

ANSWERING
INQUIRY



Dun & Bradstreet ANALYTICAL Report

87- SIC NAME & ADDRESS STARTED RATING UNCHANGED

31 41

658-3728

A- AD 32 JULY 15 1966 A

WEINBRENNER SHOE CORPORATION, THE MFR MENTS
SHOES

1966

--

HN

See

Also Branches

History

2025 N SUMMIT AVE; BOX 703
MILWAUKEE WIS 53201
TEL 414 271-9944

PAYMENTS SEE PAYMENTS
SALES \$16,000,000 Antic
WORTH \$3,000,000
EMPLOYS 770
(30 HERE)

SUMMARY

THIS CORPORATION WAS FORMED IN JUNE 1966 TO PURCHASE THE WEINBRENNER DIVISION OF TEXTRON INC, PROVIDENCE, R.I. OWNERSHIP OF THE CAPITAL STOCK HAS NOT BEEN FULLY CLARIFIED. PAID IN CAPITAL, AS REPORTED BY MANAGEMENT, APPEARS TO BE ADEQUATE FOR THIS OPERATION.

PAYMENTS

This corporation began operations July 1 1966 and suppliers contacted report that payment is not yet due for orders that have been placed.

BANKING

An account has been maintained at a Milwaukee bank since early July 1966 with balances in low to moderate six figures. No loans have been requested and the account is termed satisfactory.

CURRENT

On July 14 1966 Frederick A. Willmanns, President, said that volume for the first 12 months of operation is anticipated to exceed \$16,000,000. He said a financial statement had not yet been prepared; that a statement was in the process of being prepared but that he could not state at this time whether it would be submitted for publication.

The initial investigation indicates that capitalization is adequate for the scope of operations being conducted. The owner of the capital stock is said by Willmanns to be Bata Ltd, Toronto, Ontario but this has not been confirmed as yet.
7-15-66 (253 287)

414-435-3741

192 0156

The Weinbrenner Shoe Corporation was chartered in Wisconsin in June 1966 and was formed to acquire the Weinbrenner Division of Textron Inc. The transaction was consummated July 1 1966. Textron Inc had operated the Weinbrenner Division since 1960. The owner of the capital stock is, according to Frederick A. Willmanns, Bata Ltd, Toronto, Ontario, but this has not yet been confirmed. The investigation is continuing in this respect.

FINANCE On July 14 1966 Frederick A. Willmanns, President, said a financial statement was not yet available. Through conversation with Willmanns the following condition is estimated: Cash low to moderate six figures, inventory \$2,500,000 to \$3,500,000, fixed assets under \$1,000,000, accounts payable slightly under \$1,000,000. Willmanns declined to state the amount of the accounts receivable outstanding. He further said that there were no borrowings of any nature and that liabilities consisted solely of accounts payable and normal operating accruals and taxes. He stated that the paid in capital was \$3,000,000.

Willmanns stated that sales for the first 12 month period are expected to exceed \$16,000,000. He said that the company will be operating the same as when operated as a division of Textron Inc, commenting that operations during that period (1960-1966) were profitable and that operations had also been profitable for many years prior to 1960.

7-15-66

(CONTINUED)

WEINBRENNER SHOE CORPORATION, THE
2025 N SUMMIT AVE; BOX 703
MILWAUKEE WIS 53201

A OR Page 2

MANAGEMENT Frederick A. Willmanns, Pres
Edward Ott, V Pres-Mfg Alfred Drigot, V Pres, Sec & Treas
Robert Becker, V Pres-Sales
DIRECTORS: Frederick A. Willmanns, A. Dolezol and Dr. Karl Herz.

HISTORY Started: In Milwaukee in 1892 as Albert H. Weinbrenner Co. In 1960
purchased by Textron Inc and operated as a division until July 1 1966 when
subject corporation took over.

Incorporated: Wisconsin June 10 1966.

Authorized Capital Stock: 30,000 shares common at \$100 par value.

Outstanding Capital Stock: 30,000 shares according to management, held entirely by
Data Ltd, Toronto, Ontario however this has not been verified as yet.

Willmanns, born 1921, Milwaukee, Wis., married. Attended Ripon College. From 1942 to
1944 U. S. Navy. During 1945 cost accountant with Eddy Paper Co. Associated with the
predecessor companies since 1946 and was president of Weinbrenner Division of Textron Inc.
from 1961 to July 1 1966. Elected president of subject company July 1 1966.

