

RARE GEMS.

ABALONE PEARLS.

UNIQUE JEWELRY

1910

EXCLUSIVE LINES
ARTISTIC MERCHANDISE
FASHIONED FROM OLD
CHINESE EMBROIDERIES



GRACE NICHOLSON
PASADENA CAL
46 NORTH LOS ROBLES AV.

INDIAN BASKETS
NAVAJO RUGS
MUSEUM MATERIAL
LARGEST STOCK
IN THE WORLD

December 27, 1910.

Mr. Harry L. George,
201 Saxton Bank Bldg.,
St. Joseph, Mo.,

Dear Sir:-

Great congestion in mails probably accounts for the
little booklet not reaching me on regular time.

I am returning it to you immediately, with notes
on the tribes you have written in the book.

The baskets you returned have been received in good
condition. I enclose your check of \$104 in full of account. Regarding
prices would state that I thought you would rather be on my
list of net customers, and, I assure you that the net prices
are less than if I simply gave you 10% discount from my regular
retail prices. I have already sold to collectors in the last
few months nearly 800 Baskets, and I am sure I would not be able
to do this if my prices were not right. The fact is that I am
paying more money for Baskets of certain tribes than I sold
fine specimens for two years ago, and am obliged to get most of
my fine old ones from collections, as it is impossible to get

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them from the Indians, at the present time.

The old Ute Basket you mention was sold, within a week of my writing to you, and I have no others in stock.

I have a few old eastern Baskets but these are mostly made from splints.

The difference in the Apaches is mostly in the design and the material. Shapes and weave are about the same.

The Pueblo of Taos is not in ruins, being the best preserved of any of the Pueblos. The old Church there was destroyed by the soldiers. These people use Baskets made by the Utes and Apaches (Jicarilla mostly). You probably have enough specimens of Salishan and Pomo, as you say, but there is a great difference in Mission Baskets.

When you are east you might find in some store which carries Mexican Baskets a specimen of the Yaqui which you need.

I am delighted to hear that the St Joseph people are at last to have the benefit of your researches. I know it will not only be a great source of enjoyment but instructive as well.

Trusting the New Year will be a prosperous one, I am

Very truly yours,

Grace Nicholson