworth a particular favorite with discerning sportsmen and tourists."

The Ellsworth of 1892 is a modern and prosperous appearing city; with large and handsome business buildings, electric lights, a good water supply, excellent school system, a first-class public library, handsome and roomy church edifices; some broad and well-kept streets lined with beautiful shade trees, and in short possessing all the belongings of a typical New England business and social centre. It has also various individual characteristics, not a few of which are due to the peculiarity of the city's site, which is much more "extended," as one may say, than is usual with cities of no greater population. One portion of Ellsworth has the appearance of a seaport (which, in fact, it is), and the other portion has the look of a thriving manufacturing centre (and in this case, also, appearances are not deceitful). Besides long and short lumber, staves, etc., the principal commodities produced here are boots and shoes, paper boxes, clothing, blankets and robes, woolens, edge tools, machinery, castings, carriages, leather, harness, etc., also pumps and blocks, sails, boats and other articles for which there is likely to be a demand in a seaport town, where ship building and repairing are quite largely carried on. There are two telegraph offices and a telephone exchange in the city, and two of the leading express companies have offices here. The banking facilities are exceptionally good, there being two first-class national banks in town and an excellent savings bank; and there is also a loan and building association, which is meeting with gratifying success and steadily and rapidly enlarging its operations. The fraternal associations include several Masonic societies; two Odd Fellows' societies; a council of the Royal Arcanum; a Good Templars' lodge; a Grand Army Post; a lodge of the New England Order of Protection; Ancient Order of United Workmen; Ancient Order of Friends; Hancock United Fellowship. There are two good weekly newspapers, the *Ellsworth American*, republican in politics; and the *Ellsworth Advertiser*, independent.

The early history of the city is of deep interest, especially to those who enjoy following the records of rapid and pronounced development from very small beginnings, but lack of space forbids consideration of it in these columns. Suffice it to say, the first settlement was made about 130 years ago, it being generally agreed that Benjamin Milliken was the first settler and that he came here in 1763. About 1767 to 1770 he was joined by some half a dozen settlers with their families, and it is said that in 1783 the plantation had a population of 992, but if so it must have increased wonderfully fast during the last year or so of the Revolution, for during the early part of the war there was not a quarter that many inhabitants, and the population diminished as the struggle continued. At this time the settlement was known as New Bowdoin, and it retained that name until 1800, when it was incorporated as a town and called Ellsworth, in honor of Oliver Ellsworth, one of the ablest and most learned of the many able and thoroughly informed men associated with this period of New England history. He was one of the delegates from Massachusetts to the National Constitutional Convention, held shortly after the close of the Revolution. When incorporated, February 27, 1800, Ellsworth included township No. 7, a part of township No. 6, and a part of Trenton. The portion taken from No. 6 was annexed to Surrey in 1820, but did not remain long within that town's jurisdiction; being re-annexed to Ellsworth in 1829. The town suffered considerably during the war of 1812, but soon recovered from its losses, and after a little time presented many evidences that it was destined to become the business and the political centre of this section. The introduction of steamboats upon the Penobscot and adjoining waters proved extremely advantageous to Ellsworth, and so built up the influence of the town that it was made the county seat of Hancock County, the first court meeting here in October, 1838. Twelve years later the population had become 2267, and during the next decade it increased more than one hundred per cent., the census of 1860 giving Ellsworth a population of 4658. Then came the

Rebellion, and nobly did Ellsworth respond to the calls for men and means issued during that tremendous war. The total number of men furnished was 653, and the amount raised for bounties alone was \$49,600. By reason of the severe strain upon its resources and the unsatisfactory business conditions involving the entire country, the town suffered a severe relapse from its former prosperity immediately after the Rebellion, but soon shook off the effects of this, and in 1870 had a population of 5257, a gain of 600 over the figures for 1860. By this time Ellsworth had become a city, having been incorporated as such February 6, 1869. Its subsequent history is familiar to the majority of our readers and has been touched upon in the first part of this sketch. As regards the future of the city no man can speak with any certainty, for conditions change so swiftly and absolutely in this revolutionary age that the most careful predictions may easily come to naught, but it may be said at least that the present prospects of Ellsworth are highly encouraging, and that radical changes must occur before those prospects can be seriously endangered.

REPRESENTATIVE BUSINESS MEN OF ELLSWORTH.

Pine Tree State Shoe Co.,

MANUFACTURERS OF

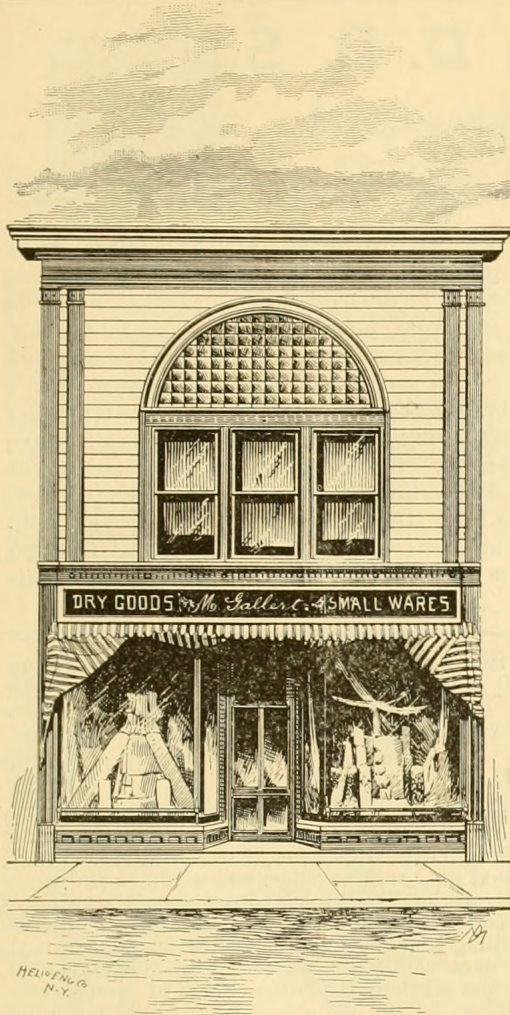
CALF, BUFF and VEAL CALF SHOES,

MEN'S and BOYS'.

**Boston Office,
105 BEDFORD STREET.**

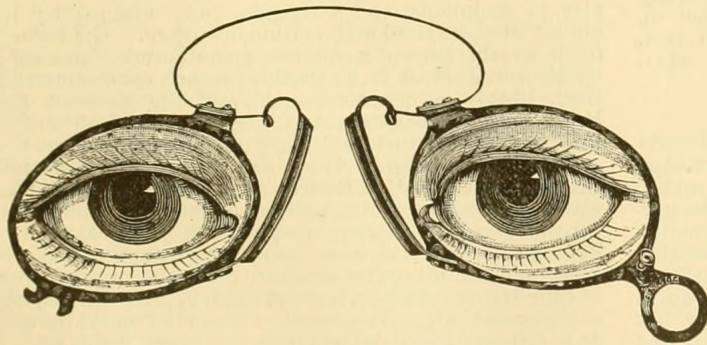
ELLSWORTH, MAINE.

Although shoe manufacturing has been carried on in Maine for many years and has become a very important industry, the progress thus far made is but an earnest of what may be expected during the next decade or so, for there are abundant indications that the time is ripe for a very rapid extension of this branch of production in Maine, and capitalists and practical manufacturers are evidently appreciative of this fact, judging from the magnitude and the perfection of the equipment of some recently established factories. One of the most important of these is that carried on by the Pine Tree State Shoe Co., incorporated in 1890 and comprising some of the best-known business men of this section; the President being Mr. Charles E. Burrill and the Treasurer Mr. John B. Redman, while the position of General Manager is filled by Mr. John A. Casey. The company are manufacturers of calf, buff and veal calf shoes for men and boys, and produce a line that is very favorably regarded by the trade and is already in active and increasing demand. The factory is a handsome, convenient, well lighted and well ventilated modern structure, embodying the latest ideas in its construction and arrangement, and fitted up with an elaborate and costly plant of improved machinery. The main building is 40x130 feet in dimensions and 3 stories in height, and employment is given to about 165 operatives, so we need hardly say that the company are in a position to fill even the heaviest orders at short notice. Everything is thoroughly systematized, and the consequent avoiding of waste has much to do with the company's ability to quote bottom prices on all its productions. There is a Boston office at No. 105 Bedford St., where a full line of samples may be seen, and a careful comparison of those samples with those offered by other manufacturers of goods of similar grade will convince the most skeptical that this Ellsworth company can hold its own in competition with any house in New England.



M. GALLERT,
DEALER IN
CLOAKS, SHAWLS,
DRY, FANCY AND FURNISHING GOODS,
ELLSWORTH, ME,
WITH BRANCHES AT
BAR HARBOR and AUGUSTA.

The most successful buyer is the one who discriminates the most successfully between "goods cheap" and "cheap goods," and it is just such a buyer who will find the most to admire in the assortment of cloaks and shawls, dry and fancy and furnishing goods offered by Mr. M. Gallert, for this gentleman carries on a system of "quick sales and small profits," and both his goods and prices combine to form a powerful argument in favor of patronizing his establishments. The residents of Ellsworth and vicinity are too intelligent not to perceive the force of an argument of this kind, and the natural result is that his store is a popular resort. It was opened 1872 by the present proprietor. In connection with his branch stores he is the largest buyer and seller in his line in the state. In his Ellsworth store he employs five competent assistants. The premises made use of comprise two floors, each of the dimensions of 90x25 feet, where an immense stock is carried, and both a wholesale and retail business being transacted.



E. F. ROBINSON,
OPTICIAN,
JEWELER, and Dealer in WATCHES,
Jewelry, Silver and Plated Ware,
Spectacles, Fancy Goods, &c.
23 Main St., Ellsworth, Me.
Watches and Jewelry Skillfully Repaired.

If there is one stock of jewelry, watches, silver ware, optical goods, etc., in Ellsworth which deserves the highest position when judged from the standpoint of general desirability, it is that to be found at No. 23 Main Street, in the store carried on by Mr. E. F. Robinson, for this assortment is exceptionally well-selected, extremely varied, and remarkably "clean," it containing practically no unsalable goods whatever. Nor is it surprising that it should be so desirable in every department, for "practice makes perfect" and Mr. Robinson has been catering to the wants of the residents of this section for nearly forty years, having begun operations in 1864. He was born in Boston, Mass., and during his long and honorable business career has become one of the best-known merchants in this portion of the State. A specialty is made of American watches, the productions of the leading manufacturers being handled and all grades of movements and cases being furnished at the lowest market rates. Optical goods are also largely dealt in, and as Mr. Robinson is a practical optician he is prepared to test the vision and provide glasses expressly suited to the conditions prevailing. Jewelry, silver and plated ware, fancy goods, etc., are all well represented in the stock, the very latest novelties being obtained as soon as they appear in the market. Watches and jewelry will be repaired in a skilful and durable manner and orders can almost always be filled at very short notice, the charges being uniformly moderate.

C. S. BRAGDON, D. D. S.,

— DENTIST, —

17 Main Street, Ellsworth, Maine.

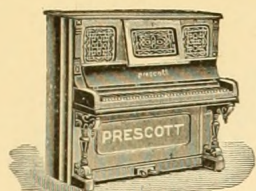
A highly amusing book was written a few years ago on the highly suggestive subject of "English as she is spoke," and an even more amusing book might easily be written on the subject of "Dentistry as she is practiced in the back country," for some of the instruments, methods and expedients of the hard working physicians who do about all the dental work there is done in those sections are, to say the least, novel, ingenious and interesting. There is a world of difference between the dentistry of to-day and that of even comparatively few years ago, and in arranging for dental treatment it is well to bear that fact in mind and to make such arrangements as to ensure that your teeth will be treated in accordance with the most improved methods and that the latest and most efficient apparatus and tools will be used. Obviously one of the surest ways to bring this about is to avail yourself of the services of one who, having recently graduated from a leading dental college, is of course thoroughly versed in the latest approved methods, and such is the case with C. S. Bragdon, D. D. S., this gentleman having graduated from the Philadelphia Dental College and began operations in Ellsworth in 1891. He utilizes a commodious and well-appointed suite of rooms at No. 17 Main St., and practices dentistry in all its branches; his mechanical facilities being complete and of the most improved type. Moderate charges are made and all work is guaranteed as regards appearance and durability.

A. K. WOODWARD, Manufacturer of Edge Tools, Water St., Ellsworth, Me. So long as "time is money," so long will it be extravagance to use inferior edge tools, for their use invariably means waste of time, and as a general thing it means poor work too. It is not always easy to get thoroughly first-class edge tools, but there need be no difficulty on that score so far as the residents of Ellsworth and vicinity are concerned at all events, for Mr. A. K. Woodward has a shop on Water St., Ellsworth, and the edge-tools he makes are classed by thoroughly practical men with the very best in the market. He can fill orders at short notice, and his prices are low enough to suit the closest buyer. Mr. Woodward was born in this city, and founded his present business in 1886. He gives personal attention to the filling of orders and employs two assistants, not only making edge tools but also doing ship and mill work of all kinds. It is of special importance that jobbing and repairing orders should be promptly responded to, and as Mr. Woodward thoroughly appreciates that fact, he spares no pains to rush such work through when haste is desirable.

P. H. SHEA, Custom Tailor, Main Street, under Odd Fellows' Hall, Ellsworth, Me. Although the demand for ready-made clothing is enormous and is steadily increasing, the demand for custom-made garments is increasing even more rapidly, for as a nation we dress better every year, and it is undeniable that there is a certain "hang" or "appearance" pertaining to good custom work which cannot be imitated even in the very best ready-made clothing. The difficulty has been that custom garments cost too much for the majority of us to be able to afford them, but now there are certain tailors who do business on the system of "quick sales and small profits" and will get you up a stylish, well-made and perfect fitting suit, at a price but slightly in excess of that quoted on first-class ready-made clothing, which is inferior to custom work in every essential, including durability. In this connection it is perfectly natural to think of Mr. P. H. Shea, for he is a thoroughly expert and reliable custom tailor, and his prices are remarkably low, considering the uniform excellence of his work. His store is on Main St., under Odd Fellows' Hall, and such of our readers as wish fashionable, perfect-fitting and dependable clothing,

may save time and trouble, not to say money, by giving him a call before placing their order. Mr. Shea is a native of Ellsworth, has many friends here and has built up a very desirable trade since he began operations in 1889.

J. H. & E. K. HOPKINS, Manufacturers of Castings of all kinds, Holmes' Stave Machines and Edgers, Gang Lath Mills, etc., Ellsworth, Me. Office at store, next door to post office, where can be found all kinds of Groceries, Dry Goods, Furniture, Carpetings, etc. Success in manufacturing under the conditions now prevailing is so largely a matter of machinery that too much care cannot be exercised in the choice of machines, and particularly in the choice of wood-working machinery, for the various wood-working machines in the market differ greatly, not only in capacity, but also in simplicity and strength, and consequently in ability to stand hard and continuous usage. The record made by the several machines manufactured and sold by Messrs. J. H. & E. K. Hopkins is such as to commend them highly to practical men, and the demand for Holmes' stave machines and edgers, gang lath mills, etc., proves that their efficiency and general value are widely appreciated. They are made from selected material by skilled workmen, are thoroughly tested in every way and give the best of satisfaction under the oft-times trying conditions met with in practical everyday use. The firm also manufacture castings of all kinds and can fill orders at short notice, they operating a thoroughly well-equipped foundry, and employing experienced help. The foundry is located on Water St., as is also the shop, which occupies three floors and a basement, each measuring 25x60 feet. Messrs. J. H. & E. K. Hopkins make a specialty of iron windlasses for vessels, and ship work in general, and their facilities enable them to fill orders promptly as well as at moderate rates. Both partners are natives of Ellsworth, and are far too well known in this vicinity to need extended personal mention. They give careful supervision to every detail of the business, and spare no pains to maintain the high standard established at the beginning. Their office is at the store of Messrs. J. H. & E. K. Hopkins, dealers in general merchandise, next door to the post office, and estimates on foundry work and anything else in their line will cheerfully be made on application.



J. T. CRIPPEN,

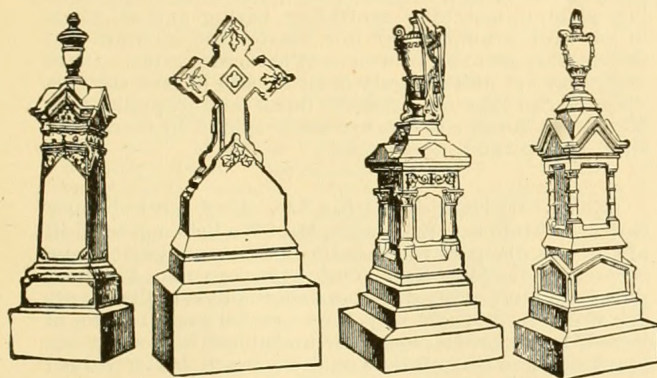
—DEALER IN—

PIANOS and ORGANS, VIOLINS, BANJOS, GUITARS,

Mandolins, Sheet Music, Instruction Books, Imported Violin and Banjo Strings, and everything in the Music Line. Old instruments taken in exchange for new ones.
Organs to Rent. Latest improved Sewing Machines for sale and to rent.