Drigot, born 1920, Chicago, Ill., married. Graduate University of Chicago 1941 BA and
MBA degrees. Employed Peoples Gas & Light Company 1941 to 1943. U. S. Army 1943-1946.
Employed Wander Co., Chicago, 1946 to 1953, as controller and secretary. 1953 to 1965
employed Froedert Malt Co and its successors, and was treasurer and assistant secretary
when he resigned. Nov 1 1965 to July 1 1966 employed Weinbrenner Division of Textron Inc.
Elected to present office July 1 1966.

Ott, born 1907, Milwaukee, Wis., married. Has been employed by Weinbrenner since Jan
1950 and prior to 1950 employed Compo Shoe Machinery, Waltham, Mass. He is general
superintendent of all manufacturing plants.

Becker, born 1928, Lincoln, Neb, married. Attended University of Nebraska. Prior to
1951 employed Freeman Shoe Co. Has been associated with Weinbrenner since 1951;
elected to present office July 1 1966.

Complete antecedents have not yet been received on Dolezol and Dr. Herz.

OPERATION Products: Manufactures men's dress shoes and work shoes.

Distribution: To retail shoe stores (50%) and to private label (50%).

Territory: Entire United States.

Accounts: 11,000 active accounts.

Terms: To retailers 5% 10th Prox net 45 and to private label customers net 30.

Seasons: Manufacturing fairly even throughout the year; sales are stimulated during the
fall months.

Brand Names: Include Thorogood, Bondshire, Mulligan, Parlaman.

Employees: 30 Milwaukee; 160 Antigo; 40 Hurley; 200 Merrill; 340 Marshfield; 770 total.

Facilities: At 2025 N Summit Ave, Milwaukee, leases 10,000 square feet of space for
executive offices in a well maintained two-story building. No manufacturing is done at
Milwaukee.

Branch Manufacturing Plants: At 321 Superior, Antigo, Wis., leases a three-story brick
and metal building which provides 60,000 square feet of space. C. O. Hense is branch
manager. At (Kimball) Hurley, Wis. leases one-story block building containing 1,400 square
feet of space. F. Congiareo is branch manager. At 305 W Third St., Marshfield, Wis.,
leases a multi-story brick building which provides 150,000 square feet of space.

7-15-66

(CONTINUED)

WEINBRENNER SHOE CORPORATION, THE
MILWAUKEE WIS

A OR Page 3

OPERATION
(Cont'd)

R. A. Andrew is branch manager. At the south edge of Polk St., Merrill, Wis., leases space in a three-story brick building, located in an industrial area. Space occupied measures 75 x 300 feet. The buildings are in good repair and premises orderly at all locations.

7-15-66 (253 287)

BE SURE NAME, BUSINESS AND ADDRESS MATCH YOUR FILE.

ANSWERING
INQUIRY

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APR 20 1982

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FULL REVISION

DUNS: 00-306-5265
BATA SHOE COMPANY INC
(SUBSIDIARY OF C H B CORP,
BELCAMP, MD)

U S RT #40
AND BRANCH(ES) OR DIVISION(S)
BELCAMP MD 21017
TEL: 301 272-2000

DATE PRINTED
APR 17 1982

MFR RUBBER, CANVAS
& PLASTIC FOOTWEAR

SIC NOS.
30 21 56 61

SUMMARY
RATING --

STARTED 1930
PAYMENTS SEE BELOW
SALES \$100,000,000
WORTH F \$22,900,000
EMPLOYS 2,600
(1,800 HERE)
HISTORY CLEAR
CONDITION GOOD

