

FACTORY: WAYNE, MICH.
DISTRIBUTOR, PITTSBURGH DISTRICT
WYCKOFF MOTOR SALES CO.

BUSINESS OFFICES AND EXPERIMENTAL
PLANT: DODGE BUILDING
DETROIT

HARROUN MOTORS CORPORATION

MANUFACTURERS OF

HARROUN MOTOR CARS

SECURITIES DEPARTMENT
1002 KEENAN BLDG.
PITTSBURGH, PA.
PHONE: GRANT 568

Pittsburgh, Pa.,
May 28th, 1917

Mr. Jos. Kurkovic,
McKees Rocks, Pa.

Dear Sir:

You are one of the many who placed your confidence either in my personal explanation of the Harroun Motors Corporation proposition, or in my advertisements in the papers, and invested your money in Harroun. It is with a great deal of satisfaction that I am able to give you an opportunity of showing you how well your investment has panned out, and how well the Harroun Corporation have kept their promises.

MOVING PICTURES OF THE HARROUN PLANT IN FULL OPERATION ARE BEING SHOWN THIS WEEK AT THE CRYSTAL THEATRE, 634 Smithfield Street, Pittsburgh. I am enclosing a ticket which I trust you will use.

Shipments of cars will have been made to all distributing points in the United States this week. In fact, by the time this letter reaches you, many dealers no doubt will have received their consignment of cars. The cars are paid for in cash and then profits will start, or have already begun.

CORPORATIONS WHO SOLICIT YOUR INVESTMENT, AND KEEP THEIR PROMISES AND USE YOUR MONEY WISELY ARE VERY RARE. IT IS AN OPPORTUNITY OF A LIFE TIME TO FIND ONE LIKE HARROUN THAT HAS KEPT EVERY PROMISE.

Remember the Harroun Corporation now stands well within the 10th largest automobile Company in point of production and in five years their production of 200,000 cars per year will place them at least second.

Think what that means. Think what the original investors in Ford, Reo, and General Motors are receiving every year. Harroun's first year's business should show at least 40% profit. Remember that out of their \$10,000,000.00 capital they still have \$4,000,000.00 stock in the treasury for future needs and expansion. Therefore they can pay out practically all their earnings in Dividends. The Company says that within five years they will be turning out 200,000 cars per year. They have kept every promise so far, therefore we must believe they will keep this promise, and we know that they have contracts on hand to take care of their entire capacity for five years no matter what that capacity may be.

You are making money right now on my previous advice. Take my advice again and increase your holdings in Harroun Motors Corporation. The stock is \$9 per share and advances on May 31st to \$10, which is par value.

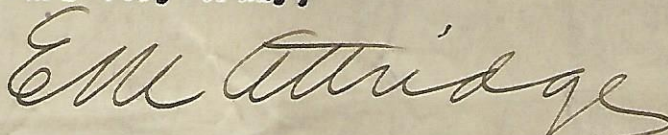
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The Moving Picture films of the Harroun plant were due in Pittsburgh two weeks ago. On account of the delay I have made a large reservation of 50,000 shares for my clientele, at the price of \$9 up to and including June 5th. I can accept no contracts longer than thirty days.

Here is the surest thing I have ever seen in a new Company. Don't hesitate, now that you know your judgement was right in the beginning. Send in your order at once for ever share you can possibly carry.

Thanking you for business in the past and assuring you that I have your best interests at heart in advising you as I do,

Yours very truly,

A handwritten signature in cursive script, appearing to read "E M Attridge".

Manager Pittsburgh Office.