Repairing done at Short Notice. No. 7 Water St., ELLSWORTH, Me.

If any of the residents of Ellsworth or vicinity place orders for pianos, organs and other musical instruments, for musical merchandise or for sewing machines, without first consulting Mr. J. T. Crippen, they are very foolish, to say the least, for that gentleman is in a position to quote positively bottom prices on goods of those kinds and his facilities are universally known throughout this section, as he has been prominently identified with the music and sewing machine business in Ellsworth ever since 1862, when he began operations as a member of the firm of J. & J. T. Crippen, assuming sole control in 1871. During these years he has sold more sewing machines than any other man in the county, and to-day if you wish to buy or rent the latest improved machines of this kind, you can save time, trouble and money by availing yourself of the advantages he offers. The leading makes of pianos, organs, violins, banjos, guitars, mandolins, etc., are also largely dealt in, together with band instruments of every description; music boxes, flageolets, flutes, fifes, ocarinos, and every instrument found in a first class music store. Imported violin and banjo strings; the largest line of sheet music to be found in this section; instruction books, musical folios, also albums of every description and musical merchandise in general. All the above goods will be sold on easy terms, or cheap for cash. Old instruments will be taken in exchange for new ones and a liberal allowance made for them. Pianos and organs will be rented at low rates. Repairing is done in a superior manner at short notice, employment being given to 2 assistants, and a call or a message sent to No. 7 Water street will result in the injured machine or instrument being sent for, repaired and promptly returned at a moderate charge.



HIGGINS & DUNN, Marble and Granite Dealers, Corner Pine and Water streets, Ellsworth, Me. The cost of marble and granite or of cemetery or building work in either of those materials is necessarily considerable, owing to the difficulty of quarrying, the cost of transportation, the cost of skilled labor in cutting, etc., and, therefore, it is a serious question where orders shall be placed, for not only is there considerable difference in the prices quoted by different dealers and manufacturers, but there is even more difference in the quality of the work produced, some of it being dear at any price. Therefore, we feel that we are doing some of our readers a genuine service in calling attention to the advantages offered by Messrs. Higgins & Dunn, for this firm are not only extensive dealers in marble and granite, but also large manufacturers of cemetery and ornamental work, and they offer a great variety of tasteful designs, carried out in the highest style of workmanship, at very moderate prices. The firm is made up of Messrs. N. H. Higgins and H. W. Dunn, the former a native of Mount Desert and the latter of Franklin, Me. Both have had long and varied experience in the business and both give the enterprise close personal supervision and keep the service up to the highest possible standard of efficiency. The works are located at the corner of Pine and Water streets, and employment is given to three assistants, all orders being assured prompt and careful attention. Designs will be shown

and estimates made on application, and the inducements offered are such that no one can afford to place an order for anything in this firm's line before giving them a chance to figure on it.

H. GREELY, D. D. S.,

Graduate Philadelphia Dental College,

No. 36 Main Street, ELLSWORTH, MAINE.

F. M. GAYNOR & CO., Retail Dealers in Choice Family Groceries, Country Produce, Etc., No. 3 Water street (two doors below post office), Ellsworth, Me. Probably one of the best known establishments of the kind in this town is that conducted by F. M. Gaynor & Co., at No. 3 Water street, for this enterprise was inaugurated in 1885 by Messrs. Gaynor Bros., the present firm name having been adopted in 1889. Messrs. F. M. and M. E. Gaynor are natives of Ellsworth. The premises utilized comprise one floor and a cellar, each of the dimensions of 25x40 feet, and a fine stock is constantly on hand to choose from, it being made up of choice family groceries, country produce, etc. The firm give their whole attention to the business and they are in a position to assure immediate and courteous attention to every caller. They cater to family trade and strive to offer a sufficient variety of goods to allow all purses and all tastes to be suited, the lowest market rates being quoted at all times. This house has built up an extensive business and has an unsurpassed reputation for selling goods strictly on their merits, no misrepresentation being practiced under any circumstances.

WOOD & CURTIS,

—DEALERS IN—

Doors, Windows, Blinds and Gutters,

58 MAIN STREET, ELLSWORTH, MAINE.

The modern house, and particularly the modern frame house, is practically factory made, about the only hand labor connected with its construction being that necessary in order to adjust the various parts and fasten them together. Of these parts, none are of more importance than are doors, windows, blinds and gutters, and a firm that are prepared to furnish them in quantities to suit, at bottom rates, are in a position to greatly stimulate building operations in their vicinity. Therefore the firm of Wood & Curtis may be said to have done excellent service in aiding to build up this section since they began operations, in 1884, for they deal in all the articles mentioned, and are prepared to meet all honorable competition as regards quality, variety and general excellence of product, lowness of prices and promptness and accuracy in the filling of orders. Large and small commissions are executed with equal care and every article is sold under a guarantee that it will prove equal to representations. The doors, windows, blinds and gutters supplied by this house are made from thoroughly seasoned stock in a skillful and workmanlike manner, and grade for grade, will compare favorably with any in the market. The premises utilized are located at No. 58 Main St., and a large and varied stock is constantly carried.

C. E. WOODMAN, Wholesale and Retail Dealer in Fruit, Confectionery, Tobacco and Cigars, also Meats of all kinds, 78 Water street, Ellsworth, Me. It is a pleasure to call favorable attention to the store carried on by Mr. C. E. Woodman, at No. 78 Water street, for here may be found an exceptionally varied and attractive stock, here are quoted bottom prices, and here one is sure of receiving prompt and courteous attention—so that it is not too much to say that this is a model establishment of its kind. Business was begun in 1886 by the present proprietor, who is a native of Searsport, Me., and has served in the navy. Mr. Woodman is a wholesale and retail dealer in fruits, confectionery, tobacco and cigars, flour and feed, vegetables and meats of all kinds, oranges, bananas, lemons, figs, dates, malaga grapes, pickled limes, sweet potatoes, peaches and honey are also largely dealt in, as are fine feed, middlings, shorts, corn and flour, chestnuts, maple sugar, popping corn, etc. Fresh, salted and smoked meats are always in stock, and the assortment is varied enough to suit all tastes and all purses.

E. BONSEY & SON, Manufacturers of and Dealers in Doors, Sash and Blinds, Window Frames, Mouldings, Brackets, Glass and Putty, Newel Posts, Jig Sawing, Planing, Water street, Ellsworth, Me. As doors, sash and blinds, window frames, mouldings, brackets, newel posts, balusters, etc., are largely used in the building of every house, it naturally follows that the ability to obtain them in any desired quantities at short notice and at positively bottom rates, does much to lessen the trouble and reduce the expense of building operations, and hence there can be no dispute that the enterprise carried on by Messrs. E. Bonsey & Son has done and is doing much to stimulate building, and thus promote the growth of Ellsworth and vicinity, for this firm are heavy manufacturers of and dealers in all the commodities mentioned, and have facilities which enable them to fill all orders promptly, accurately and at bottom prices. Their business was founded in 1874 by Messrs. E. & S. D. Bonsey, and in 1878 Mr. E. Bonsey became sole proprietor, and so remained until he took his son, Mr. W. Bonsey, into partnership, thus forming the present firm. A spacious shop, located on Water street, is utilized, it being fitted up with an elaborate plant of improved machinery run by steam power. Besides manufacturing doors, sash and blinds, window

frames, mouldings, brackets, etc., the firm do jig sawing, planing, matching, mortising, boring and all kinds of job work promptly and in a thoroughly accurate and satisfactory manner, as well as at moderate rates. Glass and putty are quite largely dealt in, and in fact there is little in the line of builders' finish and supplies that Messrs. E. Bonsey & Son are not prepared to furnish at short notice and at low prices.

G. W. McDONALD & CO., Dry and Fancy Goods, 10 Main St., Ellsworth, Me. We hear a great deal of the vast dry goods houses located in such great trade centres as Boston, New York, Chicago and Philadelphia, and unquestionably these enormous establishments are wonders in their way, and are to some extent of benefit to the public, but their usefulness is greatly exaggerated and the public would be much better served by a large number of comparatively small stores than by any one of these great overgrown emporiums. Those who deal at one of the latter establishments and then have dealings with such a store as is carried on by Messrs. S. W. McDonald & Co., cannot resist drawing comparisons, and we can assure our readers that those comparisons are not favorable to the great city house. When you visit No. 10 Main St., where Messrs. McDonald and Co. are located, you are not referred from one "department" to another and made to walk about a quarter of a mile before you can get what you want; you are not obliged to wait five to fifteen minutes to have your bundle made up and to get your change, and you are not referred from salesman to "floorwalker," from floorwalker to head of department, and from him to somebody else before you can get a mistake corrected. As for the prices, they are just as low as in the big store—many of our readers may laugh at that assertion, but it is true nevertheless, for the big stores sell no lower than their smaller competitors—they may offer a "leader" at a bargain, but their prices average at least as high, if not higher. The fact is, it pays to trade with Messrs. S. W. McDonald & Co. and we are glad to notice that many persons appreciate it, and encourage the firm to continue their good work by liberal patronage. They began operations in 1889, and deal in dry and fancy goods of all kinds, the stock being large and varied and including the latest novelties. Ample assistance is employed, and callers are assured prompt and courteous attention.

GEO. H. GRANT, Fire, Marine, Life and Accident Insurance,

SMITH BUILDING, 51 Main St., ELLSWORTH, Me.

MT. DESERT BLOCK, Main St., BAR HARBOR, Me.

The business conducted by Mr. George H. Grant may justly be classed among the most useful and important in the city, for the demand for insurance is in these days well nigh universal. Mr. Grant is a native of Bucksport, and is well known in insurance, financial and general business circles, having for some years been engaged in the banking and insurance business at Bar Harbor, prior to succeeding Mr. Geo. W. Fiske in 1890, who founded the agency in 1877 and which was already widely and favorably known when the present proprietor assumed control, and under his energetic and liberal management it has steadily increased in popularity. Mr. Grant represents only the best companies, offers lowest rates, prompt and equitable adjustments, and solicits correspondence, feeling confident that he is in a position to offer a service unsurpassed for security, promptness and economy. With nice offices at Ellsworth and Bar Harbor and telephone connection to all principal points, all desired information will cheerfully be given on application, callers being always assured of prompt and courteous attention. Equal care is shown in the placing of large and small risks, and the following list of companies represented will give some idea of the facilities offered:—The Delaware Insurance Company, of Philadelphia; Fire Association, of Philadelphia; Insurance Co. of the State of Pennsylvania; Orient Insurance Co., Hartford, Conn.; People's Fire Insurance Co., of New Hampshire; Sun Fire Office, London; Phenix Insurance Co., New York; Niagara Fire Ins. Co., New York; Merchants Ins. Co., Newark, N. J.; Citizens Ins. Co., Pittsburg, Pa.; Reliable Ins. Co., Philadelphia; Traders Ins. Co., Chicago; Phoenix Assurance Co., London; Mechanics & Traders Ins. Co., New Orleans; Quincy Mutual Ins. Co., Quincy, Mass.; Traders & Mechanics Ins. Co., Lowell, Mass.; Merchants Marine Ins. Co., Bangor, Me.; Connecticut Mutual Ins. Co., Hartford, Conn.

ELLSWORTH STEAM LAUNDRY, Dye House and Bath Rooms, L. J. Files, Proprietor, Ellsworth, Me. The time has gone by when it was necessary to apologize for the existence of a public laundry, for the public have learned that the "good, old-fashioned way" of doing laundry work at home is often, like many other "good, old-fashioned" practices, of very doubtful wisdom. The saving of money, which is popularly supposed to result from doing washing at home, is much more apparent than real, for when cost of fuel, time, use of soap, etc., is figured up, it will be found that the amount is very considerable, while everybody knows that a domestic "wash-day" is a very trying and uncomfortable period. The Ellsworth Steam Laundry has done much to remove popular prejudice during the ten years or so that it has been carried on, and its proprietor, Mr. Louis J. Files, may well congratulate himself on his success in proving that such an establishment is a great public benefit. Mr. Files was born in this state, and with nearly twenty years' experience is thoroughly familiar with the laundry and dyeing business in all their branches, and as he gives careful supervision to the filling of orders, employs skilled assistants and possesses the most improved mechanical facilities, it is natural that his work should be first-class, that mistakes should very seldom occur and that garments, curtains and fabrics should be laundered or dyed without the least injury, at short notice and at moderate rates. Spacious premises are utilized, including public bathrooms so equipped that a bath in water of any desired temperature may be obtained, the expense being merely nominal.

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J. P. ELDRIDGE, Wholesale and Retail Dealer in Stoves, Tin, Glass, Crockery and Wooden Ware, Hot and Cold Water, Piping and Plumbing, 35 Main street, Ellsworth, Me. The business conducted by Mr. J. P. Eldridge was founded some fourteen years ago, it having been started in 1877 by Messrs. Eldridge & Perry. In 1879, Mr. J. P. Eldridge became sole proprietor, and in 1883 the firm of J. P. Eldridge & Co. was formed, Mr. Eldridge resuming sole control in 1885. He is a native of Dexter, Me., and has a very large circle of friends throughout this portion of the state. He is a wholesale and retail dealer in stoves, tin, glass, crockery

and wooden ware, pumps, lead pipe, sheet lead, zinc, cutlery and plated ware, and is prepared to supply any or all of those commodities in quantities to suit at short notice and at bottom rates. Mr. Eldridge handles all the most efficient cooking and heating stoves, including both coal and wood burners, and will furnish and put up a stove and guarantee its performance if used in accordance with instructions. His store is located at No. 35 Main Street, and there is ample space for the accommodation of the heavy and varied stock, the premises comprising 2 floors and a basement measuring 20x90 feet. Particular attention is given to hot and cold water piping and plumbing, all work of that kind being done in a thorough and skillful manner, and orders being filled without delay as employment is given to five competent assistants. No fancy charges are made, and we can confidently guarantee satisfaction to every customer.

MRS. C. P. TRIPP, Millinery, Etc., 40 Main street, Ellsworth, Me. It is the general verdict among the ladies of Ellsworth and vicinity, who have examined specimens of the work done at the establishment of Mrs. C. P. Tripp, that the results here produced are exceptionally satisfactory, and there has been ample time to form competent judgments regarding the matter, for Mrs. Tripp began operations here in 1887, and her business has since rapidly and steadily developed, it now being one of the best known in town. Fine millinery is done here, and order work is assured prompt and satisfactory attention. All of our lady readers can doubtless call to mind instances which have come under their observation, where the most costly costumes, made from the richest and most fashionable material, utterly failed to produce a desirable effect by reason of the incompetency of those who were entrusted with their making. The handsomest and most tasteful fabrics may easily be rendered quite unattractive by not being properly made and fitted to the wearer, and the advantages to be gained by securing the services of a good dressmaker are too evident for us to dwell upon the importance of doing so. The millinery and dress-making rooms of Mrs. Tripp are located on the second flat of "Joys" building, on Main street. This lady is a native of Ellsworth. She employs two assistants and guarantees good work and satisfactory prices.

CHAS. A. ALLEN & CO., General Insurance.

Office in First National Bank Building, ELLSWORTH, Me.

It is true that there is a regular market price for dependable insurance, the same as there is for any other standard commodity, but it is also true that some insurance agencies give greater value for money received than do others, this value appearing in the superior promptness and reliability of the service, in the care taken to protect the interests of patrons in every legitimate way, and also in the favorable rates at which large and small lines of insurance are placed. The firm of Charles A. Allen & Co. have won an enviable reputation as general insurance agents since beginning operations in Ellsworth in 1888, and this reputation has steadily increased as the patronage, and consequently as the operations, of the firm have developed, the demand upon them now being so extensive that they have frequent opportunity to prove their ability to execute the most important commissions at short notice and to excellent advantage, and also to show that they give prompt and careful attention to even the smallest orders. The partners are Messrs. Charles A. Allen and W. B. Campbell, both of whom are Maine men by birth, Mr. Allen having been born in Stoneham and Mr. Campbell in Eden. The latter gentleman is Registrar of Deeds for Hancock County, and both he and Mr. Allen are very generally known in social as well as in business circles. The firm have an office in the First National Bank Building, and all desired information relative to insurance matters will cheerfully be given on application, in person or by mail. The following partial list of companies represented will give some idea of the character of the service offered: National Fire Insurance Co., Hartford; Fireman's Fund, Cal.; California, Cal.; American, New York; Liberty Insurance Co., New York; Commercial Union Assurance Co., London; North British & Mercantile, London; Guardian Assurance Co., London; Lancashire Ins. Co., of Manchester, Eng.; Western Assurance Co., Toronto, Ont. In addition to companies enumerated above, represented by Messrs. C. A. Allen & Co., there is represented by Mr. Allen the Mutual Life Insurance Company of New York, the largest and most progressive in the world, the assets of which are upwards of \$150,000,000.