CHIEF EXECUTIVE: THOMAS J BATA, CHMN OF BD

PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)						
REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
3/82	Ppt	30000	10000	-0-		1 Mo
	Ppt	10000	500	-0-	N10	1 Mo
	Ppt	10000	5000	-0-		1 Mo
	Ppt	5000	-0-	-0-		2-3 Mos
	Ppt	5000	5000	-0-		1 Mo
	Ppt	2500	-0-	-0-	1 15 N30	2-3 Mos
	Ppt	1000	250	-0-	N7	1 Mo
	Ppt	1000	-0-	-0-		4-5 Mos
	Ppt	100	-0-	-0-	N30	6-12 Mos
	Ppt	50	50	-0-	N30	1 Mo
	Ppt-Slow 90	5000	100	50	N30	1 Mo
	Ppt-Slow 90	2500	500	-0-	N10	1 Mo
	Slow 30	15000	15000	10000		1 Mo
	Slow 30	2500	2500	-0-		1 Mo
	Slow 60	90000	20000	750		1 Mo
	Slow 120	2500	500	250		1 Mo
	(17)	250	-0-	-0-	2 10 Prox N30	
2/82	Disc	20000	20000	-0-	1 15 EOM	1 Mo
	Disc	750	-0-	-0-		4-5 Mos
	Disc	250	-0-	-0-	Regular terms	4-5 Mos
	Disc	100	-0-	-0-		6-12 Mos
	Ppt	200000	7500	2500		1 Mo
	Ppt	30000	50	-0-	N30	2-3 Mos
	Regular terms.					
	Ppt	15000	500	-0-		1 Mo
	Ppt	10000	5000	-0-	N30	1 Mo
	Ppt	7500	-0-	-0-	N30	4-5 Mos
	Regular terms.					
	Ppt	100	-0-	-0-		4-5 Mos
	Disc-Slow 60	500	50	50	Regular terms	4-5 Mos
	Ppt-Slow 30	30000	-0-	-0-		4-5 Mos
	Ppt-Slow 30	20000	10000	2500	Regular terms	1 Mo
	Ppt-Slow 30	5000	750	-0-	N30	1 Mo
	Slow 30	1000	-0-	-0-		6-12 Mos
	(33)	5000	-0-	-0-		4-5 Mos
1/82	Disc	15000	-0-	-0-		2-3 Mos
	Disc	100	-0-	-0-	2 10 N30	4-5 Mos
	Ppt	100000	-0-	-0-	Regular terms	
	Ppt	100000	20000	-0-		1 Mo
	Ppt	90000	10000	-0-		1 Mo
	Ppt	30000	7500	-0-		1 Mo
	Ppt	20000	7500	-0-	N30	1 Mo
	Ppt	20000	15000		Regular terms	
	Ppt	10000	1000	-0-		2-3 Mos
	Ppt	7500	-0-	-0-		6-12 Mos
	Ppt	7500				6-12 Mos
	Ppt	7500	7500	-0-	N30	
	Ppt	5000	1000	-0-		1 Mo
	Ppt	5000	2500	-0-	N30	2-3 Mos
	Ppt	1000	-0-	-0-	N30	1 Mo
	Ppt	750	-0-	-0-		6-12 Mos
	Ppt	500	-0-	-0-		6-12 Mos

(CONTINUED)

BATA SHOE COMPANY INC
BELCAMP MD

APR 17 1982

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PAYMENTS
(Cont'd)

Ppt	500				
Ppt	500	100	-0-	N30	
Ppt	500	-0-	-0-	N30	4-5 Mos
Ppt	250				
Ppt	100	-0-	-0-		6-12 Mos
Ppt	100	-0-	-0-	N30	4-5 Mos
Ppt	50	50	-0-		
Ppt	50	-0-	-0-	N30	6-12 Mos
Ppt	50	50	-0-		1 Mo
Ppt		-0-	-0-	N30	6-12 Mos
Ppt		-0-	-0-	N30	2-3 Mos
Ppt-Slow 15	1000	-0-	-0-		6-12 Mos
Ppt-Slow 15	750	500	500	N30	6-12 Mos
Ppt-Slow 30	7500	5000	2500		1 Mo
Ppt-Slow 30	500	-0-		N30	
Ppt-Slow 30	500	500	500		6-12 Mos
Ppt-Slow 30	500	100	100		4-5 Mos
Ppt-Slow 90	500	500	-0-		1 Mo
Slow 5		-0-	-0-	N30	
Slow 20	7500	-0-	-0-		
Slow 30-60	500	-0-	-0-	Regular terms	1 Mo
(72)	2500	-0-	-0-		
(73)	750	100	-0-		
11/81 Ppt	500	500	-0-	N30	1 Mo
Slow 30	100	100	100	N30	

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

FINANCE

- * A FINANCIAL SPREAD SHEET OF COMPARATIVES, RATIOS, AND INDUSTRY AVERAGES *
- * MAY BE AVAILABLE. ORDER A DUNS FINANCIAL PROFILE VIA YOUR DUNS PRINT *
- * TERMINAL OR LOCAL D&B OFFICE *

01/21/82

	Fiscal	Fiscal
	Min Req	Min Req
	Dec 31 1979	Dec 31 1980
Curr Assets	36,178,000	43,752,000
Curr Liabs	14,555,000	21,848,000
Working Capital	21,623,000	21,904,000
Other Assets	11,143,000	9,304,000
Long Term Debt	6,778,000	8,308,000
Worth	25,988,000	22,900,000
Sales	90,931,000	96,919,000

Prepared from books without audit.

