

GENUINE INDIAN
HANDICRAFT



FINE ART
BOOKS & THINGS

Herbert Coffeen

SHERIDAN, WYOMING

December 18th., 1911

Mr. Harry L. George,

St Joseph, Mo.,

Dear Sir:-

I have your letter of 14th. inst., and will say that I appreciate fully what you say about the collector and the tourist prices.

I had the collector's point of view in mind when I wrote you before, as you stated in your letter to Maj. Reynolds that you wanted the shirts to complete a collection. I have been up here in the indian country 27 years and have been dealing in these goods now about 18 years, and in that time have come to know quite well what is expected in the way of prices, also quality for the collector for that has been quite a portion of my business in the past, -however there is little hope for the future, now that most good specimens are gone. I have supplied goods that have gone to most of the big private collectors, and many of the big museums of the country. Appreciating what business you may give me, I am billing these so that in case you select two or more you can take 5% off and if you want the lot can deduct 10%. I have included a Cheyenne Baby carrier, of which I happen to have several good specimens at present, thinking that possibly you might not have any on hand and as they are not often seen, thought at this price the one sent is a dandy.

As to the Little Wolf Shirt, he told me when I bought it from him (Nov. 2nd., 1910) that it contained part of the scalps taken by him from 5 Shoshone Indians--in central Wyoming about 32 years before. He said that he kept the other part of the scalps so that his squaw could make him another one some time, or he would not have parted with it.



Herbert Colleen
SHERIDAN, WYOMING

The other shirts have no special history. The one with the blue beads was bought about three years ago from Medicine Top, a Cheyenne Chief, The other shirts were bought from the Crows. I ought to state that Little Wolf was one of the Cheyennes in the Custer Battle, and one of the fine old men of that tribe. I have so little time from now until Christmas that I cannot take up details of other goods in my collection, but can assure you that I have some pretty good stuff, and that my prices will always be found right. If they were not so, I would not have been able to have had such artists as the late Frederic Remington, Chas. Schreyvogel, Burbank, Gandy Sharp and all the big Indian painters, many authors, The Peabody, Harvard and Yale, Mr Sims of the Field Museum, Gifford Pinchot, and hundreds of others as past customers. Trusting that the things sent will meet with your entire approval and please you, I am,

Right truly

Herbert Colleen