IRVING OSGOOD, Photographer, Duplicates at any time, Copying a specialty, also manufacturer of Osgood's Patent Snow Plough, 22 Main St., over D. H. Eppes & Son, Ellsworth, Me. Mr. Irving Osgood is one of the best known of our Ellsworth business men, for he has carried on operations here since 1875, and the nature of his business and the uniform excellence of his work have combined to bring him patronage from all the country adjacent, he being a skilful and artistic photographer, and making a specialty of copying for which he receives many orders by mail, besides those left by customers in person. Mr. Osgood's business is thoroughly systemized, and negatives are carefully preserved, so that duplicate photographs can be furnished at any time and at very short notice. His charges are very low, considering the excellence of the work, and it is not to be wondered at that he does a large proportion of the photographic work produced in this section. Spacious rooms are occupied at No. 22 Main street, over D. H. Eppes & Son, and all necessary apparatus is provided to ensure the attainment of the best results. Mr. Osgood is the patentee and manufacturer of Osgood's Snow Plow, which has received enthusiastic endorsement wherever it has been introduced as one of those labor and money saving appliances that very soon pay for themselves and are more highly thought of the more they are used. The plow is made from four to twelve feet wide, takes the snow from the inside and is reversible, with the draft from the rear end which keeps the point down. It rests on two bevelled edge wheels which guide the plow and resist the side draft, and it is very strongly made, as is indicated by the fact that it has been subjected to 15 tons of strain in practical use without being damaged in the least. The Osgood Plow is unquestionably the best ever invented for removing snow, sash or crust from roads and sidewalks, and it is because the inventor and manufacturer feels confident that the plow needs only to be introduced to be appreciated and in active demand, that he makes the price very low in order to induce cities, villages, etc., to give it trial. Correspondence is solicited and communications are assured prompt and careful attention. The plow has been used in Bangor three winters and the following letters show what an impression it has made in that city:

BANGOR, Me., March 18, 1889.

MR. IRVING OSGOOD,—

Dear Sir: In regard to the plow I like it very much. It makes a great saving for the city. We have quite a number of walks that we do not break out during the winter, and in the early spring we shovel them out; but with your plow we do not shovel hardly any. One day last week I put four horses on your plow and plowed out more walks in one day than fifty men could shovel; in places the snow was three feet deep with a crust on top three inches thick and it went to the bottom. I had four of the best horses that the city owns on the plow and in places they could not go more than six feet at a time, and the plow stood the test all right.

Respectfully,

F. C. BRACKETT, Street Com'r.

BANGOR, Me., Sept., 1890.

MR. IRVING OSGOOD,—

Dear Sir: Another year's trial shows us that your Snow Plow is the best one yet. In heavy snow storms it pays for itself every day. Five of our best horses plowed, with a heavy crust, (in cutting walks) more snow than five hundred men could shovel. The opening in places was higher than my head. We gave it at times fifteen tons of strain with no damage to the plow. It is very satisfactory.

Respectfully, F. C. BRACKETT, Street Com'r.

BOSTON CLOTHING STORE, W. R. Parker, Manager; Ready-Made Clothing, Hats, Caps, Gents' Furnishings and Neckwear, also Custom Tailoring, Main street, Ellsworth, Me. It is said that American ready-made clothing is the best in the world, and that Boston is the headquarters for the sale of the finest American ready-made clothing, so that an establishment called the "Boston Clothing Store" must be capable of rendering extra good service if it is to deserve its name, and such is in fact the case with the Ellsworth establishment of that name, for stylish, perfect fitting and durable clothing may be bought here at positively bottom prices. Many of our readers know that already, the store having been carried on since Nov., 1877, but there are some new-comers and others who have never given this establishment a trial and to such we would say, "Call around at once, whether you need any clothing just now or not and see what the place is like, what the stock is like and what the prices are like; you will be assured prompt and polite attention, won't be importuned to buy, but will be given every opportunity to examine the stock and to note how the prices compare with those quoted on goods of similar excellence by other dealers." The store is located on Main street, two floors, measuring 25x60 feet, being occupied, and a very heavy stock carried, it comprising not only clothing but

also hats, caps, gents' furnishings and neckwear; custom tailoring in all its branches also done, and guaranteed to fit or money refunded. The very latest fashionable novelties are provided to choose from, and the prices are exceptionally low on all the goods dealt in. The business is under the efficient management of Mr. W. R. Parker, who is a native of Bucksport, and is very widely known throughout this section.

The BURRILL NATIONAL BANK of Ellsworth, Maine, No. 16 State Street. The success attained by the Burrill National Bank has often been referred to as "phenomenal," but that reference, although well and kindly meant, is singularly incorrect, as will be seen when we come to consider what "phenomenal" really means, for that word has a fixed and definite meaning, although it is so loosely used nowadays as to have lost much of its force. A phenomenon is an appearance the reasons for whose existence are not apparent, and hence were the success attained by the Burrill National Bank since its incorporation in 1887 really "phenomenal," it would be unaccountable, whereas it may readily be accounted for in spite of its exceptional magnitude; for a bank which fills a long perceived vacancy, which is the continuation under the most favorable auspices of a well-established business, and which is backed by prominent men in whom the community have implicit confidence, may certainly be reasonably expected to attain prompt, decided and ever increasing success, and such has been and is the case with the Burrill National Bank, which was chartered October 24, 1887, and succeeded to the control of a private banking business established by Mr. Burrill in 1881. Mr. Burrill has been president and Mr. James E. Parsons has been cashier of the bank from the beginning, and but one change has occurred on the board of directors, Mr. Samuel J. Morrison succeeding Mr. Bryant Bradley. The present board is constituted as follows: Charles C. Burrill, John B. Redman, Henry B. Cleaves, James F. Davis, Fred E. Hartshorn, Newell B. Coolidge, Samuel J. Morrison. Extended personal mention in the case of the above widely known gentlemen would be entirely superfluous and we may proceed at once to present the report to the comptroller of the currency, showing the condition of the bank at the close of business February 26, 1891, the report in a condensed form being as follows:

| RESOURCES. | |
|----------------------------------------|-------------|
| U. S. Bonds to secure circulation..... | \$12,500 00 |
| Furniture and Fixtures..... | 1,850 00 |
| Loans and Discounts..... | 171,033.05 |
| Due from Banks..... | \$21,388.69 |
| Expenses paid..... | 1,058 92 |
| Premiums..... | 2,718.76 |
| Five per cent. fund..... | 562 50 |
| Cash..... | 21,843.05 |
| | 47,571.92 |

\$232,954.97

| LIABILITIES. | |
|-----------------------|--------------|
| Capital Stock..... | \$50,000 00 |
| Surplus..... | 12,500 00 |
| Profits..... | 8,299.57 |
| Circulation..... | \$70,799.57 |
| Dividends unpaid..... | 11,240 00 |
| Due Depositors, viz.: | 50.00 |
| Banks..... | \$ 12,860.82 |
| Individuals..... | 138,004 58 |
| | 150,865 40 |

\$232,954.97

It will be observed that the capital of the bank (\$50,000) has been augmented nearly 50 per cent. by surplus and profits, the combined sum at the time the above report was made amounting to \$70,799.57. Such an evidence of conservative and able management tells its own story, and we will only add that the large resources and special facilities of the bank enable the accounts of individuals, firms, banks and other corporations to be received on the most favorable terms.

CHARLES C. BURRILL, General Insurance Agent, State street, Ellsworth, Me. The problem which confronts the property owner in connection with the taking out of policies of insurance is at once simple and complex—simple inasmuch as it is merely a question of getting the largest possible amount of protection at the smallest possible cost, and complex because any considerable amount of insurance must be divided among many companies; and comprehensive facilities are necessary to bring about such division promptly, accurately and with due regard to the interests of all parties concerned. But even from this point of view the problem becomes simple when considered in connection with the facilities controlled by Mr. Charles C. Burrill, for during the quarter of a century that that gentleman has been engaged in the insurance business he has extended his operations and enlarged and improved his resources until now it is well within bounds to say that his office is the recognized headquarters for insurance so far as this section is concerned. It is very generally known that Mr. Burrill represents the most reliable domestic and foreign companies, that he is prepared to write lines on all desirable risks at equitable rates, that the indemnity offered is unquestionable, and the very largest lines are covered promptly, while the smallest commissions are assured immediate and careful attention—and as these facts are matters of common knowledge, the exceptional popularity of this agency is self-explanatory. Mr. Burrill was born in Corinna, Me., has held various important public offices, and is as widely known in social as in business circles—which is saying a good deal, for not only has he been prominent in the insurance business for many years, but also actively and successfully engaged in banking enterprises. He is president of the Burrill National Bank, also of the First National Bank at Bar Harbor, and is treasurer of the Hancock County Savings Bank. Mr. Burrill solicits correspondence relative to insurance matters, and in this connection the following list of companies represented will prove of interest: Aetna Insurance Co. of Hartford, Conn.; German American Insurance Co. of New York, N. Y.; Hanover Fire Insurance Co. of New York, N. Y.; Home Insurance Co. of New York, N. Y.; Insurance Co. of North America, of Philadelphia, Pa.; New Hampshire Fire Insurance Co. of Manchester, N. H.; Granite State Fire Insurance Co. of Portsmouth, N. H.; Phoenix Insurance Co. of Hartford, Conn.; Springfield F. and M. Insurance Co. of Springfield, Mass.; Imperial Fire Insurance Co. of London, Eng.; Liverpool and London and Globe Insurance Co. of London, Eng.; Union Mutual Life Insurance Co. of Portland, Me.; Travelers Life and Accident Insurance Co. of Hartford, Conn. Correspondence solicited.

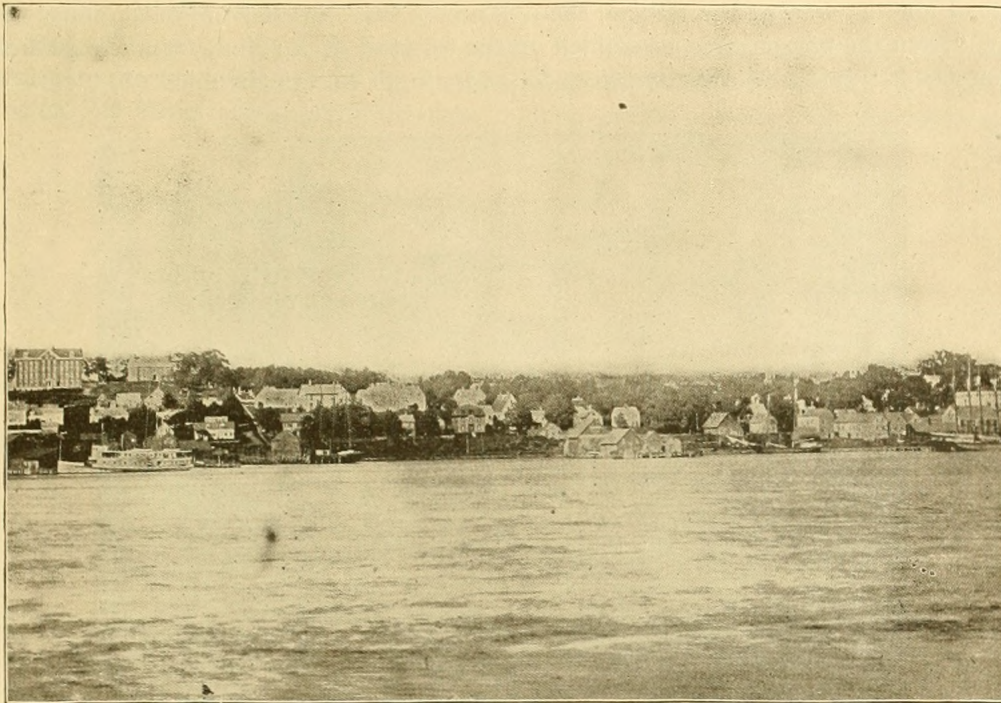
HANCOCK HOUSE, F. H. Gould, Proprietor, Ellsworth, Me. A first-class livery connected. It seems a pity that some enterprising and prosperous cities and many beautiful towns should have such poor hotel accommodations, for it is undeniable that the reputation of a place is largely dependent upon the character of its hotels, and poor hotels are sure to have an injurious effect upon the community in which they are located. Although Maine, as a state, has hotels which will compare favorably with those of any other section, still there are some cities and towns which are poorly supplied in this respect, and the residents of Ellsworth, therefore, have reason to congratulate themselves that their beautiful city is not among the number. The Hancock House is a most admirable hotel, inasmuch as it affords excellent accommodations in every respect, and yet does not attempt the impossible task of successfully imitating the leading hotels in the great cities, which are carried on under radically different conditions. Hence, the management is enabled to quote much lower prices than would be possible were the hotel imitative

of metropolitan establishments, and yet the service is much more satisfactory than any imitation possibly could be. The house is very spacious, it containing 60 rooms, most of which are large, and all of which are light, cheerful, well-furnished and thoroughly comfortable. It is most conveniently located, at the corner of Main and Grand streets, and is well arranged and equipped throughout. The present proprietor is Mr. F. H. Gould, son of Mr. George Gould, whom he succeeded in 1890, after that gentleman had carried on the hotel for about 18 years. Mr. F. H. Gould is a native of Ellsworth, and of course is almost universally known in this vicinity. He gives close personal attention to the supervision of affairs, sets an excellent table, employs ten competent assistants, and spares no pains to provide a service equal to the best. There is a first-class livery connected with the house, and teams may be obtained at very short notice and at uniformly moderate rates.

C. B. PARTRIDGE, Dealer in Ladies', Misses' and Children's Boots and Shoes, Sign of the Golden Boot, No. 19 Main street, Ellsworth, Me. There are so many things to be considered in the choice of boots and shoes, that it is no wonder that many persons find it hard to make a selection, for, for general use, a shoe should be neat and stylish and yet comfortable, strong and durable, and yet not too heavy, smooth-fitting and yet not tight,—and it is sometimes no easy matter to find a shoe combining all these points that is sold at a moderate price. But the task is greatly simplified by knowing where to look to find a large and varied stock of footwear, and as Mr. C. B. Partridge constantly carries such a stock it is an excellent idea to call at his store, No. 19 Main street, when you want anything in the way of boots, shoes, etc. As he makes a specialty of ladies', misses' and children's footwear, he is prepared to suit all tastes and all purses and to fit the most difficult feet, his assortment of sizes and widths being exceptionally large, and as his goods are obtained from the most progressive manufacturers, they comprise the very latest shapes and styles and will be found "correct" in every respect. Mr. Partridge is a native of Ellsworth and began operations in his present business in 1880. He is uniformly moderate in prices and the "Sign of the

Golden Boot" is widely known as a store at which excellent value is always given for money received.

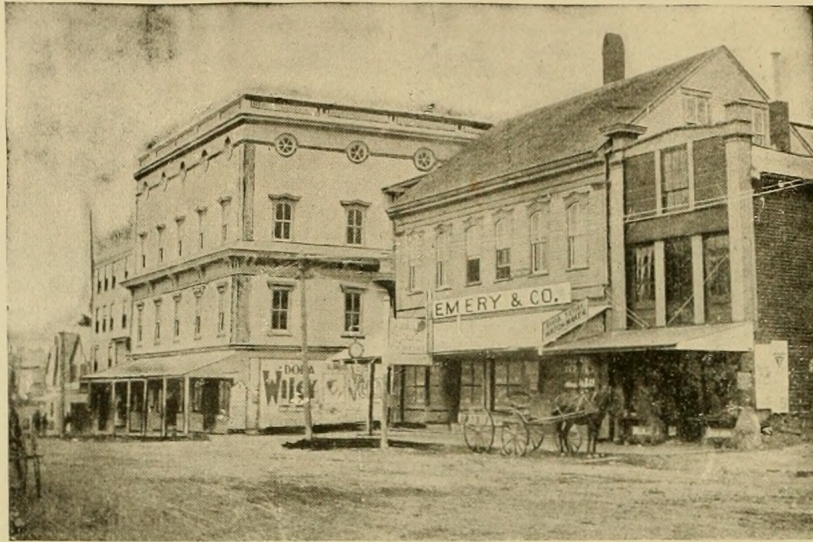
HANCOCK COUNTY SAVINGS BANK, State street, Ellsworth, Me. Besides the many and important direct benefits which spring from the operations of savings banks there are many indirect benefits, and prominent among these is the service afforded by such banks as barometers of business, for it is obvious that institutions depending practically entirely upon the savings of wage-earners for their funds, must be sensitive and correct indicators of the degree of prosperity the section in which they are located is enjoying. Pages might be written concerning the prosperity that Ellsworth and vicinity have enjoyed during the past four years without conveying so adequate an idea of it as is embodied in the simple fact that in January, 1887, the deposits in the Hancock County Savings Bank amounted to \$152,618.95; in May, 1891, they amounted to \$262,275.61—a gain of about \$110,000. This bank was incorporated in 1873 and has been very ably managed from the start; the running expenses having been kept very low, the interests of depositors fully protected and their money invested as profitably as was consistent with that perfect safety which is the first thing to be considered in administering the affairs of a popular savings institution. The remarkably heavy increase in deposits during the past four years not only indicates that "times are good" hereabouts, but also shows that the residents of this section are prudent as well as industrious, and have a high regard for the ability and integrity of those now identified with the bank's management. It would be surprising, indeed, were such not the case, for the officers and trustees are active and well known and successful business men, and their success in managing their own affairs entitles them to respectful consideration as managers of the surplus funds of others, while the record they have thus far made in that capacity is proof positive that the reputation and the future of this representative savings institution are safe in their hands. The names are as follows: President, James F. Davis; Treasurer, C. C. Burrill; Trustees, James F. Davis, Myrick Avery, N. B. Coolidge, John F. Whitcomb, E. B. Richards.