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Complete financial statements are not available for publication. Reporter's review of financial statement reveals that current assets consist of cash, accounts receivable, inventory and prepaid expenses. Current liabilities consist of accounts payable, accruals including provision for income taxes and current portion of long term debt. Long term debt is unsecured bank loans for additional working capital and equipment loans. There is no contingent liability nor intangible assets.

On JAN 21 1982 Ethan Allen, Treas, referred to the above figures as still representative.

He submitted the following partial estimates dated JAN 21 1982:
Fire Ins \$ 10,000,000+ Curr Liabs \$ mod 8 figures

Sales for fiscal 1981 were \$100,000,000+.

Operations for the period were conducted at a profit.

He stated that fire insurance on merchandise, fixtures and building is in excess of \$10,000,000.

According to management, subject returned to a profitable operating position in fiscal 1980 after suffering a slight loss in fiscal 1979. The decrease in net worth at fiscal 1980 is attributable to a change in accounting methods of depreciation and useful life of fixed assets that represents a \$3,563,000 adjustment.

Total debt to net worth is 1.3 and the current ratio is 2.0. Trade payments are generally met in a prompt manner. Although a good condition is indicated, a rating

(CONTINUED)

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BATA SHOE COMPANY INC
BELCAMP MD

APR 17 1982

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FINANCE

(Cont'd) cannot be assigned because a financial statement has not been submitted on the parent company.

PUBLIC FILINGS**UCC FILING**

01/21/82 Financing Statement #71280 filed 03-31-81 with Secretary, State of MD. Debtor: Bata Shoe Company Inc, Belcamp, MD. Secured Party: The Equipment Lsg Co, Riderwood, MD. Collateral: specified equipment including proceeds and products. Financing statement open as of Jan 19 1982.

BANKING

01/82 Bank does not submit reference on its depositors.

HISTORY

01/21/82

THOMAS J BATA, CHMN OF BD+ THOMAS G BATA, PRES+
 MICHAEL BONHOMME, EXEC V PRES+ GEORGE PEROUTKA, V PRES & SEC+
 JACK HAWKINS, V PRES-MKTG SALES JAMES GREENLEE, V PRES
 HOWARD BOWERS, V PRES-RET DIV+ ETHAN ALLEN, TREAS+
 DIRECTOR(S): The officers identified by (+) and Augustine Dolezal.
 Incorporated New York Aug 12 1930. Authorized capital consists of 50,000 shares common stock, \$100 par value.
 Qualified to do business in Maryland in 1930.
 Business started 1930 by the Bata family. 100% of capital stock is owned by the parent company.
 In Jan 1980, the parent company was formed to own all the stock in Bata Shoe Company Inc, through a stock exchange.
 The parent company, C H B Corp, is a subsidiary of Bata Industries Limited, Dan Mills, Ontario, Canada, whose stock is controlled by the Bata family. Control of the business has been with the Bata Family since its inception.
 THOMAS J BATA born 1914 married, not active here. Active with affiliate Bata Industries Ltd, Dan Mills, Ontario, Canada 1934 to present.
 THOMAS G BATA born 1946 married. Active here in management 1967 to present.
 MICHAEL BONHOMME born 1930 married. Active here 1950 to present. Exec Vice President 1980.
 GEORGE PEROUTKA born 1916 married. Active here 1935 to present. 1966 Secretary. 1968 Treasurer. 1975 Vice President and Secretary.
 JACK HAWKINS born 1948 married. 1959-79 Uniroyal Inc, Baltimore, Md. Active here 1979 to present.
 JAMES GREENLEE born 1931 married. 1952-62 Bates Shoe Co, Boston, Ma. 1962-76 Wolverine Shoe Co, Boston, Ma. Active here 1976 to present.
 HOWARD BOWERS born 1925 married. 1944-60 Craddock Tury Shoe Co, Lynchburg, Va. 1960-64 Brown Shoe Co, St Louis, Mo. Active here 1964 to present. Vice President 1978.
 ETHAN ALLEN born 1945 married. 1966-73 Arthur Andersen & Co, Baltimore, Md. Active here 1973 to present. Treasurer 1975.
 AUGUSTINE DOLEZAL, not active here. Former President of subject. Retired 1977.
 The following is related through similarity of officers and/or financial interest. On Jan 21 1982 Ethan Allen, Treasurer, stated that there are no intercompany relations between subject business and its affiliates.
 Pic-N-Pay Stores Inc, Charlotte, NC, started 1957. Retailers footwear.
 Bata Industries Limited, Don Mills, Ontario, Canada, started 1940. Manufactures footwear.
 Bata Land Co Inc, Belcamp, Md started 1975. Operates as land developers.