BUCKSPORT.

Bucksport Village is located near the southern line of the township at a point on the Penobscot known as the Narrows, where the river banks rise high on both sides of the stream, and where, on the west bank of the Penobscot, directly opposite Bucksport, is located Fort Knox in an advantageous situation, which gave it absolute command of the river in the days of short range cannon and unarmored vessels. Of course the old fort is of no practical use to-day, and yet many and much more modern and serviceable fortifications could be much better spared, for Fort Knox has a very high "value" from an artistic if not from a military point of view, and it is to be hoped that it will remain long after the advent of the rapidly approaching days when "men shall beat their swords into ploughshares, and their spears into pruning hooks; nation shall not lift up sword against nation, neither shall they learn war any more." The streets of the village are very regular, phenomenally so for a genuine New England town, for even as the streets of old Boston, New England's metropolis, are so erratic as to make it very probable that they do in fact (as is commonly believed) follow the course of ancient cow paths, so throughout New England the apparently aimless wanderings of the streets and roads make it evident that either our forefathers were not in a hurry to "get there," or else they scorned the axiom which declares that "a straight line is the shortest distance between two points." The most enduring monuments are not made of stone, and the memory of Stephen Peabody, Esq., an early citizen to whom the regularity of Bucksport's streets is chiefly due, will be much longer preserved by this result of his public-spirited efforts, than by the most massive granite shaft or the most eulogistic epitaph. As the streets and houses rise on a gradual slope from the water, and occupy a long extent of the ridge along the river, the village is, as it were, held up for the inspection of every passer by on the great water thoroughfare, and well does it withstand the ordeal of such inspection, with its neat buildings, handsome shade trees, well kept grounds, and general air of prosperity, united with

that delightful "homeliness," or rather "homelikeness," which distinguishes a village of real homes from one of mere summer residences, or of the too often uncomfortable barracks of factory operatives. As the big "Boston boat" ploughs its foamy way through the Narrows and swings about to head for its wharf at the village, there is pretty sure to be a subdued chorus of "Ohs" and "Ahs" from the passengers assembled on the forward deck; and, from the gushing maiden who pronounces it "just too awfully sweet for anything," to the travelled (?) youth who says,



EMERY BLOCK AND HALL.

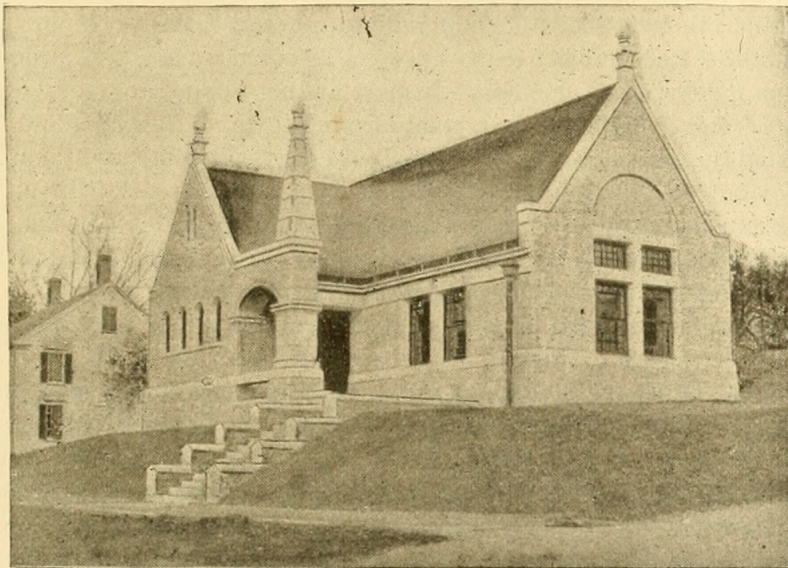
"it reminds one of the Rhine, you know," there is not an observer but what is moved to admiration. The most conspicuous buildings are those of the East Maine Conference Seminary, as they crown the summit of the hill and stand out in bold relief against the sky. This seminary was established at Bucksport about forty years ago, or in 1851; has made a most excellent record and is now in a very prosperous and efficient condition.

The most noticeable peculiarity of the village, aside from the regularity of its streets, is the fact of its being eighteen miles from everywhere, or at least it is popularly reputed to be so, as it is just about that distance from Bangor, from Ellsworth, from Castine and from Searsport. But it is far from being inaccessible, for the transportation facilities are excellent; communication with Bangor being furnished by steamboats and by a railway; Ellsworth and adjacent towns being reached by stage lines, and Searsport, Rockland and all towns and cities along the river, besides Bar Harbor and other coast resorts, being reached by steamer. But now that the important subject of transportation has been touched upon, it is advisable to do what perhaps should have been done in the first place—give a formal description of the location and surroundings of the town.

Bucksport is the most westerly town of Hancock county, and its most northerly town upon the Penobscot. The township is irregular in outline, large in size, and is bounded on the north by Orrington in Penobscot county; on the east by Dedham; on the south by Orland, and on the west by the Penobscot River, on the opposite shore of which are located Prospect, Frankfort and Winterport. Bucksport Village is the terminus of the Bucksport branch of the Maine Central Railroad, from Bangor, which is $18\frac{1}{2}$ miles distant by rail. Other railway stations in town are made at North Bucksport, which is very near the Orrington line and is 11 miles from Bangor; at Bucksport Centre, where there is a ferry to Winterport and which is $2\frac{1}{2}$ miles from North Bucksport; and at Chipman's Crossing, which is very nearly four miles from North Bucksport and is about $2\frac{3}{4}$ miles from Bucksport Village. The shortest route to Ellsworth, the shire town of

Hancock County, is by the stage line, a distance of about 18 miles, but Ellsworth may be reached by rail if preferred, by changing cars at Penobscot Junction in the town of Brewer and taking the Mount Desert branch of the Maine Central. This is decidedly "the longest way round," and involves a journey of some 44 miles.

Bucksport is 217 miles from Boston by water, via the Boston and Bangor Steamship Co.'s line; and is 132 miles from Portland by steamer, that city being reached by going to Rockland via the Boston and Bangor Steamship Company's line, and there taking the steamers of the Port-



BUCK MEMORIAL LIBRARY.

land, Mount Desert and Machias Steamboat Company; these boats stopping at Rockland on their way to and from several Penobscot Bay ports and the various stopping places on Mount Desert Island and beyond these along the coast to Machiasport. Hence this line gives access to Mount Desert as well as to Portland; but the most direct route to the famous resorts on Mount Desert Island is that of the Bangor and Bar Harbor Steamship Company, the distance from Bucksport to Bar Harbor by this line being but 62 miles, while by the Rockland route it is more than twice as far, or about 132 miles. The boats of the Bangor and Bar Harbor Company touch about a dozen ports between Bangor and Bar Harbor, and afford a delightful and very popular means of communication during the summer months. The excellent steamboat service enjoyed by Bucksport plays an important part in the claims of that town to be given a leading position among the summer resorts of the State, although not for the same reason that caused the Eastern man to be enthusiastic in his praises of the magnificent railway system of Chicago—because it made it so easy to escape from the "Windy City." The visitor at Bucksport feels no desire to leave the beautiful town excepting for the purpose of enjoying a series of steamboat rides, which are unparalleled elsewhere in New England, or for the purpose of participating in some of the many sail-boat and row-boat excursions which form so agreeable a feature of a summer's outing here. Nor are the enjoyable excursions confined to those taken upon the water, on the contrary the opportunities at Bucksport for delightful drives and for pedestrian rambles through wood and field are so many and so advantageous that one may easily spend a long summer here and still fail to exhaust the list of them, to say nothing of attaining that degree of familiarity which is said to

breed contempt. One must be callous indeed to the beauties of nature to hold in contempt the scenery of this town; and even one who is as blind to scenic beauty as some persons are to colors will still find plenty of attractions here, in the shape of good fishing, fine boating and bathing, excellent shooting, and other out-door sports. The surface of the township is agreeably diversified without being mountainous, and although there are no large ponds or rivers within the township it is well watered; there being a number of small ponds and many little streams. Granite of a very good quality may be obtained in some parts of the town and gold has been found here, but the supply is hardly equal to the demand and visitors do not find it necessary to bring an extra trunk in order to conveniently carry away the gold they may casually pick up during their rambles about the hills; in fact, about the only way to get gold from Bucksport nowadays is in the form of potatoes, and these are subject to so heavy a discount during the process of "minting," or turning them into money, that Bucksport farmers are not obliged to study up means of getting rid of their surplus income. Still, this is a good farming town as New England farming towns go, the soil being reasonably productive and the principal crops being hay and potatoes. Many of the farmers make money out of their vegetables and other "garden truck" in an indirect fashion, that is, by "taking summer boarders" and delighting their abused stomachs, accustomed to the stale vegetables, aged eggs and doubtful milk of the city, with fresh and toothsome vegetables, new born eggs and real cow's milk. This is a good thing for the farmers and a still better thing for the boarders, most of whom gain hugely in weight during their stay at Bucksport, and for many a month after their return to the city are pleasantly reminded of the good fare and generous hospitality of this town by their increased girth, good appetite and steady nerves. There are some good hotels in town, one of which, by the way, bears the unusual but significant title of the "Summer and Winter House," but many of the summer tourists prefer the accommodations furnished by private families, and the sociability and intimate companionship possible only under such conditions. Mention of Bucksport necessarily includes mention of Verona, for that is practically a portion of the town, although it was set off and incorporated as a separate community some 30 years ago. Verona is an island in the Penobscot and has an area of 5600 acres. It was originally known as the island of Lett; afterwards as Orphan Island, on account of its coming into the possession of an orphan girl, and afterwards was called Wetmore Isle. The principal industry is weir fishing, and during the "run of the salmon" there are some big hauls made here, and a good deal of hard work, not to mention considerable hard swearing, done. Verona is connected with Bucksport by a bridge 650 feet long, and its post office and purchasing centre are at Bucksport Village. This is also the purchasing centre for various towns making much greater pretensions than does Verona, for Bucksport Village contains very nearly all the stores in the township and can supply about anything and everything at prices that are practically identical with Bangor rates, the latter being of course the standard throughout this region. Besides many "general stores," there are many stores devoted especially to the handling of comparatively few commodities, and the enterprise and integrity of Bucksport merchants have long excited such favorable attention throughout this region as to secure for them a very large share of the local trade. The town is really more enterprising and progressive than many towns which are so situated as to command a much larger commerce, and there is here noticeable a most refreshing absence of that petty jealousy between rival dealers which is so unpleasant a characteristic of some "smart" New England communities. In fact, Bucksport is noted for the sociability of its citizens; and the manner in which the more prominent business men "pull together" to advance the interests of the town as a whole, might be profitably imitated by the residents of many a town where loud protestations of zeal in the public welfare are made and endless self-glorification is indulged in.

The industries of the town are almost exclusively confined to ship building and its tributary enterprises; to lumber manufacturing in its various forms and to carriage making and harness making. Agriculture is largely engaged in, of course, and indeed the larger proportion of the

inhabitants derive their principal or entire support from this source. The time was when ship building was very extensively carried on here, and Bucksport built vessels were known the world over, but that period has passed away, and the vessels built here nowadays are designed for the "coasting trade" or kindred uses. Bucksport boats are widely and very favorably known, and boat building is a comparatively flourishing industry here, and there is also considerable done in the lines of ship repairing, calking, rigging, pump and block making, sail making, etc. Long and short lumber are manufactured at the Village and at Buck's Mills, and doors, sash and blinds are also manufactured at Bucksport Village. Tanning is carried on to some extent and there are various other industries, perhaps the most promising of which is that of manufacturing ready-made clothing for the trade. This has not attained any great prominence here as yet, but it has been fairly established, and as the local conditions are very favorable it would seem as if ordinarily good management would ensure brilliant success and constant and rapid development. The cost of living is low here in comparison with the cost in the larger cities; the help available is of the most intelligent and reliable kind; the transportation service is fairly good throughout the year and could doubtless be greatly improved by organized effort and, in short, there is apparently no reason why Bucksport should not compete successfully with such other Maine towns as have gone into the ready-made clothing business. For many reasons clothing factories are much more desirable than the great shoe factories, which some people seem to consider as equal to so many gold mines from a wealth producing point of view, and it is to be hoped that a fair trial will be given of the possibilities of the clothing business at Bucksport before any shoe factory is established there.

An old-established and conservatively managed national bank furnishes adequate banking facilities to manufacturers, merchants and the general public, and the Bucksport Loan and Building Association furnishes what no national or savings bank can so efficiently furnish in the way of affording financial assistance to those wishing to build, and of providing a safe and remunerative means of investing surplus earnings. Another very noteworthy and highly useful Bucksport institution is the Buck Memorial Library, which comprises several thousand volumes and occupies a beautiful and commodious building, the history of which is truly refreshing in these days of the "breaking" of wills on account of the avarice of those who begrudge the money which the wills would have gone to certain public institutions. The Buck Memorial Library was received through the generosity of the late R. P. Buck, Esq., a native of Bucksport, supplemented by the justice and conscientiousness of his widow and his daughter, through whom the gift was consummated. It was the life-long intention of the generous donor to provide for the erection of such a building but business cares prevented the gift during his life and caused its omission from his will, but through the action of the two ladies mentioned the money was secured and the beautiful structure erected.

We have but a few lines left in which to treat of the early history of Bucksport, and it is probably just as well that such is the case, for the subject is of sufficient interest and importance to have a large volume devoted to its presentation, and as long as it cannot be given due consideration it may as well be dismissed in as few words as possible. Bucksport was one of the six townships originally granted by the crown to David Marsh, of Haverhill, Mass., and 350 others, citizens of Massachusetts and New Hampshire. The grant was confirmed in 1764 by the General Court of Massachusetts.

Colonel Jonathan Buck, the father of the town, came here in 1762 with James and William Duncan, Richard Emerson and William Chamberlain, and began the surveys and other work preparatory to a formal settlement on a large scale, which was made in 1764 by Colonel Buck and others from Haverhill, but the first permanent white settler in town arrived in 1763 in the person of Joseph Gross. He was of but little importance to the colony, and for all practical purposes Colonel Buck may be regarded as the founder of the settlement, which was incorporated in 1792

under the name of Buckstown, which was changed to the more euphonious and distinctive name of Bucksport in 1817. The town suffered severely during the Revolution, nearly all the residents being driven away and most of the buildings being burned in 1779. The settlement was re-built in 1784, and prospered greatly for a while, ship building being begun at a very early date, and indeed it is said that the first vessel ever built on the Penobscot was launched here in 1770. The British took possession of the town in 1814 and retained it until the close of the war. After peace was established Bucksport gained steadily and at the time of the outbreak of the Rebellion had a population of about 3,700. A full quota of men, money and supplies was contributed, and the town was represented in nearly all the important battles; 367 men were furnished, 66 of whom were lost, and their memory is honored by a beautiful monument of Scotch granite. Since the war there has been but little change in the population and valuation of the town, but it is no more stagnant than is a clear mountain spring whose waters always remain at the same level, in time of drought and time of rain; and like the spring, Bucksport has resources in itself that make it largely independent of the outer world and assures it a reasonable degree of prosperity as long as the industry, intelligence and prudence of its citizens remain at the present standard.

REPRESENTATIVE BUSINESS MEN OF BUCKSPORT.