OPERATION

01/21/82

Subsidiary of C H B Corp, Belcamp, Md started 1980 which operates as holding company. Parent company owns 100% of capital stock. Parent company has 1 other subsidiaries. Intercompany relations: On Jan 21 1982 Ethan Allen, Treasurer, stated that there are no intercompany relations between subject business and its parent company.
 Manufactures rubber, canvas and plastic footwear (93%) and retail shoe stores (7%).
 Sells for cash 7% also net 30 days 93%. Has 3,000 accounts. Sells to wholesalers, retailers and individuals. Territory United States.
 Nonseasonal.
 EMPLOYEES: 2,600 including officers. 1,800 employed here.

(CONTINUED)

BATA SHOE COMPANY INC
BELCAMP MD

APR 17 1982

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FULL REVISION

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OPERATN
(Cont'd)

FACILITIES: Owns 200,000 sq. ft. in four story brick building in normal condition. Premises neat.

LOCATION: Rural section on well traveled highway. At captioned address is corporate headquarters and manufacturing plant.

BRANCHES: Manufacturing plants are located at Elkins, WV; Merrill, Wi; Marshfield, Wi; and Antigo, Wi. There are 50 retail stores located throughout United States. There are a total of 800 employees at all branch locations. A complete list of branches is available in the Baltimore office of Dun & Bradstreet.

04-17(191 /93) 05101 013190905 006 H
M. M.

Dun & Bradstreet ANALYTICAL REPORT

RATING CHANGE

417
update
4/16/82

SIC	D-U-N-S	DATE OF REPORT	STARTED	RATING
30 21 30 79 31 41	00-306-5265 BATA SHOE COMPANY INC U S ROUTE #40 PULASKI HWY BELCAMP MD 21017 HARFORD COUNTY TEL 301 272-2000	A-AD 6 MAY 9 1972 MFR RUBBER, CANVAS & PLASTIC FOOTWEAR	1930	1 Also Branches Formerly -- Also Branches
AUGUSTIN DOLEZAL, PRES & CHIEF EXECUTIVE			SUMMARY	
			PAYMENTS	GEN DISC PPT
			SALES	\$50,000,000
			WORTH	\$20,000,000
			EMPLOYS	3900 (2175 HERE)
			RECORD	CLEAR
			TREND	UP

PAYMENTS	HC	OWE P DUE	TERMS	APR 17 1972	SOLD
18000			Various	Antic ppt	Over 3 yrs to 3-72
5000	5000		1 10 EOM	Disc	Over 3 yrs
45000	40000		30	Ppt	Over 3 yrs to 3-72
12000	12000			Ppt	Over 3 yrs
5000	4700		30	Ppt	Over 3 yrs to 2-72
34943	12672	5871		Slow 30	Over 3 yrs to 12-71

Management said any slowness would be attributable to a dispute or adjustment rather than lack of funds to pay same.

HIGHLIGHTS This organization has grown into a prominent position in its field both locally and nationally. While complete balance sheets have not been submitted general information provided from time to time has been indicative of a fairly good financial position.

Management has indicated that sales continue in the area of \$50,000,000 or better annually and operations have been consistently profitable.

CURRENT On Apr 23 1972, George Peroutka, Secretary-Treasurer of the company indicated the general trend continues favorable in the current year. Operations are following a progressive and upward course.

Banking

Principal banking is at out of town sources. It is learned that loans of a secured and unsecured basis are available into moderate to high seven figure amounts, which are used with some consistency. All relations favorable.

5-9-72 (5 91) OM 17J

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9R4-3 (5-66)

SUPPLEMENTAL DATA Apr 18 1972 George Peroutka, Treasurer, of the company stated it continues the policy of the management here to withhold detailed balance sheets. He did refer to information submitted under a written communication under date of Jun 18 1971 signed by George Peroutka, Treasurer and Augustin Dolezal, President.

Information provided at this time indicates that the company has a capitalization of \$12,500,000, net worth exceeds \$20,000,000 and annual volume \$50,000,000. It was noted that the company has net tangible assets exceeding \$30,000,000 and a ratio of current assets to current liabilities of better than 4 to 1.