E. B. GARDNER, Insurance Agency, BUCKSPORT, MAINE.

MR. E. B. GARDNER carries on an extensive Fire and Marine Insurance business, which was established by him in 1856. He represents some of the leading companies, and his agency has a most enviable reputation in connection with the equitable adjustment and prompt payment of losses. Both large and small lines of insurance can be placed at short notice on the most favorable terms, his facilities being excellent, as is indicated by the following list of companies represented:

Ætna Insurance Co., Hartford; Phoenix Insurance Co., Hartford; Hartford Life Insurance Co., Hartford; Home Insurance Co., New York; Boston Marine Insurance Co., Boston; and other first class companies.

E. B. GARDNER & CO.

DEALERS IN

SHIP STORES, HARDWARE, CROCKERY, PAINTS, OILS, CORDAGE, &C.,

**E. B. GARDNER,
W. H. GARDNER, No. 67 Main St., BUCKSPORT, MAINE.**

A more truly representative enterprise than that conducted by Messrs. E. B. Gardner & Co. is not to be found in Bucksport, for this was inaugurated 40 years ago and soon attained a leading position, which has been steadily held up to the present time, and it may be added that the undertaking was never more prosperous and more strongly entrenched in the favor of the public than it now is. It was founded in 1851 by Messrs. Folsom & Gardner, and in 1863 passed under the sole control of Mr. E. B. Gardner; the present firm being formed in 1888 by the admission of Mr. W. H. Gardner, son of the senior partner. The concern utilize spacious and well equipped premises at No. 67 Main St., and carry a heavy stock of Ship Stores, Hardware, Crockery, Paints, Oils, Cordage, etc., it being complete in every department and consisting of goods of standard merit, which are offered at the lowest market rates. Employment is given to two assistants, and orders are at all times assured prompt and careful attention.

C. O. PAGE, Manufacturer of all Sizes of DORIES.

Large Stock of all sizes constantly on hand. Orders receive prompt attention. Correspondence solicited. Also dealer in all grades of

Pine, Spruce and Hemlock Boards and Planks, Matched Boards, Floor Boards and Joist, Gutters, Mouldings, Clapboards, Shingles and Laths.

ALSO ASH AND SPRUCE OARS, ETC.

Corner Hinks and Main Streets,

BUCKSPORT, MAINE.

T. G. AREY & SON, Dealers in Artists' Materials and Painters' Supplies, Caskets and Undertakers' Goods, Doors, Sash and Blinds, Pictures and Picture Frames, No. 19 Main Street, Bucksport, Maine. It is quite impossible to give a really adequate idea of the business carried on by Messrs. T. G. Arey & Son, within our necessarily limited space, for this representative firm are engaged in several distinct lines of business and each of them is extensive and important. They deal in artists' materials and painters' supplies; in doors, sash and blinds, clapboards, laths, etc., in hardware, builders' supplies, etc., in pictures and picture frames; in caskets, coffins and undertakers' goods, and in other commodities of lesser importance. It will readily be believed that such large and varied business interests require the occupancy of extensive premises, and those utilized by Messrs. T. G. Arey & Son are extensive indeed, they including three floors and a basement at No. 19 Main Street, measuring 25 x 40 feet each; one floor and a basement at No. 21, measuring 20 x 35 feet, together with a very large warehouse used for the storage of clapboards, shingles, doors, sash, etc., also for plows, harrows, cultivators and other farming tools. Goods are sold both at wholesale and retail, but the great bulk of the business is at retail and special attention is given to catering to that class of buyers. An immense stock is carried, and as new goods are constantly being received it is always fresh and attractive. Bottom prices are quoted on all the commodities handled, and it is hardly necessary to add that goods furnished by this representative firm will prove just as represented. It is constituted of Messrs. T. G. and H. L. Arey, both of whom are natives of Bucksport and are universally known in this section of the state.

GEORGE BLODGET, Manufacturer of Roans, Skivers and Fleshers, Pebbles, Colored and White Linings. Franklin Street, Bucksport, Maine. Although tanning is a simple enough process in theory it is far from being simple in practice, for it is impossible to carry it on successfully by abiding by certain fixed rules, as is the case in many other lines of industry, for material and conditions vary and long experience and good judgment are as necessary as adequate mechanical facilities to the attainment of uniformly satisfactory results. Hence there is apt to be a decided difference in the product of different tanneries, and the popularity of those carried on by Mr. George Blodget is but the legitimate consequence of the uniform reliability of the work turned out. Mr. Blodget was born in Bucksport, served in the army during the Rebellion and founded his present business in 1875, since which date it has steadily and rapidly developed so that he now operates two tanneries, both in Bucksport and both fitted up with complete plants of improved machinery. The product includes roans, skivers and fleshers, pebbles, colored and white linings and is very large in amount, the average total output being about 1500 dozen per week. Employment is given to 50 assistants and orders are assured prompt and careful attention, at lowest rates.

E. B. HILL, Dealer in Furniture, Carpets, etc., Bucksport, Maine. Many persons believe that such goods as furniture and carpets can be bought to so much better advantage in the larger cities that the expense of visiting one of them will be many times repaid by the saving made, even after paying the cost of getting the goods brought to their homes, 20, 30 or perhaps 100 miles distant. Now, this belief is altogether ill-founded in nine cases out of ten, for in most towns of any importance purchases can be made as cheaply as in the cities, and certainly such is the case in Bucksport, as will be agreed by all competent judges who will compare the goods and prices of Mr. E. B. Hill with those of dealers doing business in cities. And it is worth remembering that Mr. Hill depends upon regular patronage for success, while the large city dealers cater almost entirely to transient trade and hence are not so apt to do their best to fully satisfy patrons. Mr. Hill was born in Sullivan, Maine, and founded his present business in 1885, since which date he has built up a most desirable trade. He utilizes commodious premises located on Main Street, carries a large and varied stock of furniture, carpets and household goods, including the latest novelties, quotes very low prices, sells goods strictly on their merits and spares no pains to make every customer a permanent one by liberal treatment and strictly honorable dealing.

A. H. GENN, Dealer in Boots, Shoes, Hats and Caps, Umbrellas, Sleigh and Carriage Robes, Halters, Surcingle, Etc., Main Street, Bucksport, Me. It is perfectly safe to say that there is no more skillfully chosen stock of the kind in this town or section than that offered by Mr. A. H. Genn, at his commodious and well equipped store on Main street, and it is not surprising that the goods should be excellently adapted to the wants of the residents of Bucksport and vicinity, for Mr. Genn was born in this town, has carried on his present business for more than a quarter of a century, and therefore, should be exceptionally familiar with it and with it and with the tastes of those to whom he caters. The premises made use of comprise one floor and a basement, each measuring 25x60 feet, and contain a large and complete assortment of boots and shoes, hats and caps, umbrellas, sleigh and carriage robes, halters, surcingle, etc. The productions of reputable manufacturers only are included in this stock, and every article, whether of fine or of medium grade, is guaranteed to prove just as represented in every respect. The assortment is always seasonable, and includes the latest fashionable novelties as well as styles that have stood the test of time and have taken their place among the staples which are always in demand. The prices are away down to the lowest notch, and as employment is given to two assistants, prompt and careful attention is assured to every caller. Mr. Genn has represented the town in the state legislature and is Grand Warden in the state of Maine for the New England Order of Protection.



EAST MAINE CONFERENCE SEMINARY, BUCKSPORT, MAINE.

FACULTY :

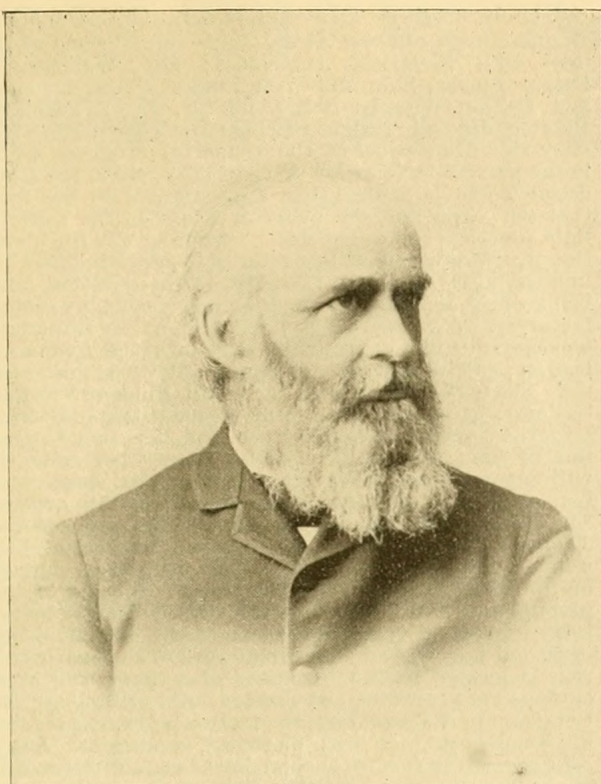
REV. A. F. CHASE, Ph. D., Principal; Metaphysics and Mathematics.
AMANDA M. WILSON, A. M., Preceptress; Latin and Modern Languages.

WENDELL P. PARKER, A. B., Greek and Elocution.
FRED C. BALL, Commercial Department.
MRS. A. F. CHASE, A. M., English Essays.
LT. COL. S. P. LA GROSS, Military Tactics.
ARCHIE S. HARRIMAN, Assistant in Latin.
NINA J. SMITH, Librarian.

EDSON F. HITCHINGS, M. S., Natural Science.
ADA M. FURNEL, Mus. B., Music.
ALICE J. DAVIS, Assistant in Mathematics.
ANNIE M. LUCE, Assistant in English.
LIZZIE D. NASH, Violin.
E. B. MADDOCKS, Steward.

This Seminary was founded in 1848, and the work of instruction was begun in 1851. It is a school of progress in plan and execution. The lines of study meet the demands of the times. The different departments cover a broad field and invite comparison with those of any other secondary institution. To the usual Academic Courses are added the privileges of a first class Commercial College. Superior instruction is given in music. The young men have opportunity for military drill. Special attention is given to Elocution, English Essays and study of the current topics of the day. The library is large and constantly increasing. The reading room provides nearly one hundred papers, magazines and reviews. The ladies and gentlemen maintain four literary societies, which hold weekly sessions for debate, essay and criticism, and also conduct, with much credit, a school paper, *The Ariel*.

Attention is called to the record of attendance: in 1884, the aggregate attendance was 291; in 1885, 344; in 1886, 402; in 1887, 478; in 1888, 491; in 1889, 526; in 1890, 516; in 1891, 525; and the fall term of 1891 has an increase of 40 students upon the corresponding term of last year. This showing is largely due to the fact that the young people of limited means, in eastern Maine, find at this Seminary first class privileges at a low cost. The expenses, per year, at the boarding house are from \$120.00 to \$141.50; in clubs, from \$78.00 to \$100.00; and by self-boarding, the expenses are made even less. Such facilities are offered that no young person of perseverance need fail to secure a good education. A catalogue, with particulars, will be promptly sent to any address on application to the Principal.



REV. A. F. CHASE, PH. D.
Principal East Maine Conference Seminary.

EMERY ARCADE, EMERY & CO., Dealers in Watches, Clocks, Jewelry and Silverware, Books and Stationery, Artists' Materials, Fancy Goods, Toys, Crockery ware, etc., Bucksport, Me. It is well within bounds to assert that no more attractive stock can be found in Bucksport and vicinity than that carried by Messrs. Emery & Co., who are located in Emery Arcade, on the corner of Main and Elm streets, and the attractiveness of their stock is due not alone to the character of the goods composing it, but also to its great magnitude and variety, for it is so exceptionally complete in every department that it appeals to all tastes and to all purses. The firm are dealers in watches, clocks, jewelry and silver ware; books and stationery; artists' materials, fancy goods, toys, crockery ware, and novelties of various kinds, and despite the scope of the business they quote as low prices on the several articles as if they made specialties of them. That may seem an extreme statement, but only to those unfamiliar with the facts in the case, for this concern are very close buyers. Some of the novelties and articles handled by them are unobtainable elsewhere in this vicinity, but on these as on other goods they quote the very lowest market rates. Employment is given to four assistants, and callers are assured prompt and courteous attention, and are also assured having goods represented just as they are. The firm is constituted of Messrs. James and Rufus H. Emery, both of whom are natives of Belfast, Me.

JOSEPH POWER, Wheelwright, Main street, Bucksport, Me. A well made basket or a carefully constructed barrel is generally considered to afford as perfect an example of combined lightness and strength as

anything, but in some respects a first-class carriage wheel excels both the articles named, for, although considerably heavier, it is far stronger and is obliged to stand much more severe strains when in use. It is no wonder that carriage and wagon wheels give out occasionally—the only wonder is that they last as long and stand so much as they do,—but all ordinary breaks can be so perfectly repaired as to make the wheel just as good as new,—that is, by a skillful and well-equipped wheelwright—and as that description fits Mr. Joseph Power to a “t,” it follows that those wanting wheelwright's work done can feel assured of satisfactory results if they place the orders with him. He also does carriage ironing. His shop is located on Main street, near the steamboat wharf, and is well fitted up for the doing of repairing, the making of custom work, etc., so that orders can be filled at short notice and at moderate rates. Mr. Power uses carefully selected materials and gives personal attention to the filling of every order, so that entire satisfaction can safely be guaranteed to every patron.

ALBERT F. PAGE, Druggist, Cor. Main and Elm Sts., Bucksport, Me. The question as to where one shall obtain drugs and medicines, and especially as to where one shall have physicians' prescriptions compounded, is of real and vital importance, for it is an open secret that there are impure drugs on the market; it is an undeniable fact that certain drugs and chemicals lose a portion of their virtues with the progress of time, and it is also a fact that all druggists do not exercise equal care and skill in the filling of prescriptions. Therefore it is well worth while to take pains to seek out a druggist who obtains his supplies from the most reputable sources, renews them at frequent intervals, and compounds prescriptions carefully and skillfully, and many of our readers need not be told that such a druggist is Mr. Albert F. Page, doing business at the corner of Main and Elm Sts. His store has an area of 1,200 square feet, and contains a full assortment of drugs, medicines and chemicals, so that all prescriptions can be filled without delay, and we may add that the charges are uniformly moderate. Mr. Page deals also in fancy and toilet articles, together with confectionery, cigars and tobacco, and fishing tackle of all kinds, including the latest novelties as well as staple goods. Bottom prices are quoted, and sufficient assistance is employed to insure prompt attention to all.

N. T. HILL, Groceries, Provisions, Etc., Main Street, Bucksport, Me. An unusually large proportion of the business enterprises carried on in Bucksport are of long standing, those established ten years being quite common, those founded a score of years ago being by no means rare, but the age of that conducted by Mr. N. T. Hill is exceptionally great, even for Bucksport, it having been established very nearly half a century ago, or in 1842. We need hardly add that it is known to practically every one who is at all acquainted with the business enterprises of the town, and that it is without doubt the representative Bucksport house in the grocery and provision trade. The premises occupied are located on Main street and comprise two floors and a basement, each measuring 22x58 feet, they being well fitted up and containing a very large and varied stock of goods, selected expressly for family trade. Employment is given to two assistants, and the service is as prompt, painstaking and accommodating as if the house had a reputation to make instead of being a leader in its special line of business. Mr. N. T. Hill, the proprietor, is a native of Sullivan, Me., has served three years in the “House” and two years in the Senate, and is one of the most widely known and highly esteemed business men in this section of the state.

W. T. TREWORGY, Dealer in Stoves, Ranges and Furnaces, Repairing done to order, also Pianos and Organs for Sale and to Rent, No. 10 Pine St., Near the Tannery, Bucksport, Me. Mr. W. T. Treworgy, who is a native of Ellsworth, Me., began operations in Bucksport in 1886, and has already built up an extensive and desirable trade. We say "built up" advisedly, for his success is due, not only to his practice of quoting bottom prices on goods of standard merit, but also to the enterprise and liberality he shows in attracting the public to his store, and in adding new departments to his business from time to time. For instance, he issues a ticket which entitles the holder to a copy of the Memorial Life of General Sherman, published at \$3.50, after having bought \$20.00 worth of goods for cash, this book being a free gift, as not the slightest advance in prices has been made on account of its being offered. Mr. Treworgy deals in stoves, ranges and furnaces, handling such goods as those produced by the Portland Stove Foundry Co., including the "Atlantic" wood furnace, the "Globe" range and the "Art Sparkle" parlor stove, all of which he furnishes at manufacturers' rates. He also deals in stove and kitchen furnishings, pumps, lead and sheet iron pipe, etc., and does repairing to order at short notice and at reasonable rates. Since beginning operations, Mr. Treworgy has added to his stock in trade, so that it now comprises pictures, frames, confectionery, novelties and notions, and he buys and sells second-hand furniture and clothing; he also deals in organs and pianos, which he sells for cash or on installments; he also has them to rent on easy terms, takes up and beats carpets to order, and accepts rubber, rags, old metals, bones and wood ashes in exchange for goods. His store is located at No. 10 Pine st., near the Tannery, and assistance enough is employed to ensure prompt and careful attention to every caller.