It was noted that bank loans are available into high seven figure amount on an unsecured basis for long term and for short term seasonal requirements and are retired at maturity. It is noted that 1971 sales were ahead of the preceeding year with profitable operation. Inventories are said to be maintained at a level in line with sales.

HISTORY Incorporated New York laws Aug 12 1930.

Authorized Capital Stock: Originally \$100,000 there have been several changes currently 50,000 shares of common stock par \$100 per share. Outstanding capital stock \$12,500,000.

Effective Sep 14 1971, the organization acquired the Weinbrenner Shoe Corporation at Merrill, Wisc. Upon acquisition the function was merged into the subject organization. Details as to the consideration involved was not furnished.

OPERATION Products: Manufactures canvas, rubber and plastic footwear. Consolidated Supply Import and Export Division handles import and export transactions, chiefly the purchase of supplies and machinery.

Distribution: To jobbers, chain stores and department stores, also retail at 69 company owned stores. At retail stores about 70% of the shoes are sold that are bought from other manufacturers.

Territory: Stores are located Delaware, New Jersey, Virginia, Maryland.
Trade style of Barrett Shoe Stores used at outlets in shopping centers.

Terms: Net 10 days and net 30 days, wholesale and retail for cash.

Seasons: Fairly steady throughout the year.

Employees: 3900 of which approximately 2,175 are employed at headquarters location.

Facilities: Owns a group of brick factory buildings located on a main highway with rail shipping facilities at hand at Belcamp, Md. In addition the company owns a hotel at that location for the use of employees and 45 dwelling units rented to employees. These and the factory structures are all in good repair and located on 1,544 acres of land in a rural area. In addition the company maintains additional manufacturing plant at South Polk St., Merrill, Wisc., Elkins, W Va and Salem, Ind.

Consolidated Supply Company Division maintains an office at 355th Ave., New York, N.Y. and also sales office at 79 W Monroe St., Chicago, Ill. At 6667 Moravia Rd., Baltimore, Md maintains warehouse facilities to better service retail stores operated by the company in the Baltimore area. At Salem, Ind has branch manufacturing plant and has a branch warehouse at Santa Ana, Calif. The company has sewing factories at the following locations: 534-42 S Longwood St., in a brick structure measuring 13,200 square feet and at 110 A St Wilmington, Del is in a brick structure containing 36,000 square feet and at Carroll's Farmers Market, P O Box 531 at Dover, Del occupies 4,200 square feet in a brick structure. All these properties are in good repair.

(CONTINUED)

BATA SHOE COMPANY INC
BELCAMP MD

A CD Page 2
5-9-72

*THOMAS J BATA, CHAIRMAN OF BOARD
*AUGUSTIN DOLEZAL, PRES
JAMES GREENLEE, V PRES
GEORGE PEROUTKA, SEC TREAS

*JOSEPH VYORAL, V CHR OF BOARD
KAREL VYTOPIIL, V PRES
HOWARD BOWERS, V PRES

DIRECTORS: The Officers (*) plus John Hoza, Broadnax Cameron and Charles Jucker.

MANAGEMENT BACKGROUND

THOMAS J BATA son of the founder of the business born 1914, married. His entire career has been associated with the various Bata Companies, reportedly resides in Canada. Director since 1961.

JOSEPH VYORAL born about 1911 married has been a long time associate of the Bata interests.

AUGUSTIN DOLEZAL born 1913, married. With the Bata organization since 1930 elected President 1961.

KAREL VYTOPIIL born 1908 is married. Associated with the organization in various capacities since 1933. Manager of Salem, Indiana plant.

JAMES GREENLEE, long time associate of the business is in charge of the Wainbrenner Division.

HOWARD BOWERS is manager of the retail division and a long time employee of the company.

GEORGE PEROUTKA born 1917, married. 1935 employed here. 1959 assistant secretary; 1966 Secretary and Chief Accountant; elected Treasurer 1968.

CAMERON attorney at law, Bel Air, Md elected director 1954: HOZA born Czechoslovakia 1895, associated here since start of business and JUCKER long time associate of the business.
5-9-72 (5 91) 17J

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Dun & Bradstreet REPORT RATING
UNCHANGED

31-41 SIC 05-189-6041 BATA SHOE COMPANY INC (NY) WEINBRENNER SHOE DIV CD 87 DEC 7 1971
 STARTED Branch of Belcamp, Maryland

108 S POLK ST BOX 567
 MERRILL WIS 54452
 TEL 715 536-5521

PAUL P GROSS BRANCH MANAGER

EMPLOYS 380

This is a branch; headquarters are maintained at Pulaski Hwy; Rt #40, Belcamp, Maryland, to which point reference is made for further information.
 This branch manufactures mens dress and work shoes and also mens and womens golf shoes. 380 employees. LOCATION: Occupies 250,000 + sq. ft. in several buildings in good repair. Premises orderly.
 The principal assets consist of merchandise \$2,000,000+, fixtures and equipment \$1,000,000.
 12-15 (60 286)

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ANSWERING
MACHINE

87-721

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SPECIAL
NOTICE

SIC	D-U-N-S	© DUN & BRADSTREET, INC.	RATING
30 21	00-306-5264	A SN 6 DEC 30 1971	
30 79	BATA SHOE COMPANY INC	MFR RUBBER, CANVAS	
31 41		& PLASTIC FOOTWEAR	
H	U S ROUTE #40 PULASKI HWY BELCAMP MD 21017 HARFORD COUNTY TEL 301 272-2000		Also Branches

ADDITIONAL LOCATION

Following the merger of the subject business with Weinbrenner Shoe Corporation Wisconsin business with the subject business being the survivor, three additional plant locations have been operating as branches. The addresses are as follows: 205 W Third St., Marshfield, Wisc; 8th Avenue Antigo, Wisc, as well as the previously reported manufacturing plant at South Polk St., Merrill, Wisc.

12-30-71 (48-91) 18J

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Dun & Bradstreet ANALYTICAL REPORT

PLEASE NOTE WHETHER NAME, BUSINESS AND STREET ADDRESS CORRESPOND WITH YOUR INQUIRY

RATING
UNCHANGED

SIC	D-U-N-S	© DUN & BRADSTREET, INC.	STARTED	RATING
30x21 30 79 31 41	00-306-5265 BATA SHOE COMPANY, INC U S ROUTE #40 PULASKI HWY BELCAMP MD 21017 HARFORD COUNTY TEL 301 272-2000	A AD 6 NOV 1 1971 MFR RUBBER, CANVAS & PLASTIC FOOTWEAR	1930	-- Also Branches
H	AUGUSTIN DOLEZAL, PRES & CHIEF EXECUTIVE			

SUMMARY

PAYMENTS	DISC SLOW 30
SALES	\$50,000,000
EMPLOYS	4000 (2800 HERE)
RECORD	CLEAR

PAYMENTS	HC	OWE P DUE	TERMS	JUN 27 1971	SOLD
5000			1 10 30	Disc	Over 3 yrs
2000			1 10 30	Disc ppt	Over 3 yrs to 3-71
81000	20000		2 EOM	Ppt	3 yrs to 5-71
50000	30000		30	Ppt	Over 3 yrs to 5-71
25161			30	Ppt	1st sale
5400	1100		30	Ppt	Over 3 yrs to 4-71
4000	2000		30	Ppt slow 30	Over 3 yrs to 4-71
				OCT 2 1971	
10000	3000		1 10 EOM	Disc ppt	Over 3 yrs
49000	31000		30	Ppt	Over 3 yrs to 9-71
12000	3000		30	Ppt	Over 3 yrs to 8-71
7000	5000		30	Ppt	Over 3 yrs to 9-71
5200	700		30	Ppt	Over 3 yrs to 8-71
5000			10	Ppt	Over 3 yrs to 3-71
34965	17488	9472		Slow 15 20	

HIGHLIGHTS Management has not seen fit to furnish any information regarding reason for occasional slowness.

HIGHLIGHTS This organization through the years has grown into a prominent position in its field both locally and nationally. In recent years no detailed breakdown of assets or liabilities has been provided the company is reported to have operated consistently profitable.

Detailed statements not furnished but information of a general nature provided by the management indicates annual volume in the area of \$50,000,000 with favorable profit picture being maintained.

CURRENT Oct 29 1971 George Peroutka, Secretary of the company referred to correspondence of Jun 18 1971 as the only detailed information available by the business. He brought out that worth of the company exceeds \$20,000,000, capital stock in the corporation \$12,500,000 and annual volume placed at \$50,000,000. Net tangible assets said to exceed \$30,000,000. Bank loans in seven figures are utilized from time to time on an unsecured basis for long term and short term (seasonal requirements) and retired at maturity.

It is learned that new manufacturing plant under construction at Route #250, 219 S Beverly, W Va near Elkins. W Va is on a part time production basis within 30 to 60 days will be put on a full time basis.

Banking

Principal bank reports balances of substantial nature. Loans on unsecured and secured basis available to moderate seven figure amount with all relations favorable.