THE JOHN BUCK STORE, Horace E. Buck, Proprietor, Manufacturer of and Dealer in Stoves, Furnaces and Tinware, Cast-iron Sinks, Pumps, Lead Pipe, Sheet Lead, Zinc, Rubber Hose, Water Pipe, Plumbing, &c., 101 and 103 Main street, Bucksport, Me. The Scripture tells us that "a good name is better than riches," and so true is that, that in business life as well as in social intercourse a "a good name" is of really inestimable value. The good name won by the business carried on by Mr. Horace Buck during the 45 years that it was conducted by its founder, Mr. John Buck, was so thoroughly well deserved, so very widely known and so prominent in every way, that it is no wonder that the present proprietor perpetuates it by carrying on operations under the style of "The John Buck Store," and it is no more than simple justice to say that Mr. Horace Buck has honestly tried to and has fully succeeded in maintaining the reputation of the enterprise since he assumed control in 1889. He deals extensively in stoves, furnaces and ranges, handling the most improved styles of coal and of wood burners, and furnishing them at manufacturers' rates. Tinware is manufactured and dealt in largely, a heavy stock of it being carried, together with a full assortment of cast-iron sinks, pumps, rubber hose, water pipe and fittings, and plumbers' materials, including sheet lead, lead pipe, solder, zinc, etc. Employment is given to four competent assistants, and orders for plumbing or roofing, for furnishing and putting up galvanized gutters and conductors, ventilators, chimney caps, etc., are assured prompt, skillful and careful attention. The premises utilized are located at Nos. 101 and 103 Main street, and comprise three floors and a basement, each 40 feet square, giving a total floor space of about 6,400 square feet.

BUCKSPORT ELECTRICAL COMPANY, Manufacturers of Cross Arms, Cleats and all wood work used with Electrical Appliances; also, Waterman's Patent Blocks, Ship and Well Pumps, Plugs, Treenail and Ceiling Wedges, Ships' Wheels, Etc.; Turning, Planing, Jig and Straight Sawing; Bucksport, Me. No more significant proof of the wonderful progress made in the practical utilization of electricity within the past decade could be wished than that afforded by the fact that ten years ago the question was, "Is the electric light practical and economical?" while to day the question is, "Can we afford to continue to use any other illuminant but electricity?" That is the question now being asked in hundreds of cities and towns, by manufacturers, by merchants, by hotel keepers, by theatrical managers, by city councils, by selectmen and by householders, and in most cases it admits of but one answer—no! Since the Bucksport Electrical Company began business, a few months ago, the electric light has been largely introduced into this town, and it is only a question of time (and not a very long time either) when it will supersede all other lights in factories, stores, and hotels and halls, and to a great extent in private houses. The Company furnish incandescent lamps and use the Thomson-Houston Alternating System, the service being reliable, safe and economical. They utilize two engines of the most improved type, the present capacity of the plant being 1,000 lamps, and sufficient power is in reserve to meet all emergencies, one of the engines being of 80 and the other of 40 horse power. The electric station is located in the basement of a large and well equipped saw, turning and planing mill, utilized by the Company in the manufacture of cross arms, cleats, and all wood-work used with electrical appliances. They are prepared to furnish such articles in quantities to suit at short notice and at bottom rates; and special attention should be called to their facilities for making special wood-work for the use of electricians to order, for being practical electricians as well as wood-workers, the Company can fill such orders much more intelligently than would otherwise be possible. They also manufacture Waterman's patent blocks, ship and well pumps, plugs, treenail and ceiling wedges, ships' wheels, etc., and do turning, planing, jig and straight sawing to order, promptly and at low rates. The Company has a capital of \$30,000, and was incorporated Jan. 28, 1890. The officers and directors include the following well-known gentlemen: President, E. H. Gowen; Treasurer and Manager, John Post, Jr.; Superintendent of Electrician, Chas. S. Homer. Directors: E. H. Gowen, John Post, Jr., Boston, Mass.; Otis K. Stewart, Boston, Mass.; Fred S. Palmer, Bangor, Me.

F. H. GRINDLE, Dealer in Fruit, Confectionery, Tobacco and Cigars, Canned Goods, Cool Soda, Ice Cream, etc., Bucksport, Maine. Mr. F. H. Grindle is a native of Orland, Maine, but has carried on business in Bucksport for some fifteen years and is one of the best-known merchants in town. He utilizes a spacious and well fitted-up store and carries a stock that is as varied as it is attractive, for it includes fruit, confectionery, tobacco, cigars, canned goods, etc., and is kept complete in every department. The assortment is very frequently renewed, new goods constantly being received, and as freshness has so much to do with the palatableness of such articles as fruits, confectionery, etc., it is not surprising that many residents of this section should make it a point to buy all their fruit and confectionery from Mr. Grindle. He deals also in cool soda and ice cream, keeping all the popular flavors in stock and furnishing ice cream by the pint, quart or gallon as well as by the plate at moderate rates. Employment is given to two assistants, and callers may depend upon receiving prompt and polite attention at all times.

J. P. HOOPER,

Merchant Tailor, *and* Dealer in Foreign *and* Domestic Woolens.

MAIN STREET, BUCKSPORT, MAINE.

There are some persons who are perfectly satisfied with ready-made clothing, and as no one can be more than perfectly satisfied it would hardly be advisable for them to have their clothing made to order, but the great majority find much to object to in ready-made garments and wear them only because they cost less. But it should be remembered that the first cost of a thing does not tell the whole story; that garments accurately fitted to the figure and carefully made from superior materials will wear longer, keep in shape longer, and look better than any ready-made clothing, so that although it is foolish to wear custom clothing while doing rough work, for ordinary business and for street and dress wear it is practically as cheap and far handsomer and more satisfactory than are ready-made garments. Of course some tailors charge fancy prices, but so do some clothing dealers, and certainly the residents of Bucksport and vicinity ought to know by this time that a sure way to get first-class custom clothing at bottom rates is to place the order with Mr. J. P. Hooper, for, as he has carried on business in town for 30 years, his facilities and his methods should be known to all. Mr. Hooper always has a fine assortment of foreign and domestic woolens in stock, dealing in them as well as making them up into stylish, durable and perfect-fitting garments. He employs five experienced assistants, and is in a position to fill orders at short notice, every detail of the work being carefully and skillfully carried out.

WARREN & HANCOCK, Dealers in Foreign and Domestic Dry Goods and Carpetings, Bucksport, Me. Terms Cash. Twenty years is a long time to look forward to, but a short time to look back upon, and yet the older residents of Bucksport and vicinity doubtless find it hard to realize that nearly a score of years have slipped away since Messrs. Warren & Hancock began business in this town, but such is the fact, they having begun operations in 1872. The firm is constituted of Messrs. Luman Warren and Leander Hancock, the former a native of Orland and the latter of Bucksport. These gentlemen need no introduction to many of our readers, for they are very widely known in business and social circles, and are as highly esteemed as they are well known. The firm deal in foreign and domestic dry goods, carpetings, etc., and carry a very heavy stock, the premises utilized comprising 3 floors and a basement, each measuring 25x60 feet. Callers are reasonably sure to find just what they want at this store, not only because the stock is so large and varied, but because it is very skillfully selected by men of long experience in catering to residents of this section. The prices are right—Messrs. Warren & Hancock allowing no firm to undersell them—and the service is right, too, for employment is given to 4 assistants, and prompt and polite attention is shown to all.

E. S. HOMER, Proprietor. Bucksport Steam Laundry and Dye House, Opposite Robinson House, Main St., Bucksport, Me. It is an excellent thing to have enterprising business men in the community and they can undoubtedly do much unaided to promote the prosperity of a section, but they must depend upon popular support in the long run, and no member of a community has any right to find fault because of the withdrawal of any convenience if he did not do his share towards maintaining it when it was provided. There is no question as to the great convenience of a well-equipped public laundry and dye-house; there is no question of the superior quality of the work turned out by the Bucksport Steam Laundry and Dye-house; there is no question but that the prices average as low as those quoted at any establishment of the kind, and finally, there is no question but that this establishment deserves hearty and continuous support. It was opened by Mr. Fred H. Genn, and in 1891 was purchased by Mr. E. S. Homer, the present proprietor, who is a native

of Bucksport and needs no extended personal mention. Mr. Homer announced at the beginning that he intended to satisfy his patrons as to quality and promptness, and that laundry and dye work can be done in Bucksport as well as out of town. Both these assertions have proved correct, and Mr. Homer's guarantee of satisfaction to every customer has been and is justified by the facts. The service is very prompt, accurate and efficient, and by leaving word at the laundry (located on Main st., opposite the Robinson House) your bundle will be called for and delivered twice each week. All lost goods will be replaced, and family washings are done at reduced rates. All kinds of suits will be cleansed and dyed at short notice, and very reasonable prices are quoted in this as in other departments of the business.

COBB BROTHERS, Dealers in Paper Hangings, Books, Stationery, Crockery, etc., No. 69 Main St., Bucksport, Me. More than a score of years have elapsed since the founding of the business carried on by Messrs. Cobb Brothers, and it is not too much to say that it has gained in popularity each and every year since it was established, for the management has been liberal, enterprising and honorable from the beginning, and is as progressive to-day as when the undertaking was in its infancy. It was founded in 1869 by Mr. S. A. Cobb, who, in 1880, formed a partnership with Mr. C. J. Cobb under the existing firm-name, both partners being natives of Bucksport, and so universally known here as to render extended personal mention unnecessary. The firm utilize two floors and a basement, measuring 22x60 feet, at No. 69 Main st., and carry a very heavy stock made up of paper hangings, books, stationery, toys, crockery ware, etc. We wish to call special attention to their assortment of wall papers, for it is made up of the latest artistic novelties produced by foreign and domestic manufacturers, comprises all grades of goods, from those adapted to use in upper halls and attics to those fitted for use in parlors, reception rooms, etc., and is offered at prices as low as the lowest that are quoted on fresh, perfect and attractive paper hangings. The stock of stationery is also very complete and desirable, it including stationery for office and general business use, and also the latest novelties in paper and envelopes for social correspondence. Callers are sure of receiving prompt and courteous attention at this store; and we need hardly add that every article is guaranteed to prove just as represented.

H. W. SMITH, Crayon Artist and Photographer, No. 95 Main street, Bucksport, Me. While it is an unquestionable fact that wonderful progress has been made in photography of late years, and that very artistic effects are attained by skilled and well equipped photographers, it is an equally unquestionable fact that first-class crayon portraits are so much more satisfactory than even excellent photographic portraits that no comparison between the two is possible, but unfortunately the cost of crayon portraits, pure and simple, is far beyond the means of any but the rich, the most skillful artists charging several hundred dollars for a single picture. But by a combination of photography and crayon work, results which are practically as desirable can be attained at a small fraction of the cost of exclusively crayon portraits—that is, by skilled artists, for it must be confessed that many of the photo-crayons turned out are such wooden caricatures of the original as to be neither useful nor ornamental. By such work and by the sharp practice indulged in by unscrupulous men, the public have become somewhat prejudiced against those advertising to do copying, enlarging and finishing in crayon, India ink and water colors, and such prejudice is worthy of encouragement so far as it causes more discrimination to be used in the placing of orders, for only by that means can the public protect themselves against imposition. But it should be remembered that there are some who are worthy of every confidence, and Bucksport people need not be told that prominent among such is Mr. H. W. Smith, crayon artist and photographer, whose studio is at No. 95 Main street, for since Mr. Smith began operations in this town, some four years ago, he has built up an enviable reputation for skill and reliability, and fully demonstrated his ability to turn out work equal to the best in every respect. Besides practicing photography in all its branches he does copying and enlarging to any size, from 8x10 to full life, 20x24 and 22x28, at prices ranging from \$4.50 to \$25.00. He guarantees perfect satisfaction in all grades of work, and as he delivers in person all work when completed, customers have the important advantage of dealing direct with a responsible party from first to last. Correspondence is solicited and will be given immediate and careful attention. Mr. Smith is the artist who made the views used in the Bucksport history.

G. O. MITCHELL, D. D. S., Emery Block, Elm street, Bucksport, Me. The facility and thoroughness with which dental operations can be performed are dependent mainly upon two things—the technical skill of the operator and the perfection of the methods and instruments which he uses—and, therefore, the training, the experience, the mechanical facilities and the record of one practicing dentistry are all legitimate subjects for popular discussion and information concerning them is both pertinent and interesting. One of the best known dentists in this section of the state is Dr. G. O. Mitchell, occupying rooms on Main street, in Emery block. He graduated from the Boston Dental College in 1882, and began practice in Bucksport the following year, so that some eight years have elapsed since he opened an office here, and ample opportunity has thus been given to become familiar with his methods and his facilities, and the fact that his services are in constantly increasing demand is a most significant indication of the result of such familiarity. Dr. Mitchell utilizes a thoroughly fitted up suite of rooms; operates in accordance with the most approved methods, uses the most improved instruments and apparatus, and being skillful, quick and gentle is able to do work with a minimum of inconvenience to patients. All branches of dentistry, including the extraction, filling and polishing of teeth and the making of artificial teeth are successfully undertaken; the charges are uniformly moderate, the work is durable as well as neat, and orders assured prompt attention.

BUCKSPORT NATIONAL BANK, Capital, \$50,000; Surplus, \$10,000. No one thinks of denying that, other things being equal, that city or town which has the most natural advantages will gain the highest degree of prosperity, but many seem to forget that the same principle applies to what may be called artificial advantages, that is, advantages not of location but consisting of special facilities for transportation or for engaging in financial operations. But it is undeniable that many a town has been made thriving and busy by the building of a railway and the same effect, although of course to a much less noticeable degree, is generally brought about by the opening of a reliable and energetically managed bank in a community which previously had no banking facilities of its own, for such an institution is a very great convenience, enables business to be carried on to much better advantage than before and attracts visitors and consequently trade from all the adjacent country. The Bucksport National Bank has most certainly been a decided benefit to this town and section since its incorporation in 1865, and it has been of all the more service from the fact that the management have never exceeded properly conservative limits, but have at all times adhered closely to legitimate principles and preserved the credit of the bank above suspicion. The fact that there is a surplus of \$10,000 on a capital of \$50,000 indicates the conservative nature of the policy pursued, and yet the management is by no means over-cautious, but follows that middle course which is always the best; refusing no reasonable accommodation, making no exorbitant charges, but carefully drawing the line between banking and speculation. The bank was never better prepared than now to carry on a general banking business to excellent advantage, and its condition reflects the greatest credit on its officers past and present, the latter being as follows: President, N. T. Hill, Cashier, Edward Swazey; Directors, N. T. Hill, T. H. Swazey, Parker Spofford, Isaac Partridge, Edward Swazey.

C. C. HOMER & CO., Dealers in Fancy and Family Groceries, Flour, Provisions, Meats, Fish, Poultry, Butter, Cheese, Eggs, Canned Goods, Stone, Earthen and Wooden Ware; Flour and Teas a Specialty; 155 Main street, Bucksport, Me. It is sometimes difficult for the residents of a community to agree as to whether a certain enterprise located therein can fairly be called representative, but certainly no such difficulty exists in the case of the enterprise carried on by Messrs. C. C. Homer & Co., at No. 155 Main street, Bucksport, for this is of such long, such honorable and such high standing that its representative character must be conceded by all. It was inaugurated in 1868 by Mr. Zenas Homer, and in 1874 the present firm name was adopted, the partners being Messrs. C. C. and Zenas Homer, both natives of this town, and so well known as to render further personal mention entirely unnecessary. The concern deal in fancy and family groceries, flour, provisions, meats, fish, poultry, butter, cheese, canned goods, stone, earthen and wooden wares—their most prominent specialties being flour and teas, a large assortment of the most popular brands of both being constantly carried and prices being fixed remarkably low, quality considered. Another very important specialty during its season is Penobscot river salmon, Messrs. C. C. Homer & Co. being large shippers of these delicious fish, and having customers as far west as Iowa and as far south as Georgia. The fish are very carefully packed, and the firm can always fill orders promptly and at moderate rates when there are any to be had in the market. Employment is given to two assistants, and callers are assured prompt attention, orders being delivered anywhere in the vicinity free of charge.

MRS. A. E. BROWN, The Summer and Winter Hotel, Ladies' and Gentlemen's Board by Day or Week; Terms Reasonable; Emery Hall Block, Bucksport, Me. The "Summer and Winter Hotel" may seem a queer name for a public house, but it is an excellent title for all of that, for it means something—which is more than can be said of the names of 99 hotels out of 100. It means that the hotel is equally comfortable winter and summer—and in these days of "summer resorts" that is an important fact to know concerning a hotel, so many such establishments are kept open during the warm season only, while some which are kept open are run in winter in a sort of half-dead fashion, and are quite unworthy of patronage, no matter how pleasant they may be during the summer. But the Summer and Winter Hotel is conducted on no such plan. The rooms are heated by the Spence system of hot water; the central location of the hotel, in Emery Hall block, makes it easy to reach and leave even when the ground is covered with snow; and for summer occupancy the rooms are equally desirable, being spacious, light, airy and quiet. Connected with the hotel is the "Summer and Winter Café," and ladies' and gentlemen's board by the day or week will be furnished at very reasonable rates, considering that everything—including food, cooking and service—is first-class. At this well-managed establishment one may have meals at all hours, and those whose business or whose inclination is such as to make them irregular at meals, will find this service particularly satisfactory. The café is at No. 106 Main street, and both it and the hotel are carried on by Mrs. A. E. Brown, who spares no pains to thoroughly satisfy every reasonable patron.

S. C. HOMER & SON, Fine Groceries, Meats and Provisions; Hams Smoked and Cured; Main street, Bucksport, Me. A business which has been carried on for a score of years continuously and successfully is comparatively rare in this country, where change is the rule and stability the exception, while one which has been in existence forty years is so exceptional as to be deserving of prominent mention, especially if it be strictly representative in its character, as is the case with that carried on under the style of S. C. Homer & Son. It was founded by Mr. S. C. Homer in 1852, and since 1885 has been under the sole control of his son, Mr. John L. Homer, but the old firm name is still used. The present proprietor is a native of Bucksport, and, being almost universally known in this vicinity, needs no extended personal mention here. He gives close attention to his business, and the high reputation of the enterprise is perfectly secure as long as he remains in charge, for he handles dependable goods, quotes bottom prices and offers prompt and courteous service to every customer, large or small. The store is located on Main street, and is well stocked with choice groceries, meats and provisions, canned goods, etc. Hams will be smoked and cured in a superior manner at moderate rates, and fresh, salted, smoked and corned meats are offered for sale at prices as low as the lowest.

HARADEN & CO., Boots, Shoes, Rubber Goods, Umbrellas and Gents' Furnishing Goods, Middle Store, Emery's Block, Bucksport, Me. Where can I get the best goods for my money? is the question asked by most everyone when about to make a purchase. The above named firm have continually on hand a large and well selected stock of boots, shoes, rubber goods, umbrellas and gents' furnishing goods which they buy for cash and are, therefore, able to sell as cheap as the cheapest. Mr. O. H. Haraden, the manager, is an active, energetic, wide-awake and reliable man, who is always glad to show you his stock and sell you if he can. When

looking for goods in this line, it will pay you to call and examine their stock and get prices. Remember the place, middle store, Emery's block, Main street. This firm mark all goods in plain figures, and are glad to show them and sell them, under a guarantee that they will prove just as represented.

S. L. HEYWOOD, Harness Maker, Main street, Bucksport, Me. If every horse was always steady, if there were no rocks or hollows in the roads, if vehicles didn't break down occasionally, thereby putting a sudden and severe strain upon horse and harness—in short, if everything were lovely and accidents never happened, it would be safe and perhaps advisable to use cheap, poorly made and unreliable harness, but as everything is *not* lovely, why, the only sensible course is to provide for emergencies and avoid danger and expensive smash-ups by using harness you can fully trust. There is no need of paying fancy prices in order to get such harness, for Mr. S. L. Heywood will furnish it to you at moderate rates, and will make driving or working harness to order if desired at short notice and at a reasonable price. Mr. Heywood was born in Bucksport, and is well known hereabouts as a skillful workman and one who can be depended upon to carry out every agreement and to represent things just as they are. His shop is located on Main street and is well fitted up, including all facilities necessary for the doing of harness repairing in all its branches. Orders will be filled at very short notice, the work being neatly and strongly done and moderate charges being made. This business was originally started by P. Heywood in 1806, was succeeded by P. E. Heywood, who finally gave place to the present firm. Mr. Heywood also carries a full line of trunks and bags.

T. M. NICHOLSON, Wholesale Fish Dealer, also Dealer in Oil Clothing, Sailors' Outfits and Vessel Supplies, Main Street, Bucksport, Me. It is a familiar saying that "history repeats itself," and it is not unlikely that such will be the case as regards Bucksport and its fishing interests, for these had a most important bearing upon the early development of the town, being second only to agriculture from 1765 to 1800, when the ship-building industry became of paramount importance. During this period the Penobscot abounded in salmon, shad and bass so that Bucksport fisherman did not have to go far from home in order to gain a livelihood; but the revival of the fishing industry, which has been brought about of comparatively late years, is based upon an entirely different plan of operations, and requires much more extensive facilities and greater capital; vessels being fitted out here to engage in deep sea fishing on the Grand Banks and elsewhere. Captain T. M. Nicholson is the leader in this field of operations, he having been prominently identified with it for 15 years, and owning four fine vessels which are so thoroughly well found and so efficiently manned that they seldom fail to make profitable trips, and it is said that on one occasion they brought in the largest catch ever received in a Maine port. At all events Captain Nicholson is popularly called the "Fish King of Bucksport," and he does a very large business, disposing of his fish in New York, Boston and Bangor. He has a spacious store on Main street, Bucksport, where he carries a large and complete stock of oil clothing and sailors' and fishermen's supplies in general; also tobacco, pipes, teas, coffees, and a full line of vessel supplies. Captain Nicholson handles reliable goods only, quotes the lowest market rates and is prepared to fill both large and small orders promptly and accurately.

FINSON & BROWN, THE RELIABLE GROCERS AND MARKETMEN. BUCKSPORT, ME. Opposite Robinson House.

There is a good deal of sameness in the Grocery and Provision business and it is not surprising, perhaps, that the majority of the houses engaged in it should fall into certain ruts and jog along in the same old way, year in and year out, but as this is the rule, the exceptions are, of course, prominent and noticeable, and the policy followed by Messrs. Finson & Brown is certainly out of the common, for this firm is at all times alert, wide-awake and progressive, offering a stock comprising all seasonable goods, such as are handled by Grocers and Marketmen, and quoting bottom prices on all the articles dealt in. Their store is located on Main St., opposite the Robinson House, and comprises one floor and a basement; a storehouse in the rear also being made use of. Choice Teas, Coffees and Spices are prominent features of the stock, as are also superior Canned Goods, and leading brands of Family Flour, as well as the highest grades of Country Produce, including fresh eggs, butter, cheese, etc. The firm is constituted of Messrs. Le Roy Finson, a native of Bangor, and Irvin L. Brown, a native of Bucksport. Mr. Finson was in the army during the Rebellion and became associated with Mr. Brown in 1887, when they succeeded Mr. J. W. Palmer. The business has been steadily developed, and is now one of the most extensive and desirable to be found in this vicinity.

THOMAS BULDUC, Confectionery, Cigars, etc., 110 Main St., Bucksport, Me. There are some stores which are especially popular among the ladies and some which are popular among the gentlemen, it depending, of course, largely upon the nature of the goods dealt in, but that located at No. 110 Main st., and carried on by Mr. Thomas Bulduc, is popular among both ladies and gentlemen, for the former like good confectionery, and the latter like good cigars and tobacco, while both like fruits, nuts, etc., and Mr. Bulduc deals in all the articles mentioned, besides others of minor importance. His goods are carefully chosen, fresh and attractive, his stock varied enough to suit all tastes, and his prices low enough to satisfy even the most economically disposed, so the popularity of his store is thoroughly well deserved. Mr. Bulduc is a native of Bucksport, and served in the army during the Rebellion. He started his present business in 1889, and by giving it close and skillful attention has built up quite an extensive trade.

GEO. M. WARE & CO., Undertakers and Funeral Directors, and Dealers in Undertakers' Wares, Paper Hangings, etc., 105 and 107 Main St., Bucksport, Me. No line of business is more useful and in fact more indispensable than that of the undertaker, and an enterprise of this kind which has been carried on to the entire satisfaction of the community for more than a quarter of a century most certainly deserves more than passing mention. Such is the record of the business conducted by Messrs. Geo. M. Ware & Co., for it was founded by Mr. C. F. Ware, in 1865, and has been successfully continued ever since. In 1866 the firm became Ware & Hicks, and in 1888, the present style was adopted, the partners being Mr. Geo. M. Ware, a native of Orrington, and Mr. C. F. Ware, a native a Hampden. The concern are undertakers and funeral directors, and dealers in undertakers' wares, including caskets, coffins, robes, etc., they being prepared to assume the entire charge of funerals if desired, furnishing everything necessary, and making all arrangements from first to last. Orders are assured prompt and careful attention at all times, and the charges, both for supplies and personal services, are uniformly moderate. The premises made use of are at Nos. 105 and 107 Main st., and are very spacious, one portion being devoted to the accommodation of a fine stock of artistic paper hangings, which comprise the latest novelties and so wide a range of patterns and grades that all tastes and purses can surely be suited.

MISS R. B. TROTT, Dealer in Millinery and Fancy Goods, 57 Main Street, Bucksport, Me. To say that there is no establishment in this section better and more favorably known to the ladies than is that located at No. 57 Main street, of which Miss R. B. Trott is proprietress, is to state only what is known to be a fact, for by common consent Miss Trott's establishment has long been given a leading position in the millinery and fancy goods trade, and the most experienced "shoppers" agree that the stock carried by her is always attractive and interesting, and is not only unsurpassed but in some important respects unequalled by any other outside the large cities. The assortment includes ribbons, laces, feathers, flowers, neckties, ruches, trimmed and untrimmed hats and bonnets, ladies' and children's ready-made garments, hosiery and novelties, stamping materials, and many other articles too numerous to mention. Miss Trott is agent for the domestic paper patterns, and can furnish any number desired at publisher's rates. Stamping is done to order, plainly and at very short notice: very stylish millinery work is done by competent assistants; customers are always received with courtesy and goods displayed very attractively.

R. B. STOVER, Apothecary, a Complete stock of Drugs, Patent Medicines, Toilet Goods, Roots, Herbs, etc. Prescriptions carefully compounded. Maine St., Bradley Block, next Robinson House, Bucksport, Maine. It is more than a score of years since Mr. Richard B. Stover began operations in Bucksport (of which town he is a native) as an apothecary, and the simple fact that he has sold drugs, medicines, and chemicals, and compounded physicians' prescriptions for all that time without accident or mistake, affords such positive proof of his carefulness in handling and his thorough acquaintance with the articles in which he deals that extended consideration of that most important point is quite unnecessary. The premises occupied are in Bradley Block, next to the Robinson House, and comprise one floor and a basement of the dimensions of 20 x 50 feet, thus affording plenty of room for a heavy stock, made up of drugs, medicines and chemicals, roots, herbs, patent medicines, toilet articles, etc., together with cigars and tobacco, confectionery, soda water, fruit, fishing tackle, fancy goods, etc. Low prices are quoted in every department of the business, the charges made for putting up prescriptions being as low as is consistent with the use of pure, fresh materials, obtained from the most reliable sources.

INDEX TO NOTICES.

BANKS.

| | |
|--------------------------------------------|-----|
| Burrill National Bank | 157 |
| Bucksport National Bank | 170 |
| Belfast National Bank | 54 |
| Camden Savings Bank | 131 |
| First National Bank of Wiscasset | 119 |
| Hancock Co. Savings Bank | 158 |
| Rockland Savings Bank | 40 |
| Rockland National Bank | 40 |
| Thomaston Savings Bank, The | 66 |
| Thomaston National Bank | 69 |
| Wiscasset Savings Bank | 119 |

BOOT AND SHOE DEALERS.

| | |
|----------------------------------|-----|
| Atwick, T. C. | 142 |
| Blackington, A. T. & Co. | 26 |
| Fernald, Blethen & Co. | 27 |
| Francis, F. H. & Co. | 52 |
| Genn, A. H. | 165 |
| Haraden & Co. | 171 |
| Miller, C. F. | 143 |
| Philbrook, E. E. | 105 |
| Philbrook, E. V. | 91 |
| Partridge, C. B. | 158 |
| Redman Brothers | 71 |
| Seavy, Levi | 67 |
| Timm, Fred, (custom,) | 59 |
| Vaughan, H. W. | 83 |
| Wentworth & Co. | 36 |
| Wiley, P. & A. C. | 132 |
| York, Austin W. | 91 |

BOOT AND SHOE MANUFACTURERS.

| | |
|----------------------------------|-----|
| Critchett, Sibley & Co. | 50 |
| Pine Tree State Shoe Co. | 150 |

BLACKSMITHS.

| | |
|----------------------------|-----|
| Bunker Brothers | 71 |
| Copeland, Fred. W. | 130 |
| Grady, I. S. | 53 |
| Kelleran, E. R. | 82 |
| Nute, John | 118 |
| Rollins, Edwin C. | 75 |
| Simmons, B. H. | 72 |
| Tyler, Joseph | 54 |

BAKERS.

| | |
|-------------------------|-----|
| Gunnell, M. H. | 144 |
| Hewett, W. T. | 36 |
| Hills & Flint | 25 |

BOTTLERS.

| | |
|------------------------|----|
| Hewett, E. L. | 31 |
| Mayo & White | 53 |

BUILDERS' MATERIALS.

| | |
|----------------------------|-----|
| Bonsey, E. & Son | 154 |
| Wood & Curtis | 154 |

COAL AND WOOD, HAY AND STRAW.

| | |
|---------------------------|-----|
| Bird, A. J. & Co. | 38 |
| Lennox, Alfred | 118 |
| Prescott, S. P. | 20 |
| Young, Gleason | 81 |

CARRIAGE MANUFACTURERS.

| | |
|--------------------------|-----|
| Cumming, F. L. | 22 |
| Hall, J. Fred | 23 |
| Northey, D. H. | 106 |
| Power, Joseph | 167 |
| Philbrook, Benj. | 25 |
| Tobie, A. O. | 70 |

CARPENTERS AND BUILDERS.

| | |
|---------------------------------|-----|
| Durham & Hall | 55 |
| Knowlton, E. A. | 22 |
| Southard, S. N. & Son | 133 |
| Sherman, Glover & Co. | 39 |

CONFECTIONERY AND CIGARS.

| | |
|---------------------------|-----|
| Grindle, F. H. | 168 |
| Mayo & White | 53 |
| Sidelinger, H. A. | 102 |
| Taylor, W. B. | 118 |
| Woodman, C. E. | 154 |

CONFECTIONERY MANUFACTURERS.

| | |
|-------------------------------|-----|
| Bulduc, Thomas | 172 |
| Childs, Lewis & Co. | 32 |
| Johnson & Goff | 143 |
| St. Clair Bros. & Co. | 35 |

CROCKERY AND GLASSWARE.

| | |
|-------------------------------------------------|-----|
| Bliss, Geo. | 89 |
| Clifford, J. L. | 105 |
| Masters and Starrett | 70 |
| Richards, W. H. (5 and 10 cent goods) | 56 |
| Walsh, E. | 69 |

DENTISTS.

| | |
|-------------------------|-----|
| Bragdon, C. S. | 152 |
| Chapman, R. C. | 105 |
| Gorham, W. E. | 117 |
| Greely, H. | 153 |
| Hills, Isaac | 55 |
| Jameson, W. J. | 77 |
| Mitchell, G. O. | 170 |
| Palmer, M. L. | 93 |
| Watrous, E. A. | 24 |
| White, W. H. | 102 |

DRUGGISTS.

| | |
|-----------------------------------------|-----|
| Burpee, Fred F. | 33 |
| Brown, T. B. & Co. | 74 |
| Coakley, W. J. | 26 |
| Champney, A. D. | 134 |
| Dana, Miss S. W. | 116 |
| Fletcher, E. C. | 142 |
| Johnson, F. E. | 115 |
| Kittredge, W. H. | 21 |
| Norcross, W. F. | 30 |
| Pendleton, C. H. | 21 |
| Page, Albert F. | 167 |
| Robinson, G. I. Drug Co., The | 68 |
| Stover, R. B. | 172 |
| Turner, T. F. & Co. | 91 |
| Wetherbee, A. M. | 82 |

DRY AND FANCY GOODS.

| | |
|---------------------------------|-----|
| Achorn, G. W. | 145 |
| Burkett, Geo. W. | 47 |
| Chase, Alden D. & Son | 59 |
| Cook, W. M., | 76 |
| Carr, Miss S. E. | 118 |
| Gallert, M. | 151 |
| Gates, Chas. E. | 116 |
| Hilton, Mrs. S. B. | 121 |
| Hewett, W. O. & Co. | 25 |
| Hussey, Alvan & Son | 101 |
| Kittredge, C. F. | 23 |
| McDonald, G. W. & Co | 154 |
| Morton, C. C. | 74 |
| Starrett, H. A. | 60 |
| Studley & Gould | 81 |
| Vinal, W. E. | 73 |
| Winslow, W. S. | 91 |
| Warren & Hancock | 169 |