SUPPLEMENTAL DATA

In each of several recent interviews, George Peroutka, indicated that some financial information might be submitted in the near future, however, to date such has not been supplied. It is understood that the company operates with paid in capital of \$5,000,000 and annual volume has been placed in the past at close to \$30,000,000. Information provided in the past has been indicative of cash in past running in excess of \$100,000, accounts receivable of over \$4,000,000 and inventory of close to \$10,000,000. No breakdown as to current liabilities has been supplied nor has it been possible to determine whether or not there is any deferred or long term debt.

The last financial statement provided by the organization was as of Dec 31 1965 at which time the company showed close to \$10,000,000.

HISTORY

Incorporated: Under New York laws Aug 12 1930.

Authorized Capital Stock: Originally \$100,000 increased by charter amendment Mar 1933 to \$500,000 represented by 5,000 shares of \$100 par Common Stock, reportedly again increased.
Outstanding Capital Stock: Stated by management to be 50,000 shares of Common Stock having par value totalling \$5,000,000. All of the stock is reported held by Leader A.G. of 29 Remi Strasse, Zurich, Switzerland.

Effective Sept 14 1970 the organization acquired the Weinbrenner Shoe Corp which was merged into the subject company. This activity is relative to the manufacturer of mens dress shoes, work shoes, mens and womens golf shoes and is now conducted as a division of the subject company. Details as to consideration involved in connection with this activity not disclosed.

OPERATION

Products: Manufactures canvas, rubber and plastic footwear. Consolidated Supply Import and Export Division handles import and export transactions, chiefly the purchase of supplies and machinery.

Distribution: To jobbers, chain stores and department stores, also retail at 69 company owned stores. At retail stores about 70% of the shoes are sold that are bought from other manufacturers.

Territory: Stores are located Delaware, New Jersey, Virginia, Maryland.

Trade style of Barett Shoe Stores used at outlets in shopping centers.

Terms: Net 10 days and net 30 days wholesale and retail for cash.

Seasons: Fairly steady throughout the year.

Employees: 3,300 of which approximately 2,800 employed at headquarters location.

Facilities: Owns a group of brick factory buildings located on a main highway with rail shipping facilities at hand at Belcamp, Maryland. In addition the company owns a hotel at that location for the use of employees and 45 dwelling units rented to employees. These and the factory structures are all in good repair and located on 1,544 acres of land in a rural area. In addition the company maintains additional manufacturing plant at South Polk St., Merrill, Wisc.

Consolidated Supply Company Division maintains an office at 355th Ave New York, New York and also sales office at 79 W Monroe St., Chicago, Ill. At 6667 Moravia Rd., Baltimore, Md maintains warehouse facilities to better service retail stores operated by the company in the Baltimore area. At Salem, Ind has branch manufacturing plant and has a branch warehouse at Santa Ana, California. The company has sewing factories at the following locations: 534-42 S. Longwood St., in a brick structure measuring 13,200 square feet and at 110 A. St Wilmington, Delaware is in a brick structure containing 36,00 square feet and at Carroll's Farmers Market P O Box 531 at Dover, Delaware, occupies 4,200 square feet in a brick structure. All these properties are in good repair.

(CONTINUED)

BATA SHOE COMPANY INC
BELCAMP MD

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THOMAS J BATA, CHAIRMAN OF BOARD
AUGUSTIN DOLEZAL, PRES
GEORGE PEROUTKA, SEC TREAS

JOSEPH VYORAL, V CHR OF BOARD
KAREN VYTOPIL, V PRES

DIRECTORS: Thomas J Bata, Broadnax Cameron, Augustin Dolezal, Joseph Hoza, Charles Jucker, C.K. Herz and Joseph Vyoral.

MANAGEMENT BACKGROUND

BATA son of the founder of the business born 1914, married. His entire career has been associated with the various Bata Companies, reportedly resides in Canada. Director since 1961.

VYORAL, born about 1911, married has been a long time associate of the Bata interests.

DOLEZAL born 1913, married. With the Bata organization since 1930 elected President 1961.

VYTOPIL born 1908, is married. Associated with the organization in various capacities since 1933.

PEROUTKA born 1916, married. 1935 employed here, 1959 assistant secretary, 1966 secretary and chief accountant elected additional position of treasurer in 1968.

CAMERON attorney at law, Bel Air, Md director 1954.

HOZA born Czechoslovakia 1895. Associated with business since its start. JUCKER long time associate of the company.
11-30-70 (5 91) 17J