FISH, WHOLESALE AND RETAIL.

| | |
|------------------------------|-----|
| Nicholson, T. M. | 171 |
| Chase, Stephen & Co. | 29 |
| Hill, T. V. | 129 |

FURNITURE AND UNDERTAKING.

| | |
|-------------------------------|-----|
| Arey, T. G. & Son | 165 |
| Burpee, N. A. & S. H. | 26 |
| Hill, E. B. | 165 |
| Shaw & Ritterbush | 140 |
| Swan, J. B. | 145 |
| Wyman, S. D. & Son | 110 |
| Ware, Geo. M. & Co. | 172 |

GROCERIES AND PROVISIONS.

| | |
|---------------------------------|-----|
| Alexander & Burgess | 52 |
| Andrews, T. S. | 74 |
| Bird, Almon | 36 |
| Bird, A. J. & Co. | 38 |
| Budd, John C. | 115 |
| Benner, M. F. | 93 |
| Bonney, L. K. | 106 |
| Carleton, C. A. | 131 |
| Cobb, Wight & Co. | 28 |
| Crie, R. Fred & Co. | 33 |
| Cullen, M. W. | 69 |
| Currie, W. E. & Son | 143 |
| Creighton, J. A. & Co. | 71 |
| Cushing, Frank S. | 72 |
| Clifford, J. F. L. | 117 |
| Corthell, A. P. & Son | 133 |
| Dutch, Alonzo | 52 |
| Ellis & Ginn | 55 |
| Farnsworth, W. V. & Co. | 142 |
| Finson & Brown | 172 |
| Farrand, Spear & Co. | 20 |
| Flint, H. H. | 27 |
| Flint & Stetson | 102 |
| Gaynor, F. M. & Co. | 153 |
| Gurdy, H. O. & Co. | 35 |
| Gay, Thomas E. & Son | 109 |
| Gay, J. T. | 92 |
| Gay, G. E. | 105 |
| Gilpatrick, A. B. | 107 |
| Gardner, E. B. & Co. | 164 |
| Hill, N. T. | 167 |
| Homer, C. C. & Co. | 170 |
| Homer, S. C. & Son | 171 |
| Ireland & Whitney | 32 |
| Knight, Jas. M. | 117 |
| Lineken, J. S. | 76 |
| Lailer, A. H. | 109 |
| McGrath, John H. | 23 |
| Messer, R. W. | 25 |
| McCurda, Abiel | 108 |
| Roosen, Theodore | 22 |

| | |
|-------------------------------|-----|
| Robbins, E. | 52 |
| Stevens, B. F. | 30 |
| Sargent, C. H. | 57 |
| Shaw, Henry B. | 76 |
| Taylor, R. H. T. | 118 |
| Trowbridge, Everett | 92 |
| Wiley Bros. | 144 |
| White & Case | 34 |
| Webber, H. B. | 36 |
| Woodward, C. E. | 102 |

GROCERIES AND PROVISIONS (Wholesale).

| | |
|---------------------------|----|
| Bird, John, Co. | 21 |
| Cobb, Wight & Co. | 28 |
| Rockland Beef Co. | 28 |
| Studley, P. M. | 71 |
| Thorndike & Hix | 30 |

GENERAL STORES.

| | |
|---------------------------------|-----|
| Achorn, G. W. & Co. | 129 |
| Burgess G. L. | 128 |
| Burgess, O'Brien & Co. | 68 |
| Burnheimer, John | 94 |
| Burnheimer, W. T. | 94 |
| Creighton, J. A. & Co. | 71 |
| Haggett, J. W. | 108 |
| Harris, J. S. | 108 |
| Hallowell, Geo. F. | 82 |
| Luce, W. A. | 130 |
| Mulligan, M. H. & Co. | 108 |
| Mulligan, J. E. & Co. | 108 |
| Masters & Starrett | 70 |
| Shepherd, S. E. & H. L. | 128 |
| Young, Silas L. | 120 |

HOTELS AND RESTAURANTS.

| | |
|-----------------------------|-----|
| Arlington House | 59 |
| Brown, A. E. Mrs. | 171 |
| Carleton House | 132 |
| Cunningham, W. C. | 58 |
| Ellis, C. A. | 55 |
| Hancock House | 157 |
| Hilton House | 116 |
| Knox Hotel | 77 |
| Myrtle House | 34 |
| Maine Hotel | 104 |
| Magnolia House | 143 |
| Perkins, Mrs. E. L. | 34 |
| Riverside Hotel | 93 |
| Thorndike, The | 38 |
| Williams, John | 33 |
| Windsor Hotel | 53 |
| Warren Hotel | 83 |

HARDWARE, ETC.

| | |
|---------------------------------|-----|
| Bailey, Geo. O. & Son | 51 |
| Burgess, Albert C. | 54 |
| Crie, H. H. & Co. | 32 |
| Dana, F. T. | 120 |

HARNESS, ETC.

| | |
|-------------------------------|-----|
| Farrington, Erastus | 81 |
| Heywood, S. L. | 171 |
| Hutchins, Harvey R. | 106 |
| Knox Harness Store | 69 |
| Nash, Gardner J. | 92 |
| Simpson & Staples | 31 |
| Stevens & Erskine | 53 |
| Turner, A. G. | 103 |

ICE COMPANIES.

| | |
|--------------------------|-----|
| Rockland Ice Co. | 26 |
| Rockport Ice Co. | 134 |

INSURANCE.

| | |
|-------------------------------|-----|
| Allen, Chas. A. & Co. | 156 |
| Butler, E. A. | 22 |

| | |
|----------------------------------|-----|
| Burrill, Chas. C. | 157 |
| Cochran, Baker & Cross | 24 |
| Carr, Thomas A. | 73 |
| Farrington, Everett | 90 |
| Grant, Geo. H. | 155 |
| Gardner, E. B. | 164 |
| Laiscell & Ayer | 29 |
| Pattee James | 56 |
| Patterson, Seth | 119 |
| Taylor, R. H. T. | 118 |
| Talbot, N. T. & Son | 141 |

JEWELERS AND OPTICIANS.

| | |
|---------------------------|-----|
| Bumps, E. R. | 75 |
| Child, W. N. | 101 |
| Holbrook, Sol | 120 |
| Robinson, E. F. | 151 |
| Williamson, J. B. | 141 |
| Young, E. H. | 145 |

LIVERY STABLES.

| | |
|----------------------------|-----|
| Ames, G. A. | 20 |
| Berry Bros. & Co. | 40 |
| Burgess & Bowers | 131 |
| Catland, W. L. | 70 |
| Corthell, W. O. | 133 |
| Metcalf, William | 101 |
| Norton, B. O. | 57 |
| Perry, W. E. | 141 |
| Weeks, Geo. H. | 107 |

LIME MANUFACTURERS.

| | |
|---------------------------------|-----|
| Bird, Almon | 36 |
| Bird, A. J. & Co. | 38 |
| Burgess, O'Brien & Co. | 68 |
| Burgess, G. F. | 129 |
| Carleton, Norwood & Co. | 132 |
| Cushing, J. O. & Co. | 66 |
| Creighton, J. A. & Co. | 71 |
| Carleton, Granville E. | 127 |
| Farrand, Spear & Co. | 20 |
| Gurdy, H. O. & Co. | 35 |
| Hurley, W. P. | 37 |
| Messer, R. W. | 25 |
| Shepherd, S. E. & H. L. | 128 |
| White & Case | 34 |

LAUNDRIES.

| | |
|------------------------------------------------|-----|
| Bradbury, E. E. | 57 |
| Ellsworth Steam Laundry, L. J. Files | 155 |
| Eureka Laundry, P. L. Tomlinson | 109 |
| Homer, E. S. | 169 |
| Rockport Home Laundry, W. R. Hill | 133 |
| Tyler, J. D. | 70 |

LUMBER DEALERS.

| | |
|--------------------------------|-----|
| Clipper Mills Co. | 94 |
| Durham & Hall | 55 |
| Hall, Austin | 109 |
| Overlock, James | 73 |
| Sherman, Glover & Co. | 39 |
| St. Clair, M. K. & Co. | 143 |
| Winslow Mills | 88 |
| Walter, W. R. | 94 |
| Young, Gleason | 81 |

MILLINERY AND FANCY GOODS.

| | |
|-------------------------------------|-----|
| Barrett, Mrs. Lina A. | 131 |
| Gay, Miss Clara S. | 91 |
| Genthner, Mrs. S. E. | 90 |
| Hoyt, Mrs. D. E. | 34 |
| Hilton, Arace A. | 120 |
| Macurda, Caroline M. | 116 |
| Reilly-Sullivan, Mrs. J. C. | 23 |
| Tripp, Mrs. C. P. | 155 |
| Trott, R. B. Miss | 172 |
| Willoughby, J. S. | 30 |

MARBLE AND GRANITE.

| | |
|--------------------------------------|-----|
| Achorn Bros. | 130 |
| Bodwell Granite Co. | 19 |
| Bryant & Cobb Marble Works | 31 |
| Burton & Williams | 75 |
| Fernald & Mudgett | 58 |
| Glidden, J. P. | 88 |
| Higgins & Dunn | 153 |
| March, F. D. & Sons | 109 |
| Wood, Mark & Son | 60 |

MANUFACTURERS.

| | |
|---------------------------------------------------|-----|
| Barstow, C. M. (heading machines) | 141 |
| Belfast Machine & Foundry Co. | 48 |
| Blodgett, Geo. (tannery) | 165 |
| Boyd, James P. (iron and brass founder) | 90 |
| Bucksport Electrical Co. | 168 |
| Covel, F. W. (sleigh trimmings) | 28 |
| Day & Morse (machinery) | 35 |
| Hopkins, J. H. & E. K. (castings) | 152 |
| Luce & Magune (canned goods) | 129 |
| Soule, C. S. (wool carding) | 92 |
| Trussell, O. S. (machinist) | 29 |
| Torrey, J. G. & Son (ship trimmings) | 33 |
| Thompson, Selwyn (clothing) | 54 |
| Woodward, A. K. (edge tools) | 152 |

MISCELLANEOUS.

| | |
|----------------------------------------------------------|-----|
| Achorn, Frank (grist mill) | 92 |
| Barker, Miss Vinnee (dressmaker) | 110 |
| Clark, Mrs. W. P. (hairdresser) | 27 |
| Dana Sarsaparilla Co. | 49 |
| East Maine Conference Seminary | 167 |
| Fairfield, H. P. (magnetic physician) | 28 |
| Lawry, Lottie E. (typewriter and stenographer) | 22 |
| Longley, John (rigger) | 36 |
| Payson, F. W. (carriages) | 142 |
| Rockland Commercial College | 39 |
| Shaw, E. M. (cabinet maker) | 24 |
| Thombs, J. B. (junk) | 59 |

NEWS DEALERS AND STATIONERS.

| | |
|---------------------------|-----|
| Bliss, Geo. | 89 |
| Cobb Bros. | 169 |
| Dunbar, E. W. | 102 |
| Rockland News Co. | 37 |

PAINTERS AND DECORATORS.

| | |
|---------------------------------|-----|
| Emery, C. B. | 36 |
| Follansbee, W. W. | 24 |
| Lear, W. A. | 58 |
| Perry, Walter T. | 130 |
| Putnam, H. W. | 74 |
| Sandford, S. D. & Son | 145 |
| Spear, Bazilla H. & Co. | 133 |
| Stover, Chas. B. | 55 |
| Tibbetts, G. M. | 23 |
| Wentworth, G. F. | 145 |

PIANOS AND MUSICAL INSTRUMENTS.

| | |
|------------------------------------------------|-----|
| Crippen, J. T. | 153 |
| Dunbar, E. W. | 102 |
| Leach, E. F. | 31 |
| Mears & Pitcher (also manufacturers) | 56 |
| Pitcher, E. S. | 51 |
| Smith, Albert | 25 |

PHOTOGRAPHERS.

| | |
|--------------------------|-----|
| Hall, W. L. | 51 |
| Lane, W. V. | 140 |
| Morse, Levi | 69 |
| Osgood, Irving | 156 |
| Osgood, Z. B. | 107 |
| Smith, H. W. | 170 |
| Smith, W. A. | 35 |
| Wade, Frances A. | 29 |
| Wright, Edw. N. | 93 |

PLUMBERS, GAS AND STEAM FITTERS.

| | |
|------------------------|----|
| Shea, Arthur | 38 |
| Wight, James | 21 |

SHIP AND BOAT BUILDERS.

| | |
|---------------------------------|-----|
| Carleton, Norwood & Co. | 132 |
| Dunn & Elliot | 68 |
| Eels, John H. | 127 |
| Loring, J. B. | 39 |
| Page, C. O. | 165 |
| Rockport Steam Mill Co. | 133 |
| Snow, I. L. & Co. | 37 |
| Southard, S. N. & Son | 132 |
| Washburn Bros. & Co. | 72 |

SAIL AND AWNING MAKERS

| | |
|-------------------------|-----|
| Libby, D. H. | 58 |
| Lord, Newton S. | 59 |
| Lane & Jones | 118 |
| Mugridge, S. T. | 26 |
| Mugridge, G. W. | 29 |
| Tibbetts, W. F. | 27 |

STOVES AND RANGES.

| | |
|-----------------------------|-----|
| Bowers, J. W. | 144 |
| Buck, John Store | 168 |
| Crockett, Jona | 33 |
| Drake, Geo. W. | 32 |
| Eldridge, J. P. | 155 |
| Hinckley & Webber | 76 |
| Knight, Chas. P. | 117 |
| Merrill, F. J. | 103 |

| | |
|-----------------------------|-----|
| Pinkham, Elisha | 110 |
| Richards Brothers | 89 |
| Treworgy, W. T. | 168 |

TAILORS AND CLOTHIERS.

| | |
|---------------------------------|-----|
| Andrews, G. O. | 75 |
| Boston Clothing Store | 156 |
| Dodge, W. W. | 104 |
| Fernald, Blethen & Co. | 27 |
| Fowler, J. N., Jr. | 144 |
| Gregory, J. F. & Son | 20 |
| Gates, Chas. E. | 116 |
| Head, O. S. | 93 |
| Hooper, J. P. | 169 |
| Lord, H. L. | 51 |
| Levensaler, W. H. & Co. | 87 |
| Mass. Clothing Co. | 34 |
| Nicholson & Gentner | 57 |
| O'Connell, Chas. | 54 |
| Patterson, D. O. | 38 |
| Richards, M. M. & Co. | 89 |
| Rowe, G. W. | 90 |
| Shea, P. H. | 152 |
| Singhi & Hunt | 142 |

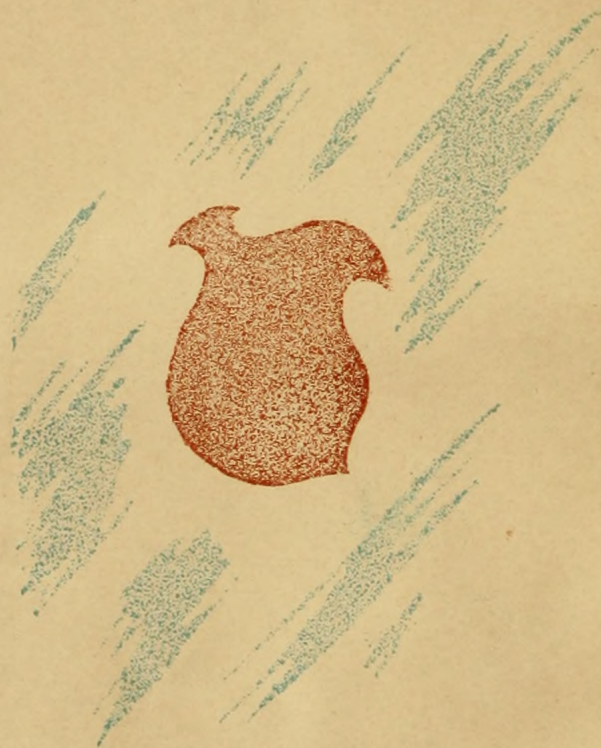
UPHOLSTERERS AND PAPER HANGERS.

| | |
|-----------------------------|----|
| Blake, C. M. | 27 |
| Thomas, Bartlett J. | 72 |

VARIETY STORES.

| | |
|------------------------------|----|
| Babbidge, Mrs. F. W. | 30 |
| Burnheimer, Joseph | 94 |

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Rockland, Belfast and vicinity : its representative business men and its points of interest, embracing Rockland, Belfast, Camden, Rockport, Bucksport, Ellsworth, Thomaston, Waldoboro, Warren, Damariscotta, Wiscasset, Newcastle. By Geo. F. Bacon.

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